ENTRE SOLUTIONS CATALOG

ENTRE
Computer Services

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ENTRE
Computer Services

Welcome to Entre Computer Services!

We are very excited to share our Entre Solutions Catalog with you! Within these pages you'll discover the breadth of Team Entre services.

We're proud of our growth since we opened for business in 1984. Today, with over 100 skilled professionals located throughout the United States, we are the #1 choice for local, regional or national IT services for many customers, both enterprise and SMB .

Our people include networking and application engineers, technicians, project managers, cloud experts, data architects, developers, and business consultants. Within this catalog you'll find true business solutions for your business, including information systems consulting and project management, network and server engineering, outsourced end-user support, supplemental IT staffing/recruiting services, hardware and software sales, and installations/implementations.

No matter what we do, whether it is strategic IT alignment or IT managed services, help desk and remote managed services or custom application development and a full spectrum of Microsoft solutions such as Azure, SharePoint and Office 365 – we have one goal: your business success!

Entre places the highest priority on customer satisfaction, and we pledge to exceed your expectations.

Thank you for your consideration.

Andre Godfrey
President/CEO
Entre Computer Services Inc.

Mark Lucas
Executive Vice President
Entre Computer Services Inc.

TOP WORK PLACES 2018

Democrat & Chronicle
PART OF THE USA TODAY NETWORK

MANAGED IT SOLUTIONS

Focus on your business objectives while Entre provides relief from the challenges of day-to-day IT functions. Gain the flexibility you need while increasing efficiencies and user satisfaction.

REMOTE IT MANAGED SERVICES
A proactive approach to technology and infrastructure management

HELP DESK
We help your employees maximize their uptime

IT STAFFING AND AUGMENTATION
The best candidates to help you grow

TRAINED EXPERTS WITH INDUSTRY CERTIFICATIONS
Team Entre recognizes the importance of staying current on the latest technologies

PROJECT MANAGEMENT
Top notch leadership from subject matter experts

TERMS THAT MEET YOUR BUDGET
Pay for services you use, as you use them or budget for the year

SCHEDULING
When you need us, we'll be there

IT MANAGED SERVICES MEANS EXPERTISE

IT Managed Services allows you to concentrate fully on your core business while adding the IT innovation necessary to compete in today's business climate.

Entre Computer Services personnel are trained experts with industry certifications and extensive experience. Our personnel share information and knowledge, giving you access to literally dozens of technical experts.

With IT Managed Services we'll work with you to set clear goals, objectives and scope. You'll reduce your workload and gain flexible and efficient IT functions from a knowledgeable and competent partner.

IT MANAGED SERVICES MEANS FLEXIBILITY

Your ongoing IT needs can be unpredictable as your business grows, your focus changes and new initiative arise. Our managed services can be tailored to meet your exact needs from basic technical support to specialized, mission-critical business processes to services where you pay only for the services you use, as you use them. You'll gain the flexibility to quickly adapt to your changing needs.

IT MANAGED SERVICES MEANS COST SAVINGS

IT Managed Services allows you to fix and optimize costs and get the service level and expertise you need. With IT Managed Services, we take care of the overhead and deliver to you skilled Entre Computer Services employees who will meet your specific technical requirements with a schedule that matches your needs.

Increase Productivity

✓ Gain Expertise

✓ Set Clear Goals, Objectives and Scope

✓ Enjoy Flexibility and Efficiency

Decrease Costs

✓ Eliminate Overhead

✓ Budget and Optimize Costs

✓ Gain Skilled, Motivated Entre Computer Services Employees

REMOTE MANAGED SERVICES

"Remote managed services is the best of all worlds…it's faster, more proactive AND less expensive than on-site resources."

Our intelligent remote monitoring tools and back-office services provide expert, cost-effective IT management to make sure your systems operate as required and deliver the ROI you expected. For an easily budgeted, small, fixed monthly fee — a mere fraction of the cost of hiring a technician — we'll take away the worry, frustration and considerable cost of managing your IT environment. Our managed IT services solution keeps watch over your systems 24/7, and we step in the moment we discover anything amiss. In most instances, you won't know there was ever an issue. This proactive approach to IT maintenance keeps small problems from becoming big … and expensive!

BENEFITS

PROACTIVE MONITORING
Identify and analyze server "events" for potential problems.

Remediate processes or services that fail.

Monitor servers and ensure security patches and anti-virus protocols are up-to-date.

MANAGEMENT OF ASSETS
Manage and secure mobile devices (smartphones, tablets).

Install patches and implement service packs.

PRIORITY RESPONSE
Maintain 24/7 watch over your entire IT environment (network servers, desktops, mobile devices, tablets and peripherals).

Ensure that data backups are completed and validated.

MONTHLY REPORTS
on the status of your IT environment

HELP DESK SERVICES

Click on the chat button ----- Get an answer instantly

Pick up phone ----- Dial the number ----- Wait to talk ----- Get an answer

Go to email ----- Try to explain issue clearly ----- Wait few hours/days ----- Get an answer

Our U.S.-based Help Desk provides 24x7x365 support, whenever you need it. Our highly-skilled technicians can be contacted via phone, email or chat, and are ready and waiting to help answer any of your technology questions and provide fast, professional support for a variety of software applications.

