

THE BIGGER BERRY TEAM GOOD NEWS

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News for the Entire Team
October 2016

Please close every open party show!!

As a reminder, here are a few things to clarify:

- Order type:
 - o P – party
 - o HR – Host Rewards
- Order Status:
 - o Booked – processed order
 - o Shipped – processed order with a credit card that shipped
 - o New – Order that is still sitting in the cart, not processed
- Points:
 - o Points that would be credited to your Team Sales when the party is settled and closed

Please click on the link below to see if you have any open parties.

[OPR-Rinehart-10.10.16 \(1\).xlsx](#)

The Sales Directors had a motivating meeting with John Rochon this past Thursday and Friday at the Conrad, downtown Indy. Great suggestions for consideration in changing aspects of the Career Plan is in progress!!! Many of you will want to promote back to Manager and will be easier to get there and stay there. September came in above plan! Warm Brown was the hottest color of shelves ordered!at 39%...The special order pottery truck has arrived!!! The Halloween products are somewhat late due to wood shipment and will be shipped 10/21.

John's system for success is:

- LOYALTY-he said most are loyal to themselves. He wants us to build down line. And....be loyal to the tribe. Invite more in...sign them up.
- OBEY-This company has broken every rule. Example...stores competing with consultants. We need Rules...go through bad news and train!
- VOCAL-We are the world's largest basket company....tell everyone how great this company is.

- EMPOWERMENT-you can believe what you are saying. John always answers those who ask him his career title of which he replies....."I CHANGE LIVES!" As you see those words spell out LOVE!!!

We are UNIFIED not UNIFORM!!!

All leaders wanted for Buzz in Dallas. January 12-14...\$199.00. We will be visiting the "Home of the Ewings"!! Make plans now!

Have an
OUTSTANDING OCTOBER!!!
Hugs for a great month....

Jean

FREE Shipping on Club Exclusive products!



A. Club Farm Miniature Santa Belly Berry Basket

Available through 12/31/16;
3"l x 3"w x 1¾"h

🛒 Basket 1322655 \$65

B. Club Farm Miniature Santa Belly Vegetable Basket

Available through 12/31/16;
4½"l x 2¼"w x 3"h

🛒 Basket 1322855 \$75

C. Club Farm Miniature Santa Belly Measuring Basket

Available through 2/28/17;
3¾"d x 3¾"h

🛒 Basket 1322943 \$85

D. Club Farm Miniature Santa Belly Apple Basket

Available through 12/31/16;
5"d x 3¼"h

🛒 Basket 1322755 \$95

Top 50 in Sales for September for the Bigger Berry Team, 1734 members strong

1. Cheryl Benoodt	\$18,887.41
2. Ronnie Rhoades	\$4,473.36
3. Susan Trinkle	\$3,534.00
4. Judy Fowler	\$3,388.63
5. Cynthia Matthiesen	\$3,258.37
6. Gayla Johnsen	\$3,104.50
7. Ellie Johnson	\$3,102.38
8. Carol Brown	\$2,919.22
9. Natalie Dougherty	\$2,613.50
10. Heather Gosma	\$2,181.98
11. Gayle Schenck	\$2,119.20
12. Sandy Janowski	\$2,014.28
13. Becky Godwin	\$1,716.51
14. Lori Preuninger	\$1,594.00
15. Jama Tennant	\$1,486.83
16. Jean Rinehart	\$1,409.90
17. Dawnlee Walton	\$1,408.98
18. Robin White	\$1,396.00
19. Mary Panos	\$1,266.50
20. Lesa Trudeau	\$1,258.00
21. Doris McElmeel	\$1,229.50
22. Marsha Gratner	\$1,228.31
23. Dawn Faber	\$1,193.00
24. Jenny Snyder	\$1,186.00
25. Mary Martin	\$1,149.01

