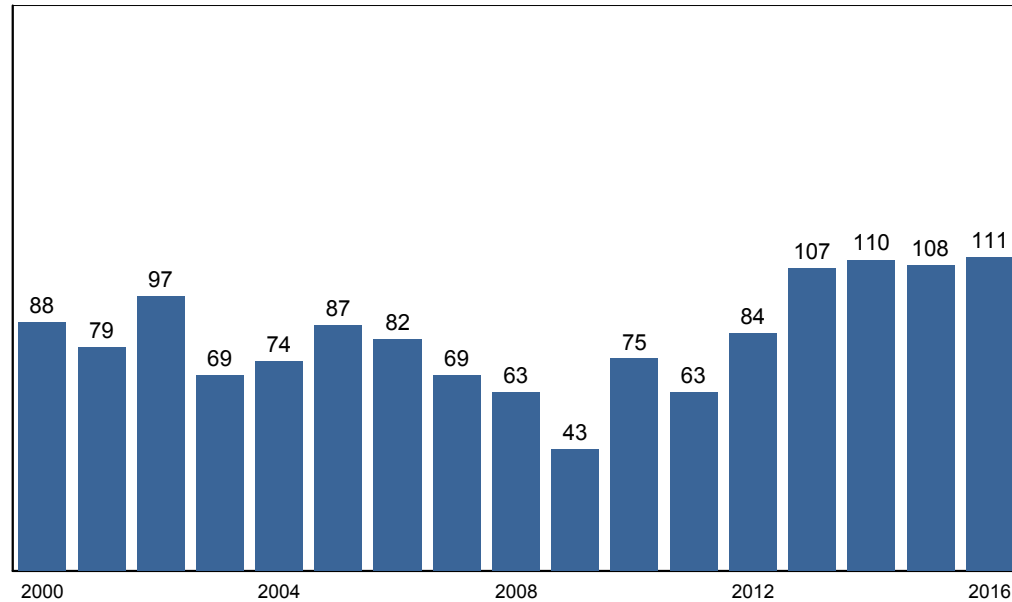


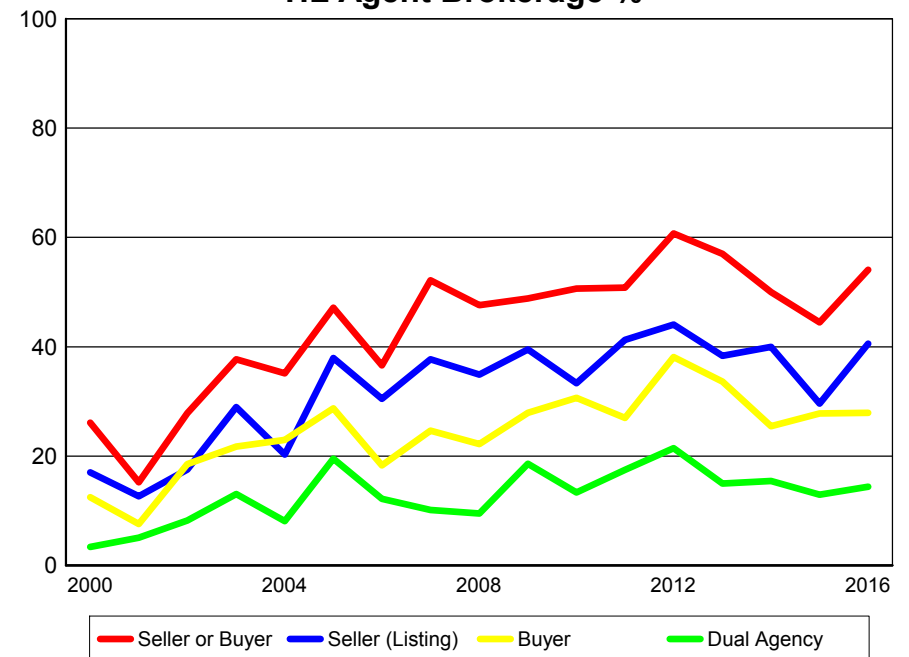


Single Family

Units Sold



HL Agent Brokerage %



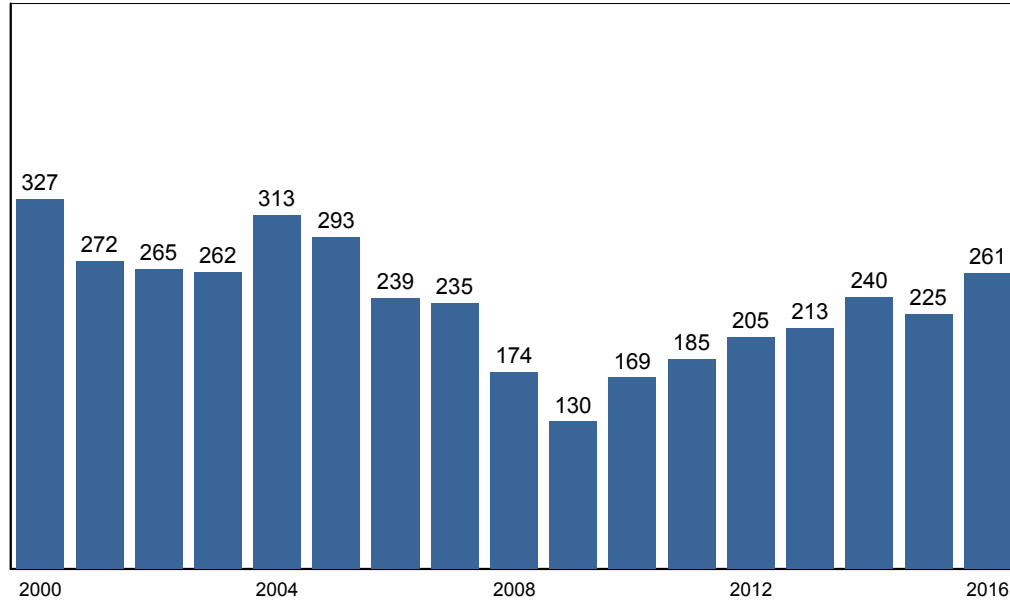
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ardsley	Total Units Sold	1,409	88	79	97	69	74	87	82	69	63	43	75	63	84	107	110	108	111
	<u>HL Brokerage:</u>																		
	Seller or Buyer	617	23	12	27	26	26	41	30	36	30	21	38	32	51	61	55	48	60
	Seller	450	15	10	17	20	15	33	25	26	22	17	25	26	37	41	44	32	45
	Buyer	347	11	6	18	15	17	25	15	17	14	12	23	17	32	36	28	30	31
	Dual	180	3	4	8	9	6	17	10	7	6	8	10	11	18	16	17	14	16

[illegible]

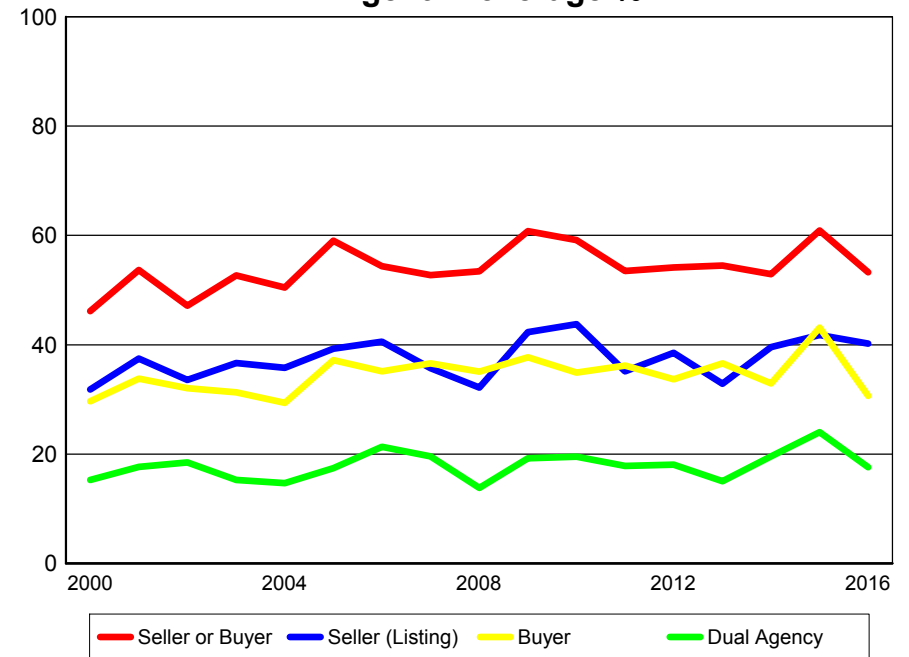


Single Family

Units Sold



HL Agent Brokerage %



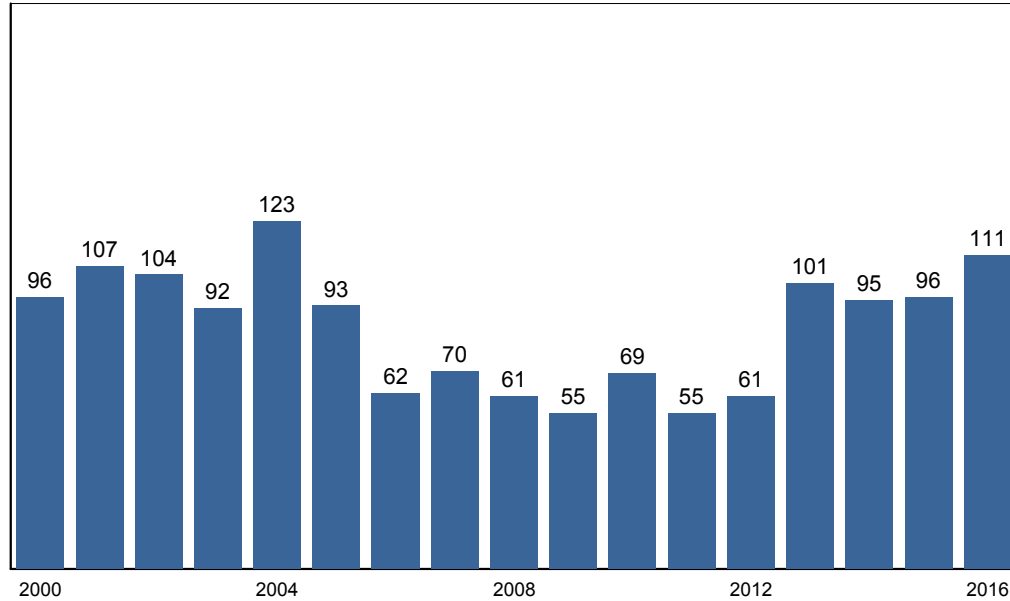
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bedford	Total Units Sold	4,008	327	272	265	262	313	293	239	235	174	130	169	185	205	213	240	225	261
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,146	151	146	125	138	158	173	130	124	93	79	100	99	111	116	127	137	139
	Seller	1,492	104	102	89	96	112	115	97	84	56	55	74	65	79	70	95	94	105
	Buyer	1,366	97	92	85	82	92	109	84	86	61	49	59	67	69	78	79	97	80
	Dual	712	50	48	49	40	46	51	51	46	24	25	33	33	37	32	47	54	46

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bedford	Seller or Buyer	54%	46%	54%	47%	53%	50%	59%	54%	53%	53%	61%	59%	54%	54%	54%	53%	61%	53%
	Seller	37%	32%	38%	34%	37%	36%	39%	41%	36%	32%	42%	44%	35%	39%	33%	40%	42%	40%
	Buyer	34%	30%	34%	32%	31%	29%	37%	35%	37%	35%	38%	35%	36%	34%	37%	33%	43%	31%
	Dual	18%	15%	18%	18%	15%	15%	17%	21%	20%	14%	19%	20%	18%	18%	15%	20%	24%	18%

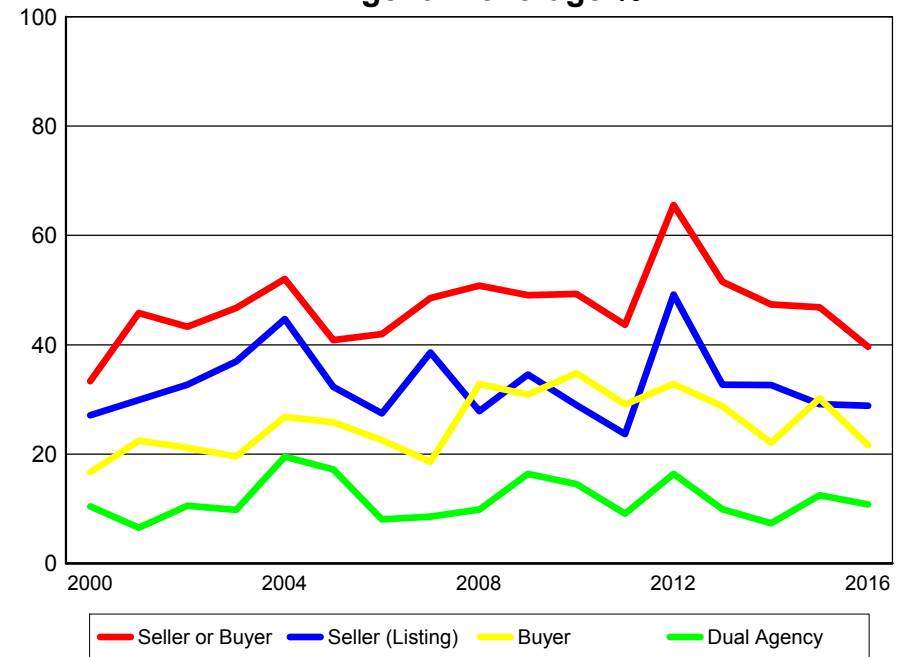


Single Family

Units Sold



HL Agent Brokerage %



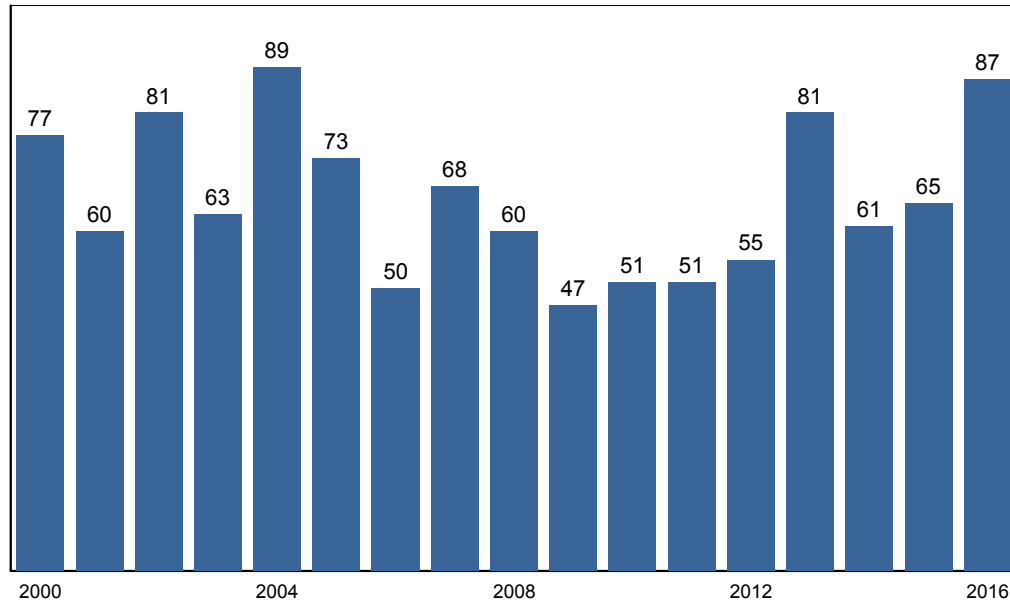
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Blind Brook	Total Units Sold	1,451	96	107	104	92	123	93	62	70	61	55	69	55	61	101	95	96	111
	<u>HL Brokerage:</u>																		
	Seller or Buyer	673	32	49	45	43	64	38	26	34	31	27	34	24	40	52	45	45	44
	Seller	478	26	32	34	34	55	30	17	27	17	19	20	13	30	33	31	28	32
	Buyer	364	16	24	22	18	33	24	14	13	20	17	24	16	20	29	21	29	24
	Dual	169	10	7	11	9	24	16	5	6	6	9	10	5	10	10	7	12	12

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Blind Brook	Seller or Buyer	46%	33%	46%	43%	47%	52%	41%	42%	49%	51%	49%	49%	44%	66%	51%	47%	47%	40%
	Seller	33%	27%	30%	33%	37%	45%	32%	27%	39%	28%	35%	29%	24%	49%	33%	33%	29%	29%
	Buyer	25%	17%	22%	21%	20%	27%	26%	23%	19%	33%	31%	35%	29%	33%	29%	22%	30%	22%
	Dual	12%	10%	7%	11%	10%	20%	17%	8%	9%	10%	16%	14%	9%	16%	10%	7%	13%	11%

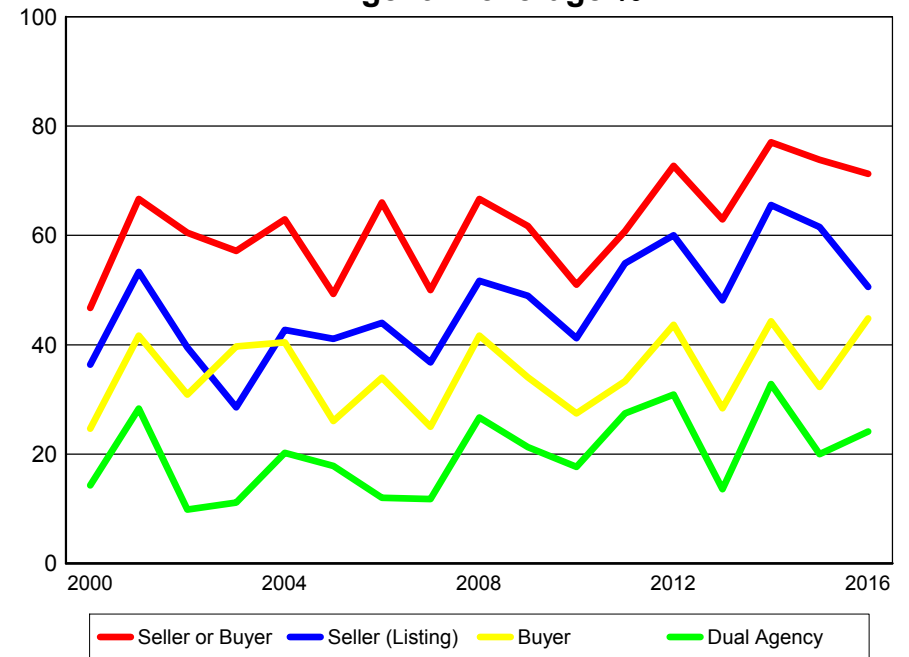


Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Total Units Sold	1,119	77	60	81	63	89	73	50	68	60	47	51	51	55	81	61	65	87
	HL Brokerage:																		
	Seller or Buyer	694	36	40	49	36	56	36	33	34	40	29	26	31	40	51	47	48	62
	Seller	524	28	32	32	18	38	30	22	25	31	23	21	28	33	39	40	40	44
	Buyer	389	19	25	25	25	36	19	17	17	25	16	14	17	24	23	27	21	39
	Dual	219	11	17	8	7	18	13	6	8	16	10	9	14	17	11	20	13	21

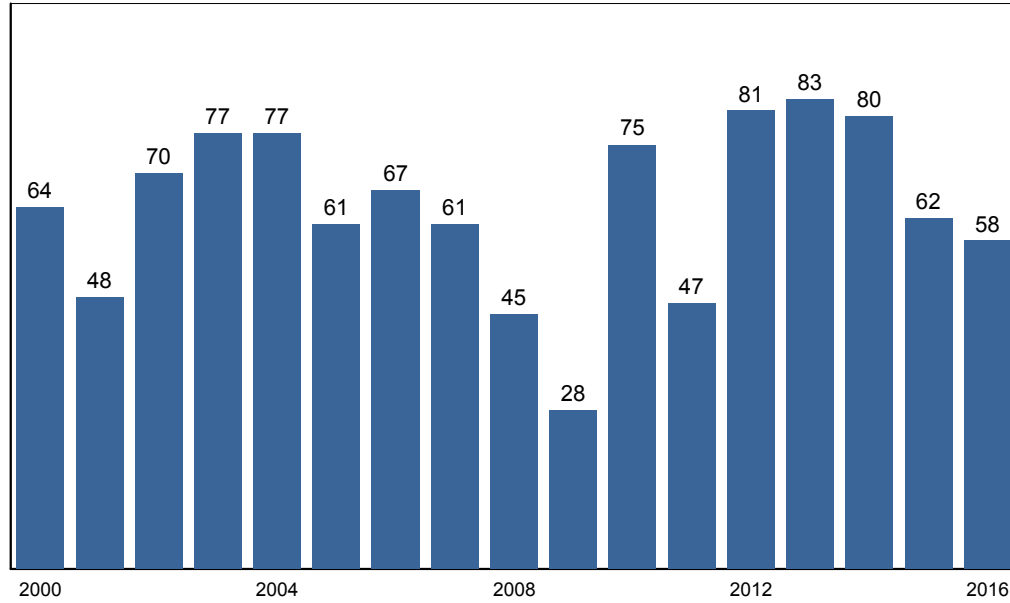
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Seller or Buyer	62%	47%	67%	60%	57%	63%	49%	66%	50%	67%	62%	51%	61%	73%	63%	77%	74%	71%
	Seller	47%	36%	53%	40%	29%	43%	41%	44%	37%	52%	49%	41%	55%	60%	48%	66%	62%	51%
	Buyer	35%	25%	42%	31%	40%	40%	26%	34%	25%	42%	34%	27%	33%	44%	28%	44%	32%	45%
	Dual	20%	14%	28%	10%	11%	20%	18%	12%	12%	27%	21%	18%	27%	31%	14%	33%	20%	24%

Single Family

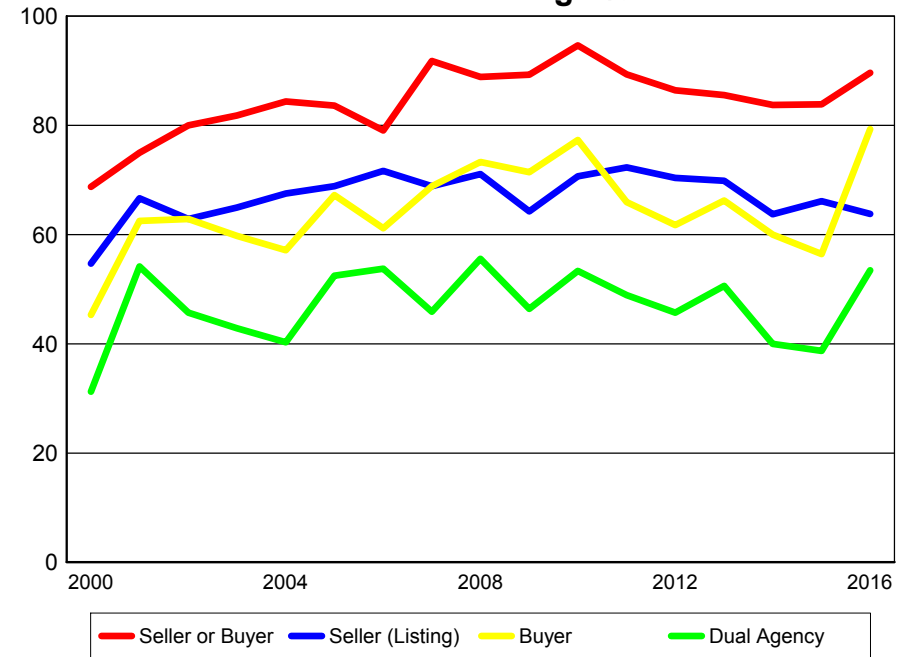
Dennis Tormey
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914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Unit Brokerage %