Entre's Help Desk is designed to provide you with professional and courteous Customer service, expert problem resolution and unparalleled peace of mind.
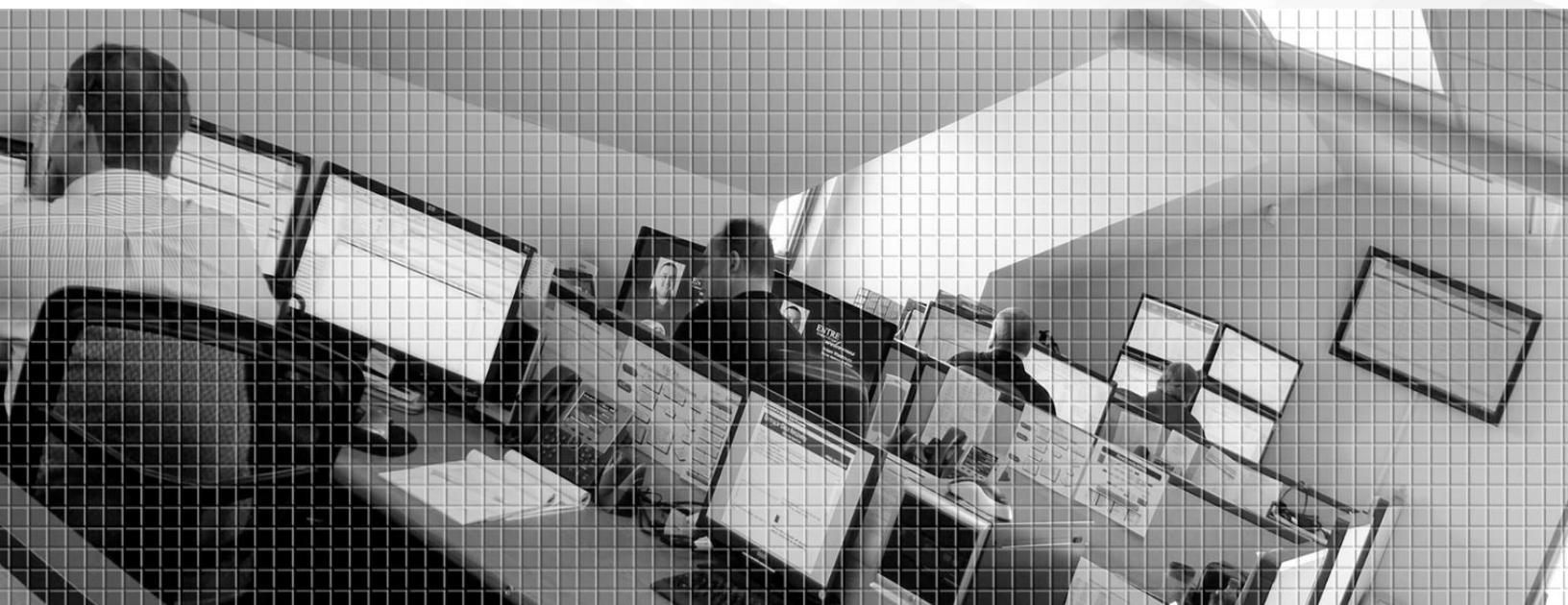
REMOTE SECURITY SERVICES

Entre's Remote Security Service is a combination of products and services like firewall, patching, endpoint protection, DNS, reporting and others develop a strong defensive architecture for a given environment. That offering is coupled with 24x7 monitoring, user training and education, and a number of other important functions to offer a true protection strategy for our customers.

INTELLIGENCE SOFTWARE AND TECHNOLOGY

"The key here is not to think of security as just one blanket concept or offering, but to really look under the hood and understand exactly what individual components are needed to bring the right offerings to your customers."

USER BEHAVIOR AND TRAINING

Today's cybercriminals are attempting to deceive users with phishing scams, well-disguised email blasts and other social engineering techniques that may never be detected by a software solution— and it's for this reason that user training and education is as important as the software you're leveraging as part of your security portfolio.

TODAYS CHANGING THREAT LANDSCAPE

Disrupt Business
Activites by

41%

Reduce Employee
Productivity by

33%

Decrease in
Revenue by

9%

STORAGE SOLUTIONS

Disaster Recovery can cost more than you think. And sometimes more than you can afford. Entre Storage Solutions is the answer to the question: what happens if it all goes away.

It can be costly to recover your data and get your business up and running again after you've experienced downtime. However, it can be extremely difficult to quantify exactly how much has been lost and how much was spent in recovery efforts—especially when you consider nontangible costs like damage to your brand and reputation.

To get a better understanding and to assign a dollar value to these risks, use this worksheet to determine, from a financial perspective, just how much is at stake should you experience downtime — and how important a business continuity solution is for your business.

Cost of Downtime (per hour) = Lost Revenue + Lost Productivity + Cost to Recover + Cost of Intangibles	
Lost Revenue	
Lost Productivity	
Cost to Recover	
Cost of Intangibles	
TOTAL COST OF DOWNTIME:	

Our backup and disaster recovery solution is designed to ensure your most vital information is secure and protected. What we offer isn't just data backup: its complete business continuity. This means you can rest easy knowing your business will be back on its feet quickly and your data will be completely recovered when you need it most.

Some of our key features include:

- Complete Disaster Recovery & Cloud Replication
- Complete end-to-end management of backups
- Continuous Data Protection™ technology
- Block-level encryption
- Fully-managed & monitored
- Cloud replication
- Off-site virtualization
- And more

OUTSOURCING TECHNOLOGY TO ENTRE

Let's take a quick look at the IT adventures of the past 20 years:

Distributed networks, distributed printing, e-mail, smartphones, spam, viruses, Internet, websites, WAN, VPNs, NAS/SAN, patch management, disaster recovery, firewalls, remote computing and load balancing. Many of those terms didn't exist twenty years ago and most are disciplines in themselves.

It's complicated out there.

How do internal technology management teams respond with enough resources to maintain existing services, train technical staff and users, implement new technologies, work with the increasing challenges of how to manage and secure these networks while keeping critical data moving forward?

Here's a logical step many businesses take.

Outsource these challenges to IT Managed Services providers like Entre who provide those skills, resources and disciplines. And just to be clear, Entre is not an offshore company.

Choosing an IT Managed Services provider to outsource critical network services is a big step, but it is one that can provide enormous benefits to your business if the proper planning and relationships are in place. Those benefits are both strategic and tactical.

STRATEGIC BENEFITS

➢ Many of the strategic benefits support specific business objectives such as:
➢ Better Service = Customer retention
➢ Business Growth = Increase Speed to Market
➢ Cost Management = Change Fixed Costs into an JIT Adjustable Cost Model
➢ Facilitate Scalability = Reduce Risk of hiring for a bubble
➢ Focus on Core Capabilities = focus management on core business processes. Manage Entre, not people.

TACTICAL BENEFITS

➢ The tactical benefits are also easily enumerated. These benefits speak to general improvements in either savings or expertise acquired:

➢ Convenience – scaling internally requires job postings, approvals on a senior level, and is tied directly to long term views. With Entre Outsourcing –approve a change order request and we take care of the rest.

➢ Reduce infrastructure and maintenance costs. Save on manpower, technical staff, and technical training. Lower operational and labor costs provide significant savings and is a major reason why companies choose to outsource.

➢ Access to technological expertise – not only do we provide expertise, we already have existing expertise that you have access to – sometimes without charge.

➢ Access to support that meets your business needs – even when your needs are 7 x24 x365.

