

Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

- 10.6%

Year-Over-Year Change in
New Listings

+ 2.4%

Year-Over-Year Change in
Closed Sales

+ 11.2%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Thru 9-2017	Thru 9-2018	+ / -	Thru 9-2017	Thru 9-2018	+ / -
New Listings	132	118	- 10.6%	391	397	+ 1.5%
Pending Sales	93	94	+ 1.1%	271	241	- 11.1%
Closed Sales	85	87	+ 2.4%	277	217	- 21.7%
Lowest Sale Price*	\$173,000	\$150,000	- 13.3%	\$80,000	\$150,000	+ 87.5%
Median Sales Price*	\$535,000	\$595,000	+ 11.2%	\$530,000	\$582,000	+ 9.8%
Highest Sale Price*	\$999,990	\$1,469,750	+ 47.0%	\$1,188,000	\$1,469,750	+ 23.7%
Percent of Original List Price Received*	97.2%	94.6%	- 2.7%	96.7%	95.0%	- 1.8%
Inventory of Homes for Sale	133	160	+ 20.9%	--	--	--
Months Supply of Inventory	4.2	5.9	+ 40.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 9-2017
■ Thru 9-2018



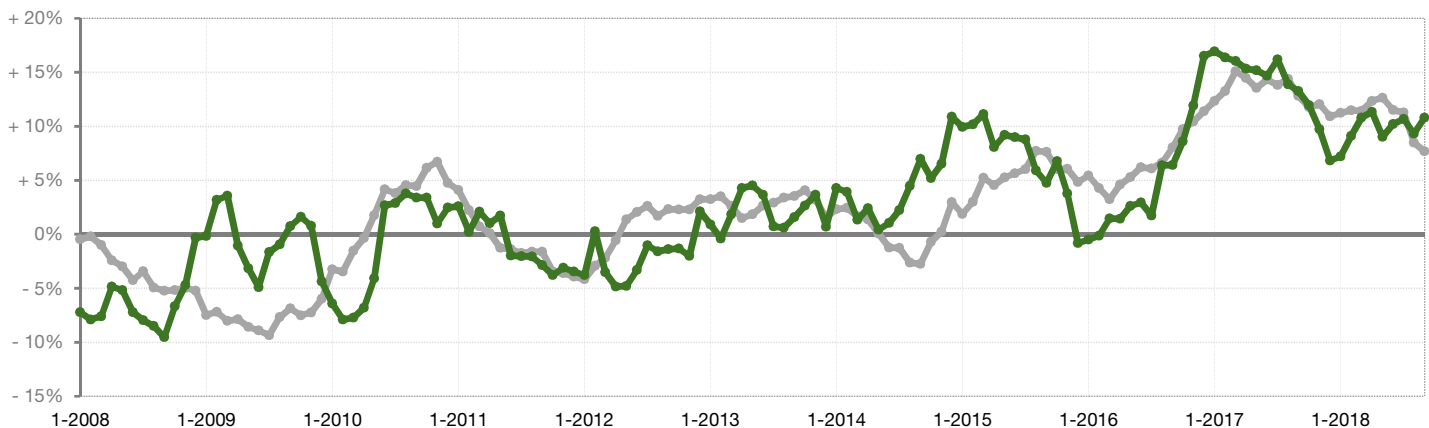
Year to Date

■ Thru 9-2017
■ Thru 9-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Lakes —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.