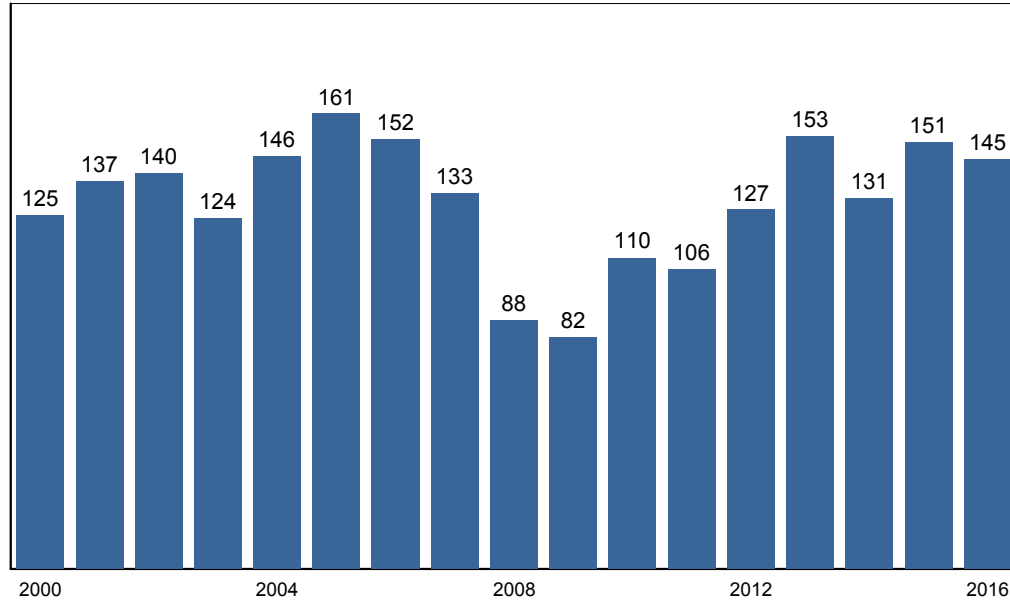
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Total Units Sold	1,084	64	48	70	77	77	61	67	61	45	28	75	47	81	83	80	62	58
	<u>HL Brokerage:</u>																		
	Seller or Buyer	914	44	36	56	63	65	51	53	56	40	25	71	42	70	71	67	52	52
	Seller	726	35	32	44	50	52	42	48	42	32	18	53	34	57	58	51	41	37
	Buyer	693	29	30	44	46	44	41	41	42	33	20	58	31	50	55	48	35	46
	Dual	505	20	26	32	33	31	32	36	28	25	13	40	23	37	42	32	24	31

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Seller or Buyer	84%	69%	75%	80%	82%	84%	84%	79%	92%	89%	89%	95%	89%	86%	86%	84%	84%	90%
	Seller	67%	55%	67%	63%	65%	68%	69%	72%	69%	71%	64%	71%	72%	70%	70%	64%	66%	64%
	Buyer	64%	45%	63%	63%	60%	57%	67%	61%	69%	73%	71%	77%	66%	62%	66%	60%	56%	79%
	Dual	47%	31%	54%	46%	43%	40%	52%	54%	46%	56%	46%	53%	49%	46%	51%	40%	39%	53%

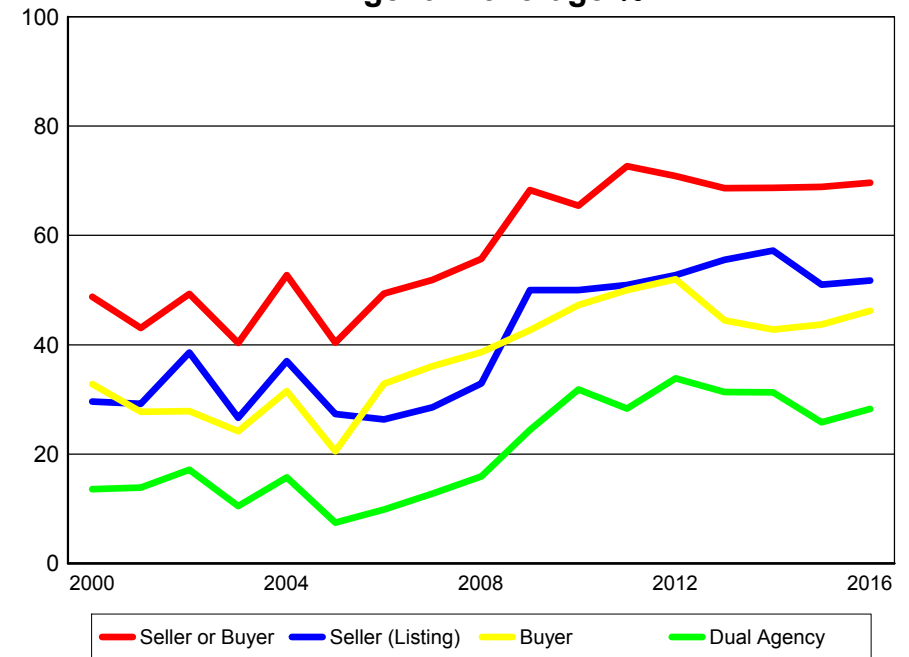


Single Family

Units Sold



HL Agent Brokerage %



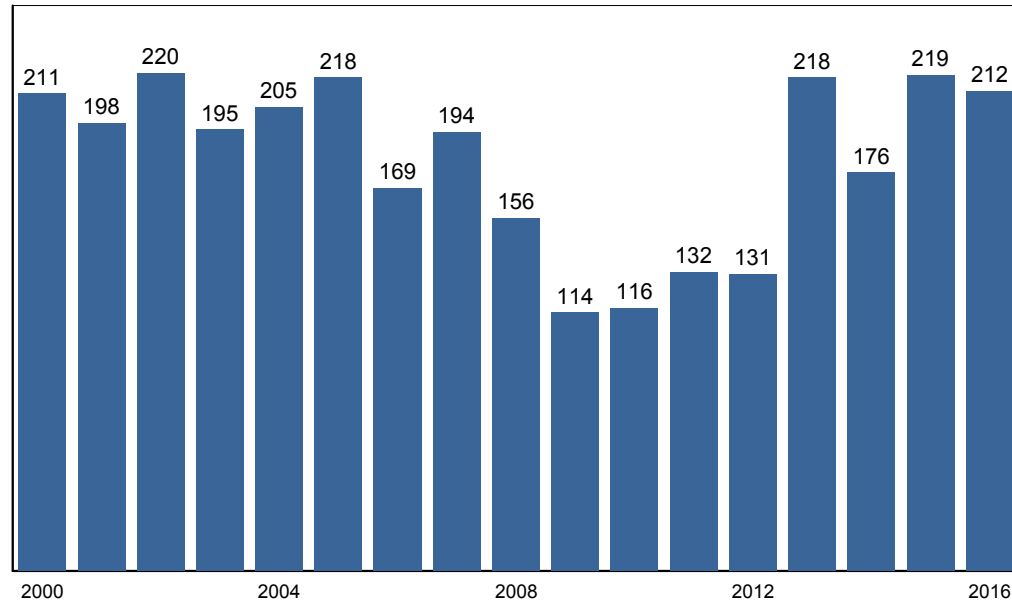
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Byram Hills	Total Units Sold	2,211	125	137	140	124	146	161	152	133	88	82	110	106	127	153	131	151	145
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,269	61	59	69	50	77	65	75	69	49	56	72	77	90	105	90	104	101
	Seller	898	37	40	54	33	54	44	40	38	29	41	55	54	67	85	75	77	75
	Buyer	822	41	38	39	30	46	33	50	48	34	35	52	53	66	68	56	66	67
	Dual	451	17	19	24	13	23	12	15	17	14	20	35	30	43	48	41	39	41

[illegible]

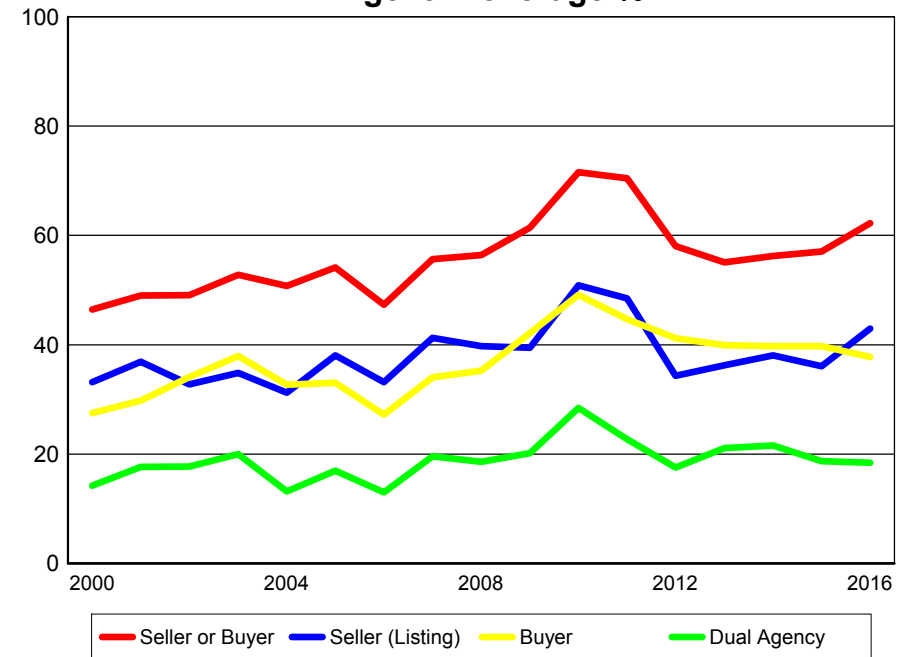


Single Family

Units Sold



HL Agent Brokerage %



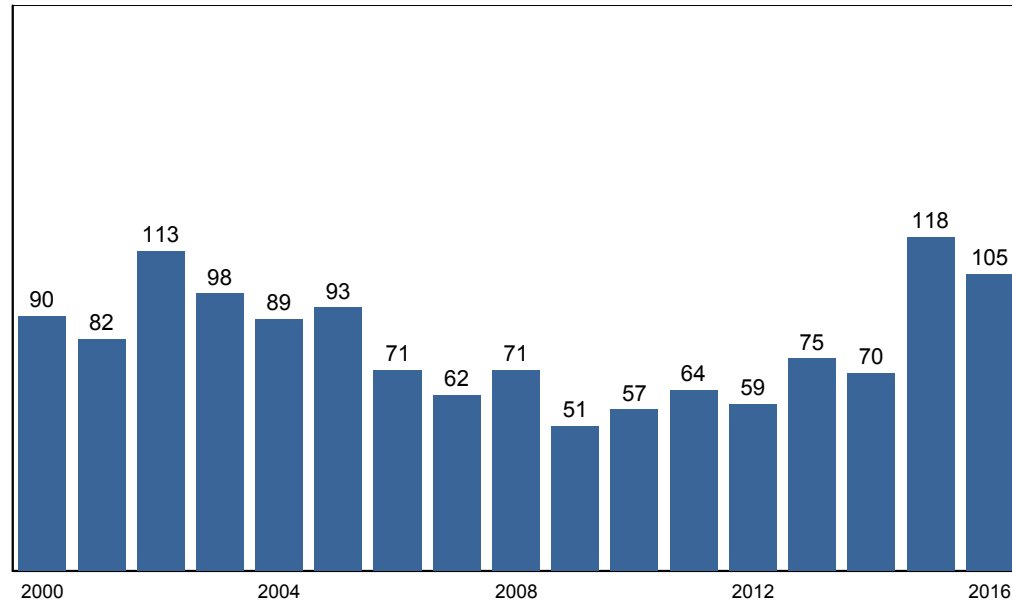
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Chappaqua	Total Units Sold	3,084	211	198	220	195	205	218	169	194	156	114	116	132	131	218	176	219	212
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,702	98	97	108	103	104	118	80	108	88	70	83	93	76	120	99	125	132
	Seller	1,157	70	73	72	68	64	83	56	80	62	45	59	64	45	79	67	79	91
	Buyer	1,114	58	59	75	74	67	72	46	66	55	48	57	59	54	87	70	87	80
	Dual	569	30	35	39	39	27	37	22	38	29	23	33	30	23	46	38	41	39

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Chappaqua	Seller or Buyer	55%	46%	49%	49%	53%	51%	54%	47%	56%	56%	61%	72%	70%	58%	55%	56%	57%	62%
	Seller	38%	33%	37%	33%	35%	31%	38%	33%	41%	40%	39%	51%	48%	34%	36%	38%	36%	43%
	Buyer	36%	27%	30%	34%	38%	33%	33%	27%	34%	35%	42%	49%	45%	41%	40%	40%	40%	38%
	Dual	18%	14%	18%	18%	20%	13%	17%	13%	20%	19%	20%	28%	23%	18%	21%	22%	19%	18%

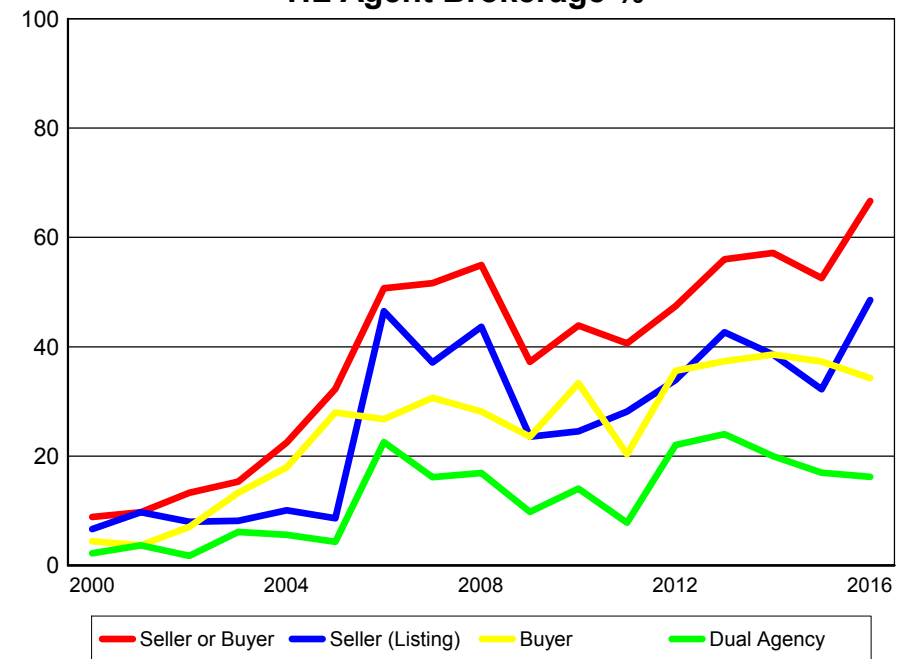


Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Croton-Harmon	Total Units Sold	1,368	90	82	113	98	89	93	71	62	71	51	57	64	59	75	70	118	105
	<u>HL Brokerage:</u>																		
	Seller or Buyer	515	8	8	15	15	20	30	36	32	39	19	25	26	28	42	40	62	70
	Seller	347	6	8	9	8	9	8	33	23	31	12	14	18	20	32	27	38	51
	Buyer	328	4	3	8	13	16	26	19	19	20	12	19	13	21	28	27	44	36
	Dual	160	2	3	2	6	5	4	16	10	12	5	8	5	13	18	14	20	17

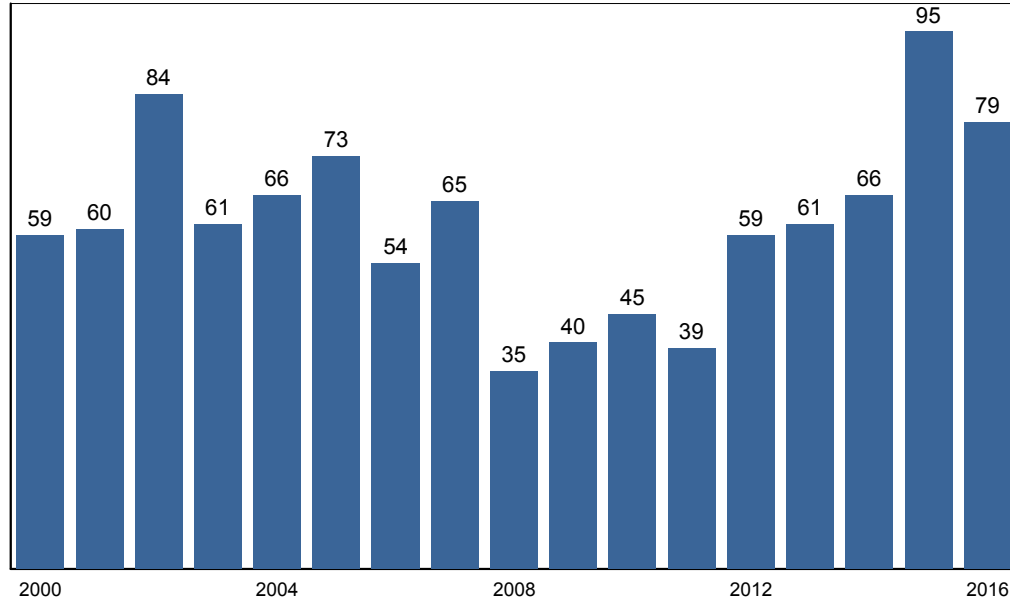
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Croton-Harmon	Seller or Buyer	38%	9%	10%	13%	15%	22%	32%	51%	52%	55%	37%	44%	41%	47%	56%	57%	53%	67%
	Seller	25%	7%	10%	8%	10%	9%	46%	37%	44%	24%	25%	28%	34%	43%	39%	32%	49%	
	Buyer	24%	4%	7%	13%	18%	28%	27%	31%	28%	24%	33%	20%	36%	37%	39%	37%	34%	
	Dual	12%	2%	4%	2%	6%	6%	4%	23%	16%	17%	10%	14%	8%	22%	24%	20%	17%	16%

Single Family

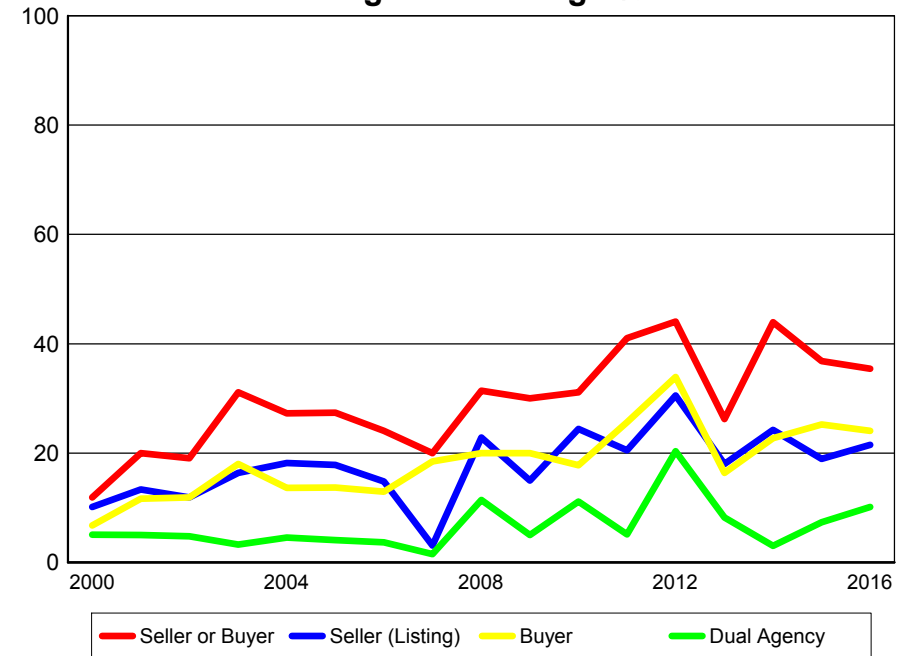
Dennis Tormey
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dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Total Units Sold	1,041	59	60	84	61	66	73	54	65	35	40	45	39	59	61	66	95	79
	<u>HL Brokerage:</u>																		
	Seller or Buyer	305	7	12	16	19	18	20	13	13	11	12	14	16	26	16	29	35	28
	Seller	182	6	8	10	10	12	13	8	2	8	6	11	8	18	11	16	18	17
	Buyer	191	4	7	10	11	9	10	7	12	7	8	8	10	20	10	15	24	19
	Dual	68	3	3	4	2	3	3	2	1	4	2	5	2	12	5	2	7	8

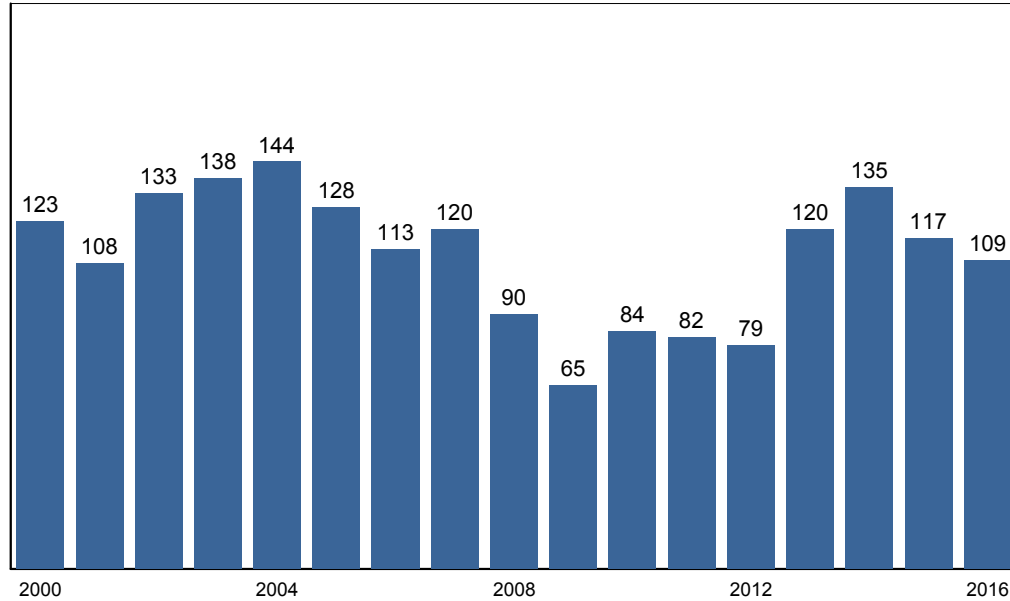
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Seller or Buyer	29%	12%	20%	19%	31%	27%	27%	24%	20%	31%	30%	31%	41%	44%	26%	44%	37%	35%
	Seller	17%	10%	13%	12%	16%	18%	18%	15%	3%	23%	15%	24%	21%	31%	18%	24%	19%	22%
	Buyer	18%	7%	12%	12%	18%	14%	14%	13%	18%	20%	20%	18%	26%	34%	16%	23%	25%	24%
	Dual	7%	5%	5%	5%	3%	5%	4%	4%	2%	11%	5%	11%	5%	20%	8%	3%	7%	10%

Single Family

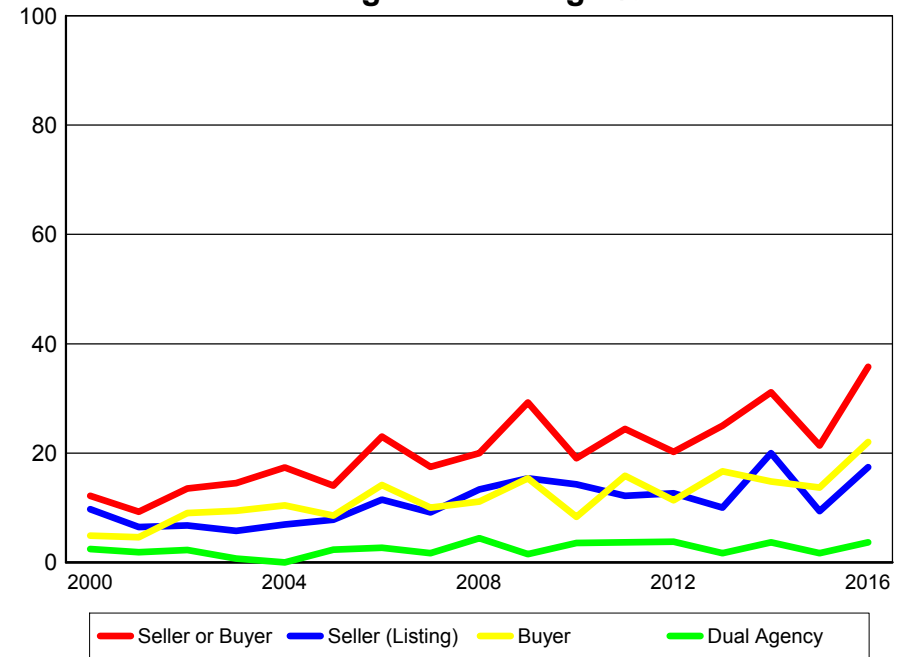
Dennis Tormey
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dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