➢ Free up internal technical staff to focus on critical business needs, improving employee morale and effectiveness.

➢ Ability to customize services to users based on their requirements.

➢ Offer new services to your customers.

BASIC OUTSOURCING MODELS

➢ Staffing model
➢ IT managed services model
➢ Task outsourcing
➢ Management outsourcing
➢ Remediation, training and hand-off to in-house staff.

GETTING STARTED WITH OUTSOURCING

This booklet is a catalog of services and not a comprehensive project template but some of the highlights of how-to-outsource are these.

BUILD A BASELINE

Entre works with you to establish your baseline and gathers or builds important documentation to measure future success.

Although each situation is unique, the following basics are usually appropriate:

- ➢ Document your site
- ➢ Provide accurate records
- ➢ Provide accurate network diagrams
- ➢ Label your equipment
- ➢ Label IP addresses and domain names on the racks, network equipment, and servers to make support issues easier
- ➢ Know your release levels
- ➢ Track changes
- ➢ Review the security of your facility
- ➢ Understand how information is currently shared in your network (workflow)
- ➢ Understand your backup and recovery methodology
- ➢ Understand the geographical reach needed
- ➢ Review existing policies are in place and determine what additional policies need to be developed

BASIC OUTSOURCING MODELS

- ➢ Staffing model
- ➢ IT managed services model
- ➢ Task outsourcing
- ➢ Management outsourcing
- ➢ Remediation, training and hand-off to in-house staff.

CHOOSE TEAM ENTRE

Choosing Entre Computer Services Inc. to manage your business applications and network services makes a lot of sense. A well-constructed SLA ensures the success of outsourcing network resources to a service provider. By approaching an IT managed services partner, such as Entre Computer Services, with a clear idea of your business needs, and an awareness of industry standards in designing service guarantees, your organization can enjoy the enormous benefits of outsourcing critical business applications and network services.

Why not invite us over for a chat?

FOR MORE INFORMATION, VISIT
https://www.entrecs.com/Products/Voice-Services
TO SPEAK WITH AN EMPLOYEE, CALL **585-760-1010**

NETWORK SERVICES

MAKE YOUR NETWORK A COMPETITIVE ADVANTAGE!

Entre Computer Services has over 30 years of experience in designing, implementing and supporting computer networks.

...That means Team Entre will design YOUR network to support both your current and future business needs.

...That means speed of access, high-availability and worry-free security.

Entre Computer Services brings together the most advanced network solutions available from the industry leaders in network infrastructure. Entre is a Microsoft Gold partner with the highest end expertise in Active Directory, Exchange, Office 365 and other Microsoft deliverables. In addition we partner closely with HP, Cisco, IBM and Lenovo.

Below are just a few additional areas of Entre expertise.

✓ **Implementation of Proven Infrastructure and Cloud Solutions**

✓ **Sophos Solutions**

✓ **Datto Solutions**

✓ **Selection and implementation of critical business applications**

✓ **SharePoint customized to support business workflow**

✓ **Distributed systems for D/R and B/C**

✓ **Office 365 implementation**

✓ **Symantec Security and Back-up/Recovery solutions**

✓ **Alignment of IT Strategy with Business Needs**

✓ **Infrastructure Design**

✓ **Nimble Solutions**

✓ **Data Storage Management**

✓ **Technology Assessment and Architecture Planning**

DESIGN. IMPLEMENTATION. SUPPORT.
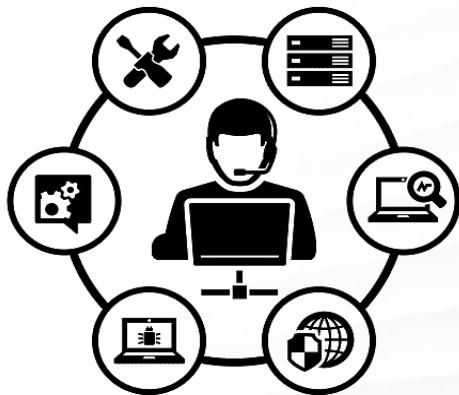
Entre Computer Services integrates new technologies, maximizes network efficiency, and fully aligns your infrastructure with your business objectives. We assist in all phases of managing network operations, from planning and design to implementation and staffing. Our security services minimize risk and reduce vulnerabilities by combining sound policies, standards, and security architecture with best-of-breed technology solutions.

IT CONSULTING SERVICES AND SUPPORT

Whether your business requires comprehensive service or a complement to your existing environment, we can help. Our network consultants optimize network availability, performance and security for your business applications.

NETWORK SECURITY

We'll help you implement "best practices" security policies, the right security solutions and keep you up-to-date on current threats. We maintain a strong partnership with world class providers such as Cisco, Symantec, Sophos, RSA, and others to deliver the best, most cost-effective solutions to lessen security threats.

SETUP AND INSTALLATION

All network services are custom set up to your specific needs. We not only design secure systems, Team Entre makes certain they are installed correctly.

BACKUP AND RECOVERY

In the event that recovery is needed, we have expertise in backup, recovery and perhaps most importantly, backup validation.

APPLICATION DEVELOPMENT 📱

CUSTOM DEVELOPMENT TARGETED TO YOUR NEEDS

IMPROVING YOUR BUSINESS

Entre's Application Development division is a leader in developing impactful applications that deliver immediate benefits to businesses. Whether you want to improve supply-chain management, streamline your processes, reduce manufacturing costs or improve your customer experience; look to Entre to provide a better way.

CUSTOM APPLICATION DEVELOPMENT SERVICES

Entre Computer Services designs and develops custom applications to meet business needs. Whether a client comes to us with a challenge, an idea on a napkin or a detailed framework plan, Entre's team of consultants and developers set to work to deliver a world class development solution. After clearly understanding your direction, we focus on providing professional design, implementation and support services to help your company achieve its business initiatives.

WHY MOBILE? 📱

Because mobile custom application development is where your users and customers are! It's a mobile world. Doesn't it make sense to develop applications using the preferred medium of your users and customers?

Using the best development tools
The Entre team are specialists in mobile application development for Apple or Android.

