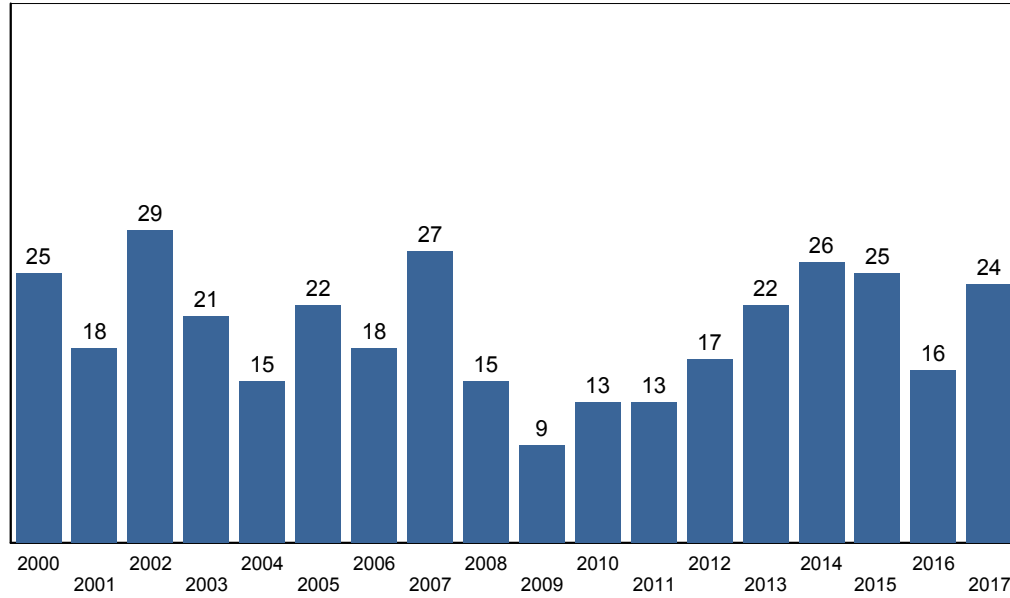


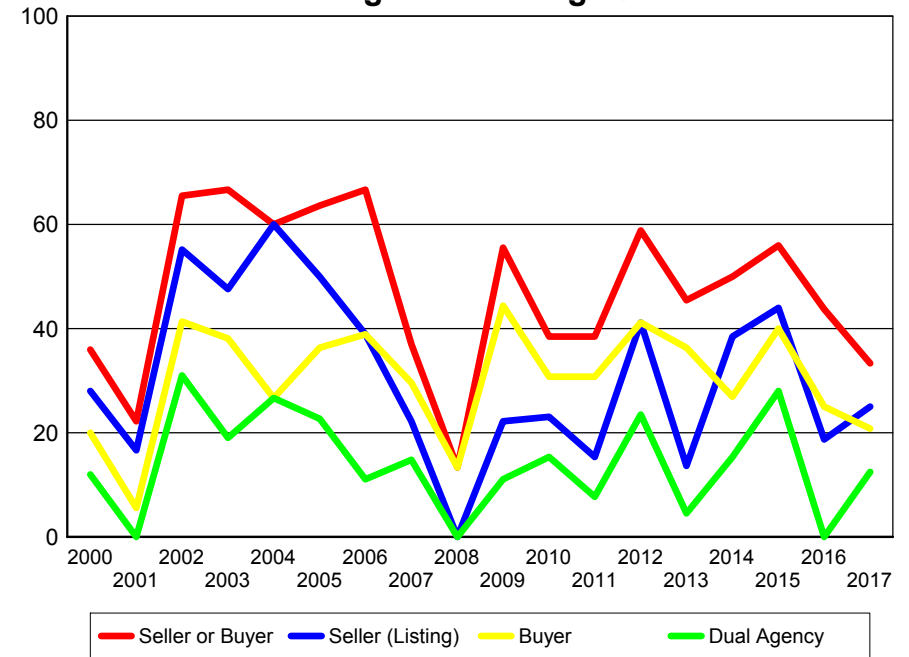
Ardsley School District

Condominium

Units Sold



HL Agent Brokerage %



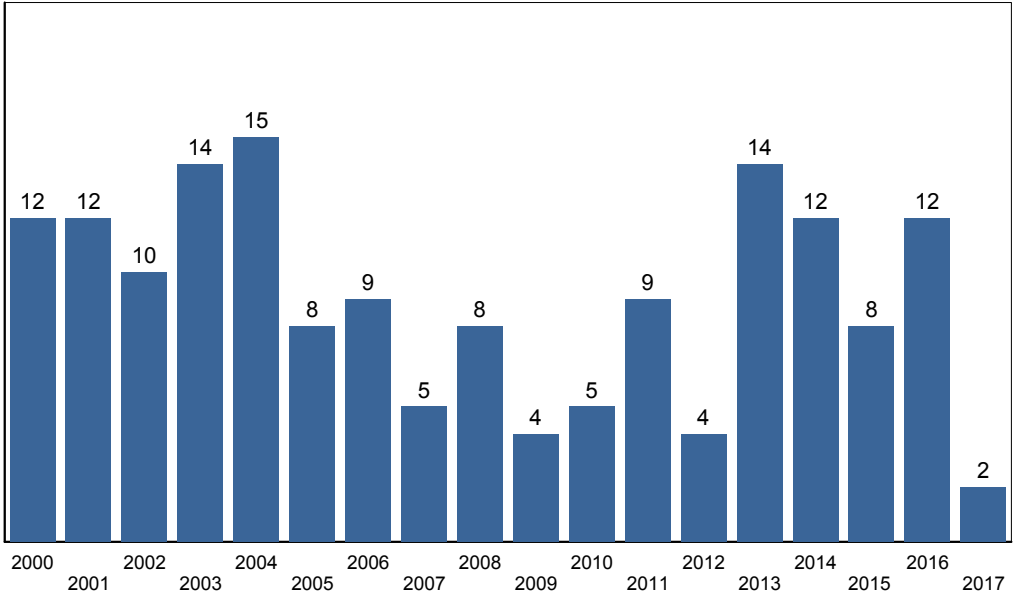
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Ardsley	Total Units Sold	355	25	18	29	21	15	22	18	27	15	9	13	13	17	22	26	25	16	24
	<u>HL Brokerage:</u>																			
	Seller or Buyer	170	9	4	19	14	9	14	12	10	2	5	5	5	10	10	13	14	7	8
	Seller	116	7	3	16	10	9	11	7	6		2	3	2	7	3	10	11	3	6
	Buyer	108	5	1	12	8	4	8	7	8	2	4	4	4	7	8	7	10	4	5
	Dual	54	3		9	4	4	5	2	4		1	2	1	4	1	4	7		3

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Ardsley	Seller or Buyer	48%	36%	22%	66%	67%	60%	64%	67%	37%	13%	56%	38%	38%	59%	45%	50%	56%	44%	33%
	Seller	33%	28%	17%	55%	48%	60%	50%	39%	22%		22%	23%	15%	41%	14%	38%	44%	19%	25%
	Buyer	30%	20%	6%	41%	38%	27%	36%	39%	30%	13%	44%	31%	31%	41%	36%	27%	40%	25%	21%
	Dual	15%	12%		31%	19%	27%	23%	11%	15%		11%	15%	8%	24%	5%	15%	28%		13%

