

Education Sessions

The education sessions will feature Cyber & Physical data security for Businesses, Taking your business to the next level, and Improving your bottom line. We are planning to have two concurrent sessions during the time from 9:00 AM – 10 AM and one session (on Cyber Security & Physical data security for Businesses) during the 10:30-11:30 AM time slot. The security presentation will include the subject of Fraud detection and prevention.

First Two sessions:

1. Scaling a Business or taking a business to the next level

Greg Marvin & James Chambers

2. Increasing the Profit for a business

Ted Bachman & Paul Immanuel

3rd Session:

Cyber Security – Keeping your business safe

Paul Immanuel & Ted Bachman

Core Competencies

The G5 Business Solutions core competencies are Financial & Executive leadership, taking companies to the next level, making companies profitable, providing technology solutions (including IT) that reduce the cost of total ownership while making operations more efficient, and providing proven processes for running a business using the Entrepreneurial Operating System (EOS). We have experience serving most industry segments. We have Marketing and Sales Expertise to guide marketing and sales strategies, develop target customer segments, and build customer relationships. Our biggest strength is that we are totally focused on the customer and we don't act like consultants but work as a team to execute plans successfully.

Our vision is

- To help businesses grow
- To lead you to effective, efficient execution
- To exceed your expectations

Our Core Values are

- Integrity, honesty, truthfulness
- Team approach building strong lasting relationships within and with our clients
- Deliver value to customers that make a positive difference in ROI
- Excellence in everything that we do

Our Mission is to

- Help businesses that support the American military
- Focus on Businesses that have \$5M - \$50M in revenue and are privately owned, preferably in North Carolina
- Not just consult, but help customers execute solutions

- Leverage our Areas of expertise: Mergers & Acquisition, Integration, Systems Development, Operations, Executive Leadership, EOS, Process Improvement, Technology Development including IT, Marketing and Sales Expertise to guide marketing and sales strategies, develop target customer segments, and build customer relationships

Our **Target Industries** are

- Financial, Medical, Technology, Construction, Travel, Manufacturing, Services

Our Website: <http://g5usa.com>

Biographic Information



Ted Bachman

Ted Bachman is the President of Bachman & Associates and Principal of G5 Business Solutions. He uses his military training and over 30 years of experience in “Big 8” and regional CPA firms and in many industries to develop solutions that are effective, practical and within the budget. He is very effective in providing strategic planning, cost reduction, process improvement, system development, and strengthening internal controls as a fractional/part-time or interim CFO/Controller and Business Mentor for small to mid-sized businesses. Ted’s ability to quickly identify cost saving opportunities in operations, finance and accounting allows him to quickly communicate creative solutions to management when others have yet to understand the problems. He has developed cost-effective management reporting systems that fulfill the requirements of government reporting and provide Key Performance Indicators (KPI) unique to each business that enable executives to make informed management decisions.

<http://www.linkedin.com/in/tedbachman>



Paul Immanuel

Paul Immanuel is the CEO of Immanuel Consulting Services, LLC and the Principal of G5 Business Solutions. His experience is primarily in technology, but he also has experience in operations, manufacturing and vendor management. His technology experience includes years in hardware design and development, software design, and as a Technical Architect and the lead in several major initiatives over a long career at IBM. He keeps up with technology and is focused on reducing long-term technology costs for companies. Proficient in multiple operating systems, he can help your company reduce operating costs through the efficient use of technology. His strengths are particularly strong in telecommunications, data networking, and workflow management. He has supported financial, telecommunication, pharmaceutical, and utility industries. He has published in journals, has

multiple patents and is a frequent speaker at conferences and seminars. Paul is an electrical engineering graduate of North Carolina State University and has had additional master's level education in electrical engineering and computer science.

<http://www.linkedin.com/in/cpaulimmanuel>



Greg Marvin, MBA

Gregory Marvin has served as an executive leader of operations, finance and services in industries including business equipment, pharmaceutical robotics, beverage distribution, and insurance, from start-up to \$500 million. Leveraging relationship management, in-depth knowledge of software, and services including CRM, analytical reporting and a passion for client satisfaction, he has built results-oriented teams with an entrepreneurial spirit. He currently provides fractional C-level support to entrepreneurial organizations seeking next level operational, financial and relational performance and returns.

<http://www.linkedin.com/in/gregorymarvinncc>



James Chambers

An accomplished Senior Operations Executive with a distinguished history of utilizing my leadership, planning, and managerial skills to grow revenue, reduces cost, and drive customer satisfaction in diverse environmental industries. He is a strong relationship builder and communicator with experience leading diverse work teams, developing an organization-wide strategy for program excellence and partnering with a CEO and board of directors. He consistently demonstrates integrity, strives for excellence in his work, and has experience of leading others to new levels of effectiveness and programmatic impact. He has a passionate about the company mission and able to promote and communicate the philosophy, mission and values of the company to external and internal stakeholders. His work history shows strong budgeting skills and more than 20 years of P&L responsibility. He is a hard charger and is able to investigate and develop new market opportunities and will achieve goals and has a can do attitude.

[http://www. linkedin.com/in/jtchambersjr](http://www.linkedin.com/in/jtchambersjr)