WHY TEAM **ENTRE?**

Highly skilled consulting and development team

Proven software life cycle management skills

Opportunities for improvements in profitability and sales

Dedicated project management services if required

Significant experience with both local and nationwide customers

The Entre application development team has been entrusted with projects large and small for over 20 years. We have served a variety of industries and businesses. From saving manufacturing costs to reducing patient transfer time at hospitals. In addition to using the latest web technologies and architectures, we offer software development for mobile devices, including Apple IOS, and Android for smartphones and tablets. Hybrid solutions involving legacy systems ported to web applications or customized SharePoint solutions are just some of our successes.

Areas of Expertise	**Technology**	**Web**	**Windows & Mobile**
Web development	SQL Server	ASP .NET / MVC	Android
Mobile development	SSRS	.NET Core	iOS
Windows development	SSIS	JavaScript	Cordova
Service & API development	MySQL	Knockout	WPF applications
Business Intelligence	SharePoint	Angular	Windows services
Consulting	Microsoft	HTML5	Console applications
Business analysis	.NET	CSS	
Custom integrations	C#	XML	
		REST	

MICROSOFT **SHAREPOINT**
Install. Upgrade. Customize. Train.
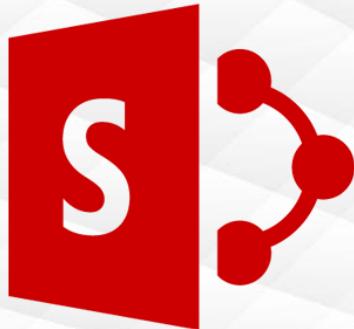
Entre Computer Services has extensive experience working with the latest versions of SharePoint and O365. Whether you're just getting started, need to upgrade or want to improve the capabilities of your current installation with custom functionality, Entre is ready to help you.

New technologies introduce new ways to share, sync, communicate and organize people and content. New ways to work together are combined with a simplified user experience and enhanced social capabilities that make it easier to share ideas and keep up to date. SharePoint drives collaboration and productivity and can be used as part of web content management, enterprise content management, social networking collaboration, cloud and apps and even content search.

As enterprises grow in size and sophistication, their need to manage information internally grows exponentially. Organizational departments and business units can typically span geographic locations, quite often continents, and information is constantly being produced and consumed. To retain competitiveness and drive efficiency it is vital these information silos are opened up, allowing rapid and intuitive information discovery, better decision making and increased productivity. SharePoint helps organizations to Share, Organize, Discover, Build, and Manage

SHARE: Connect with employees across the enterprise. Use SharePoint to engage with people, share ideas, and reinvent the way you work together.

ORGANIZE: Whether you're working as a team or an individual, SharePoint helps you organize information, people, and projects.

DISCOVER: SharePoint makes it easy to find answers, discover insights, and connect with EXPERTS.

BUILD: Developers and web designers can create new experiences on SharePoint using familiar tools and internet standards.

MANAGE: SharePoint provides powerful controls that allow IT departments to manage cost, risk and their time.

WEB DEVELOPMENT

Does your website provide your customers, employees and partners with dynamic, valuable information and tools and a reason to come back again and again?

Our web development solutions reach out to your customers and prospects. We can also integrate your mission-critical applications directly into your website. By improving communication within your channels and providing tools that automate and streamline business processes, we can extend your marketing reach.

Team Entre helps you use the Internet to grow sales, enhance customer service, and increase information availability. We have the capabilities to provide you with intranets, extranets, back-end integration, as well as full online storefronts. Team Entre creates sites with a true "wow" factor After all, your website is frequently the first impression a prospective visitor has of your organization. Why not imbue them with a sense of action – to call or email, and a sense of urgency – to do it now!

WEB DESIGN, IMPLEMENTATION & SUPPORT TO MEET YOUR BUSINESS NEEDS.

Entre Computer Services takes the time to understand your business needs before we begin the design or development stages.

After clearly understanding your direction, we focus on providing professional design, implementation and support services to help your company achieve its e-commerce, internet, intranet, or extranet initiatives.

EVAN™

POWERFUL CONTENT MANAGER
EASY END-USER ADMINISTRATION

Entre Computer Services' Evan™ is an innovative website content management solution. Built for companies of all sizes, the software allows non-technical employees to instantly update new or existing internet, intranet or extranet websites. It enables document management, collaborative workflow and hierarchical management and empowers an organization's content contributors to make content changes on the fly.

EVAN™ BENEFITS

Restrict Access

Easily Manage Content Assets

Modify Menus & Appearance

Collect Customer Information

View Real-Time Reports

Customize Security & Workflow

EVAN™ COMPARISON

Our content management system can go toe to toe with an open source or commercial CMS in the market today.

