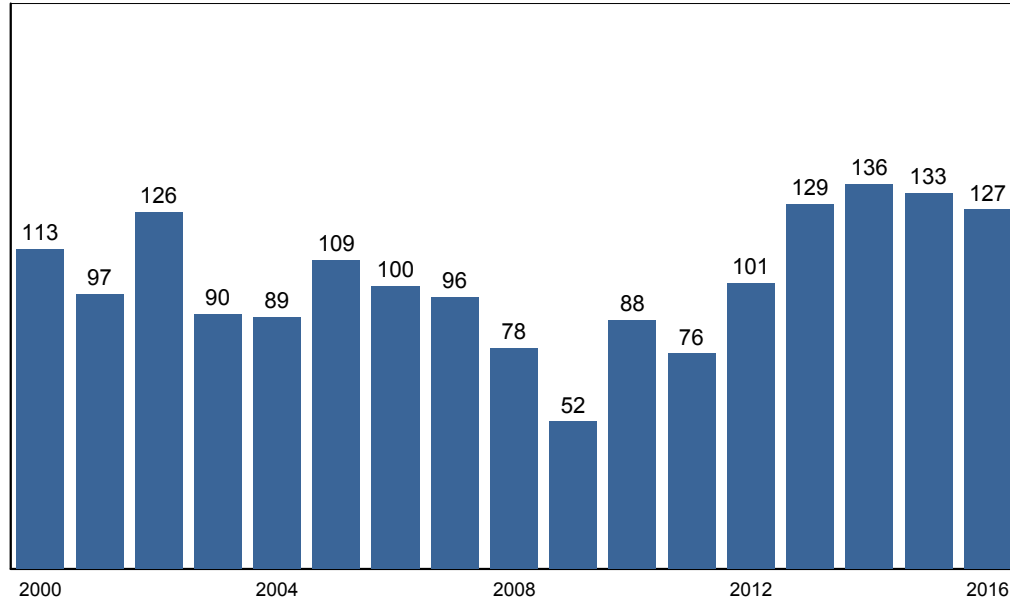


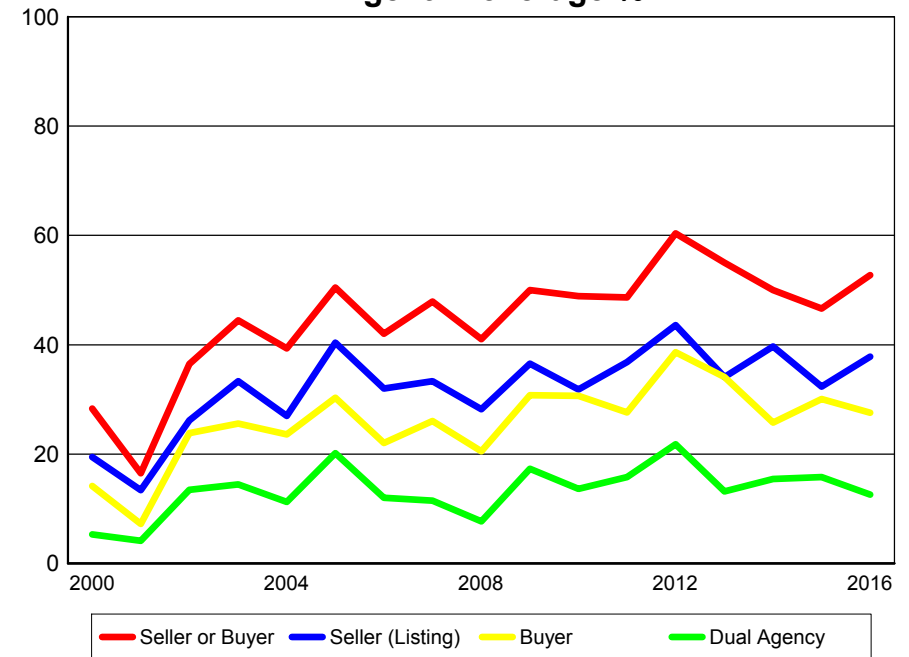


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

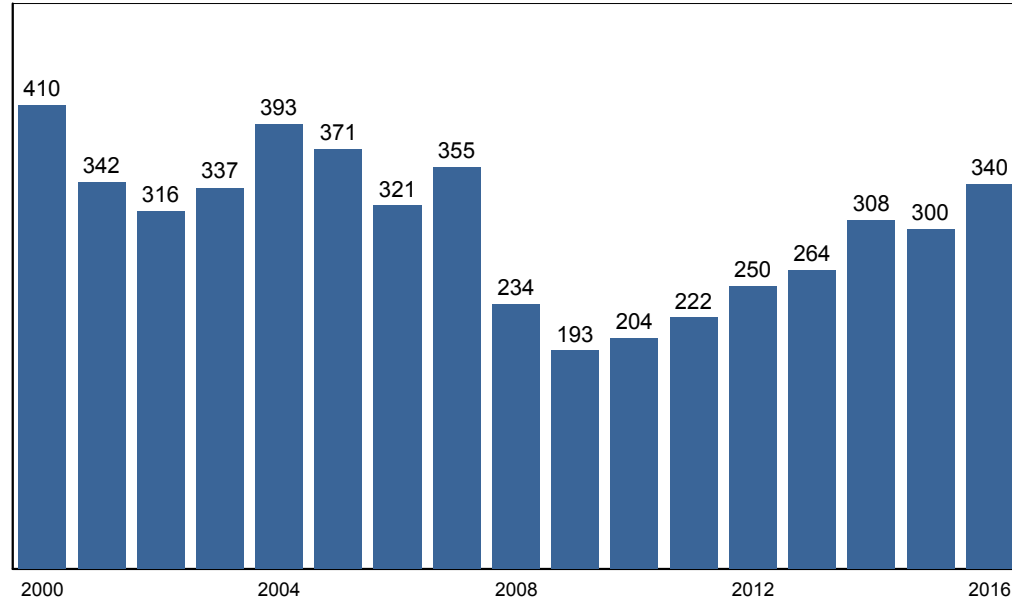


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ardsley	Total Units Sold	1,740	113	97	126	90	89	109	100	96	78	52	88	76	101	129	136	133	127
	<u>HL Brokerage:</u>																		
	Seller or Buyer	779	32	16	46	40	35	55	42	46	32	26	43	37	61	71	68	62	67
	Seller	560	22	13	33	30	24	44	32	32	22	19	28	28	44	44	54	43	48
	Buyer	450	16	7	30	23	21	33	22	25	16	16	27	21	39	44	35	40	35
	Dual	231	6	4	17	13	10	22	12	11	6	9	12	12	22	17	21	21	16

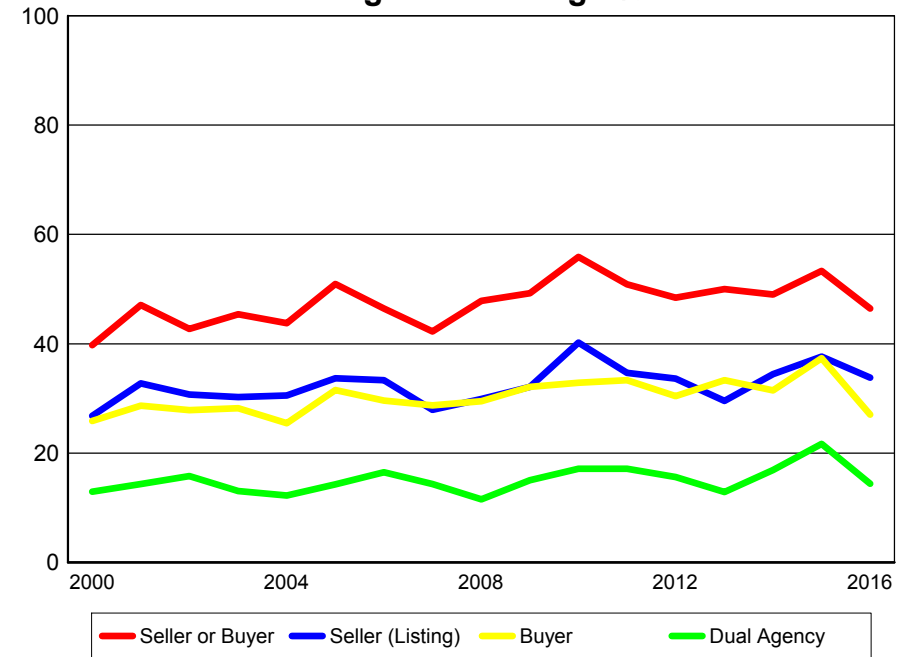
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Units Sold



HL Agent Brokerage %

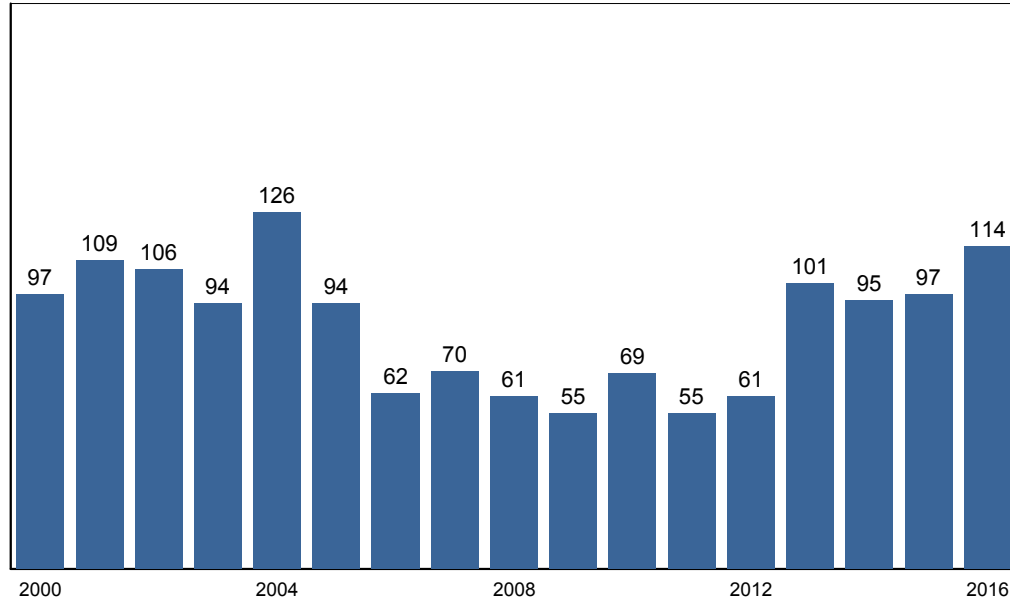


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bedford	Total Units Sold	5,160	410	342	316	337	393	371	321	355	234	193	204	222	250	264	308	300	340
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,428	163	161	135	153	172	189	149	150	112	95	114	113	121	132	151	160	158
	Seller	1,659	110	112	97	102	120	125	107	99	70	62	82	77	84	78	106	113	115
	Buyer	1,538	106	98	88	95	100	117	95	102	69	62	67	74	76	88	97	112	92
	Dual	769	53	49	50	44	48	53	53	51	27	29	35	38	39	34	52	65	49

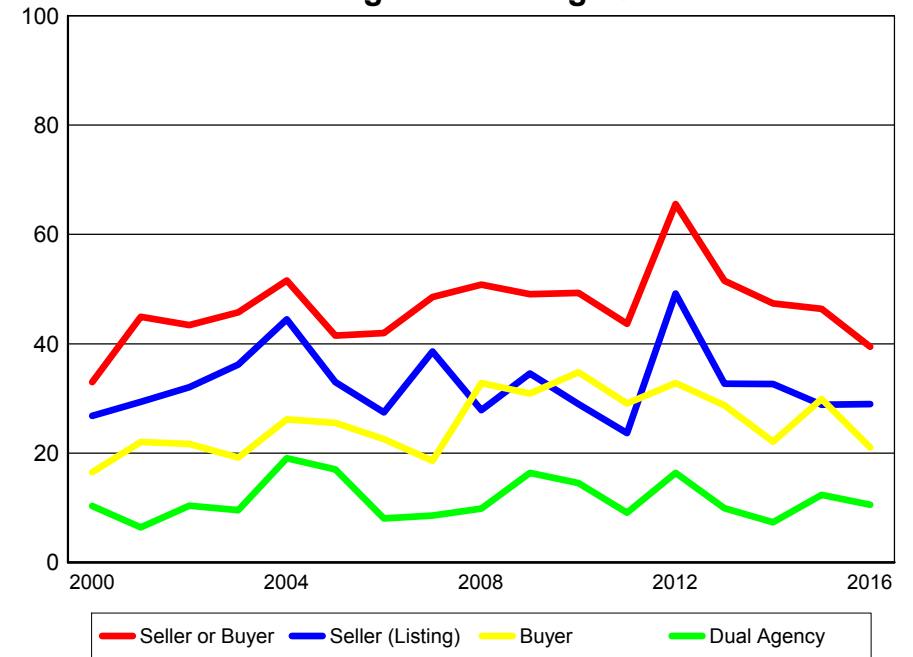
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bedford	Seller or Buyer	47%	40%	47%	43%	45%	44%	51%	46%	42%	48%	49%	56%	51%	48%	50%	49%	53%	46%
	Seller	32%	27%	33%	31%	30%	31%	34%	33%	28%	30%	32%	40%	35%	34%	30%	34%	38%	34%
	Buyer	30%	26%	29%	28%	28%	25%	32%	30%	29%	29%	32%	33%	33%	30%	33%	31%	37%	27%
	Dual	15%	13%	14%	16%	13%	12%	14%	17%	14%	12%	15%	17%	17%	16%	13%	17%	22%	14%



Units Sold



HL Agent Brokerage %



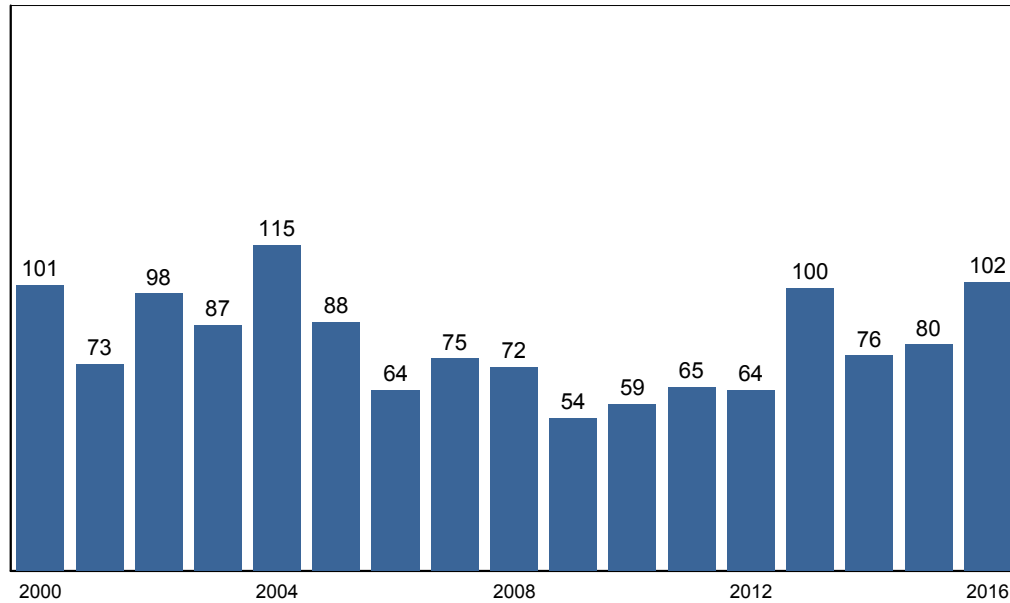
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Blind Brook	Total Units Sold	1,466	97	109	106	94	126	94	62	70	61	55	69	55	61	101	95	97	114
	HL Brokerage:																		
	Seller or Buyer	677	32	49	46	43	65	39	26	34	31	27	34	24	40	52	45	45	45
	Seller	481	26	32	34	34	56	31	17	27	17	19	20	13	30	33	31	28	33
	Buyer	365	16	24	23	18	33	24	14	13	20	17	24	16	20	29	21	29	24
	Dual	169	10	7	11	9	24	16	5	6	6	9	10	5	10	10	7	12	12

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Blind Brook	Seller or Buyer	46%	33%	45%	43%	46%	52%	41%	42%	49%	51%	49%	49%	44%	66%	51%	47%	46%	39%
	Seller	33%	27%	29%	32%	36%	44%	33%	27%	39%	28%	35%	29%	24%	49%	33%	33%	29%	29%
	Buyer	25%	16%	22%	22%	19%	26%	26%	23%	19%	33%	31%	35%	29%	33%	29%	22%	30%	21%
	Dual	12%	10%	6%	10%	10%	19%	17%	8%	9%	10%	16%	14%	9%	16%	10%	7%	12%	11%

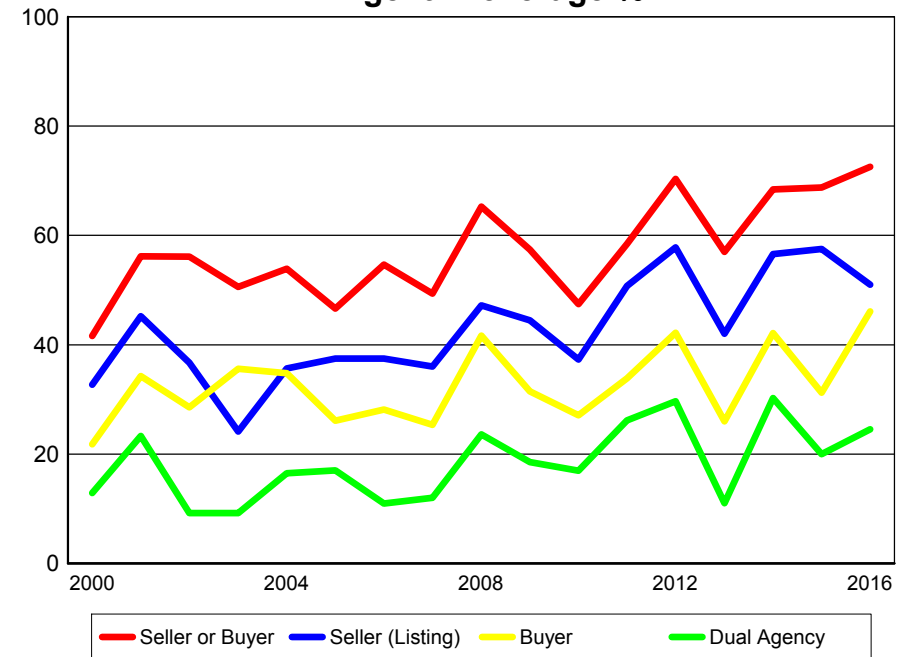


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

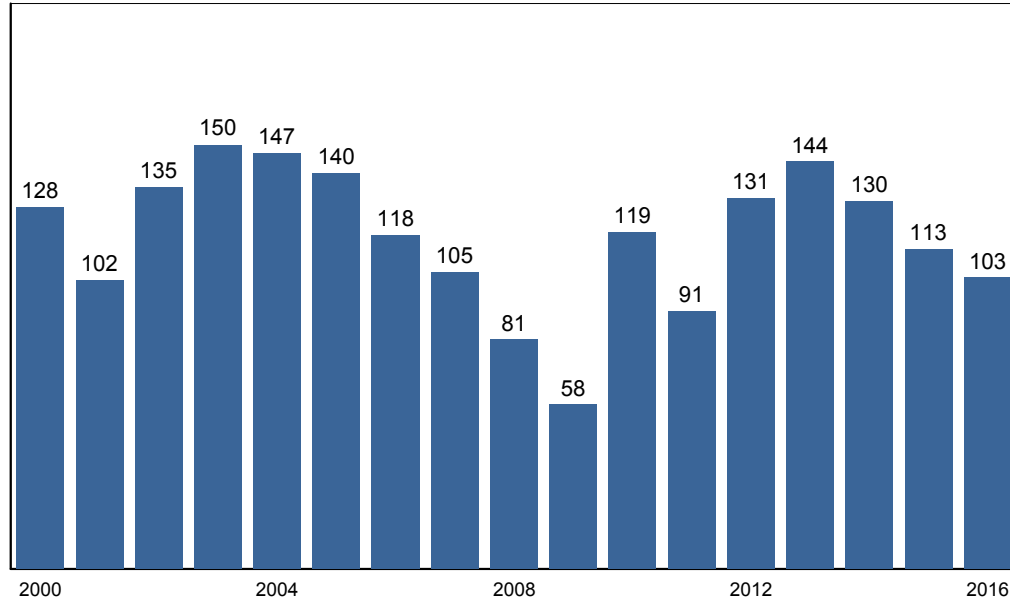


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Total Units Sold	1,373	101	73	98	87	115	88	64	75	72	54	59	65	64	100	76	80	102
	<u>HL Brokerage:</u>																		
	Seller or Buyer	784	42	41	55	44	62	41	35	37	47	31	28	38	45	57	52	55	74
	Seller	581	33	33	36	21	41	33	24	27	34	24	22	33	37	42	43	46	52
	Buyer	448	22	25	28	31	40	23	18	19	30	17	16	22	27	26	32	25	47
Dual	245	13	17	9	8	19	15	7	7	9	17	10	10	17	19	11	23	16	25