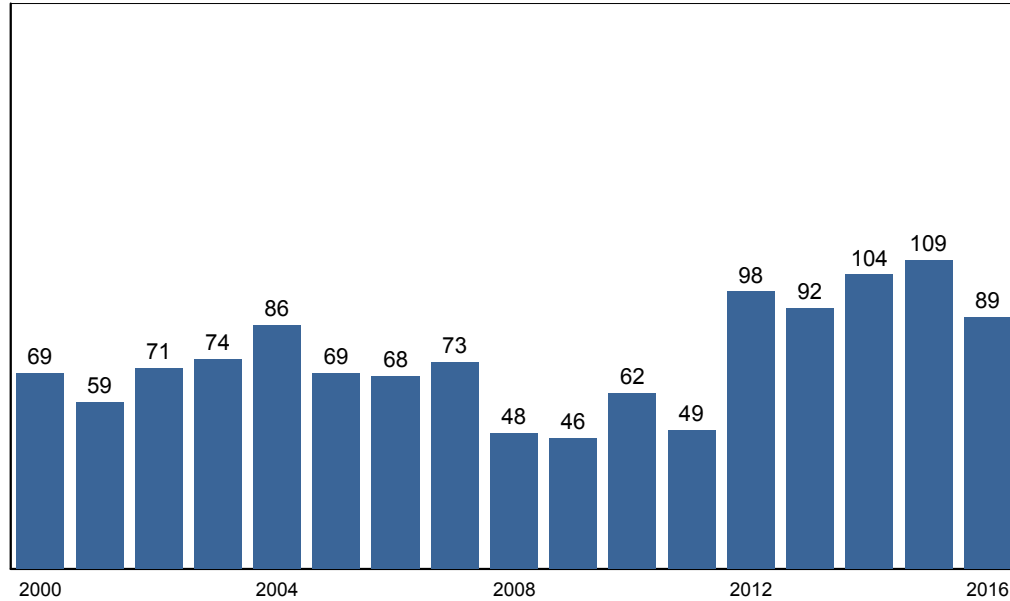
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Total Units Sold	1,888	123	108	133	138	144	128	113	120	90	65	84	82	79	120	135	117	109
	<u>HL Brokerage:</u>																		
	Seller or Buyer	378	15	10	18	20	25	18	26	21	18	19	16	20	16	30	42	25	39
	Seller	203	12	7	9	8	10	10	13	11	12	10	12	10	10	12	27	11	19
	Buyer	219	6	5	12	13	15	11	16	12	10	10	7	13	9	20	20	16	24
	Dual	44	3	2	3	1		3	3	2	4	1	3	3	3	2	5	2	4

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Seller or Buyer	20%	12%	9%	14%	14%	17%	14%	23%	18%	20%	29%	19%	24%	20%	25%	31%	21%	36%
	Seller	11%	10%	6%	7%	6%	7%	8%	12%	9%	13%	15%	14%	12%	13%	10%	20%	9%	17%
	Buyer	12%	5%	5%	9%	9%	10%	9%	14%	10%	11%	15%	8%	16%	11%	17%	15%	14%	22%
	Dual	2%	2%	2%	2%	1%		2%	3%	2%	4%	2%	4%	4%	2%	4%	2%	4%	

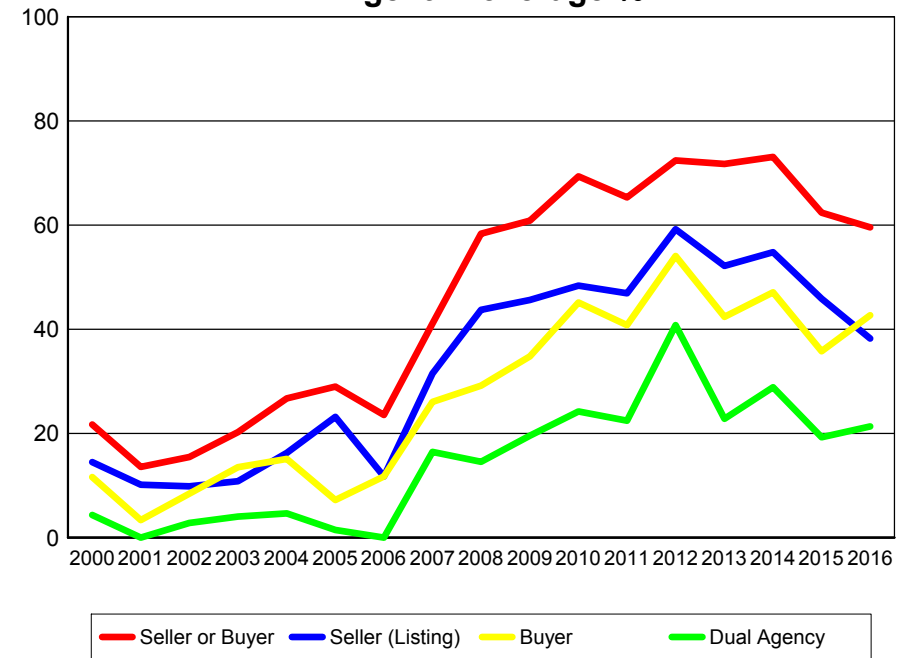


Single Family

Units Sold



HL Agent Brokerage %

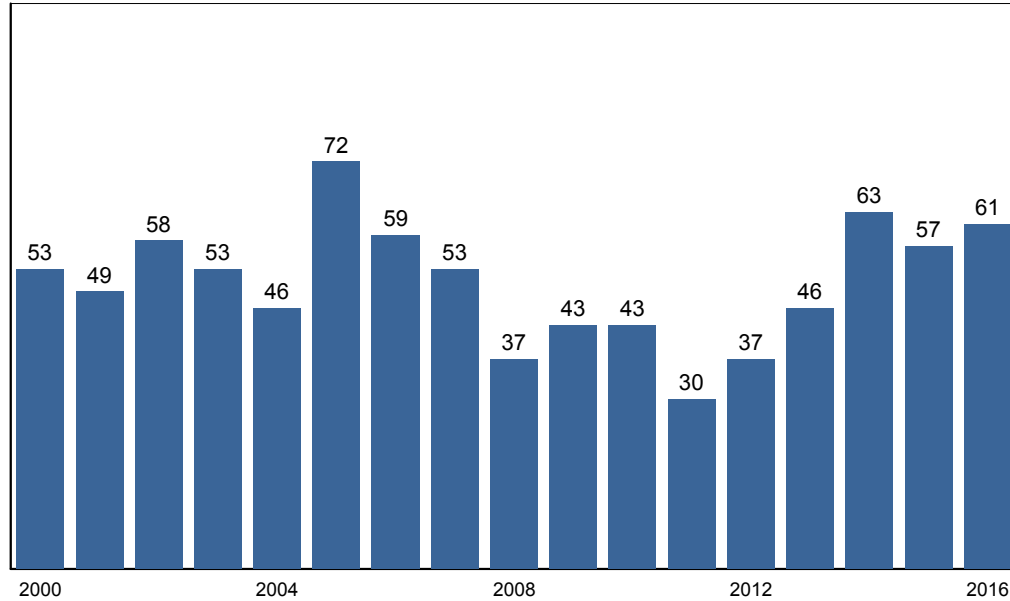


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Total Units Sold	1,266	69	59	71	74	86	69	68	73	48	46	62	49	98	92	104	109	89
	<u>HL Brokerage:</u>																		
	Seller or Buyer	603	15	8	11	15	23	20	16	30	28	28	43	32	71	66	76	68	53
	Seller	434	10	6	7	8	14	16	8	23	21	21	30	23	58	48	57	50	34
	Buyer	367	8	2	6	10	13	5	8	19	14	16	28	20	53	39	49	39	38
	Dual	198	3		2	3	4	1		12	7	9	15	11	40	21	30	21	19

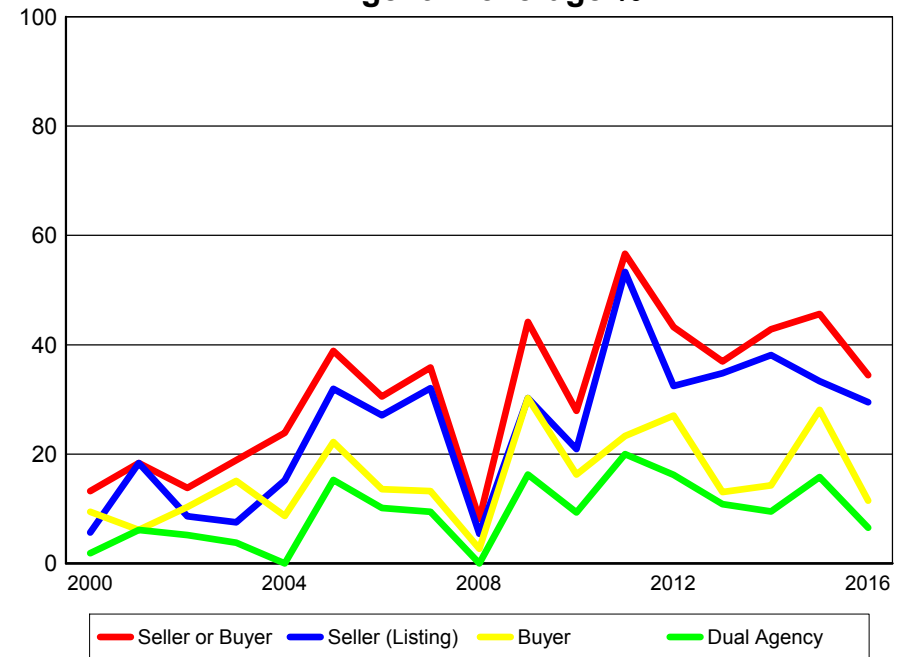
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Seller or Buyer	48%	22%	14%	15%	20%	27%	29%	24%	41%	58%	61%	69%	65%	72%	72%	73%	62%	60%
	Seller	34%	14%	10%	10%	11%	16%	23%	12%	32%	44%	46%	48%	47%	59%	52%	55%	46%	38%
	Buyer	29%	12%	3%	8%	14%	15%	7%	12%	26%	29%	35%	45%	41%	54%	42%	47%	36%	43%
	Dual	16%	4%		3%	4%	5%	1%		16%	15%	20%	24%	22%	41%	23%	29%	19%	21%



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Elmsford	Total Units Sold	860	53	49	58	53	46	72	59	53	37	43	43	30	37	46	63	57	61
	<u>HL Brokerage:</u>																		
	Seller or Buyer	268	7	9	8	10	11	28	18	19	3	19	12	17	16	17	27	26	21
	Seller	213	3	9	5	4	7	23	16	17	2	13	9	16	12	16	24	19	18
	Buyer	133	5	3	6	8	4	16	8	7	1	13	7	7	10	6	9	16	7
	Dual	78	1	3	3	2		11	6	5		7	4	6	6	5	6	9	4

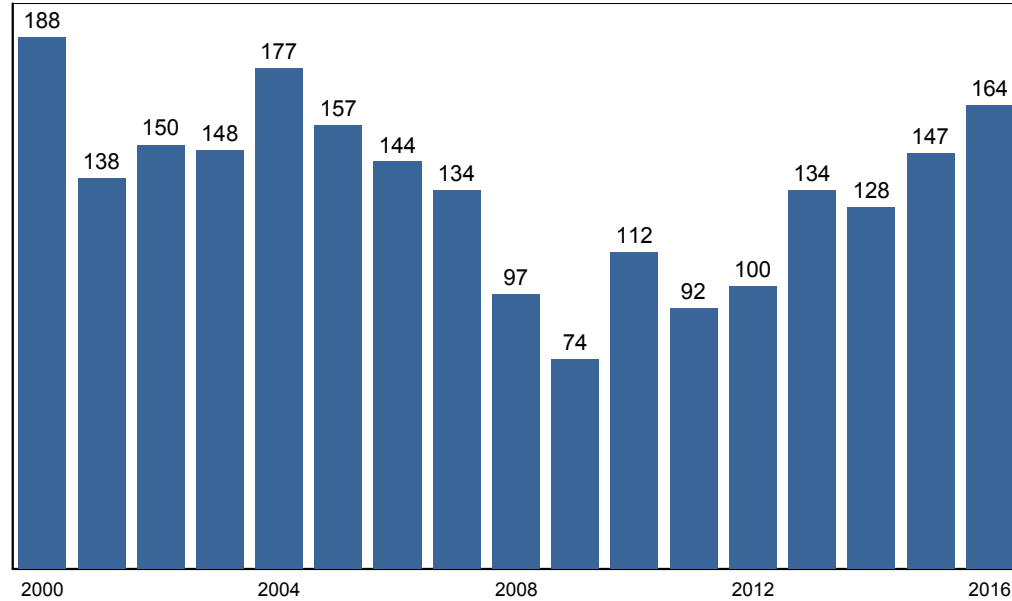
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Elmsford	Seller or Buyer	31%	13%	18%	14%	19%	24%	39%	31%	36%	8%	44%	28%	57%	43%	37%	43%	46%	34%
	Seller	25%	6%	18%	9%	8%	15%	32%	27%	32%	5%	30%	21%	53%	32%	35%	38%	33%	30%
	Buyer	15%	9%	6%	10%	15%	9%	22%	14%	13%	3%	30%	16%	23%	27%	13%	14%	28%	11%
	Dual	9%	2%	6%	5%	4%		15%	10%	9%		16%	9%	20%	16%	11%	10%	16%	7%

Single Family

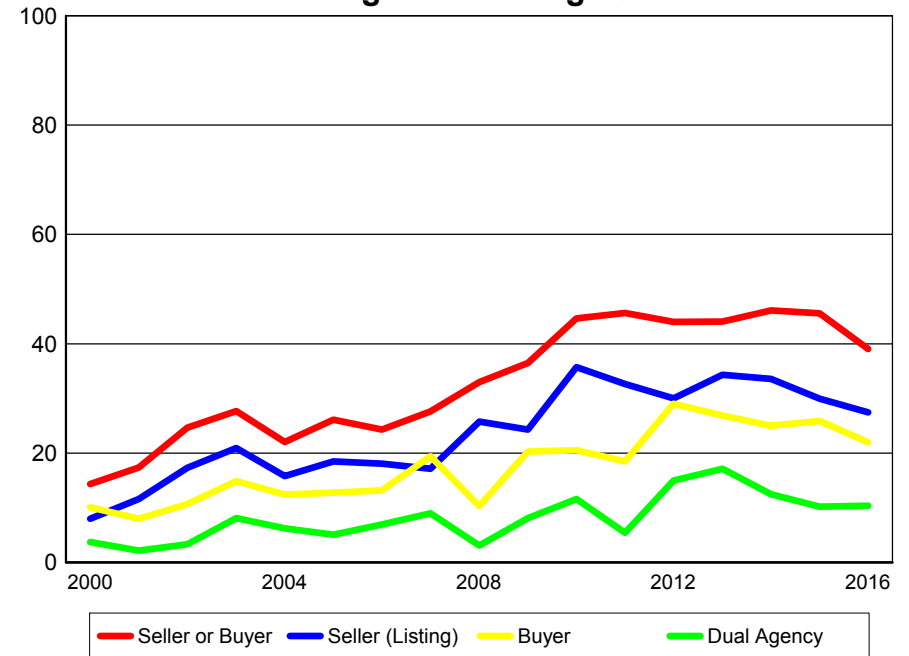
Dennis Tormey
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914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %

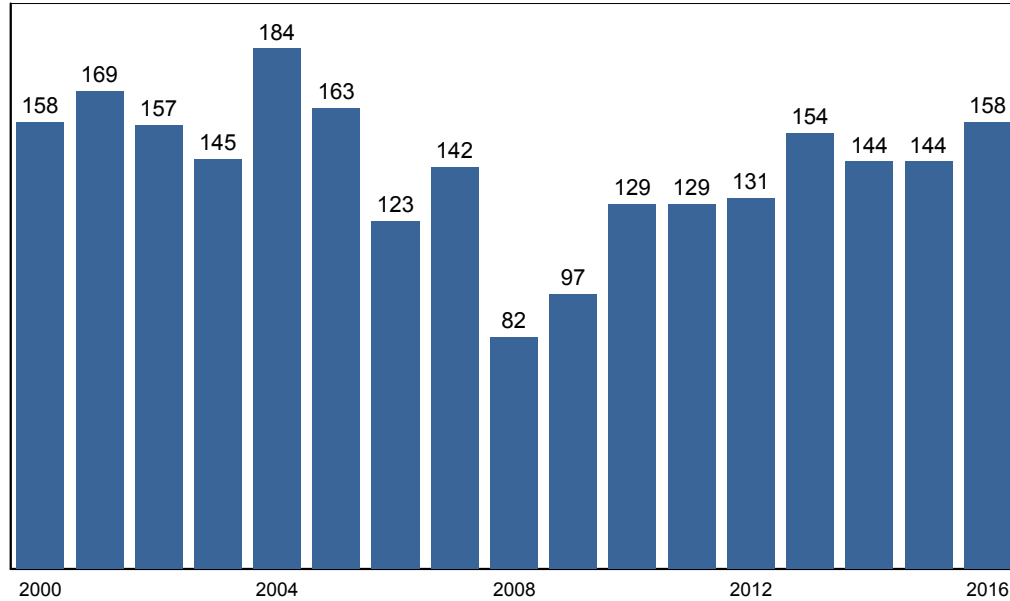


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Total Units Sold	2,284	188	138	150	148	177	157	144	134	97	74	112	92	100	134	128	147	164
	HL Brokerage:																		
	Seller or Buyer	725	27	24	37	41	39	41	35	37	32	27	50	42	44	59	59	67	64
	Seller	515	15	16	26	31	28	29	26	23	25	18	40	30	30	46	43	44	45
	Buyer	391	19	11	16	22	22	20	19	26	10	15	23	17	29	36	32	38	36
	Dual	181	7	3	5	12	11	8	10	12	3	6	13	5	15	23	16	15	17

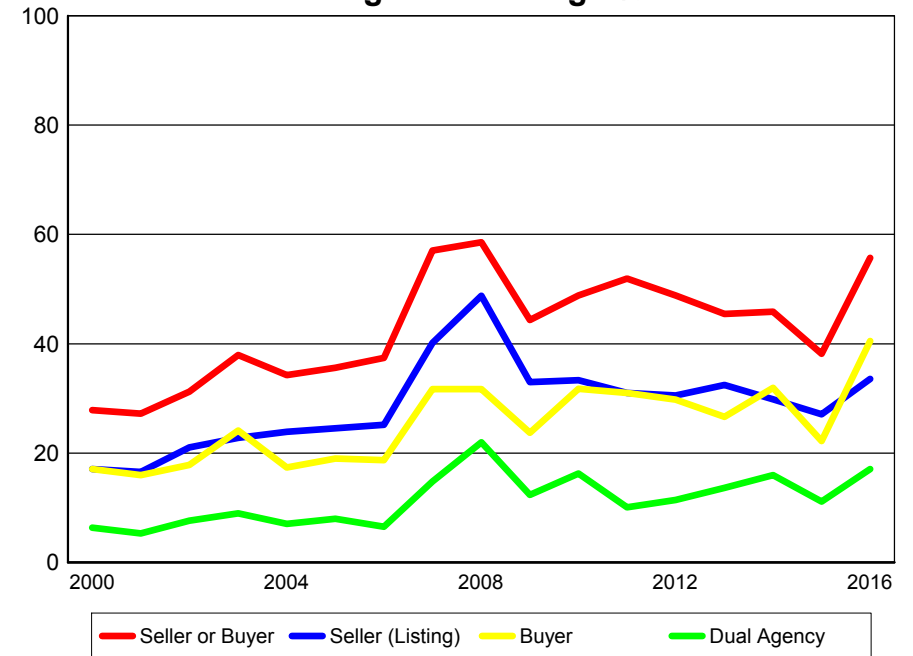
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Seller or Buyer	32%	14%	17%	25%	28%	22%	26%	24%	28%	33%	36%	45%	46%	44%	44%	46%	46%	39%
	Seller	23%	8%	12%	17%	21%	16%	18%	18%	17%	26%	24%	36%	33%	30%	34%	34%	30%	27%
	Buyer	17%	10%	8%	11%	15%	12%	13%	13%	19%	10%	20%	21%	18%	29%	27%	25%	26%	22%
	Dual	8%	4%	2%	3%	8%	6%	5%	7%	9%	3%	8%	12%	5%	15%	17%	13%	10%	10%



Units Sold



HL Agent Brokerage %



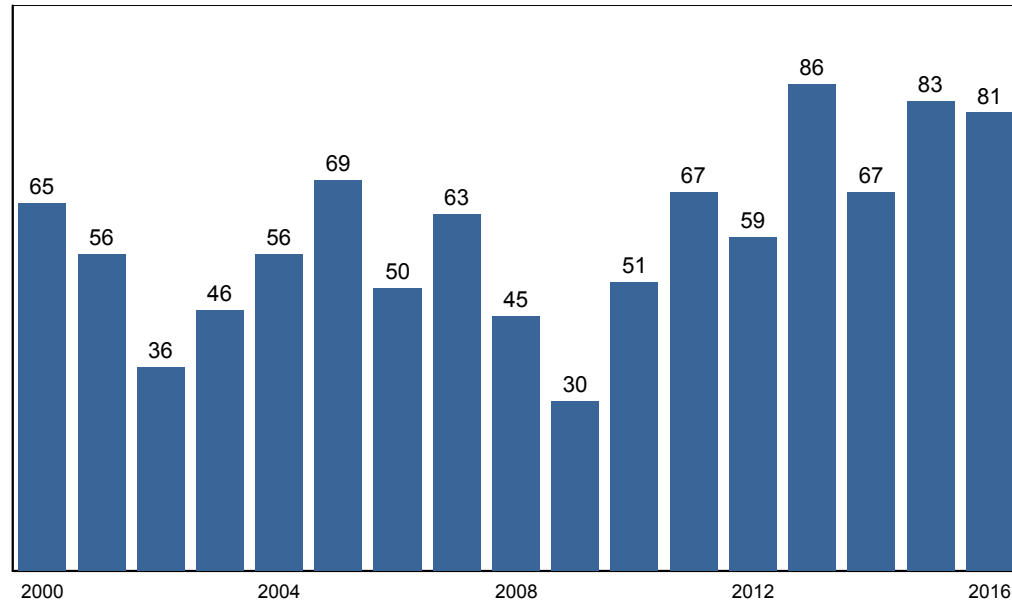
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Total Units Sold	2,409	158	169	157	145	184	163	123	142	82	97	129	129	131	154	144	144	158
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,006	44	46	49	55	63	58	46	81	48	43	63	67	64	70	66	55	88
	Seller	673	27	28	33	33	44	40	31	57	40	32	43	40	40	50	43	39	53
	Buyer	600	27	27	28	35	32	31	23	45	26	23	41	40	39	41	46	32	64
	Dual	265	10	9	12	13	13	13	8	21	18	12	21	13	15	21	23	16	27

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Seller or Buyer	42%	28%	27%	31%	38%	34%	36%	37%	57%	59%	44%	49%	52%	49%	45%	46%	38%	56%
	Seller	28%	17%	17%	21%	23%	24%	25%	25%	40%	49%	33%	33%	31%	31%	32%	30%	27%	34%
	Buyer	25%	17%	16%	18%	24%	17%	19%	19%	32%	32%	24%	32%	31%	30%	27%	32%	22%	41%
	Dual	11%	6%	5%	8%	9%	7%	8%	7%	15%	22%	12%	16%	10%	11%	14%	16%	11%	17%

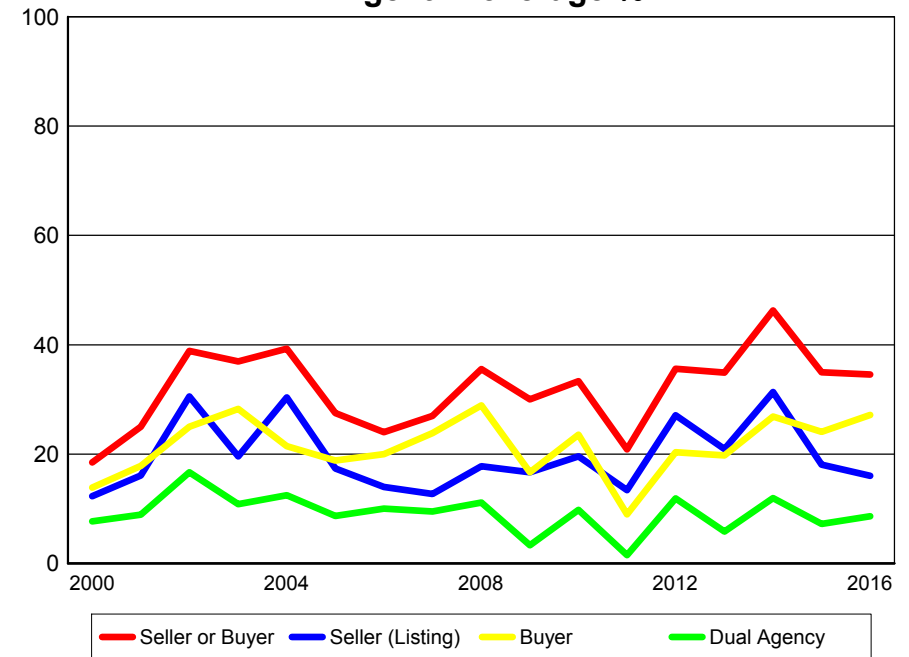


Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Total Units Sold	1,010	65	56	36	46	56	69	50	63	45	30	51	67	59	86	67	83	81
	<u>HL Brokerage:</u>																		
	Seller or Buyer	322	12	14	14	17	22	19	12	17	16	9	17	14	21	30	31	29	28
	Seller	196	8	9	11	9	17	12	7	8	8	5	10	9	16	18	21	15	13
	Buyer	216	9	10	9	13	12	13	10	15	13	5	12	6	12	17	18	20	22
	Dual	90	5	5	6	5	7	6	5	6	5	1	5	1	7	5	8	6	7

