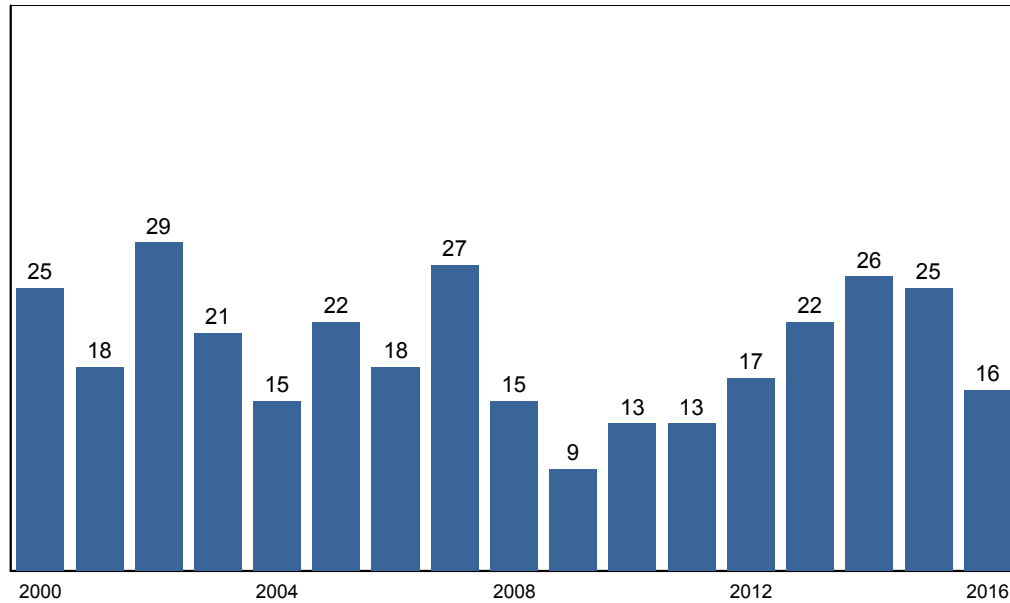


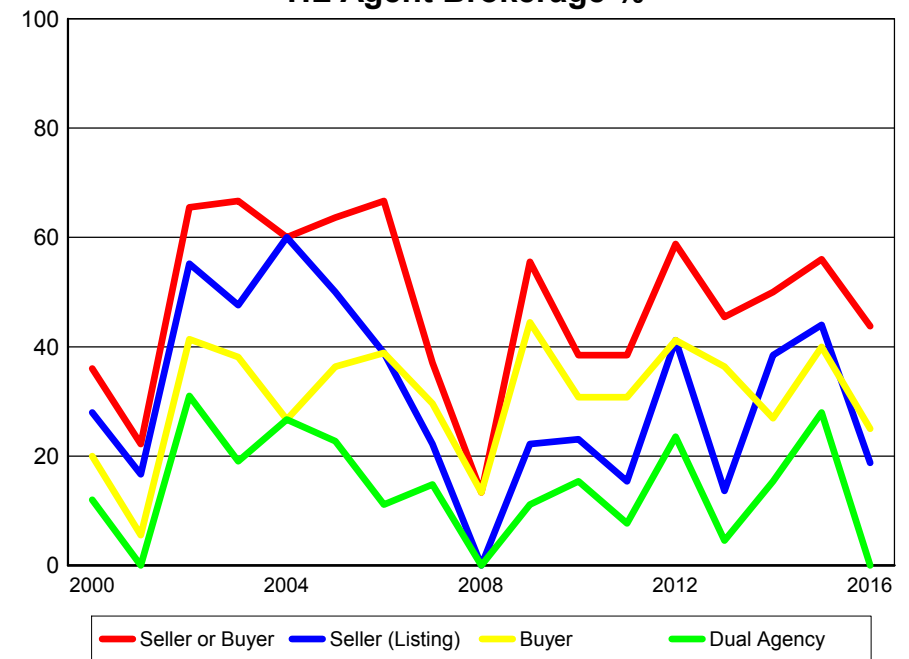


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ardsley	Total Units Sold	331	25	18	29	21	15	22	18	27	15	9	13	13	17	22	26	25	16
	<u>HL Brokerage:</u>																		
	Seller or Buyer	162	9	4	19	14	9	14	12	10	2	5	5	5	10	10	13	14	7
	Seller	110	7	3	16	10	9	11	7	6		2	3	2	7	3	10	11	3
	Buyer	103	5	1	12	8	4	8	7	8	2	4	4	4	7	8	7	10	4
	Dual	51	3		9	4	4	5	2	4		1	2	1	4	1	4	7	

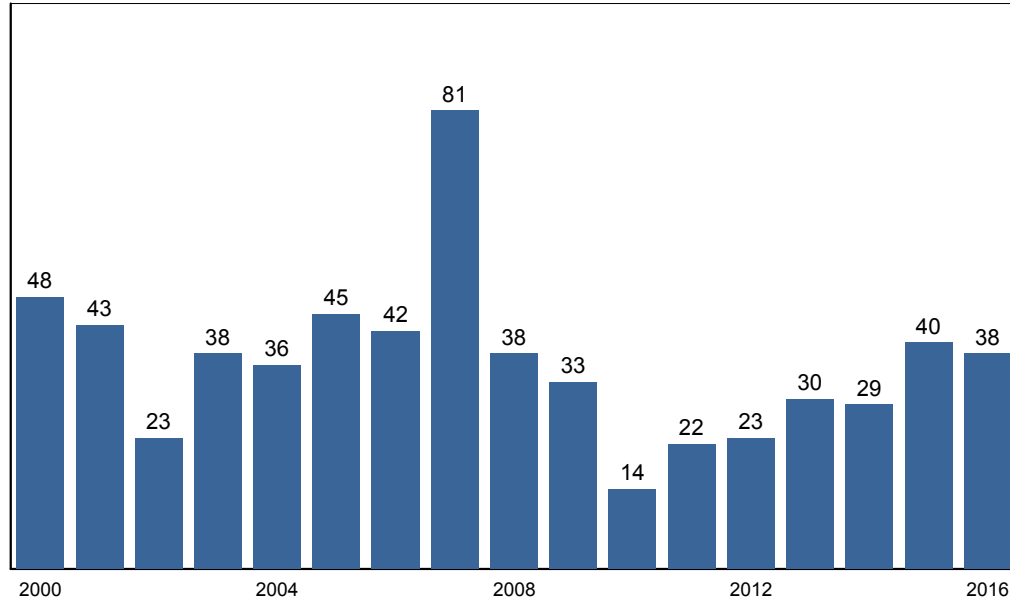
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ardsley	Seller or Buyer	49%	36%	22%	66%	67%	60%	64%	67%	37%	13%	56%	38%	38%	59%	45%	50%	56%	44%
	Seller	33%	28%	17%	55%	48%	60%	50%	39%	22%		22%	23%	15%	41%	14%	38%	44%	19%
	Buyer	31%	20%	6%	41%	38%	27%	36%	39%	30%	13%	44%	31%	31%	41%	36%	27%	40%	25%
	Dual	15%	12%		31%	19%	27%	23%	11%	15%		11%	15%	8%	24%	5%	15%	28%	

Condos

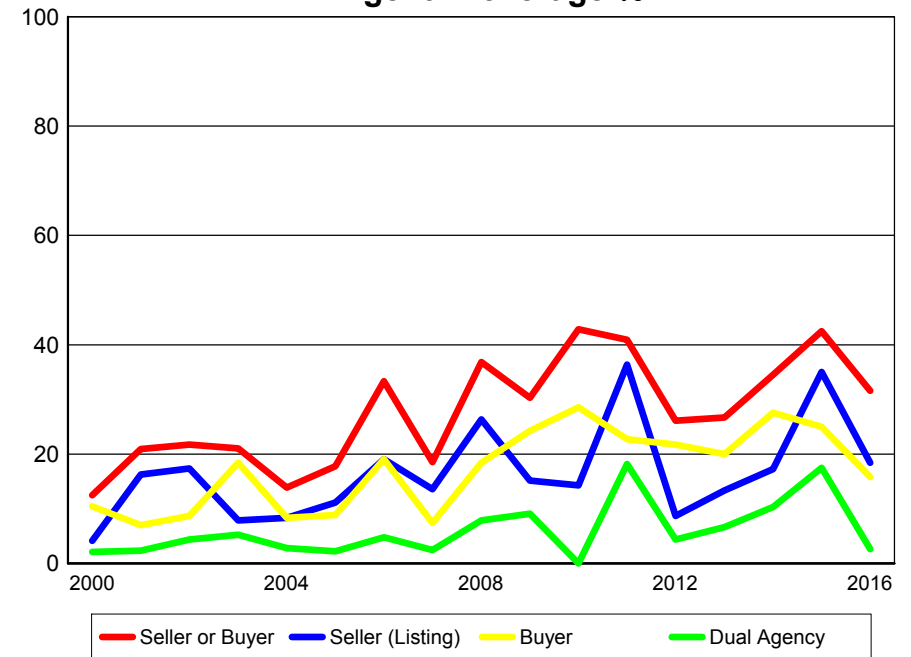
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Units Sold



HL Agent Brokerage %



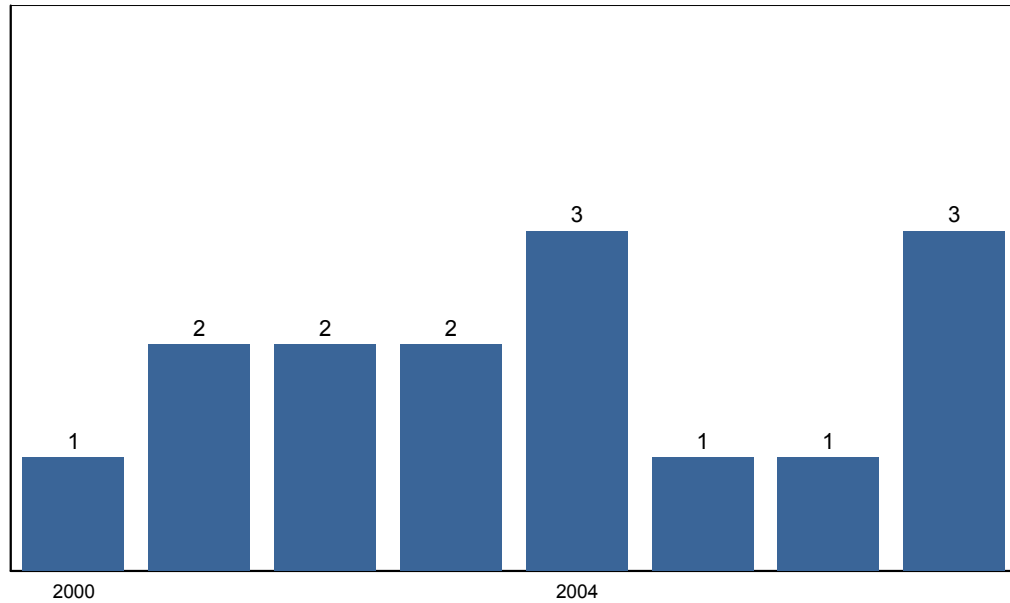
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bedford	Total Units Sold	623	48	43	23	38	36	45	42	81	38	33	14	22	23	30	29	40	38
	HL Brokerage:																		
	Seller or Buyer	162	6	9	5	8	5	8	14	15	14	10	6	9	6	8	10	17	12
	Seller	100	2	7	4	3	3	5	8	11	10	5	2	8	2	4	5	14	7
	Buyer	97	5	3	2	7	3	4	8	6	7	8	4	5	5	6	8	10	6
	Dual	35	1	1	1	2	1	1	2	2	3	3		4	1	2	3	7	1

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bedford	Seller or Buyer	26%	13%	21%	22%	21%	14%	18%	33%	19%	37%	30%	43%	41%	26%	27%	34%	43%	32%
	Seller	16%	4%	16%	17%	8%	8%	11%	19%	14%	26%	15%	14%	36%	9%	13%	17%	35%	18%
	Buyer	16%	10%	7%	9%	18%	8%	9%	19%	7%	18%	24%	29%	23%	22%	20%	28%	25%	16%
	Dual	6%	2%	2%	4%	5%	3%	2%	5%	2%	8%	9%		18%	4%	7%	10%	18%	3%

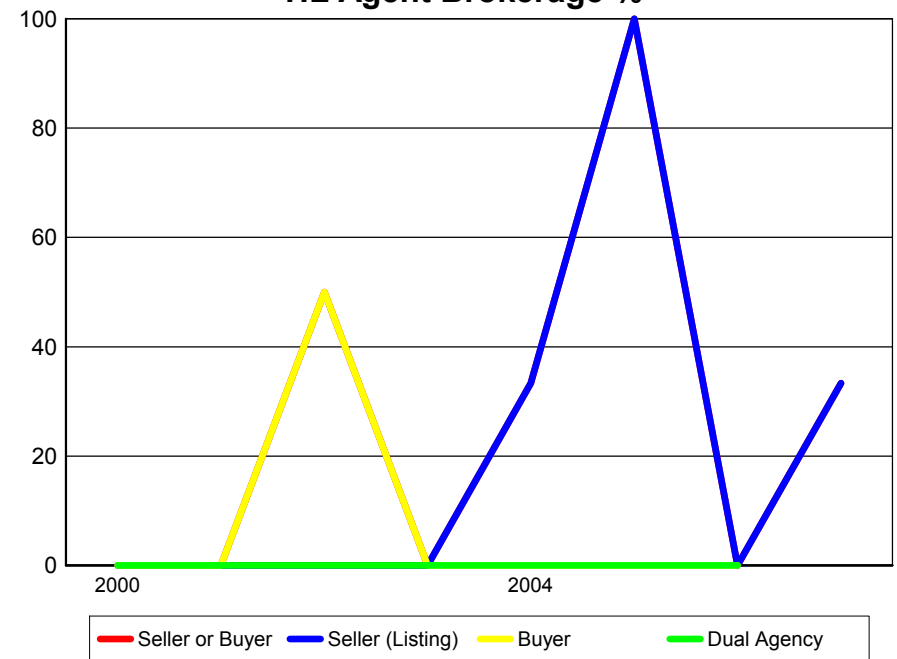


Condos

Units Sold



HL Agent Brokerage %



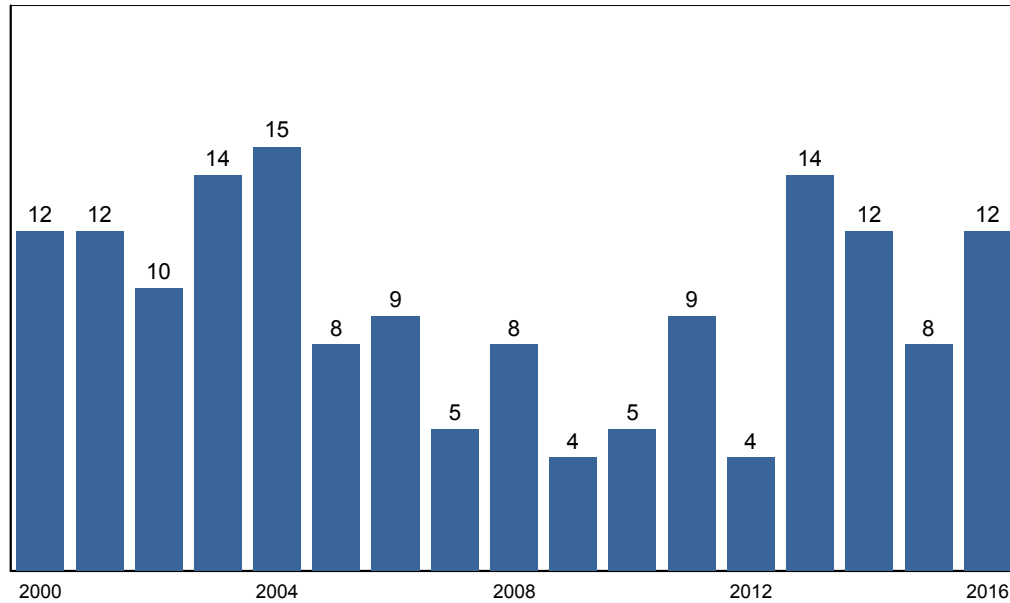
		Total	2000	2001	2002	2003	2004	2005	2015	2016
Blind Brook	Total Units Sold	15	1	2	2	2	3	1	1	3
	<u>HL Brokerage:</u>									
	Seller or Buyer	4			1		1	1		1
	Seller	3					1	1		1
	Buyer Dual	1			1					

		Total	2000	2001	2002	2003	2004	2005	2015	2016
Blind Brook	Seller or Buyer Seller Buyer Dual	27% 20% 8%			50% 50%		33% 33%	100% 100%		33% 33%

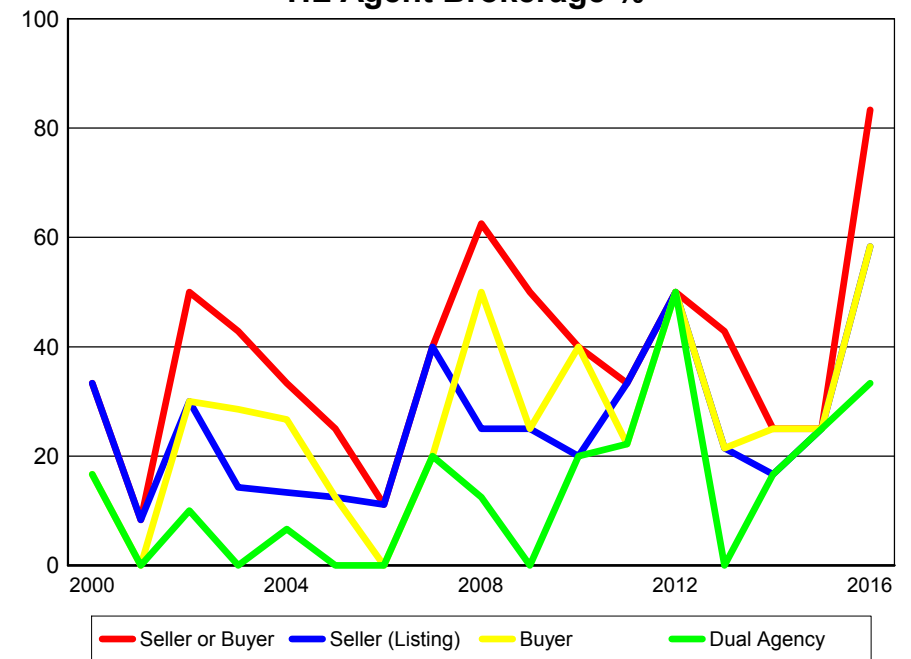


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Total Units Sold	161	12	12	10	14	15	8	9	5	8	4	5	9	4	14	12	8	12
	<u>HL Brokerage:</u>																		
	Seller or Buyer	61	4	1	5	6	5	2	1	2	5	2	2	3	2	6	3	2	10
	Seller	39	4	1	3	2	2	1	1	2	2	1	1	3	2	3	2	2	7
	Buyer	41	2		3	4	4	1		1	4	1	2	2	2	3	3	2	7
	Dual	19	2		1		1			1	1		1	2	2		2	2	4

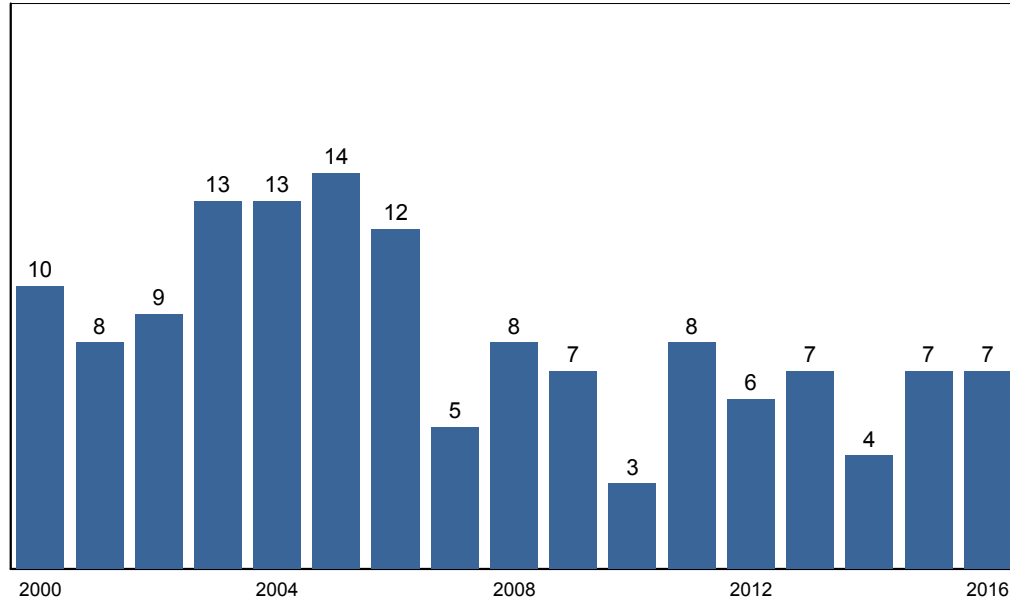
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Seller or Buyer	38%	33%	8%	50%	43%	33%	25%	11%	40%	63%	50%	40%	33%	50%	43%	25%	25%	83%
	Seller	24%	33%	8%	30%	14%	13%	13%	11%	40%	25%	25%	20%	33%	50%	21%	17%	25%	58%
	Buyer	25%	17%		30%	29%	27%	13%		20%	50%	25%	40%	22%	50%	21%	25%	25%	58%
	Dual	12%	17%		10%		7%			20%	13%		20%	22%	50%		17%	25%	33%

Condos

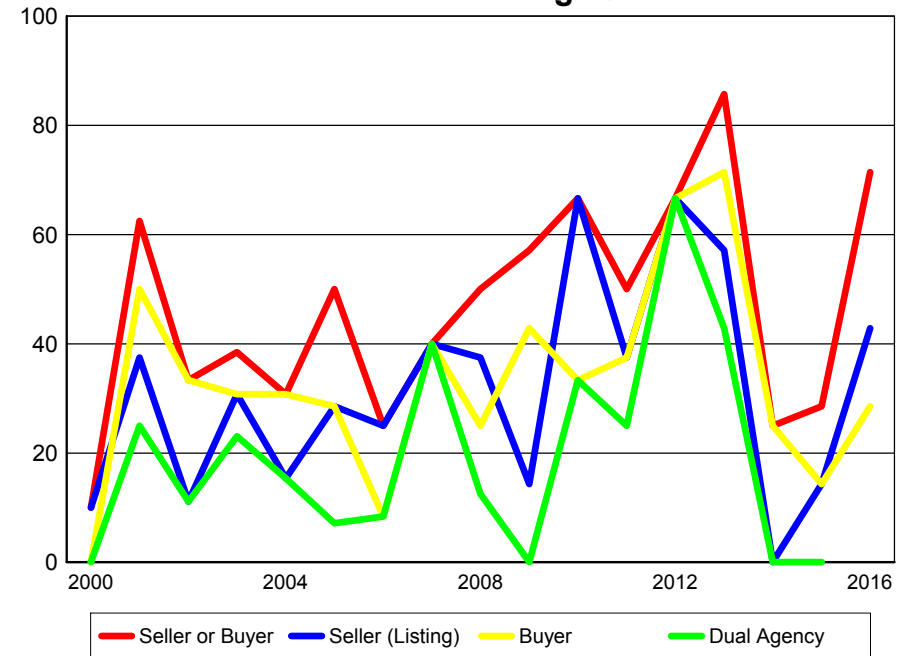
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Units Sold



