

Government Contracting Basics

“Getting Started in Government Contracting”

Have you ever wondered about selling your products or services to the government? This free workshop will introduce you to the basic tools for growing your business by selling to the government.

Objectives:

- ⇒ Know what certifications and registrations are necessary to sell to federal, state, and local agencies
- ⇒ Hear about federal small business certifications
- ⇒ Find out how the government procures goods and services
- ⇒ Learn how to assess the government marketplace and find contracting opportunities
- ⇒ Recognize resources to help your businesses

Target Audience:

Entry-level class geared toward small businesses across any industry. Best suited for those with limited to no government contracting experience or those seeking a refresher on the basics. All are welcome!

Details:

- ⇒ FREE — registration is required — [CLICK HERE](#)
- ⇒ October 5, 2017
- ⇒ 10:00 a.m.—12:00 p.m.
- ⇒ Clackamas Community College Building
7738 SE Harmony Road, Room 210
Portland, OR 97222

When:

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10:00 a.m. - 12:00 p.m.

Where:

Clackamas Community College
—Harmony Campus
7738 SE Harmony Rd, Rm 210
Portland, OR 97222

Brought to you by:

Government Contract
Assistance Program (GCAP)

**FREE SMALL
BUSINESS
TRAINING**

Training point of contact:

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Oregon's Procurement
Technical Assistance Center