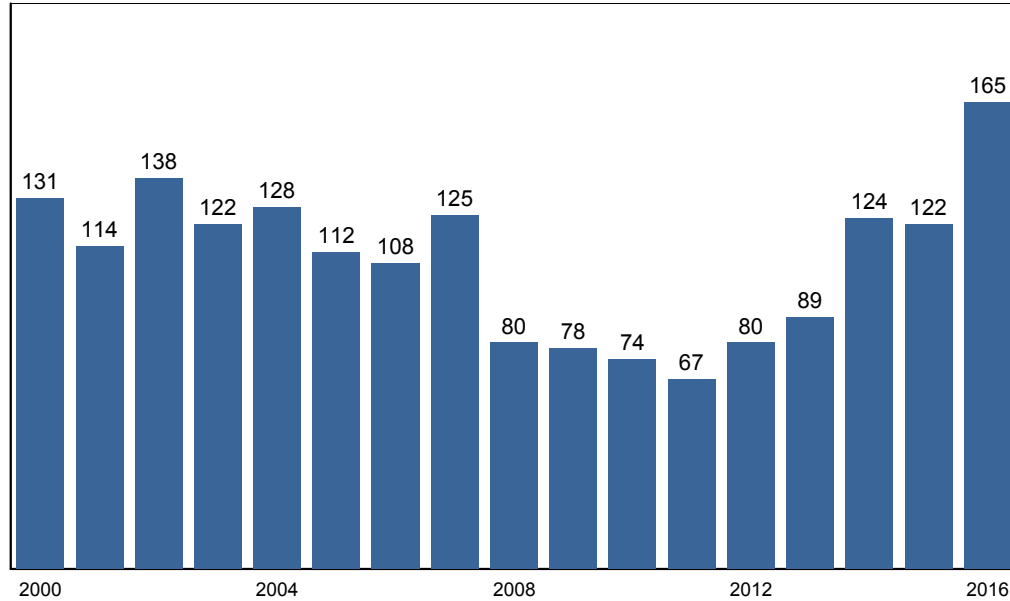
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Seller or Buyer	32%	18%	25%	39%	37%	39%	28%	24%	27%	36%	30%	33%	21%	36%	35%	46%	35%	35%
	Seller	19%	12%	16%	31%	20%	30%	17%	14%	13%	18%	17%	20%	13%	27%	21%	31%	18%	16%
	Buyer	21%	14%	18%	25%	28%	21%	19%	20%	24%	29%	17%	24%	9%	20%	20%	27%	24%	27%
	Dual	9%	8%	9%	17%	11%	13%	9%	10%	10%	11%	3%	10%	1%	12%	6%	12%	7%	9%

Single Family

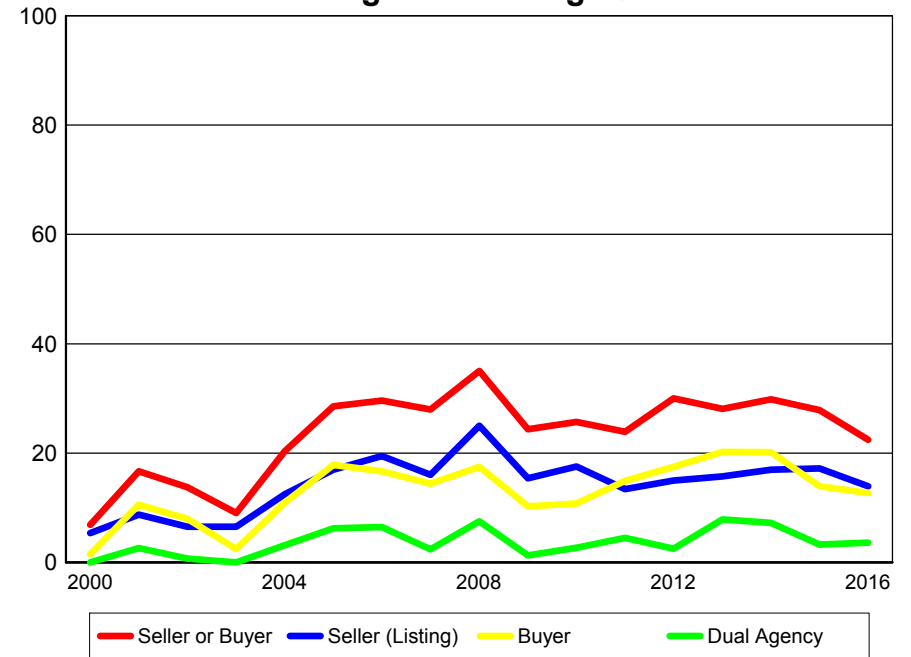
Dennis Tormey
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dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



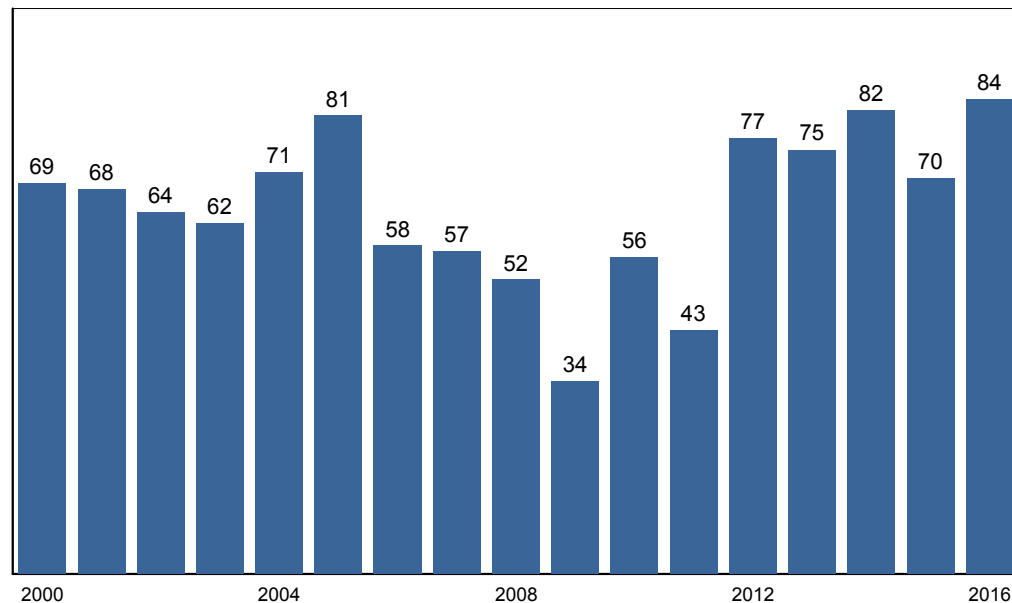
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Total Units Sold	1,857	131	114	138	122	128	112	108	125	80	78	74	67	80	89	124	122	165
	<u>HL Brokerage:</u>																		
	Seller or Buyer	422	9	19	19	11	26	32	32	35	28	19	19	16	24	25	37	34	37
	Seller	255	7	10	9	8	16	19	21	20	20	12	13	9	12	14	21	21	23
	Buyer	233	2	12	11	3	14	20	18	18	14	8	8	10	14	18	25	17	21
	Dual	65		3	1		4	7	7	3	6	1	2	3	2	7	9	4	6

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Seller or Buyer	23%	7%	17%	14%	9%	20%	29%	30%	28%	35%	24%	26%	24%	30%	28%	30%	28%	22%
	Seller	14%	5%	9%	7%	7%	13%	17%	19%	16%	25%	15%	18%	13%	15%	16%	17%	17%	14%
	Buyer	13%	2%	11%	8%	2%	11%	18%	17%	14%	18%	10%	11%	15%	18%	20%	20%	14%	13%
	Dual	4%		3%	1%		3%	6%	6%	2%	8%	1%	3%	4%	3%	8%	7%	3%	4%

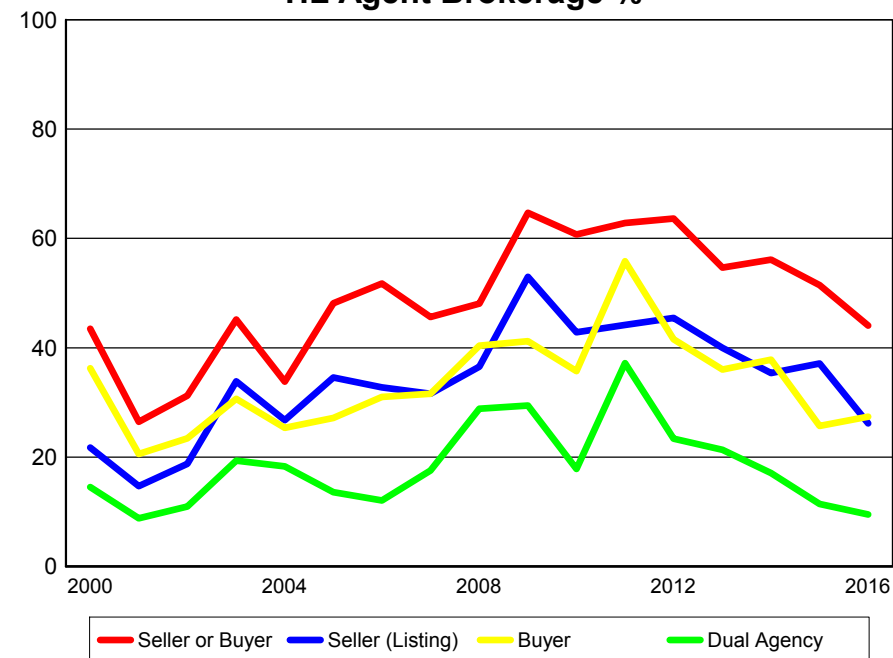


Single Family

Units Sold



HL Agent Brokerage %



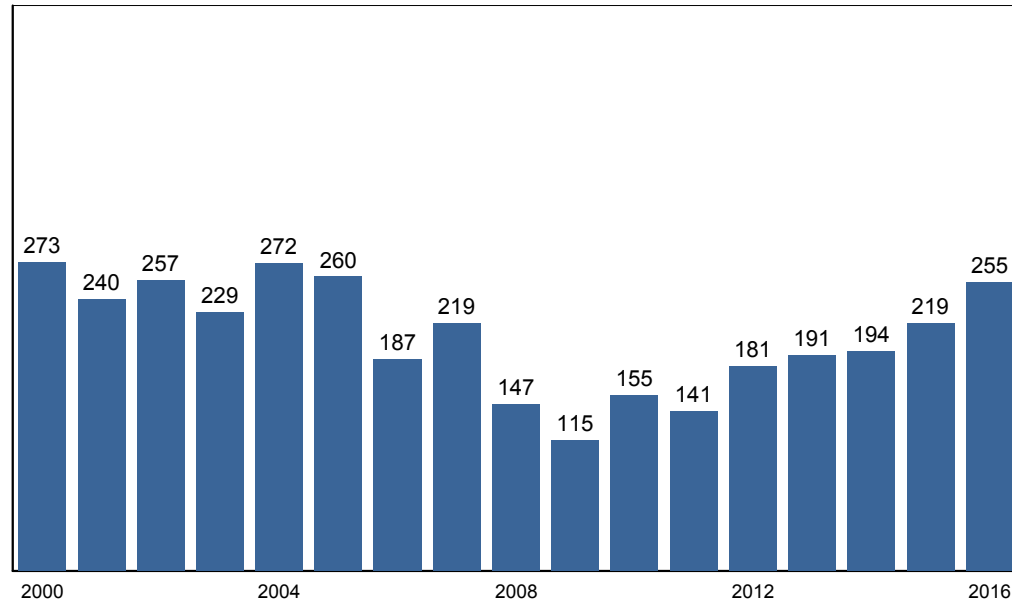
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Total Units Sold	1,103	69	68	64	62	71	81	58	57	52	34	56	43	77	75	82	70	84
	HL Brokerage:																		
	Seller or Buyer	532	30	18	20	28	24	39	30	26	25	22	34	27	49	41	46	36	37
	Seller	364	15	10	12	21	19	28	19	18	19	18	24	19	35	30	29	26	22
	Buyer	359	25	14	15	19	18	22	18	18	21	14	20	24	32	27	31	18	23
	Dual	191	10	6	7	12	13	11	7	10	15	10	10	16	18	16	14	8	8

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Seller or Buyer	48%	43%	26%	31%	45%	34%	48%	52%	46%	48%	65%	61%	63%	64%	55%	56%	51%	44%
	Seller	33%	22%	15%	19%	34%	27%	35%	33%	32%	37%	53%	43%	44%	45%	40%	35%	37%	26%
	Buyer	33%	36%	21%	23%	31%	25%	27%	31%	32%	40%	41%	36%	56%	42%	36%	38%	26%	27%
	Dual	17%	14%	9%	11%	19%	18%	14%	12%	18%	29%	29%	18%	37%	23%	21%	17%	11%	10%

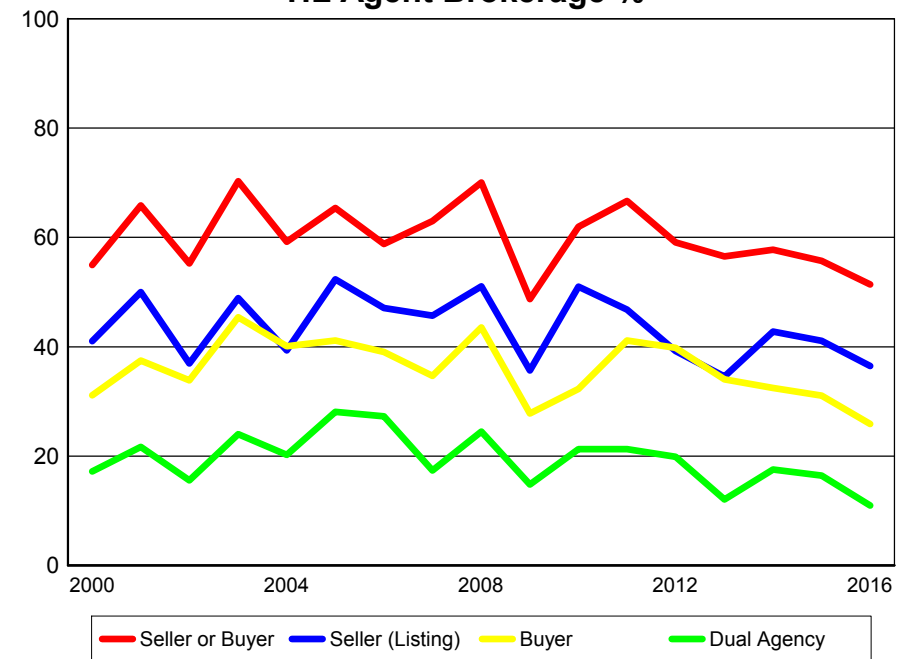


Single Family

Units Sold



HL Agent Brokerage %



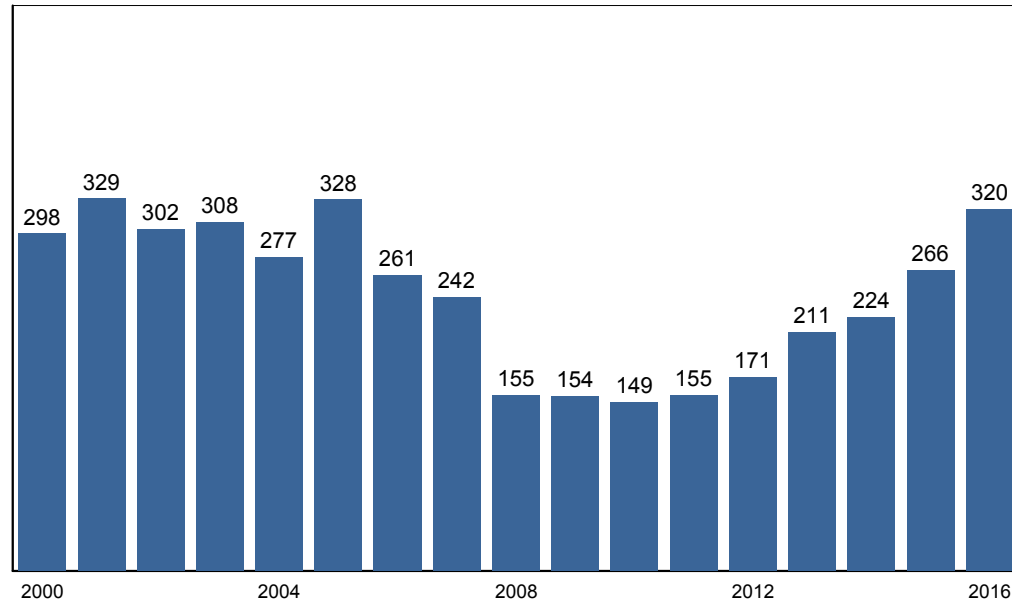
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Katonah-Lewisboro	Total Units Sold	3,535	273	240	257	229	272	260	187	219	147	115	155	141	181	191	194	219	255
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,119	150	158	142	161	161	170	110	138	103	56	96	94	107	108	112	122	131
	Seller	1,534	112	120	95	112	107	136	88	100	75	41	79	66	71	66	83	90	93
	Buyer	1,269	85	90	87	104	109	107	73	76	64	32	50	58	72	65	63	68	66
	Dual	684	47	52	40	55	55	73	51	38	36	17	33	30	36	23	34	36	28

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Katonah-Le wisboro	Seller or Buyer	60%	55%	66%	55%	70%	59%	65%	59%	63%	70%	49%	62%	67%	59%	57%	58%	56%	51%
	Seller	43%	41%	50%	37%	49%	39%	52%	47%	46%	51%	36%	51%	47%	39%	35%	43%	41%	36%
	Buyer	36%	31%	38%	34%	45%	40%	41%	39%	35%	44%	28%	32%	41%	40%	34%	32%	31%	26%
	Dual	19%	17%	22%	16%	24%	20%	28%	27%	17%	24%	15%	21%	21%	20%	12%	18%	16%	11%

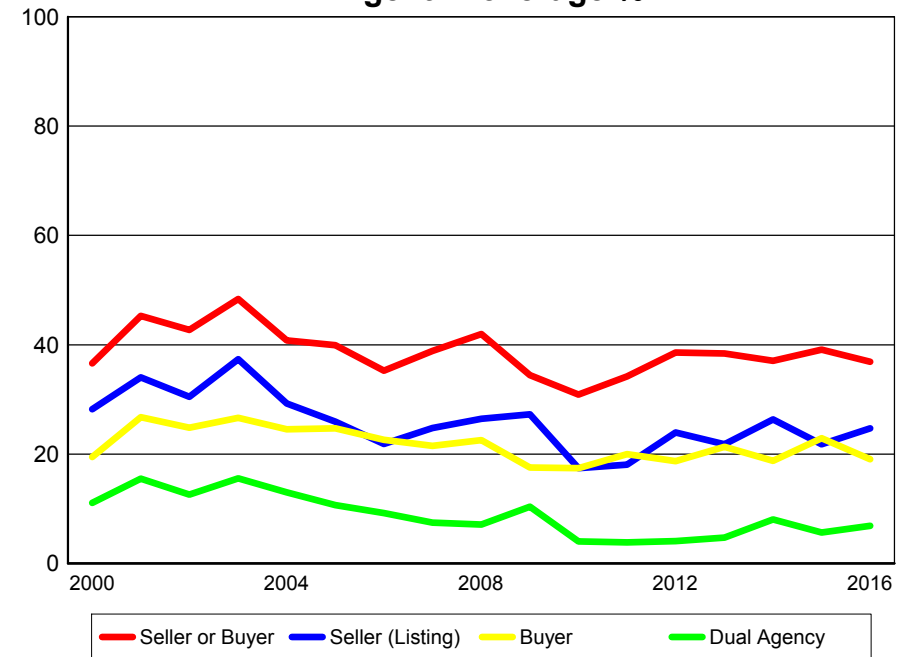


Single Family

Units Sold



HL Agent Brokerage %



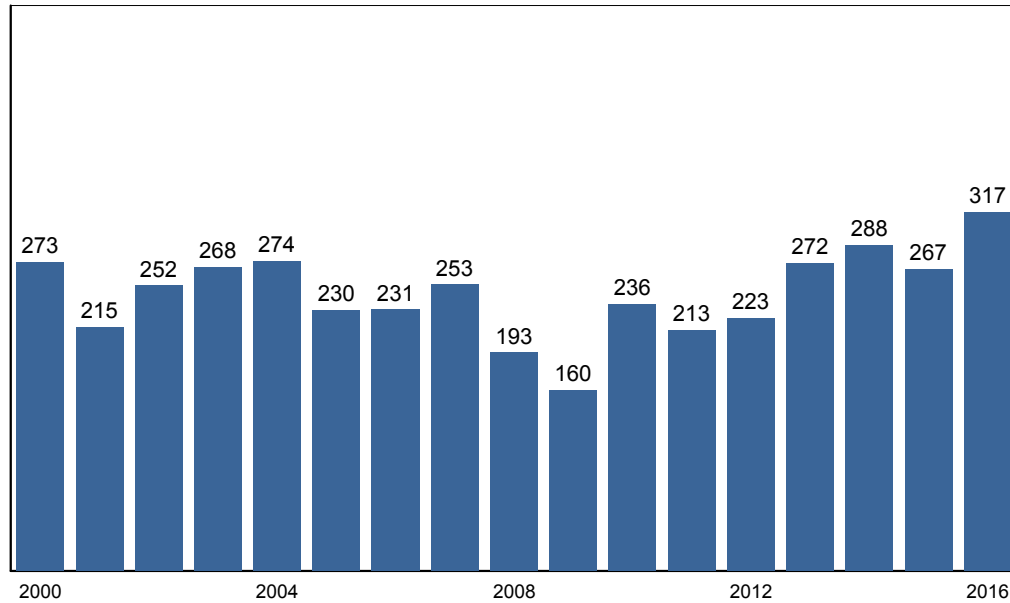
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Total Units Sold	4,150	298	329	302	308	277	328	261	242	155	154	149	155	171	211	224	266	320
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,635	109	149	129	149	113	131	92	94	65	53	46	53	66	81	83	104	118
	Seller	1,106	84	112	92	115	81	85	57	60	41	42	26	28	41	46	59	58	79
	Buyer	923	58	88	75	82	68	81	59	52	35	27	26	31	32	45	42	61	61
	Dual	394	33	51	38	48	36	35	24	18	11	16	6	6	7	10	18	15	22

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Seller or Buyer	39%	37%	45%	43%	48%	41%	40%	35%	39%	42%	34%	31%	34%	39%	38%	37%	39%	37%
	Seller	27%	28%	34%	30%	37%	29%	26%	22%	25%	26%	27%	17%	18%	24%	22%	26%	22%	25%
	Buyer	22%	19%	27%	25%	27%	25%	25%	23%	21%	23%	18%	17%	20%	19%	21%	19%	23%	19%
	Dual	9%	11%	16%	13%	16%	13%	11%	9%	7%	7%	10%	4%	4%	4%	5%	8%	6%	7%

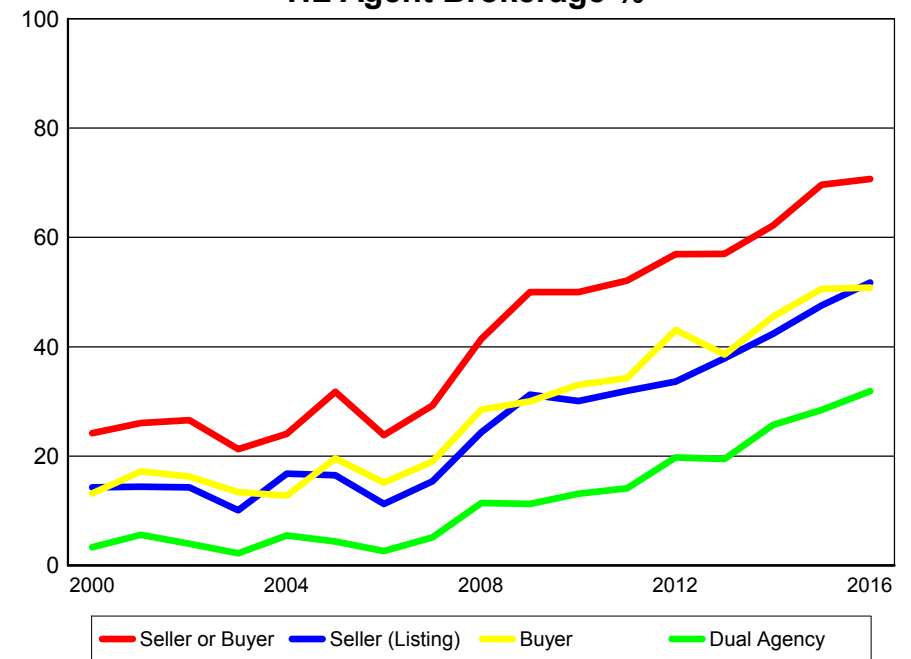


Single Family

Units Sold



HL Agent Brokerage %



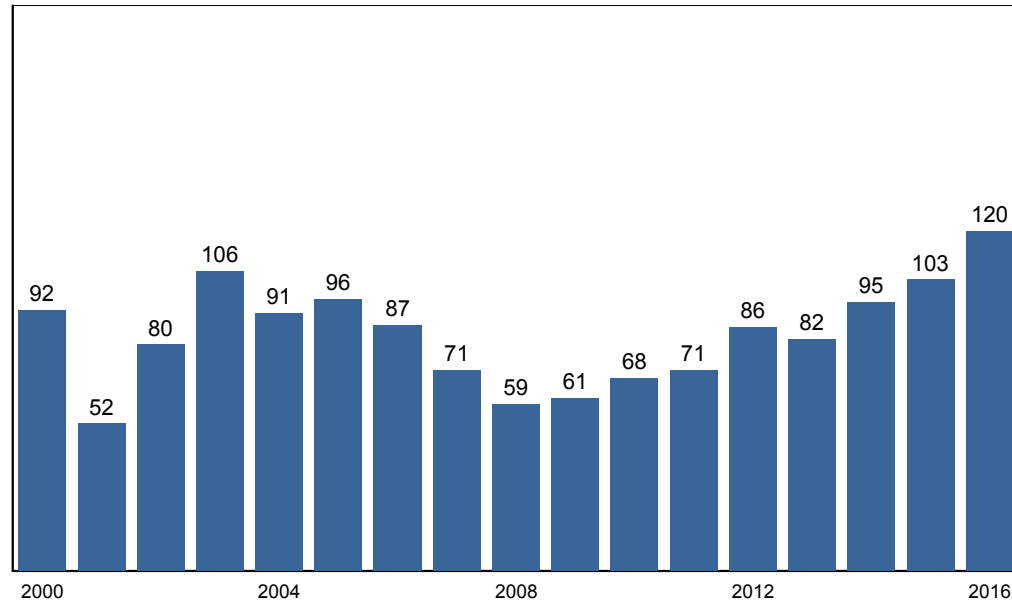
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaroneck	Total Units Sold	4,165	273	215	252	268	274	230	231	253	193	160	236	213	223	272	288	267	317
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,774	66	56	67	57	66	73	55	74	80	80	118	111	127	155	179	186	224
	Seller	1,109	39	31	36	27	46	38	26	39	47	50	71	68	75	103	122	127	164
	Buyer	1,195	36	37	41	36	35	45	35	48	55	48	78	73	96	105	131	135	161
	Dual	530	9	12	10	6	15	10	6	13	22	18	31	30	44	53	74	76	101

