

# Government Contracting Basics

Ever wondered about selling your products or services to the government? This free class will introduce you to the basic tools for growing your business by selling to the government.

## Objectives:

- ⇒ Know which certifications and registrations are necessary to sell to federal, state, and local agencies
- ⇒ Find out how the government buys goods and services
- ⇒ Learn how to assess the government marketplace and find contracting opportunities
- ⇒ Identify resources to help your businesses

## Target Audience:

Entry-level class geared toward small businesses across any industry. Best suited for those with limited to no government contracting experience or those seeking a refresher on the basics. All are welcome!

## Details:

- ⇒ FREE (*registration is required*) [CLICK HERE](#)  
or visit [www.gcap.org](http://www.gcap.org) & select the event under the “Training” tab
- ⇒ August 28, 2018
- ⇒ 10:00 a.m. —12:30 p.m.
- ⇒ Tillamook Community College  
4301 Third Street  
Tillamook, OR

**FREE SMALL  
BUSINESS  
TRAINING**

**Brought to you by**  
Government Contract  
Assistance Program  
(GCAP)

*GCAP is Oregon's  
Procurement Technical  
Assistance Center (PTAC)*



## Training contact

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