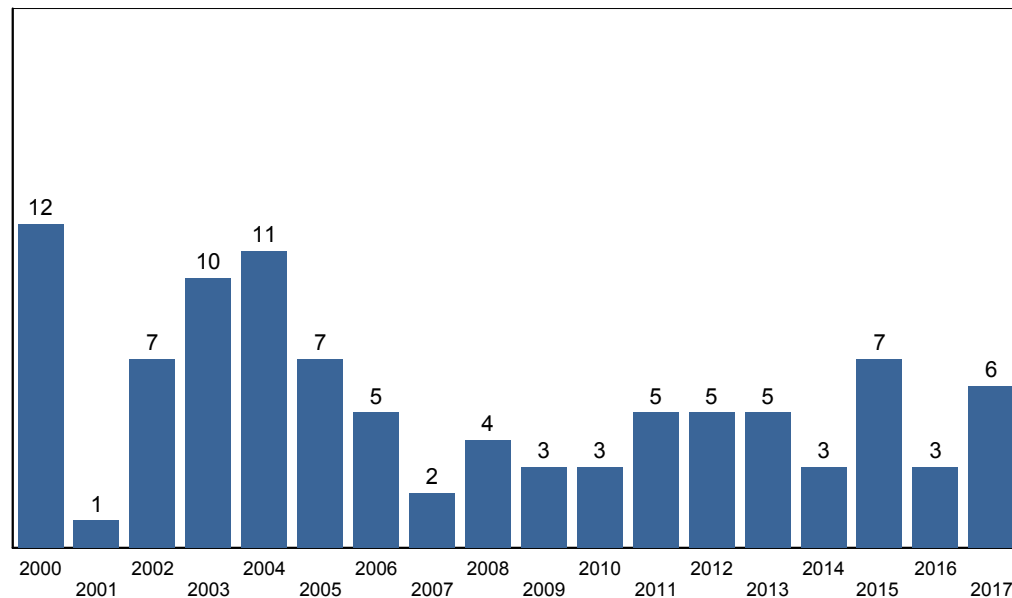
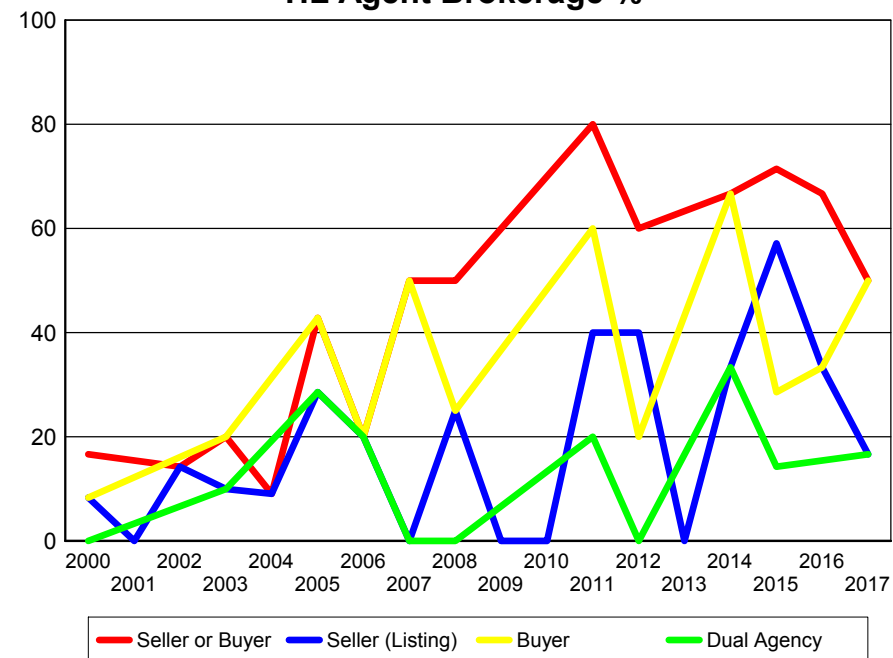


