

## **3<sup>rd</sup> Q. 2016 Report**

**Roy E. Grimm, PhD.**

### **Single Family Homes**

**# SOLD Jan-Sept. 2004: 442**

**Median Recorded Sales Price: \$405,000**

**Med. \$/sq.ft: \$190 Avg. \$/Sq.Ft: \$206**

**# SOLD Jan-Sept. 2005: 479**

**Median Recorded Sales Price: \$522,000**

**Med. \$/sq.ft: \$244 Avg. \$/Sq.Ft: \$268**

**# SOLD Jan-Sept. 2006: 313**

**Median Recorded Sales Price: \$600,000**

**Med. \$/sq.ft: \$292 Avg. \$/Sq.Ft: \$313**

**# SOLD Jan-Sept. 2007: 207**

**Median Recorded Sales Price: \$570,000**

**Med. \$/sq.ft: \$276 Avg. \$/Sq.Ft: \$292**

**# SOLD Jan-Sept. 2008: 176**

**Median Recorded Sales Price: \$498,500**

**Med. \$/sq.ft: \$243 Avg. \$/Sq.Ft: \$261**

**# SOLD Jan-Sept. 2009: 248**

**Median Recorded Sales Price: \$406,000**

**Med. \$/sq.ft: \$187 Avg. \$/Sq.Ft: \$196**

**75 Foreclosures (30%)**

**25 Short-sales (10%)**

**149 Non-Distressed Sales (60%)**

**# SOLD Jan-Sept. 2010: 300**

**Median Recorded Sales Price: \$388,500**

**Med.\$/sq.ft: \$176 Avg. \$/Sq.Ft: \$184**

**96 Foreclosures (32%)**

**36 Short-sales (12%)**

**175 Non-Distressed Sales (56%)**

**# SOLD Jan-Sept. 2011: 308**

**Median Recorded Sales Price: \$351,278**

**Med.\$/sq.ft: \$161 Avg. \$/Sq.Ft: \$172**

**81 Foreclosures (26%)**

**37 Short-sales (12%)**

**190 Non-Distressed Sales (62%)**

**# SOLD as of 30 Sept. 2012: 311**

**Median Recorded Sales Price: \$340,000**

**\$/sq.ft: \$160 Avg. \$/Sq.Ft: \$180**

**50 Foreclosures (16%)**

**25 Short-sales (8%)**

**235 Non-Distressed Sales (76%)**

**# SOLD Jan-Sept. 2013: 316**

**Median Recorded Sales Price: \$402,500**

**Avg. \$/Sq.Ft: \$205**

**List to Sale Price Ratio: 96%**

**Avg. Cumulative Days On Market: 229**

**33 Foreclosures (10%)**

**18 Short-sales (6%)**

**265 Non-Distressed Sales (84%)**

**# SOLD Jan-Sept. 2014: 304**

**Median Recorded Sales Price: \$425,000**

**Avg. \$/Sq.Ft: \$214**

**List-to-Sale Price Ratio: 96%**

**Avg. Cumulative Days On Market: 205**

**13 Foreclosures (4%)**

**3 Short-sales (1%)**

**288 Non-Distressed Sales (95%)**

**# SOLD Jan-Sept. 2015: 308**

**Median Recorded Sales Price: \$431,500**

**Avg. \$/Sq.Ft: \$218.47**

**List-to-Sale Price Ratio: 96%**

**Avg. Cumulative Days On Market: 228**

**10 Foreclosures (3%)**

**1 Short-sales (0.3%)**

**297 Non-Distressed Sales (97%)**

**# SOLD Jan-Sept. 2016: 312**

**Median Recorded Sales Price: \$461,000**

**Avg. \$/Sq.Ft: \$226**

**List-to-Sale Price Ratio: 96%**

**Avg. Cumulative Days On Market: 205**

**8 Foreclosures (2.6%)**

**2 Short-sales (0.6%)**

**302 Non-Distressed Sales (97%)**

**# ACTIVE**

**1 Oct. 2008: 532**

**1 Oct. 2011: 353**

**1 Oct. 2013: 279 (MRSP: \$598,500-\$262/sq.ft.)**

**1 Oct. 2014: 295 (MRSP: \$599,900-\$253/sq.ft.)**

**1 Oct. 2015: 274 (MRSP: \$628,250-\$275sq.ft.)**

**# ACTIVE (1 Oct. 2016): 252**

**Median List Price: \$650,000**

**Avg. \$/sq.ft: \$279**

**3 REO's; 1 Short-sale**

**# Pending**

**1 Oct. 2008: 26**

**1 Oct. 2011: 47**

**1 Oct. 2013: 54**

**1 Oct. 2014: 47**

**1 Oct. 2015: 61**

**# PENDING ( Oct. 2016): 62**

**1 REO's (1.6%); 3 Short-sales (5%)**

## **Luxury Homes (\$1,000,000+)**

# SOLD Jan-Sept. 2002: 4  
MRSP: \$1,456,250  
Size: 4750 sq. ft.; Avg. \$/sq.ft: \$325  
List to Sale Price Ratio: 90%

# SOLD Jan-Sept. 2003: 21  
MRSP: \$1,350,000  
Size: 4,415 sq. ft.; Avg. \$/sq.ft: \$314  
Avg. CDOM: 265  
List to Sale Price Ratio: 93%