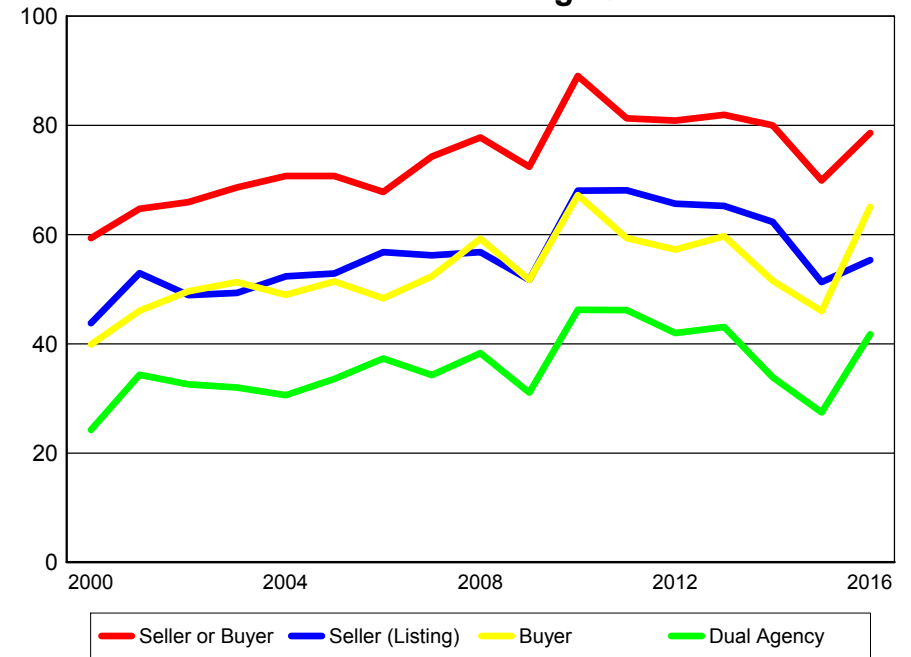
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Seller or Buyer	57%	42%	56%	56%	51%	54%	47%	55%	49%	65%	57%	47%	58%	70%	57%	68%	69%	73%
	Seller	42%	33%	45%	37%	24%	36%	38%	38%	36%	47%	44%	37%	51%	58%	42%	57%	58%	51%
	Buyer	33%	22%	34%	29%	36%	35%	26%	28%	25%	42%	31%	27%	34%	42%	26%	42%	31%	46%
	Dual	18%	13%	23%	9%	9%	17%	17%	11%	12%	24%	19%	17%	26%	30%	11%	30%	20%	25%



Units Sold



HL Unit Brokerage %



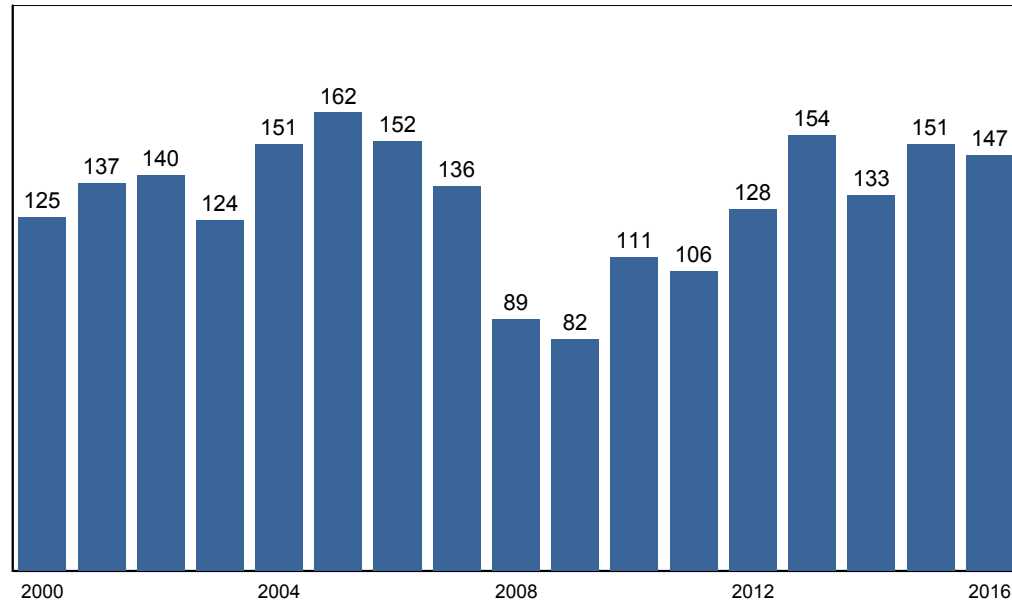
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Total Units Sold	1,995	128	102	135	150	147	140	118	105	81	58	119	91	131	144	130	113	103
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,468	76	66	89	103	104	99	80	78	63	42	106	74	106	118	104	79	81
	Seller	1,122	56	54	66	74	77	74	67	59	46	30	81	62	86	94	81	58	57
	Buyer	1,057	51	47	67	77	72	72	57	55	48	30	80	54	75	86	67	52	67
	Dual	711	31	35	44	48	45	47	44	36	31	18	55	42	55	62	44	31	43

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Seller or Buyer	74%	59%	65%	66%	69%	71%	71%	68%	74%	78%	72%	89%	81%	81%	82%	80%	70%	79%
	Seller	56%	44%	53%	49%	49%	52%	53%	57%	56%	57%	52%	68%	68%	66%	65%	62%	51%	55%
	Buyer	53%	40%	46%	50%	51%	49%	51%	48%	52%	59%	52%	67%	59%	57%	60%	52%	46%	65%
	Dual	36%	24%	34%	33%	32%	31%	34%	37%	34%	38%	31%	46%	46%	42%	43%	34%	27%	42%

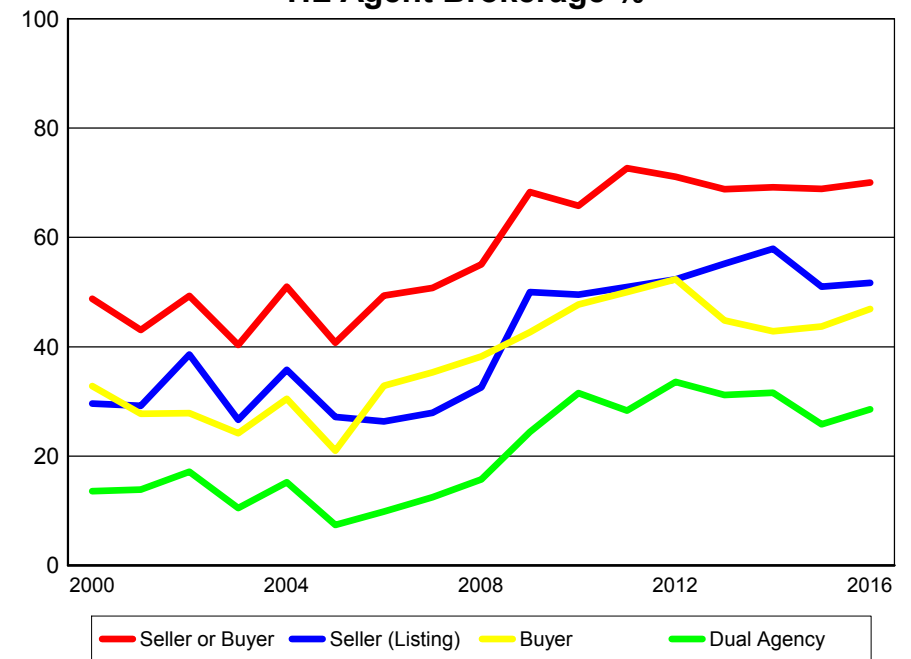


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

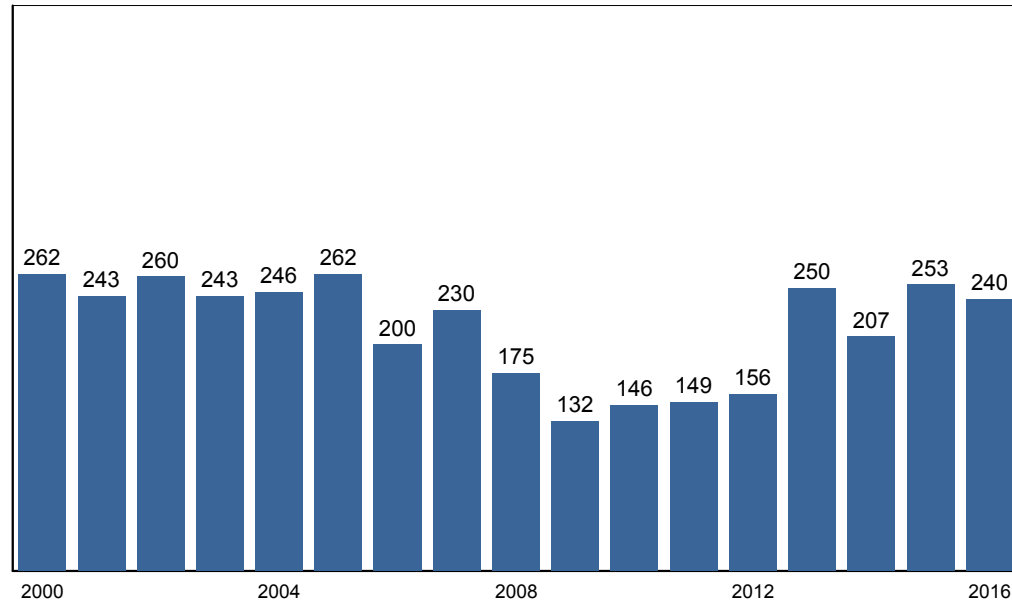


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Byram Hills	Total Units Sold	2,228	125	137	140	124	151	162	152	136	89	82	111	106	128	154	133	151	147
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,277	61	59	69	50	77	66	75	69	49	56	73	77	91	106	92	104	103
	Seller	901	37	40	54	33	54	44	40	38	29	41	55	54	67	85	77	77	76
	Buyer	829	41	38	39	30	46	34	50	48	34	35	53	53	67	69	57	66	69
	Dual	453	17	19	24	13	23	12	15	17	14	20	35	30	43	48	42	39	42

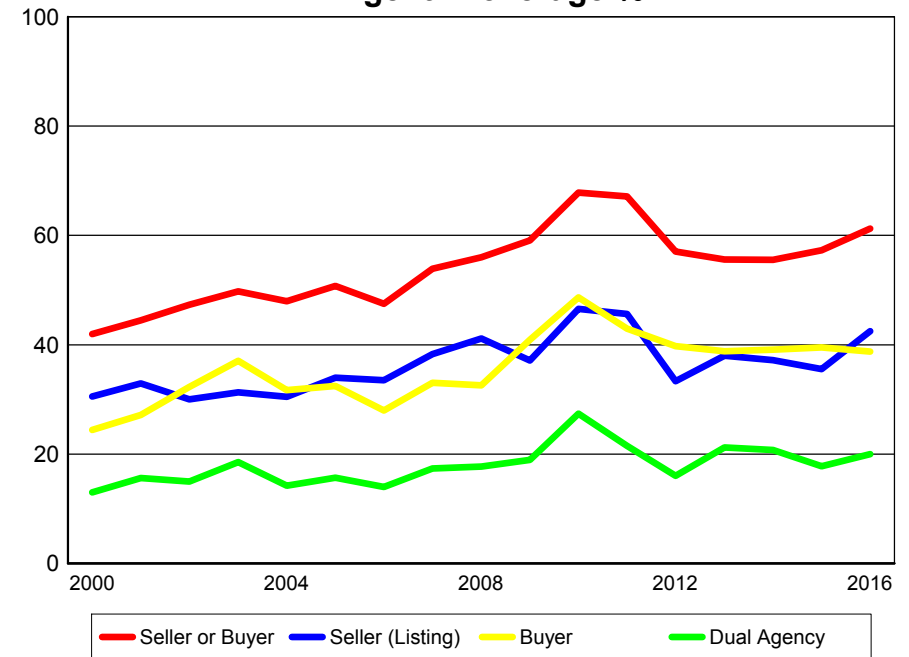
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Byram Hills	Seller or Buyer	57%	49%	43%	49%	40%	51%	41%	49%	51%	55%	68%	66%	73%	71%	69%	69%	69%	70%
	Seller	40%	30%	29%	39%	27%	36%	27%	26%	28%	33%	50%	50%	51%	52%	55%	58%	51%	52%
	Buyer	37%	33%	28%	28%	24%	30%	21%	33%	35%	38%	43%	48%	50%	52%	45%	43%	44%	47%
	Dual	20%	14%	14%	17%	10%	15%	7%	10%	13%	16%	24%	32%	28%	34%	31%	32%	26%	29%



Units Sold



HL Agent Brokerage %



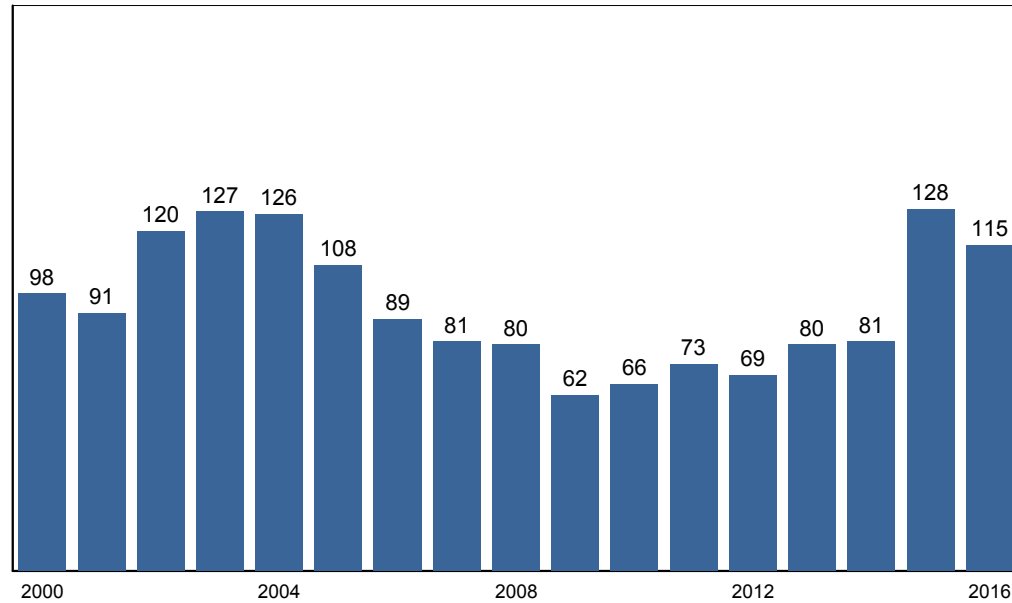
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Chappaqua	Total Units Sold	3,654	262	243	260	243	246	262	200	230	175	132	146	149	156	250	207	253	240
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,942	110	108	123	121	118	133	95	124	98	78	99	100	89	139	115	145	147
	Seller	1,306	80	80	78	76	75	89	67	88	72	49	68	68	52	95	77	90	102
	Buyer	1,278	64	66	84	90	78	85	56	76	57	54	71	64	62	97	81	100	93
	Dual	642	34	38	39	45	35	41	28	40	31	25	40	32	25	53	43	45	48

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Chappaqua	Seller or Buyer	53%	42%	44%	47%	50%	48%	51%	48%	54%	56%	59%	68%	67%	57%	56%	56%	57%	61%
	Seller	36%	31%	33%	30%	31%	30%	34%	34%	38%	41%	37%	47%	46%	33%	38%	37%	36%	43%
	Buyer	35%	24%	27%	32%	37%	32%	32%	28%	33%	33%	41%	49%	43%	40%	39%	39%	40%	39%
	Dual	18%	13%	16%	15%	19%	14%	16%	14%	17%	18%	19%	27%	21%	16%	21%	21%	18%	20%

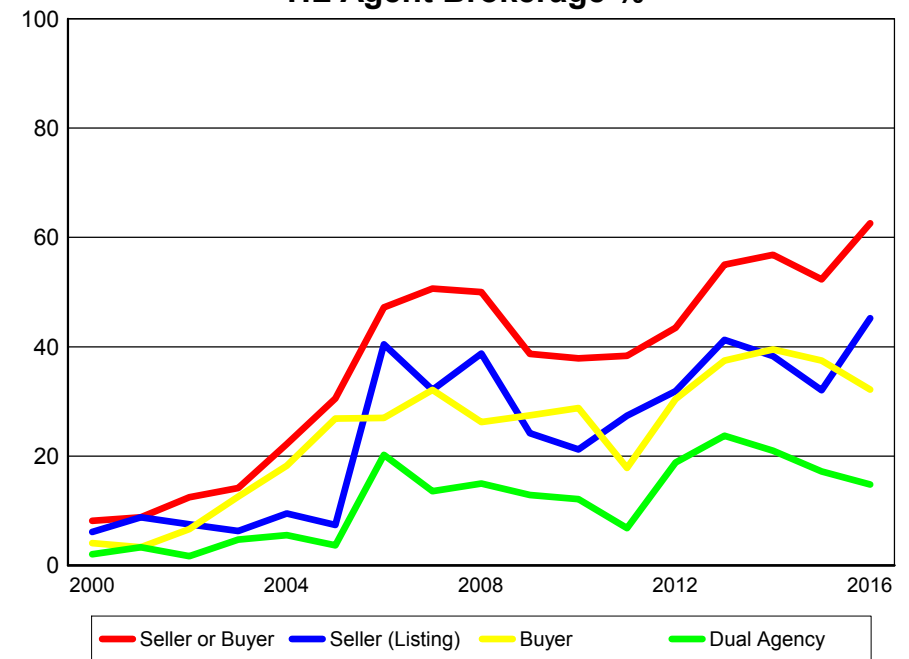


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



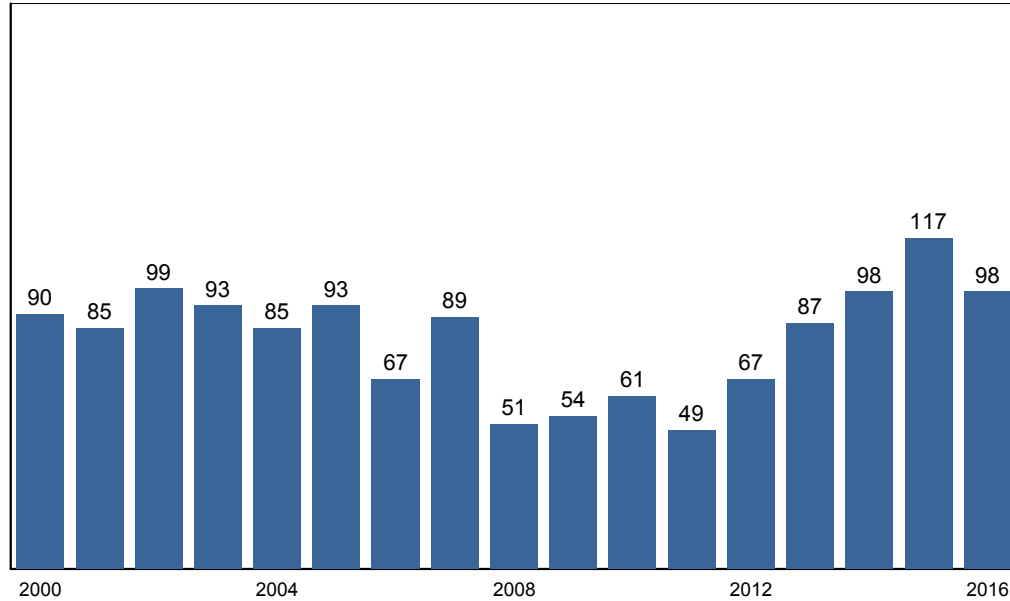
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Croton-Harmon	Total Units Sold	1,594	98	91	120	127	126	108	89	81	80	62	66	73	69	80	81	128	115
	<u>HL Brokerage:</u>																		
	Seller or Buyer	569	8	8	15	18	28	33	42	41	40	24	25	28	30	44	46	67	72
	Seller	372	6	8	9	8	12	8	36	26	31	15	14	20	22	33	31	41	52
	Buyer	371	4	3	8	16	23	29	24	26	21	17	19	13	21	30	32	48	37
	Dual	174	2	3	2	6	7	4	18	11	12	8	8	5	13	19	17	22	17

