AGENDA – IP-in-Action LIVE Portsmouth

Exhibition Area - The Exhibition area and products demonstrations will be available throughout the day from registration at 9am to close at 3pm. Refreshments will be available during the day and a Buffet Lunch will also be served

Education Programme

9:45 - Introduction and Welcome – Paul Hennings IP UserGroup

10:00 - Seminar: Standards and their effects in the real world
David Gorshkov - Security Consultant and Transportation Specialist - Digital Grape

10:30 - Seminar: Striving for Total Situational Awareness
Adam Moorhead Regional Sales Manager at Visual Management Systems Ltd., developers of TITAN VISION PSIM and 'Command and Control' Solutions.

11:00 - Seminar: Moving beyond the lowest Common Denominator.
Marc Wesley Southern Sales Manager at 360 Vision Technology.

11:30 - COFFEE BREAK – Exhibition and Product Demonstrations

12:00 Seminar: Partnering to differentiate your offer
Mike Gibson VP Sales EMEA at Oncam.

12: 30 Seminar: Adding People Counting to your Portfolio.
John Downie Sales Director at Visual Management Systems Ltd., developers of ABACUS - People Counting Made Easy!

13:00 - Seminar: IP Stands for Integrate for Profit
Paul Hennings Principal IP UserGroup Int. and editor IPfocus Magazine

13:30 - LUNCH – Exhibition and Product Demonstrations

14:15 - Quiz the Guru Panel Discussion