



Naples Area Board of REALTORS®



Your Leading Resource for Business

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www.NABOR.com
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1455 Pine Ridge Road
Naples, FL 34109

1Q 2017

Overall Market Statistics by Price

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM		
	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.
\$0-\$300K	1,244	1,233	-1%	4,465	4,043	-9%	897	963	7%	4,510	4,056	-10%	\$ 210	\$ 217	3%	\$ 205	\$ 215	5%	1,527	1,840	20%	58	72	24%
\$300K-\$500K	667	862	29%	2,407	2,548	6%	467	610	31%	2,297	2,292	0%	\$ 385	\$ 379	-2%	\$ 379	\$ 375	-1%	1,503	1,634	9%	80	95	19%
\$500K-\$1M	496	601	21%	1,629	1,663	2%	332	377	14%	1,518	1,493	-2%	\$ 660	\$ 660	0%	\$ 660	\$ 650	-2%	1,382	1,472	7%	91	115	26%
\$1M-\$2M	215	235	9%	675	625	-7%	144	148	3%	637	580	-9%	\$ 1,395	\$ 1,370	-2%	\$ 1,350	\$ 1,313	-3%	627	765	22%	104	123	18%
\$2M+	164	166	1%	455	401	-12%	89	107	20%	390	352	-10%	\$ 3,050	\$ 3,000	-2%	\$ 3,200	\$ 3,150	-2%	612	678	11%	142	180	27%
TOTAL	2,786	3,097	11%	9,631	9,280	-4%	1,929	2,205	14%	9,352	8,773	-6%	\$ 325	\$ 330	2%	\$ 311	\$ 320	3%	5,651	6,389	13%	77	95	23%
													Median > \$300K	\$ 545	\$ 510	-6%	\$ 525	\$ 515	-2%					

Overall Market Statistics by Area

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM		
	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.
Naples Beach	544	635	17%	1,785	1,697	-5%	361	449	24%	1,801	1,606	-11%	\$ 770	\$ 735	-5%	\$ 725	\$ 730	1%	1,315	1,467	12%	87	107	23%
North Naples	728	787	8%	2,617	2,458	-6%	540	552	2%	2,531	2,324	-8%	\$ 390	\$ 381	-2%	\$ 375	\$ 380	1%	1,630	1,878	15%	70	103	47%
Central Naples	451	482	7%	1,601	1,560	-3%	290	345	19%	1,583	1,491	-6%	\$ 237	\$ 240	1%	\$ 230	\$ 240	4%	720	813	13%	64	76	19%
South Naples	478	513	7%	1,618	1,513	-6%	310	367	18%	1,531	1,455	-5%	\$ 235	\$ 246	5%	\$ 230	\$ 235	2%	869	992	14%	76	96	26%
East Naples	545	621	14%	1,875	1,895	1%	406	454	12%	1,789	1,753	-2%	\$ 285	\$ 306	7%	\$ 278	\$ 295	6%	1,008	1,111	10%	86	84	-2%
Immokalee/Ave Maria	14	17	21%	63	57	-10%	9	12	33%	53	48	-9%	\$ 225	\$ 263	17%	\$ 222	\$ 246	11%	35	47	34%	97	108	11%
TOTAL	2,760	3,055	11%	9,559	9,180	-4%	1,916	2,179	14%	9,288	8,677	-7%	\$ 325	\$ 330	2%	\$ 310	\$ 320	3%	5,577	6,308	13%	77	95	23%

Legend

Geographic Location	USPS Zip Codes
Naples Beach:	34102, 34103, 34108
North Naples:	34109, 34110, 34119
Central Naples:	34104, 34105, 34116
South Naples:	34112, 34113
East Naples:	34114, 34117, 34120, 34137
Immokalee/Ave Maria:	34142

Calculations are based on property listings that exist within Southwest Florida MLS. Only properties in Collier County, excluding Marco Island, are included. *Counts for breakdowns of available inventory for prior years are unavailable. **Median Sold Prices are unavailable for periods with zero sales reported. The median refers to the middle value in a set of statistical values that are arranged in ascending or descending order, in this case prices at which homes were actually sold. Data entry anomalies and non-Naples zip codes may result in minor discrepancies. However, these anomalies are statistically insignificant. Single Family Homes are tabulated using properties with a building design of Single Family, Villa Detached, or Manufactured. Condo units are tabulated using properties with a building design of Low-Rise, Mid-Rise, High-Rise or Villa Attached.