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Croton-Harmon	Seller or Buyer	36%	8%	9%	13%	14%	22%	31%	47%	51%	50%	39%	38%	38%	43%	55%	57%	52%	63%
	Seller	23%	6%	9%	8%	6%	10%	7%	40%	32%	39%	24%	21%	27%	32%	41%	38%	32%	45%
	Buyer	23%	4%	3%	7%	13%	18%	27%	27%	32%	26%	27%	29%	18%	30%	38%	40%	38%	32%
	Dual	11%	2%	3%	2%	5%	6%	4%	20%	14%	15%	13%	12%	7%	19%	24%	21%	17%	15%

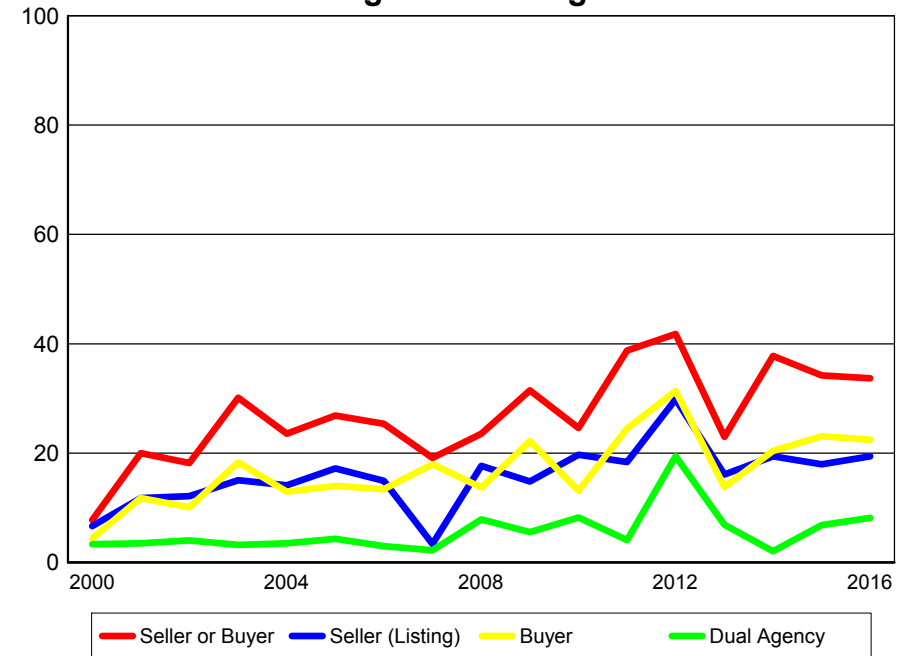


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

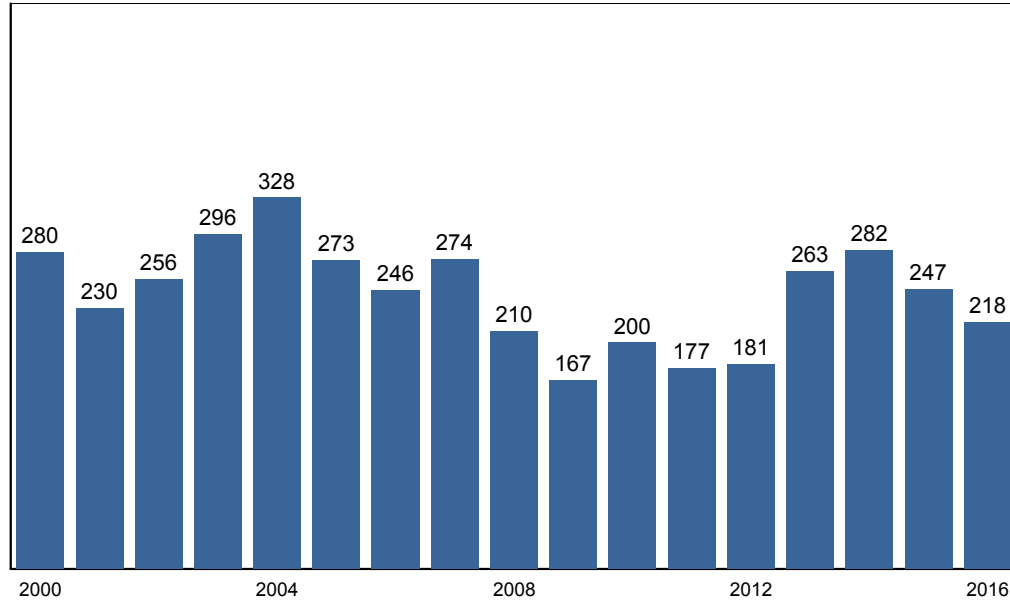


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Total Units Sold	1,383	90	85	99	93	85	93	67	89	51	54	61	49	67	87	98	117	98
	<u>HL Brokerage:</u>																		
	Seller or Buyer	370	7	17	18	28	20	25	17	17	12	17	15	19	28	20	37	40	33
	Seller	214	6	10	12	14	12	16	10	3	9	8	12	9	20	14	19	21	19
	Buyer	231	4	10	10	17	11	13	9	16	7	12	8	12	21	12	20	27	22
	Dual	75	3	3	4	3	3	4	2	2	4	3	5	2	13	6	2	8	8

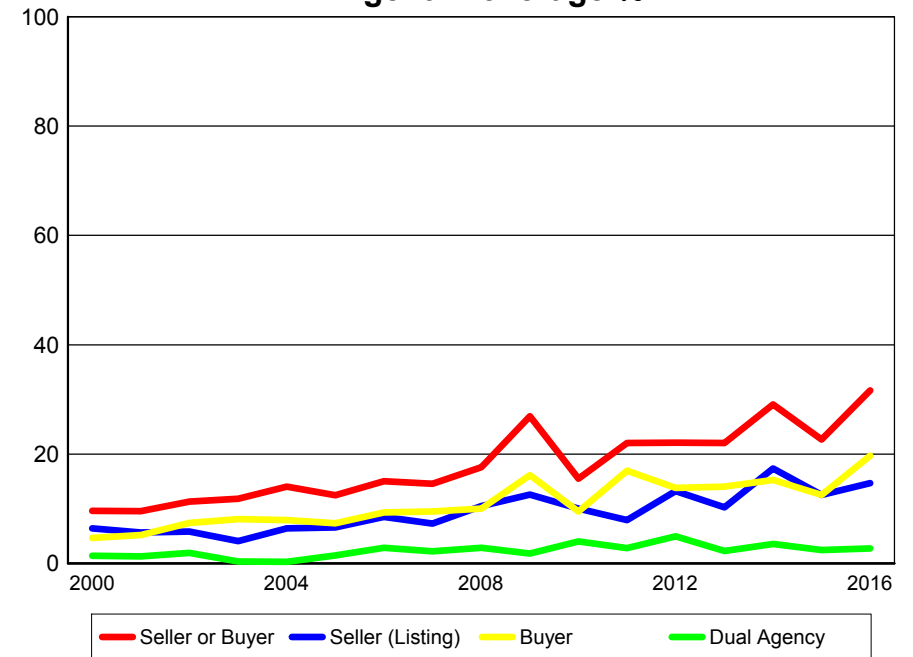
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Seller or Buyer	27%	8%	20%	18%	30%	24%	27%	25%	19%	24%	31%	25%	39%	42%	23%	38%	34%	34%
	Seller	15%	7%	12%	12%	15%	14%	17%	15%	3%	18%	15%	20%	18%	30%	16%	19%	18%	19%
	Buyer	17%	4%	12%	10%	18%	13%	14%	13%	18%	14%	22%	13%	24%	31%	14%	20%	23%	22%
	Dual	5%	3%	4%	4%	3%	4%	4%	3%	2%	8%	6%	8%	4%	19%	7%	2%	7%	8%



Units Sold



HL Agent Brokerage %



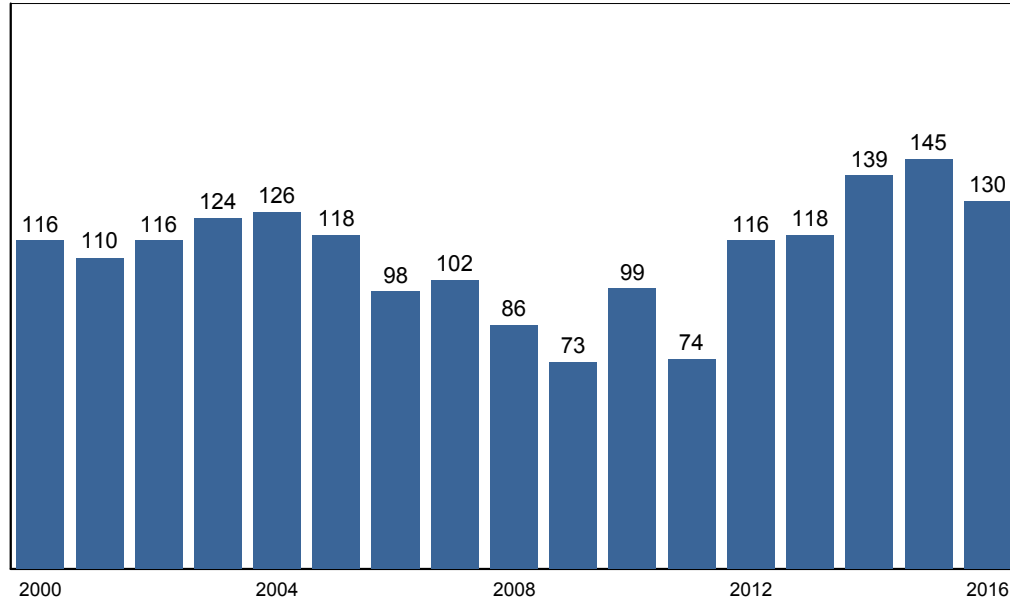
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Total Units Sold	4,128	280	230	256	296	328	273	246	274	210	167	200	177	181	263	282	247	218
	<u>HL Brokerage:</u>																		
	Seller or Buyer	727	27	22	29	35	46	34	37	40	37	45	31	39	40	58	82	56	69
	Seller	378	18	13	15	12	21	18	21	20	22	21	20	14	24	27	49	31	32
	Buyer	439	13	12	19	24	26	20	23	26	21	27	19	30	25	37	43	31	43
	Dual	90	4	3	5	1	1	4	7	6	6	3	8	5	9	6	10	6	6

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Seller or Buyer	18%	10%	10%	11%	12%	14%	12%	15%	15%	18%	27%	16%	22%	22%	22%	29%	23%	32%
	Seller	9%	6%	6%	6%	4%	6%	7%	9%	7%	10%	13%	10%	8%	13%	10%	17%	13%	15%
	Buyer	11%	5%	5%	7%	8%	8%	7%	9%	9%	10%	16%	10%	17%	14%	14%	15%	13%	20%
	Dual	2%	1%	1%	2%	0%	0%	1%	3%	2%	3%	2%	4%	3%	5%	2%	4%	2%	3%

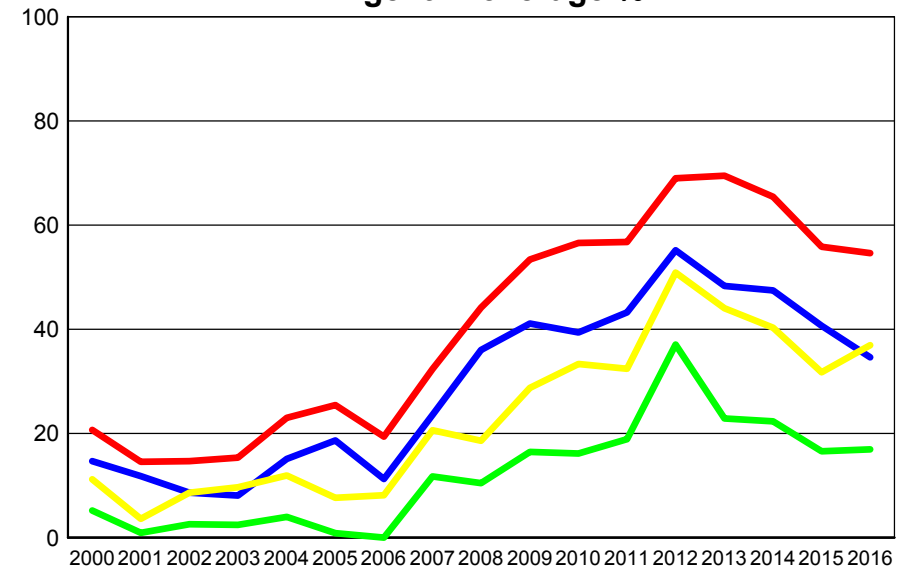


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

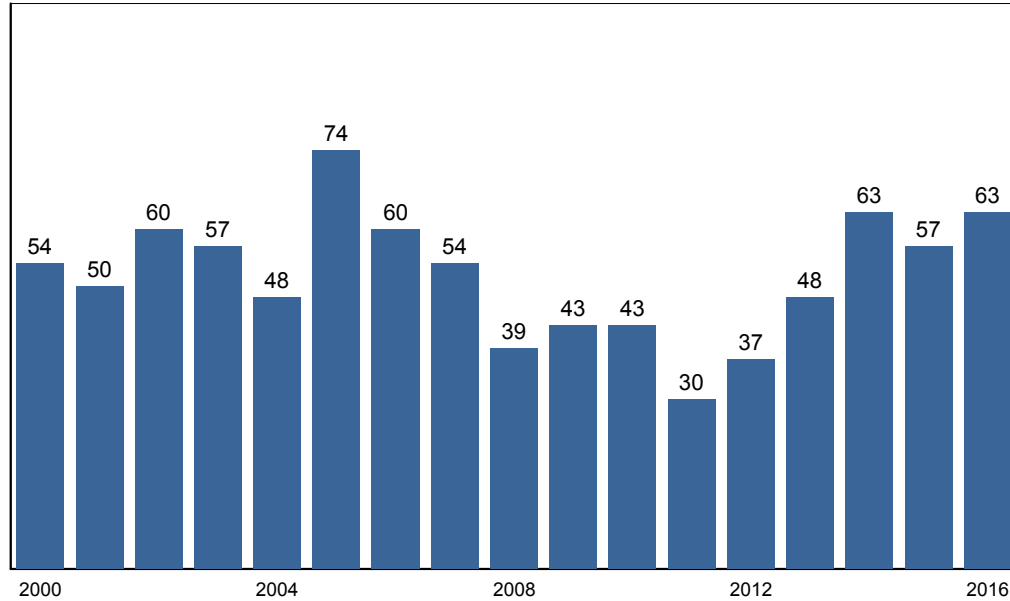


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Total Units Sold	1,890	116	110	116	124	126	118	98	102	86	73	99	74	116	118	139	145	130
	<u>HL Brokerage:</u>																		
	Seller or Buyer	767	24	16	17	19	29	30	19	33	38	39	56	42	80	82	91	81	71
	Seller	549	17	13	10	10	19	22	11	24	31	30	39	32	64	57	66	59	45
	Buyer	447	13	4	10	12	15	9	8	21	16	21	33	24	59	52	56	46	48
	Dual	229	6	1	3	3	5	1		12	9	12	16	14	43	27	31	24	22

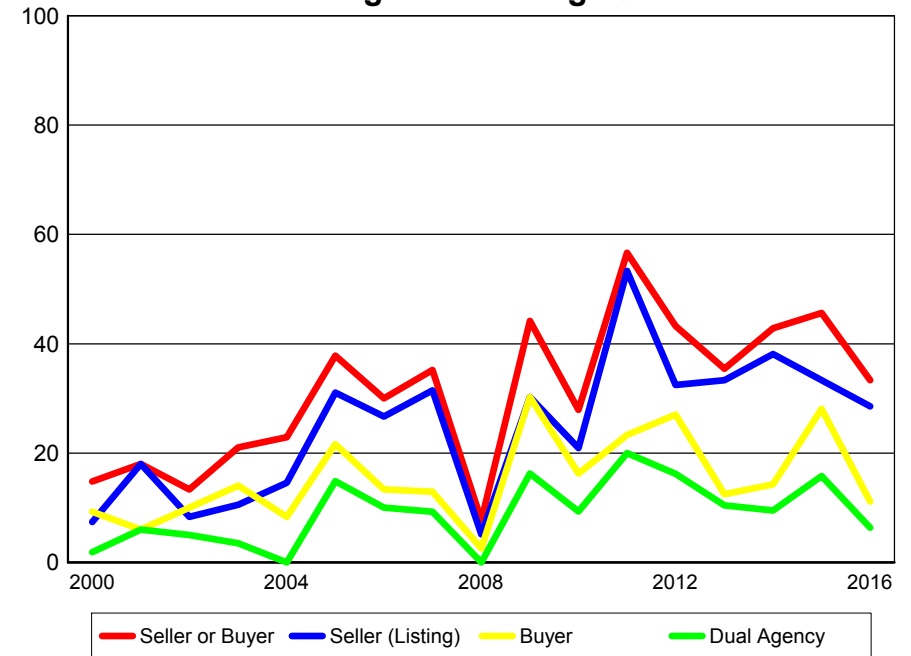
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Seller or Buyer	41%	21%	15%	15%	15%	23%	25%	19%	32%	44%	53%	57%	57%	69%	69%	65%	56%	55%
	Seller	29%	15%	12%	9%	8%	15%	19%	11%	24%	36%	41%	39%	43%	55%	48%	47%	41%	35%
	Buyer	24%	11%	4%	9%	10%	12%	8%	8%	21%	19%	29%	33%	32%	51%	44%	40%	32%	37%
	Dual	12%	5%	1%	3%	2%	4%	1%		12%	10%	16%	16%	19%	37%	23%	22%	17%	17%