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaroneck	Seller or Buyer	43%	24%	26%	27%	21%	24%	32%	24%	29%	41%	50%	50%	52%	57%	57%	62%	70%	71%
	Seller	27%	14%	14%	14%	10%	17%	17%	11%	15%	24%	31%	30%	32%	34%	38%	42%	48%	52%
	Buyer	29%	13%	17%	16%	13%	13%	20%	15%	19%	28%	30%	33%	34%	43%	39%	45%	51%	51%
	Dual	13%	3%	6%	4%	2%	5%	4%	3%	5%	11%	11%	13%	14%	20%	19%	26%	28%	32%

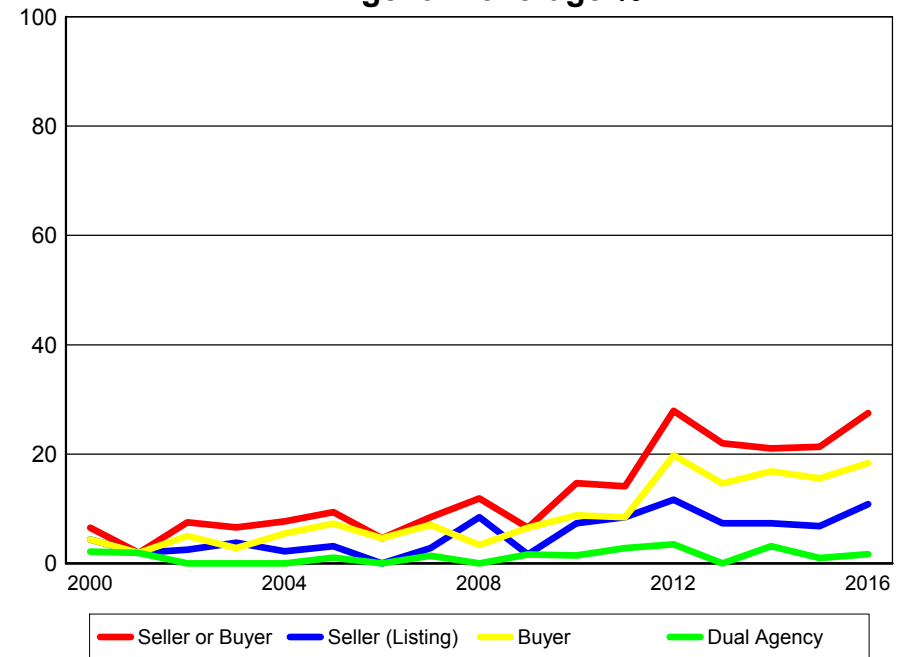


Single Family

Units Sold



HL Agent Brokerage %



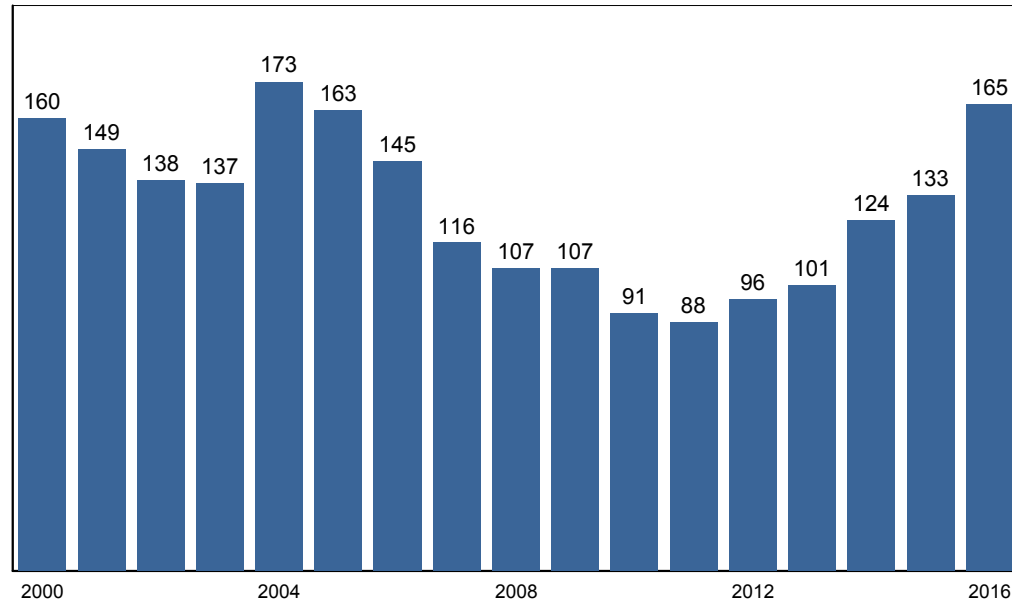
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Pleasant	Total Units Sold	1,420	92	52	80	106	91	96	87	71	59	61	68	71	86	82	95	103	120
	<u>HL Brokerage:</u>																		
	Seller or Buyer	194	6	1	6	7	7	9	4	6	7	4	10	10	24	18	20	22	33
	Seller	78	4	1	2	4	2	3		2	5	1	5	6	10	6	7	7	13
	Buyer	134	4	1	4	3	5	7	4	5	2	4	6	6	17	12	16	16	22
	Dual	18	2	1				1		1		1	1	2	3		3	1	2

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Pleasant	Seller or Buyer	14%	7%	2%	8%	7%	8%	9%	5%	8%	12%	7%	15%	14%	28%	22%	21%	21%	28%
	Seller	5%	4%	2%	3%	4%	2%	3%		3%	8%	2%	7%	8%	12%	7%	7%	7%	11%
	Buyer	9%	4%	2%	5%	3%	5%	7%	5%	7%	3%	7%	9%	8%	20%	15%	17%	16%	18%
	Dual																		
		1%	2%	2%				1%		1%		2%	1%	3%	3%		3%	1%	2%

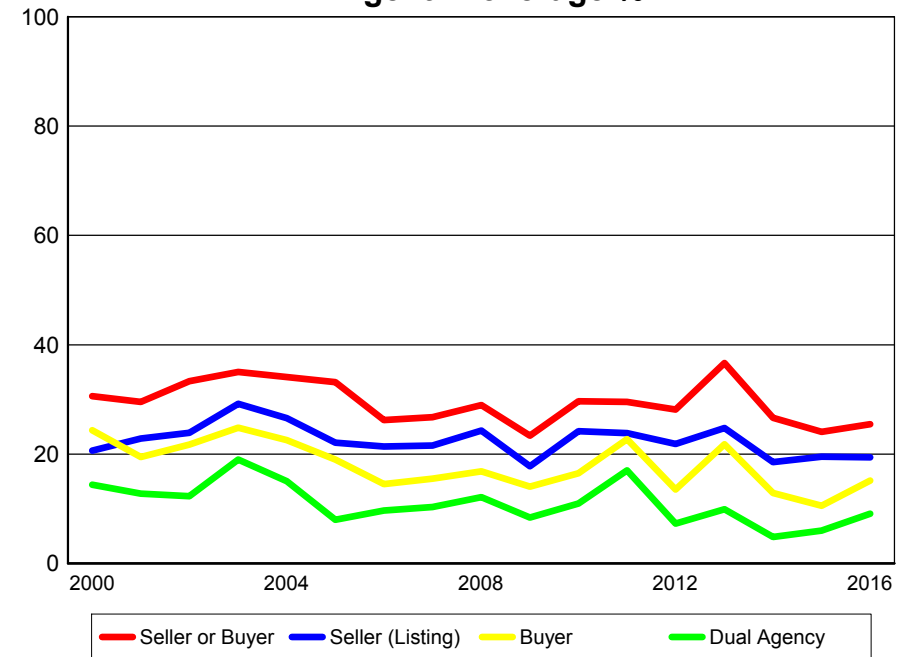


Single Family

Units Sold



HL Agent Brokerage %



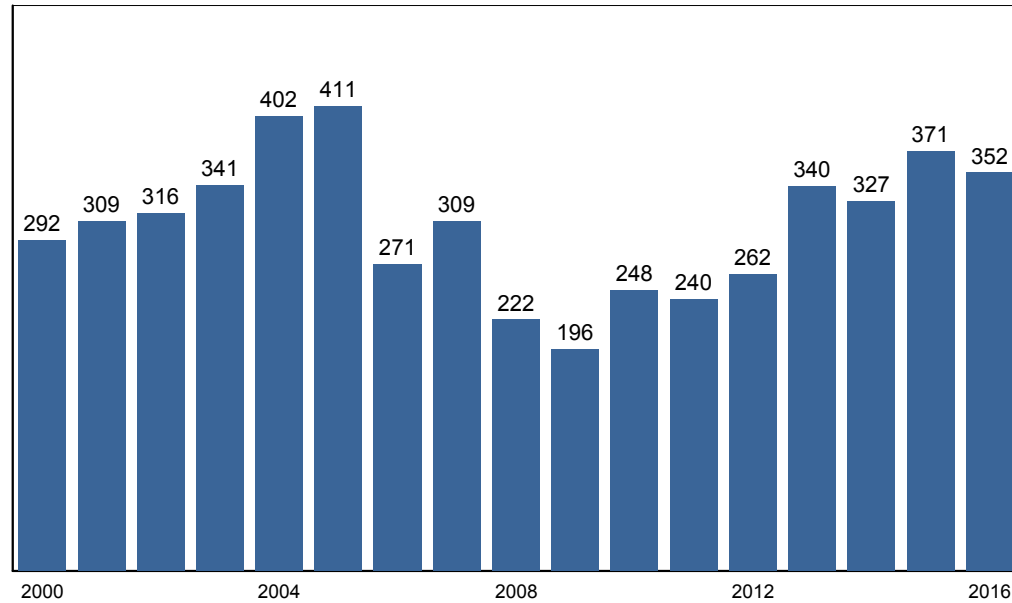
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Total Units Sold	2,193	160	149	138	137	173	163	145	116	107	107	91	88	96	101	124	133	165
	<u>HL Brokerage:</u>																		
	Seller or Buyer	649	49	44	46	48	59	54	38	31	31	25	27	26	27	37	33	32	42
	Seller	493	33	34	33	40	46	36	31	25	26	19	22	21	21	25	23	26	32
	Buyer	399	39	29	30	34	39	31	21	18	18	15	15	20	13	22	16	14	25
	Dual	243	23	19	17	26	26	13	14	12	13	9	10	15	7	10	6	8	15

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Seller or Buyer	30%	31%	30%	33%	35%	34%	33%	26%	27%	29%	23%	30%	30%	28%	37%	27%	24%	25%
	Seller	22%	21%	23%	24%	29%	27%	22%	21%	22%	24%	18%	24%	24%	22%	25%	19%	20%	19%
	Buyer	18%	24%	19%	22%	25%	23%	19%	14%	16%	17%	14%	16%	23%	14%	22%	13%	11%	15%
	Dual	11%	14%	13%	12%	19%	15%	8%	10%	10%	12%	8%	11%	17%	7%	10%	5%	6%	9%

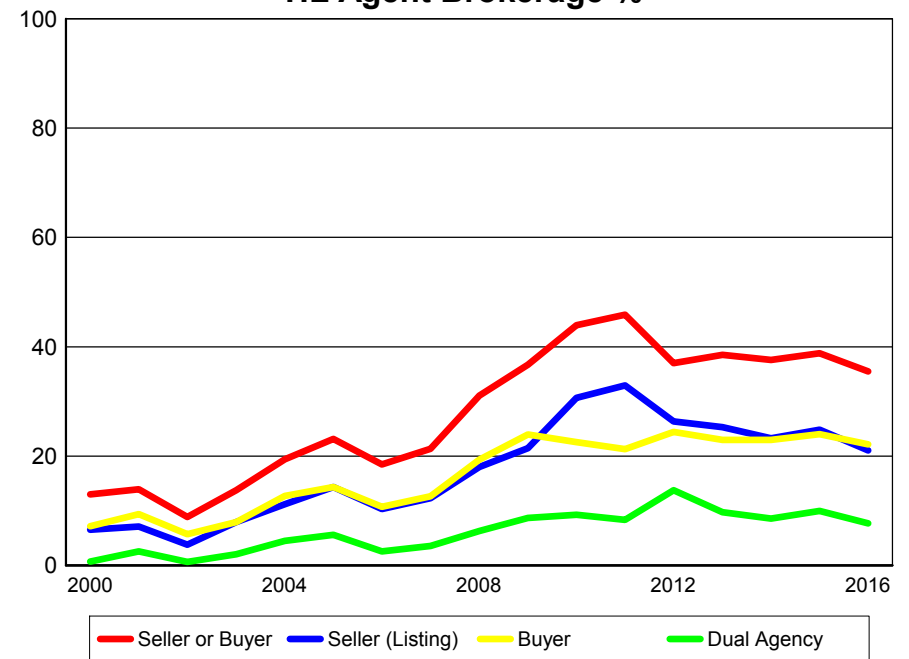


Single Family

Units Sold



HL Agent Brokerage %



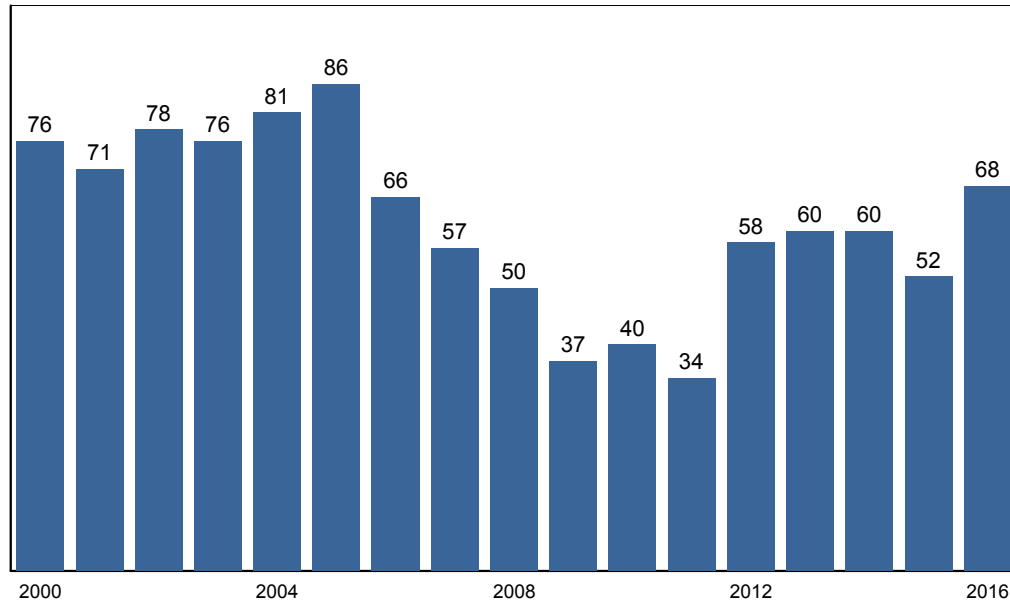
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
New Rochelle	Total Units Sold	5,209	292	309	316	341	402	411	271	309	222	196	248	240	262	340	327	371	352
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,425	38	43	28	47	78	95	50	66	69	72	109	110	97	131	123	144	125
	Seller	884	19	22	12	27	45	59	28	38	40	42	76	79	69	86	76	92	74
	Buyer	854	21	29	18	27	51	59	29	39	43	47	56	51	64	78	75	89	78
	Dual	313	2	8	2	7	18	23	7	11	14	17	23	20	36	33	28	37	27

[illegible]

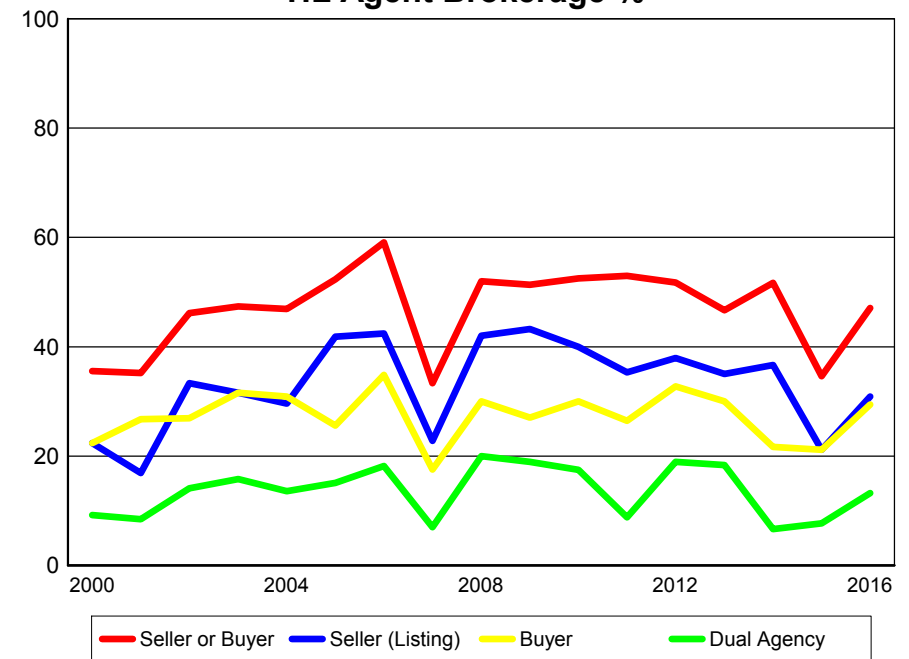


Single Family

Units Sold



HL Agent Brokerage %



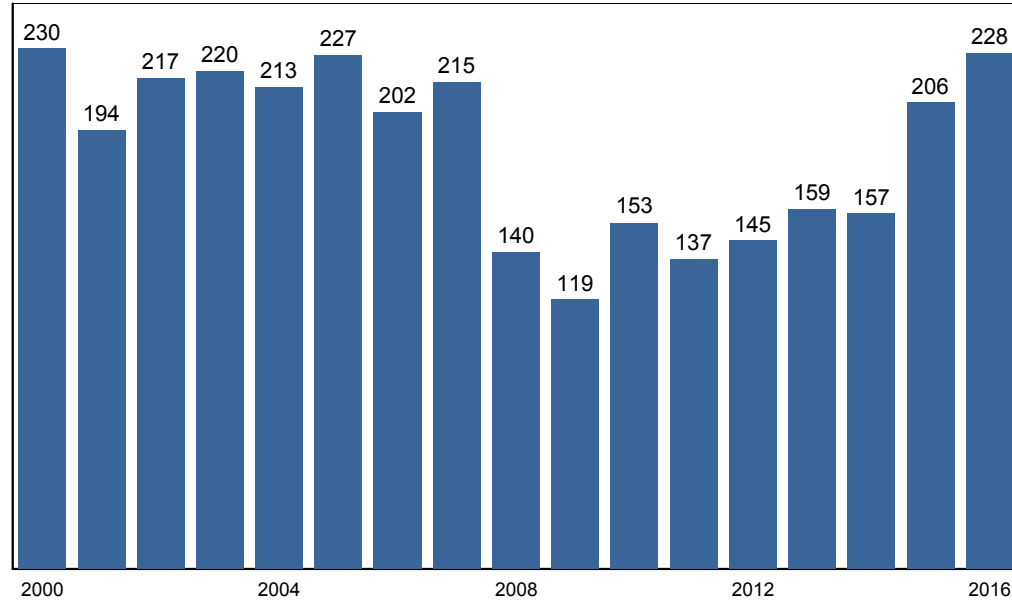
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
North Salem	Total Units Sold	1,050	76	71	78	76	81	86	66	57	50	37	40	34	58	60	60	52	68
	<u>HL Brokerage:</u>																		
	Seller or Buyer	488	27	25	36	36	38	45	39	19	26	19	21	18	30	28	31	18	32
	Seller	342	17	12	26	24	24	36	28	13	21	16	16	12	22	21	22	11	21
	Buyer	288	17	19	21	24	25	22	23	10	15	10	12	9	19	18	13	11	20
	Dual	142	7	6	11	12	11	13	12	4	10	7	7	3	11	11	4	4	9

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
North Salem	Seller or Buyer	46%	36%	35%	46%	47%	47%	52%	59%	33%	52%	51%	53%	53%	52%	47%	52%	35%	47%
	Seller	33%	22%	17%	33%	32%	30%	42%	42%	23%	42%	43%	40%	35%	38%	35%	37%	21%	31%
	Buyer	27%	22%	27%	27%	32%	31%	26%	35%	18%	30%	27%	30%	26%	33%	30%	22%	21%	29%
	Dual	14%	9%	8%	14%	16%	14%	15%	18%	7%	20%	19%	18%	9%	19%	18%	7%	8%	13%

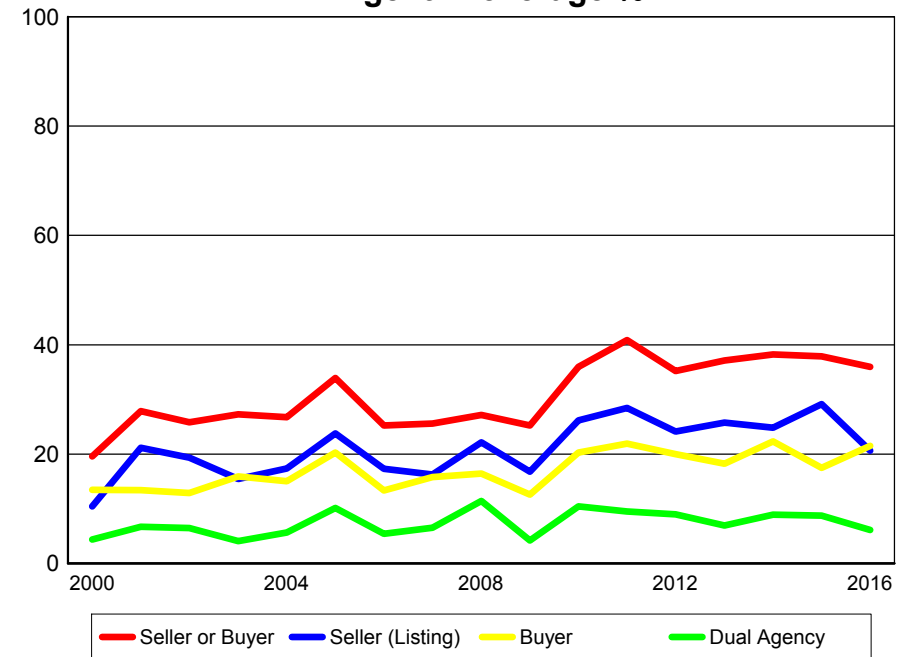


Single Family

Units Sold



HL Agent Brokerage %



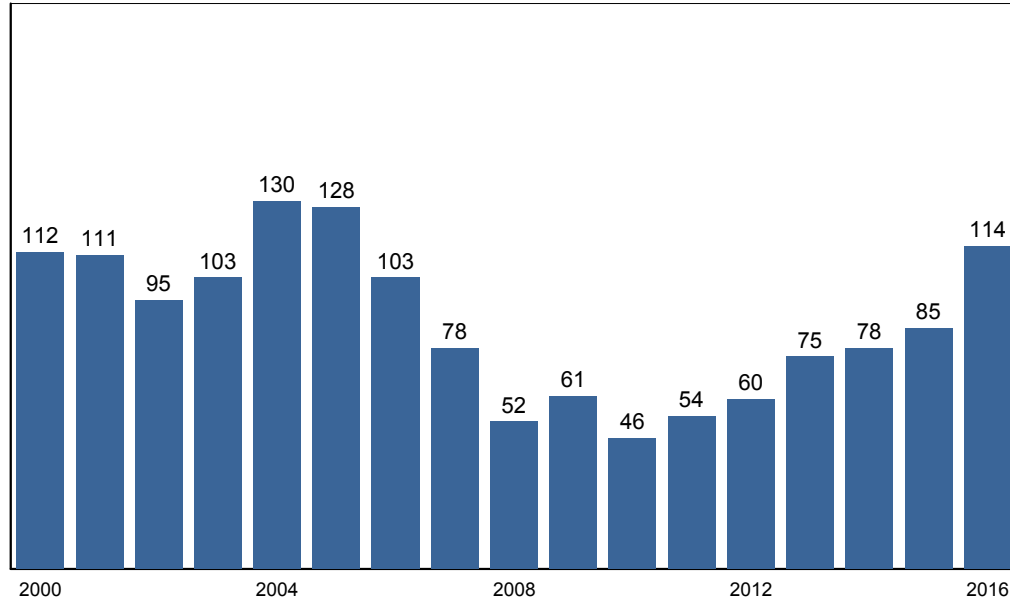
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Total Units Sold	3,162	230	194	217	220	213	227	202	215	140	119	153	137	145	159	157	206	228
	<u>HL Brokerage:</u>																		
	Seller or Buyer	964	45	54	56	60	57	77	51	55	38	30	55	56	51	59	60	78	82
	Seller	654	24	41	42	34	37	54	35	35	31	20	40	39	35	41	39	60	47
	Buyer	536	31	26	28	35	32	46	27	34	23	15	31	30	29	29	35	36	49
	Dual	226	10	13	14	9	12	23	11	14	16	5	16	13	13	11	14	18	14