HL Unit Brokerage %

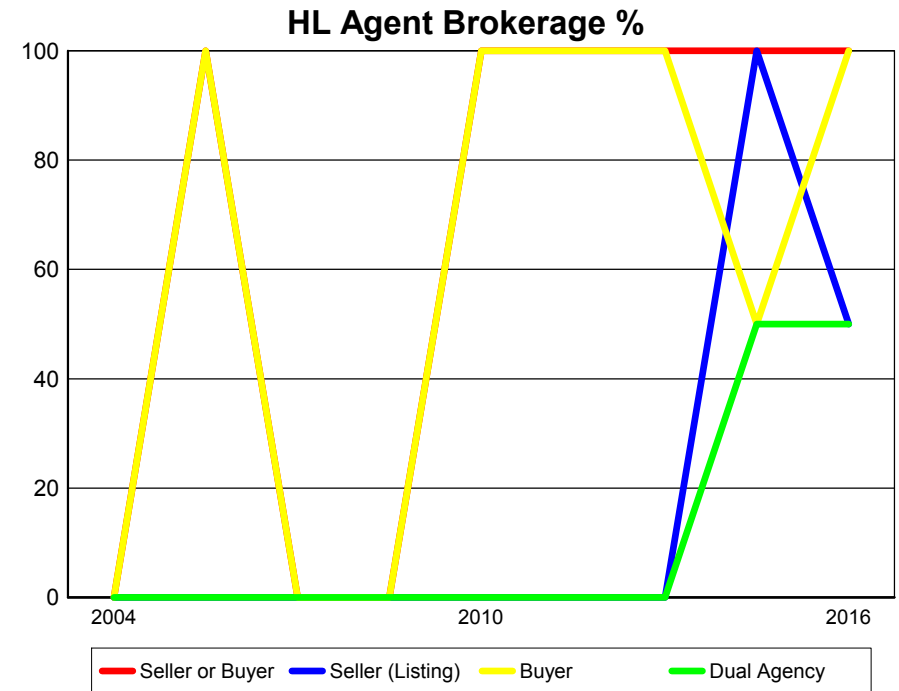
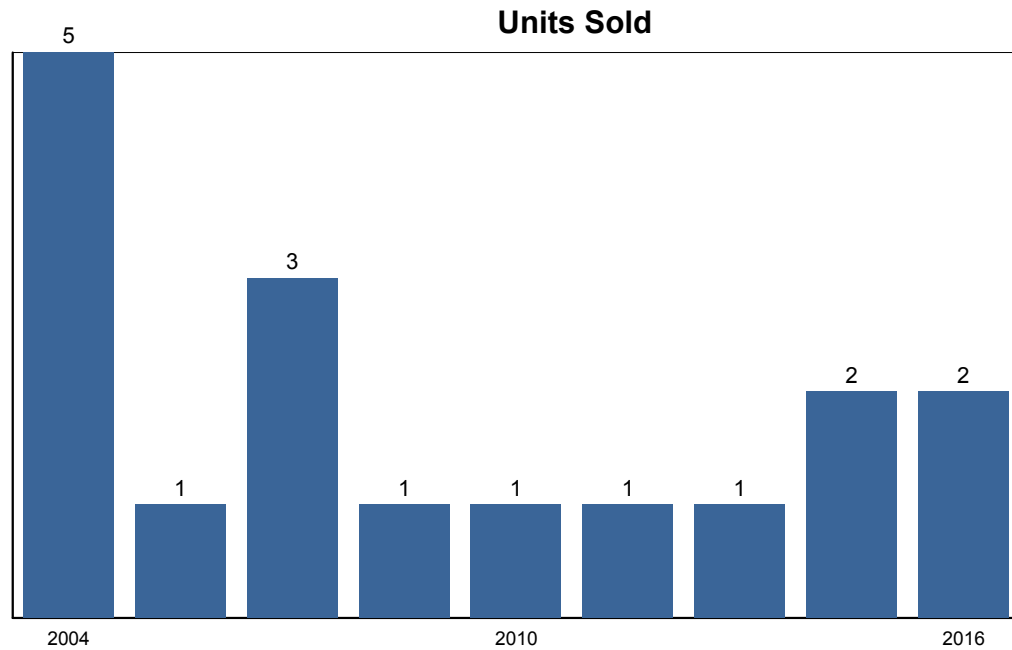


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Total Units Sold	141	10	8	9	13	13	14	12	5	8	7	3	8	6	7	4	7	7
	<u>HL Brokerage:</u>																		
	Seller or Buyer	62	1	5	3	5	4	7	3	2	4	4	2	4	4	6	1	2	5
	Seller	41	1	3	1	4	2	4	3	2	3	1	2	3	4	4		1	3
	Buyer	44		4	3	4	4	4	1	2	2	3	1	3	4	5	1	1	2
	Dual	23		2	1	3	2	1	1	2	1		1	2	4	3			

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Seller or Buyer	44%	10%	63%	33%	38%	31%	50%	25%	40%	50%	57%	67%	50%	67%	86%	25%	29%	71%
	Seller	29%	10%	38%	11%	31%	15%	29%	25%	40%	38%	14%	67%	38%	67%	57%		14%	43%
	Buyer	31%		50%	33%	31%	31%	29%	8%	40%	25%	43%	33%	38%	67%	71%	25%	14%	29%
	Dual	17%		25%	11%	23%	15%	7%	8%	40%	13%		33%	25%	67%	43%			



Condos



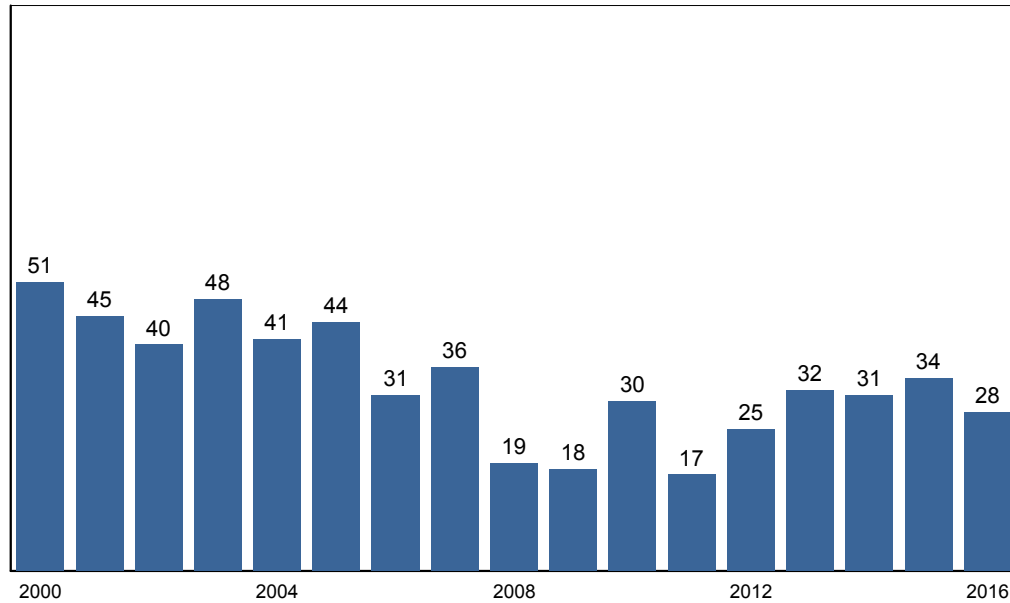
		Total	2004	2005	2007	2008	2010	2012	2013	2014	2016
Byram Hills	Total Units Sold	17	5	1	3	1	1	1	1	2	2
	<u>HL Brokerage:</u>										
	Seller or Buyer	8		1			1	1	1	2	2
	Seller	3								2	1
	Buyer	7		1			1	1	1	1	2
	Dual	2								1	1

[illegible]

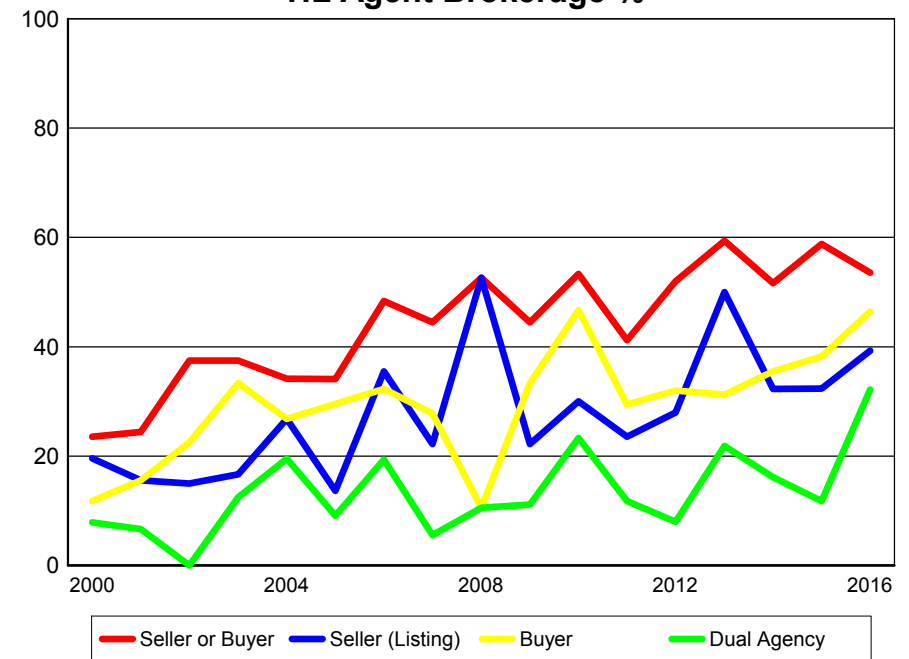


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Chappaqua	Total Units Sold	570	51	45	40	48	41	44	31	36	19	18	30	17	25	32	31	34	28
	<u>HL Brokerage:</u>																		
	Seller or Buyer	240	12	11	15	18	14	15	15	16	10	8	16	7	13	19	16	20	15
	Seller	149	10	7	6	8	11	6	11	8	10	4	9	4	7	16	10	11	11
	Buyer	164	6	7	9	16	11	13	10	10	2	6	14	5	8	10	11	13	13
	Dual	73	4	3		6	8	4	6	2	2	2	7	2	2	7	5	4	9

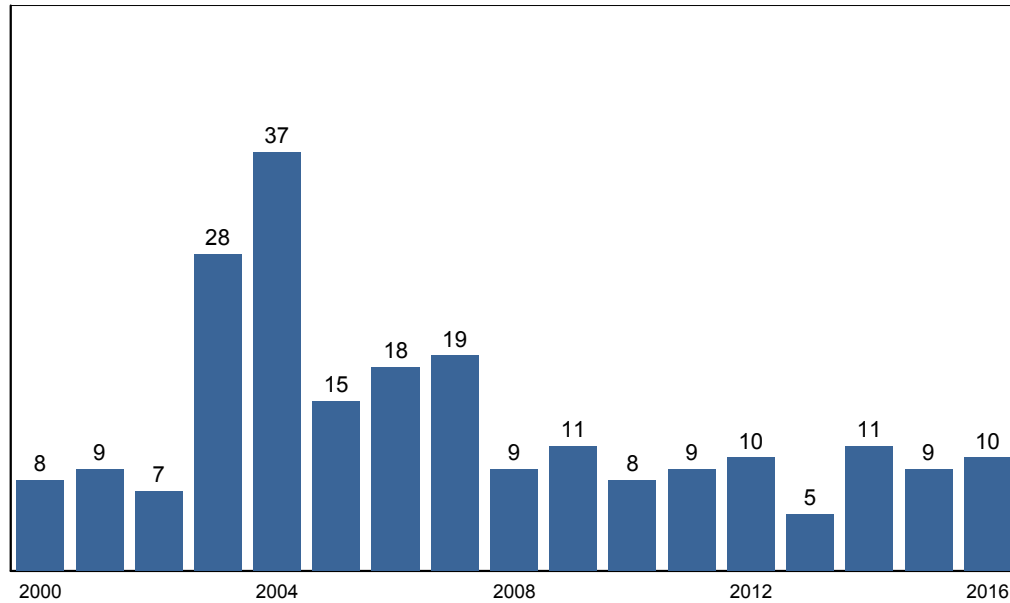
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Chappaqua	Seller or Buyer	42%	24%	24%	38%	38%	34%	34%	48%	44%	53%	44%	53%	41%	52%	59%	52%	59%	54%
	Seller	26%	20%	16%	15%	17%	27%	14%	35%	22%	53%	22%	30%	24%	28%	50%	32%	32%	39%
	Buyer	29%	12%	16%	23%	33%	27%	30%	32%	28%	11%	33%	47%	29%	32%	31%	35%	38%	46%
	Dual	13%	8%	7%		13%	20%	9%	19%	6%	11%	11%	23%	12%	8%	22%	16%	12%	32%

Condos

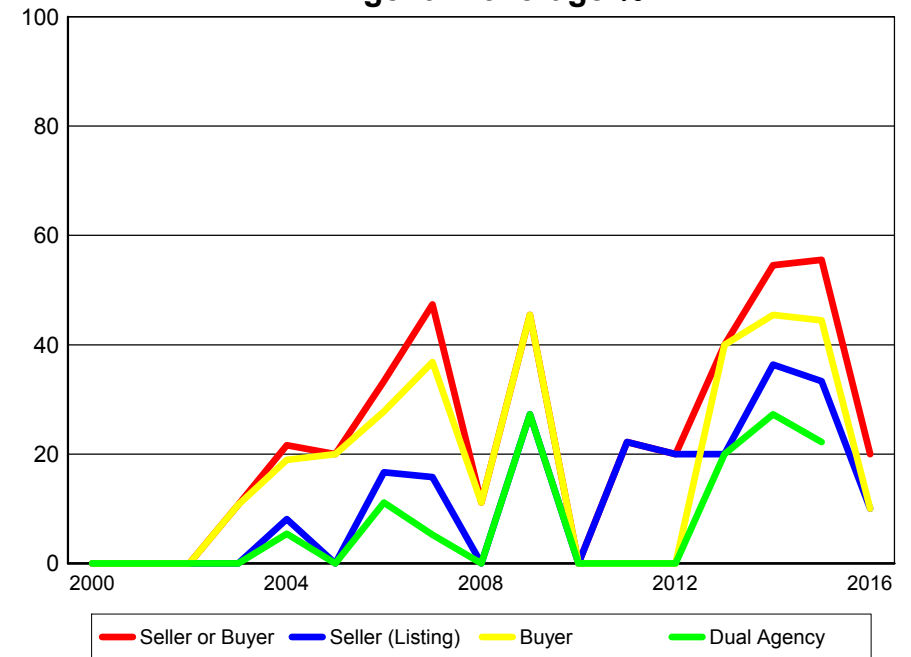
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Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Croton-Harmon	Total Units Sold	223	8	9	7	28	37	15	18	19	9	11	8	9	10	5	11	9	10
	<u>HL Brokerage:</u>																		
	Seller or Buyer	54				3	8	3	6	9	1	5		2	2	2	6	5	2
	Seller	25					3		3	3		3		2	2	1	4	3	1
	Buyer	43				3	7	3	5	7	1	5				2	5	4	1
	Dual	14					2		2	1		3				1	3	2	

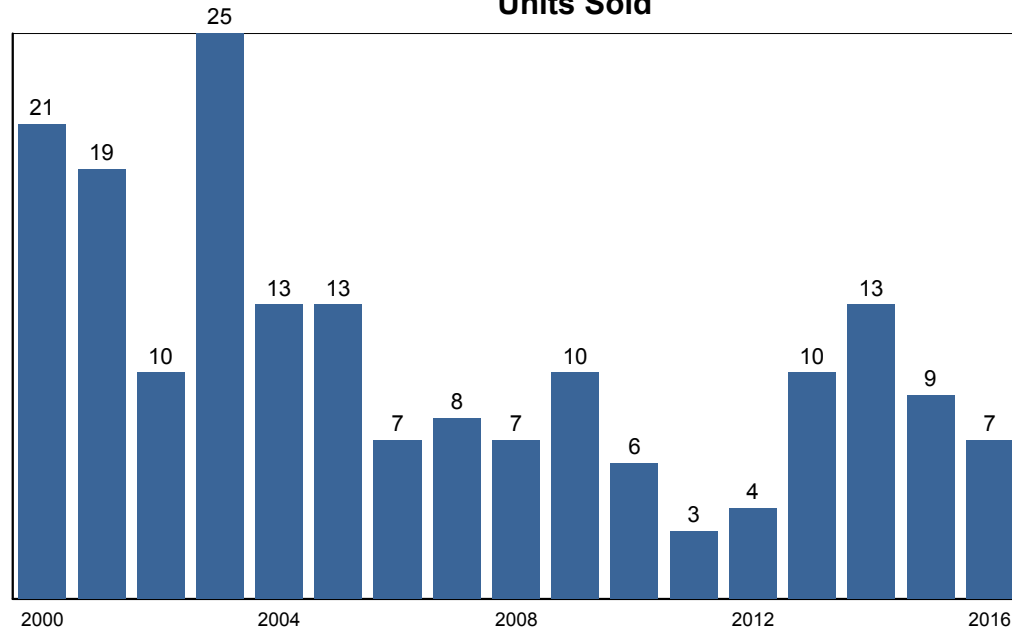
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Croton-Harmon	Seller or Buyer	24%				11%	22%	20%	33%	47%	11%	45%		22%	20%	40%	55%	56%	20%
	Seller	11%					8%		17%	16%		27%		22%	20%	20%	36%	33%	10%
	Buyer	19%				11%	19%	20%	28%	37%	11%	45%				40%	45%	44%	10%
	Dual	7%					5%		11%	5%		27%				20%	27%	22%	

Condos

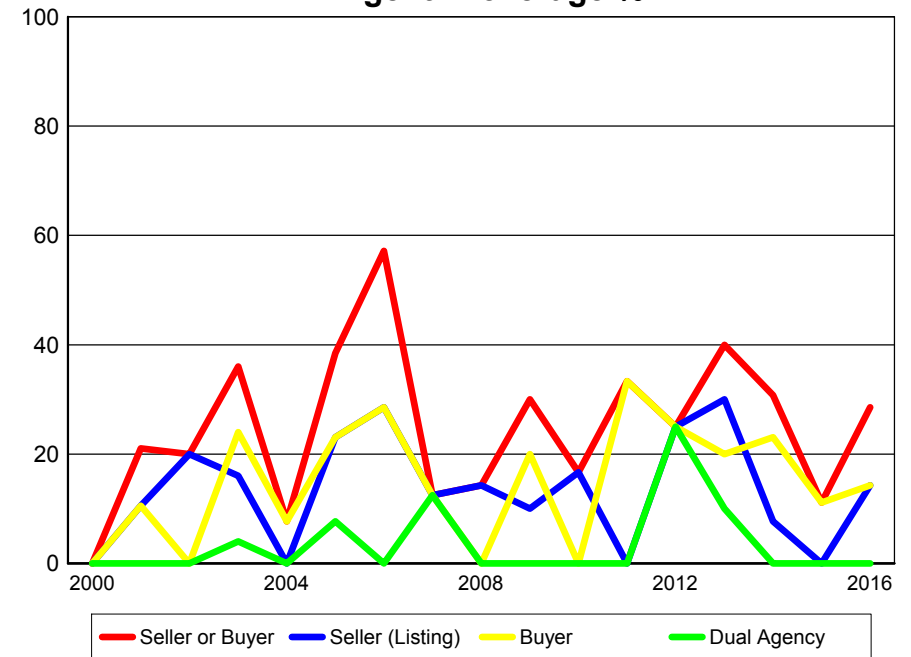
Dennis Tormey
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Units Sold



HL Agent Brokerage %



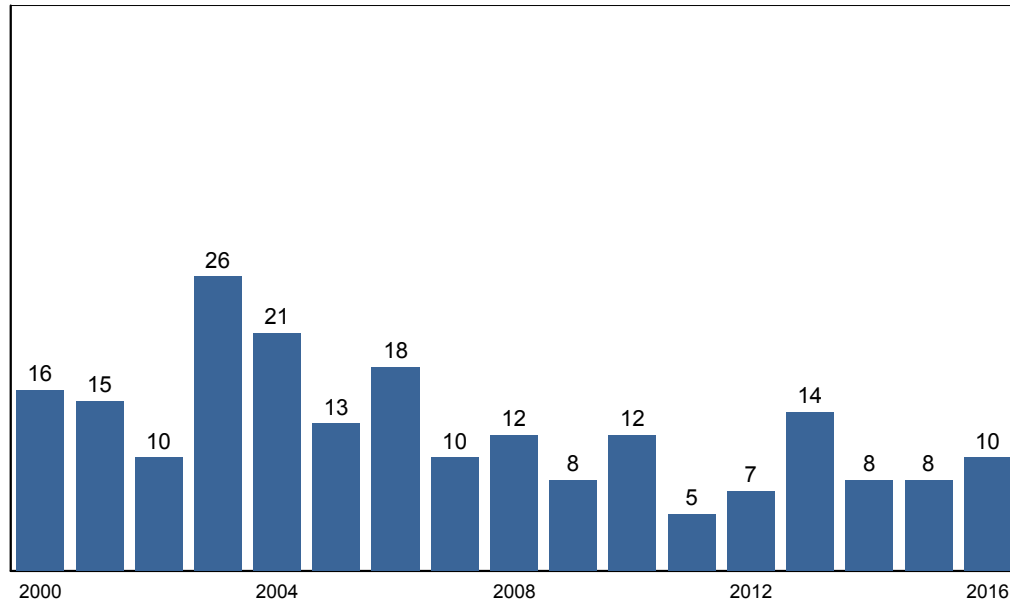
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Total Units Sold	185	21	19	10	25	13	13	7	8	7	10	6	3	4	10	13	9	7
	HL Brokerage:																		
	Seller or Buyer	44		4	2	9	1	5	4	1	1	3	1	1	1	4	4	1	2
	Seller	23		2	2	4		3	2	1	1	1	1		1	3	1		1
	Buyer	26		2		6	1	3	2	1		2		1	1	2	3	1	1
	Dual	5				1		1		1					1	1			

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Seller or Buyer	24%		21%	20%	36%	8%	38%	57%	13%	14%	30%	17%	33%	25%	40%	31%	11%	29%
	Seller	12%		11%	20%	16%		23%	29%	13%	14%	10%	17%		25%	30%	8%		14%
	Buyer	14%		11%		24%	8%	23%	29%	13%		20%		33%	25%	20%	23%	11%	14%
	Dual	3%				4%		8%		13%					25%	10%			