26. Janet Buckles	\$1,149.00
27. Sandra Wynn	\$1,142.91
28. Jean Holec	\$1,142.00
29. Mary Ellen Brackemyer	\$1,072.00
30. Susan Acker	\$1,067.00
31. Joan Nelson	\$1,066.69
32. Mary Bailey	\$1,064.15
33. Tish Frye	\$1,022.25
34. Libby Laughlin	\$1,011.77
35. Ida Roewe	\$1,010.00
36. Debra Brinkley	\$1,003.99
37. Penni Fansler	\$994.63
38. Erica Tatman	\$968.00
39. Vicki Staebell	\$966.00
40. Tammy Patrick	\$931.50
41. Dawn Edwards	\$909.00
42. Mary Gostonczik	\$903.00
43. Sandra Bailey	\$883.68
44. Robin Pierson	\$879.00
45. Kathy Knearem	\$868.14
46. Jean Bonvechio	\$867.10
47. Roger Witter	\$859.00
48. John Lovejoy	\$837.00
49. Debbie Catongia	\$795.00
50. Joan Brady	\$791.50

"A winner is someone who recognizes his/her God given talents, works his/her tail off to develop them into useful skills to accomplish his/her goals."

-- Larry Byrd

October Birthdays!!

Bonnie McCain
Roxanna Miros
Doralee Ziomek
Robin Manship
Barb Revels
Kathleen Crawford
Susan Culler
Karen King
Laura Theodore
Marsha Awe
Sandra Cleveland
Linda Huber
Michael Loughman
Pamela McCrumb
Leanne Melcher
Marsha Collins
Patricia Doscher
Audrey Boyd
Karen Essex
Rebecca Nightingale
Kerrie Reiland
Kathy Sponseller
Jeanie Stepp
Amy Turner
Carla Callis
Barbara Holm
Tammie Schroeder
Barbara Waldron
Jodi Youngberg
Robin Bomkamp
John Lovejoy
Sandra Bailey

Mary Brost
Sandra Wynn
Jean Bonvechio
Jenny Gilkerson
Jessica Koziel
Denise Neff
Nancy Rogers
Tylene Langslet
Carly Matthiesen
Carol Rife
Vicki Stuart
Heather Byrd
Marsha Kernick
Mary Kunkle
Elizabeth Vestal
Teresa Cassity
Sherlene Mendoza
Delores Short
Vicki Dye
Karen Smith
Jennifer Sollami
Shawn Williams
Alyce Christman
Diane Livingston
Janet McKinney
Pamela Dalcher
Angela Todd
Debbie Winch
Becky Eich

Debra Burtle
Patricia Gorman
Deb Hayes
Sandra Hogue
Wendy Martinson
Marcia McGrew
Patricia Foht
Mary Peterson
Brenda Reutebuch
Mary Hess
Cynthia Sicard
Janean Carey
Doris McElmeel
Jenny Snyder
Mary Sosebee
Pamela Witter
Linda Michalek
Lori Minnick
Penny Norton
Lindsey Stolte
Jo Weatherholt
Laura Wilson
Linda Buehl
Catherine Rhea
Cindy Totten
Claudia Engberg
Marcia Forcier
Debra Fredrick
Diane Warnke

Richard Stookey
Lori Preuniger
Julie Lawrence
Carol Kidder
Marsha Gibbs
Michelle Fox
Donna Bagley
Kathleen Awe
Rebecca Cassidy
Carol Miller
Susan Schafer
Vickie Toomsen
Debra Kline
Jennifer Gibbs
Sheila Schnepfer
Janet Buckles
Dawn Stotler
Robin Roche
Laura Eubank
Marie Dulaney
Frank Miller Sr.
Sandra Smith
Rebecca Pacifico
Venice Chandler
Julie Ratz
Monica Jones
Kristen Brown
Stephanie Mann
Kristi Matthias

Welcome new consultants

Karen Wagoner

Diane Weinreb

October Consultant Anniversaries

1 year

- Jennifer Spencer
- Betty Bruick
- Patricia Foht
- Alicia Kues
- Patricia Bianchi
- Donna Banta
- Kerrie Reiland
- Lori Wagner
- Stephanie Wexell
- Connie Janowski
- Lisa Dunn-Wright
- Tish Ringle

2 years

- Camille Andreas
- Kelly Foley
- Carol Gaughan
- Larena Schwartz
- Mallory Snow
- Robert McKinney
- Amy Cleveland
- Rebecca Rathel
- Leah Jeffries
- Lisa Hubbell
- Dorothy Wincek