Units Sold



HL Agent Brokerage %

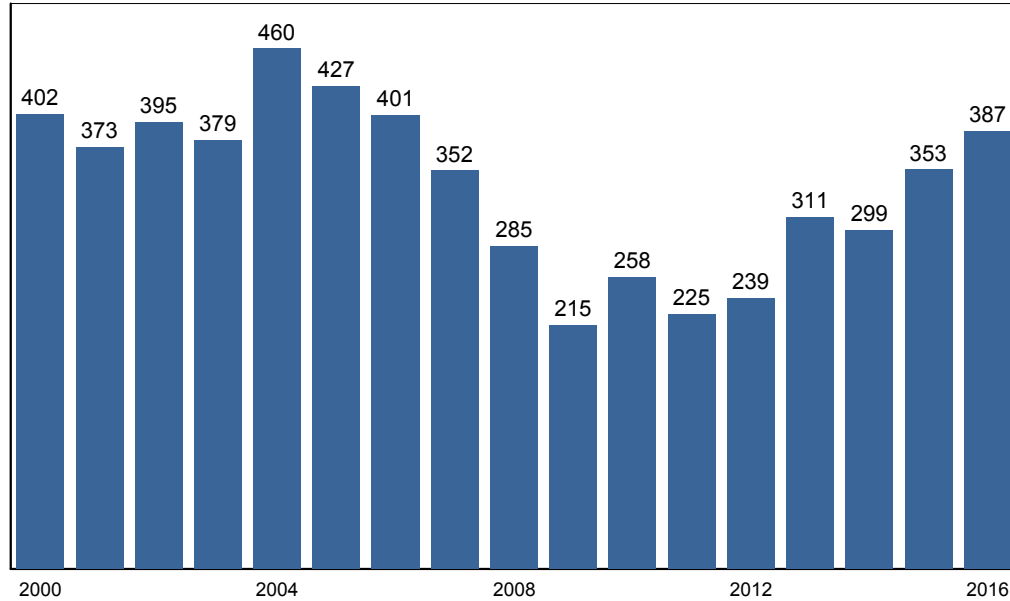


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Elmsford	Total Units Sold	880	54	50	60	57	48	74	60	54	39	43	43	30	37	48	63	57	63
	<u>HL Brokerage:</u>																		
	Seller or Buyer	271	8	9	8	12	11	28	18	19	3	19	12	17	16	17	27	26	21
	Seller	216	4	9	5	6	7	23	16	17	2	13	9	16	12	16	24	19	18
	Buyer	133	5	3	6	8	4	16	8	7	1	13	7	7	10	6	9	16	7
	Dual	78	1	3	3	2		11	6	5		7	4	6	6	5	6	9	4

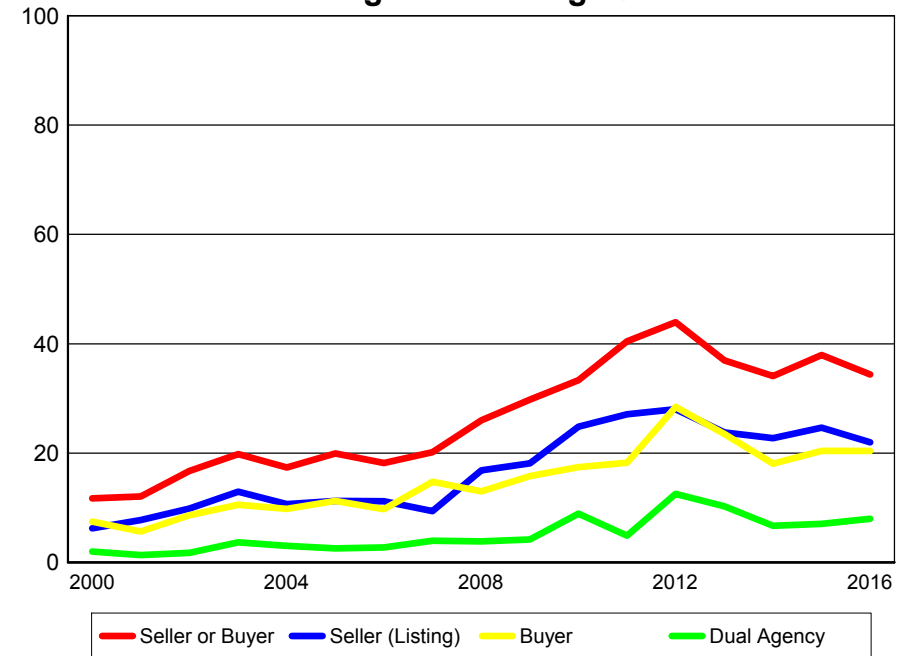
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Elmsford	Seller or Buyer	31%	15%	18%	13%	21%	23%	38%	30%	35%	8%	44%	28%	57%	43%	35%	43%	46%	33%
	Seller	25%	7%	18%	8%	11%	15%	31%	27%	31%	5%	30%	21%	53%	32%	33%	38%	33%	29%
	Buyer	15%	9%	6%	10%	14%	8%	22%	13%	13%	3%	30%	16%	23%	27%	13%	14%	28%	11%
	Dual	9%	2%	6%	5%	4%	15%	15%	10%	9%		16%	9%	20%	16%	10%	10%	16%	6%



Units Sold



HL Agent Brokerage %



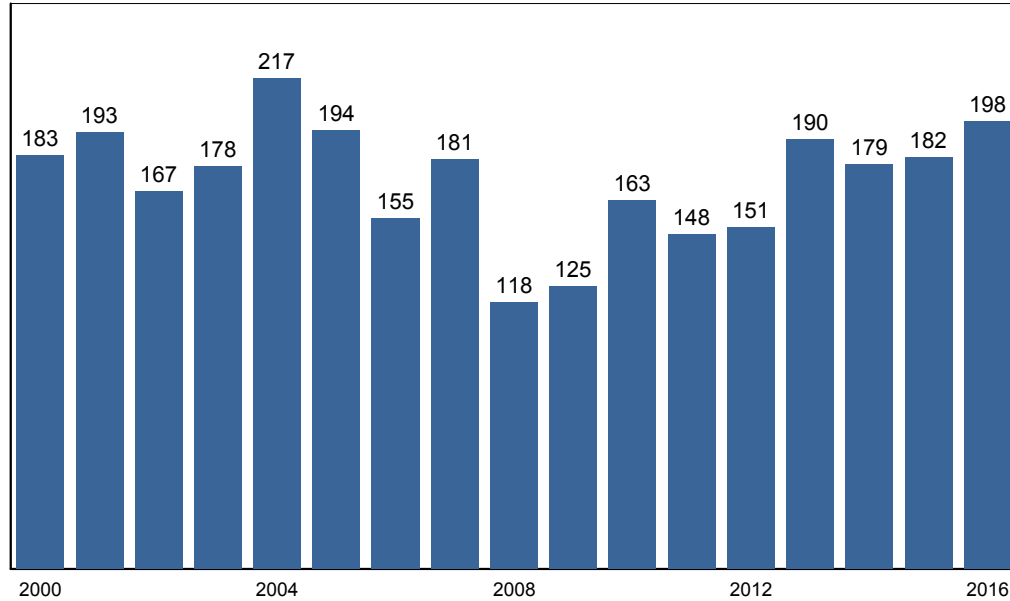
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Total Units Sold	5,761	402	373	395	379	460	427	401	352	285	215	258	225	239	311	299	353	387
	HL Brokerage:																		
	Seller or Buyer	1,446	47	45	66	75	80	85	73	71	74	64	86	91	105	115	102	134	133
	Seller	910	25	29	39	49	49	48	45	33	48	39	64	61	67	74	68	87	85
	Buyer	812	30	21	34	40	45	48	39	52	37	34	45	41	68	73	54	72	79
	Dual	276	8	5	7	14	14	11	11	14	11	9	23	11	30	32	20	25	31

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Seller or Buyer	25%	12%	12%	17%	20%	17%	20%	18%	20%	26%	30%	33%	40%	44%	37%	34%	38%	34%
	Seller	16%	6%	8%	10%	13%	11%	11%	11%	9%	17%	18%	25%	27%	28%	24%	23%	25%	22%
	Buyer	14%	7%	6%	9%	11%	10%	11%	10%	15%	13%	16%	17%	18%	28%	23%	18%	20%	20%
	Dual	5%	2%	1%	2%	4%	3%	3%	3%	4%	4%	4%	9%	5%	13%	10%	7%	7%	8%

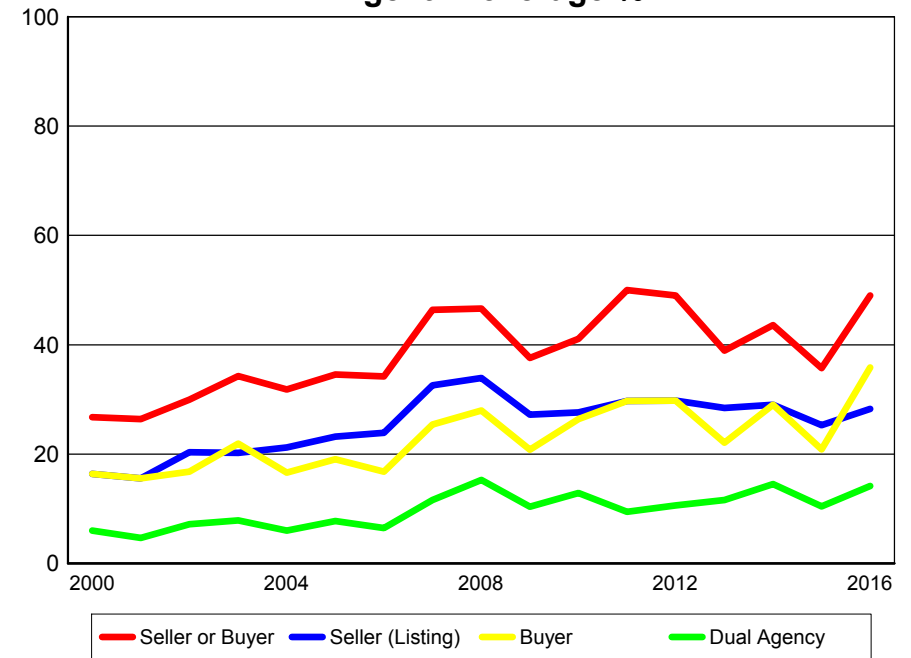


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

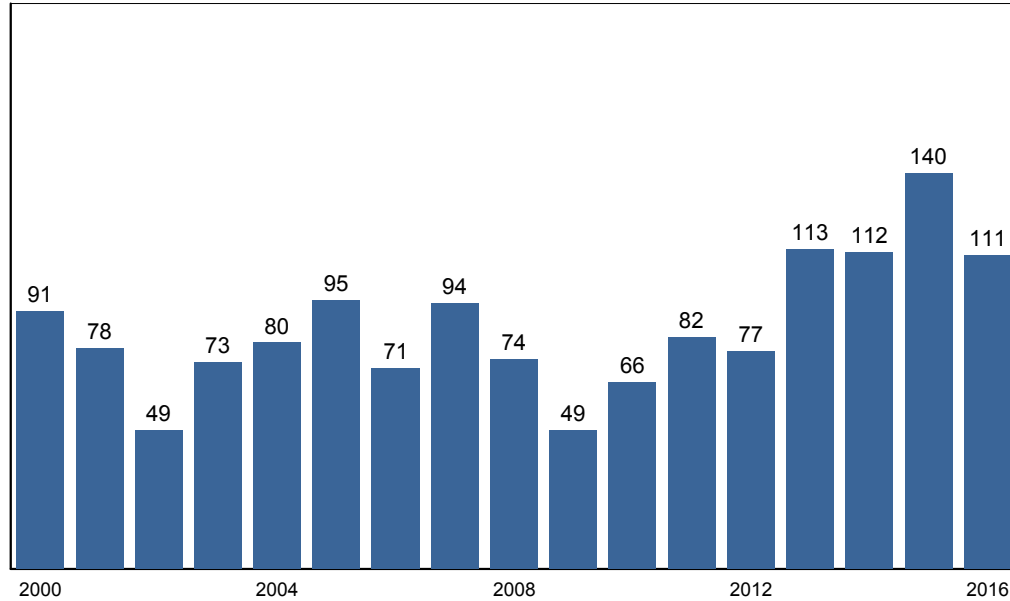


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Total Units Sold	2,922	183	193	167	178	217	194	155	181	118	125	163	148	151	190	179	182	198
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,115	49	51	50	61	69	67	53	84	55	47	67	74	74	74	78	65	97
	Seller	733	30	30	34	36	46	45	37	59	40	34	45	44	45	54	52	46	56
	Buyer	666	30	30	28	39	36	37	26	46	33	26	43	44	45	42	52	38	71
	Dual	282	11	9	12	14	13	15	10	21	18	13	21	14	16	22	26	19	28

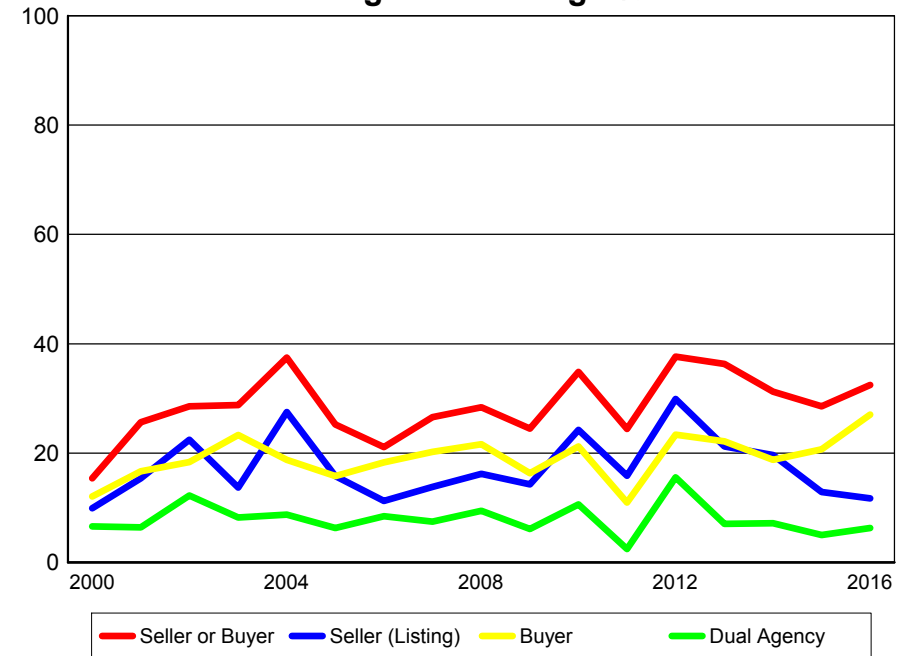
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Seller or Buyer	38%	27%	26%	30%	34%	32%	35%	34%	46%	47%	38%	41%	50%	49%	39%	44%	36%	49%
	Seller	25%	16%	16%	20%	20%	21%	23%	24%	33%	34%	27%	28%	30%	30%	28%	29%	25%	28%
	Buyer	23%	16%	16%	17%	22%	17%	19%	17%	25%	28%	21%	26%	30%	30%	22%	29%	21%	36%
	Dual	10%	6%	5%	7%	8%	6%	8%	6%	12%	15%	10%	13%	9%	11%	12%	15%	10%	14%



Units Sold



HL Agent Brokerage %

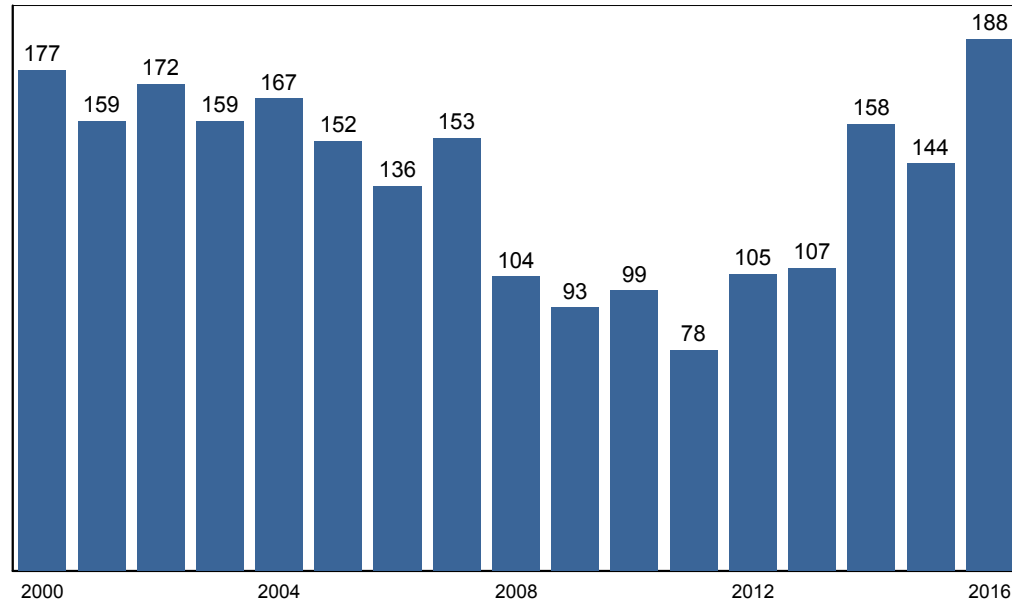


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Total Units Sold	1,455	91	78	49	73	80	95	71	94	74	49	66	82	77	113	112	140	111
	<u>HL Brokerage:</u>																		
	Seller or Buyer	420	14	20	14	21	30	24	15	25	21	12	23	20	29	41	35	40	36
	Seller	248	9	12	11	10	22	15	8	13	12	7	16	13	23	24	22	18	13
	Buyer	282	11	13	9	17	15	15	13	19	16	8	14	9	18	25	21	29	30
	Dual	110	6	5	6	6	7	6	6	7	7	3	7	2	12	8	8	7	7

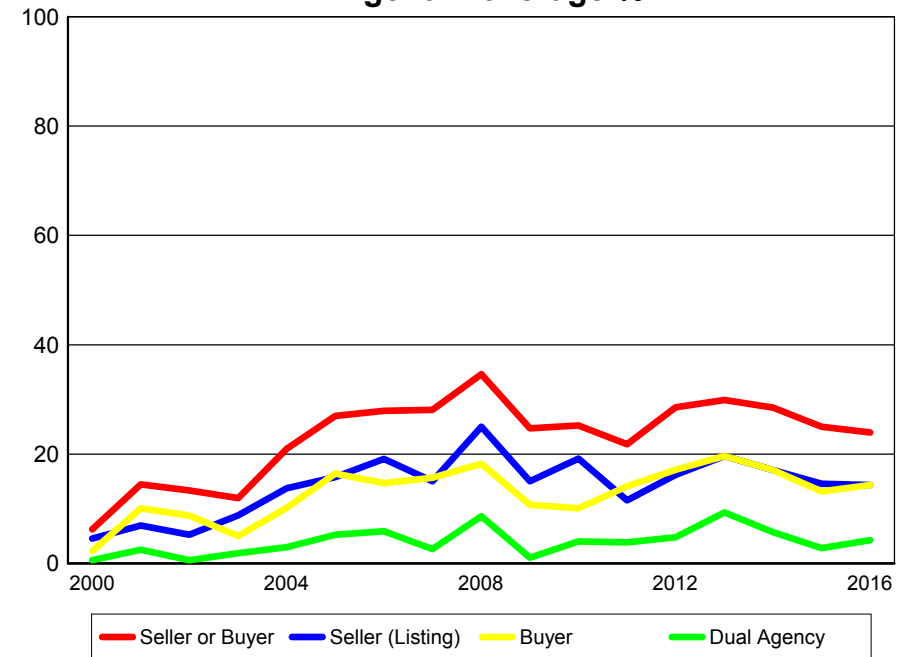
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Seller or Buyer	29%	15%	26%	29%	29%	38%	25%	21%	27%	28%	24%	35%	24%	38%	36%	31%	29%	32%
	Seller	17%	10%	15%	22%	14%	28%	16%	11%	14%	16%	14%	24%	16%	30%	21%	20%	13%	12%
	Buyer	19%	12%	17%	18%	23%	19%	16%	18%	20%	22%	16%	21%	11%	23%	22%	19%	21%	27%
	Dual	8%	7%	6%	12%	8%	9%	6%	8%	7%	9%	6%	11%	2%	16%	7%	7%	5%	6%