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Condominium Market Statistics by Price

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM			
	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	
\$0-\$300K	830	853	3%	2,935	2,712	-8%	586	659	12%	2,988	2,732	-9%	\$ 195	\$ 202	4%	\$ 190	\$ 200	5%	1,181	1,473	25%	59	80	36%	
\$300K-\$500K	281	385	37%	968	967	0%	179	250	40%	911	840	-8%	\$ 370	\$ 363	-2%	\$ 365	\$ 365	0%	696	765	10%	88	101	15%	
\$500K-\$1M	188	248	32%	588	624	6%	122	151	24%	615	536	-13%	\$ 680	\$ 705	4%	\$ 675	\$ 700	4%	472	515	9%	93	108	16%	
\$1M-\$2M	103	115	12%	262	259	-1%	60	67	12%	241	228	-5%	\$ 1,307	\$ 1,350	3%	\$ 1,345	\$ 1,300	-3%	208	271	30%	79	97	23%	
\$2M+	51	33	-35%	120	99	-18%	20	19	-5%	89	80	-10%	\$ 3,075	\$ 3,150	2%	\$ 2,925	\$ 2,962	1%	98	130	33%	92	199	116%	
TOTAL	1,453	1,634	12%	4,873	4,661	-4%	967	1,146	19%	4,844	4,416	-9%	\$ 262	\$ 270	3%	\$ 252	\$ 255	1%	2,655	3,154	19%	71	92	30%	
													Median > \$300K	\$ 546	\$ 488	-11%	\$ 512	\$ 505	-1%						

Condominium Market Statistics by Area

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM		
	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	12-month ending 03/2016	12-month ending 03/2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.	1st Qtr 2016	1st Qtr 2017	% Chg.
Naples Beach	325	396	22%	1,058	1,029	-3%	224	276	23%	1,104	967	-12%	\$ 680	\$ 649	-5%	\$ 620	\$ 653	5%	681	784	15%	72	93	29%
North Naples	405	449	11%	1,358	1,280	-6%	271	301	11%	1,325	1,184	-11%	\$ 255	\$ 280	10%	\$ 255	\$ 260	2%	723	899	24%	58	94	62%
Central Naples	248	248	0%	830	793	-4%	156	195	25%	825	774	-6%	\$ 189	\$ 185	-2%	\$ 175	\$ 185	6%	356	449	26%	63	73	16%
South Naples	302	339	12%	1,004	966	-4%	200	238	19%	964	929	-4%	\$ 198	\$ 212	7%	\$ 188	\$ 167	-11%	487	592	22%	80	93	16%
East Naples	162	180	11%	587	535	-9%	112	121	8%	597	507	-15%	\$ 276	\$ 264	-4%	\$ 260	\$ 263	1%	382	400	5%	90	110	22%
Immokalee/Ave Maria	0	5		6	13	117%	0	5		7	10	43%	\$ -	\$ 240		\$ 212	\$ 234	10%	6	4	-33%	0	88	
TOTAL	1,442	1,617	12%	4,843	4,616	-5%	963	1,136	18%	4,822	4,371	-9%	\$ 262	\$ 267	2%	\$ 252	\$ 255	1%	2,635	3,128	19%	71	92	30%