Co-Operative

Units Sold



HL Agent Brokerage %



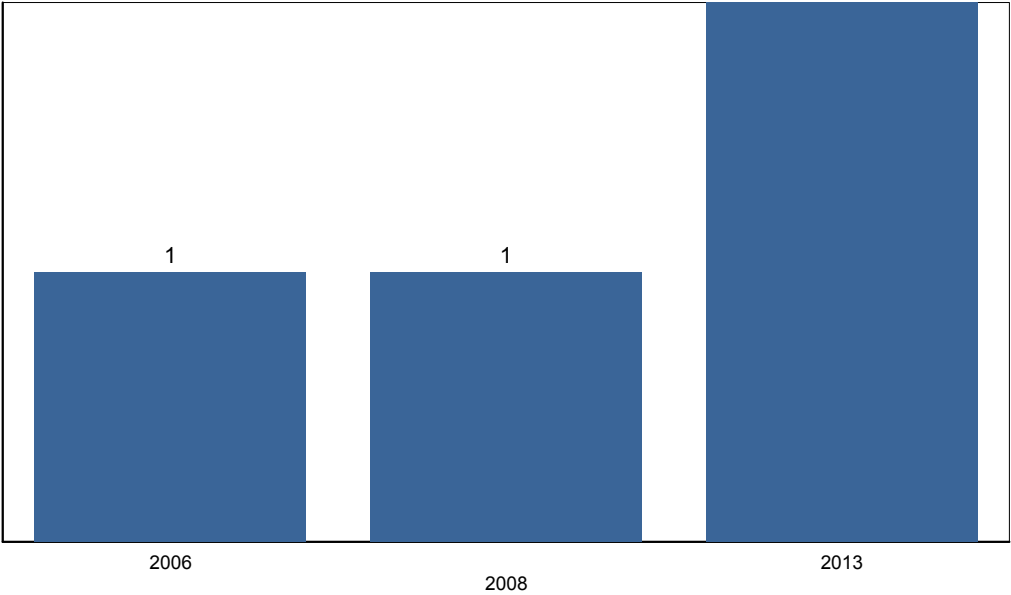
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Briarcliff Manor	Total Units Sold	99	12	1	7	10	11	7	5	2	4	3	3	5	5	5	3	7	3	6
	<u>HL Brokerage:</u>																			
	Seller or Buyer	32	2		1	2	1	3	1	1	2			4	3		2	5	2	3
	Seller	19	1		1	1	1	2	1		1			2	2		1	4	1	1
	Buyer	21	1			2		3	1	1	1			3	1		2	2	1	3
	Dual	8				1		2	1					1			1	1		1

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Briarcliff Manor	Seller or Buyer	37%	17%		14%	20%	9%	43%	20%	50%	50%			80%	60%		67%	71%	67%	50%
	Seller	19%	8%		14%	10%	9%	29%	20%		25%			40%	40%		33%	57%	33%	17%
	Buyer	30%	8%			20%		43%	20%	50%	25%			60%	20%		67%	29%	33%	50%
	Dual																			
		12%				10%		29%	20%					20%			33%	14%		17%

