

GCAP Presents Oregon Business Opportunities 2018!

Building Relationships and Winning Contracts

How to Prepare for Government Contracting, Updates, Changes and Best Practices

*Springfield Mayor, Christine Lundberg Will Be Our Keynote
Speaker!*

Geared towards small businesses across any industry

Training will include:

- ◇ Optimizing Your SAM and SAM Updates and Changes
- ◇ Understanding Solicitations and Proposals - 12 Steps/Pillars of Success/Proposal Writing and Avoiding Pitfalls
- ◇ BLM/Forest Service Panel

Breakout Sessions will include:

- ◇ Steps to Success with Wildland Fire Fighting: eAuth /VIPR/NAP/ ROSS
- ◇ Marketing: Capability Statements and GCAP's GCOM
- ◇ Exploring Federal Certifications—do you qualify and will it help?

**Pre-registration is required, early registration: \$60
(breakfast and lunch included) until September 10th
after September 10th the cost will be \$65.**

Please click [here](#) for more information and to register

No Refunds after September 10th.



When:

**September 25, 2018
Registration 7:30 am
Training: 8:00—4:30**

Where:

Holiday Inn
919 Kruse Way
Springfield, OR

Presented by:

**The Government
Contract Assistance
Program (GCAP) /
Oregon's PTAC
(Procurement
Technical
Assistance Center)**

**Questions: Contact
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