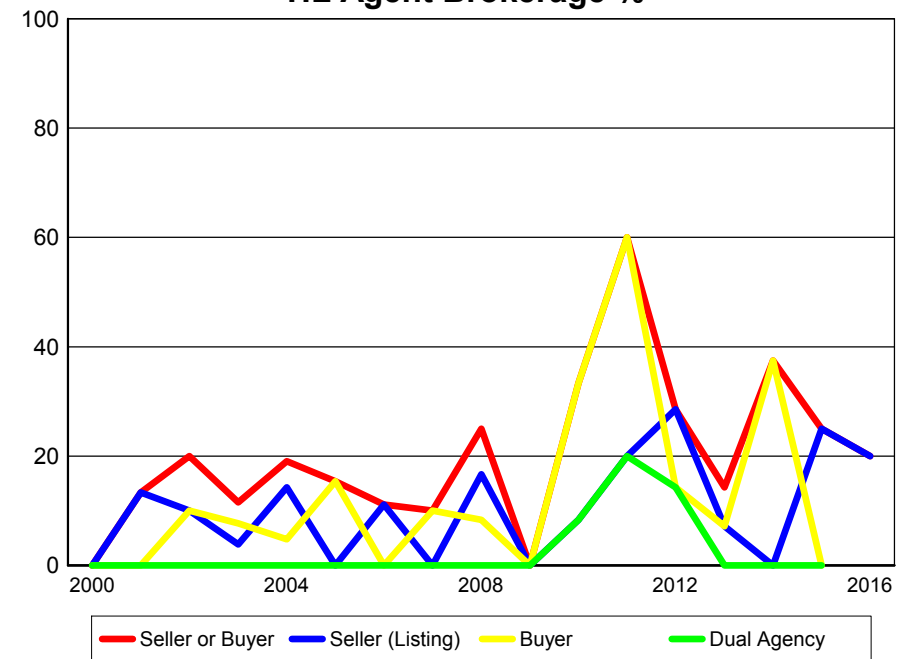


Condos

Units Sold



HL Agent Brokerage %



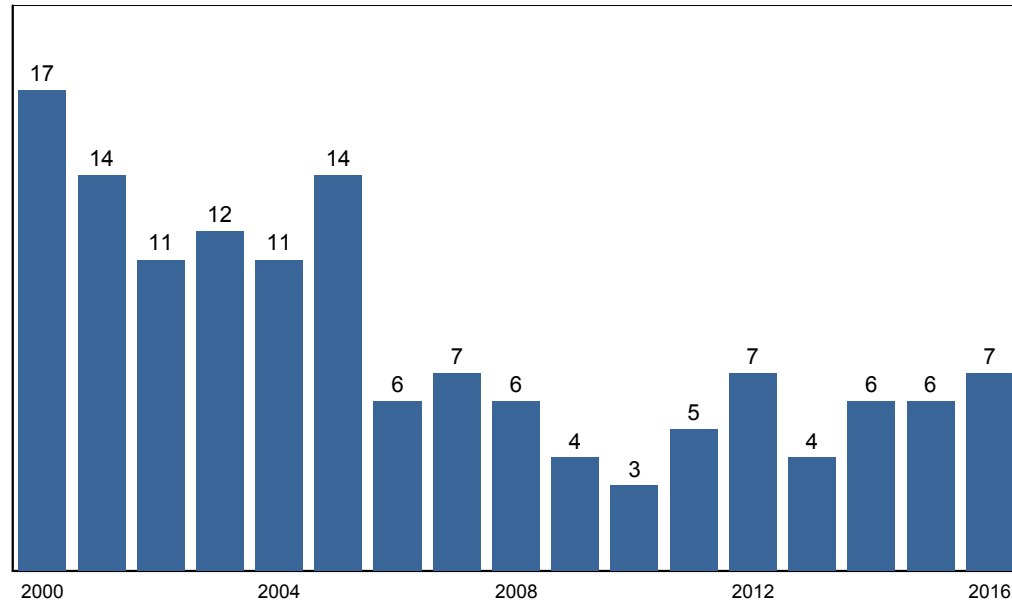
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Total Units Sold	213	16	15	10	26	21	13	18	10	12	8	12	5	7	14	8	8	10
	<u>HL Brokerage:</u>																		
	Seller or Buyer	37		2	2	3	4	2	2	1	3		4	3	2	2	3	2	2
	Seller	20		2	1	1	3		2		2		1	1	2	1		2	
	Buyer	20			1	2	1	2		1	1		4	3	1	1	3		
	Dual	3											1	1	1				

[illegible]

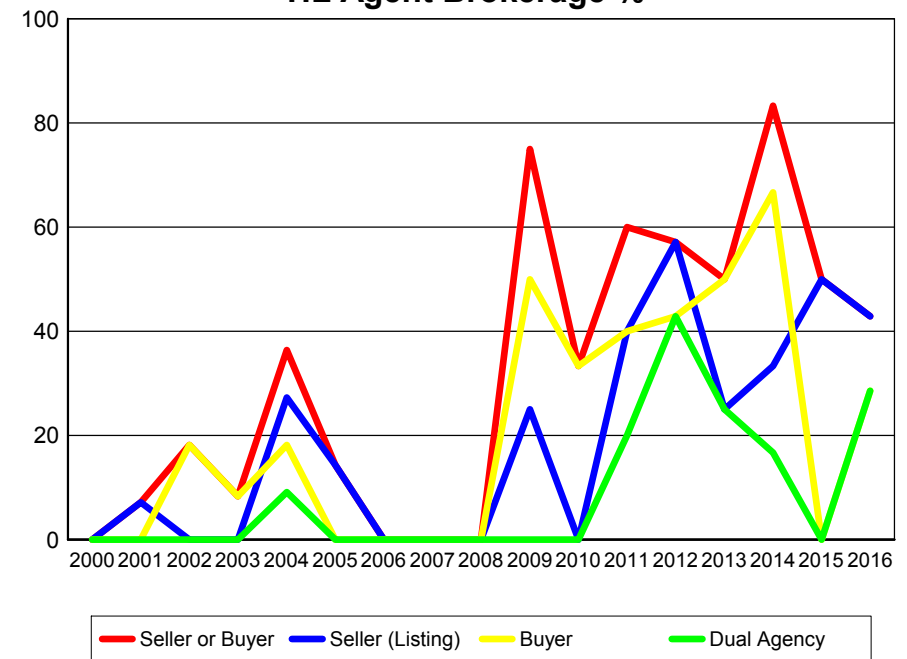


Condos

Units Sold



HL Agent Brokerage %



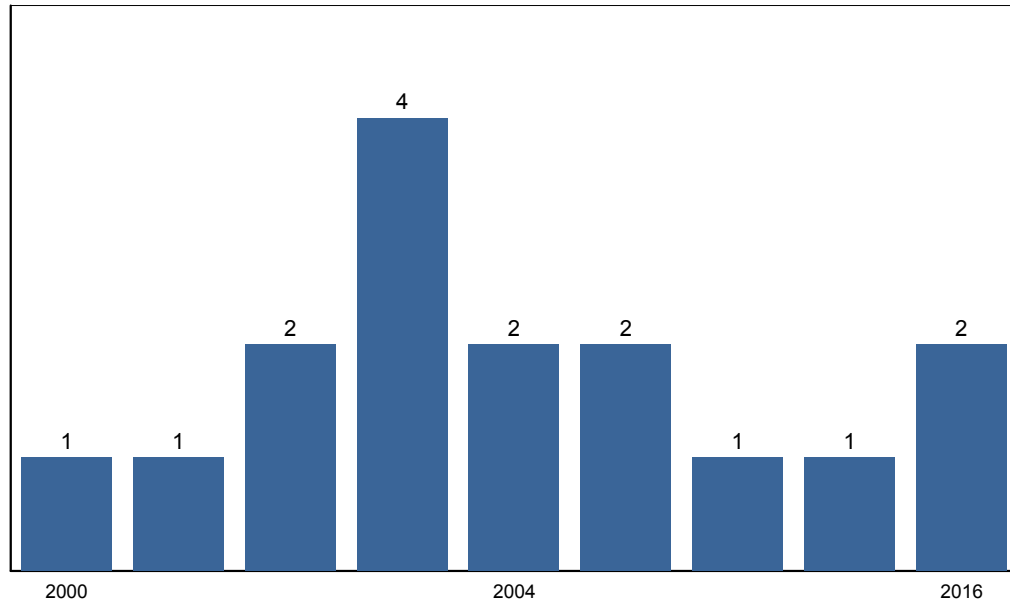
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Total Units Sold	140	17	14	11	12	11	14	6	7	6	4	3	5	7	4	6	6	7
	<u>HL Brokerage:</u>																		
	Seller or Buyer	34		1	2	1	4	2				3	1	3	4	2	5	3	3
	Seller	22		1			3	2				1		2	4	1	2	3	3
	Buyer	21			2	1	2					2	1	2	3	2	4		2
	Dual	9					1							1	3	1	1		2

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Seller or Buyer	24%		7%	18%	8%	36%	14%				75%	33%	60%	57%	50%	83%	50%	43%
	Seller	16%		7%			27%	14%				25%	40%	57%	25%	33%	50%	43%	
	Buyer	15%			18%	8%	18%					50%	33%	40%	43%	50%	67%	29%	
	Dual	6%					9%						20%	43%	25%	17%		29%	

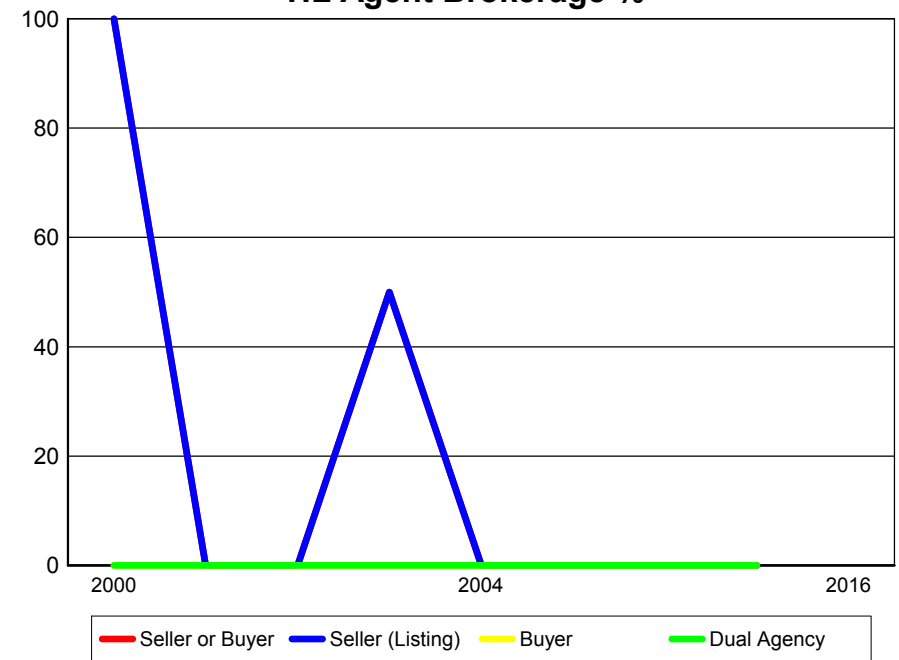


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2007	2008	2016
Elmsford	Total Units Sold	16	1	1	2	4	2	2	1	1	2
	<u>HL Brokerage:</u>										
	Seller or Buyer	3	1			2					
	Seller Buyer Dual	3	1			2					

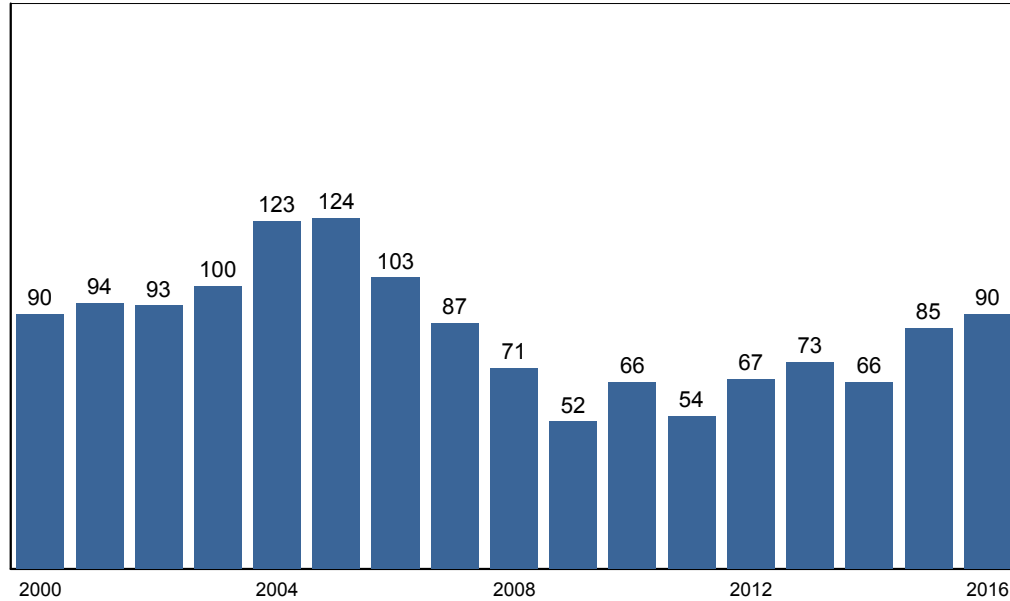
		Total	2000	2001	2002	2003	2004	2005	2007	2008	2016
Elmsford	Seller or Buyer Seller Buyer Dual	21% 21%	100% 100%			50% 50%					

Condos

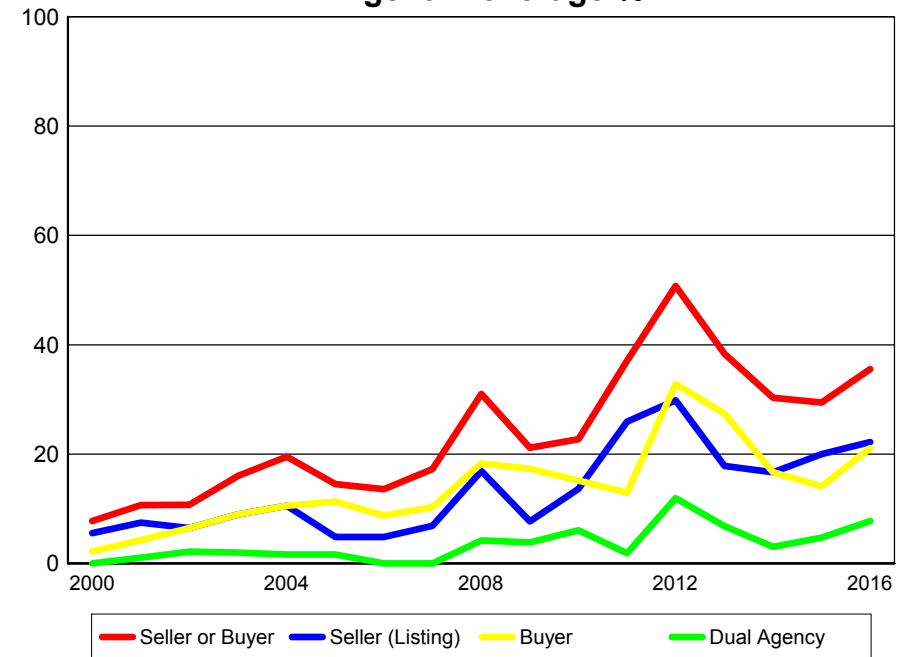
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Units Sold



HL Agent Brokerage %



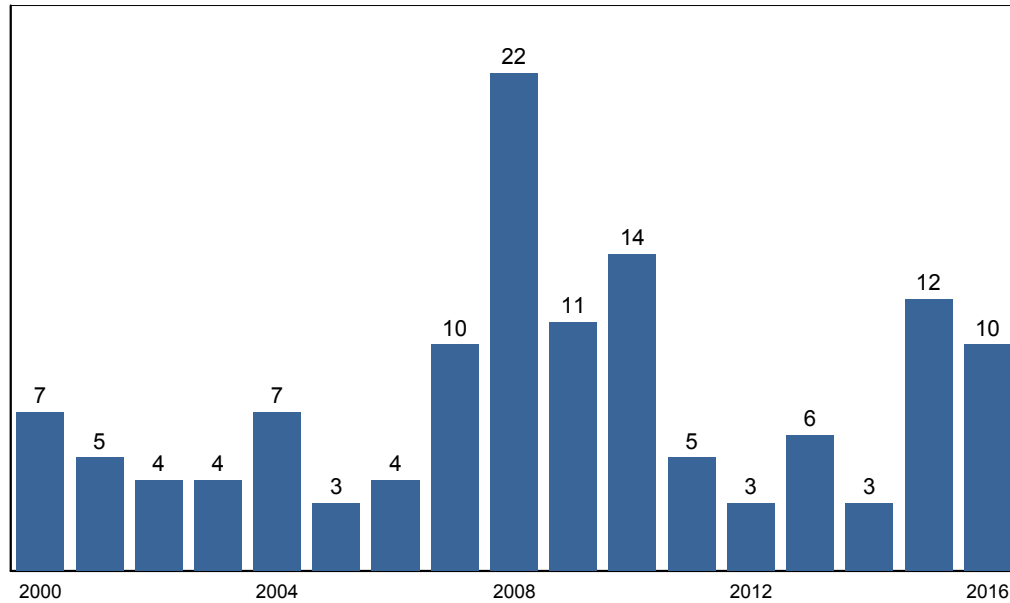
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Total Units Sold	1,438	90	94	93	100	123	124	103	87	71	52	66	54	67	73	66	85	90
	HL Brokerage:																		
	Seller or Buyer	321	7	10	10	16	24	18	14	15	22	11	15	20	34	28	20	25	32
	Seller	177	5	7	6	9	13	6	5	6	12	4	9	14	20	13	11	17	20
	Buyer	189	2	4	6	9	13	14	9	9	13	9	10	7	22	20	11	12	19
	Dual	45		1	2	2	2	2			3	2	4	1	8	5	2	4	7

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Seller or Buyer	22%	8%	11%	11%	16%	20%	15%	14%	17%	31%	21%	23%	37%	51%	38%	30%	29%	36%
	Seller	12%	6%	7%	6%	9%	11%	5%	5%	7%	17%	8%	14%	26%	30%	18%	17%	20%	22%
	Buyer	13%	2%	4%	6%	9%	11%	11%	9%	10%	18%	17%	15%	13%	33%	27%	17%	14%	21%
	Dual	3%		1%	2%	2%	2%	2%			4%	4%	6%	2%	12%	7%	3%	5%	8%

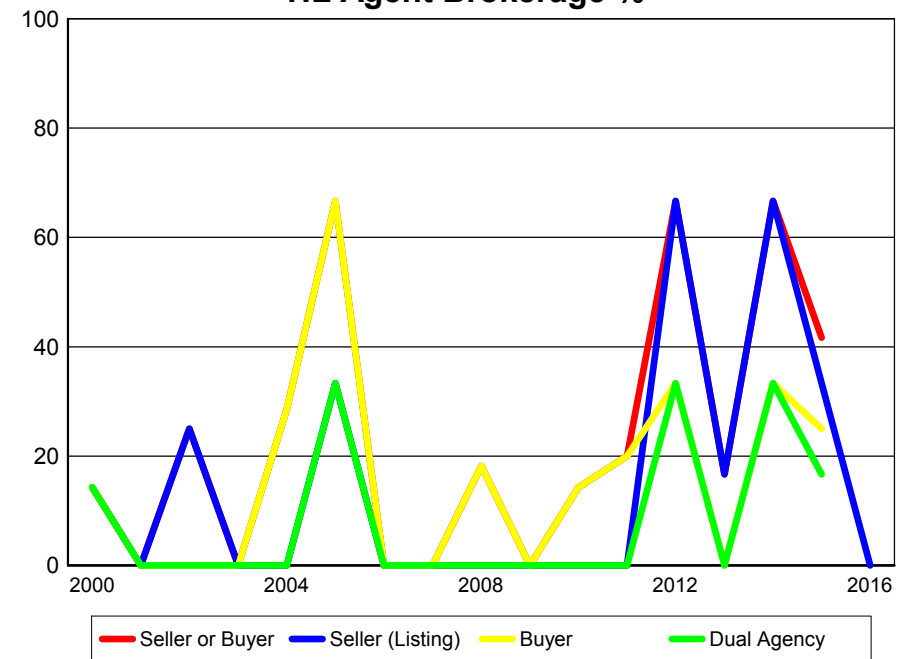


Condos

Units Sold



HL Agent Brokerage %



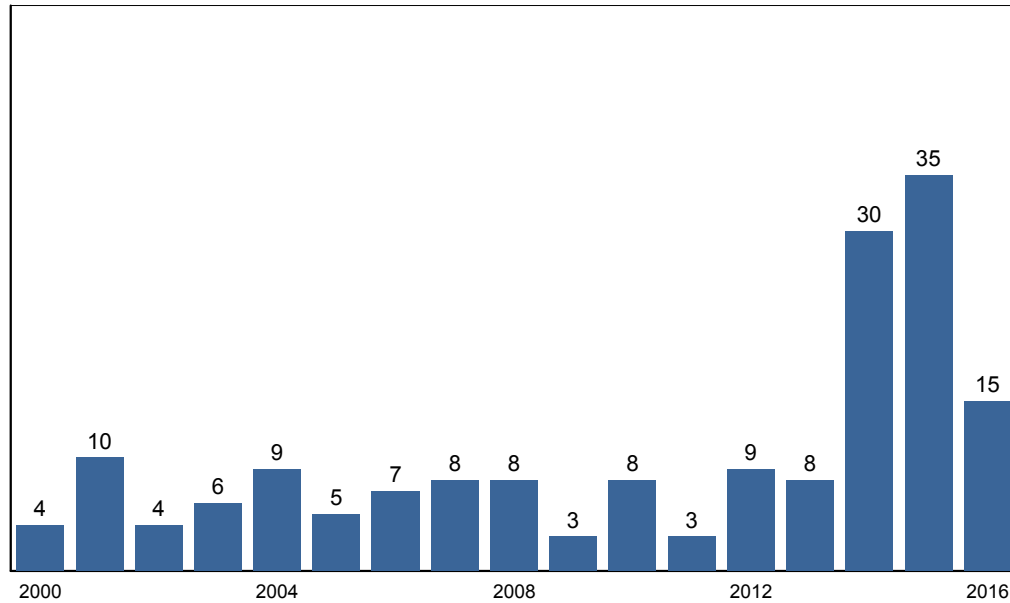
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Total Units Sold	130	7	5	4	4	7	3	4	10	22	11	14	5	3	6	3	12	10
	<u>HL Brokerage:</u>																		
	Seller or Buyer	23	1		1		2	2			4		2	1	2	1	2	5	
	Seller	12	1		1			1							2	1	2	4	
	Buyer	17	1				2	2			4		2	1	1		1	3	
	Dual	6	1					1							1		1	2	

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Seller or Buyer	19%	14%		25%		29%	67%			18%		14%	20%	67%	17%	67%	42%	
	Seller	9%	14%		25%			33%							67%	17%	67%	33%	
	Buyer	14%	14%				29%	67%			18%		14%	20%	33%		33%	25%	
	Dual	5%	14%					33%							33%		33%	17%	