Units Sold



HL Agent Brokerage %



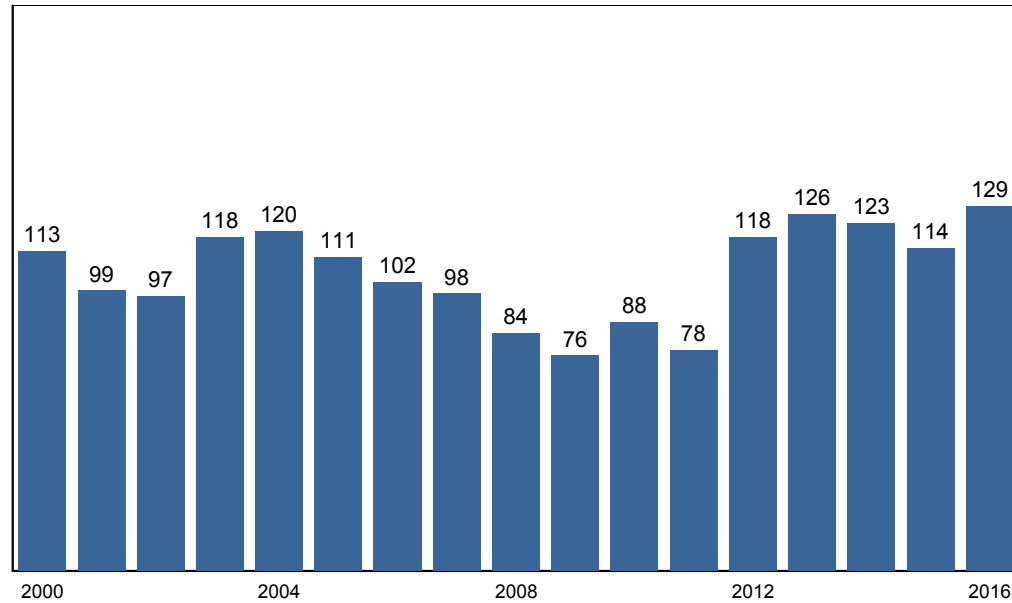
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Total Units Sold	2,351	177	159	172	159	167	152	136	153	104	93	99	78	105	107	158	144	188
	HL Brokerage:																		
	Seller or Buyer	522	11	23	23	19	35	41	38	43	36	23	25	17	30	32	45	36	45
	Seller	319	8	11	9	14	23	24	26	23	26	14	19	9	17	21	27	21	27
	Buyer	291	4	16	15	8	17	25	20	24	19	10	10	11	18	21	27	19	27
	Dual	87	1	4	1	3	5	8	8	4	9	1	4	3	5	10	9	4	8

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Seller or Buyer	22%	6%	14%	13%	12%	21%	27%	28%	28%	35%	25%	25%	22%	29%	30%	28%	25%	24%
	Seller	14%	5%	7%	5%	9%	14%	16%	19%	15%	25%	15%	19%	12%	16%	20%	17%	15%	14%
	Buyer	12%	2%	10%	9%	5%	10%	16%	15%	16%	18%	11%	10%	14%	17%	20%	17%	13%	14%
	Dual	4%	1%	3%	1%	2%	3%	5%	6%	3%	9%	1%	4%	4%	5%	9%	6%	3%	4%

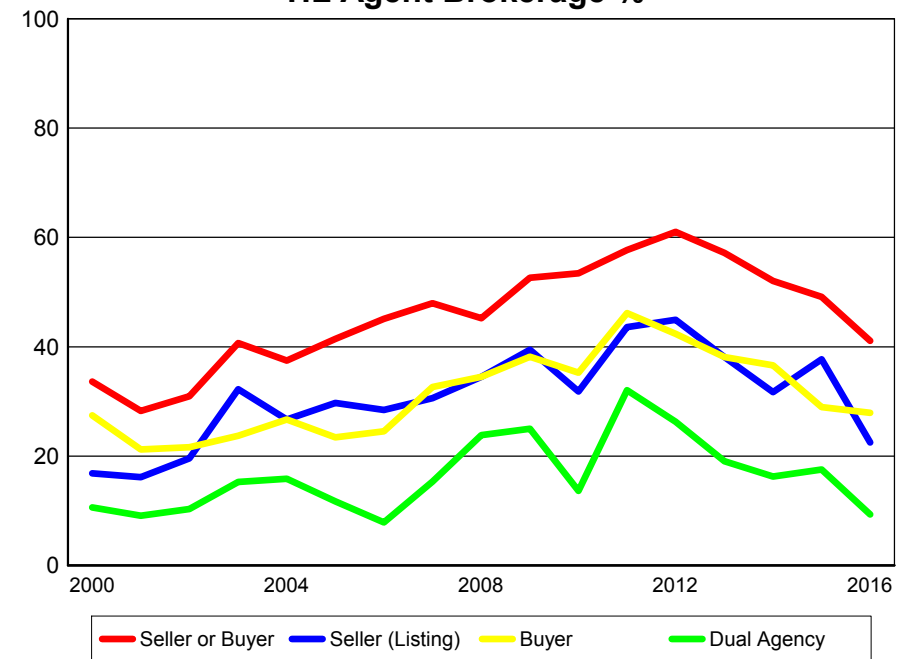


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



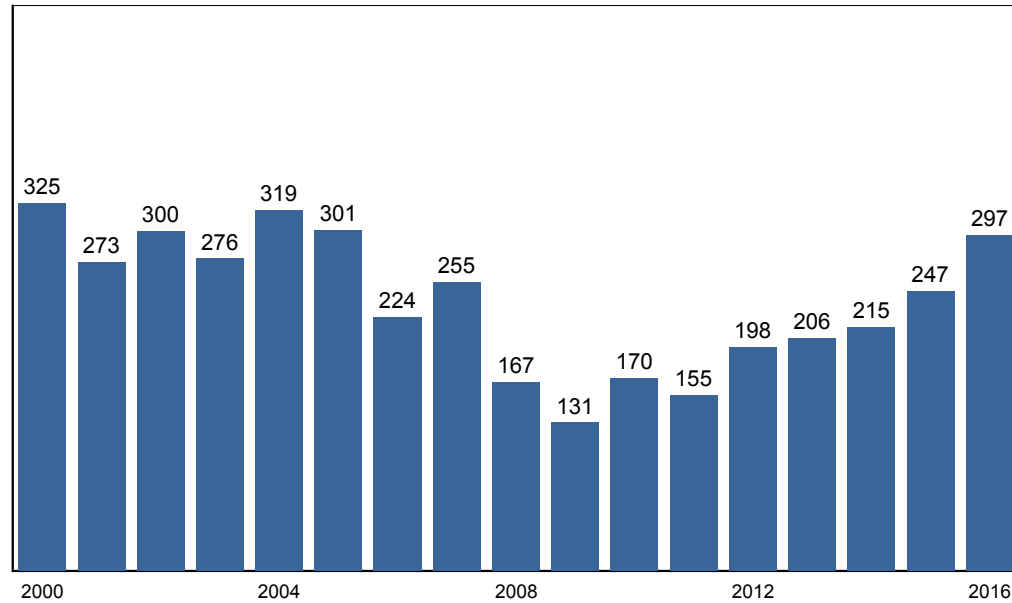
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Total Units Sold	1,794	113	99	97	118	120	111	102	98	84	76	88	78	118	126	123	114	129
	<u>HL Brokerage:</u>																		
	Seller or Buyer	815	38	28	30	48	45	46	46	47	38	40	47	45	72	72	64	56	53
	Seller	549	19	16	19	38	32	33	29	30	29	30	28	34	53	48	39	43	29
	Buyer	553	31	21	21	28	32	26	25	32	29	29	31	36	50	48	45	33	36
	Dual	287	12	9	10	18	19	13	8	15	20	19	12	25	31	24	20	20	12

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Seller or Buyer	45%	34%	28%	31%	41%	38%	41%	45%	48%	45%	53%	53%	58%	61%	57%	52%	49%	41%
	Seller	31%	17%	16%	20%	32%	27%	30%	28%	31%	35%	39%	32%	44%	45%	38%	32%	38%	22%
	Buyer	31%	27%	21%	22%	24%	27%	23%	25%	33%	35%	38%	35%	46%	42%	38%	37%	29%	28%
	Dual	16%	11%	9%	10%	15%	16%	12%	8%	15%	24%	25%	14%	32%	26%	19%	16%	18%	9%

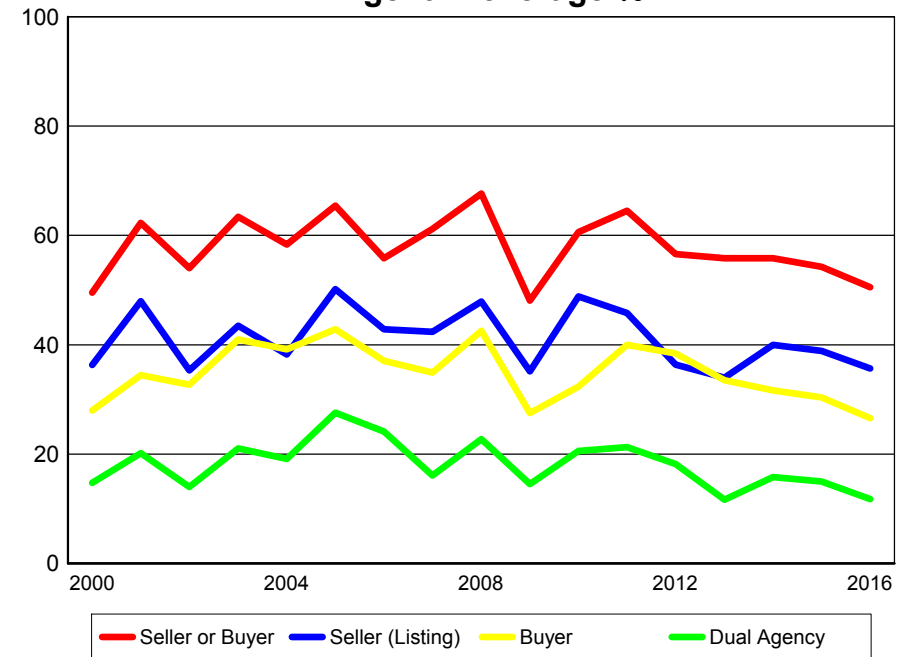


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



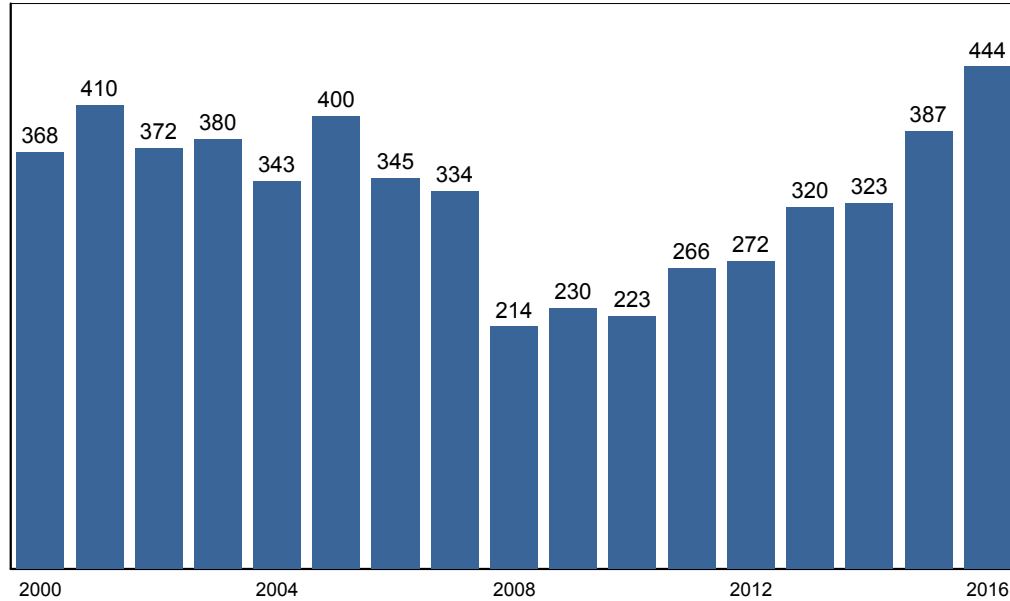
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Katonah-Lewisboro	Total Units Sold	4,059	325	273	300	276	319	301	224	255	167	131	170	155	198	206	215	247	297
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,342	161	170	162	175	186	197	125	156	113	63	103	100	112	115	120	134	150
	Seller	1,662	118	131	106	120	122	151	96	108	80	46	83	71	72	70	86	96	106
	Buyer	1,413	91	94	98	113	125	129	83	89	71	36	55	62	76	69	68	75	79
	Dual	733	48	55	42	58	61	83	54	41	38	19	35	33	36	24	34	37	35

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Katonah-Le wisboro	Seller or Buyer	58%	50%	62%	54%	63%	58%	65%	56%	61%	68%	48%	61%	65%	57%	56%	56%	54%	51%
	Seller	41%	36%	48%	35%	43%	38%	50%	43%	42%	48%	35%	49%	46%	36%	34%	40%	39%	36%
	Buyer	35%	28%	34%	33%	41%	39%	43%	37%	35%	43%	27%	32%	40%	38%	33%	32%	30%	27%
	Dual	18%	15%	20%	14%	21%	19%	28%	24%	16%	23%	15%	21%	21%	18%	12%	16%	15%	12%

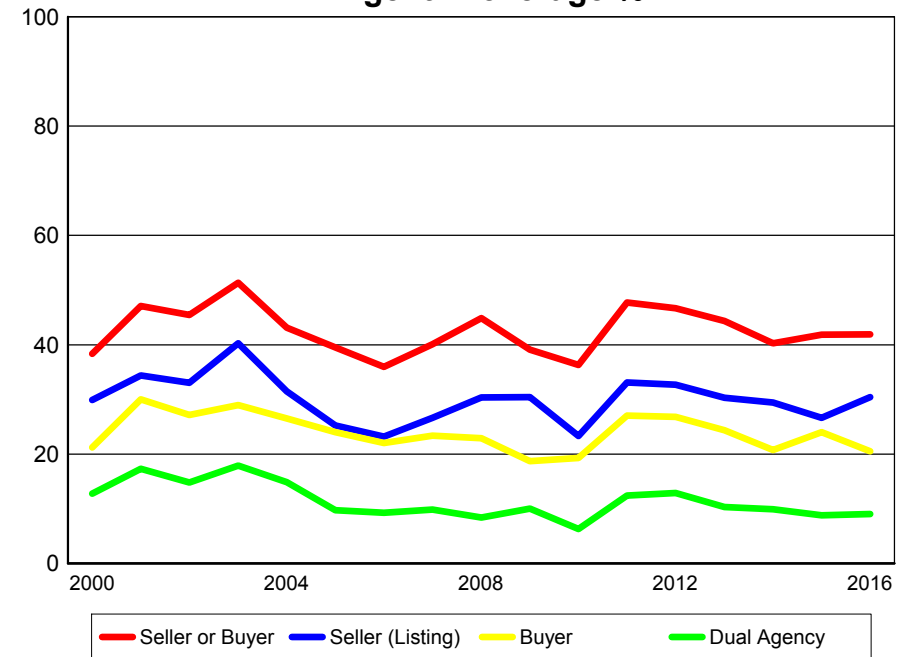


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



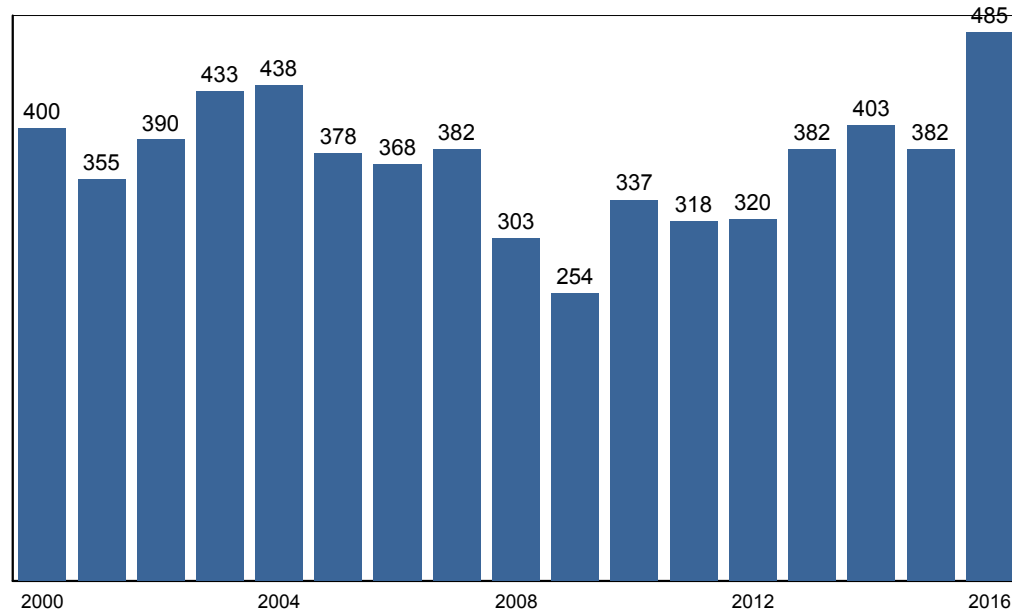
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Total Units Sold	5,631	368	410	372	380	343	400	345	334	214	230	223	266	272	320	323	387	444
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,403	141	193	169	195	148	158	124	134	96	90	81	127	127	142	130	162	186
	Seller	1,699	110	141	123	153	108	101	80	89	65	70	52	88	89	97	95	103	135
	Buyer	1,362	78	123	101	110	91	96	76	78	49	43	43	72	73	78	67	93	91
	Dual	658	47	71	55	68	51	39	32	33	18	23	14	33	35	33	32	34	40

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Seller or Buyer	43%	38%	47%	45%	51%	43%	40%	36%	40%	45%	39%	36%	48%	47%	44%	40%	42%	42%
	Seller	30%	30%	34%	33%	40%	31%	25%	23%	27%	30%	30%	23%	33%	33%	30%	29%	27%	30%
	Buyer	24%	21%	30%	27%	29%	27%	24%	22%	23%	23%	19%	19%	27%	27%	24%	21%	24%	20%
	Dual	12%	13%	17%	15%	18%	15%	10%	9%	10%	8%	10%	6%	12%	13%	10%	10%	9%	9%