# SOLD Jan-Sept. 2004: 26  
MRSP: \$1,200,000  
M. Size: 4266 sq. ft.; Avg. \$/sq.ft: \$338  
Avg. CDOM: 326  
List to Sale Price Ratio: 94%

# SOLD Jan-Sept. 2005: 42  
MRSP: \$1,275,000  
M. Size: 3,794 sq. ft.; Avg. \$/sq.ft: \$384  
Avg. CDOM: 262  
List to Sale Price Ratio: 96%

# SOLD Jan-Sept. 2006: 45  
MRSP: \$1,245,000  
M. Size: 3,535 sq. ft.; Avg. \$/sq.ft: \$458  
Avg. CDOM: 275  
List to Sale Price Ratio: 94%

# SOLD Jan-Sept. 2007: 39  
MRSP: \$1,335,000  
M. Size: 3,808 sq. ft.; Avg. \$/sq.ft: \$402  
Avg. CDOM: 310  
List to Sale Price Ratio: 93%

# SOLD Jan-Sept. 2008: 21  
MRSP: \$1,550,000  
M. Size: 3,765 sq. ft.; Avg. \$/sq.ft: \$428  
Avg. CDOM: 278  
List to Sale Price Ratio: 91%

# SOLD Jan-Sept. 2009: 14  
MRSP: \$1,525,000  
M. Size: 4,413 sq. ft.; Avg. \$/sq.ft: \$352  
Avg. CDOM: 465  
List to Sale Price Ratio: 87%

# SOLD Jan-Sept. 2010: 12  
MRSP: \$1,175,000  
M. Size: 4,576 sq. ft.; Avg. \$/sq.ft: \$306  
Avg. CDOM: 435  
List to Sale Price Ratio: 87%

# SOLD Jan-Sept. 2011: 16  
MRSP: \$1,495,000  
M. Size: 4,413 sq. ft.; Avg. \$/sq.ft: \$354  
Avg. CDOM: 478  
List to Sale Price Ratio: 88%

# SOLD Jan-Sept. 2012: 17  
MRSP: \$1,360,000  
M. Size: 4,754 sq. ft.; Avg. \$/sq.ft: \$331  
Avg. CDOM: 447  
List to Sale Price Ratio: 90%

# SOLD Jan-Sept. 2013: 26  
MRSP: \$1,257,500  
Avg. Size: 4,073 sq. ft.; Avg. \$/sq.ft: \$353  
Avg. CDOM: 477  
List to Sale Price Ratio: 92%

# SOLD Jan-Sept. 2014: 24  
MRSP: \$1,212,500  
Avg. Size: 4,737 sq. ft.; Avg. \$/sq.ft: \$316  
Avg. CDOM: 345  
List to Sale Price Ratio: 94%

# SOLD Jan-Sept. 2015: 21  
MRSP: \$1,350,000  
Avg. Size: 4,317 sq. ft.; Avg. \$/sq.ft: \$376  
Avg. CDOM: 410  
List to Sale Price Ratio: 95%

# SOLD Jan-Sept. 2016: 15  
MRSP: \$1,217,500  
Avg. Size: 4,397 sq. ft.  
Avg. \$/sq.ft: \$342  
Avg. CDOM: 456  
List to Sale Price Ratio: 91%

# ACTIVE ( Oct. 2016): 52  
(65 in 2015; 57 in '14; 68 in '13; 58 in '12)  
Median List Price: \$1,589,000  
Avg. Size: 4,573 sq. ft.  
Avg. \$/sq.ft: \$417  
Avg. CDOM: 346

# PENDING (Oct. 2016): 5

## **Vacant Residential Land**

# SOLD Jan-Sept. 2004: 343  
MRSP: \$210,000

# SOLD Jan-Sept. 2005: 280  
MRSP: \$362,250

# SOLD Jan-Sept. 2006: 102  
MRSP: \$517,000

#SOLD Jan-Sept. 2007: 54  
MRSP: \$332,500

# SOLD Jan-Sept. 2008: 41  
MRSP: \$318,000

# SOLD Jan-Sept. 2009: 60  
MRSP: \$121,000  
(24 REO's & 2 Short-sales)

# SOLD Jan-Sept. 2010: 72  
MRSP: \$135,000  
(34 REO's & 7 Short-sales)

# SOLD Jan-Sept. 2011: 69  
MRSP: \$125,000  
(13 REO's & 2 Short-sales)

# SOLD Jan-Sept. 2012: 87  
MRSP: \$117,000  
(17 REO's & 1 Short-sale)

# SOLD Jan-Sept. 2013: 99  
MRSP: \$148,500  
(7 REO's & 3 Short-sales)

# SOLD Jan-Sept. 2014: 111`  
MRSP: \$150,000  
(6 REO's & 1 Short-sale)

# SOLD Jan-Sept. 2015: 85`  
MRSP: \$140,000  
(3 REO's & 1 Short-sale)

# SOLD Jan-Sept. 2016: 85`  
MRSP: \$130,000  
(3 REO's & 1 Short-sale)

# ACTIVE (Oct. 2016): 329  
Median List Price: \$228,000  
(1 REO & 0 Short-sales)

# PENDING (Oct. 2016): 10  
Median List Price: \$153,500  
(0 REO & 0 Short-sales)