



**WORKERS' COMPENSATION  
CONFERENCE AND  
VENDOR FAIR**

# *A Celebration of 100 Years*

**1918 – 2018**

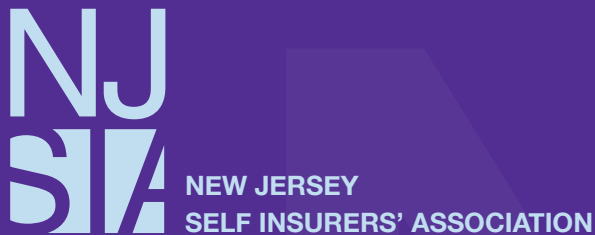
**MAY 9-11, 2018**

**HARRAH'S RESORT AND CASINO  
ATLANTIC CITY, NEW JERSEY**



**NEW JERSEY  
SELF INSURERS' ASSOCIATION**

# SPRING CONFERENCE AND VENDOR FAIR



*"It's A Celebration"*

HARRAH'S RESORT AND CASINO

**WEDNESDAY, MAY 9, 2018**

"100<sup>th</sup> Anniversary Champagne Reception"  
(Must be Registered to Attend)

**THURSDAY, MAY 10, 2018**

Registration and Continental Breakfast

Welcome

"Telemedicine, Telephonic Nurse Case Management, Telephonic Triage"

"Defending the Undocumented Worker" –  
A Panel Discussion

Break - Networking and Vendor Exhibits

"A View From The Bench" – A Panel Discussion

Buffet Lunch

"New Jersey Self-Insurers' Association – 100<sup>th</sup>  
Anniversary Ceremony"

"Most Powerful Defenses In Workers'  
Compensation"

Break – Networking and Vendor Exhibits

"Hips/Knees/Shoulders/Ankles – When Is  
A Replacement Really A Replacement?"



"Survivor Raffle" (Must Be Present to Win)

President's Reception – "Harrah's Pool"

**FRIDAY, MAY 11, 2018**

Breakfast

Welcome

"Active Shooter Presentation"

"Legislative Update" – A Panel Discussion

Networking and Vendor Exhibits

"Workers' Compensation From The Injured  
Workers' Perspective"

Closing Remarks and Vendor Raffle

Plus plenty of time for  
Networking and visiting with  
our wonderful Vendors!



## SEMINAR REGISTRATION

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Contact Person \_\_\_\_\_

Name of 1<sup>st</sup> Attendee \_\_\_\_\_

Name of 2<sup>nd</sup> Attendee \_\_\_\_\_

### FEE FOR TWO-DAY SEMINAR

NJSIA MEMBER FEE: \$300

NON-MEMBER FEE: \$450

CHECK ENCLOSED \$ \_\_\_\_\_

### CONTINUING EDUCATION CREDITS (CEUS)

**We are pleased to announce that continuing education credits will be offered for a great many professions including: attorneys, nurses, claims' examiners, HR, safety, hazard control and finance. Please contact Jim Knicos at [Kappa59@aol.com](mailto:Kappa59@aol.com) for additional information and to register for credits.**

### HOTEL RESERVATION INFORMATION

Harrah's Resort is offering overnight guests attending the Seminar rooms in the New Water Front Tower at \$79.00 plus tax per night, single or double occupancy. Each additional person in the room is \$20.00.

Reservations must be made through the Convention Reservations Department by calling 1-888-516-2215 anytime day or night by April 25, 2018. Use group code SH05NJ8  
<https://aws.passkey.com/go/SH05NJ8>.  
Cancellations are accepted by Harrah's 72 hours prior to arrival.

## PAYMENT NOTES

### PAYMENT:

**Checks:** Make payable to NJSIA;

send to P O Box 3455, Mercerville, NJ 08619

**Credit Cards:** Please pay through NJSIA Web address below

### REGISTRATION & REFUND DEADLINE: APRIL 25, 2018

Inquiries: 609-587-4304

E-mail— [Kappa59@AOL.com](mailto:Kappa59@AOL.com)

Web Address: <http://www.njsselfinsurers.com>

### EXHIBIT TABLES

☐ **Associate Member Fee of \$750.00** for one vendor table including two persons for Seminar, meals & President's Reception. Each additional attendee must remit the regular member conference fee.

☐ **Non-Member Fee of \$1,150.00** for one vendor table including two persons for Seminar, meals & President's Reception. Each additional attendee must remit the regular non-member conference fee.