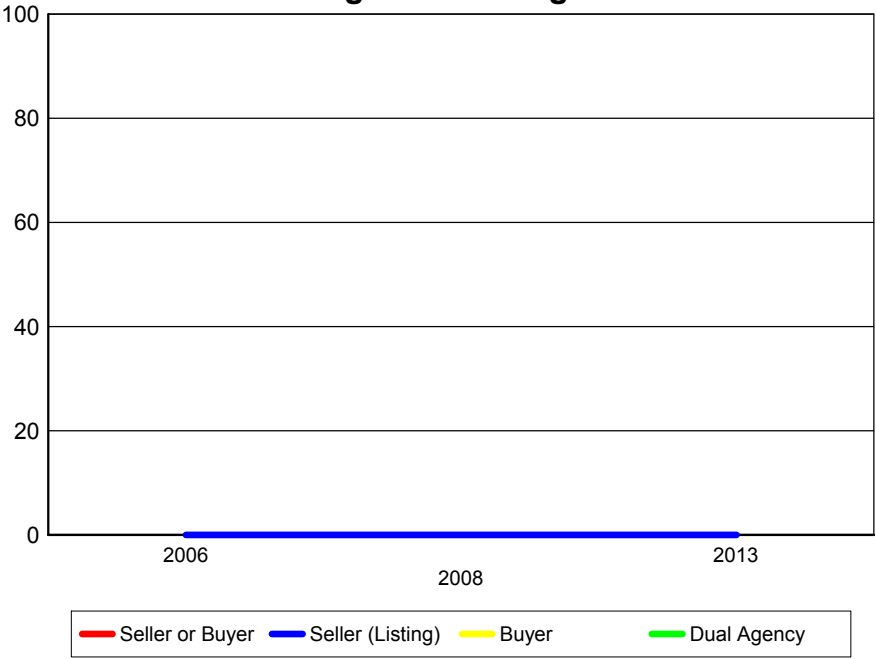
Elmsford School District

Co-Operative

Units Sold



HL Agent Brokerage %

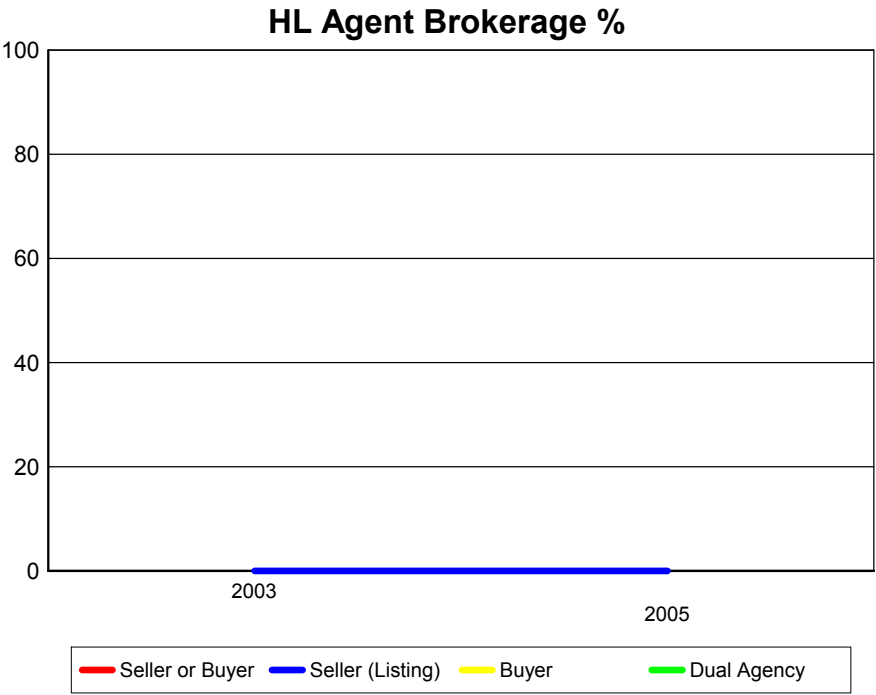
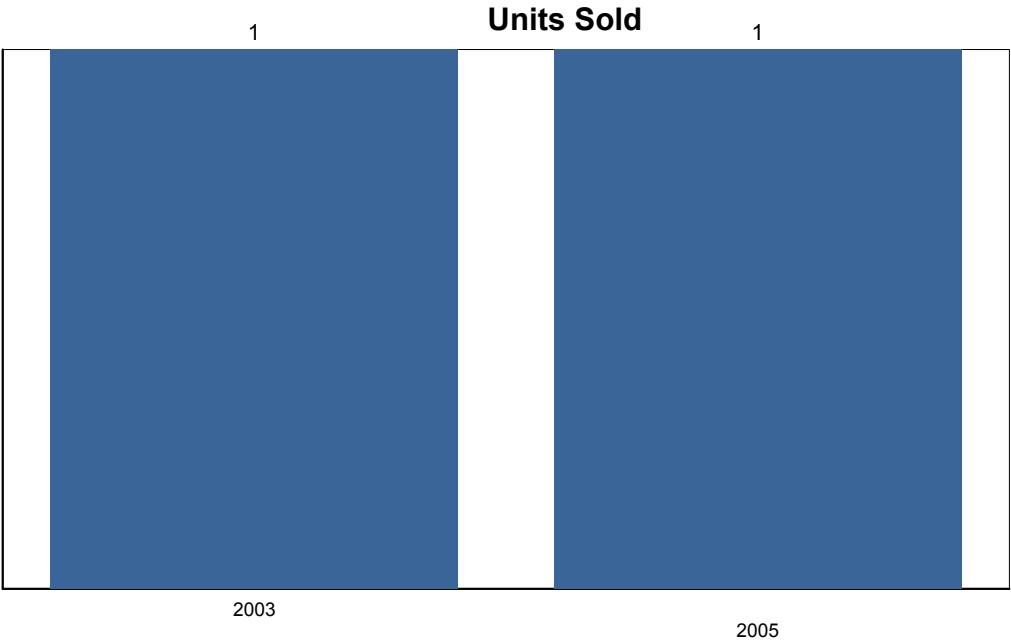