Legend

Geographic Location	USPS Zip Codes
Naples Beach:	34102, 34103, 34108
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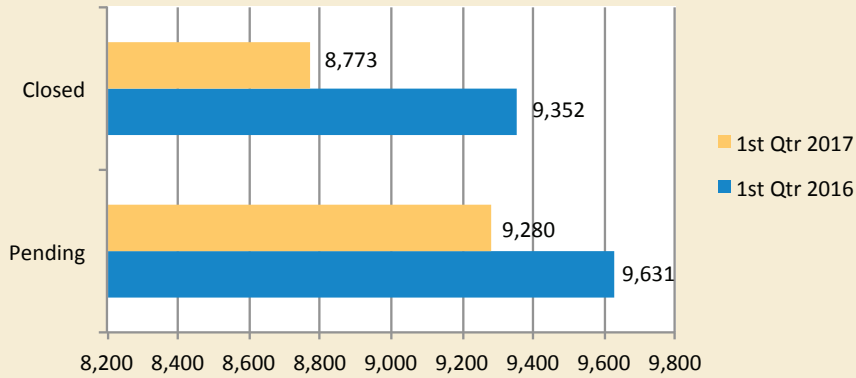
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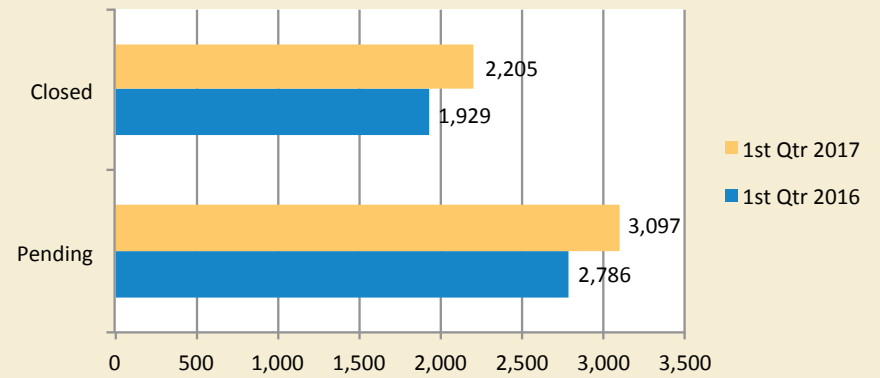
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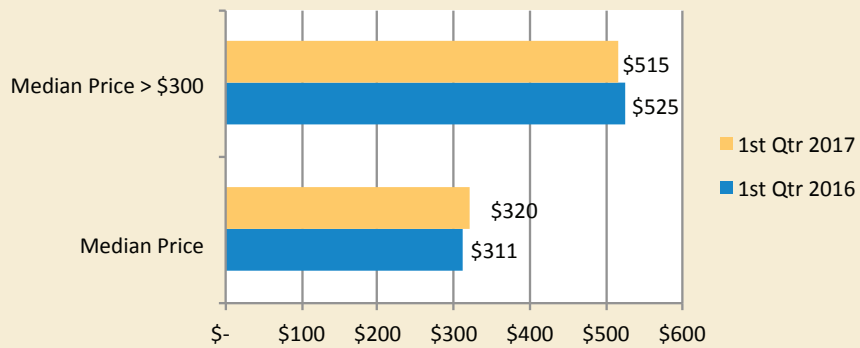
Most Recent 12 Months



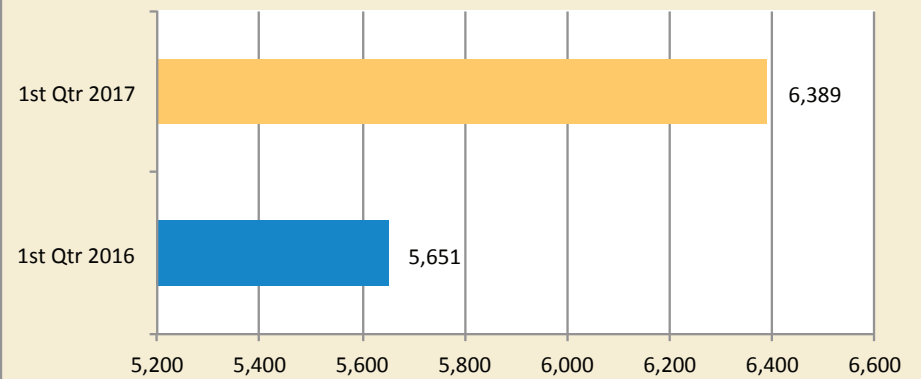
Quarter to Quarter



Median Closed Price (,000's) 12 Months Ending



Inventory



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