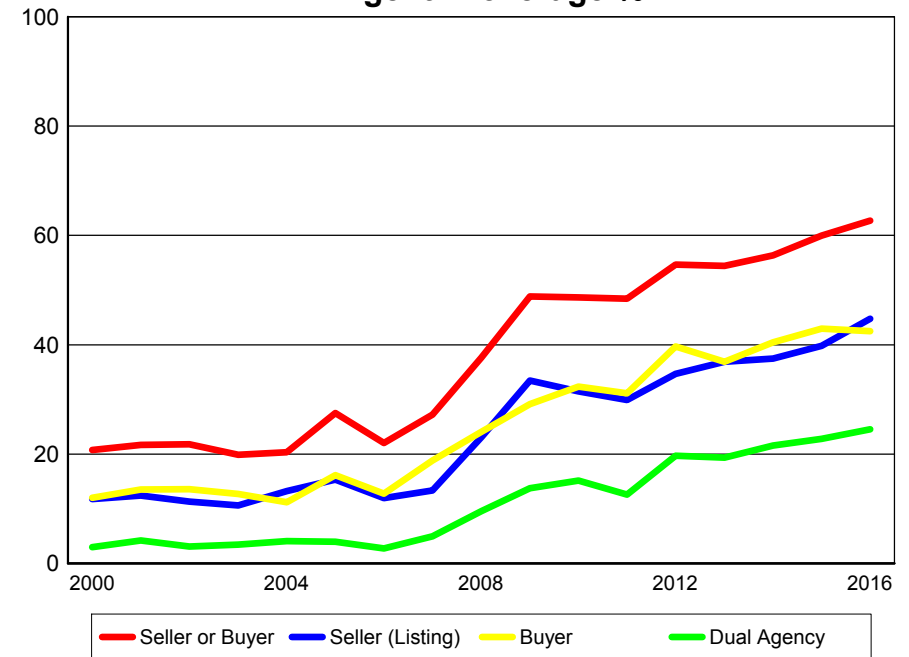


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



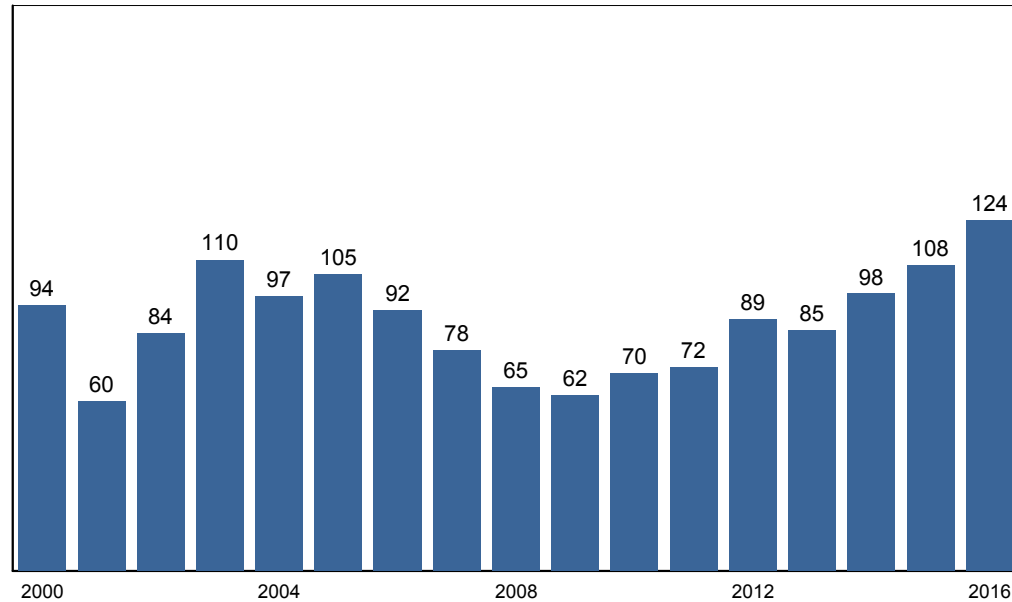
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaron eck	Total Units Sold	6,328	400	355	390	433	438	378	368	382	303	254	337	318	320	382	403	382	485
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,408	83	77	85	86	89	104	81	104	114	124	164	154	175	208	227	229	304
	Seller	1,520	47	44	44	46	58	58	44	51	70	85	106	95	111	141	151	152	217
	Buyer	1,589	48	48	53	55	49	61	47	72	73	74	109	99	127	141	163	164	206
	Dual	701	12	15	12	15	18	15	10	19	29	35	51	40	63	74	87	87	119

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaroneck	Seller or Buyer	38%	21%	22%	22%	20%	20%	28%	22%	27%	38%	49%	49%	48%	55%	54%	56%	60%	63%
	Seller	24%	12%	12%	11%	13%	15%	12%	13%	23%	33%	31%	30%	35%	37%	37%	40%	45%	
	Buyer	25%	12%	14%	14%	13%	11%	16%	13%	19%	24%	29%	32%	31%	40%	37%	40%	43%	42%
	Dual	11%	3%	4%	3%	3%	4%	4%	3%	5%	10%	14%	15%	13%	20%	19%	22%	23%	25%

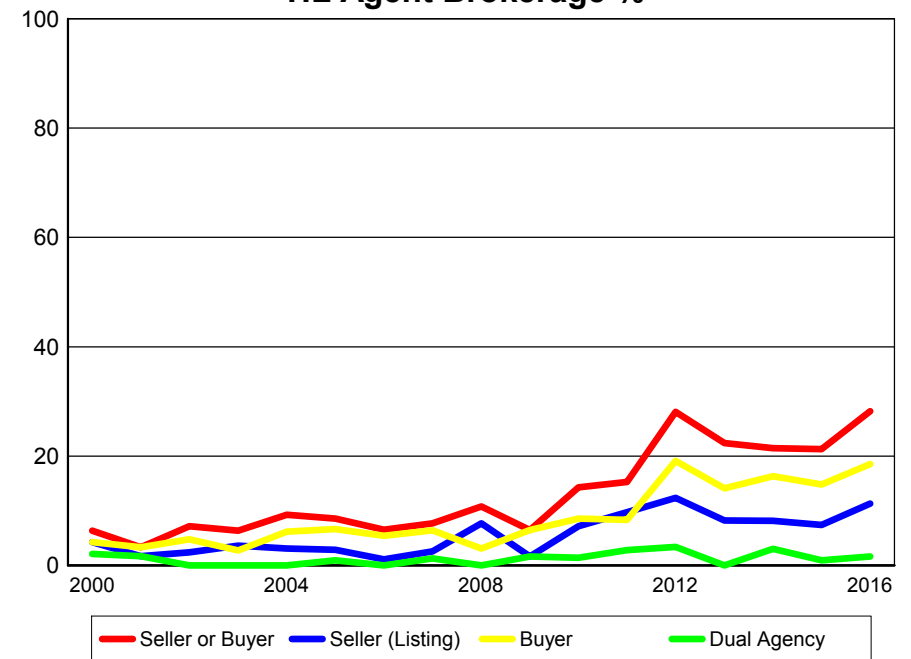


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



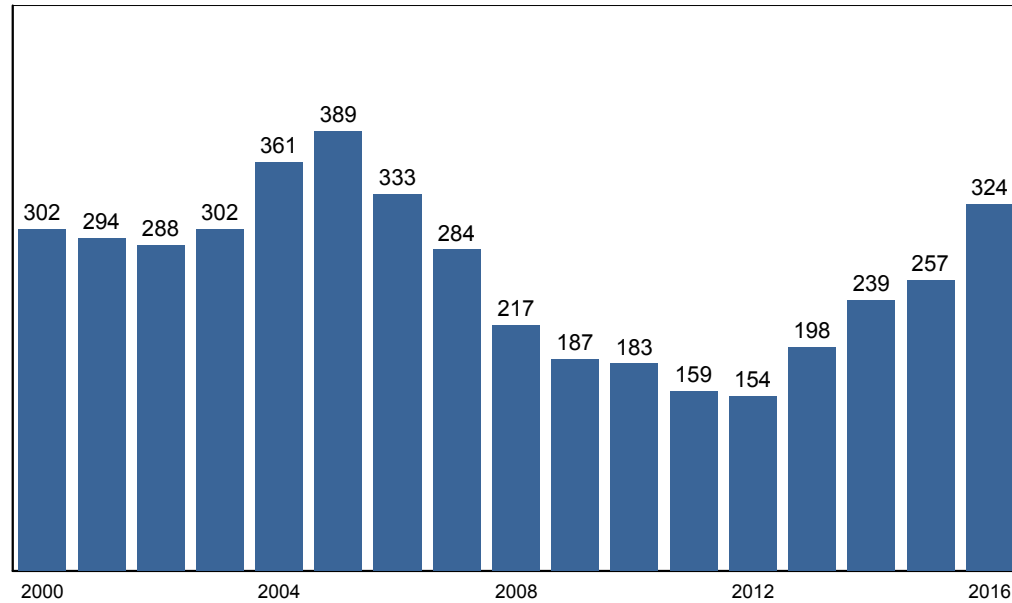
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Pleasant	Total Units Sold	1,493	94	60	84	110	97	105	92	78	65	62	70	72	89	85	98	108	124
	<u>HL Brokerage:</u>																		
	Seller or Buyer	206	6	2	6	7	9	9	6	6	7	4	10	11	25	19	21	23	35
	Seller	86	4	1	2	4	3	3	1	2	5	1	5	7	11	7	8	8	14
	Buyer	138	4	2	4	3	6	7	5	5	2	4	6	6	17	12	16	16	23
	Dual	18	2	1				1		1		1	1	2	3		3	1	2

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Pleasant	Seller or Buyer	14%	6%	3%	7%	6%	9%	9%	7%	8%	11%	6%	14%	15%	28%	22%	21%	21%	28%
	Seller	6%	4%	2%	2%	4%	3%	3%	1%	3%	8%	2%	7%	10%	12%	8%	8%	7%	11%
	Buyer	9%	4%	3%	5%	3%	6%	7%	5%	6%	3%	6%	9%	8%	19%	14%	16%	15%	19%
	Dual	1%	2%	2%															
									1%		1%		2%	1%	3%	3%	3%	1%	2%

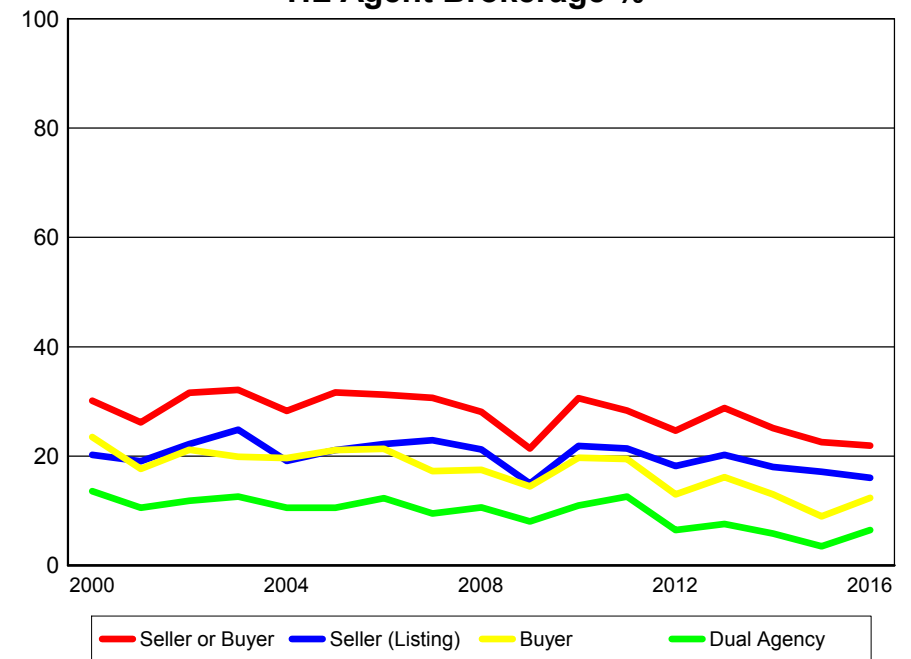


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Total Units Sold	4,471	302	294	288	302	361	389	333	284	217	187	183	159	154	198	239	257	324
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,258	91	77	91	97	102	123	104	87	61	40	56	45	38	57	60	58	71
	Seller	901	61	56	64	75	69	82	74	65	46	28	40	34	28	40	43	44	52
	Buyer	795	71	52	61	60	71	82	71	49	38	27	36	31	20	32	31	23	40
	Dual	438	41	31	34	38	38	41	41	27	23	15	20	20	10	15	14	9	21

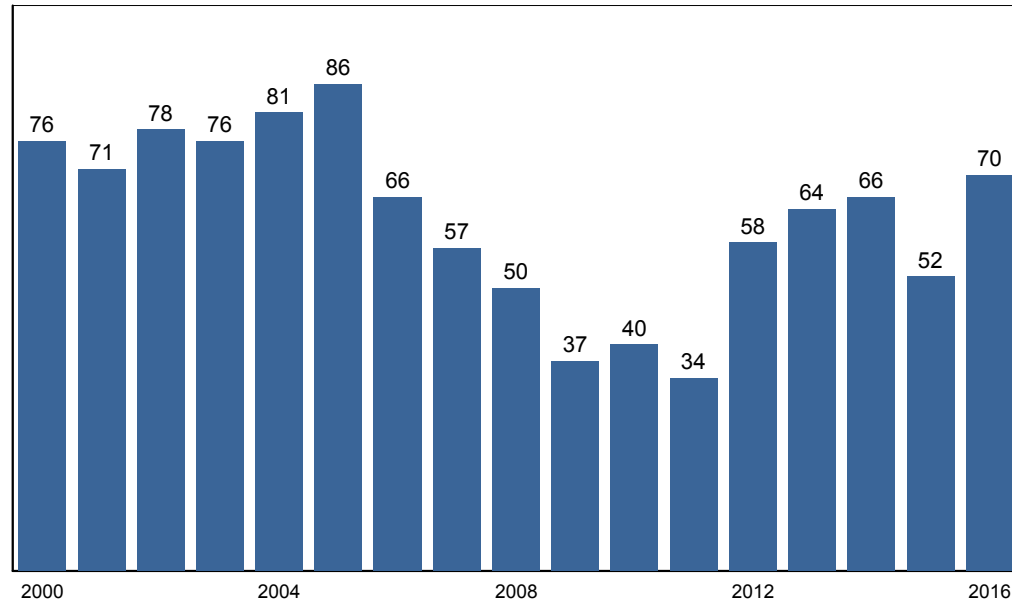
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Seller or Buyer	28%	30%	26%	32%	32%	28%	32%	31%	31%	28%	21%	31%	28%	25%	29%	25%	23%	22%
	Seller	20%	20%	19%	22%	25%	19%	21%	22%	23%	21%	15%	22%	21%	18%	20%	18%	17%	16%
	Buyer	18%	24%	18%	21%	20%	20%	21%	21%	17%	18%	14%	20%	19%	13%	16%	13%	9%	12%
	Dual	10%	14%	11%	12%	13%	11%	11%	12%	10%	11%	8%	11%	13%	6%	8%	6%	4%	6%

[illegible]

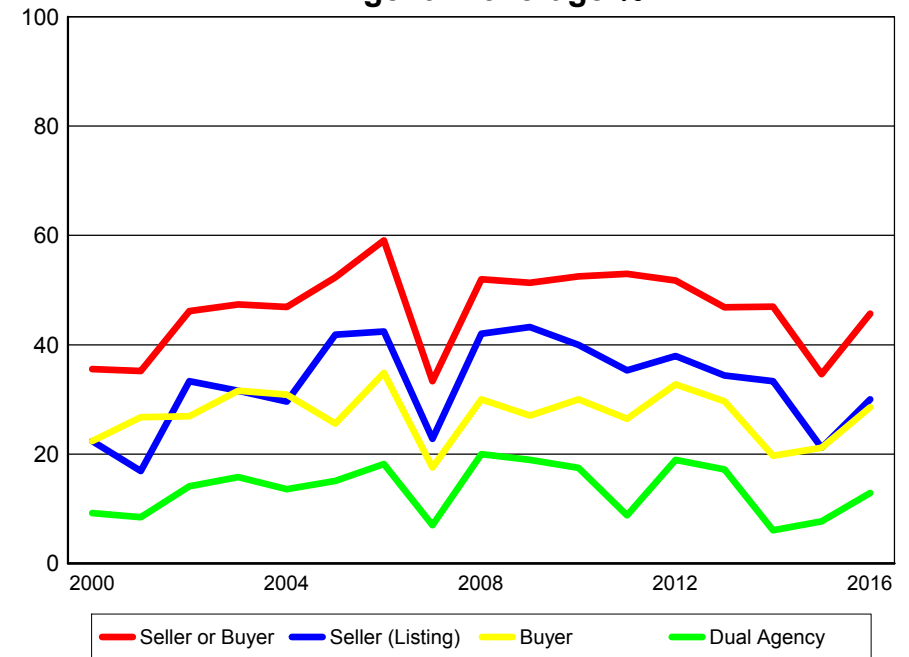


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

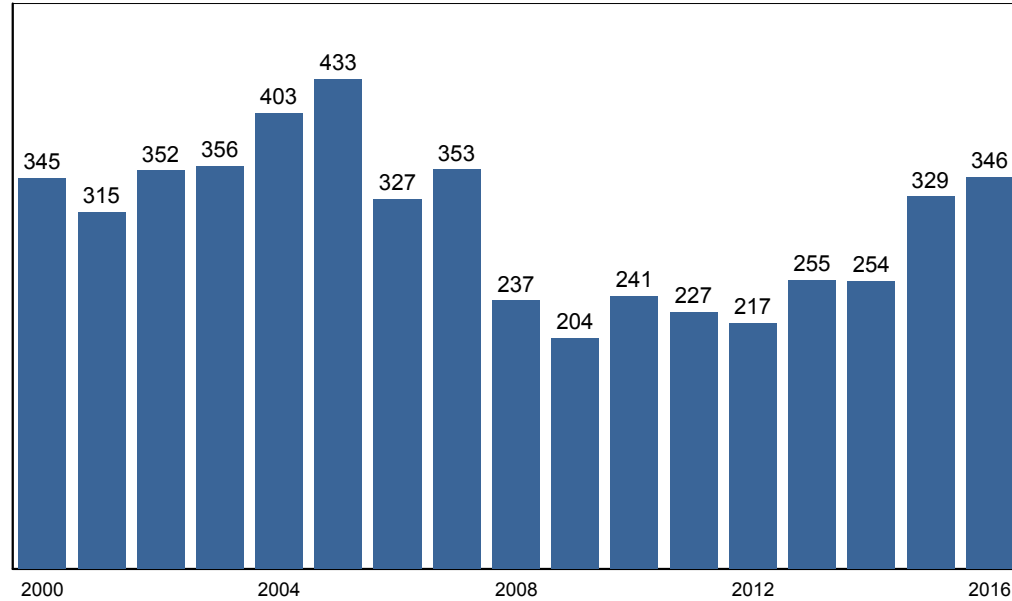


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
North Salem	Total Units Sold	1,062	76	71	78	76	81	86	66	57	50	37	40	34	58	64	66	52	70
	<u>HL Brokerage:</u>																		
	Seller or Buyer	490	27	25	36	36	38	45	39	19	26	19	21	18	30	30	31	18	32
	Seller	343	17	12	26	24	24	36	28	13	21	16	16	12	22	22	22	11	21
	Buyer	289	17	19	21	24	25	22	23	10	15	10	12	9	19	19	13	11	20
	Dual	142	7	6	11	12	11	13	12	4	10	7	7	3	11	11	4	4	9