Capabilities	Evan™	Wix	Wordpress	Squarespace
Easy for non-technical users to understand	Yes	Yes	Yes	Yes
Designed for building websites	Yes	Yes	No	Yes
User generated content is mobile friendly & responsive out of the box	Yes	Yes	Limited	Yes
Install 3rd party modules	Yes	Limited	Limited	Limited
Capability to fully integrate with 3rd party systems	Yes	No	No	Limited
Based on open source platform	Yes	No	Yes	No
Change overall theme/skin of site	Yes	No	Yes	No
User support is a phone call away	Yes	No	No	No
Get expert advice on content creation, search engine optimization and more	Yes	No	No	No
Full control over site appearance	Yes	No	No	No
Restrict access to content by role	Yes	Yes	Yes	Yes
Define custom roles and permissions	Yes	No	No	No
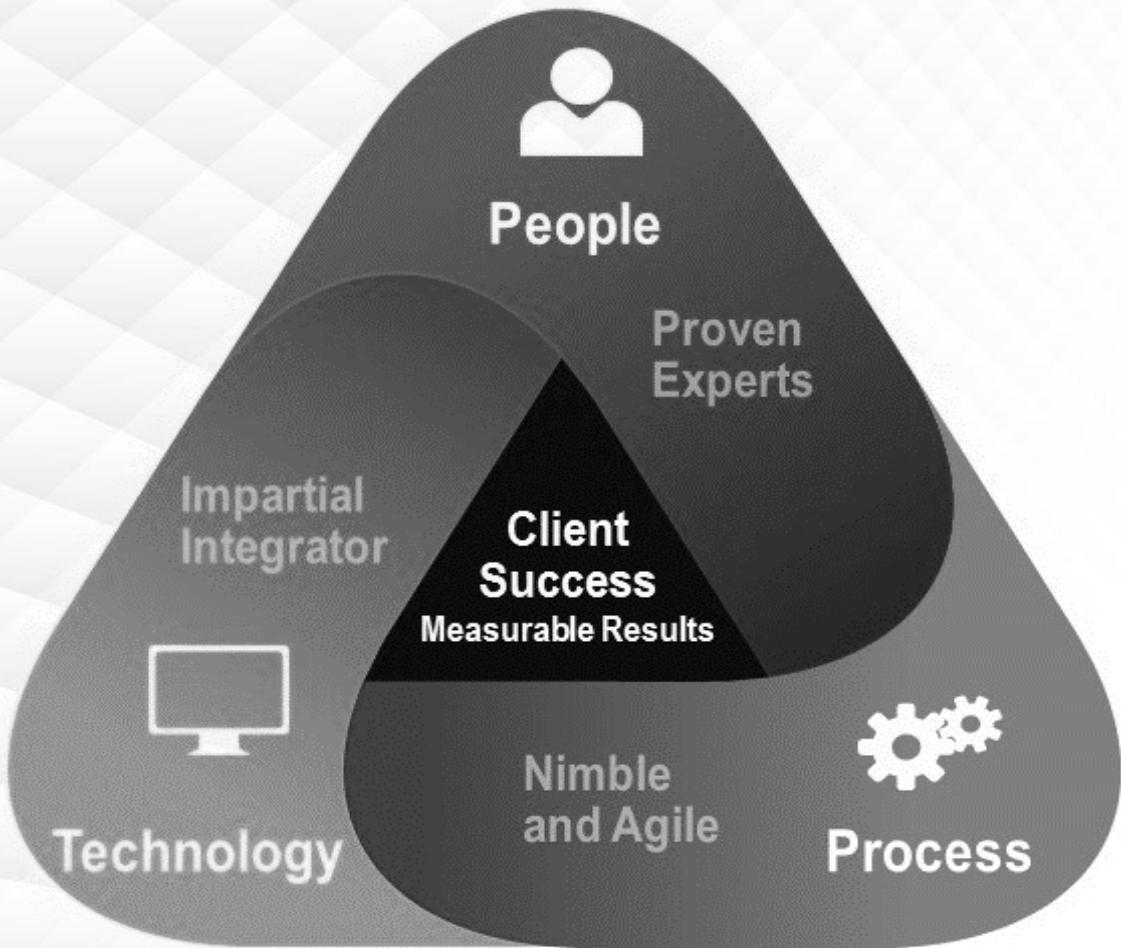
CONSULTING SERVICES

A company's technology organization should enable its business strategy, not limit it. **Entre Consulting focuses on the strategic needs of our customer's businesses to recommend the technology capabilities needed to support its goals.** Our team includes **technology professionals that have successfully completed hundreds of engagements** across industries and technologies.

We provide IT consulting to a spectrum of organization sizes in manufacturing, professional services, engineering, public utilities, schools, government, financial and healthcare. Our experience spans strategic planning, compliance, cybersecurity and project management. Our approach is based on the expertise of our people, nimble processes combined with reliable technology, and tools to provide strategic solutions to our clients.

AREAS OF **EXPERTISE**

IT ASSESSMENTS

Today IT infrastructure, cloud, policies, processes, line of business applications, security, training and network connectivity all play critical roles in how well IT enables organizations to operate effectively. Entre Consulting identifies organizational priorities, assesses the current people, process and technology to identify risks, providing ranked recommendations to mitigate those risks.

IT STRATEGIC PLANNING

Technology helps companies transform themselves and grow their business but not without a plan. Entre Consulting develops actionable IT Strategies that are aligned with organizational goals, by providing a roadmap spanning people, process, and technology.

COMPLIANCE & CYBERSECURITY

Our consulting practice provides your organization with experienced staff, flexible processes, and advanced tools, to bring order to the chaos of compliance, risk management and cybersecurity. Entre consults in the development and implementation of policies and processes to align with compliance requirements and mitigate security risks. We identify the best tools needed to minimize vulnerabilities, combined with training and communications tools for your staff to increase awareness and monitor their understanding.

PRODUCT SELECTION

Selecting any solution today from core infrastructure to line of business applications requires a solid methodology. Entre Consulting brings such an approach to your organization, for many of our customers we are a trusted advisor – and work on behalf of our customers to oversee the process of selecting and implementing new solutions, this enables the organization to continue to focus on their core work.

RELOCATION AND M&A

Entre Consulting brings experience and process to mergers, acquisitions and relocations. Working closely with your organization, the Entre Consulting team will provide leadership, project management and the specific skills to mitigate risks and ensure positive outcome.

BUSINESS INTELLIGENCE

VISUALIZATION AND ANALYTICS

Entre is working with Transformative Insights to provide value-add visualization, predictive analytics and data warehouse solutions. Our joint team works with our client partner to identify areas to target then apply disciplined agile development to produce successful solutions.

SERVICES

➢ Targeted solution development – agile engagement to provide point solutions, providing value-add visualization and analytics within 3-7 week sprints
➢ Architect oversight to translate business intelligence, visualization and predictive analytics goals into a plan of action
➢ Align leadership, business and IT in pursuit of gleaming valuable insights from internal and external data
➢ Provide business analysis to optimize priorities and outcomes
➢ Full service offerings from business analysis, design, development, deployment and managed services
➢ Enterprise-wide services: deployment advisory, support, governance, application development, data management, adoption and center of excellence.
➢ Digital transformation services: mobile, IoT, social media, augmented reality, security, etc., in addition to BI, visualization & analytics
➢ Research existing data gems: Inventory data collected today from applications, devices, web sources, social media, etc. to identify value-add opportunities

SOLUTION AREAS

Corporate Financials	Sales & Marketing	Education – "Student Success"
• Profit & Loss	• Identify products/services to target	• Proactively identify students at risk
• Inventory	• Identify sales activities that work	• Improving curriculum
• Headcount	• Identify best [& worst] customers	• Student-focused adjustments
• Forecasts & Outlooks	• Optimize incentives	

Health and Human Services	Manufacturing/Operations	IoT, Augmented Reality, AI, Mobile
• Fraud, waste & abuse (providers/patients)	• Balance workload	• Unused sensor data – gold mine
• Opioid crisis	• Identify need for training	• HVAC, water
• Compliance	• Process optimization	• Virtual reality on steroids
• Operational improvements	• Performance communications	• AI – chatbots, facial recognition, …
		• Mobile – BI presentations common

