Effective Negotiation Strategies

Hosted by
Brownsville Board of REALTORS®

When July 16, 2018

Where
1825 Central Blvd
Brownsville TX

Class 9:00am - 4:00pm

Instructor(s) Mickey Lackey

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

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Registration

Name on TREC license

TREC license # | Primary phone

Email address

Courses & fees

Effective Negotiation Strategies
6 hrs. CE, course #31201
$60.00

This course will introduce the real estate license holder to the art of negotiation as it relates to real estate transactions. The course will cover various negotiation styles, techniques, goals and strategies to help provide the best opportunity for their client whether buyer or seller. Gain understanding related to seller, agent to agent as well as buyer considerations. Also learn some of the best methods to use when presenting an offer or counter offer.

Deadline

Register by 7/11/2018 After deadline, add $5 to registration fee

Method of payment ☐ Cash ☐ Check ☐ Money order ☐ Visa ☐ MasterCard ☐ Discover ☐ American Express

Name on card | 3-digit CSC

Billing address | ZIP

Credit card number | Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 7/9/18, otherwise a $10 cancellation fee will be deducted from your refund. No refunds will be issued after 7/12/18.

To register

Fill form out & email to
bbor.spi@gmail.com

Questions
contact: Yadira
956-545-0557

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