

What is the Coastal Holiday Home Tour?

The Coastal Holiday Home Tour is a new home showcase throughout New Hanover and Pender Counties. The event will consist of a self-guided home tour of fully furnished, landscaped and seasonally decorated new homes that demonstrate the latest in construction, design and technological innovations. Homes will be open to the public from 11am to 4pm December 8 & 9. Attendance is free to the public. Participating builders are required to decorate homes with festive seasonal trimmings. Holiday Decorations may be as simple or as elaborate as you would like! Members of the public will able to vote for their favorite holiday décor in the "Best Dressed" contest.

Coastal Holiday Express Bus Tour

In addition to the self-guided tour for consumers, a luxury bus tour will be available for real estate professionals only. This Christmas-themed bus tour will utilize two motor coaches holding approximately 50 guests each. Each bus will visit participating homes on December 6. Participating in the Coastal Holiday Express is open only to those builders participating in the Coastal Holiday Home Tour.

How will the Coastal Holiday Home Tour be advertised?

The Coastal Holiday Home Tour will be marketed through a complex multi-media advertising campaign. Featured listings will be exclusively featured in a Special Edition of Homes and Land Magazine. This magazine will be distributed in 160 locations from Brunswick to Onslow Counties, as well as all homes on the Coastal Holiday Home Tour. Home profiles will also be featured on CoastalHolidayHomeTour.com and included in a targeted advertising campaign. The ad campaign will call consumers to action: "Get a glimpse of the most desirable homes on the coast!" Consumers will be encouraged to tour fully decorated, new homes during the height of the holiday season.





Each Home Receives:

FULL Home Profile on website:
CoastalHolidayHomeTour.com including relevant home details, descriptions and interior/exterior photographs.
Limit 10 images per home. 3 exterior, 7 interior.

Featured Listing in Homes and Land Magazine includes one exterior photograph, builder logo and home details.

(Profile measures aprox 2.4"x2.4")

Featured Listing in Official Coastal Holiday Home Tour Touring Guide publication will be available in all homes on the Coastal Holiday Home Tour.

Inclusion on multiple platforms in multi-media event marketing campaign.

Entry Fees Coastal Holiday Home Tour \$600 per entry

Each builder may enter an unlimited number of homes on the self-guided home tour.

Coastal Holiday Home Tour PLUS
Coastal Holiday Express Bus Tour
\$900 for both events

Each builder may enter ONE home on bus tour.

Homes and Land Featured Listings:



Entry Information

- *ALL Builder Companies must be WCFHBA members.
- *Participation Limited to NEW FURNISHED homes located in New Hanover and Pender Counties.
- *WCFHBA invites your company to get into the holiday spirit by REQUIRING seasonal decorations for participating homes. Decorating themes may include secular and/or religious/cultural holidays such as Christmas, Hanukkah, Kwanza, etc. Get creative, there WILL be a "Best Dressed" contest for holiday décor, to be judged by the public.

Entry Deadline:

Complete and Return Builder Entry Form(s) to WCFHBA by: Monday, October 1.

Your entry MUST include interior and exterior photographs of your FINISHED, NEW home.

At least 3 images should be exterior photographs. A maximum of 10 photos per entry may be submitted. Photos are due with application by Monday, October 1.

Late submissions may not be included in marketing campaign. See last page for full list of Rules & Requirements for eligibility.

SUBMIT COMPLETE ENTRY PACKAGE:

By mail to: WCFHBA, PO Box 3101, Wilmington NC 28406 OR **By email to:** <u>naomi@wilmhba.org</u> For sending large files, such as photos, photosharing via Dropbox preferred.

For questions, contact Naomi Wright at WCFHBA: Phone: 910-799-2611 Email: naomi@wilmhba.org



BUILDER ENTRY FORM: DUE MONDAY. OCTOBER 1

PLEASE NOTE: WCFHBA encourages applicants to review home information, pricing, details, and all other descriptive information with your marketing representative or sales agent BEFORE submitting. ONCE SUBMITTED, ALL CRITERIA IS FINAL. NO PROOFS WILL BE SENT PRIOR TO PUBLICATION.

Entry Contact Information: INTERNAL USE ONLY, THIS INFO IS NOT PUBLISHED

NO PROOFS WILL BE SENT PRIOR TO PUBLICATION. ONCE SUBMITTED ALL CRITERIA IS FINAL.

The Information provided on this form will be used exactly as submitted on this form, in all applicable marketing materials for the Coastal Holiday Home Tour and Coastal Holiday Express Bus Tour.