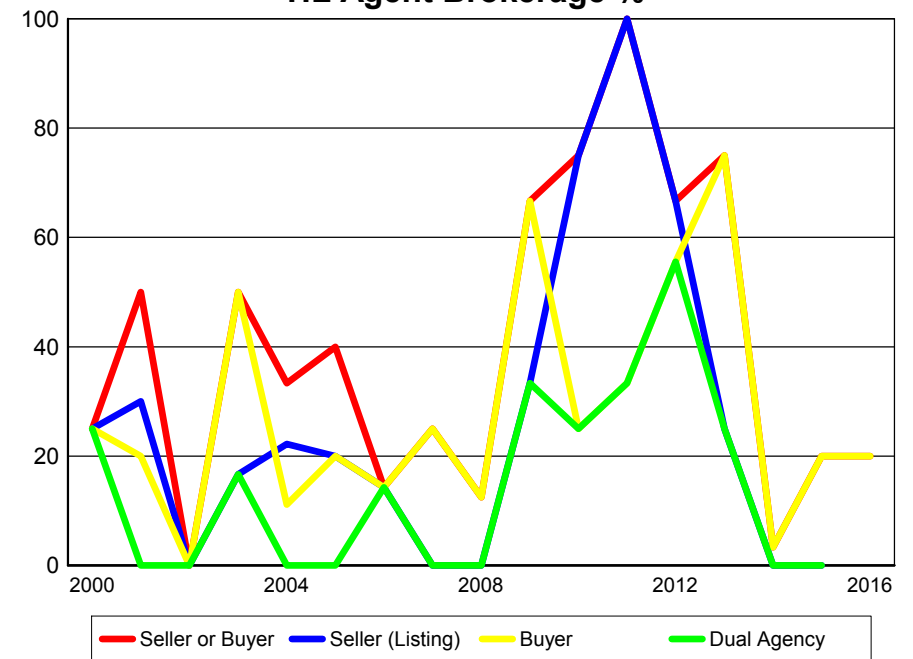


Condos

Units Sold



HL Agent Brokerage %



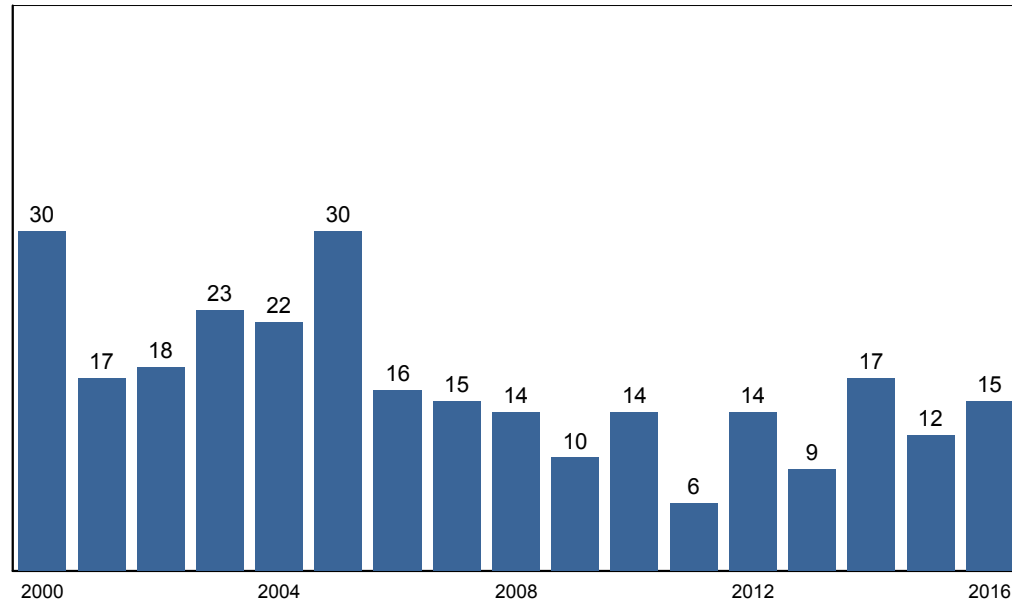
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Total Units Sold	172	4	10	4	6	9	5	7	8	8	3	8	3	9	8	30	35	15
	<u>HL Brokerage:</u>																		
	Seller or Buyer	52	1	5		3	3	2	1	2	1	2	6	3	6	6	1	7	3
	Seller	27	1	3		1	2	1	1			1	6	3	6	2			
	Buyer	39	1	2		3	1	1	1	2	1	2	2	1	5	6	1	7	3
	Dual	14	1			1			1			1	2	1	5	2			

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Seller or Buyer	30%	25%	50%		50%	33%	40%	14%	25%	13%	67%	75%	100%	67%	75%	3%	20%	20%
	Seller	17%	25%	30%		17%	22%	20%	14%			33%	75%	100%	67%	25%			
	Buyer	23%	25%	20%		50%	11%	20%	14%	25%	13%	67%	25%	33%	56%	75%	3%	20%	20%
	Dual	9%	25%			17%			14%			33%	25%	33%	56%	25%			

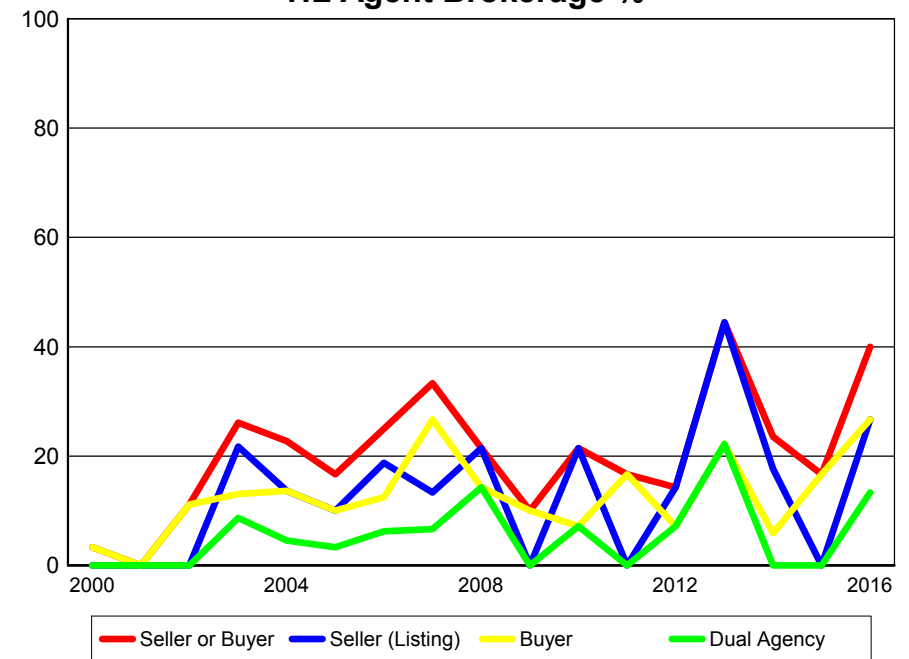


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Total Units Sold	282	30	17	18	23	22	30	16	15	14	10	14	6	14	9	17	12	15
	<u>HL Brokerage:</u>																		
	Seller or Buyer	54	1		2	6	5	5	4	5	3	1	3	1	2	4	4	2	6
	Seller	35				5	3	3	3	2	3		3		2	4	3		4
	Buyer	33	1		2	3	3	3	2	4	2	1	1	1	1	2	1	2	4
	Dual	14				2	1	1	1	1	2		1		1	2			2

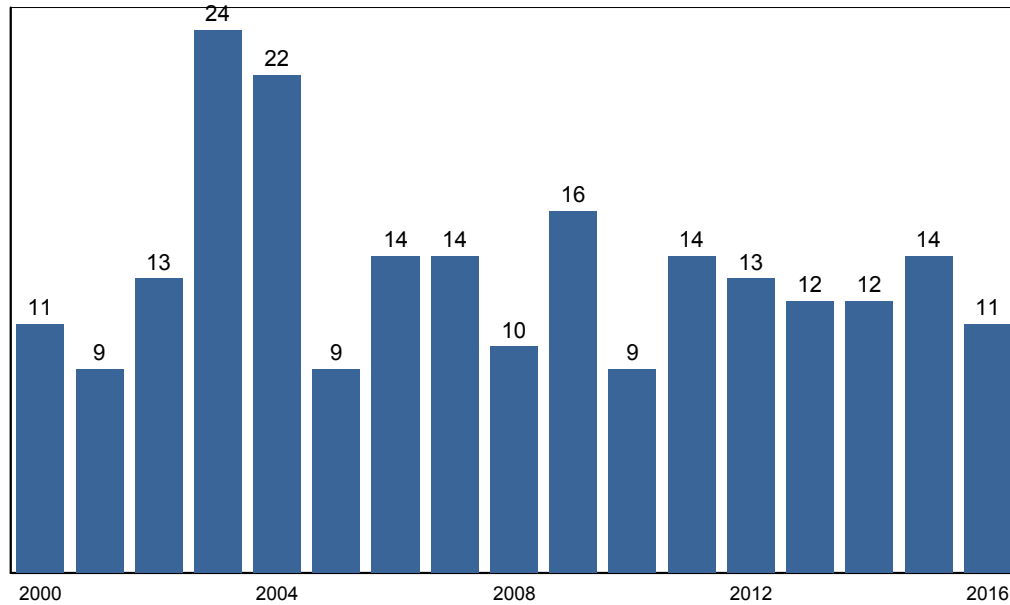
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Seller or Buyer	19%	3%		11%	26%	23%	17%	25%	33%	21%	10%	21%	17%	14%	44%	24%	17%	40%
	Seller	12%				22%	14%	10%	19%	13%	21%		21%		14%	44%	18%		27%
	Buyer	12%	3%		11%	13%	14%	10%	13%	27%	14%	10%	7%	17%	7%	22%	6%	17%	27%
	Dual	5%				9%	5%	3%	6%	7%	14%		7%		7%	22%			13%

Condos

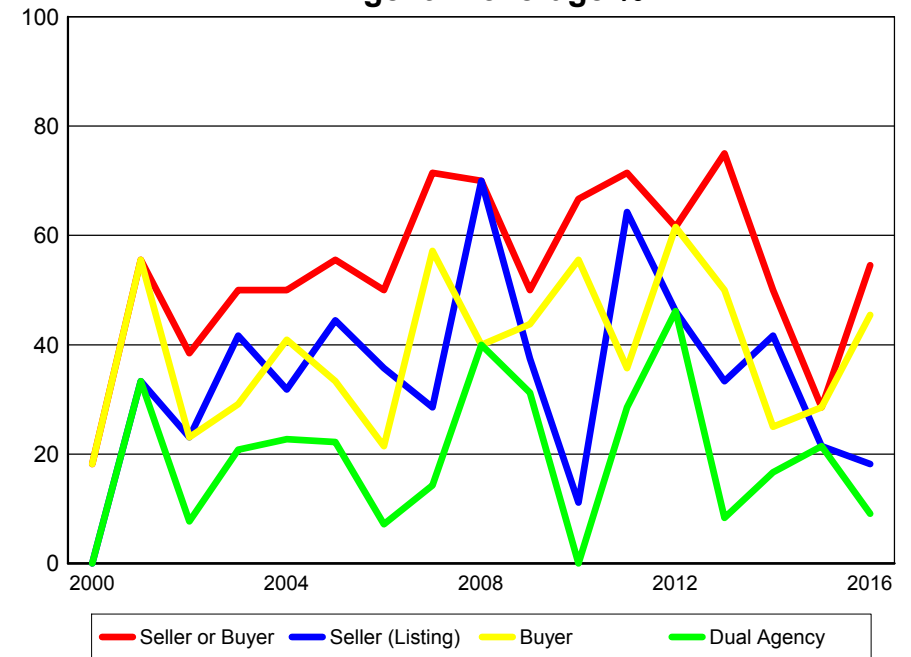
Dennis Tormey
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914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Total Units Sold	227	11	9	13	24	22	9	14	14	10	16	9	14	13	12	12	14	11
	<u>HL Brokerage:</u>																		
	Seller or Buyer	121	2	5	5	12	11	5	7	10	7	8	6	10	8	9	6	4	6
	Seller	79		3	3	10	7	4	5	4	7	6	1	9	6	4	5	3	2
	Buyer	87	2	5	3	7	9	3	3	8	4	7	5	5	8	6	3	4	5
	Dual	45		3	1	5	5	2	1	2	4	5		4	6	1	2	3	1

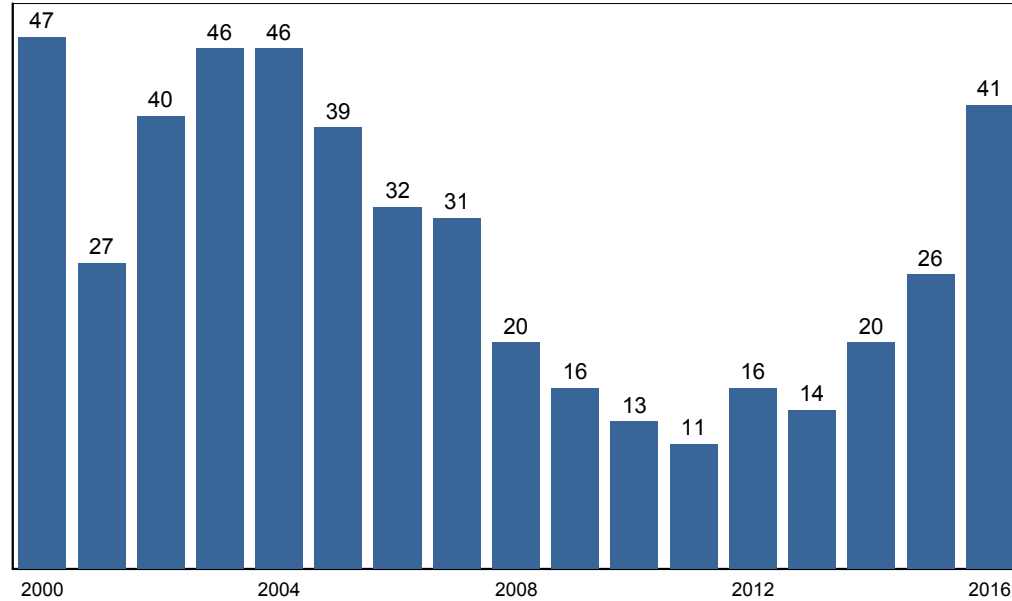
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Seller or Buyer	53%	18%	56%	38%	50%	50%	56%	50%	71%	70%	50%	67%	71%	62%	75%	50%	29%	55%
	Seller	35%		33%	23%	42%	32%	44%	36%	29%	70%	38%	11%	64%	46%	33%	42%	21%	18%
	Buyer	38%	18%	56%	23%	29%	41%	33%	21%	57%	40%	44%	56%	36%	62%	50%	25%	29%	45%
	Dual	20%		33%	8%	21%	23%	22%	7%	14%	40%	31%		29%	46%	8%	17%	21%	9%

Condos

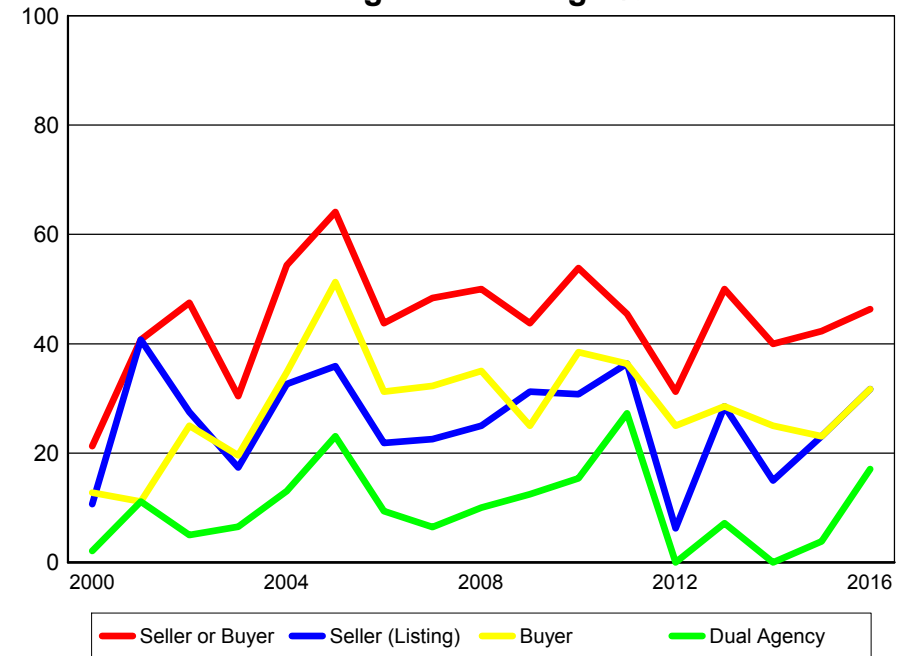
Dennis Tormey
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Units Sold



HL Agent Brokerage %



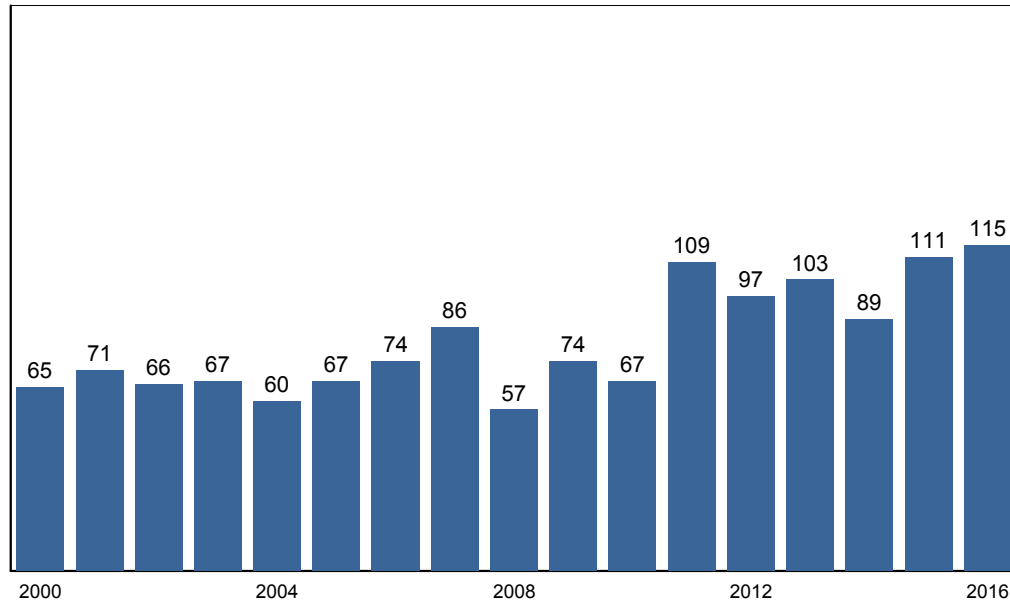
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Katonah-Lewisboro	Total Units Sold	485	47	27	40	46	46	39	32	31	20	16	13	11	16	14	20	26	41
	HL Brokerage:																		
	Seller or Buyer	212	10	11	19	14	25	25	14	15	10	7	7	5	5	7	8	11	19
	Seller	123	5	11	11	8	15	14	7	7	5	5	4	4	1	4	3	6	13
	Buyer	136	6	3	10	9	16	20	10	10	7	4	5	4	4	4	5	6	13
	Dual	47	1	3	2	3	6	9	3	2	2	2	2	3		1		7	

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Katonah-Lewisboro	Seller or Buyer	44%	21%	41%	48%	30%	54%	64%	44%	48%	50%	44%	54%	45%	31%	50%	40%	42%	46%
	Seller	25%	11%	41%	28%	17%	33%	36%	22%	23%	25%	31%	31%	36%	6%	29%	15%	23%	32%
	Buyer	28%	13%	11%	25%	20%	35%	51%	31%	32%	35%	25%	38%	36%	25%	29%	25%	23%	32%
	Dual	10%	2%	11%	5%	7%	13%	23%	9%	6%	10%	13%	15%	27%		7%	4%	17%	

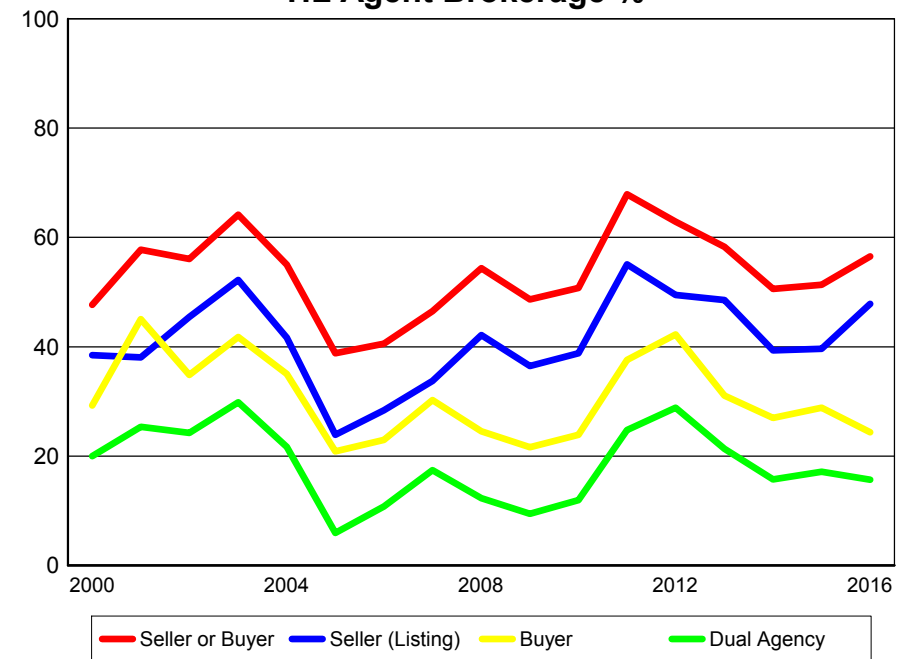


Condos

Units Sold



HL Agent Brokerage %



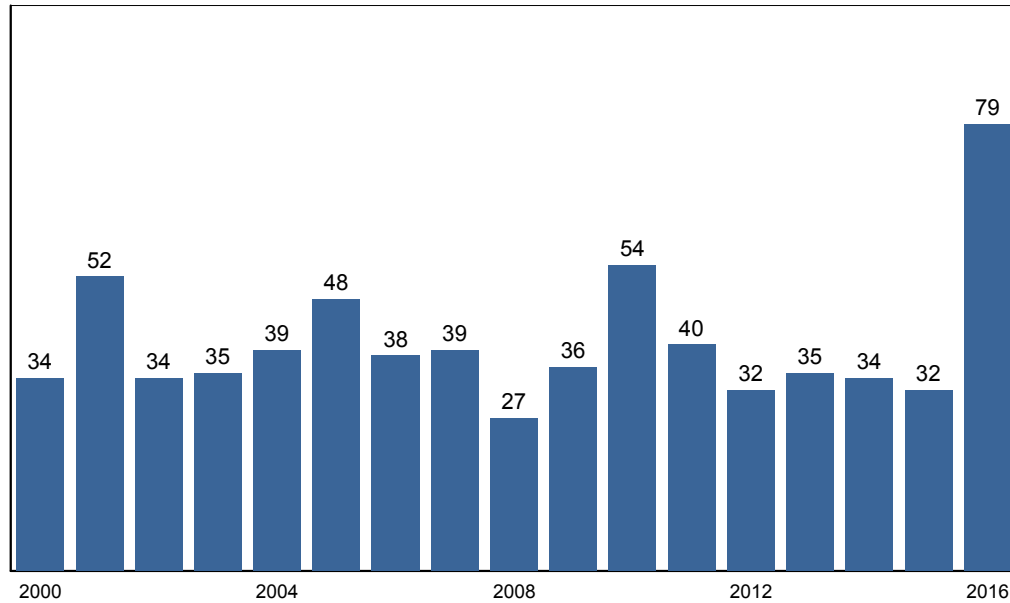
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Total Units Sold	1,378	65	71	66	67	60	67	74	86	57	74	67	109	97	103	89	111	115
	<u>HL Brokerage:</u>																		
	Seller or Buyer	744	31	41	37	43	33	26	30	40	31	36	34	74	61	60	45	57	65
	Seller	577	25	27	30	35	25	16	21	29	24	27	26	60	48	50	35	44	55
	Buyer	424	19	32	23	28	21	14	17	26	14	16	16	41	41	32	24	32	28
	Dual	257	13	18	16	20	13	4	8	15	7	7	8	27	28	22	14	19	18