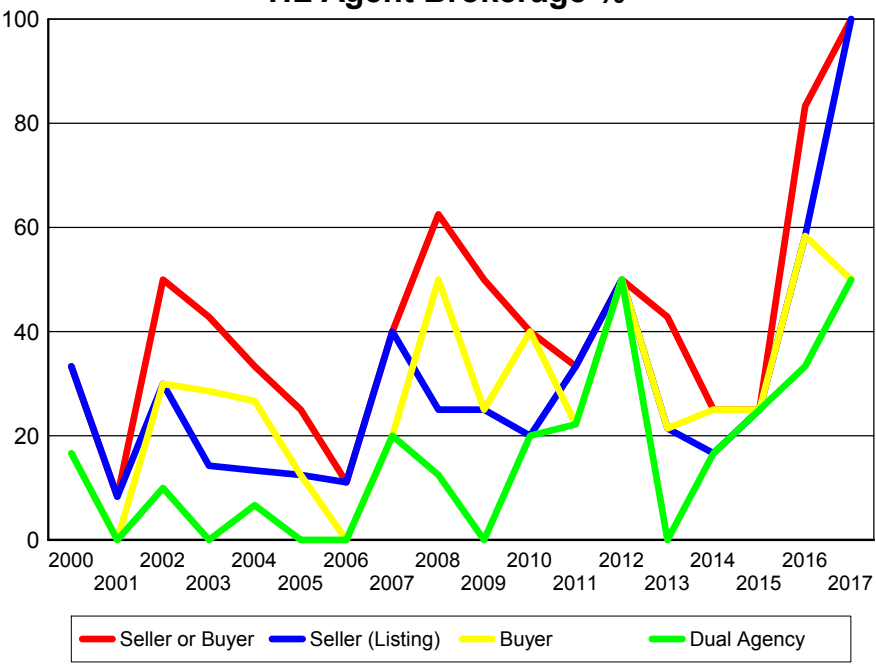
Briarcliff Manor School District

Condominium

Units Sold



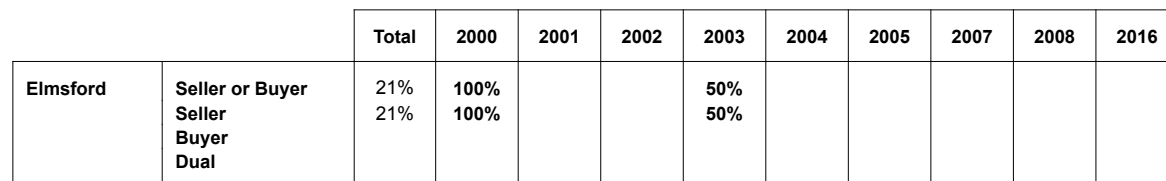
HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Briarcliff Manor	Total Units Sold	163	12	12	10	14	15	8	9	5	8	4	5	9	4	14	12	8	12	2
	HL Brokerage:																			
	Seller or Buyer	63	4	1	5	6	5	2	1	2	5	2	2	3	2	6	3	2	10	2
	Seller	41	4	1	3	2	2	1	1	2	2	1	1	3	2	3	2	2	7	2
	Buyer	42	2		3	4	4	1		1	4	1	2	2	2	3	3	2	7	1
	Dual	20	2		1		1			1	1		1	2	2		2	2	4	1

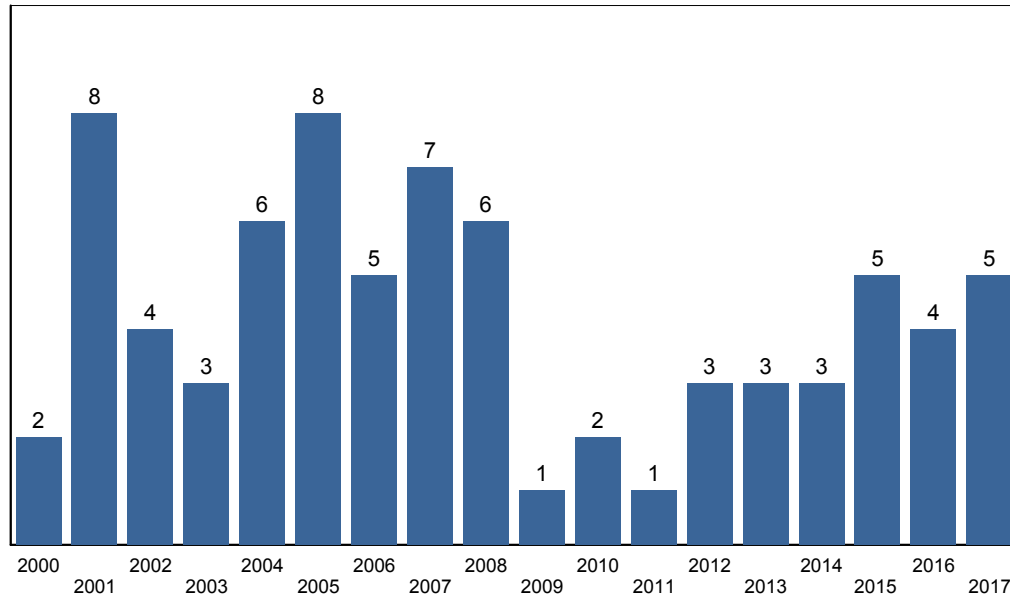
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Briarcliff Manor	Seller or Buyer	39%	33%	8%	50%	43%	33%	25%	11%	40%	63%	50%	40%	33%	50%	43%	25%	25%	83%	100%
	Seller	25%	33%	8%	30%	14%	13%	13%	11%	40%	25%	25%	20%	33%	50%	21%	17%	25%	58%	100%
	Buyer	26%	17%		30%	29%	27%	13%		20%	50%	25%	40%	22%	50%	21%	25%	25%	58%	50%
	Dual	12%	17%		10%		7%			20%	13%		20%	22%	50%		17%	25%	33%	50%

