

# Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

**+ 13.7%**

Year-Over-Year Change in  
New Listings

**+ 1.2%**

Year-Over-Year Change in  
Closed Sales

**+ 10.0%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 9-2017	Thru 9-2018	+ / -	Thru 9-2017	Thru 9-2018	+ / -
New Listings	306	<b>348</b>	+ 13.7%	977	<b>1,139</b>	+ 16.6%
Pending Sales	224	<b>220</b>	- 1.8%	644	<b>699</b>	+ 8.5%
Closed Sales	253	<b>256</b>	+ 1.2%	635	<b>670</b>	+ 5.5%
Lowest Sale Price*	\$162,500	<b>\$208,000</b>	+ 28.0%	\$162,500	<b>\$208,000</b>	+ 28.0%
Median Sales Price*	\$559,000	<b>\$615,000</b>	+ 10.0%	\$540,000	<b>\$600,000</b>	+ 11.1%
Highest Sale Price*	\$1,500,000	<b>\$1,487,500</b>	- 0.8%	\$1,500,000	<b>\$2,400,000</b>	+ 60.0%
Percent of Original List Price Received*	96.4%	<b>96.6%</b>	+ 0.2%	96.7%	<b>96.1%</b>	- 0.7%
Inventory of Homes for Sale	378	<b>427</b>	+ 12.8%	--	--	--
Months Supply of Inventory	5.5	<b>5.5</b>	+ 1.2%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

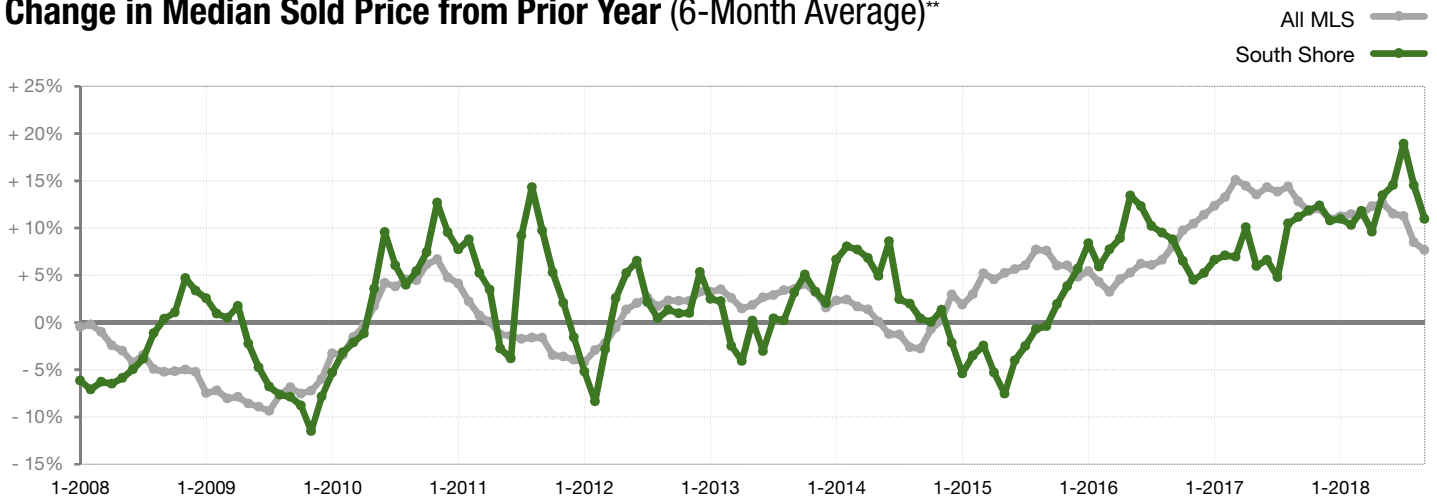
■ Thru 9-2017  
■ Thru 9-2018

### Year to Date

■ Thru 9-2017  
■ Thru 9-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.