

Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



+ 13.7%

+ 1.2%

+ 10.0%

South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

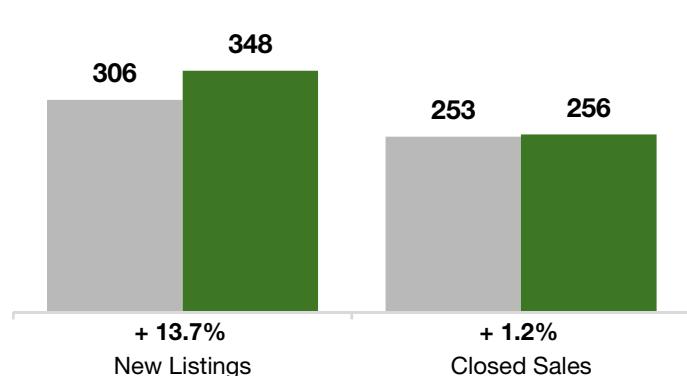
Year to Date

	Thru 9-2017	Thru 9-2018	+ / -	Thru 9-2017	Thru 9-2018	+ / -
New Listings	306	348	+ 13.7%	977	1,139	+ 16.6%
Pending Sales	224	220	- 1.8%	644	699	+ 8.5%
Closed Sales	253	256	+ 1.2%	635	670	+ 5.5%
Lowest Sale Price*	\$162,500	\$208,000	+ 28.0%	\$162,500	\$208,000	+ 28.0%
Median Sales Price*	\$559,000	\$615,000	+ 10.0%	\$540,000	\$600,000	+ 11.1%
Highest Sale Price*	\$1,500,000	\$1,487,500	- 0.8%	\$1,500,000	\$2,400,000	+ 60.0%
Percent of Original List Price Received*	96.4%	96.6%	+ 0.2%	96.7%	96.1%	- 0.7%
Inventory of Homes for Sale	378	427	+ 12.8%	--	--	--
Months Supply of Inventory	5.5	5.5	+ 1.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

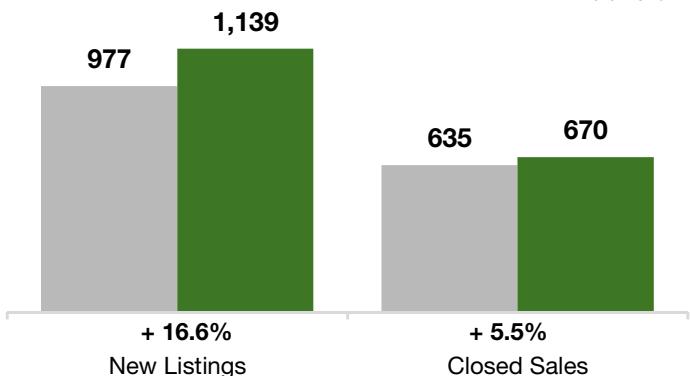
Last 3 Months

■ Thru 9-2017
■ Thru 9-2018



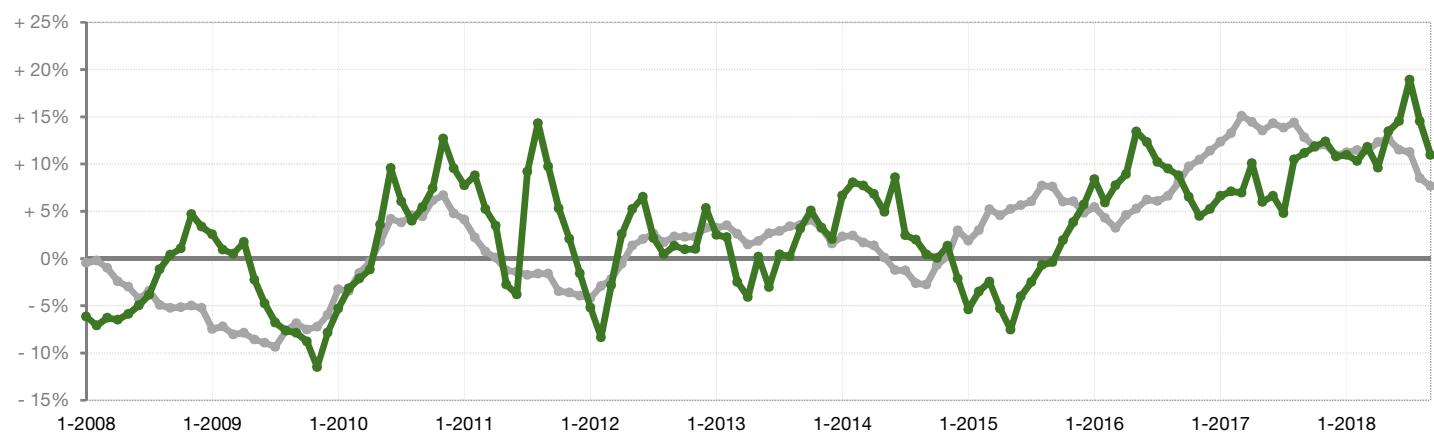
Year to Date

■ Thru 9-2017
■ Thru 9-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS
South Shore



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.