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Seller or Buyer	30%	20%	28%	26%	27%	27%	34%	25%	26%	27%	25%	36%	41%	35%	37%	38%	38%	36%
	Seller	21%	10%	21%	19%	15%	17%	24%	17%	16%	22%	17%	26%	28%	24%	26%	25%	29%	21%
	Buyer	17%	13%	13%	13%	16%	15%	20%	13%	16%	16%	13%	20%	22%	20%	18%	22%	17%	21%
	Dual	7%	4%	7%	6%	4%	6%	10%	5%	7%	11%	4%	10%	9%	9%	7%	9%	9%	6%

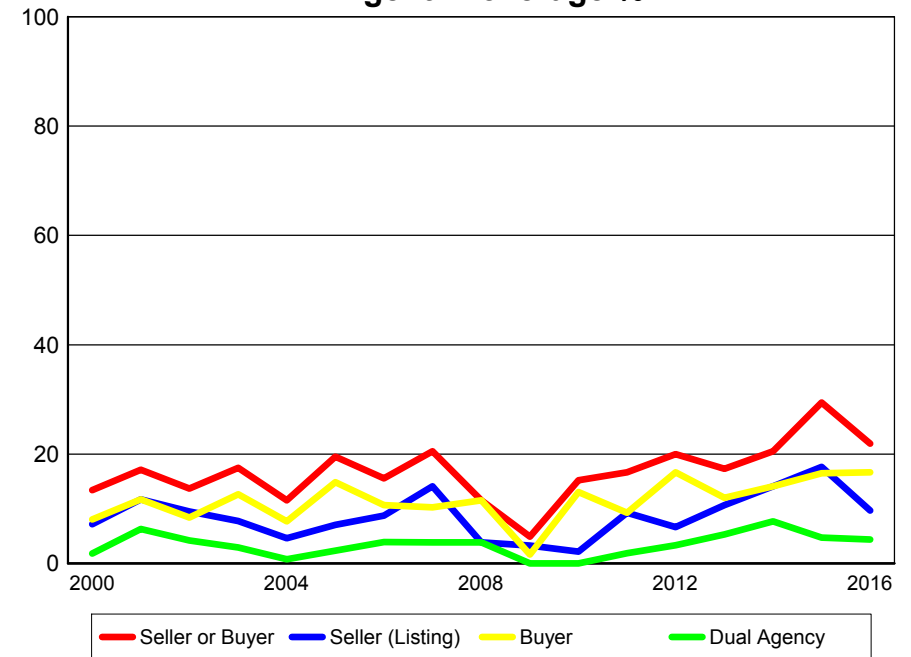


Single Family

Units Sold



HL Agent Brokerage %

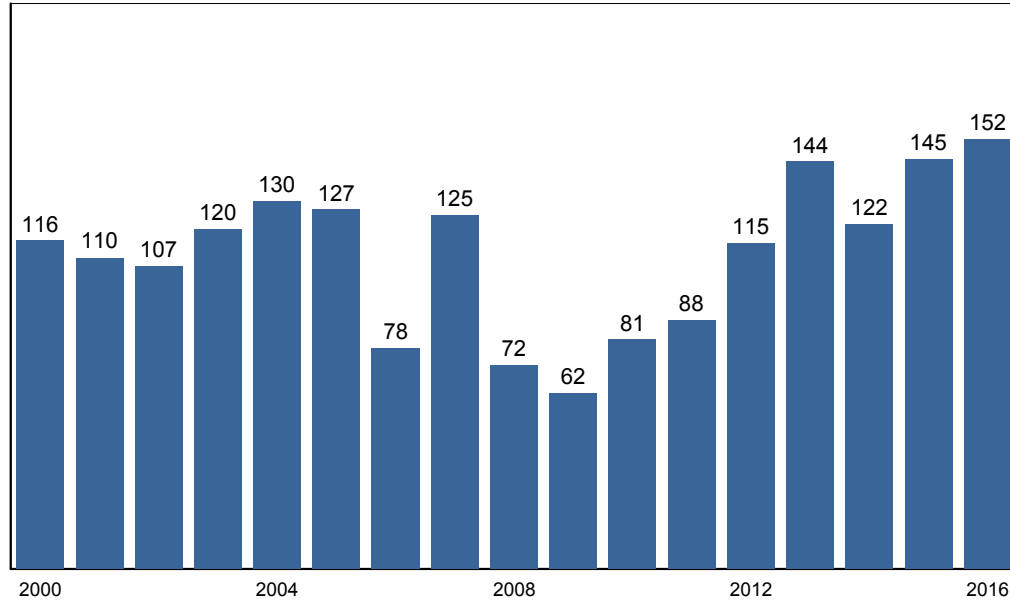


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Peekskill	Total Units Sold	1,485	112	111	95	103	130	128	103	78	52	61	46	54	60	75	78	85	114
	<u>HL Brokerage:</u>																		
	Seller or Buyer	253	15	19	13	18	15	25	16	16	6	3	7	9	12	13	16	25	25
	Seller	132	8	13	9	8	6	9	9	11	2	2	1	5	4	8	11	15	11
	Buyer	172	9	13	8	13	10	19	11	8	6	1	6	5	10	9	11	14	19
	Dual	51	2	7	4	3	1	3	4	3	2		1	2	4	6	4	4	5

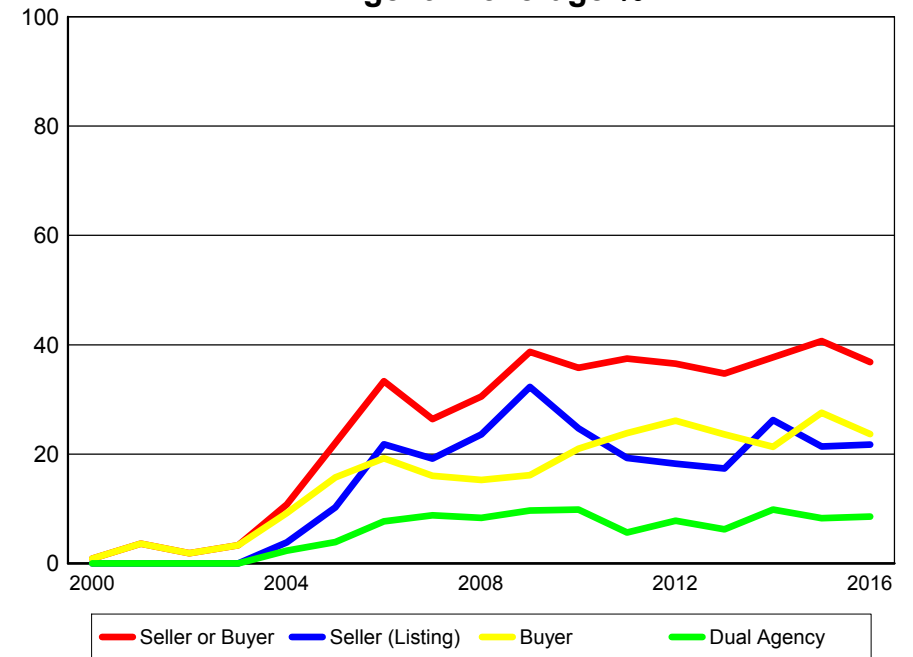
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Units Sold



HL Agent Brokerage %



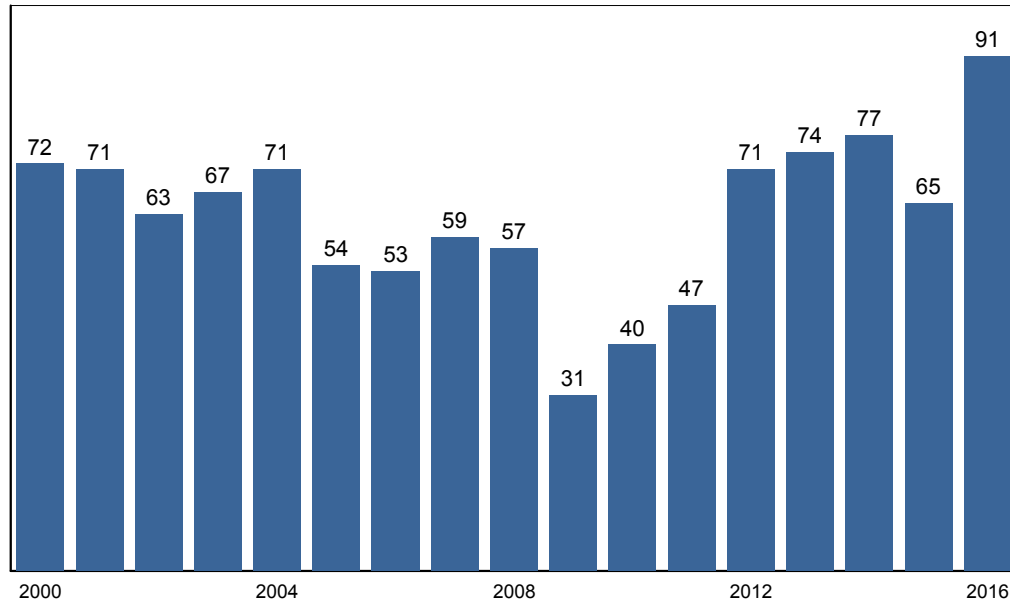
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Total Units Sold	1,894	116	110	107	120	130	127	78	125	72	62	81	88	115	144	122	145	152
	<u>HL Brokerage:</u>																		
	Seller or Buyer	473	1	4	2	4	14	28	26	33	22	24	29	33	42	50	46	59	56
	Seller	275					5	13	17	24	17	20	20	17	21	25	32	31	33
	Buyer	303	1	4	2	4	12	20	15	20	11	10	17	21	30	34	26	40	36
	Dual	105					3	5	6	11	6	6	8	5	9	9	12	12	13

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Seller or Buyer	25%	1%	4%	2%	3%	11%	22%	33%	26%	31%	39%	36%	38%	37%	35%	38%	41%	37%
	Seller	15%					4%	10%	22%	19%	24%	32%	25%	19%	18%	17%	26%	21%	22%
	Buyer	16%	1%	4%	2%	3%	9%	16%	19%	16%	15%	16%	21%	24%	26%	24%	21%	28%	24%
	Dual	6%					2%	4%	8%	9%	8%	10%	10%	6%	8%	6%	10%	8%	9%

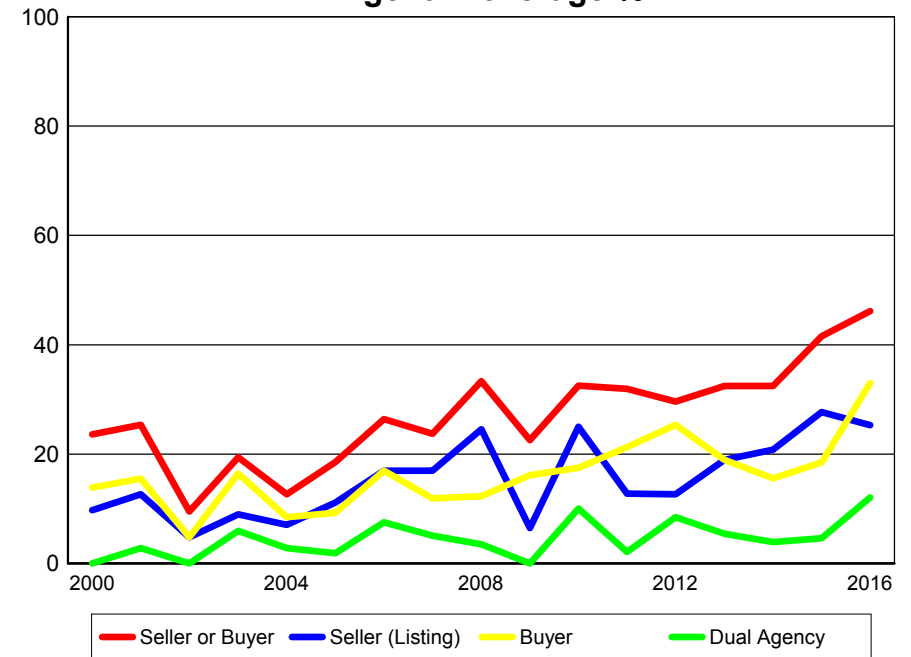


Single Family

Units Sold



HL Agent Brokerage %



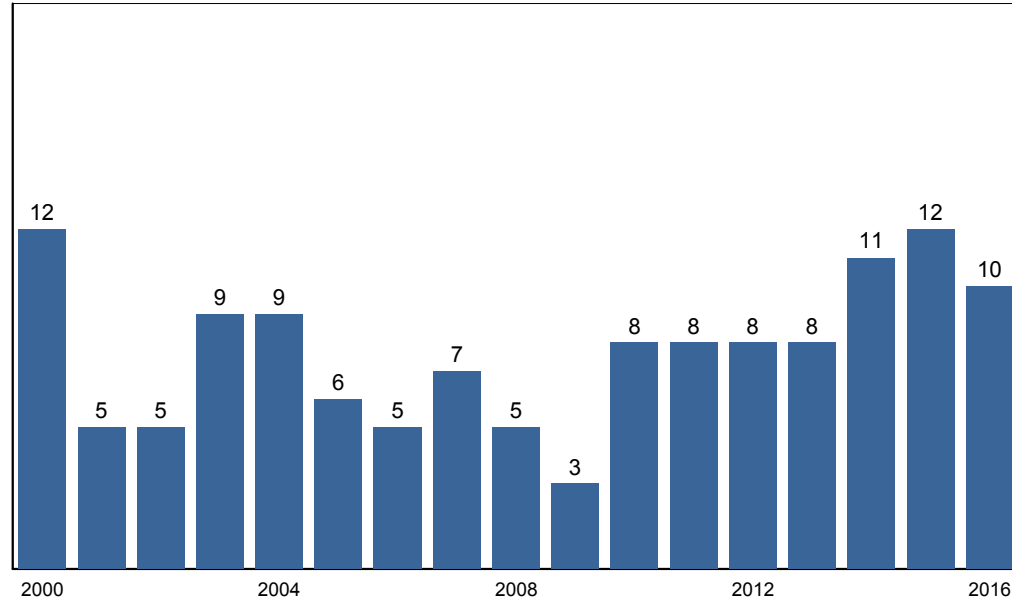
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Total Units Sold	1,063	72	71	63	67	71	54	53	59	57	31	40	47	71	74	77	65	91
	HL Brokerage:																		
	Seller or Buyer	294	17	18	6	13	9	10	14	14	19	7	13	15	21	24	25	27	42
	Seller	167	7	9	3	6	5	6	9	10	14	2	10	6	9	14	16	18	23
	Buyer	177	10	11	3	11	6	5	9	7	7	5	7	10	18	14	12	12	30
	Dual	50		2		4	2	1	4	3	2		4	1	6	4	3	3	11

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Seller or Buyer	28%	24%	25%	10%	19%	13%	19%	26%	24%	33%	23%	33%	32%	30%	32%	32%	42%	46%
	Seller	16%	10%	13%	5%	9%	7%	11%	17%	17%	25%	6%	25%	13%	13%	19%	21%	28%	25%
	Buyer	17%	14%	15%	5%	16%	8%	9%	17%	12%	12%	16%	18%	21%	25%	19%	16%	18%	33%
	Dual	5%		3%		6%	3%	2%	8%	5%	4%		10%	2%	8%	5%	4%	5%	12%

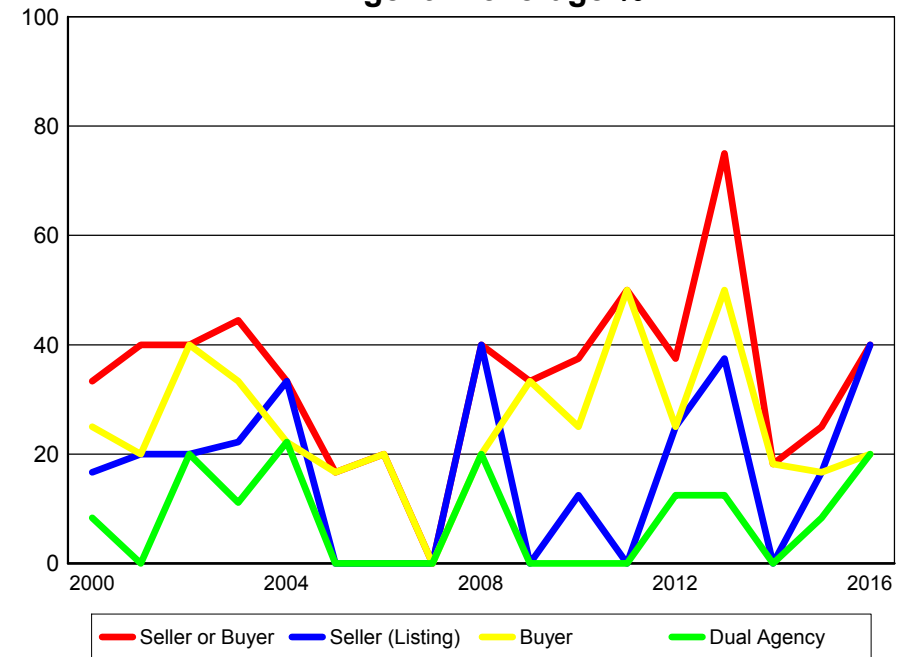


Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pocantico Hills	Total Units Sold	131	12	5	5	9	9	6	5	7	5	3	8	8	8	8	11	12	10
	<u>HL Brokerage:</u>																		
	Seller or Buyer	45	4	2	2	4	3	1	1		2	1	3	4	3	6	2	3	4
	Seller	23	2	1	1	2	3				2		1		2	3		2	4
	Buyer	33	3	1	2	3	2	1	1		1	1	2	4	2	4	2	2	2
	Dual	11	1		1	1	2				1				1	1		1	2

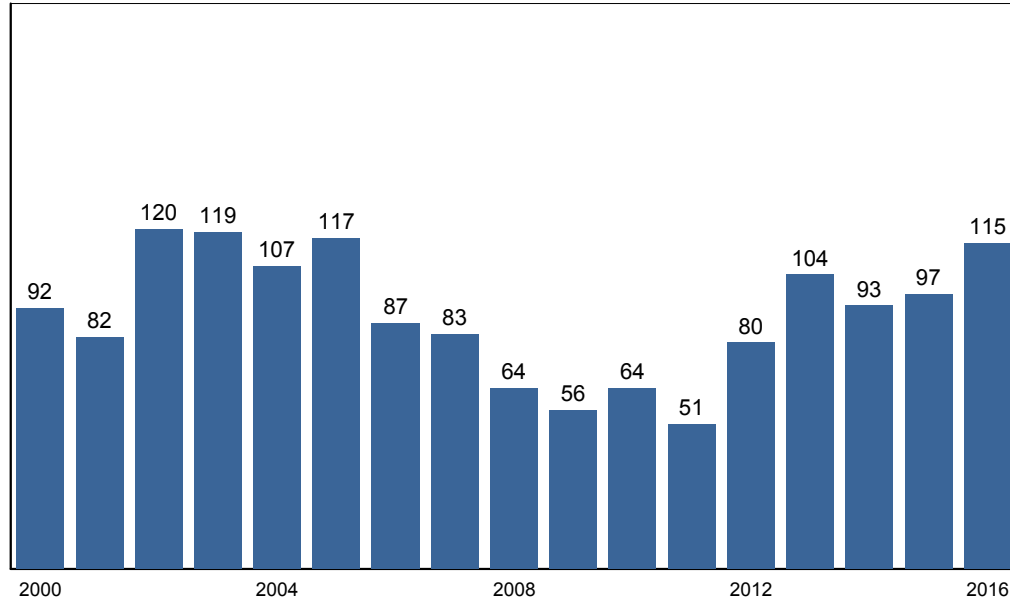
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pocantico Hills	Seller or Buyer	34%	33%	40%	40%	44%	33%	17%	20%		40%	33%	38%	50%	38%	75%	18%	25%	40%
	Seller	18%	17%	20%	20%	22%	33%				40%		13%		25%	38%		17%	40%
	Buyer	25%	25%	20%	40%	33%	22%	17%	20%		20%	33%	25%	50%	25%	50%	18%	17%	20%
	Dual	8%	8%		20%	11%	22%				20%				13%	13%		8%	20%

Single Family

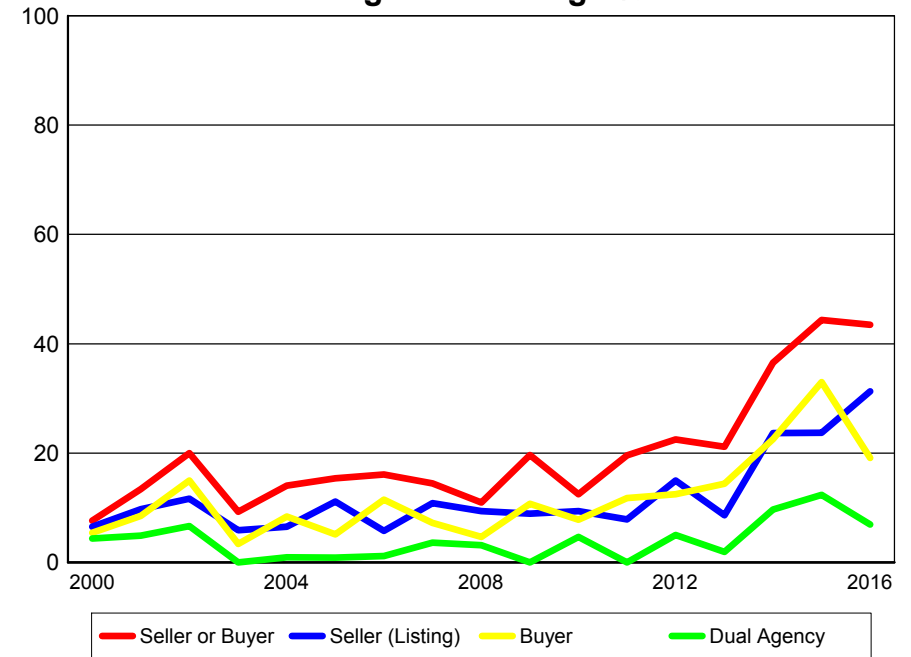
Dennis Tormey
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914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