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Seller or Buyer	54%	48%	58%	56%	64%	55%	39%	41%	47%	54%	49%	51%	68%	63%	58%	51%	51%	57%
	Seller	42%	38%	38%	45%	52%	42%	24%	28%	34%	42%	36%	39%	55%	49%	49%	39%	40%	48%
	Buyer	31%	29%	45%	35%	42%	35%	21%	23%	30%	25%	22%	24%	38%	42%	31%	27%	29%	24%
	Dual	19%	20%	25%	24%	30%	22%	6%	11%	17%	12%	9%	12%	25%	29%	21%	16%	17%	16%

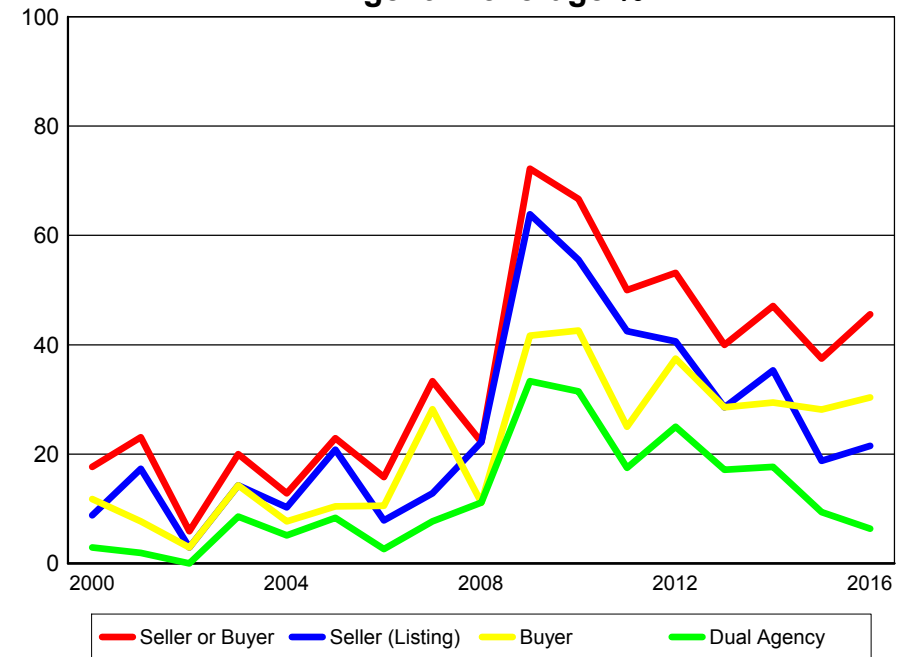


Condos

Units Sold



HL Agent Brokerage %



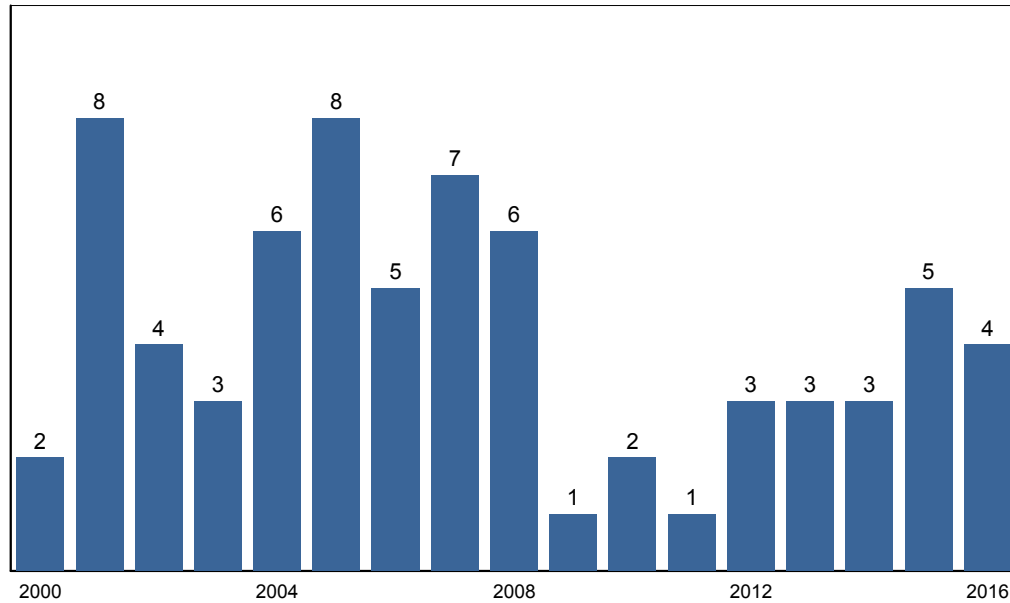
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaroneck	Total Units Sold	688	34	52	34	35	39	48	38	39	27	36	54	40	32	35	34	32	79
	<u>HL Brokerage:</u>																		
	Seller or Buyer	245	6	12	2	7	5	11	6	13	6	26	36	20	17	14	16	12	36
	Seller	174	3	9	1	5	4	10	3	5	6	23	30	17	13	10	12	6	17
	Buyer	153	4	4	1	5	3	5	4	11	3	15	23	10	12	10	10	9	24
	Dual	82	1	1		3	2	4	1	3	3	12	17	7	8	6	6	3	5

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaroneck	Seller or Buyer	36%	18%	23%	6%	20%	13%	23%	16%	33%	22%	72%	67%	50%	53%	40%	47%	38%	46%
	Seller	25%	9%	17%	3%	14%	10%	21%	8%	13%	22%	64%	56%	43%	41%	29%	35%	19%	22%
	Buyer	22%	12%	8%	3%	14%	8%	10%	11%	28%	11%	42%	43%	25%	38%	29%	29%	28%	30%
	Dual	12%	3%	2%		9%	5%	8%	3%	8%	11%	33%	31%	18%	25%	17%	18%	9%	6%

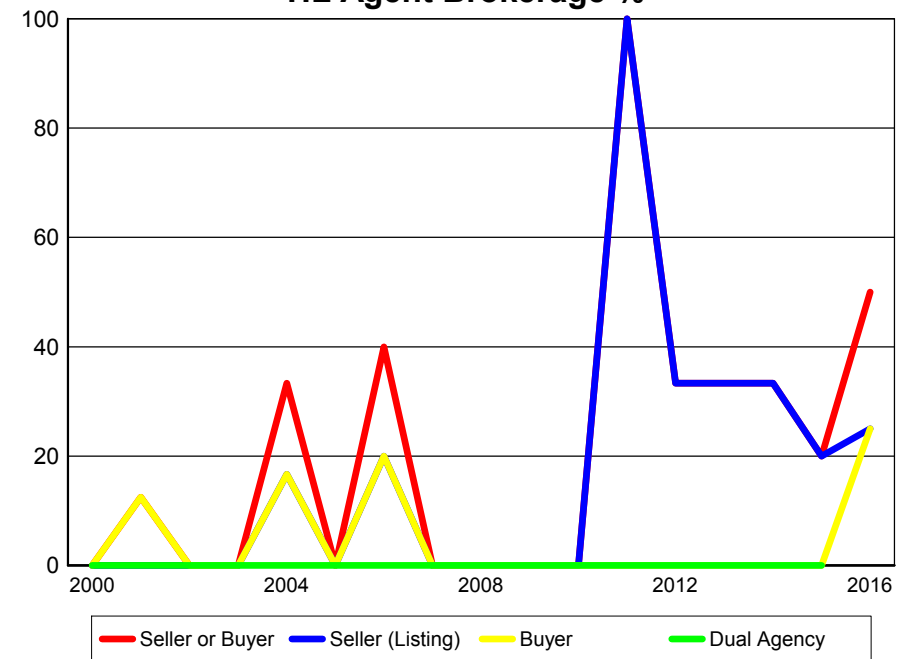


Condos

Units Sold



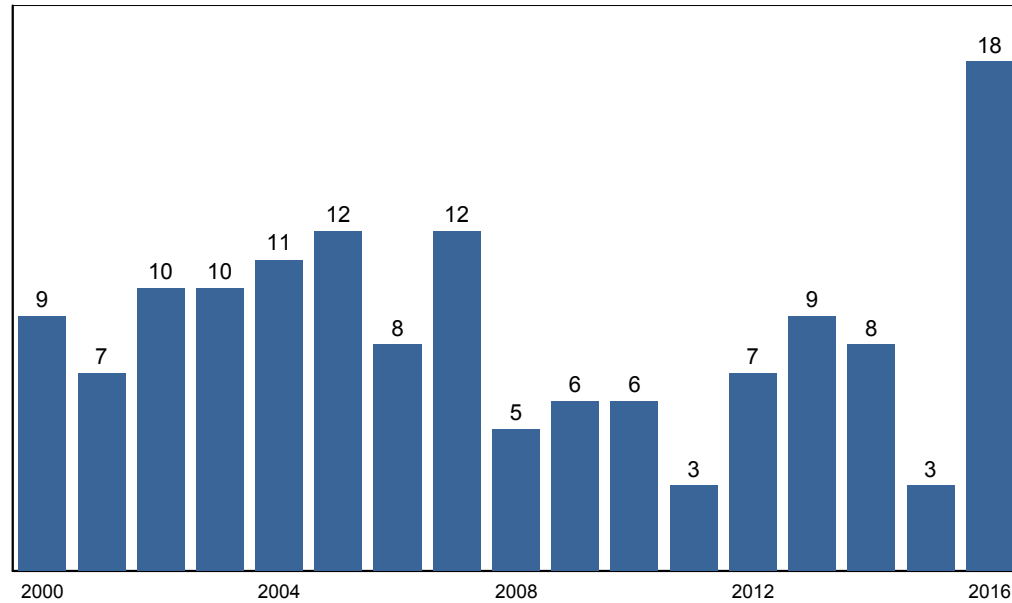
HL Agent Brokerage %

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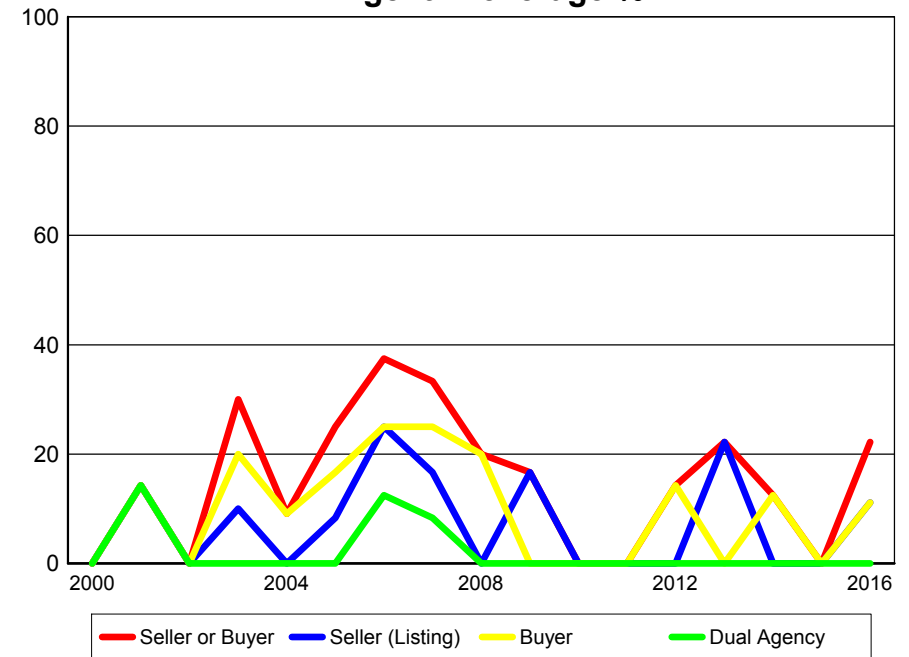


Condos

Units Sold



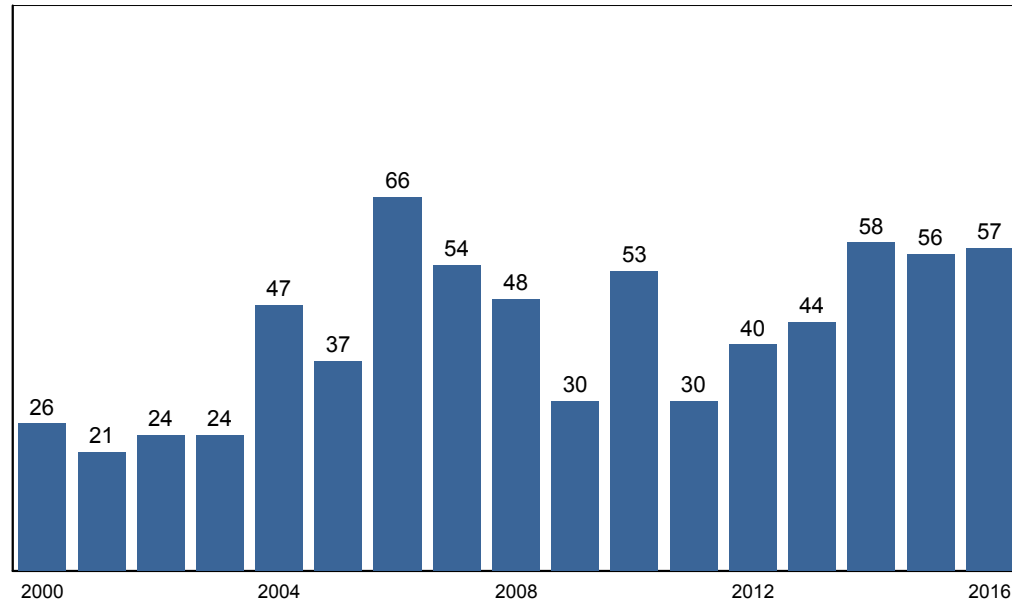
HL Agent Brokerage %

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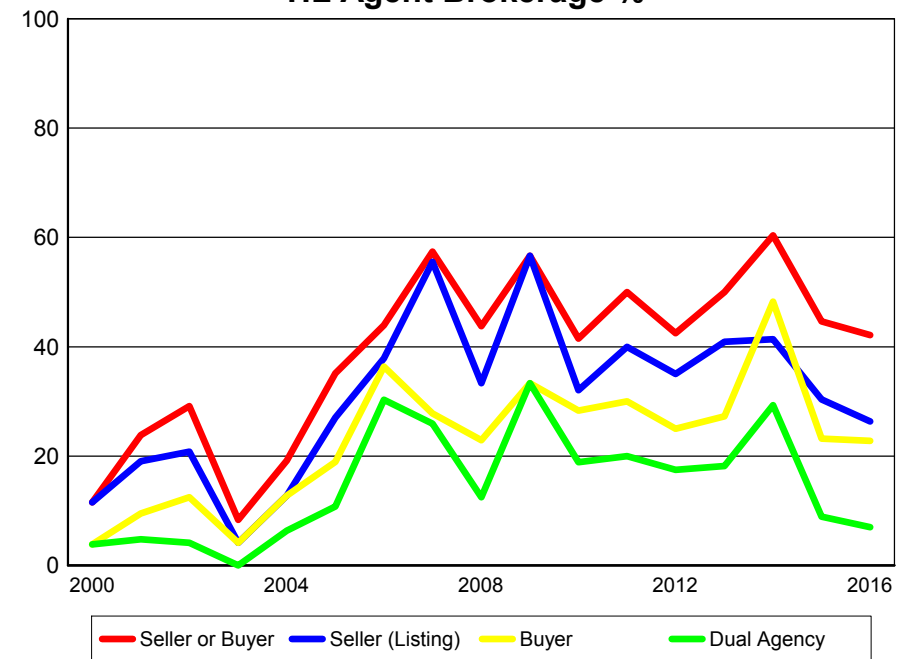


Condos

Units Sold



HL Agent Brokerage %



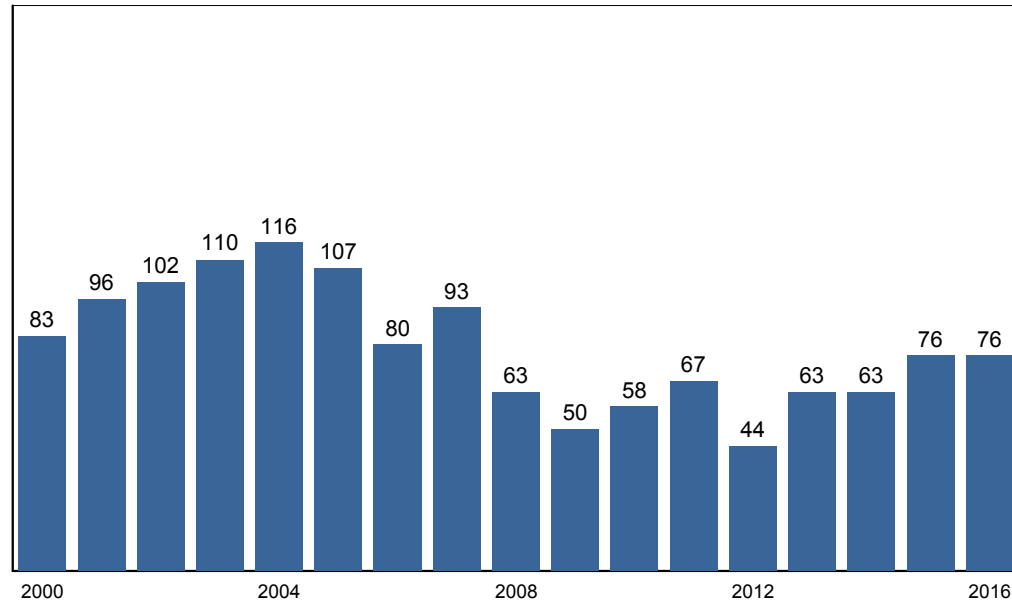
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
New Rochelle	Total Units Sold	715	26	21	24	24	47	37	66	54	48	30	53	30	40	44	58	56	57
	<u>HL Brokerage:</u>																		
	Seller or Buyer	297	3	5	7	2	9	13	29	31	21	17	22	15	17	22	35	25	24
	Seller	234	3	4	5	1	6	10	25	30	16	17	17	12	14	18	24	17	15
	Buyer	180	1	2	3	1	6	7	24	15	11	10	15	9	10	12	28	13	13
	Dual	117	1	1	1		3	4	20	14	6	10	10	6	7	8	17	5	4

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
New Rochelle	Seller or Buyer	42%	12%	24%	29%	8%	19%	35%	44%	57%	44%	57%	42%	50%	43%	50%	60%	45%	42%
	Seller	33%	12%	19%	21%	4%	13%	27%	38%	56%	33%	57%	32%	40%	35%	41%	41%	30%	26%
	Buyer	25%	4%	10%	13%	4%	13%	19%	36%	28%	23%	33%	28%	30%	25%	27%	48%	23%	23%
	Dual	16%	4%	5%	4%		6%	11%	30%	26%	13%	33%	19%	20%	18%	18%	29%	9%	7%

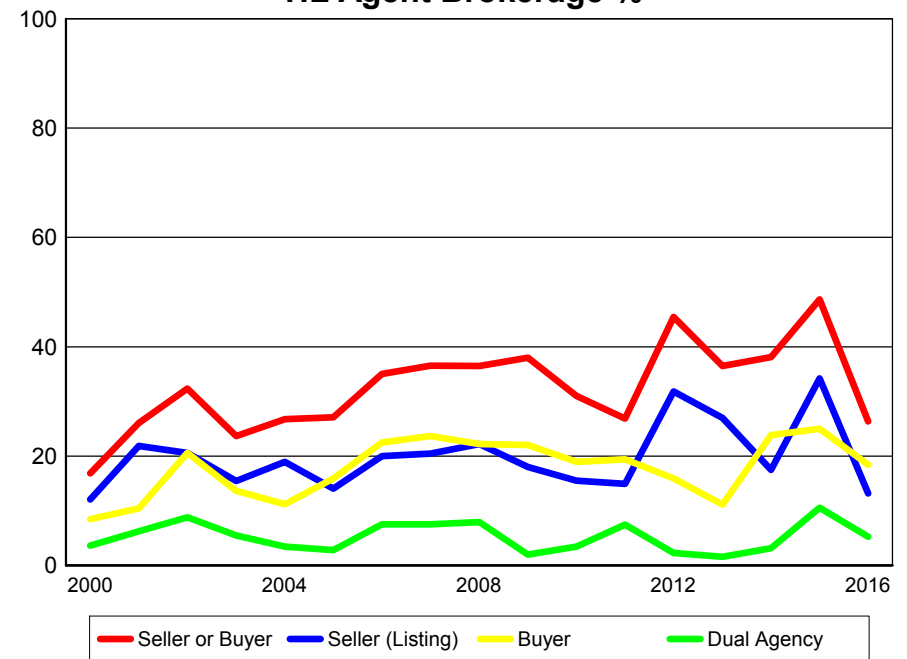


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Total Units Sold	1,347	83	96	102	110	116	107	80	93	63	50	58	67	44	63	63	76	76
	<u>HL Brokerage:</u>																		
	Seller or Buyer	422	14	25	33	26	31	29	28	34	23	19	18	18	20	23	24	37	20
	Seller	261	10	21	21	17	22	15	16	19	14	9	9	10	14	17	11	26	10
	Buyer	234	7	10	21	15	13	17	18	22	14	11	11	13	7	7	15	19	14
	Dual	73	3	6	9	6	4	3	6	7	5	1	2	5	1	1	2	8	4

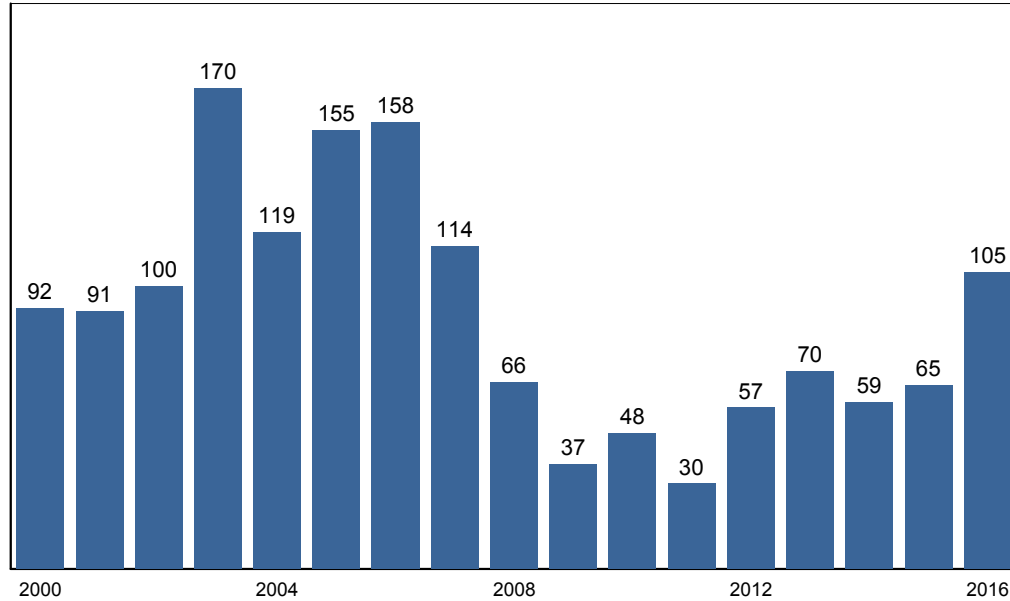
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Seller or Buyer	31%	17%	26%	32%	24%	27%	27%	35%	37%	37%	38%	31%	27%	45%	37%	38%	49%	26%
	Seller	19%	12%	22%	21%	15%	19%	14%	20%	20%	22%	18%	16%	15%	32%	27%	17%	34%	13%
	Buyer	17%	8%	10%	21%	14%	11%	16%	23%	24%	22%	22%	19%	19%	16%	11%	24%	25%	18%
	Dual	5%	4%	6%	9%	5%	3%	3%	8%	8%	8%	2%	3%	7%	2%	2%	3%	11%	5%