		Total	2006	2008	2013
Elmsford	Total Units Sold	4	1	1	2
	HL Brokerage:				
	Seller or Buyer				
	Seller				
	Buyer				
	Dual				

		Total	2006	2008	2013
Elmsford	Seller or Buyer				
	Seller				
	Buyer				
	Dual				

Mount Pleasant School District

Co-Operative



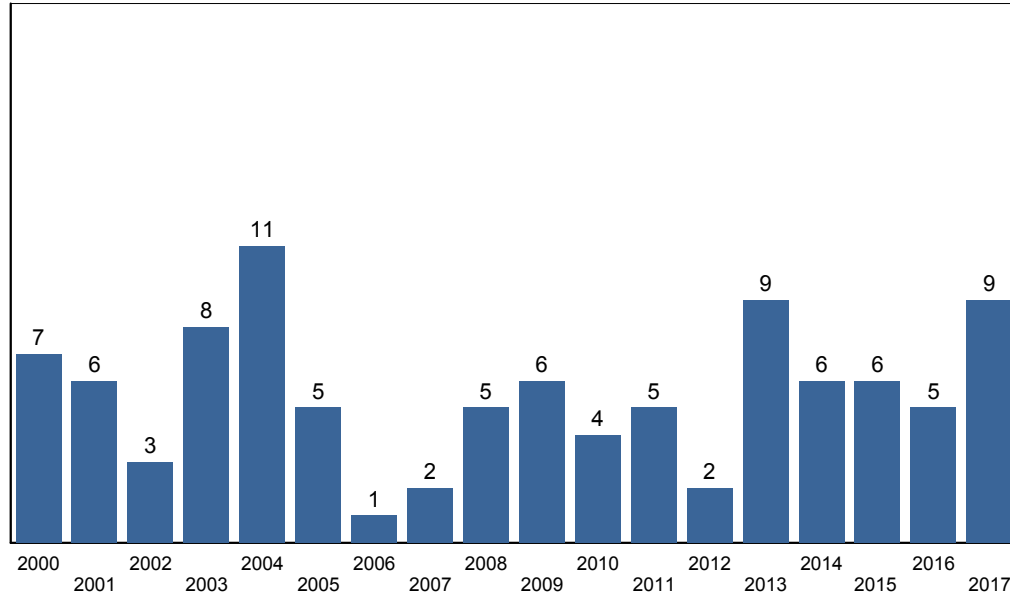
		Total	2003	2005
Mount Pleasant	Total Units Sold	2	1	1
	HL Brokerage:			
	Seller or Buyer			
	Seller			
	Buyer			
	Dual			

