



From the President

Federation Opportunities

There are certain events when, after it is over, you say, "Wow that was awesome!" The CCS was one of those events. If you were not there you missed out on record attendance from both corporate counsel and defense counsel, great programming and unmatched networking opportunities.

David Nicholas and Mike Bonasso headed up a terrific team that included Marketing Chairs Tiffany Alexander and Marc Polk and Program Chairs Michele Miller and Marisa Trasatti. The CCS is one of the crown jewels of the Federation and on behalf of the organization I want to thank all the speakers and everyone involved in making this year's program the best we have ever had!

Another of the Federation's programming crown jewels is the Insurance Industry Institute (I-3) which will be held in New York City on November 9-10. The I-3 is held every other year and is always a popular draw. The program developed by Program Chairs Alan Rutkin, Gena Sluga and Rick Long combines the latest issues emerging in the industry today with a Who's Who list of speakers from the insurance field. Here is a link to the brochure and online registration <https://thefederation.site-ym.com/page/2017i3>.

Following the lead of the CCS, the I-3 is offering for the first time free registration for any in-house insurance representatives. Our hope was that by offering free registration we could drive even stronger attendance - and that is exactly what we are seeing. In fact, we currently have more insurance company registrants than defense counsel. If your practice involves insurance, this a must attend event! Take advantage of this great programming and networking opportunity and register today. Bring a client and receive a \$100 savings on your registration.

The decision to provide free registration at these meetings for corporate and industry members was the result of our ongoing discussions with our in-house colleagues on how they can continue to enjoy the benefits of Federation programming in the face of tightening corporate budgets. The response has far exceeded our expectations as we have realized record attendance of corporate and defense counsel at the CCS and we have strong registration of insurance representatives thus far for the I-3. They say a rising tide lifts all ships and that holds true here as the increased attendance has resulted in unparalleled networking opportunities for all of our members.

We are taking this formula for success of offering free registration and applying it to the Winter Meeting in Amelia Island, FL taking place February 25th – 28th. The savings to our corporate and industry members is a staggering \$1500+ and yet they will still enjoy all the amazing touches that you only find Federation meetings. If the number of inquiries we have already received about the free

registration is any indication, we should have record attendance from our corporate and industry colleagues.

Registration will not open for a few more weeks, but I can let you know that Brett and Amanda Preston have put together an amazing meeting that will be filled with fun events, activities and other surprises. Not to be outdone, Reid Manley has developed a program the likes of which we have not seen before. The speakers and topics he has lined up would make the Sunday morning television shows jealous. This will definitely be one of those meetings that you will be glad you attended and will remember for years to come.

One final note, we are looking for your nominations for Federation members you feel are worthy of the Lifetime Achievement Award. We want to recognize those in our Federation Family that have gone "over and above". Please send your nominations to Kim LaBounty.

That's it for now – see you in New York City at the I-3!

Scott Kreamer
President, FDCC