Condos

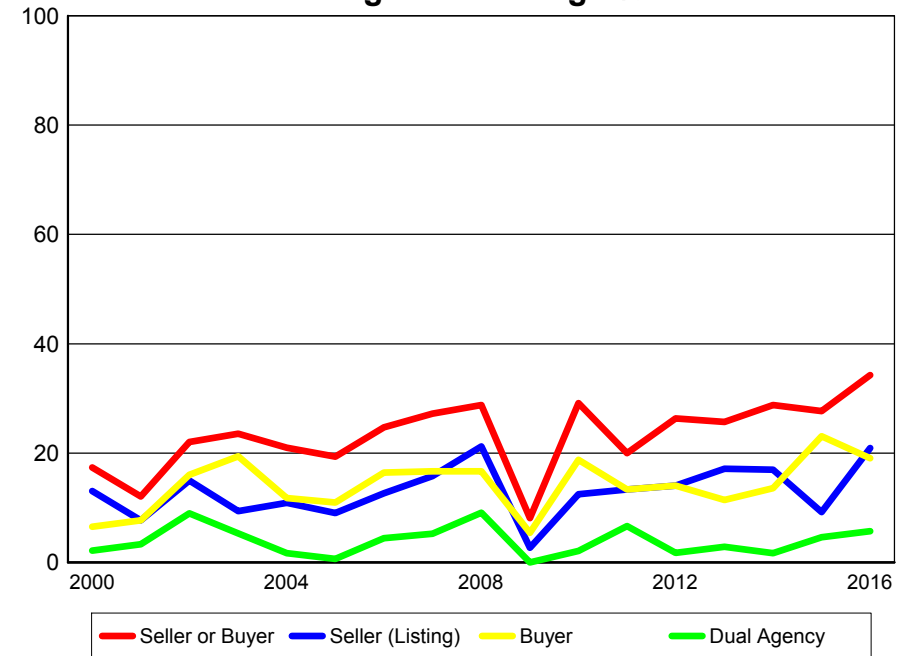
Dennis Tormey
Real Estate Salesperson
914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



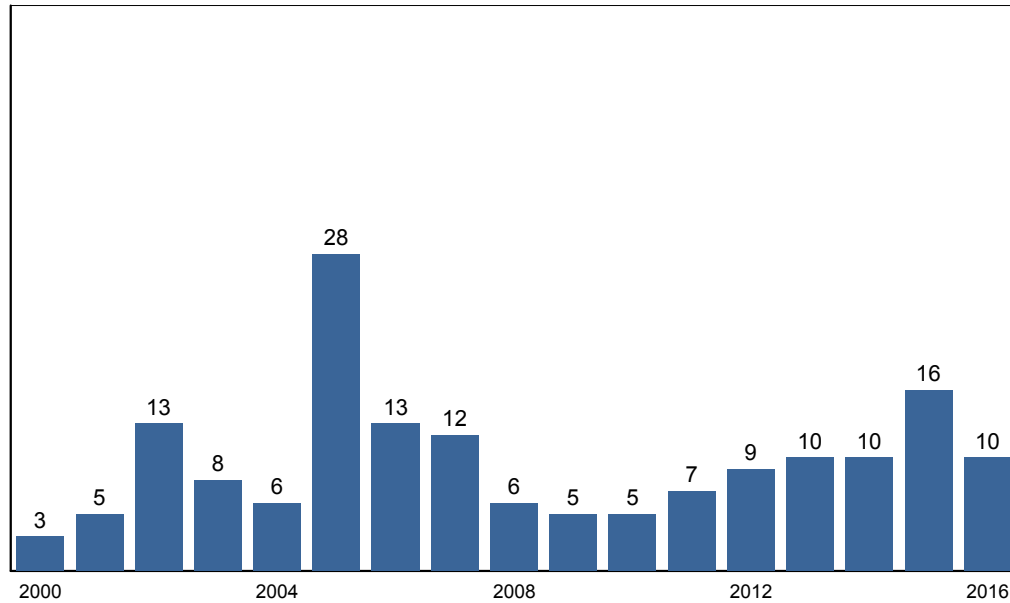
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Peekskill	Total Units Sold	1,536	92	91	100	170	119	155	158	114	66	37	48	30	57	70	59	65	105
	<u>HL Brokerage:</u>																		
	Seller or Buyer	360	16	11	22	40	25	30	39	31	19	3	14	6	15	18	17	18	36
	Seller	198	12	7	15	16	13	14	20	18	14	1	6	4	8	12	10	6	22
	Buyer	223	6	7	16	33	14	17	26	19	11	2	9	4	8	8	8	15	20
	Dual	61	2	3	9	9	2	1	7	6	6		1	2	1	2	1	3	6

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Peekskill	Seller or Buyer	23%	17%	12%	22%	24%	21%	19%	25%	27%	29%	8%	29%	20%	26%	26%	29%	28%	34%
	Seller	13%	13%	8%	15%	9%	11%	9%	13%	16%	21%	3%	13%	13%	14%	17%	17%	9%	21%
	Buyer	15%	7%	8%	16%	19%	12%	11%	16%	17%	17%	5%	19%	13%	14%	11%	14%	23%	19%
	Dual	4%	2%	3%	9%	5%	2%	1%	4%	5%	9%		2%	7%	2%	3%	2%	5%	6%

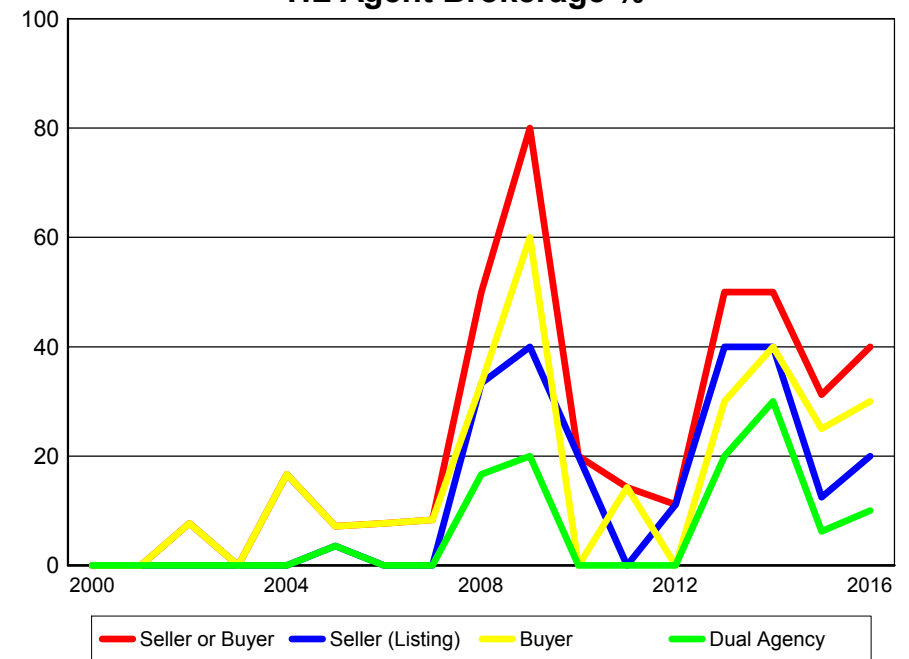


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Total Units Sold	166	3	5	13	8	6	28	13	12	6	5	5	7	9	10	10	16	10
	<u>HL Brokerage:</u>																		
	Seller or Buyer	35			1		1	2	1	1	3	4	1	1	1	5	5	5	4
	Seller	19						1			2	2		1		4	4	2	2
	Buyer	26			1		1	2	1	1	2	3		1		3	4	4	3
	Dual	10						1			1	1				2	3	1	1

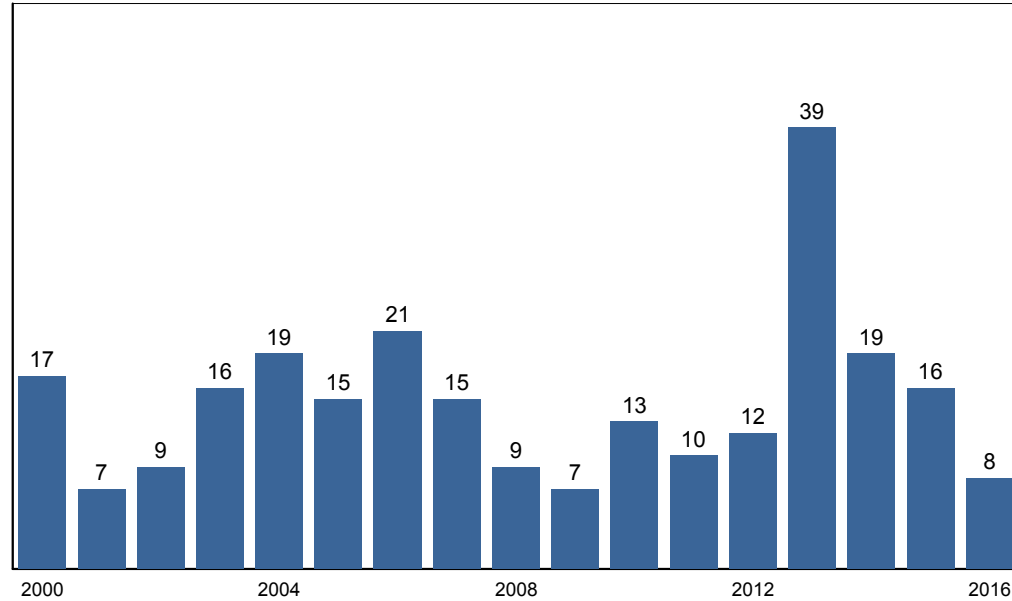
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Seller or Buyer	21%			8%		17%	7%	8%	8%	50%	80%	20%	14%	11%	50%	50%	31%	40%
	Seller	11%						4%			33%	40%	20%		11%	40%	40%	13%	20%
	Buyer	16%			8%		17%	7%	8%	8%	33%	60%		14%		30%	40%	25%	30%
	Dual	6%						4%			17%	20%				20%	30%	6%	10%

Condos

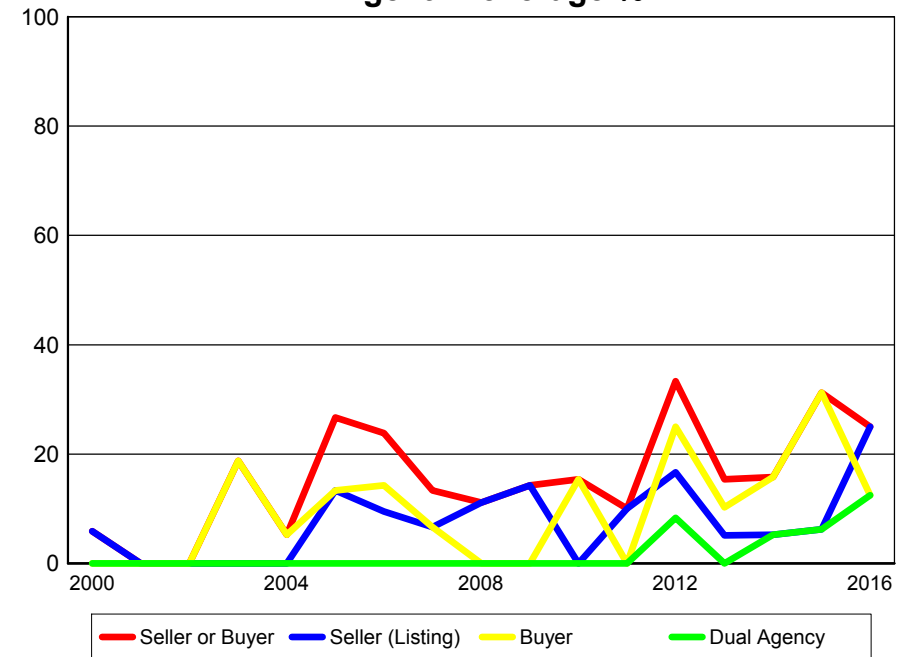
Dennis Tormey
Real Estate Salesperson
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Units Sold



HL Agent Brokerage %



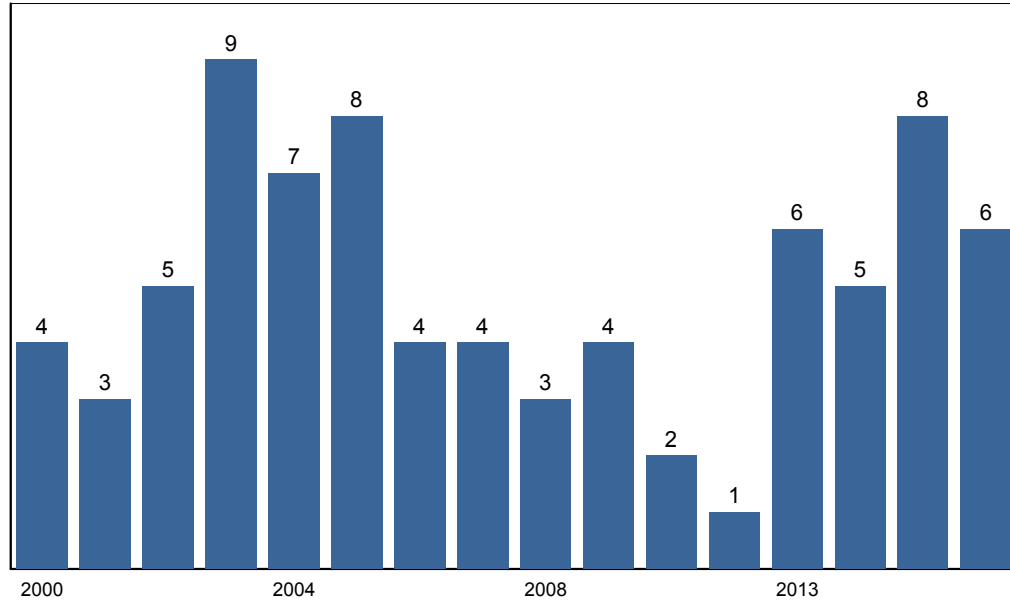
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Total Units Sold	252	17	7	9	16	19	15	21	15	9	7	13	10	12	39	19	16	8
	HL Brokerage:																		
	Seller or Buyer	41	1			3	1	4	5	2	1	1	2	1	4	6	3	5	2
	Seller	17	1					2	2	1	1	1		1	2	2	1	1	2
	Buyer	28				3	1	2	3	1			2		3	4	3	5	1
	Dual	4													1		1	1	1

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Seller or Buyer	16%	6%			19%	5%	27%	24%	13%	11%	14%	15%	10%	33%	15%	16%	31%	25%
	Seller	7%	6%					13%	10%	7%	11%	14%		10%	17%	5%	5%	6%	25%
	Buyer	11%				19%	5%	13%	14%	7%			15%		25%	10%	16%	31%	13%
	Dual	2%													8%		5%	6%	13%

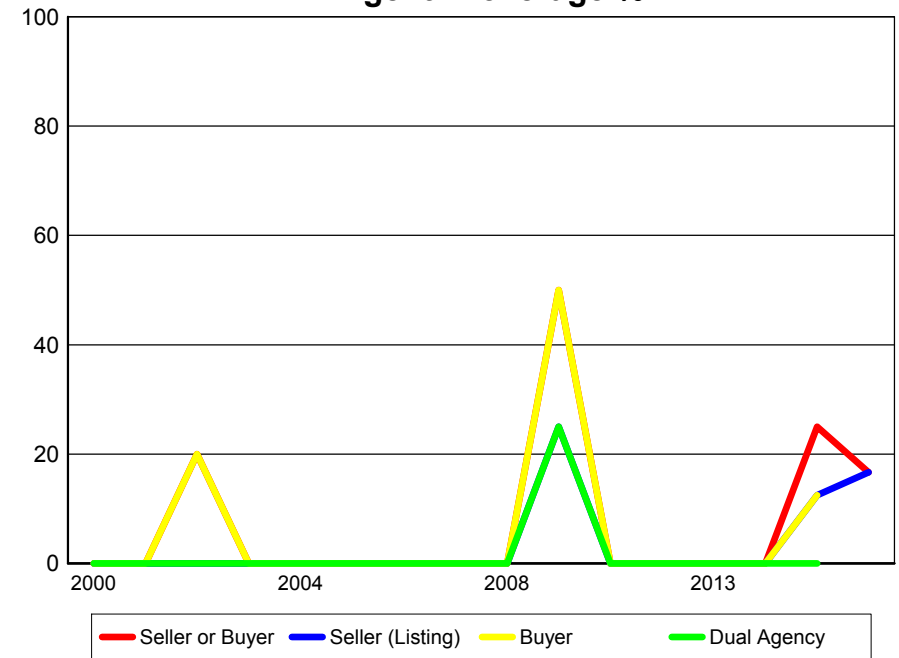


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2011	2012	2013	2014	2015	2016
Pocantico Hills	Total Units Sold	79	4	3	5	9	7	8	4	4	3	4	2	1	6	5	8	6
	<u>HL Brokerage:</u>																	
	Seller or Buyer	6			1							2					2	1
	Seller	3										1					1	1
	Buyer	4			1							2					1	
	Dual	1										1						

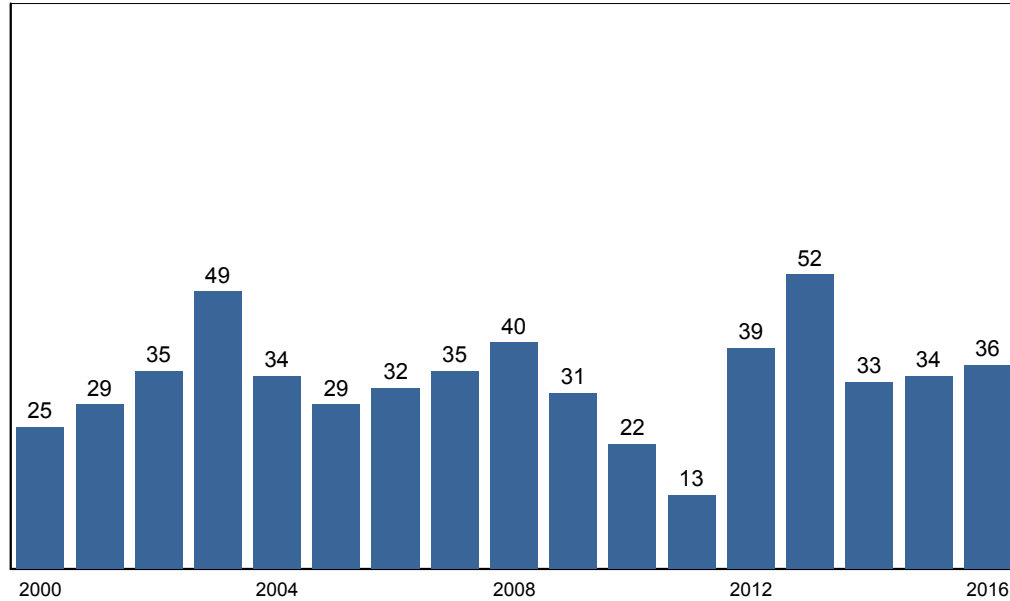
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2011	2012	2013	2014	2015	2016
Pocantico Hills	Seller	8%			20%							50%					25%	17%
	Buyer	4%										25%					13%	17%
	Dual	5%			20%							50%					13%	
		1%										25%						

Condos

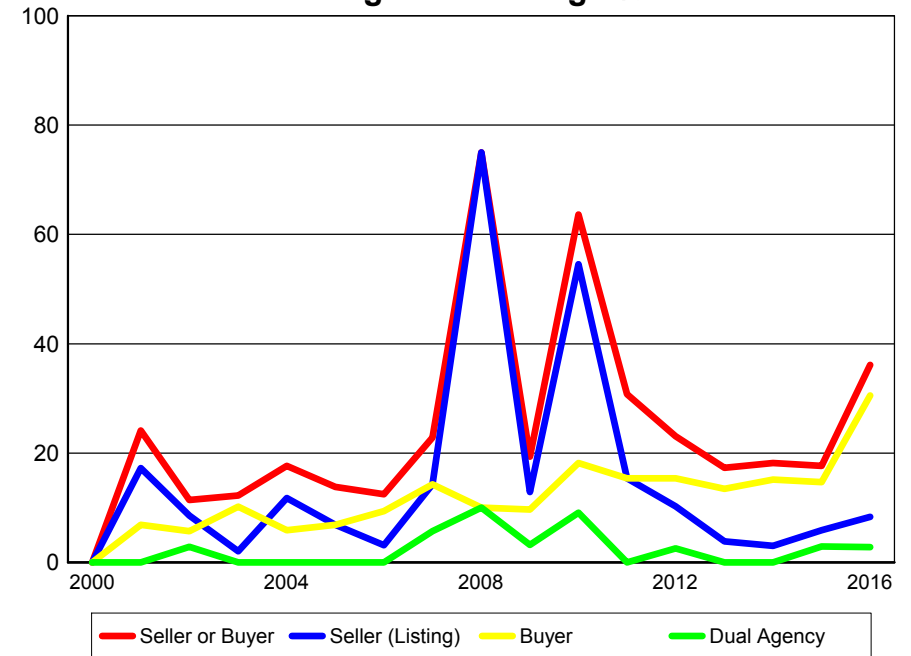
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Units Sold



HL Agent Brokerage %



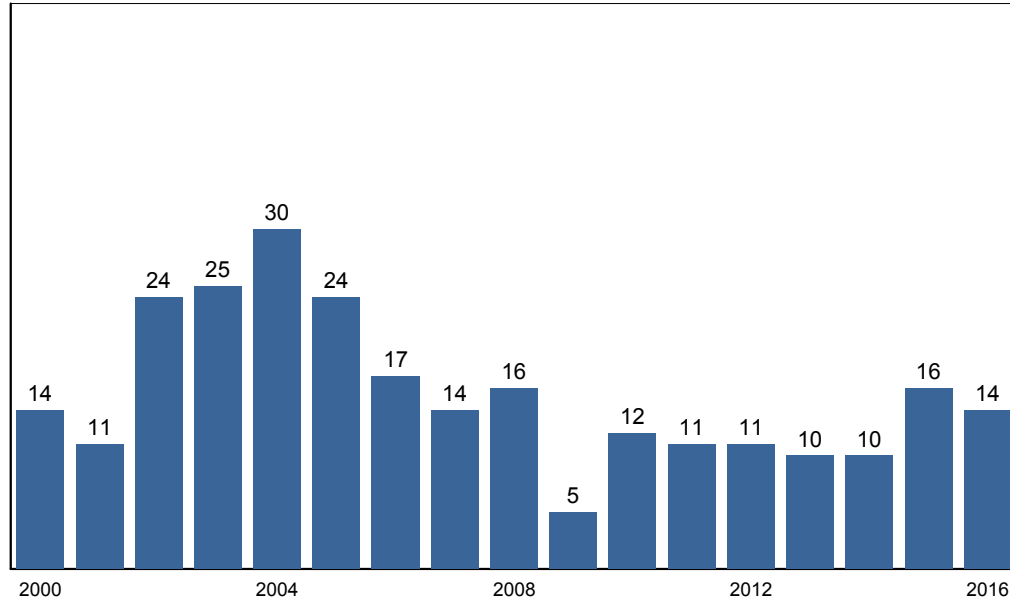
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Total Units Sold	568	25	29	35	49	34	29	32	35	40	31	22	13	39	52	33	34	36
	HL Brokerage:																		
	Seller or Buyer	136		7	4	6	6	4	4	8	30	6	14	4	9	9	6	6	13
	Seller	81		5	3	1	4	2	1	5	30	4	12	2	4	2	1	2	3
	Buyer	68		2	2	5	2	2	3	5	4	3	4	2	6	7	5	5	11
	Dual	13			1					2	4	1	2		1			1	1