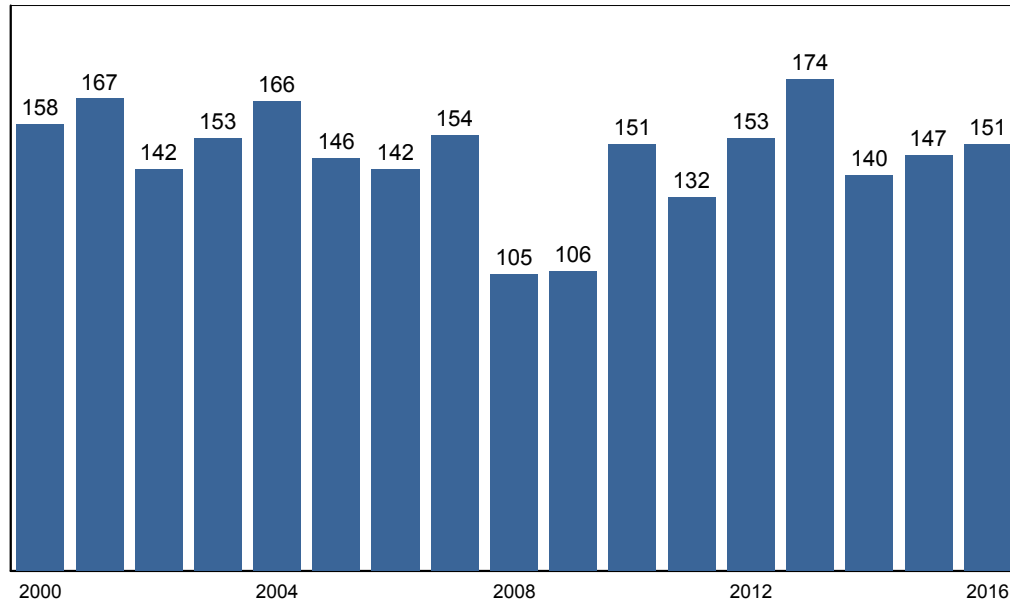
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Total Units Sold	1,531	92	82	120	119	107	117	87	83	64	56	64	51	80	104	93	97	115
	<u>HL Brokerage:</u>																		
	Seller or Buyer	315	7	11	24	11	15	18	14	12	7	11	8	10	18	22	34	43	50
	Seller	192	6	8	14	7	7	13	5	9	6	5	6	4	12	9	22	23	36
	Buyer	185	5	7	18	4	9	6	10	6	3	6	5	6	10	15	21	32	22
	Dual	62	4	4	8		1	1	1	3	2		3		4	2	9	12	8

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Seller or Buyer	21%	8%	13%	20%	9%	14%	15%	16%	14%	11%	20%	13%	20%	23%	21%	37%	44%	43%
	Seller	13%	7%	10%	12%	6%	7%	11%	6%	11%	9%	9%	9%	8%	15%	9%	24%	24%	31%
	Buyer	12%	5%	9%	15%	3%	8%	5%	11%	7%	5%	11%	8%	12%	13%	14%	23%	33%	19%
	Dual	4%	4%	5%	7%		1%	1%	1%	4%	3%		5%		5%	2%	10%	12%	7%

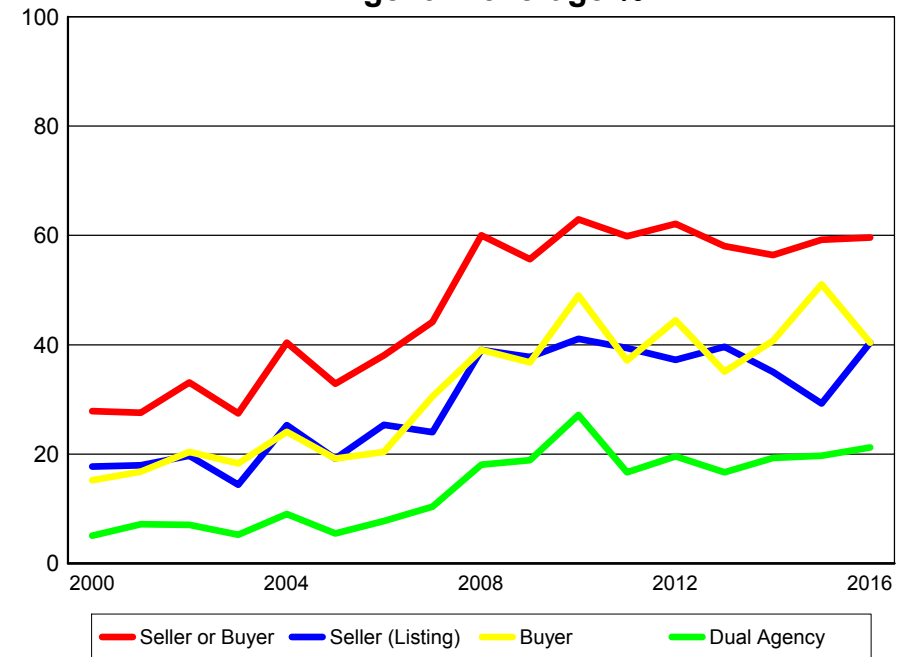


Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye City	Total Units Sold	2,487	158	167	142	153	166	146	142	154	105	106	151	132	153	174	140	147	151
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,164	44	46	47	42	67	48	54	68	63	59	95	79	95	101	79	87	90
	Seller	725	28	30	28	22	42	28	36	37	41	40	62	52	57	69	49	43	61
	Buyer	778	24	28	29	28	40	28	29	47	41	39	74	49	68	61	57	75	61
	Dual	337	8	12	10	8	15	8	11	16	19	20	41	22	30	29	27	29	32

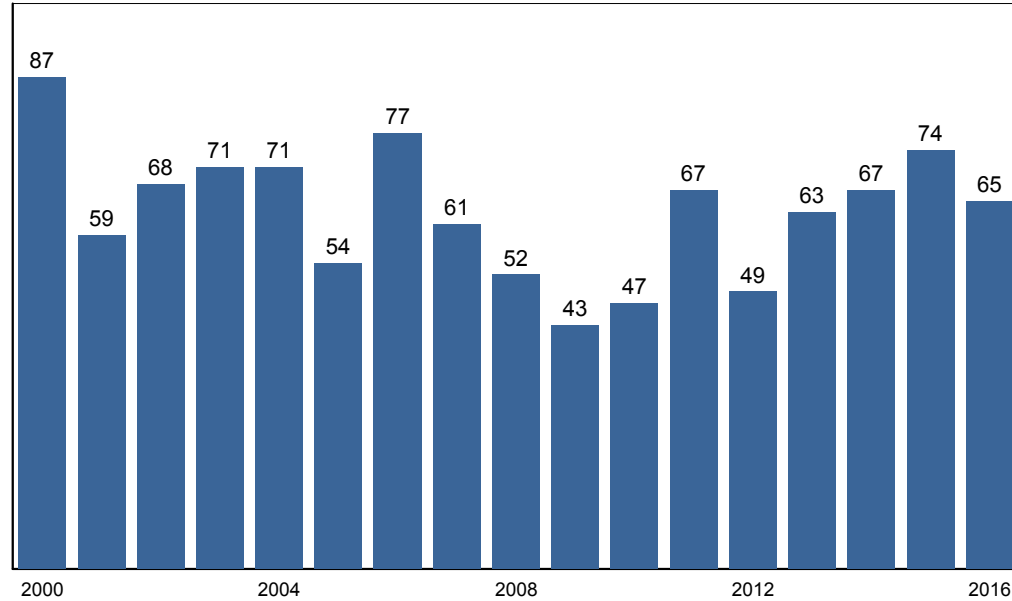
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Single Family

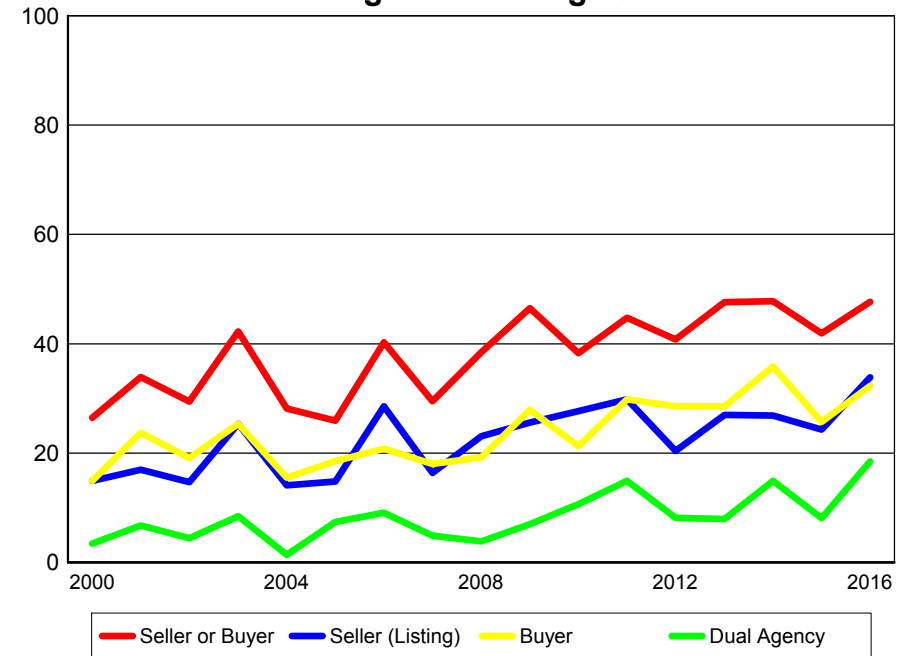
Dennis Tormey
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dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



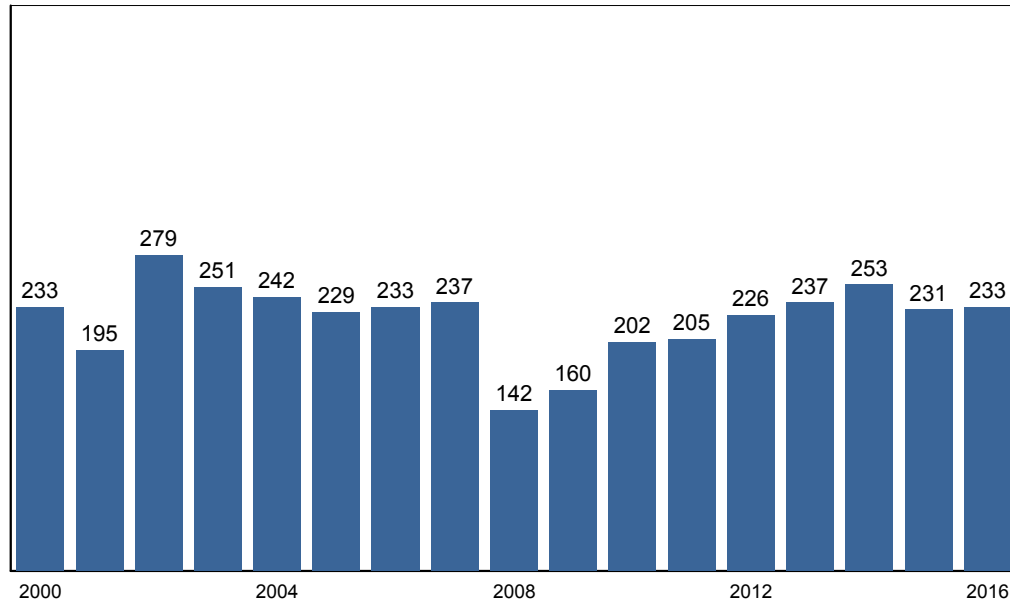
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Total Units Sold	1,075	87	59	68	71	71	54	77	61	52	43	47	67	49	63	67	74	65
	<u>HL Brokerage:</u>																		
	Seller or Buyer	408	23	20	20	30	20	14	31	18	20	20	18	30	20	30	32	31	31
	Seller	242	13	10	10	18	10	8	22	10	12	11	13	20	10	17	18	18	22
	Buyer	254	13	14	13	18	11	10	16	11	10	12	10	20	14	18	24	19	21
	Dual	88	3	4	3	6	1	4	7	3	2	3	5	10	4	5	10	6	12

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Seller or Buyer	38%	26%	34%	29%	42%	28%	26%	40%	30%	38%	47%	38%	45%	41%	48%	48%	42%	48%
	Seller	23%	15%	17%	15%	25%	14%	15%	29%	16%	23%	26%	28%	30%	20%	27%	27%	24%	34%
	Buyer	24%	15%	24%	19%	25%	15%	19%	21%	18%	19%	28%	21%	30%	29%	29%	36%	26%	32%
	Dual	8%	3%	7%	4%	8%	1%	7%	9%	5%	4%	7%	11%	15%	8%	8%	15%	8%	18%

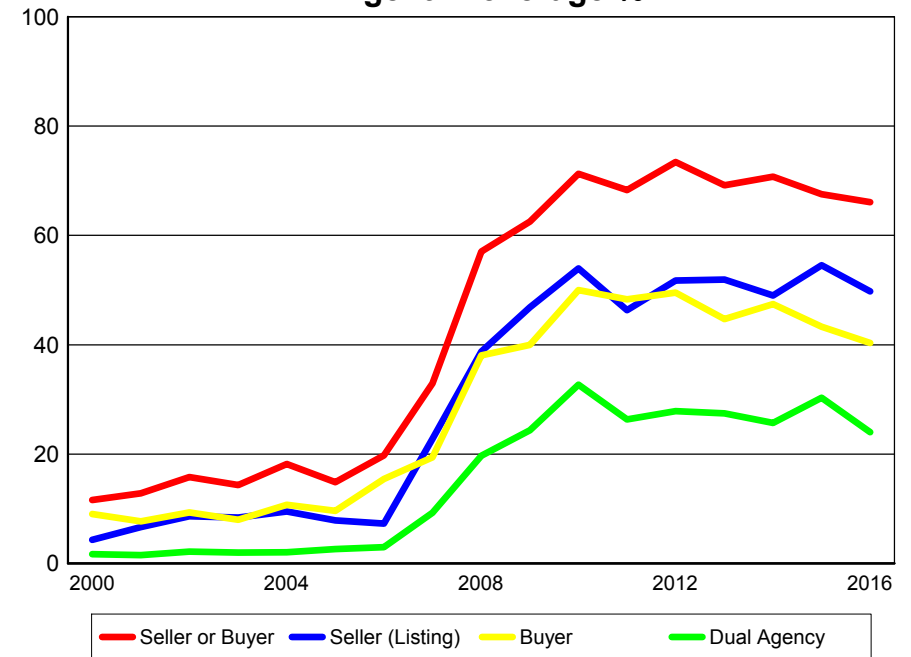


Single Family

Units Sold



HL Agent Brokerage %



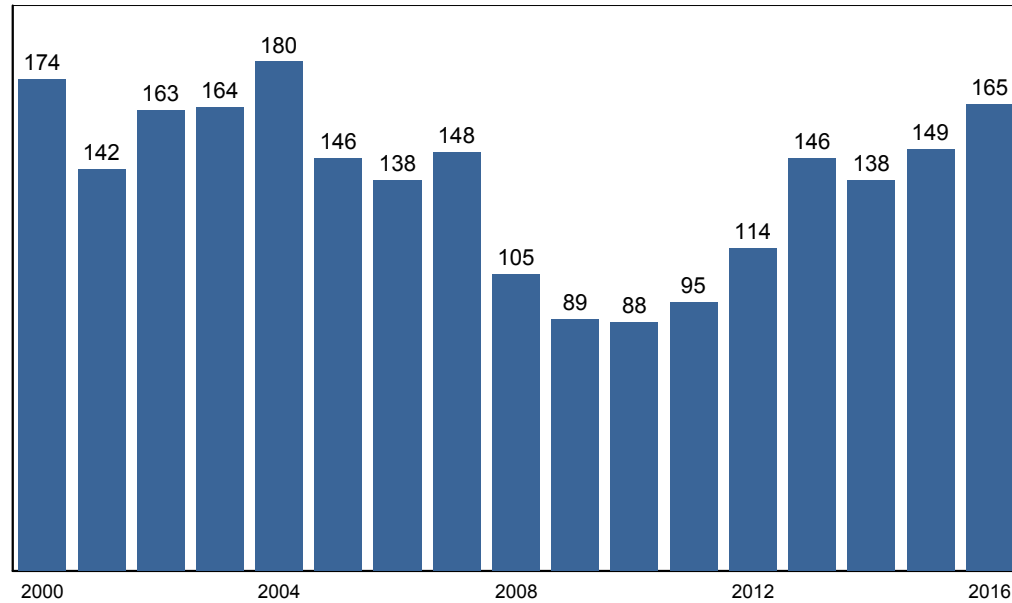
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Total Units Sold	3,788	233	195	279	251	242	229	233	237	142	160	202	205	226	237	253	231	233
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,618	27	25	44	36	44	34	46	78	81	100	144	140	166	164	179	156	154
	Seller	1,120	10	13	24	21	23	18	17	54	55	75	109	95	117	123	124	126	116
	Buyer	1,062	21	15	26	20	26	22	36	46	54	64	101	99	112	106	120	100	94
	Dual	564	4	3	6	5	5	6	7	22	28	39	66	54	63	65	65	70	56

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Seller or Buyer	43%	12%	13%	16%	14%	18%	15%	20%	33%	57%	63%	71%	68%	73%	69%	71%	68%	66%
	Seller	30%	4%	7%	9%	8%	10%	8%	7%	23%	39%	47%	54%	46%	52%	52%	49%	55%	50%
	Buyer	28%	9%	8%	9%	8%	11%	10%	15%	19%	38%	40%	50%	48%	50%	45%	47%	43%	40%
	Dual	15%	2%	2%	2%	2%	2%	3%	3%	9%	20%	24%	33%	26%	28%	27%	26%	30%	24%

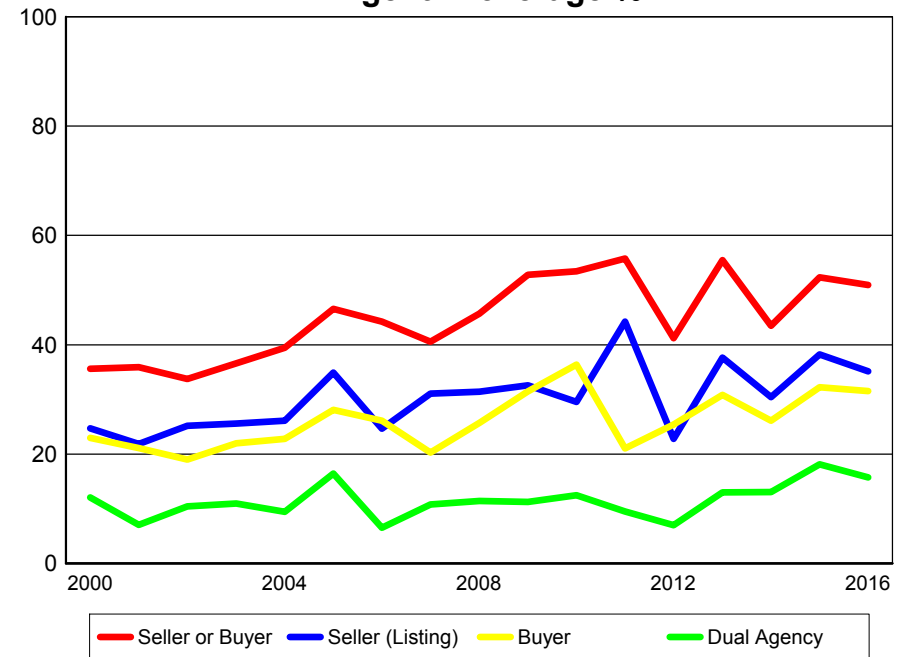


Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Somers	Total Units Sold	2,344	174	142	163	164	180	146	138	148	105	89	88	95	114	146	138	149	165
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,033	62	51	55	60	71	68	61	60	48	47	47	53	47	81	60	78	84
	Seller	703	43	31	41	42	47	51	34	46	33	29	26	42	26	55	42	57	58
	Buyer	602	40	30	31	36	41	41	36	30	27	28	32	20	29	45	36	48	52
	Dual	272	21	10	17	18	17	24	9	16	12	10	11	9	8	19	18	27	26

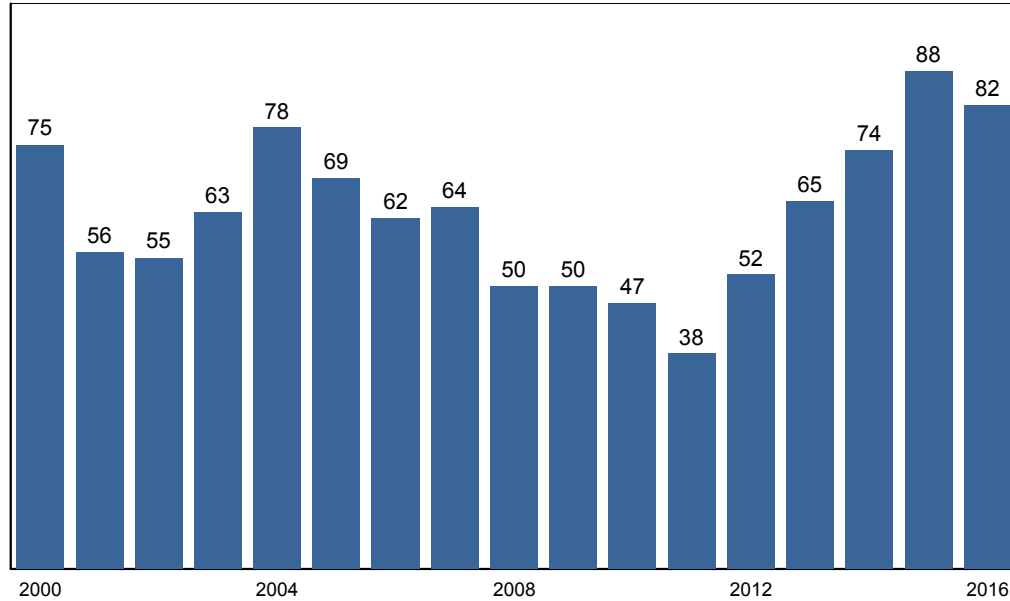
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Somers	Seller or Buyer	44%	36%	36%	34%	37%	39%	47%	44%	41%	46%	53%	53%	56%	41%	55%	43%	52%	51%
	Seller	30%	25%	22%	25%	26%	26%	35%	25%	31%	31%	33%	30%	44%	23%	38%	30%	38%	35%
	Buyer	26%	23%	21%	19%	22%	23%	28%	26%	20%	26%	31%	36%	21%	25%	31%	26%	32%	32%
	Dual	12%	12%	7%	10%	11%	9%	16%	7%	11%	11%	11%	13%	9%	7%	13%	13%	18%	16%

Single Family

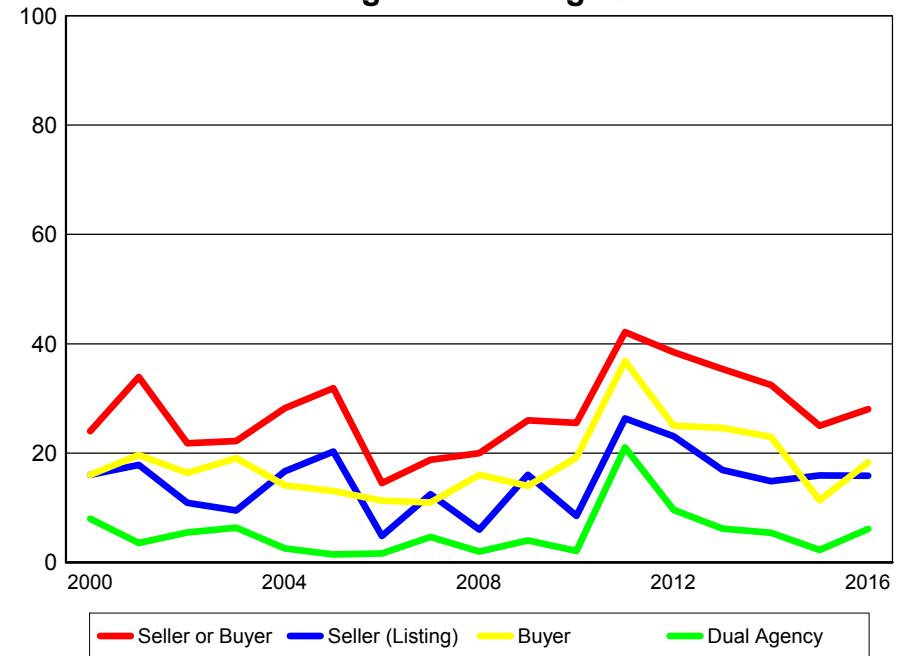
Dennis Tormey
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Units Sold