<u>PLEASE WRITE CLEARLY.</u> WCFHBA is not responsible for errors or omissions in the information provided on builder entry form. Requested changes may be subject to a change order fee of \$300.

YOU MUST COMPLETE ALL FIELDS. IF ENTERING MORE THAN ONE HOME, PAGES 3 & 4 MUST BE COMPLETED FOR EACH.

| Primary Contact Person: All information pertaining to Coastal Holiday Ev | ent(s) will he shared with this individual |
|---|--|
| Phone: Email: | |
| Information in this section will be included in Homes & Land Featured | d Listing (Print) |
| Name of Model/Plan: | SAMPLE Homos & Land Magazino Foatured Listing |
| Street Address: | SAMPLE Homes & Land Magazine Featured Listing: MODEL NAME |
| Subdivision: | |
| # Bedrooms: # Bathrooms: (Heated) Sq Ft: | |
| Total Price of Home: Please include lot price in the total price of the home. No Build-Only Prices. Total Price of Home should match sales price listed on MLS for this home. | BUILDER |
| Description: Please provide any details you would like to emphasize about your entry below. <u>100 character maximum</u> , please count each letter, | 123 ADDRESS ST. SUBDIVISION • PRICE |
| punctuation and space. Information will be shown in paragraph format. | 3 bedrooms, 2.5 baths. 1234 sq ft. Home Description goes in this area. The info will be shown in paragraph form. 100 character max. Listing Contact's Name |
| LISTING CONTACT INFORMATION: | Email@email.com |
| Name: | (910) 123-4567 |
| Phone: Email: | |
| Info in this section, in addition to the above, will be used to create pr | ofile on CoastalHolidayHomeTour.com |
| Street Address: | |
| City: Zip Code: | |
| Subdivision: | Manager State Control State |
| Lot Number: Latitude: Longitude: (Lot Number, Latitude & Longitude Info for mapping purposes only) | |
| Description: Please provide any remaining details you would like to share abodescription above in paragraph format. 200 character maximum. Extended d | |
| | |
| | |

| | | *ONLY Camera-Ready Photographs will be used in Coastal Holiday Home Tour Marketing Efforts. WCFHBA will not alter or enhance images prior to publication. WCFHBA does not provide photographer. **Interior/Exterior Renderings will not be accepted. |
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| Coastal Holiday | | 2018 RULES & REOUREMENTS |
| For the purposes of the Coastalocated on a residentially zone No home entered in CHHT shat still participate, but must not I House price listed in the CHHT NO PROOFS will be sent before Entries must be completed in a. Entry Fee paid in full b. Completed entry for c. Up to 10 photograph images will be used | In the property and situated on a permanent four all have been occupied prior to or during CHH of occupied until after the event is complete. If Marketing Materials MUST match the MLS Les publication. Entry criteria on builder entry full. Partial applications will NOT be accepted in (All fields complete) as of home's interior/exterior. Minimum of 3 | defined as a home on a lot in a residentially zoned area or idation, and not occupied at the time of the event. The Homes sold after entry, but before CHHT event dates can sting or "For Sale" Price. Orm is considered final. Definition of a "completed" entry packet includes: exterior images. Photos must be Camera Ready. Submitted ons may be subject to a change order fee of \$300. |
| | | Date: |
| Coastal Holiday | | COPYRIGHT AUTHORIZATION |
| | | BA), to publish in its Coastal Holiday Home Tour |
| Official Model/Plan Name or Add By signing this authorization, the unders | igned represents that (s)he has the authority | Date:to authorize the publication of the copyrighted materials. of builder company |
| Decign or /Dhotographor | Ouro | Builder |
| Designer/Photographer | Owne | |
| \$900 Coastal Holiday Home Method of Payment: CREDIT CARD CARD NUM PAY BY CHECK CHECK NU **PAYMENT MU NO Invoices will be sent as NO Refunds will be grantee Please read the following and sign belo The house to be placed in Coastal Holiday copyright owner and to use the design as re- | MBER: | PAYMENT WILL NOT BE PROCESSED** ome Tour Entries. |
| hereby indemnify and hold harmless the W | limington - Cape Fear Home Builders Association Chich may be asserted as a result of the inclusion | n from any and all claims of third parties, including, but not limited of the house in any publication of the WCFHBA publicizing or in |
| | Date: | |
| Print Name | | Company: |

Date:

Witness_