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Seller or Buyer	24%		24%	11%	12%	18%	14%	13%	23%	75%	19%	64%	31%	23%	17%	18%	18%	36%
	Seller	14%		17%	9%	2%	12%	7%	3%	14%	75%	13%	55%	15%	10%	4%	3%	6%	8%
	Buyer	12%		7%	6%	10%	6%	7%	9%	14%	10%	10%	18%	15%	15%	13%	15%	15%	31%
	Dual	2%			3%					6%	10%	3%	9%		3%		3%	3%	3%

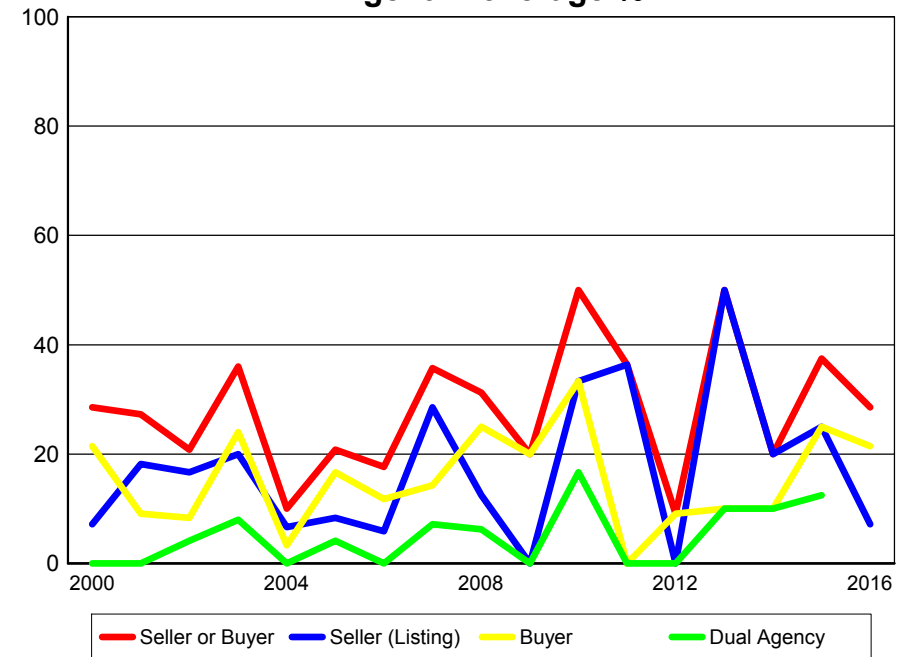


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye City	Total Units Sold	264	14	11	24	25	30	24	17	14	16	5	12	11	11	10	10	16	14
	<u>HL Brokerage:</u>																		
	Seller or Buyer	71	4	3	5	9	3	5	3	5	5	1	6	4	1	5	2	6	4
	Seller	43	1	2	4	5	2	2	1	4	2		4	4		5	2	4	1
	Buyer	40	3	1	2	6	1	4	2	2	4	1	4		1	1	1	4	3
	Dual	12			1	2		1		1			2		1	1		2	

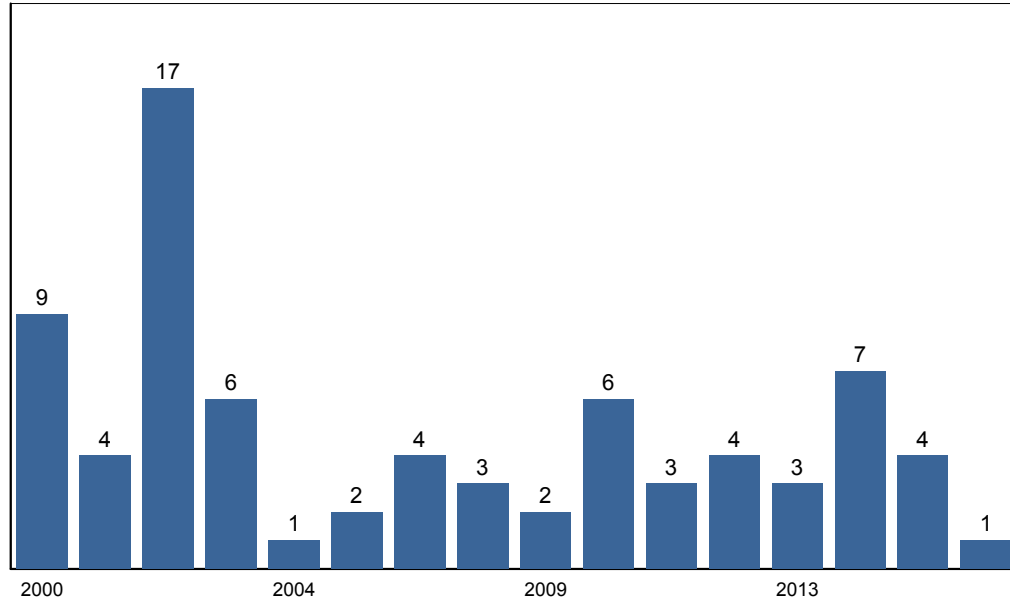
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Condos

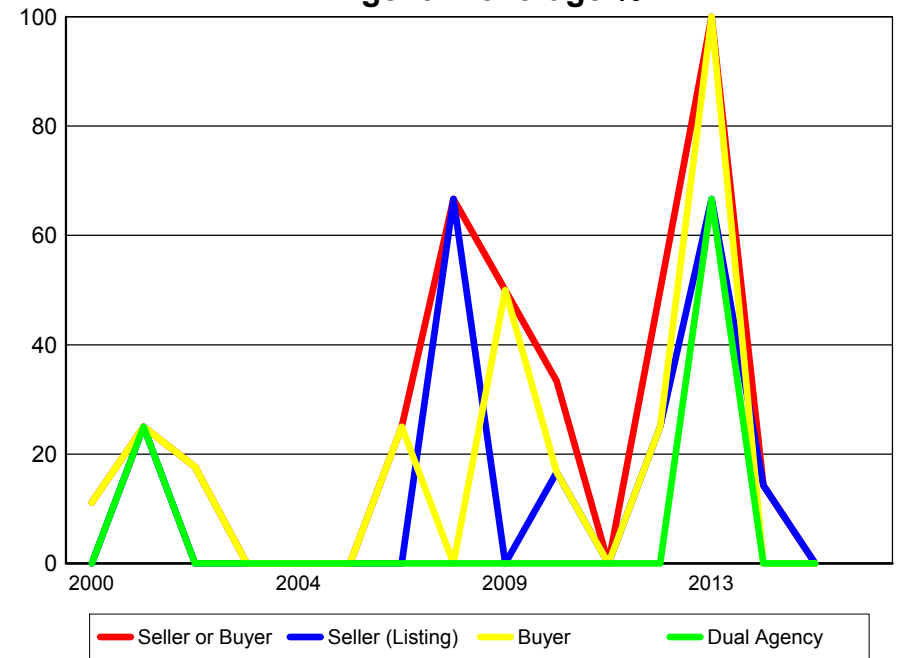
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Units Sold



HL Agent Brokerage %



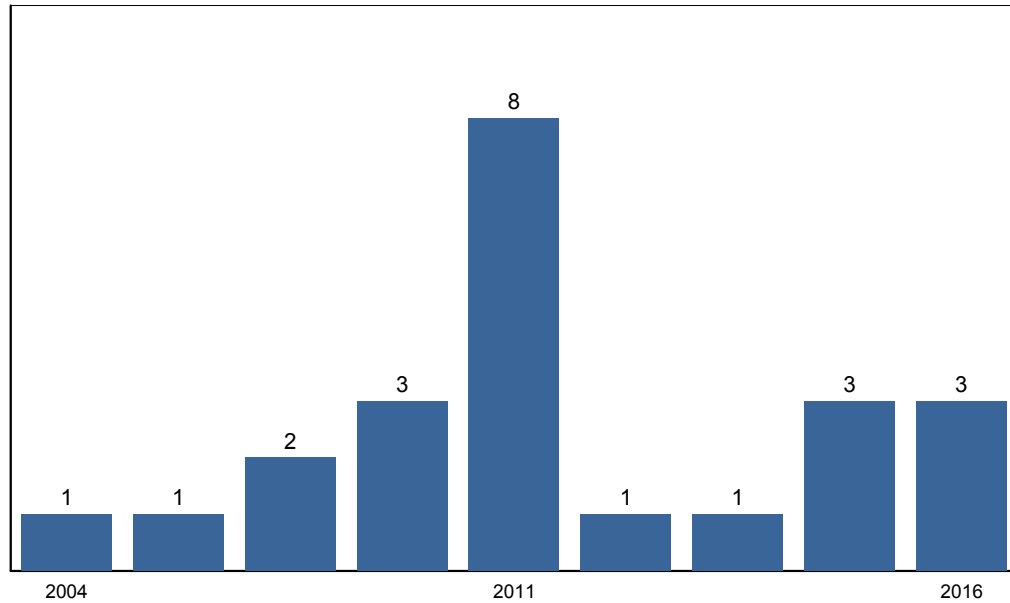
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Total Units Sold	76	9	4	17	6	1	2	4	3	2	6	3	4	3	7	4	1
	<u>HL Brokerage:</u>																	
	Seller or Buyer	17	1	1	3				1	2	1	2		2	3	1		
	Seller	8		1						2		1		1	2	1		
	Buyer	12	1	1	3				1		1	1		1	3			
	Dual	3		1											2			

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Seller or Buyer	23%	11%	25%	18%				25%	67%	50%	33%		50%	100%	14%		
	Seller	11%		25%						67%		17%		25%	67%	14%		
	Buyer	16%	11%	25%	18%				25%		50%	17%		25%	100%			
	Dual	4%		25%								17%			67%			

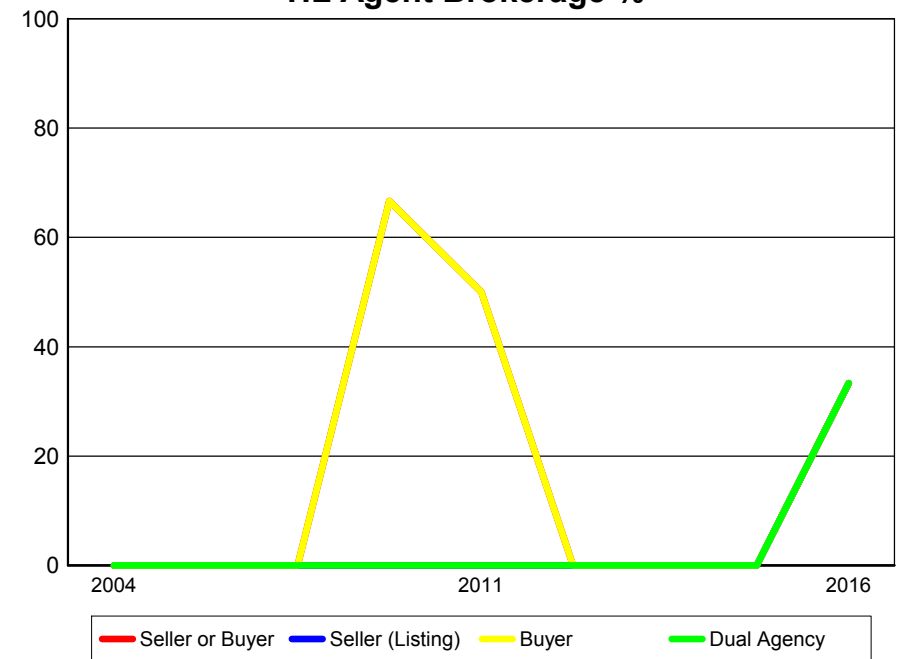


Condos

Units Sold



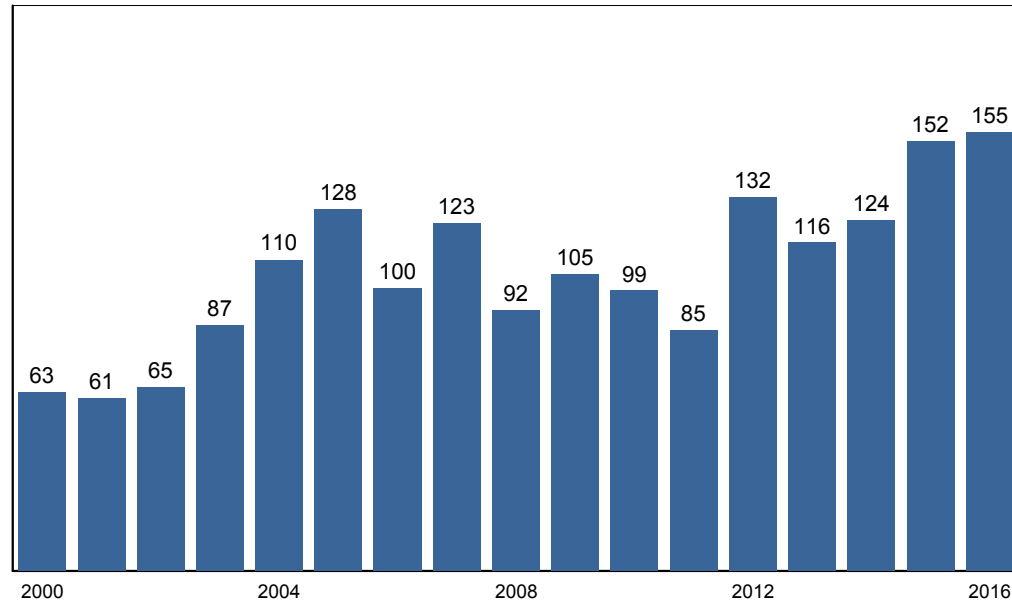
HL Agent Brokerage %

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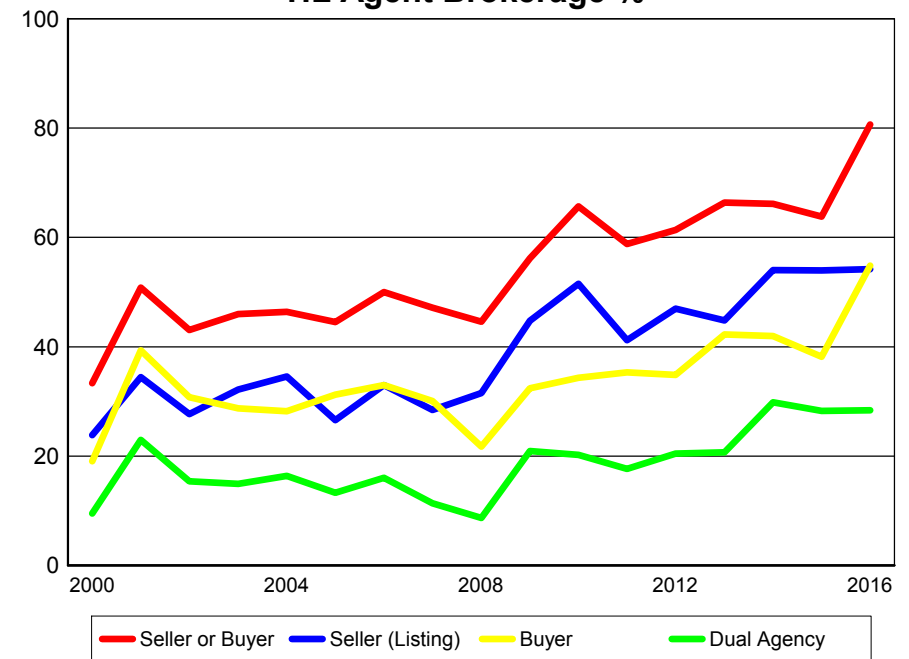


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Somers	Total Units Sold	1,797	63	61	65	87	110	128	100	123	92	105	99	85	132	116	124	152	155
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,013	21	31	28	40	51	57	50	58	41	59	65	50	81	77	82	97	125
	Seller	731	15	21	18	28	38	34	33	35	29	47	51	35	62	52	67	82	84
	Buyer	630	12	24	20	25	31	40	33	37	20	34	34	30	46	49	52	58	85
	Dual	348	6	14	10	13	18	17	16	14	8	22	20	15	27	24	37	43	44

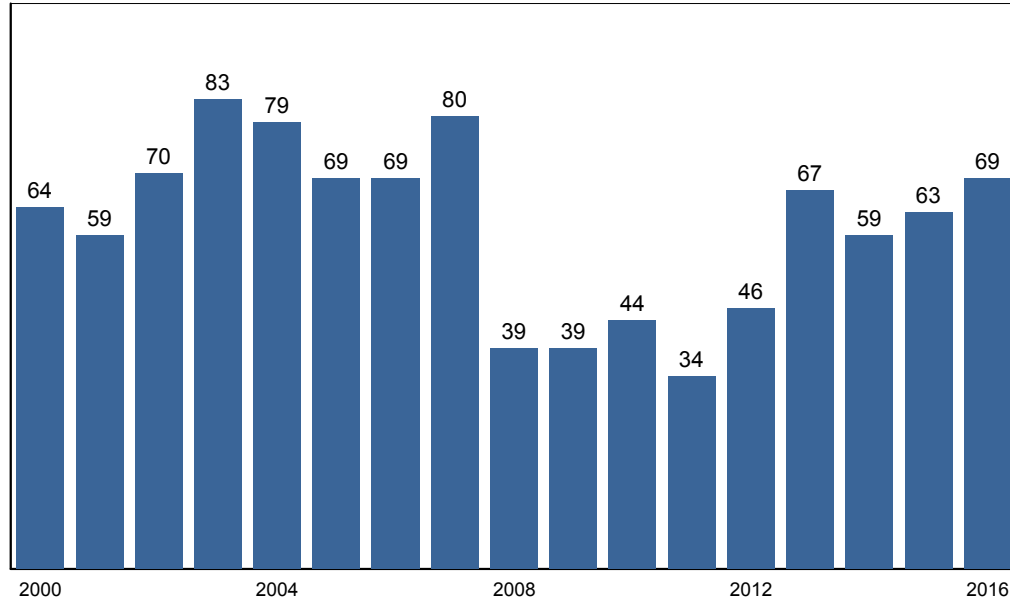
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Somers	Seller or Buyer	56%	33%	51%	43%	46%	46%	45%	50%	47%	45%	56%	66%	59%	61%	66%	66%	64%	81%
	Seller	41%	24%	34%	28%	32%	35%	27%	33%	28%	32%	45%	52%	41%	47%	45%	54%	54%	54%
	Buyer	35%	19%	39%	31%	29%	28%	31%	33%	30%	22%	32%	34%	35%	35%	42%	42%	38%	55%
	Dual	19%	10%	23%	15%	15%	16%	13%	16%	11%	9%	21%	20%	18%	20%	21%	30%	28%	28%

Condos

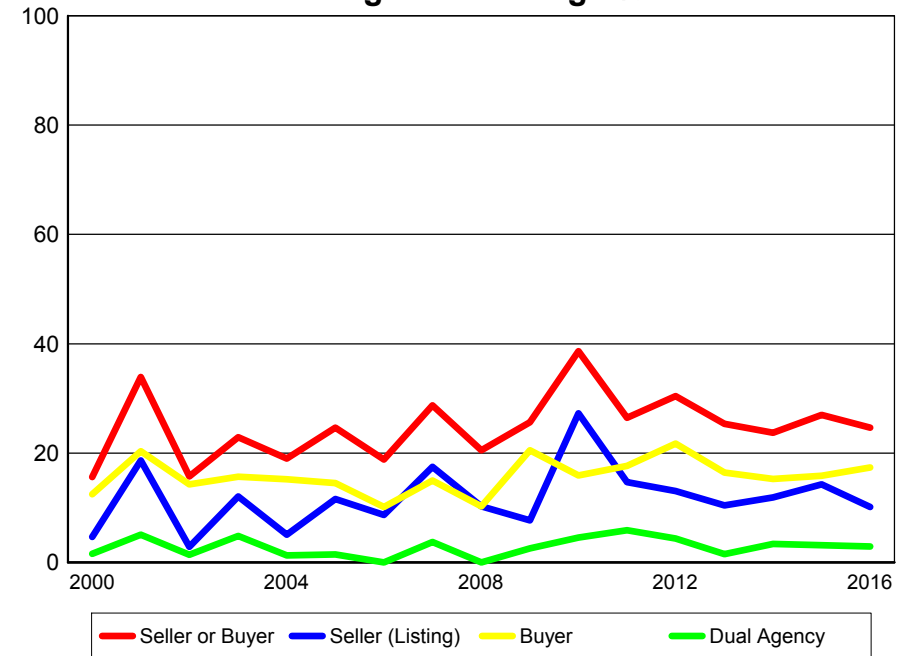
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Units Sold



HL Agent Brokerage %

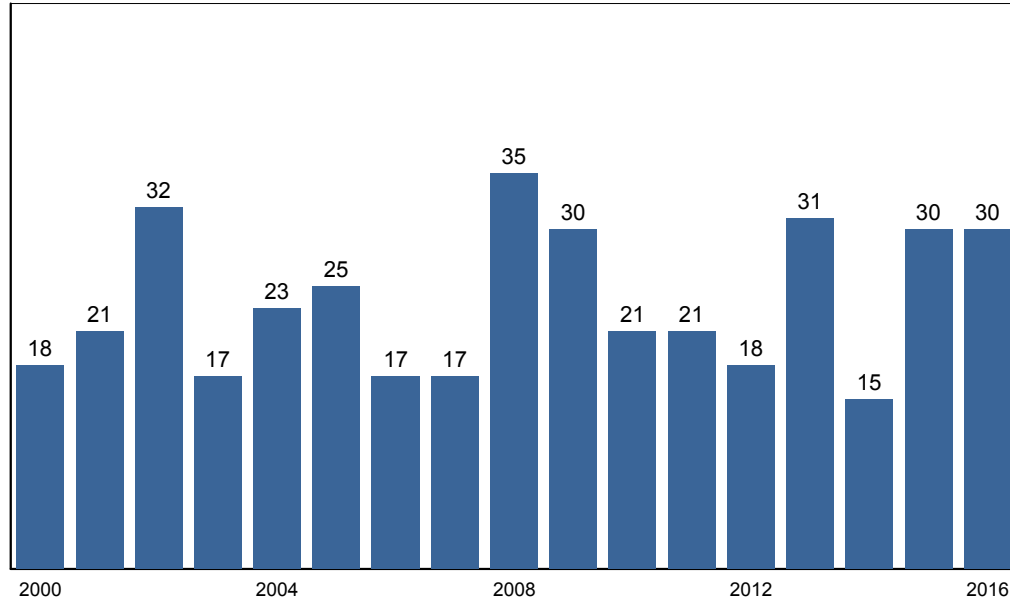


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Total Units Sold	1,033	64	59	70	83	79	69	69	80	39	39	44	34	46	67	59	63	69
	<u>HL Brokerage:</u>																		
	Seller or Buyer	251	10	20	11	19	15	17	13	23	8	10	17	9	14	17	14	17	17
	Seller	118	3	11	2	10	4	8	6	14	4	3	12	5	6	7	7	9	7
	Buyer	161	8	12	10	13	12	10	7	12	4	8	7	6	10	11	9	10	12
	Dual	28	1	3	1	4	1	1		3		1	2	2	2	1	2	2	2