CISO SECURITY SERVICES

**STACKCYBER BRINGS FORTUNE 500 CISO (CHIEF INFORMATION SECURITY OFFICER)
TO CYBER SECURITY CONSULTING SERVICES AT ENTRE.**
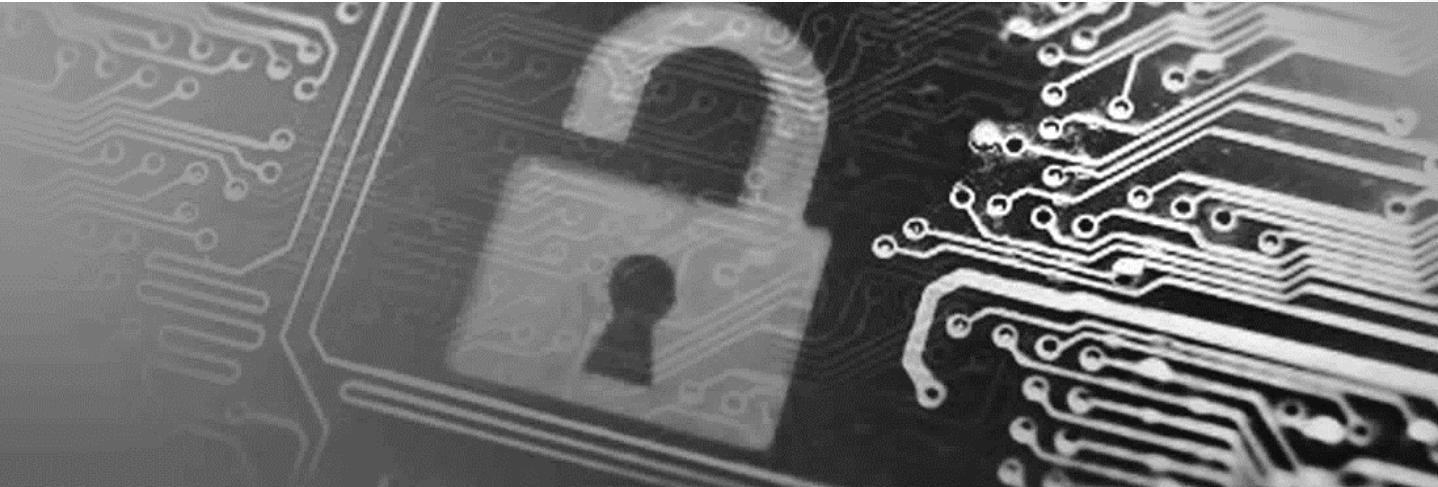
StackCyber Consulting augments the well-established Entre security effort, developing customized security and compliance strategies for your organization (GDPR, PCI, PII / HIPAA-HITECH, and NYS DFS 500).

By leveraging standards such as NIST Security Framework and associated Maturity Models to guide and inform your organization about risk mitigation, your firm's security posture and implement mature incident response strategies can be significantly improved.

RISK MANAGEMENT

➢ Add CISO/'fractional' CISO Services expertise to your C- level team.
➢ Coordinate with senior management to establish a Cybersecurity program and framework based on standards like NIST and ISO 27002
➢ Provide "state of security" assessments to your board of directors and senior management
➢ Provide guidance for annual compliance and governance reporting.

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ASSESSMENTS

➢ Vulnerability assessments leveraging our world class tools
➢ Implementing phishing campaigns to build staff awareness
➢ Application pen-testing, physical security, and advanced social exploits

PROACTIVE PROTECTION

➢ implement technology and proactive measures including multi-factor authentication, system & file encryption, security monitoring and endpoint protection

OUR **PRODUCTS**

HARDWARE/SOFTWARE PROCUREMENT

Entre Computer Services offers the best name brands in the business at great prices! Dell, Hewlett Packard, Lenovo, and others.

Since 1984, businesses have used Entre Computer Services as their preferred provider of computer products.

WHY?

Because Entre understands the value of building an optimal technology environment. We take time to understand what products work best for your users, where you should spend less, and when you should spend a little more.

If you are looking for dollar-for-dollar the best value in servers, laptops, monitors, desktop computers, or software – Entre should be your vendor too.

Entre understands how to configure – how to work with your procurement process – and how to deliver on time.

Best of all we can set up and install your computer equipment the right way – whether you need us during weekdays, after hours or weekends.

Buying computer equipment for your business is easy. We offer great prices and flexible purchase terms. We even offer lease programs.

AUTHORIZATIONS & CERTIFICATIONS

PRICE AND AVAILABILITY FROM THE WORLD'S TOP MANUFACTURERS.

Entre Computer Services partners with the world's leading computer hardware and software manufacturers like Hewlett Packard, IBM and others. You benefit with great pricing, fast turnaround and quick delivery on all computer products.

BENEFIT FROM "HIGH TECH WITH HIGH TOUCH."

Experienced Entre Computer Services representatives understand your business needs and deliver the right solutions, whether you order computer products over the telephone or face-to-face. We can discuss the latest technology, your business goals and your current systems to make recommendations based on what's right for your business.

COMPLETE INTEGRATION AND DEPLOYMENT SERVICES.

Frequently overlooked in the critical phase of updating your computer network is setup and installation. Our expert technicians handle every aspect of getting your new equipment up and running.

GET THE RIGHT TERMS.

Approved businesses can establish payment terms that meet your cash flow requirements. We can also help your business analyze whether purchase or lease is most cost-efficient to you.
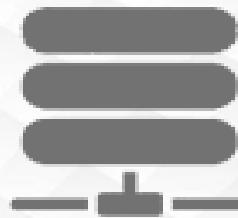
INSTALLATION SERVICES

Network Installations   **Firewalls**   **Servers**   **Station Setup**

IMPROVE YOUR VOICE COMMUNICATIONS

Entre's **broadsoft business** and Call Center Solutions provide our customers with a true data-voice solution that replaces their aging PBX and Call Center Servers, eliminating painful maintenance and administrative costs and risky points of failure.

