



Dear Chamber Member

Earlier this year, the Department of Labor issued rules that apply to all firms and financial advisors offering retirement services. The rules are aimed at making sure financial advisors act in their clients' best interest. Edward Jones supports the intent of this rule. Putting the interest of our clients first has always been at the core of our business.

The rules take effect April 10, 2017, and impact transaction-based IRAs, where commissions are paid when buying and selling investments. I would welcome the opportunity to meet with you to review the requirements of the new rules and discuss how your retirement account may be impacted.

At Edward Jones, our top priority is to understand what's important to our clients, develop personalized strategies to help them work toward achieving their goals, and partner with them long term to keep them on track.

Kindest Regards,

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