Units Sold

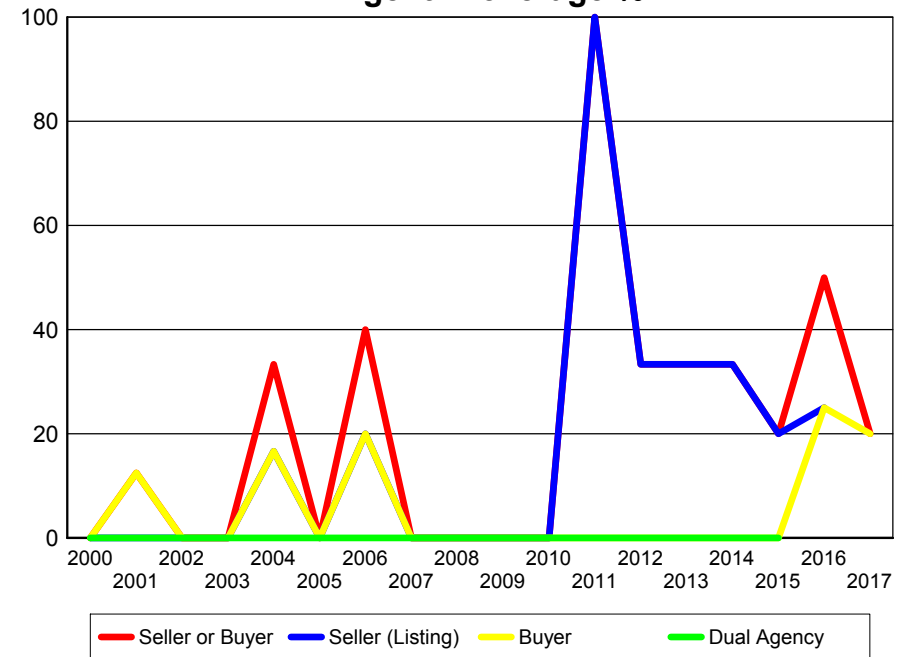


Condominium

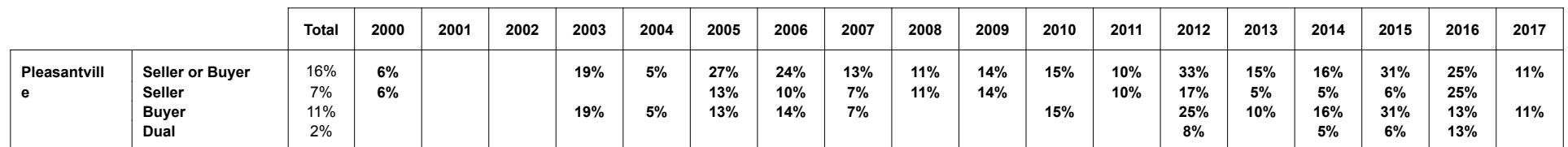
Units Sold



HL Agent Brokerage %

[illegible][illegible]

Units Sold



Units Sold