		Total	2003	2005
Mount Pleasant	Seller or Buyer			
	Seller			
	Buyer			
	Dual			

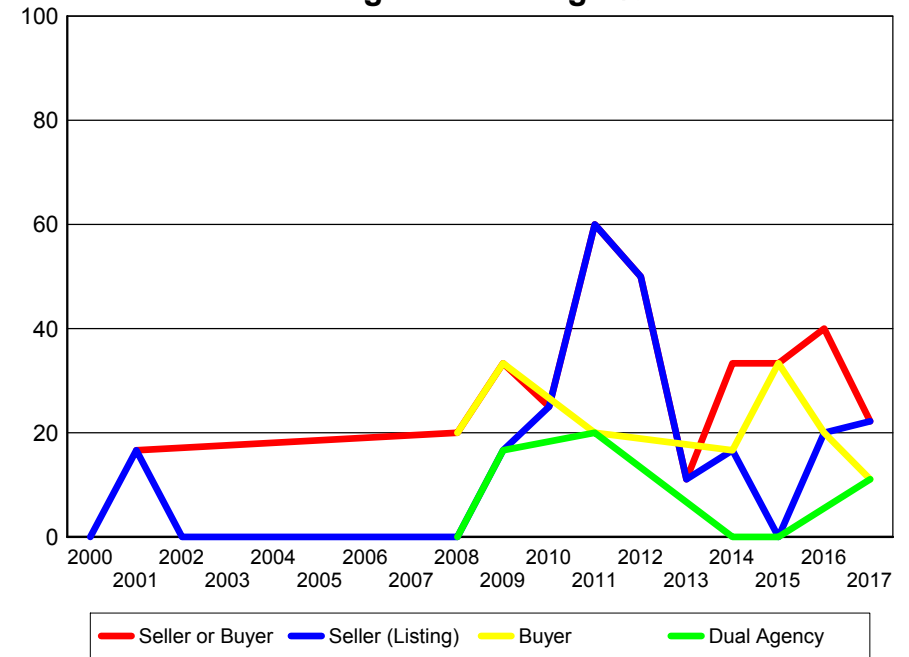
Pleasantville School District

Co-Operative

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Pleasantville	Total Units Sold	100	7	6	3	8	11	5	1	2	5	6	4	5	2	9	6	6	5	9
	HL Brokerage:																			
	Seller or Buyer	18		1							1	2	1	3	1	1	2	2	2	2
	Seller	12		1								1	1	3	1	1	1		1	2
	Buyer	9									1	2		1			1	2	1	1
	Dual	3										1		1						1

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Pleasantville	Seller or Buyer	29%		17%							20%	33%	25%	60%	50%	11%	33%	33%	40%	22%
	Seller	12%		17%								17%	25%	60%	50%	11%	17%		20%	22%
	Buyer	21%									20%	33%		20%			17%	33%	20%	11%
	Dual	8%										17%		20%					20%	11%

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Total	@Units Sold	205	19	7	10	19	22	13	7	4	10	9	7	10	7	16	9	13
	@HL Participating A	50	2	1	1	2	1	3	1	1	3	2	1	7	4	1	4	7
	@HL Listing Agent	31	1	1	1	1	1	2	1	0	1	1	1	5	3	1	2	4
	@Buyer Agent	30	1			2		3	1	1	2	2		4	1		3	4
	@Seller and Buyer	11	0			1		2	1	0	0	1		2	0		1	1
Briarcliff Manor	Units Sold	99	12	1	7	10	11	7	5	2	4	3	3	5	5	5	3	7
	HL Brokerage:																	
	Seller or Buyer	32	2		1	2	1	3	1	1	2			4	3		2	5
	Seller	19	1	0	1	1	1	2	1	0	1	0	0	2	2	0	1	4
	Buyer	21	1			2		3	1	1	1			3	1		2	2
	Seller and Buyer	8	0			1		2	1	0	0			1	0		1	1
Elmsford	Units Sold	4	0	0	0	0	0	0	1	0	1	0	0	0	0	2	0	0
	HL Brokerage:																	
	Seller or Buyer		0	0	0	0	0	0	0	0		0	0	0	0		0	0
	Seller	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Buyer		0	0	0	0	0	0		0		0	0	0	0		0	0
	Seller and Buyer		0	0	0	0	0	0		0		0	0	0	0		0	0
Mount Pleasant	Units Sold	2	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	0
	HL Brokerage:																	
	Seller or Buyer		0	0	0		0		0	0	0	0	0	0	0	0	0	0
	Seller	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Buyer		0	0	0		0		0	0	0	0	0	0	0	0	0	0
	Seller and Buyer		0	0	0		0		0	0	0	0	0	0	0	0	0	0
Pleasantville	Units Sold	100	7	6	3	8	11	5	1	2	5	6	4	5	2	9	6	6
	HL Brokerage:																	
	Seller or Buyer	18		1							1	2	1	3	1	1	2	2
	Seller	12	0	1	0	0	0	0	0	0	0	1	1	3	1	1	1	0
	Buyer	9									1	2		1			1	2
	Seller and Buyer	3									0	1		1			0	0

2016	2017
8 4 2 2	15 5 3 4 2
3 2 1 1	6 3 1 3 1
0 0 0 0 0	0 0 0 0 0
0 0 0 0 0	0 0 0 0 0
5 2 1 1	9 2 2 1 1