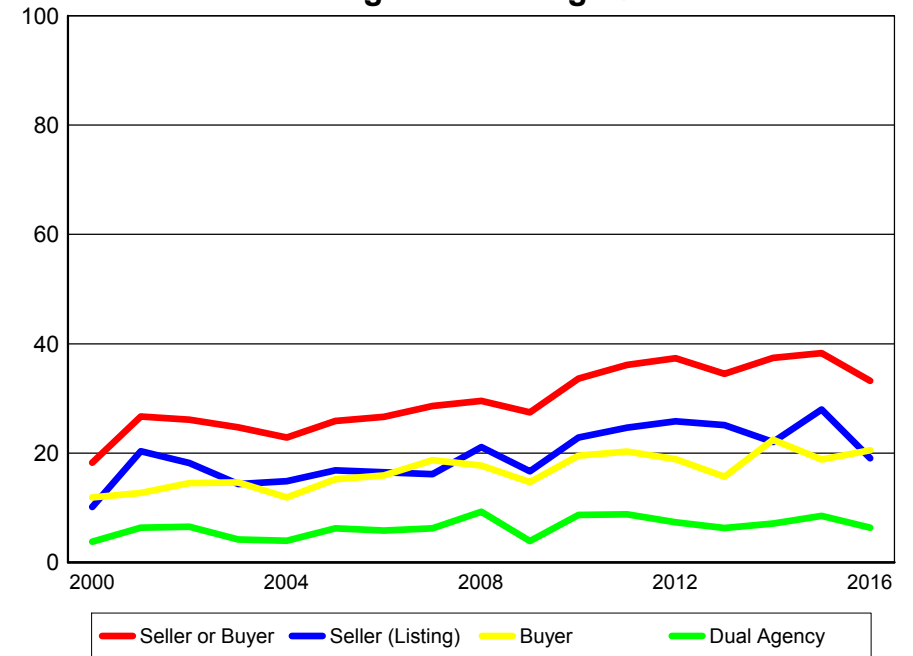
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
North Salem	Seller or Buyer	46%	36%	35%	46%	47%	47%	52%	59%	33%	52%	51%	53%	53%	52%	47%	47%	35%	46%
	Seller	32%	22%	17%	33%	32%	30%	42%	42%	23%	42%	43%	40%	35%	38%	34%	33%	21%	30%
	Buyer	27%	22%	27%	27%	32%	31%	26%	35%	18%	30%	27%	30%	26%	33%	30%	20%	21%	29%
	Dual	13%	9%	8%	14%	16%	14%	15%	18%	7%	20%	19%	18%	9%	19%	17%	6%	8%	13%



Units Sold



HL Agent Brokerage %

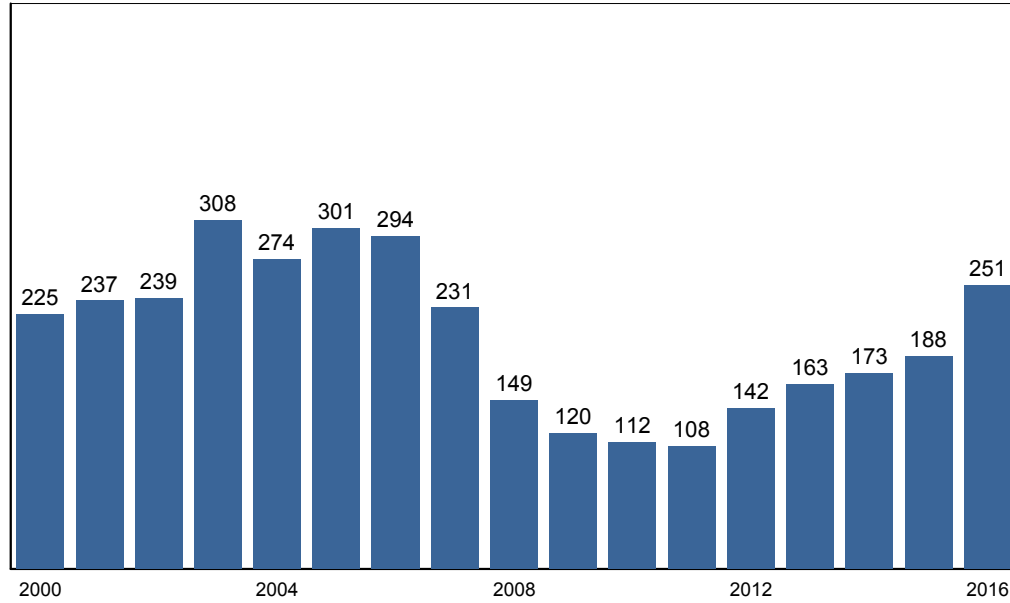


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Total Units Sold	5,194	345	315	352	356	403	433	327	353	237	204	241	227	217	255	254	329	346
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,513	63	84	92	88	92	112	87	101	70	56	81	82	81	88	95	126	115
	Seller	987	35	64	64	51	60	73	54	57	50	34	55	56	56	64	56	92	66
	Buyer	852	41	40	51	52	48	66	52	66	42	30	47	46	41	40	57	62	71
	Dual	326	13	20	23	15	16	27	19	22	22	8	21	20	16	16	18	28	22

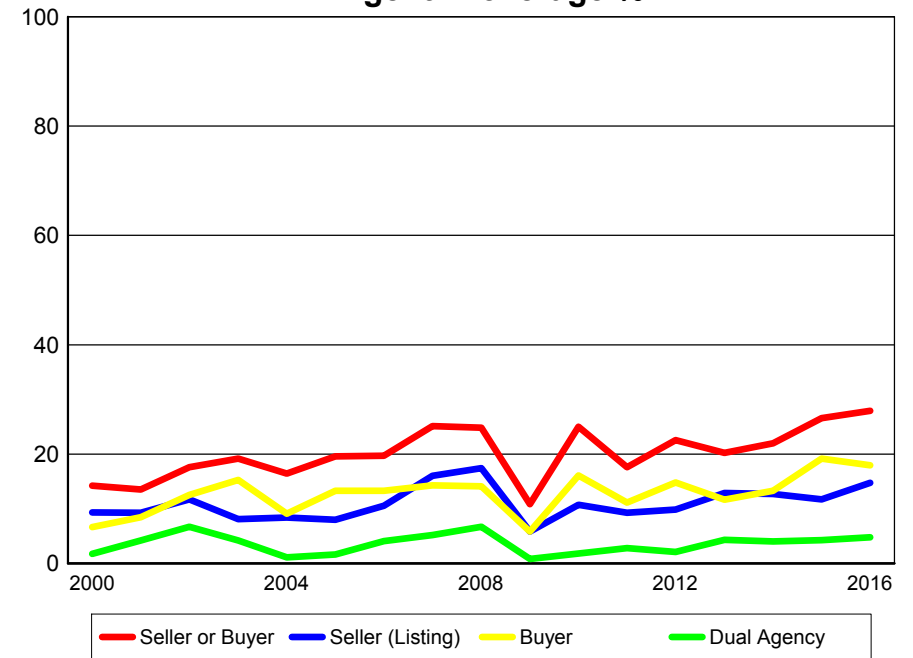
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Seller or Buyer	29%	18%	27%	26%	25%	23%	26%	27%	29%	30%	27%	34%	36%	37%	35%	37%	38%	33%
	Seller	19%	10%	20%	18%	14%	15%	17%	17%	16%	21%	17%	23%	25%	26%	25%	22%	28%	19%
	Buyer	16%	12%	13%	14%	15%	12%	15%	16%	19%	18%	15%	20%	20%	19%	16%	22%	19%	21%
	Dual	6%	4%	6%	7%	4%	4%	6%	6%	6%	9%	4%	9%	9%	7%	6%	7%	9%	6%



Units Sold



HL Agent Brokerage %

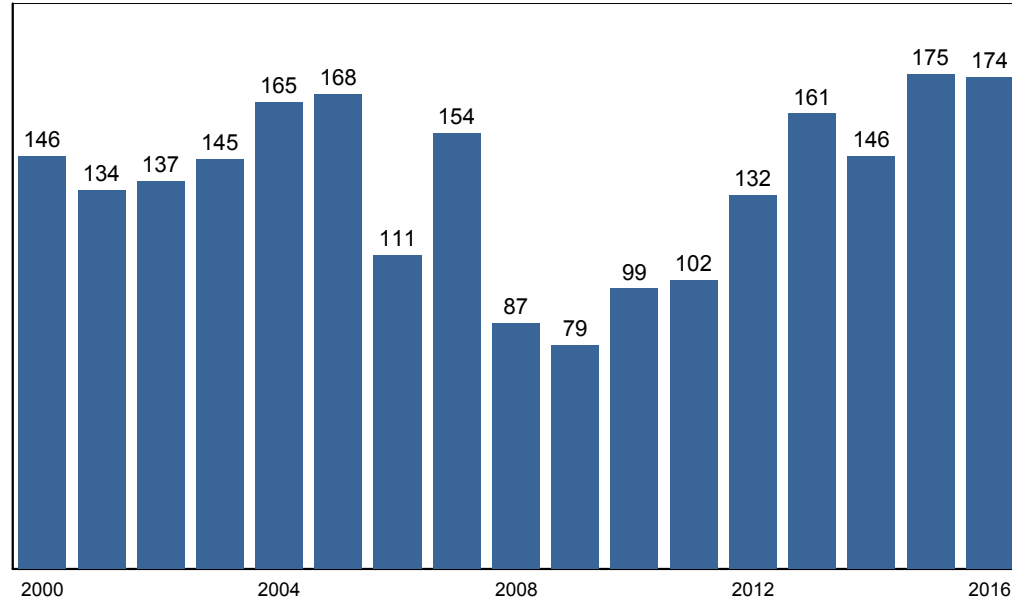


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Peekskill	Total Units Sold	3,515	225	237	239	308	274	301	294	231	149	120	112	108	142	163	173	188	251
	<u>HL Brokerage:</u>																		
	Seller or Buyer	705	32	32	42	59	45	59	58	58	37	13	28	19	32	33	38	50	70
	Seller	382	21	22	28	25	23	24	31	37	26	7	12	10	14	21	22	22	37
	Buyer	451	15	20	30	47	25	40	39	33	21	7	18	12	21	19	23	36	45
	Dual	128	4	10	16	13	3	5	12	12	10	1	2	3	3	7	7	8	12

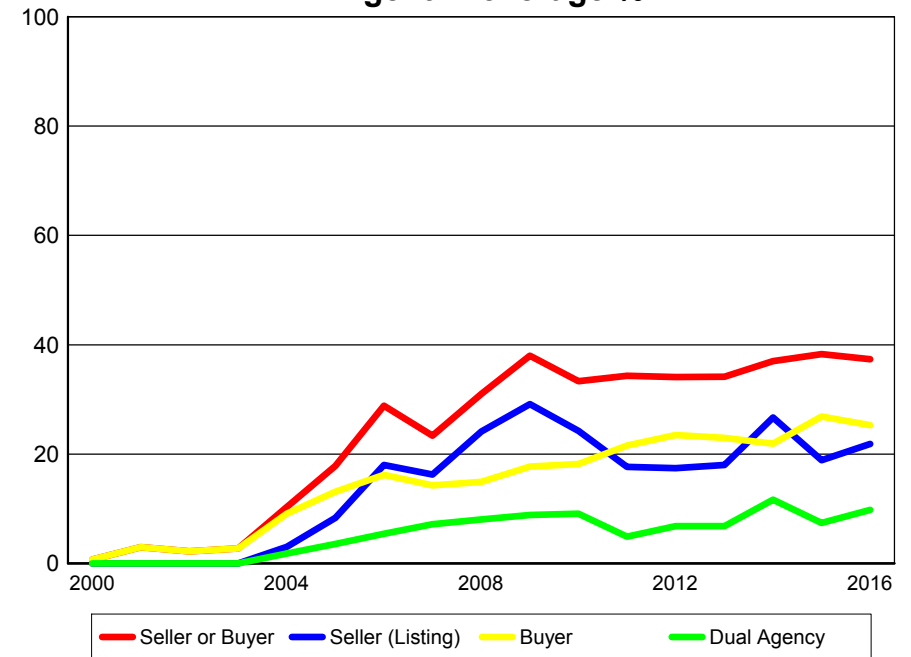
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Peekskill	Seller or Buyer	20%	14%	14%	18%	19%	16%	20%	20%	25%	25%	11%	25%	18%	23%	20%	22%	27%	28%
	Seller	11%	9%	9%	12%	8%	8%	8%	11%	16%	17%	6%	11%	9%	10%	13%	13%	12%	15%
	Buyer	13%	7%	8%	13%	15%	9%	13%	13%	14%	14%	6%	16%	11%	15%	12%	13%	19%	18%
	Dual	4%	2%	4%	7%	4%	1%	2%	4%	5%	7%	1%	2%	3%	2%	4%	4%	4%	5%



Units Sold



HL Agent Brokerage %



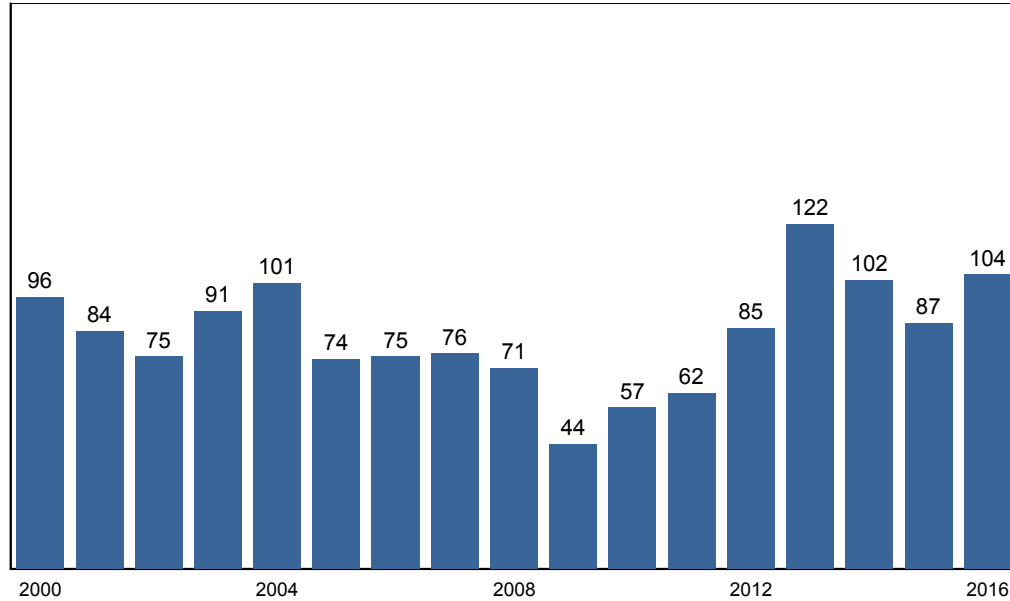
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Total Units Sold	2,315	146	134	137	145	165	168	111	154	87	79	99	102	132	161	146	175	174
	<u>HL Brokerage:</u>																		
	Seller or Buyer	538	1	4	3	4	17	30	32	36	27	30	33	35	45	55	54	67	65
	Seller	312					5	14	20	25	21	23	24	18	23	29	39	33	38
	Buyer	347	1	4	3	4	15	22	18	22	13	14	18	22	31	37	32	47	44
	Dual	121					3	6	6	11	7	7	9	5	9	11	17	13	17

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Seller or Buyer	23%	1%	3%	2%	3%	10%	18%	29%	23%	31%	38%	33%	34%	34%	34%	37%	38%	37%
	Seller	13%					3%	8%	18%	16%	24%	29%	24%	18%	17%	18%	27%	19%	22%
	Buyer	15%	1%	3%	2%	3%	9%	13%	16%	14%	15%	18%	18%	22%	23%	23%	22%	27%	25%
	Dual	5%					2%	4%	5%	7%	8%	9%	9%	5%	7%	7%	12%	7%	10%

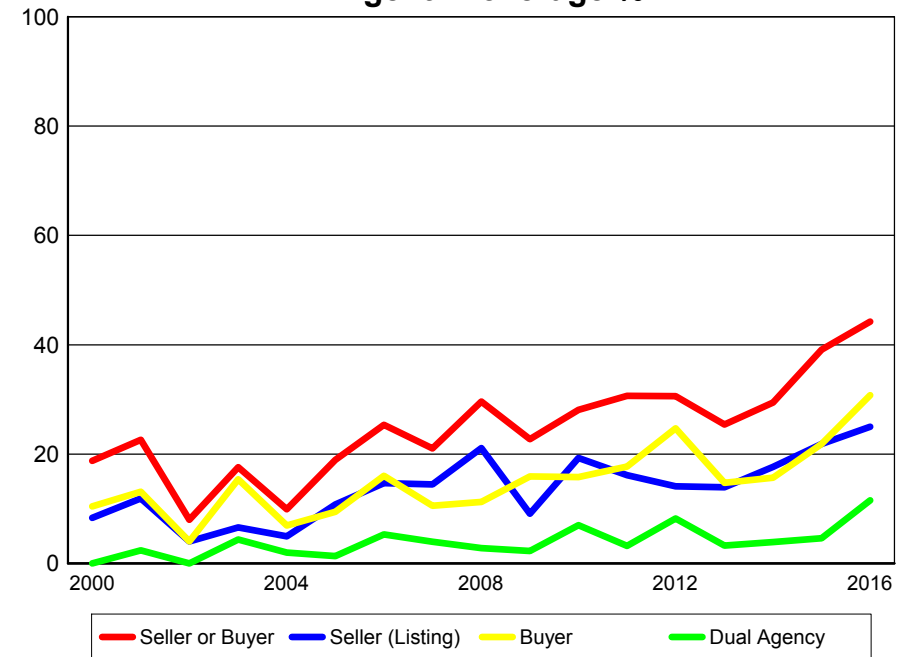


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



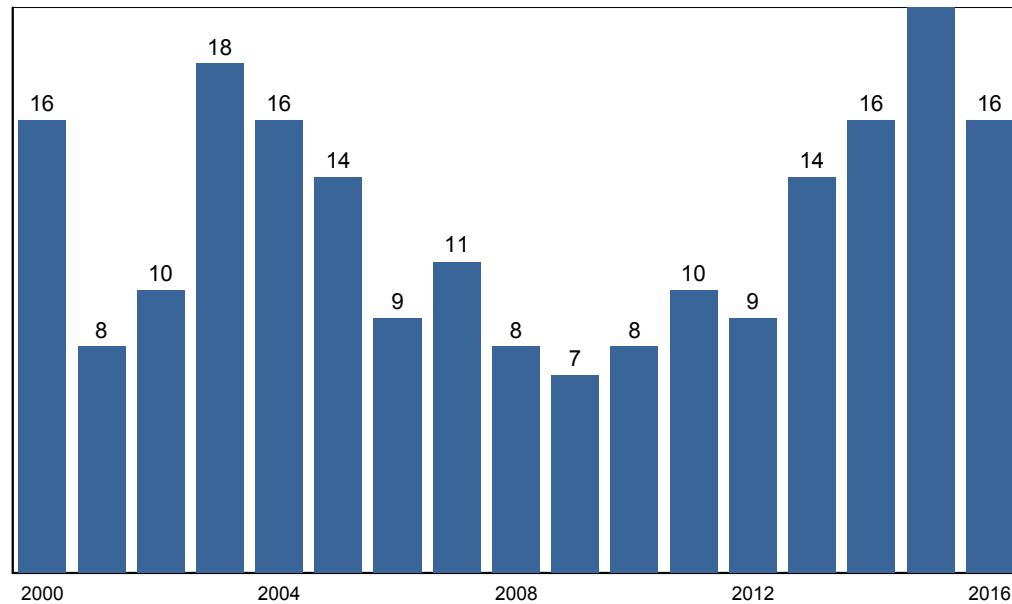
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Total Units Sold	1,406	96	84	75	91	101	74	75	76	71	44	57	62	85	122	102	87	104
	<u>HL Brokerage:</u>																		
	Seller or Buyer	351	18	19	6	16	10	14	19	16	21	10	16	19	26	31	30	34	46
	Seller	194	8	10	3	6	5	8	11	11	15	4	11	10	12	17	18	19	26
	Buyer	213	10	11	3	14	7	7	12	8	8	7	9	11	21	18	16	19	32
	Dual	56		2		4	2	1	4	3	2	1	4	2	7	4	4	4	12

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Seller or Buyer	25%	19%	23%	8%	18%	10%	19%	25%	21%	30%	23%	28%	31%	31%	25%	29%	39%	44%
	Seller	14%	8%	12%	4%	7%	5%	11%	15%	14%	21%	9%	19%	16%	14%	14%	18%	22%	25%
	Buyer	15%	10%	13%	4%	15%	7%	9%	16%	11%	11%	16%	16%	18%	25%	15%	16%	22%	31%
	Dual	4%		2%		4%	2%	1%	5%	4%	3%	2%	7%	3%	8%	3%	4%	5%	12%