HL Agent Brokerage %

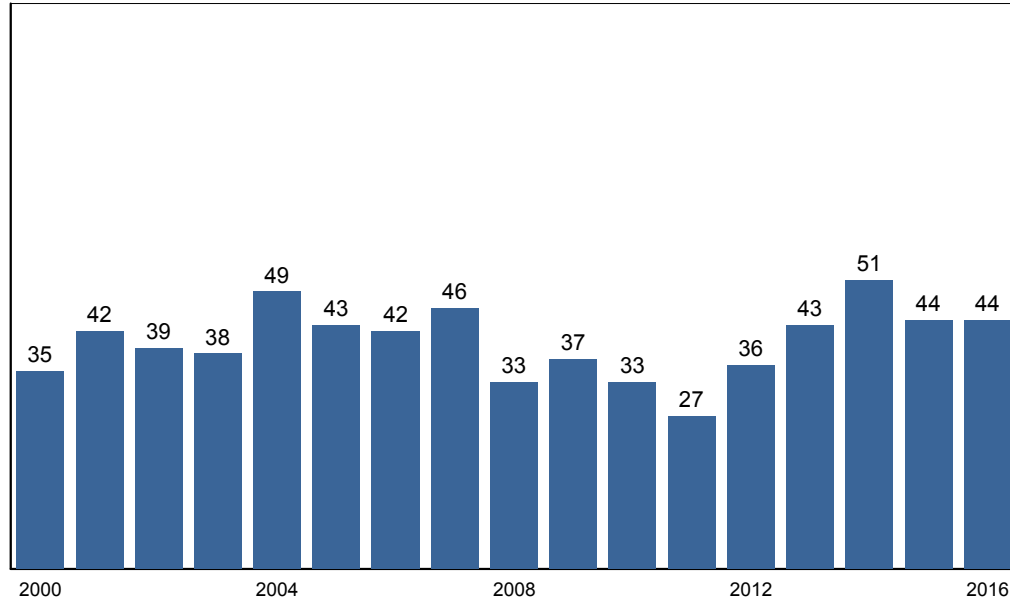


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Total Units Sold	1,068	75	56	55	63	78	69	62	64	50	50	47	38	52	65	74	88	82
	<u>HL Brokerage:</u>																		
	Seller or Buyer	291	18	19	12	14	22	22	9	12	10	13	12	16	20	23	24	22	23
	Seller	158	12	10	6	6	13	14	3	8	3	8	4	10	12	11	11	14	13
	Buyer	187	12	11	9	12	11	9	7	7	8	7	9	14	13	16	17	10	15
	Dual	54	6	2	3	4	2	1	1	3	1	2	1	8	5	4	4	2	5

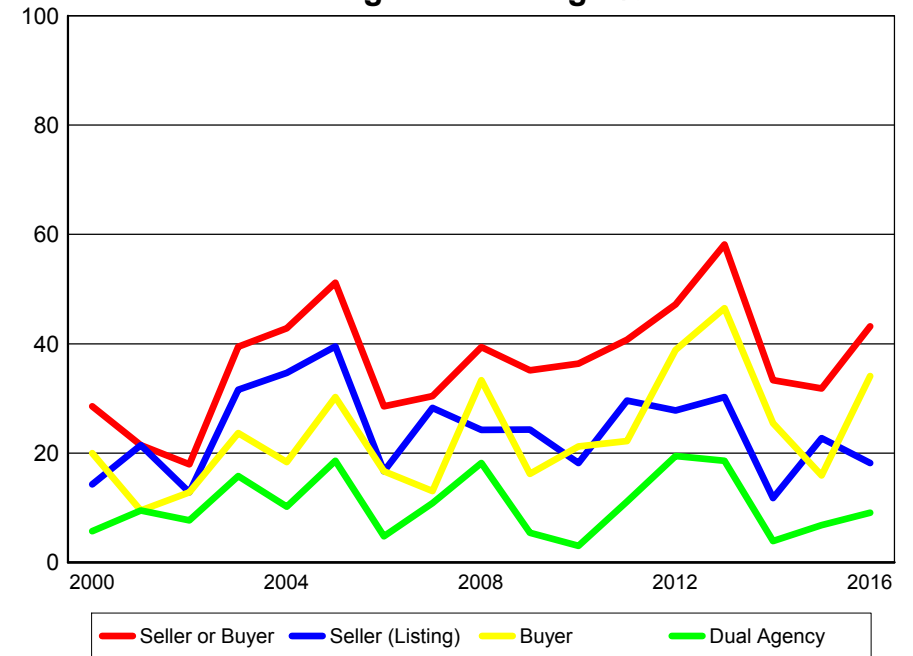
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Seller or Buyer	27%	24%	34%	22%	22%	28%	32%	15%	19%	20%	26%	26%	42%	38%	35%	32%	25%	28%
	Seller	15%	16%	18%	11%	10%	17%	20%	5%	13%	6%	16%	9%	26%	23%	17%	15%	16%	16%
	Buyer	18%	16%	20%	16%	19%	14%	13%	11%	11%	16%	14%	19%	37%	25%	25%	23%	11%	18%
	Dual	5%	8%	4%	5%	6%	3%	1%	2%	5%	2%	4%	2%	21%	10%	6%	5%	2%	6%



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Total Units Sold	682	35	42	39	38	49	43	42	46	33	37	33	27	36	43	51	44	44
	HL Brokerage:																		
	Seller or Buyer	251	10	9	7	15	21	22	12	14	13	13	12	11	17	25	17	14	19
	Seller	163	5	9	5	12	17	17	7	13	8	9	6	8	10	13	6	10	8
	Buyer	159	7	4	5	9	9	13	7	6	11	6	7	6	14	20	13	7	15
	Dual	71	2	4	3	6	5	8	2	5	6	2	1	3	7	8	2	3	4

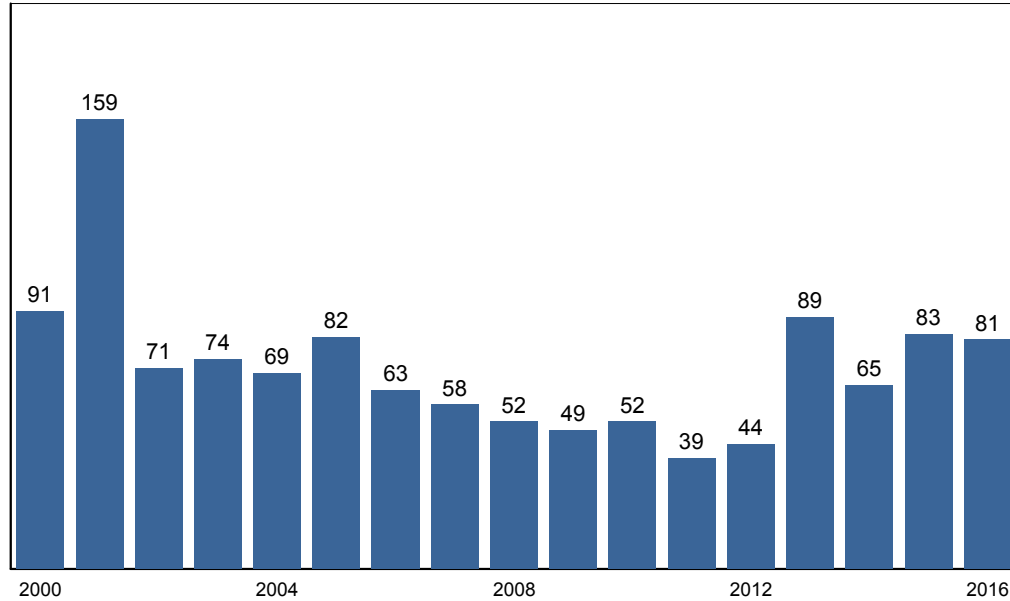
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Seller or Buyer	37%	29%	21%	18%	39%	43%	51%	29%	30%	39%	35%	36%	41%	47%	58%	33%	32%	43%
	Seller	24%	14%	21%	13%	32%	35%	40%	17%	28%	24%	24%	18%	30%	28%	30%	12%	23%	18%
	Buyer	23%	20%	10%	13%	24%	18%	30%	17%	13%	33%	16%	21%	22%	39%	47%	25%	16%	34%
	Dual	10%	6%	10%	8%	16%	10%	19%	5%	11%	18%	5%	3%	11%	19%	19%	4%	7%	9%

Single Family

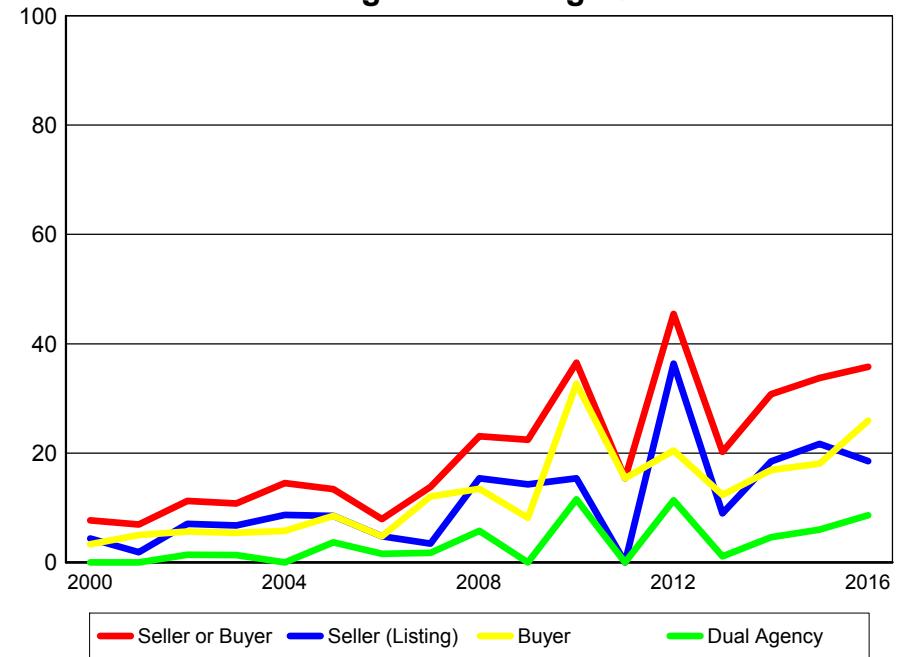
Dennis Tormey
Real Estate Salesperson
914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



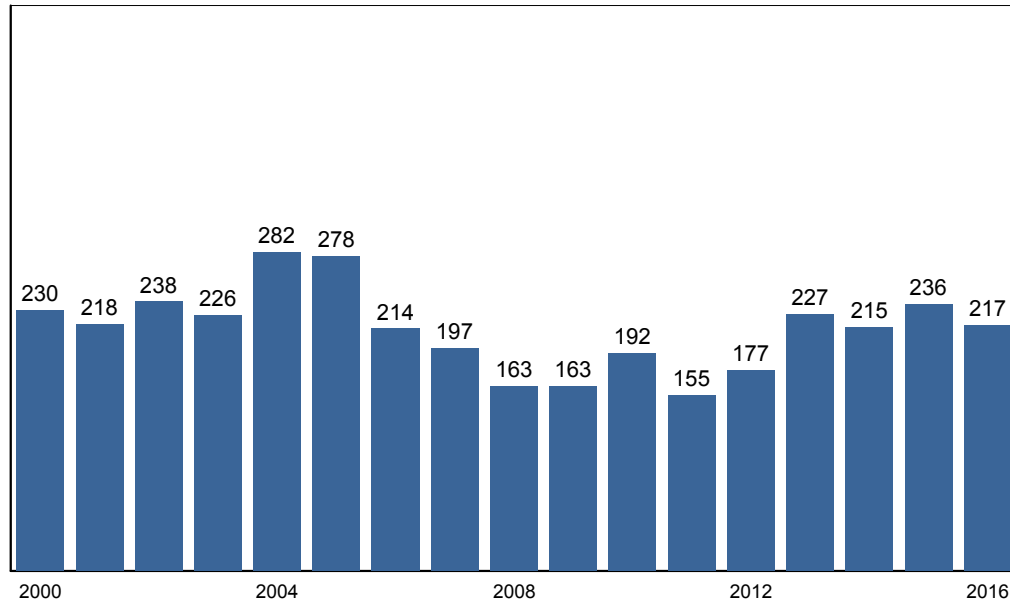
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Valhalla	Total Units Sold	1,221	91	159	71	74	69	82	63	58	52	49	52	39	44	89	65	83	81
	<u>HL Brokerage:</u>																		
	Seller or Buyer	231	7	11	8	8	10	11	5	8	12	11	19	6	20	18	20	28	29
	Seller	127	4	3	5	5	6	7	3	2	8	7	8		16	8	12	18	15
	Buyer	141	3	8	4	4	4	7	3	7	7	4	17	6	9	11	11	15	21
	Dual	37			1	1		3	1	1	3		6		5	1	3	5	7

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Valhalla	Seller or Buyer	19%	8%	7%	11%	11%	14%	13%	8%	14%	23%	22%	37%	15%	45%	20%	31%	34%	36%
	Seller	10%	4%	2%	7%	7%	9%	9%	5%	3%	15%	14%	15%		36%	9%	18%	22%	19%
	Buyer	12%	3%	5%	6%	5%	6%	9%	5%	12%	13%	8%	33%	15%	20%	12%	17%	18%	26%
	Dual	3%			1%	1%		4%	2%	2%	6%		12%		11%	1%	5%	6%	9%

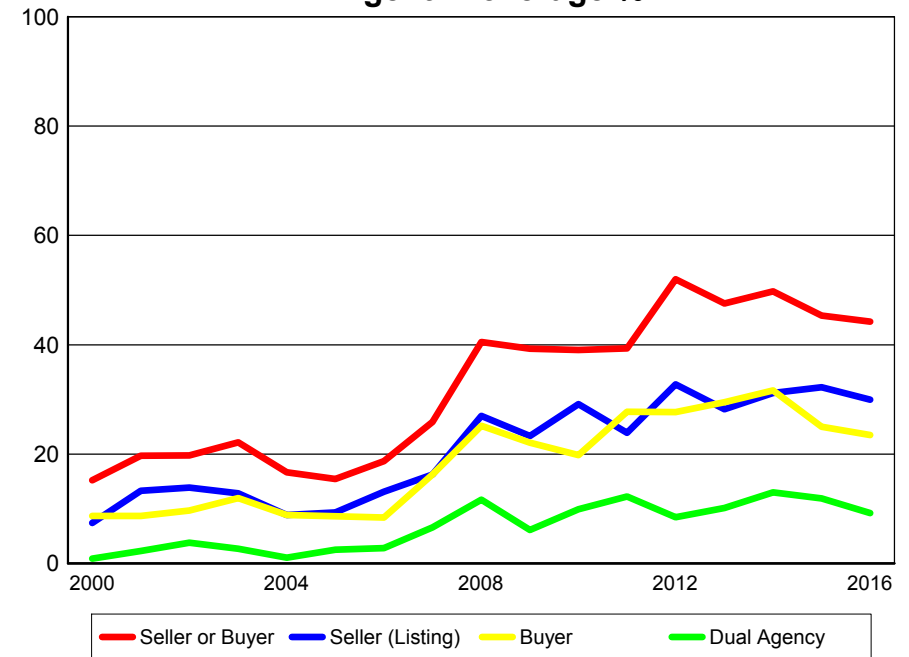


Single Family

Units Sold



HL Agent Brokerage %

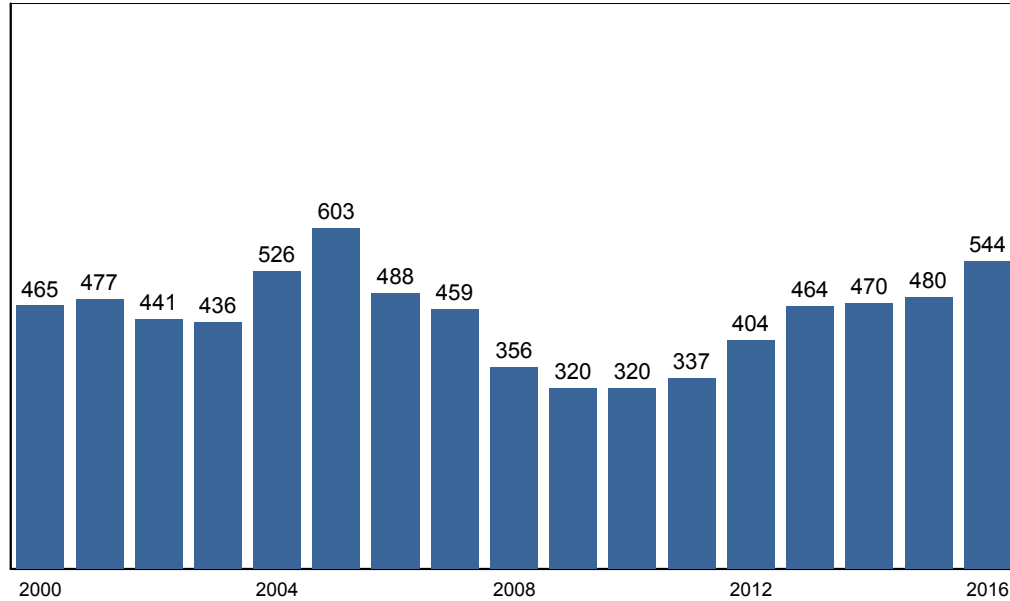


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
White Plains	Total Units Sold	3,628	230	218	238	226	282	278	214	197	163	163	192	155	177	227	215	236	217
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,132	35	43	47	50	47	43	40	51	66	64	75	61	92	108	107	107	96
	Seller	724	17	29	33	29	25	26	28	32	44	38	56	37	58	64	67	76	65
	Buyer	640	20	19	23	27	25	24	18	32	41	36	38	43	49	67	68	59	51
	Dual	232	2	5	9	6	3	7	6	13	19	10	19	19	15	23	28	28	20

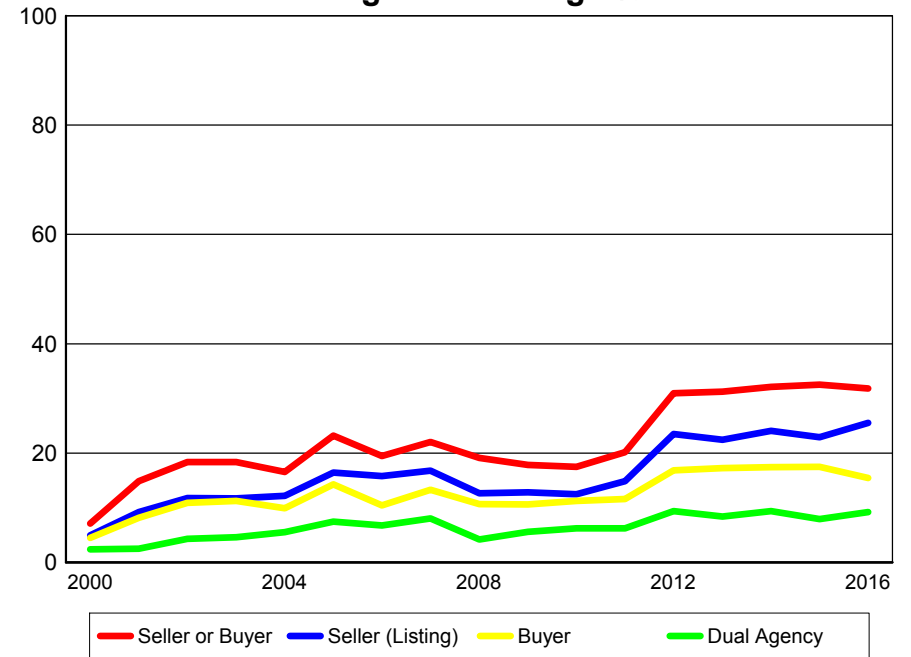
[illegible]



Units Sold



HL Agent Brokerage %



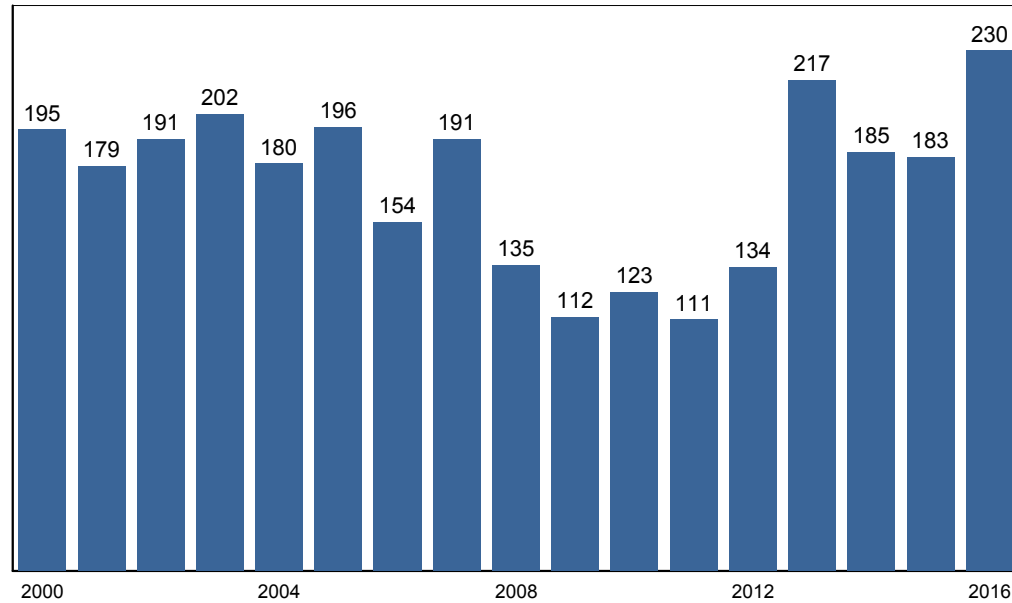
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Total Units Sold	7,590	465	477	441	436	526	603	488	459	356	320	320	337	404	464	470	480	544
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,687	33	71	81	80	87	140	95	101	68	57	56	68	125	145	151	156	173
	Seller	1,224	23	44	52	51	64	99	77	77	45	41	40	50	95	104	113	110	139
	Buyer	952	21	39	48	49	52	86	51	61	38	34	36	39	68	80	82	84	84
	Dual	489	11	12	19	20	29	45	33	37	15	18	20	21	38	39	44	38	50

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Seller or Buyer	22%	7%	15%	18%	18%	17%	23%	19%	22%	19%	18%	18%	20%	31%	31%	32%	33%	32%
	Seller	16%	5%	9%	12%	12%	12%	16%	16%	17%	13%	13%	13%	15%	24%	22%	24%	23%	26%
	Buyer	13%	5%	8%	11%	11%	10%	14%	10%	13%	11%	11%	11%	12%	17%	17%	17%	18%	15%
	Dual	6%	2%	3%	4%	5%	6%	7%	7%	8%	4%	6%	6%	6%	9%	8%	9%	8%	9%

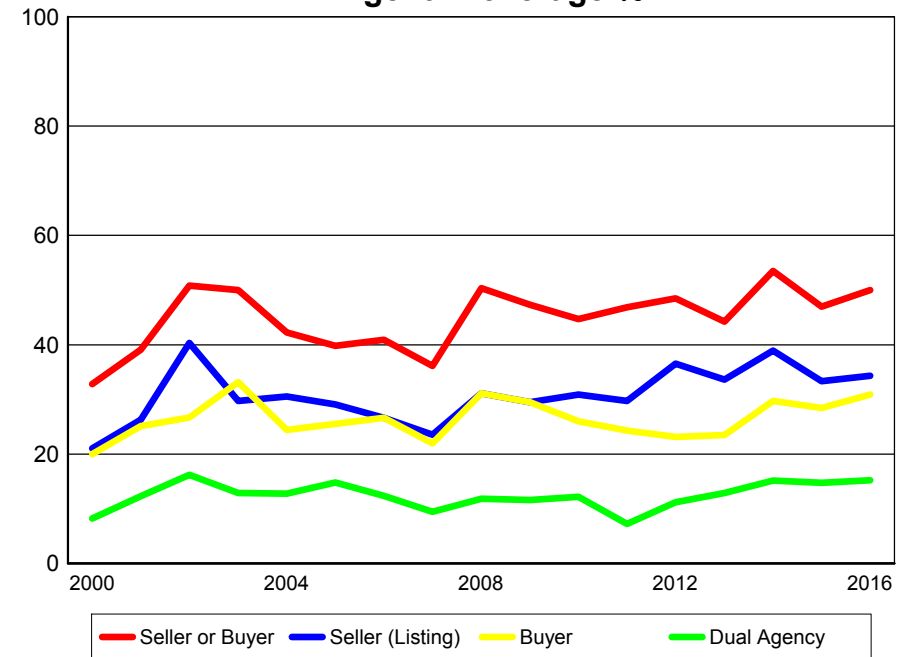


Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yorktown	Total Units Sold	2,918	195	179	191	202	180	196	154	191	135	112	123	111	134	217	185	183	230
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,307	64	70	97	101	76	78	63	69	68	53	55	52	65	96	99	86	115
	Seller	903	41	47	77	60	55	57	41	45	42	33	38	33	49	73	72	61	79
	Buyer	773	39	45	51	67	44	50	41	42	42	33	32	27	31	51	55	52	71
	Dual	369	16	22	31	26	23	29	19	18	16	13	15	8	15	28	28	27	35

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yorktown	Seller or Buyer	45%	33%	39%	51%	50%	42%	40%	41%	36%	50%	47%	45%	47%	49%	44%	54%	47%	50%
	Seller	31%	21%	26%	40%	30%	31%	29%	27%	24%	31%	29%	31%	30%	37%	34%	39%	33%	34%
	Buyer	26%	20%	25%	27%	33%	24%	26%	27%	22%	31%	29%	26%	24%	23%	24%	30%	28%	31%
	Dual	13%	8%	12%	16%	13%	13%	15%	12%	9%	12%	12%	12%	7%	11%	13%	15%	15%	15%