



Barb Girson
International Direct Selling Expert,
Trainer/Registered Corporate Coach (RCC)™

Unforgettable Follow Up - How to Stand Out, Step Out & Sell™

**Brought to you by Barb Girson,
International Direct Sales Expert,
Trainer and Registered Corporate
Coach™**

Register NOW!

Schedule:

Access webinar via phone/computer

Mondays, 8:00 pm Central | 9:00 pm Eastern

*3 consecutive Monday nights. Starting Monday, Feb 6th.

**Special offer fee \$49.00 register before Jan. 30
(regularly \$99.00), includes all three webinars... PLUS!**

3 Small Group Coaching Sessions

Webinar 1

Getting Ready/Perk Up — Learn successful follow up strategies / closing tips. Before our next session, start making your follow up calls!

Webinar 2

Energize/Engage — Follow up coaching session

- Discussion / learning based on your actual experiences between sessions.
- Make your second round of customer follow up calls. Use what you have learned before our next session.

Webinar 3

Finale — Follow up coaching session and celebrate your success

- Learn more tips and tricks.
- Further discussion and learning based on your actual experiences between sessions.

This customized accelerated program provides you with the strategies and skills to make a grand impression on your customers. You will learn what to say when you follow up, gain insight into the common misconceptions that block your path to success and with practice, you will grow in confidence.

Adopt a system that you can kick into action because of this three-series program and carry your business forward. Barb Girson will be your coach for these Unforgettable Follow Up™ sessions. Bring your list of leads and questions for this accelerated program!

Testimonial

“Barb’s examples are easy to relate to and she is non-judging, very encouraging, full of wisdom and very appreciative for giving me that extra motivation to get on the phone. Unforgettable Follow Up will help you kick-start your business. After attending this course my business has increased. You will just love her warmth, wisdom, and expertise in the sales market. You will never regret taking one of her teleconferences as she so generously gives you the tools to help you succeed.”

~ Marilyn Burdiak, Norwex Enviro Products