



## Steamboat 2018-2019 Merchant Pass Program

### Program Overview

- All Merchant Pass participants must be members in good standing with the Steamboat Springs Chamber Resort Association (SSCRA) by November 10, 2018.
- Intended for use only by employees of the businesses (dependents qualify for discounted rate); contractors and friends not eligible.
- No Kids Ski Free.
- Payment for discounted dependent passes will be the responsibility of the employee and must be validated by redeemed affidavit.
- Program agreement must be signed by Merchant with Steamboat Ski & Resort Corporation (SSRC).
- An affidavit of employment will be provided by SSRC to the Merchant for each pass purchased. This affidavit must be presented at the Main Ticket Office by the employee to pick up the pass. There will be a \$40 replacement fee for each lost affidavit.
- SSCRA may audit 10% of businesses each January, proof of employment by a current paycheck stub may be required.
- Night skiing pass may be added to any pass at the rate of \$49; must be designated on affidavit and paid by Merchant.
- First Tracks pass may also be added to any pass pending available inventory.
- Businesses may offer payroll deduction or pay for employees' passes as a benefit.
- Discounts included on Steamboat Ski Resort rentals, retail, food, and lessons.

\* Added expectation: Ensure Steamboat guests have a great experience through service training and support on-mountain safety through Merchant training hosted by SSCRA and SSRC. More details to come.

### Payment, Transfers, and Refunds

- Initial deposit of \$99 per pass is required.
- Initial deposits are non-refundable but unused vouchers can be applied to businesses' other voucher balance.
- Refunds will be given only for valid documented medical reasons preventing the passholder from skiing the remainder of the season or if the pass holder is hired by SSRC. A usage fee will be applied for each used day on the pass as well as a \$50 processing fee.
- Transfer fee of \$50 will be charged if a business transfers a pass to new passholder.
- Pass insurance is not available due to transferrable benefit.
- Merchants may not charge their employees more than they are paying to SSRC for the passes.
- All Merchant transactions involving actual season pass issuance will be handled by the Main Ticket Office located in One Steamboat Place. All billing and other account transactions will be handled by the Pre-Sold Services department.
- The total balance is to be paid no later than January 15, 2019. Single pass accounts are due in full by December 1, 2018. Payments not made on time will result in the redline of all employee passes associated with the Merchant contract. Each merchant will be provided with a Statement of Account the first week of January 2019 (Single Pass Accounts the week of Nov. 20, 2018). If you would like to receive your statement prior to that date, please contact Pre-Sold Services at 970-871-5269.

- Any affidavits presented after December 31, 2018 must be accompanied by full payment in the form of a Merchant check or Merchant credit card.



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**Product Comparison – which is the best option for you?**

	<b>Adult (18+) Season Pass</b>	<b>Teen (12-17)</b>	<b>Kids (5-11)</b>	<b>Kids (4 &amp; under)</b>	<b>Transferable Medallion Steamboat- Only</b>	<b>IKON (18+)</b>	<b>Ikon Base (18+)</b>
<b>Price</b>	\$999	\$719	\$449	\$39	\$3999	\$899	\$599
<b>Deadline</b>	No deadline	No deadline	No deadline	No deadline	No deadline	introductory price through 4/30	introductory price through 4/30
<b>Access</b>	Steamboat	Steamboat	Steamboat	Steamboat	Steamboat	26 resorts	26 resorts, with restrictions including only 5 days at Steamboat
<b>Payment</b>	\$99 deposit with balance due by 1/15/19	\$99 deposit with balance due by 1/15/19	\$99 deposit with balance due by 1/15/19	\$99 deposit with balance due by 1/15/19	\$99 deposit with balance due by 1/15/19	Payment in full at time of purchase	Payment in full at time of purchase
<b>Food &amp; Beverage</b>	10%	10%	10%	N/A	10%	15%	10%
<b>Friends &amp; Family</b>	5 vouchers for 25% off window rates	5 vouchers for 25% off window rates	N/A	N/A	N/A	10 vouchers for 25% off window rates	8 vouchers for 25% off window rates
<b>Retail</b>	10%	10%	10%	N/A	10%	10%	10%
<b>Grand Lodging</b>	20% - 40%	N/A	N/A	N/A	20% - 40%	20% - 40%	20% - 40%