3 years

- Deborah Knox
- Therese Hill
- Judy Andrus
- Melissa Blue

4 years

- Nancy Maher
- Jennifer Kosko
- Marla Knuckey
- Dianne Matthias
- Virgil Bentley
- Jeana Kapczynski
- Cynthia Sleeper
- Joanne Crouch
- Cindy Reynoso
- Donna Schubert

5 years

- Cynthia Cook
- Jennifer Wolford
- Merdyth Bourlogiannis

- Angelika Tracy
- Tonya Buchanan
- Deborah Staley

6 years

- Nancy Bevenour
- Chris Metsgar
- Stephanie Deel
- Kenda Myers
- Carol Cron
- Lindsay Galey
- Carol Taylor
- Traci Leininger

7 years

- June Rubenacker
- Leslie Scott
- Mary Bierschenk
- Dani Eisentrager
- Mary Heintzelman

8 years

- Cindy Hiett
- Elaine Walch
- Jessica Mullins
- Debra Miller
- Kelly Snyder
- Myra Leffert
- Elaine Bartlett

9 years

- Sandra Roehm
- Merrilee Rogers
- Jenny Gilkerson
- Linda Keeler
- Beverly Brown
- Mellisa Fauver

10 years

- Lisa Hanson
- Linda Warensford
- Shelley Whittemore
- Shirley Trent
- Lisa Pudliner

11 years

- Jacki Lovrine
- Heidi Kirkbride
- Elizabeth Francois

12 years

- Michele Cross
- Beverly Jester
- Janine Hudak
- Rouie Van Hoose
- Jackie Freshwater

13 years

- Carla Mohler
- Lori Biehl
- Lisa Walton
- Melanie Ridgway
- Roberta Slater

14 years

- Chris Relf
- Mary Rozell
- Meredith Miller
- Denise Stewardson
- Betsy Quasney
- Brenda Lundin
- Anne Carpenter
- Sherrill Phillips
- Amy Dietz
- Mary Jane Seanor

15 years

- Terrie Roth
- Pam Ray
- Cheryl Spore

16 years

- Dolores Patton
- Dianne Gnatzig
- Cindy Shoop
- James Meyer
- Paula Otte
- Judy Thorson
- Jodi Slade
- Kelly Stamm
- Sheryl Walls
- Christine Glowacki

17 years

- Madonna Shore
- Kathy Drea
- Nancy Ganther
- Mary Brown
- Beth Pedersen

- Barb Revels
- Diane Collins
- Mary Anthony
- Patricia Ramos
- Brenda Baughman
- Joyce Solem
- Joan Brown
- Linda Buehl
- Edna Truax
- Richard Brown
- Karen Hodge
- 18 years**
- Amy Hale
- Lee McEvoy
- Sherri Molka
- Tracy Allen
- Judy Van Unnik
- Sandra Dockter
- Rosemary Burgett
- Bonnie Frasa
- Sharon Athey
- 19 years**
- Audra Boehne

20 years

- Jennifer Oswald
- Jodie Pensinger
- Jennifer Bevins
- Elizabeth Sanders-Eenigenburg
- Debbie Jones
- Betty Landmeier
- Karen Gundvaldson
- Connie Pinson
- Bernice Callahan

21 years

- Marylou Janssen
- Christine Zlock
- Lynne Fleming
- Linda Gilbert
- Dolores Klingman
- Marsha Gibbs

22 years

- Rebecca Young

23 years

- Pat Poe
- Eलोha Quigley

- Theresa Campbell

24 years

- Shirley Smith
- Cindy Totten
- Wendy Fuller
- Christie Butler
- Linda Payne

25 years

- Kathy Cole

26 years

- Brenda Bates
- Diane Swanson

28 years

- Barbara Horn

29 years

- Mary Mauer

30 years

- Carol Lubitz

35 years

- Jean Rinehart

Longaberger

October 2016 Host and Booking



36 Bold Green

Also available in 22 Bold Red or 69 Royal Blue

Holiday Hosts Get the Most!