With more than a 41% market share, according to industry analyst Frost and Sullivan, and more than 16 million user subscriber lines worldwide, BroadSoft enables Entre Computer Services to offer large enterprise-class cloud communications "the customer's way."
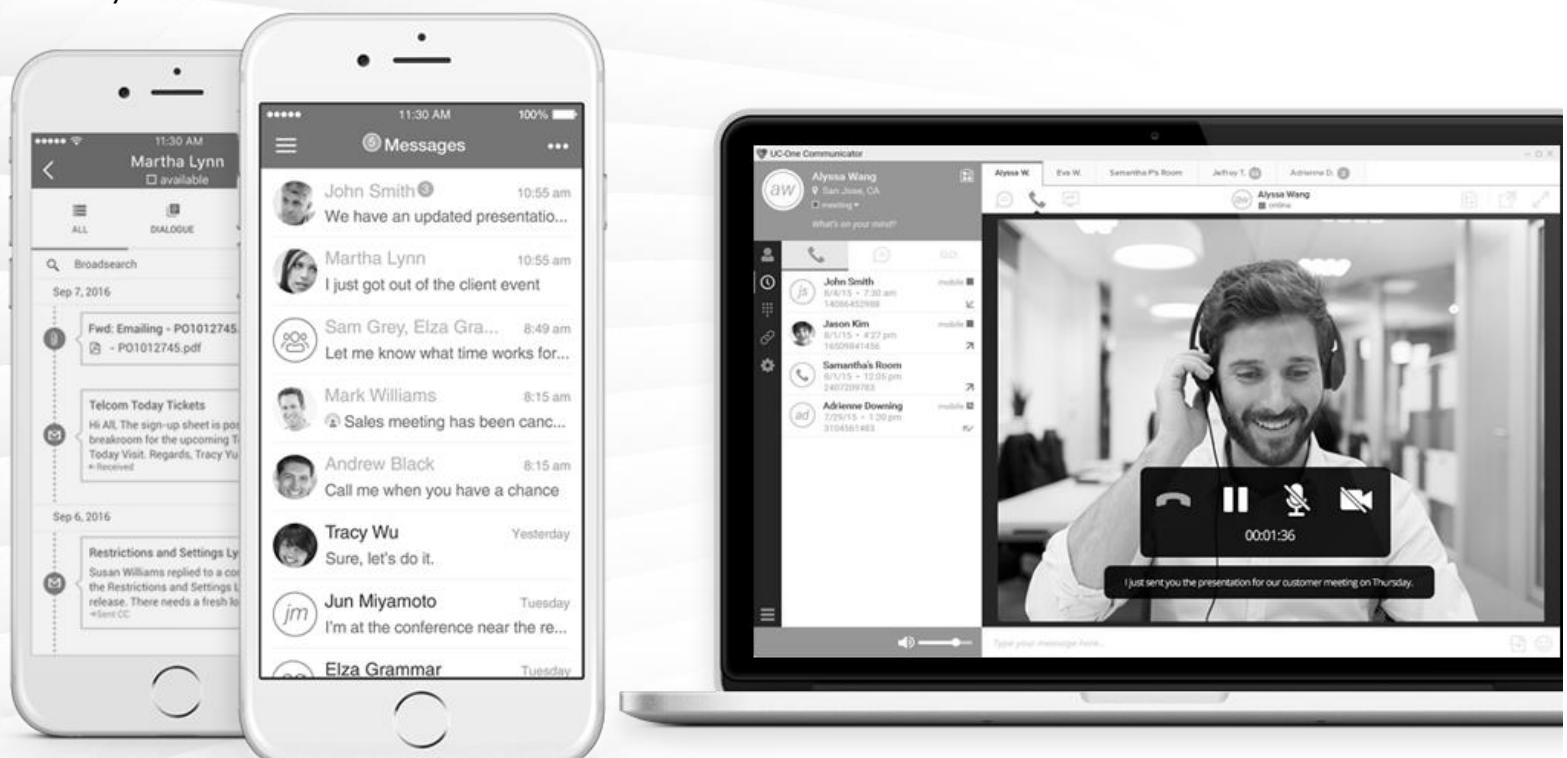
RELIABILITY

FLEXIBILITY

PRODUCTIVITY

FOR MORE INFORMATION, VISIT
https://www.entrecs.com/Products/Voice-Services
TO SPEAK WITH AN EMPLOYEE, CALL **585-760-1010**

VIRTUAL WORKFORCE
➢ Mobile Communicator App - Your cell phone becomes your office phone with its caller ID
➢ Desktop Client Your Personal Computer or Tablet becomes your phone. Access your address books with Microsoft's Outlook or Skype for Business dialer.
➢ Voice, Video and Desktop Sharing – Enable Team Collaboration in the way that's most productive for you, with presence, chat and file share

OMNI-SITE CALL CENTER
➢ From small installations up to thousands of call center agents across multiple sites
➢ Integrates with major CRM systems, SQL Databases and SharePoint
➢ Advanced reporting & analytics are built-in

BUSINESS CONTINUITY AND DISASTER RECOVERY
➢ Keeps you connected when outages strike - Multiple methods to maintain availability of phone service
➢ Always up-to-date service – Updates take place in the cloud, so there is no impact on your IT resources

STRATEGIC RESOURCE USE
➢ Empowers a more strategic use of IT resources
➢ Incorporates seamlessly with your Entre services
➢ Coordinate your IT Infrastructure and phone system decisions

FLEXIBLE HARDWARE OPTIONS
➢ Support for dozens of phone and headset models
➢ Entre can recommend and provide Firewall, Routing and Switching devices optimized for your organization's needs

VOICE MAIL ACCESS
➢ Multiple methods to retrieve and get notified of your voice mails

SELF ADMINISTRATION
➢ Phones, PBX and Call Center functions can be self-administered to change feature settings

IT STAFFING
AND RECRUITING

WHO BETTER TO RECRUIT FOR YOUR TECHNOLOGY POSITIONS THAN A TECHNOLOGY COMPANY?

WE KNOW TECHNOLOGY

Traditional Staffing Agencies are great for finding general labor employees, but a majority of recruiters simply don't "speak IT." We know the jargon, we know the real-time/real-life scenarios and we know how to pick hands-on talent versus theoretical talent.

Before they get to you, they need to get through us. Having built an organization of the highest quality industry experts, we put in the same effort during the technical screening process for our clients as we have to build our team. When a candidate falls into a category where we have in-house expertise (networking or software development for example), not only are they screened by our recruitment team, but also by a senior technologist in their field.

As an added benefit, we consider the fit and feel of your corporate culture. Just as important as hiring for technical know-how, is hiring for "nice."

BENCH

Almost by definition a staffing company has NO BENCH. They are always middlemen. We have IT employees with a readiness that frequently can fill your immediate or 'near-immediate' needs.