## VENDOR REGISTRATION

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Contact Person \_\_\_\_\_

Name of 1<sup>st</sup> Attendee \_\_\_\_\_

Name of 2<sup>nd</sup> Attendee \_\_\_\_\_

### THEME CONTEST - "NJSIA – It's A Celebration!"

Vendors, this is your chance to win free registration (the equivalent of one vendor table at member rate) for the 2019 NJSIA Spring Conference and Vendor Fair.

Exhibitors are encouraged to participate in the spirit of the theme **"Celebration"**, as we enter into the 100th Anniversary of the New Jersey Self-Insurers' Association serving the workers' compensation community. This one is **BIG** and there is so much fun you can have with it.

Think of your favorite type of **celebration**: use balloons, sparklers, flowers, bright/vibrant colors, you name it, and decorate your display tables with the sights, sounds and feelings experienced by that **celebration**. It could be a birthday, anniversary, our 100th, your children, your wedding day, or a holiday – it's all a **celebration!** There is so much that you can do to impress the attendees who will be voting for you.

So, start thinking about it, use Pinterest, Google, or your own "favorite celebration"; have fun with this theme. Use your imagination to create a unique and **award winning display!**

**Vendor set-up is between 3-7 p.m. Wednesday, May 9, 2018.**

**No vendor will be able to set-up after 8:30am Thursday, May 10, 2018.**

NJSIA reserves the right to reject exhibits inappropriate for a business gathering with a no refund policy. The winner will be chosen by the votes cast by seminar attendees and announced on May 11, 2018 at the end of the program. Winner must be present to win.

### SPONSORSHIPS

☐ **GOLD SPONSOR (NJSIA MEMBERS ONLY): \$1,750: Includes Exhibiting Cost, Three (3) Attendees and Full Page Ad in Program booklet.** A poster identifying your company as a Gold sponsor will be displayed at the President's Reception as well as all breakfasts, breaks and lunch during the conference. As a Gold sponsor, your company banner can be displayed in the conference meeting room; banners must be pop up, not hanging type of banner. In addition, promotional items can be distributed to attendees if provided to NJSIA by April 20, 2018.

☐ **SILVER SPONSOR (NJSIA MEMBERS ONLY): \$1,250: Includes Exhibiting Cost, Two (2) Attendees and ½ page Ad in the program booklet.** A poster identifying your company as a Silver sponsor will be displayed at the President's reception as well as all breakfasts, breaks and lunch during the conference.

**AD BOOK:** Company advertisement in the program:

☐ Full page - \$300.00

☐ Half page - \$200.00

☐ Quarter-page \$100.00

Print specifications: PDF or Jpeg file submitted via email to [cwright@capehart.com](mailto:cwright@capehart.com) by April 27, 2018.

## WHO SHOULD ATTEND THIS SEMINAR:

- ▶ Workers' Compensation Professionals
- ▶ Attorneys, Claims/Case Management
- ▶ Risk Management
- ▶ Human Resources Professionals
- ▶ Health and Safety Professionals
- ▶ Occupational Health Nurses
- ▶ Benefit Analysis
- ▶ Disability Management Professionals
- ▶ Third Party Administrators
- ▶ Rehabilitation Specialists
- ▶ Medical and Pharmacy Management
- ▶ Investigators

Graphic Design courtesy of Black Dog Design  
kelly@black-dog-design.com  
www.black-dog-design.com

## ABOUT NJSIA - [www.njselfinsurers.com](http://www.njselfinsurers.com)

The New Jersey Self Insurers' Association is a coalition of major employers in the State who have taken direct responsibility for the safety and well being of their employees by choosing to self insure their workers' compensation programs.



### Our primary mission is to promote and protect the interests of our members. We fulfill this mission by:

- ▶ Keeping members informed of pending legislation and developments within the workers' compensation court system through the publication of timely bulletins and member updates.
- ▶ Pro-actively working with state legislators and regulators in support of sound workers' compensation policy, law and regulations.
- ▶ Hosting seminars featuring prominent speakers whose actions shape the workers' compensation landscape in New Jersey.
- ▶ Conducting vendor fairs where members can learn about services offered by various third party claim administrators, managed care providers, investigative services and other companies serving the workers' compensation community.
- ▶ Providing educational and networking opportunities for risk managers, safety managers, claim managers, human resource professionals and medical professionals.
- ▶ Assisting companies desiring to obtain self-insurance status in New Jersey.



NJSIA  
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