***\$250 Holiday Host™ Generations Basket Set**
Set includes Basket (29 1/2" x 29 1/2" w x 4 1/2" h; Rec. Wt. User: 10 lbs.), Protector and WoodCrafts Lid
 ☞ Set 63580 ● \$115
 ☞ Basket 13329 ● \$63
 ☞ Protector 42579 ● \$22
 ☞ WoodCrafts Lid 52195 ● \$30
 *\$7.50 as half-price selection

***\$350 Holiday Host Generations 2-Basket Host Bundle**
Includes Christmas Collection and Holiday Host Generations Baskets, Protectors and WoodCrafts Lids. Must be same color choice.
 ☞ Set 63581 ● \$202
 *\$101 as half-price selection

OCTOBER ONLY! *\$500 Holiday Host Generations 3-Basket Bundle
Includes Christmas Collection, Holiday Host and Tree Trimming Generations Baskets, Protectors and WoodCrafts Lids. Must be same color choice.
 ☞ Set 63582 ● \$272
 *\$136 as half-price selection

OCTOBER ONLY! *\$700 Holiday Host Generations 4-Basket Bundle
Includes Christmas Collection, Holiday Host, Tree Trimming and Extra Large Christmas Generations Baskets, Protectors and WoodCrafts Lids. Must be same color choice.
 ☞ Set 63582 ● \$414
 *\$207 as half-price selection

☞ WoodCrafts 5-Piece Nativity Set
5-Piece Nativity Set
63594 *\$45 *\$155 VALUE
*\$2.50 as a Host half-price selection



22 Bold Red

Basket also available in Bold Green 36, or Royal Blue 69

October is Host Appreciation Month!

Every year, we offer a special gift to our Hosts, and this year it's green — as in **FREE Host Dollars!** When you hold a *\$250 or *\$500 party in October, and then hold your next *\$250 or *\$500 party in November, December, January or February, you will receive an additional *\$50 or *\$70 Host Dollars. Host early to be sure to add Longaberger to your holidays for FREE!

Big Berry Good News

News for the Central Team, 1025 Members Strong

The Big Berry Team Top 50 in Sales in September

1. Cynthia Matthiesen	\$3,258.37
2. Gayle Schenck	\$2,119.20
3. Jama Tennant	\$1,486.83
4. Jean Rinehart	\$1,409.90
5. Dawnlee Walton	\$1,408.98
6. Robin White	\$1,396.00
7. Lesa Trudeau	\$1,258.00
8. Marsha Gratner	\$1,228.31
9. Dawn Faber	\$1,193.00
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14. Jean Holec	\$1,142.00
15. Libby Laughlin	\$1,011.77
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17. Debra Brinkley	\$1,003.99
18. Penni Fansler	\$994.63
19. Tammy Patrick	\$931.50
20. Dawn Edwards	\$909.00
21. Sandra Bailey	\$883.68
22. Robin Pierson	\$879.00
23. Kathy Knearem	\$868.14
24. Debbie Castongia	\$795.00
25. Julie Know	\$782.00

26. Luann Booher	\$780.13
27. Katherine Korte	\$743.00
28. Linda Forinash-Rideout	\$718.95
29. Loretta Williamson	\$718.00
30. Michele Needham	\$713.23
31. Therese Keeney	\$711.91
32. Terrie Roth	\$703.00
33. Anita Moore	\$667.05
34. Cindy Goff	\$664.10
35. Kelly Crump	\$652.50
36. Joy Loser	\$649.00
37. Barbara Knox	\$638.75
38. Joan Slickers	\$632.43
39. Grace Miller	\$627.00
40. Lesa K Evans	\$616.00
41. Sharon Sims	\$604.00
42. Ginger Voegel	\$601.94
43. April Cheesman	\$598.00
44. Patricia Ramos	\$593.35
45. Deanna Johannes	\$566.36
46. Emma Conly	\$563.75
47. Kimberly Acton	\$561.49
48. Julia Kluga	\$557.00
49. Carol Lubitz	\$554.02
50. Carrie Hardt	\$553.31

*"All progress takes place outside
the comfort zone."*

-- Michael John Bobak