WE DON'T JUST USE JOB BOARDS

Entre uses job boards. EVERYONE uses job boards. Most staffing companies even use the SAME job boards. LinkedIn, Monster, Indeed, and Dice; frankly, it amounts to the same thing. Everyone talking to the same people for the same jobs. We do this too but we do more. We get out and get to know the people you want to hire. We find them at user groups and professional groups wherever technology people gather. We meet them on social media, we invite them in to Entre to visit, we host or participate in job fairs, and we ask everyone at Entre (even past employees) to participate as well. In fact, we award our employees substantially if they forward a name of someone they believe would be a worthy candidate.

A resume is simply not enough. We need to shake their hands, look them in the eye and get to know them as people, not employees.

Because – we're technologists. And who better to recruit for your technology positions than a technology company?

FOR MORE INFORMATION, VISIT

https://www.entrecs.com/IT-Staffing

TO SPEAK WITH OUR TECHNICAL RECRUITING LEAD,

CALL **585-760-1010**

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WHAT IS eScreenz™

More than a corporate screen saver and beyond simple digital signage, eScreenz™ improves internal communication in hospitals, corporations, universities and governments. eScreenz™ Central Dashboard allows authorized Admin(s) to publish messages to your team members wherever they are, wherever they go, with what they need, when they need it.

1

eScreenz™ PC is a communication solution that uses existing desktops, and laptops to communicate to everyone connected to your infrastructure network.

➢ Primarily used for internal communication but also used for customer facing extranets

2

eScreenz™ MOBILE is a communication solution that uses Smartphones (Android, iPhone or tablets) to notify and communication visually to staff or customers.

➢ Combines elements and features of eScreenz PC and eScreenz Kiosk on a mobile smartphone.

3

eScreenz™ DIGITAL SIGNAGE is a communication solution that uses existing large displays to communicate to everyone within viewing parameters.

➢ Used for internal and external communication for staff or those who visit your workplace.

4

eScreenz™ KIOSK is a communication solution that uses 'touch screens' to create a visual Table of Contents and direct internal or external users to information.

➢ Frequently found in lobbies.

eScreenz™ FEATURES

CLICKABILITY!
Give users one-click access to more information online or to documents on shared drives. Adding a link makes any slide clickable!

MESSAGING DELIVERY
eScreenz™ delivers communications securely to various devices (desktops, laptops, large displays and mobile devices).

NEW MESSAGE NOTIFICATION
When a new message is published, desktops and laptops receive an alert box with a thumbnail of the latest news.

SCHEDULING
Schedule when users will see a slideshow only at specific dates and times.

PLAY MULTIMEDIA
Link to video and audio clips to play within a slide.

ENHANCE INTRANET USAGE
Make your first slide your intranet.

QUICK VIEW
Users can browse and click eScreenz™ slides anytime via the desktop tray icon.

SET DURATION
You control the length of time each slide appears on the screen for however long you would like.

MULTIPLE MESSAGES
Sequential messages for organizational campaigns such as wellness campaigns, green initiatives, motivational campaigns and new projects, policies and programs.

EASY CONTENT CREATION
Create your slides in PowerPoint or any other graphic program that saves JPEG, PNG or GIF files.

SECURE APPROVAL AND WORKFLOW
Hierarchical administrative roles include:

➢ Content Authors

➢ Publishers

➢ Administrators

TARGETED MESSAGING
Target messages to groups by function, location or department.

URGENT NOTIFICATIONS
Send urgent notifications that display immediately - even while a computer is in use - to alert on actionable events.

ACKNOWLEDGEMENT SLIDES
Great for compliance. Effectively locks computer until message is acted upon before the user can proceed.

SCALABILITY
eScreenz™ is designed to support organizations of all sizes whether you have 10 people or 10,000.

ARCHIVE SLIDESHOWS
Retrieve archived slideshows to use again. Easily view which slideshows are being created, published and archived.

AND *MORE!*

WHAT WOULD YOU DO WITH YOUR OWN MOBILE APP?

eScreenz™ MOBILE APPLICATION
AVAILABLE IN THE APP STORE & GOOGLE PLAY

Think about how having your very own mobile application would benefit your business!

eScreenz™ MOBILE will -

➢ Keep your users up-to-date with the latest information
➢ Deliver time sensitive specials & announcements
➢ Give your team the tools they need wherever they are
➢ Display videos and social media info

CONTACT US FOR MORE INFORMATION ON THE AWARD WINNING eScreenz™

Phone: 585-760-1010
email : info@escreenz.com
website : www.escreenz.net
2000 Winton Road South Building One Suite 300, Rochester, NY 14618

IMPROVE YOUR INTERNAL COMMUNCATION

eScreenz™ is a shift in how organizations communicate to their employees.

➢ Executives communicate initiatives and policies- powerfully and with immediacy

➢ Human Resources services employees faster and better

➢ Emergency broadcasts reach more people and are more effective

➢ Intranet sites are instantly more productive and enjoy increased usage

➢ Compliance and safety messages are read, understood and digitally acknowledged

➢ Morale and behavioral issues are addressed and improved

> " We recently had a blood drive, and using eScreenz, had an increase in our donations for this worthwhile event. "
>
> Hospital – Texas

> " For us, eScreenz was easy to implement, it was cost-effective, and enabled us to better engage and inform our employees regardless of where they worked. "
>
> Bank – New York

> " eScreenz enabled us to focus more concisely on safety communications and in a new way. We haven't had an incident since setting up these new messaging campaigns dealing with safety reminders. "
>
> Manufacturer – New York

OUR **COMMUNITY**

Entre is not simply a technology company. It is a member of the community. That community supports our business and our people. In turn, we support the community through our time, our treasure and our talents.

Here is a list of some of the associations that we hope have benefitted in the past from Entre. We print this in hopes that you'll support them too.

Technology Woman of the Year Awards

Urban League of Rochester

Mental Health Association

National Multiple Sclerosis Society

Mary Cariola Center

American Cancer Society

Digital Rochester

Cornerstone Hospice

Golisano Children's Hospital

Small Business Council Thanksgiving Appeal

Muscular Dystrophy Association

United Way of Greater Rochester

Rochester Rotary Sunshine Campus

Young Women's College Prep

Geva Theatre

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Like, share, or even just view recent posts!

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TO SPEAK WITH AN EMPLOYEE, CALL **585-760-1010**