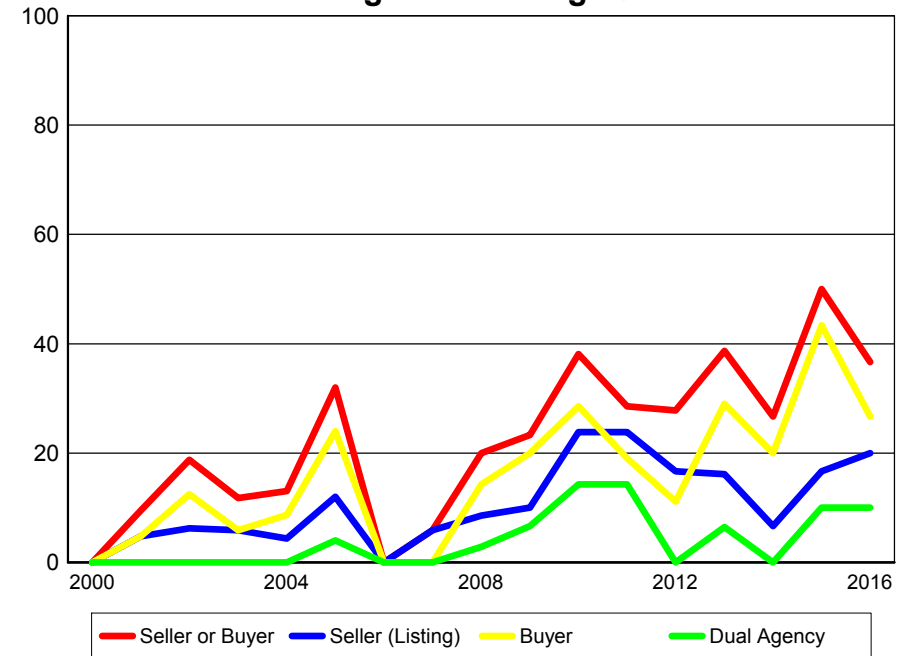
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Seller or Buyer	24%	16%	34%	16%	23%	19%	25%	19%	29%	21%	26%	39%	26%	30%	25%	24%	27%	25%
	Seller	11%	5%	19%	3%	12%	5%	12%	9%	18%	10%	8%	27%	15%	13%	10%	12%	14%	10%
	Buyer	16%	13%	20%	14%	16%	15%	14%	10%	15%	10%	21%	16%	18%	22%	16%	15%	16%	17%
	Dual	3%	2%	5%	1%	5%	1%	1%		4%		3%	5%	6%	4%	1%	3%	3%	3%



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Total Units Sold	401	18	21	32	17	23	25	17	17	35	30	21	21	18	31	15	30	30
	HL Brokerage:																		
	Seller or Buyer	97		2	6	2	3	8		1	7	7	8	6	5	12	4	15	11
	Seller	45		1	2	1	1	3		1	3	3	5	5	3	5	1	5	6
	Buyer	70		1	4	1	2	6			5	6	6	4	2	9	3	13	8
	Dual	18						1			1	2	3	3		2		3	3

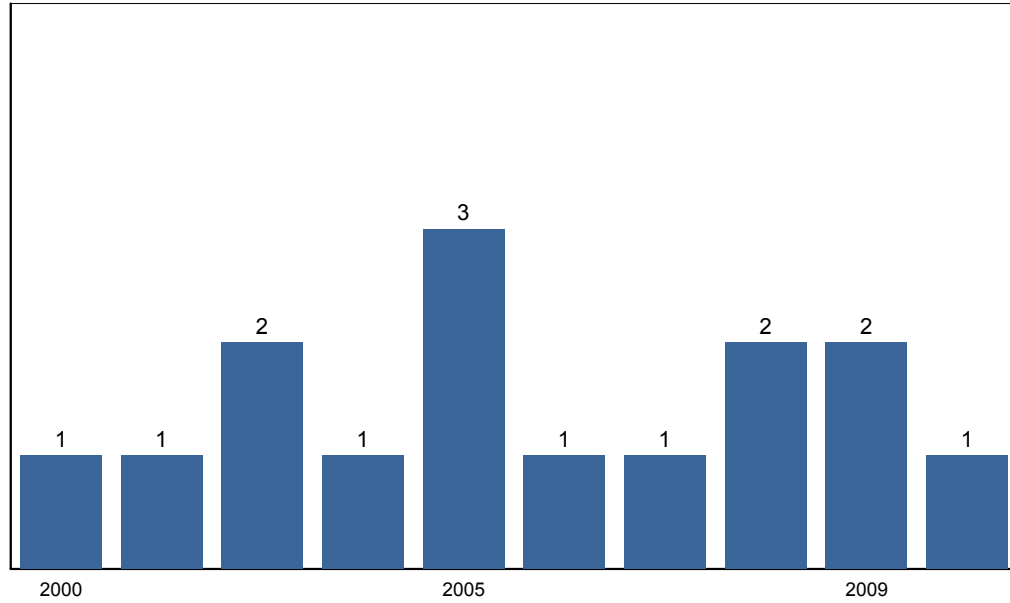
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Seller or Buyer	24%		10%	19%	12%	13%	32%		6%	20%	23%	38%	29%	28%	39%	27%	50%	37%
	Seller	11%		5%	6%	6%	4%	12%		6%	9%	10%	24%	24%	17%	16%	7%	17%	20%
	Buyer	17%		5%	13%	6%	9%	24%			14%	20%	29%	19%	11%	29%	20%	43%	27%
	Dual	4%						4%			3%	7%	14%	14%		6%		10%	10%

Condos

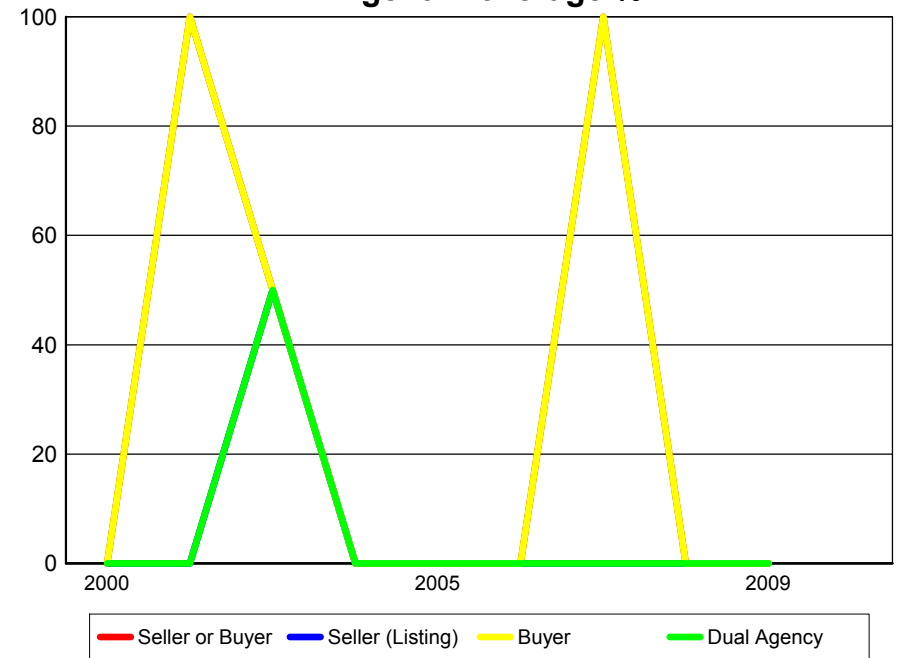
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Units Sold



HL Agent Brokerage %



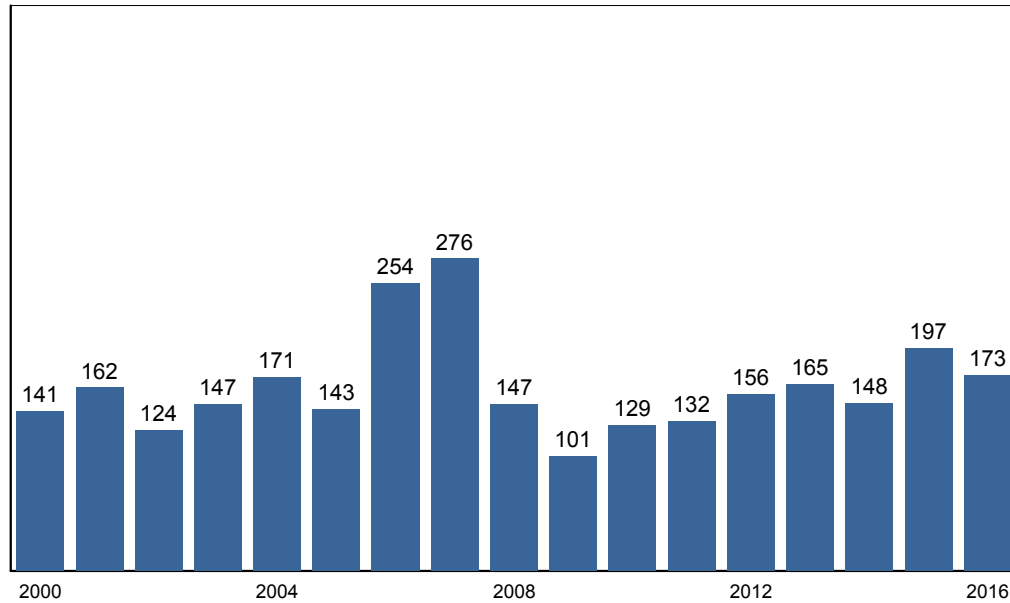
		Total	2000	2001	2003	2004	2005	2006	2007	2008	2009	2016
Valhalla	Total Units Sold	15	1	1	2	1	3	1	1	2	2	1
	<u>HL Brokerage:</u>											
	Seller or Buyer	3		1	1				1			
	Seller	1			1							
	Buyer	3		1	1				1			
	Dual	1			1							

		Total	2000	2001	2003	2004	2005	2006	2007	2008	2009	2016
Valhalla	Seller or Buyer	21%		100%	50%				100%			
	Seller	7%			50%							
	Buyer	21%		100%	50%				100%			
	Dual	7%			50%							

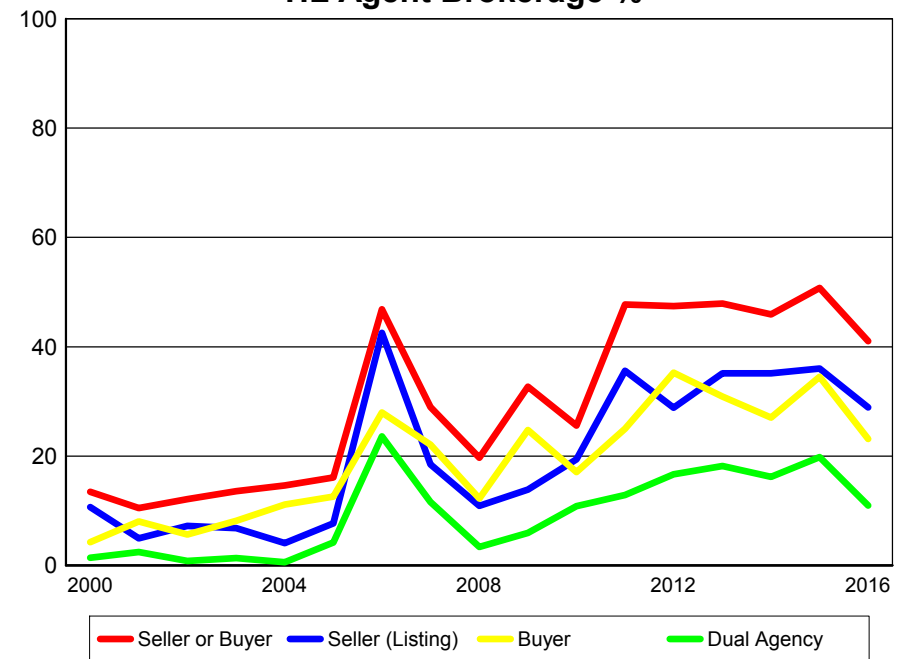


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
White Plains	Total Units Sold	2,766	141	162	124	147	171	143	254	276	147	101	129	132	156	165	148	197	173
	<u>HL Brokerage:</u>																		
	Seller or Buyer	868	19	17	15	20	25	23	119	80	29	33	33	63	74	79	68	100	71
	Seller	597	15	8	9	10	7	11	108	51	16	14	25	47	45	58	52	71	50
	Buyer	559	6	13	7	12	19	18	71	61	18	25	22	33	55	51	40	68	40
	Dual	288	2	4	1	2	1	6	60	32	5	6	14	17	26	30	24	39	19

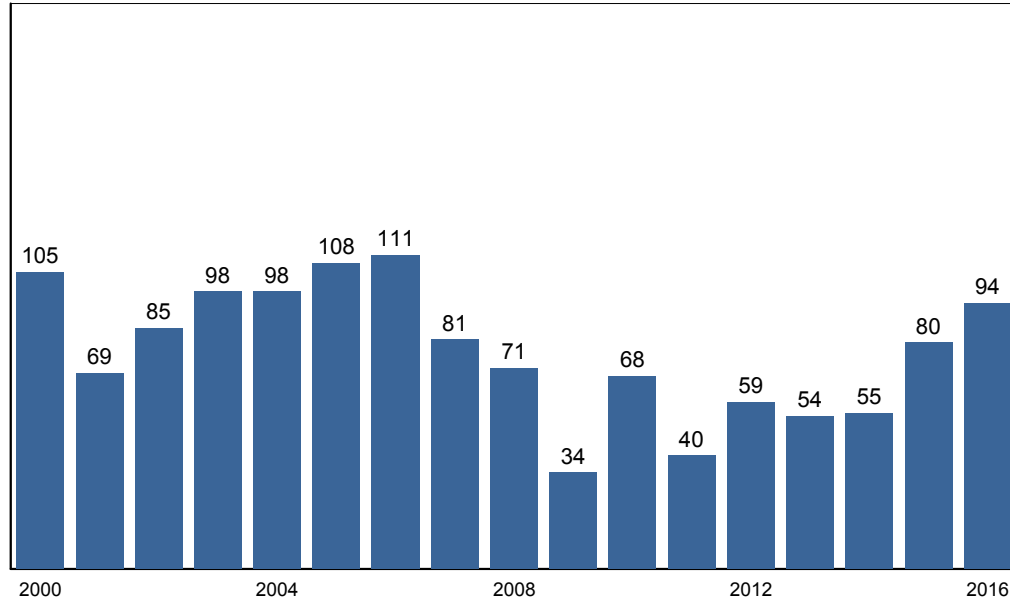
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
White Plains	Seller or Buyer	31%	13%	10%	12%	14%	15%	16%	47%	29%	20%	33%	26%	48%	47%	48%	46%	51%	41%
	Seller	22%	11%	5%	7%	7%	4%	8%	43%	18%	11%	14%	19%	36%	29%	35%	35%	36%	29%
	Buyer	20%	4%	8%	6%	8%	11%	13%	28%	22%	12%	25%	17%	25%	35%	31%	27%	35%	23%
	Dual	10%	1%	2%	1%	1%	1%	4%	24%	12%	3%	6%	11%	13%	17%	18%	16%	20%	11%

Condos

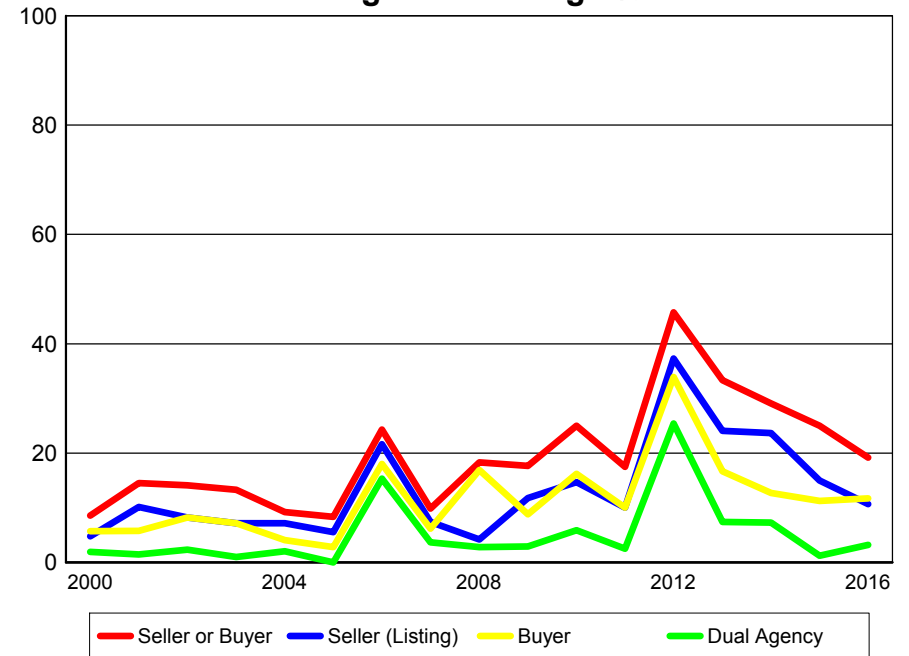
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Units Sold



HL Agent Brokerage %



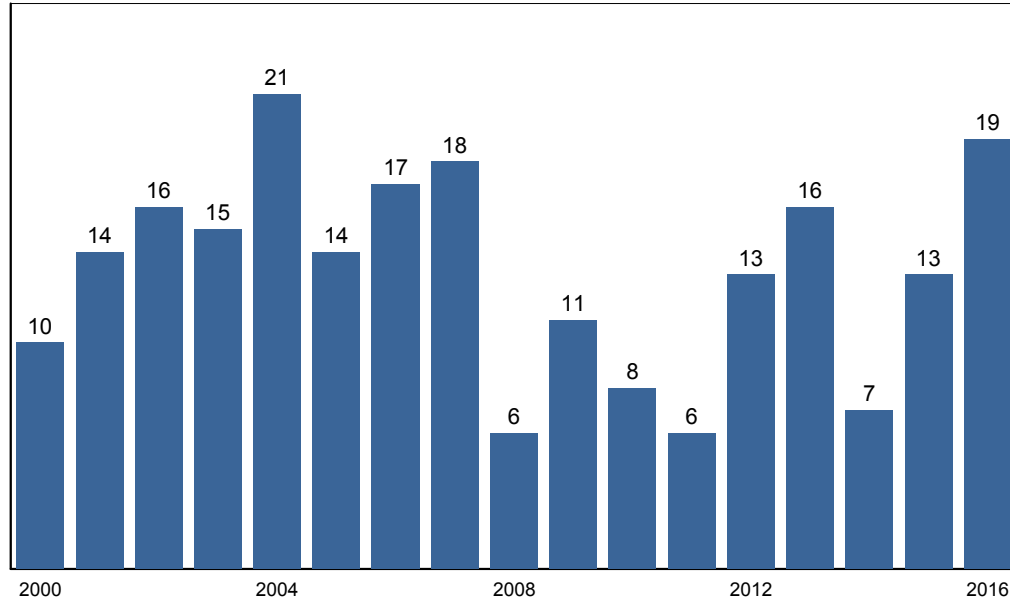
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Total Units Sold	1,310	105	69	85	98	98	108	111	81	71	34	68	40	59	54	55	80	94
	<u>HL Brokerage:</u>																		
	Seller or Buyer	239	9	10	12	13	9	9	27	8	13	6	17	7	27	18	16	20	18
	Seller	160	5	7	7	7	7	6	24	6	3	4	10	4	22	13	13	12	10
	Buyer	142	6	4	7	7	4	3	20	5	12	3	11	4	20	9	7	9	11
	Dual	63	2	1	2	1	2		17	3	2	1	4	1	15	4	4	1	3

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Seller or Buyer	18%	9%	14%	14%	13%	9%	8%	24%	10%	18%	18%	25%	18%	46%	33%	29%	25%	19%
	Seller	12%	5%	10%	8%	7%	7%	6%	22%	7%	4%	12%	15%	10%	37%	24%	24%	15%	11%
	Buyer	11%	6%	6%	8%	7%	4%	3%	18%	6%	17%	9%	16%	10%	34%	17%	13%	11%	12%
	Dual	5%	2%	1%	2%	1%	2%		15%	4%	3%	3%	6%	3%	25%	7%	7%	1%	3%

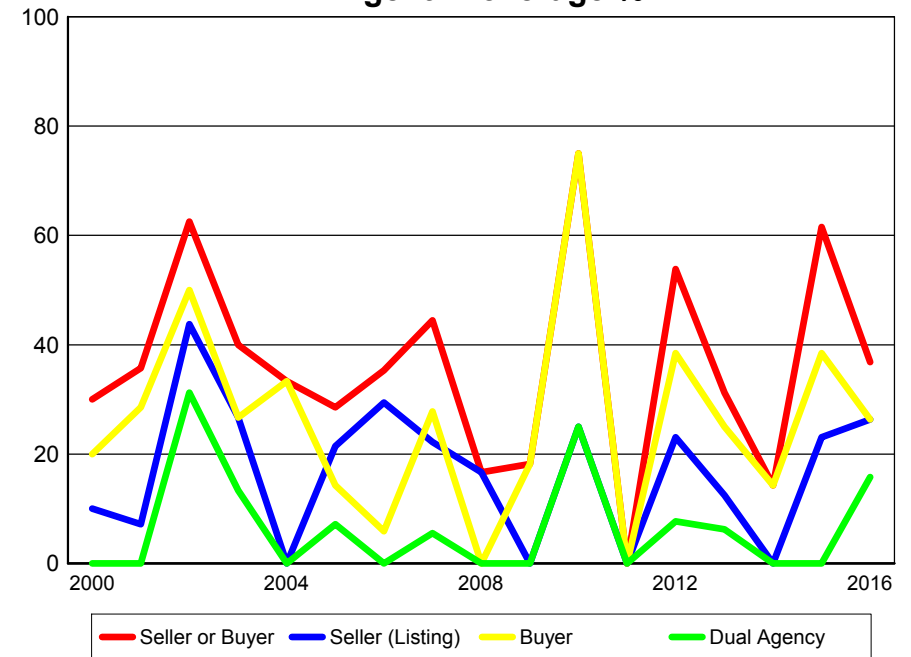


Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yorktown	Total Units Sold	224	10	14	16	15	21	14	17	18	6	11	8	6	13	16	7	13	19
	<u>HL Brokerage:</u>																		
	Seller or Buyer	86	3	5	10	6	7	4	6	8	1	2	6		7	5	1	8	7
	Seller	41	1	1	7	4		3	5	4	1		2		3	2		3	5
	Buyer	61	2	4	8	4	7	2	1	5		2	6		5	4	1	5	5
	Dual	16			5	2		1		1			2		1	1			3

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