



SUMA/Acklands-Grainger Opt-In Form

The Program

SUMA and Rural Municipalities of Alberta (RMA) are working together to combine purchasing powers and bring members more programs. RMA has established a successful national account program with Acklands-Grainger Inc. (AGI), providing members with discounts on AGI's vast catalogue of maintenance, repair and operations (MRO) products. **SUMA members now have access to this national account.** Along with **free shipping on all orders**, members have access to exclusive manufacturer programs without the hassle of shopping around.

Opting-In

Whether you are new to AGI or already a customer, you will need a **new account number** to access the savings with the SUMA/AGI national account program. Filling out the information below is your first step. Current customers that **opt-in** will have their accounts (in good standing) transferred to the SUMA/AGI national account. Invoicing will be centralized in order to aggregate purchase volume and secure discounting. SUMA and AGI have ensured these account changes will not impact pre-existing business relationships, and any regional pricing agreements will be maintained or improved.

If you would like to opt-in to the SUMA/AGI national account and take advantage of the great savings, please complete the form below and email it to **mktgcoordinator@suma.org**.

NAME:

DATE:

MUNICIPALITY:

PHONE:

TITLE:

EMAIL:

In returning this electronic form to SUMA, I hereby agree to the transfer of my organization's current Acklands-Grainger Inc. account and opt-in to the SUMA/Acklands-Grainger national account. Under this program, invoicing will be administered by SUMA and subject to the payment terms of SUMA.

For further questions or inquiries please contact:

Dave Dextraze
Client Relations Manager
587-986-4189
dave@RMATrade.com

Lisa Rawlings
Marketing Coordinator
306-525-4466
mktgcoordinator@suma.org

Shane Martin
AGI National Accounts Business Manager
587-893-2635
martins@agi.ca



SUMA/Acklands-Grainger Inc. National Account Program

With access to over 350,000 in-stock industrial, safety and fastener products, Acklands-Grainger Inc. is Canada's largest distributor of maintenance, repair and operational supplies (MRO). They offer the convenience of a single source MRO solution, with the largest selection of in-stock, brand-name products from the world's top manufacturers and the largest exclusive private-label offering in the industry. With the help of our sister associations, SUMA members can now **opt-in** to save even more with Acklands-Grainger Inc.

Online Ordering with eCommerce

eCommerce solutions from acklandsgrainger.com will provide members with control over the purchasing cycle through streamlined browsing, ordering and tracking processes. **Opt-in** to receive your **new account number** for access to the dedicated landing page with features including:

- SUMA pricing (*marked with a purple icon*)
- customizable shopping lists and templates for product standardization and consolidation
- 24/7 on-demand productivity
- quick product availability checks
- email order confirmations
- online and offline order status'

Private Brands

- **Product Breadth:** Choose from over 15 exclusive private-label brands featuring hand tools, welding gloves, fasteners, air compressors, electric motors, paints and coatings, cleaning products, firefighting gear, and much more.
- **Quality:** All products are manufactured to high standards that meet or exceed stated safety and regulatory standards.
- **Affordability:** Private label products are economically priced to provide superior customer value.
- **Availability:** There are five branches in Saskatchewan to help you get the products you need, when you need them.
- **Technical Support:** Dedicated sales specialists with knowledgeable product and technical expertise are available to help.

AGI Exclusive Brands

- Battalion ■ Condor
- Dayton ■ Dem Kote
- Fabory ■ Gander Golden
- Goretex ■ Industrial Grade
- LumaPro ■ Partner
- Pegasus ■ PowerFirst
- Speedaire ■ Store Logic
- TDC ■ ToughGuy
- Westward ■ Willard