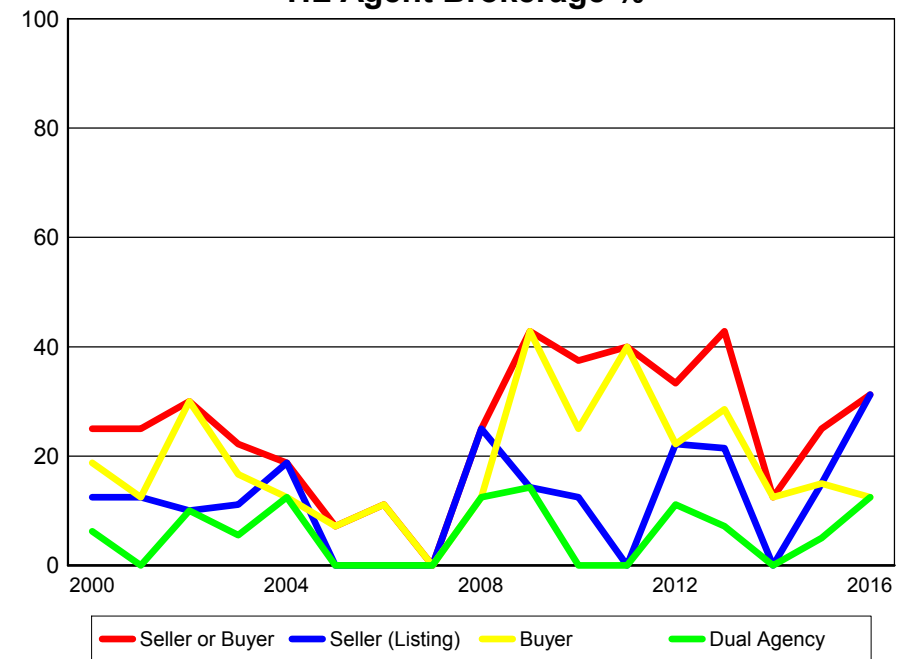


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

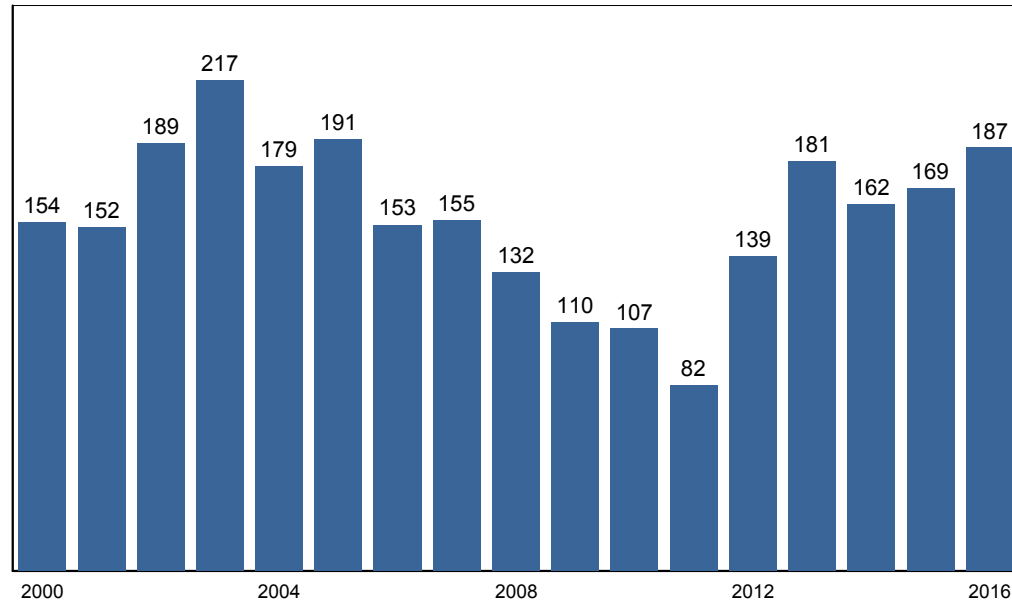


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pocantico Hills	Total Units Sold	210	16	8	10	18	16	14	9	11	8	7	8	10	9	14	16	20	16
	<u>HL Brokerage:</u>																		
	Seller or Buyer	51	4	2	3	4	3	1	1		2	3	3	4	3	6	2	5	5
	Seller	26	2	1	1	2	3				2	1	1		2	3		3	5
	Buyer	37	3	1	3	3	2	1	1		1	3	2	4	2	4	2	3	2
	Dual	12	1		1	1	2				1	1			1	1		1	2

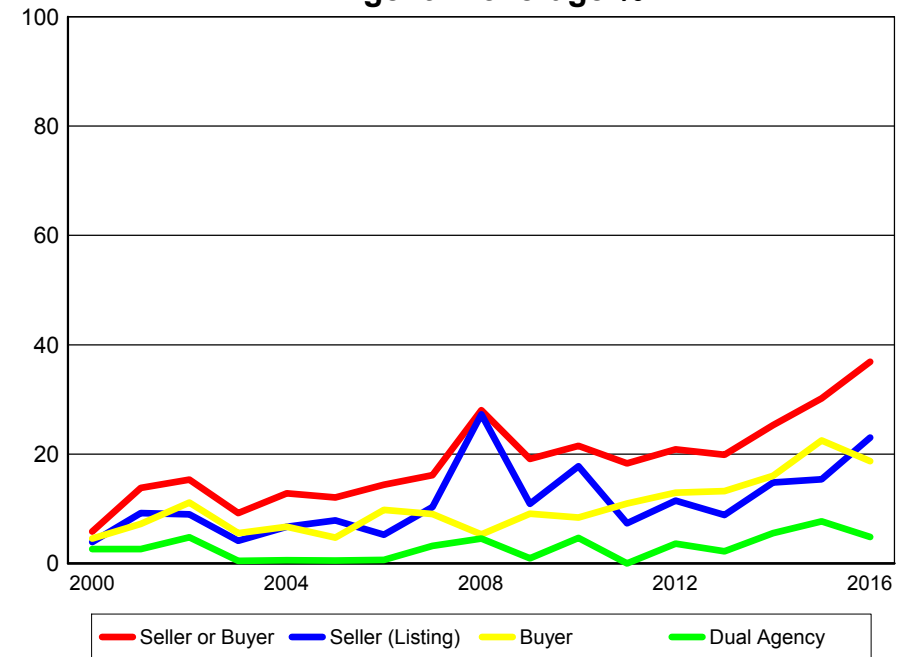
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Units Sold



HL Agent Brokerage %



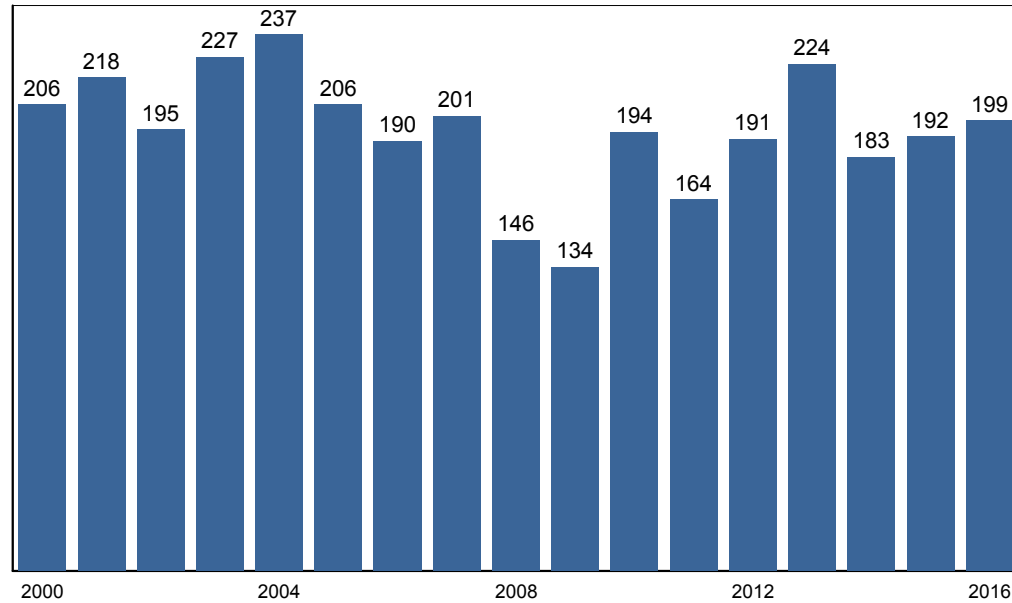
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Total Units Sold	2,659	154	152	189	217	179	191	153	155	132	110	107	82	139	181	162	169	187
	HL Brokerage:																		
	Seller or Buyer	494	9	21	29	20	23	23	22	25	37	21	23	15	29	36	41	51	69
	Seller	295	6	14	17	9	12	15	8	16	36	12	19	6	16	16	24	26	43
	Buyer	277	7	11	21	12	12	9	15	14	7	10	9	9	18	24	26	38	35
	Dual	78	4	4	9	1	1	1	1	5	6	1	5		5	4	9	13	9

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Seller or Buyer	19%	6%	14%	15%	9%	13%	12%	14%	16%	28%	19%	21%	18%	21%	20%	25%	30%	37%
	Seller	11%	4%	9%	9%	4%	7%	8%	5%	10%	27%	11%	18%	7%	12%	9%	15%	15%	23%
	Buyer	10%	5%	7%	11%	6%	7%	5%	10%	9%	5%	9%	8%	11%	13%	13%	16%	22%	19%
	Dual	3%	3%	3%	5%	0%	1%	1%	1%	3%	5%	1%	5%		4%	2%	6%	8%	5%

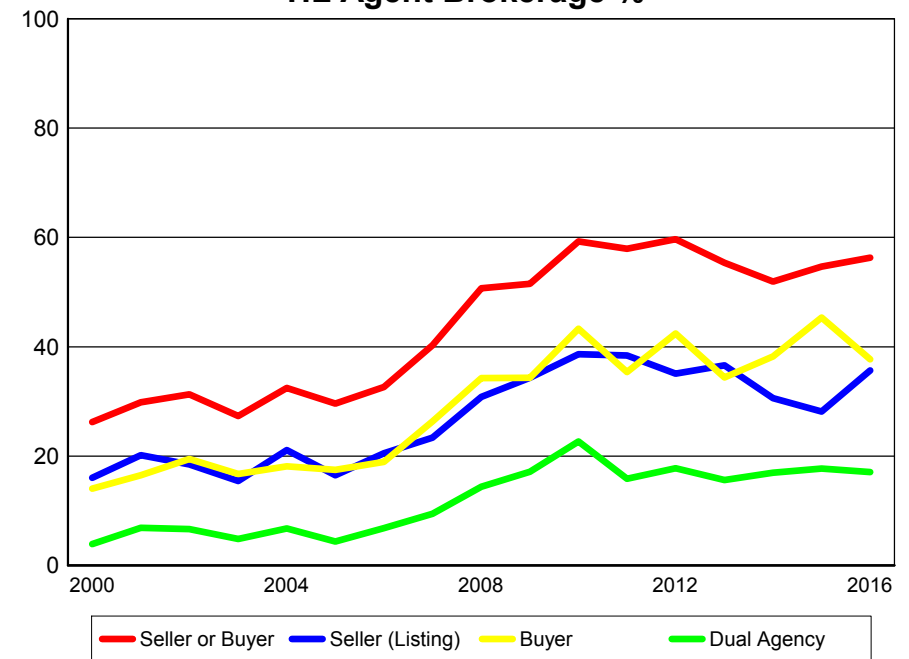


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



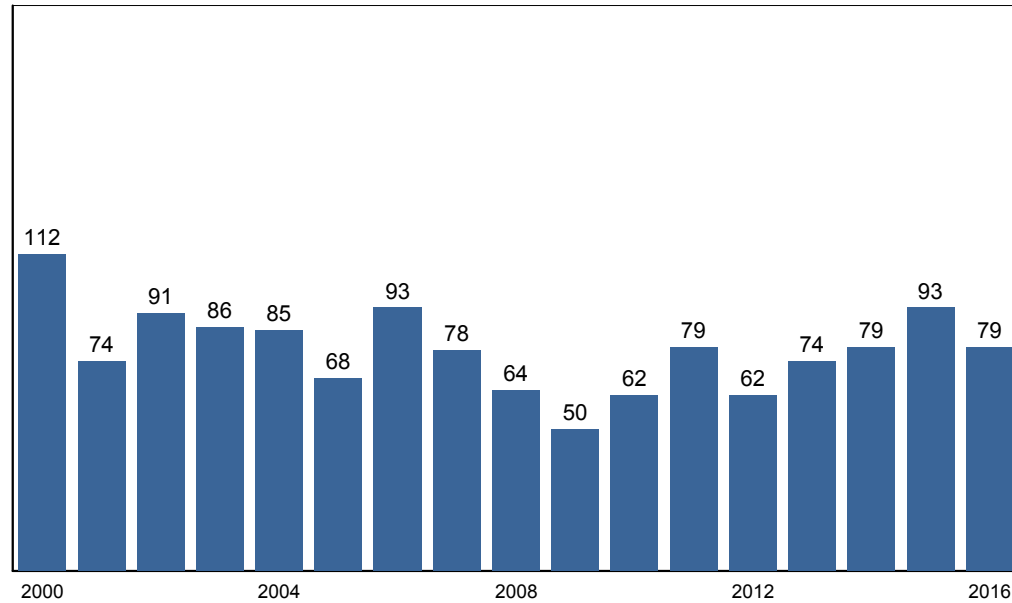
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye City	Total Units Sold	3,307	206	218	195	227	237	206	190	201	146	134	194	164	191	224	183	192	199
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,426	54	65	61	62	77	61	62	81	74	69	115	95	114	124	95	105	112
	Seller	877	33	44	36	35	50	34	39	47	45	46	75	63	67	82	56	54	71
	Buyer	937	29	36	38	38	43	36	36	53	50	46	84	58	81	77	70	87	75
	Dual	386	8	15	13	11	16	9	13	19	21	23	44	26	34	35	31	34	34

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye City	Seller or Buyer	43%	26%	30%	31%	27%	32%	30%	33%	40%	51%	51%	59%	58%	60%	55%	52%	55%	56%
	Seller	27%	16%	20%	18%	15%	21%	17%	21%	23%	31%	34%	39%	38%	35%	37%	31%	28%	36%
	Buyer	28%	14%	17%	19%	17%	18%	17%	19%	26%	34%	34%	43%	35%	42%	34%	38%	45%	38%
	Dual	12%	4%	7%	7%	5%	7%	4%	7%	9%	14%	17%	23%	16%	18%	16%	17%	18%	17%

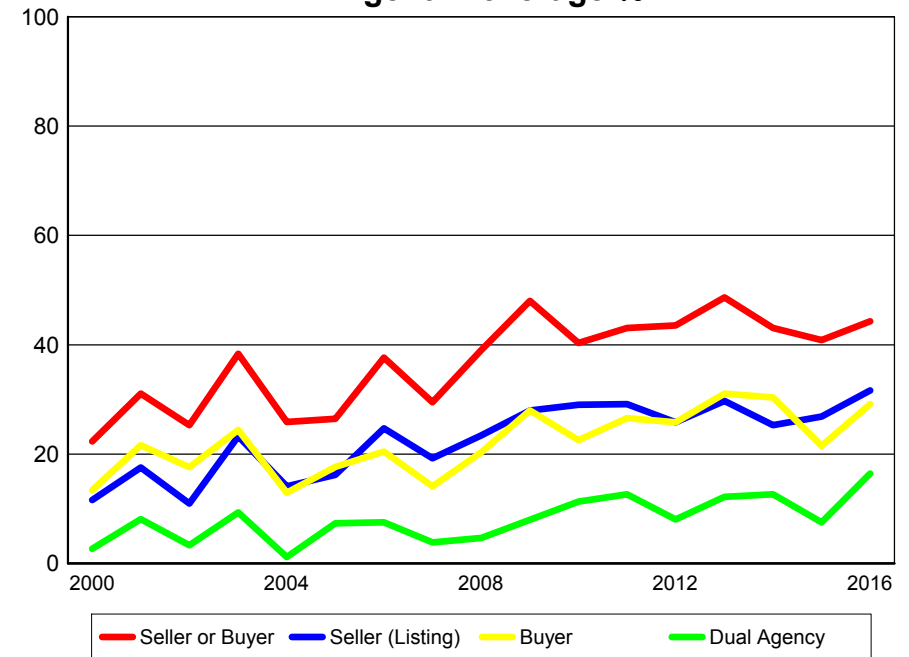


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



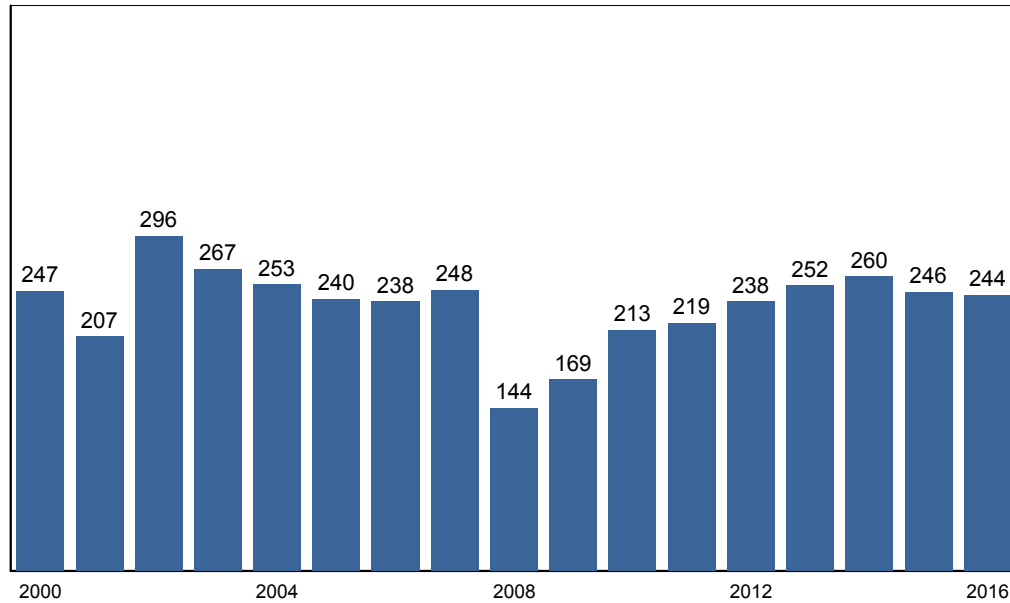
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Total Units Sold	1,329	112	74	91	86	85	68	93	78	64	50	62	79	62	74	79	93	79
	<u>HL Brokerage:</u>																		
	Seller or Buyer	480	25	23	23	33	22	18	35	23	25	24	25	34	27	36	34	38	35
	Seller	295	13	13	10	20	12	11	23	15	15	14	18	23	16	22	20	25	25
	Buyer	289	15	16	16	21	11	12	19	11	13	14	14	21	16	23	24	20	23
	Dual	104	3	6	3	8	1	5	7	3	3	4	7	10	5	9	10	7	13

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Seller or Buyer	36%	22%	31%	25%	38%	26%	26%	38%	29%	39%	48%	40%	43%	44%	49%	43%	41%	44%
	Seller	22%	12%	18%	11%	23%	14%	16%	25%	19%	23%	28%	29%	29%	26%	30%	25%	27%	32%
	Buyer	22%	13%	22%	18%	24%	13%	18%	20%	14%	20%	28%	23%	27%	26%	31%	30%	22%	29%
	Dual	8%	3%	8%	3%	9%	1%	7%	8%	4%	5%	8%	11%	13%	8%	12%	13%	8%	16%

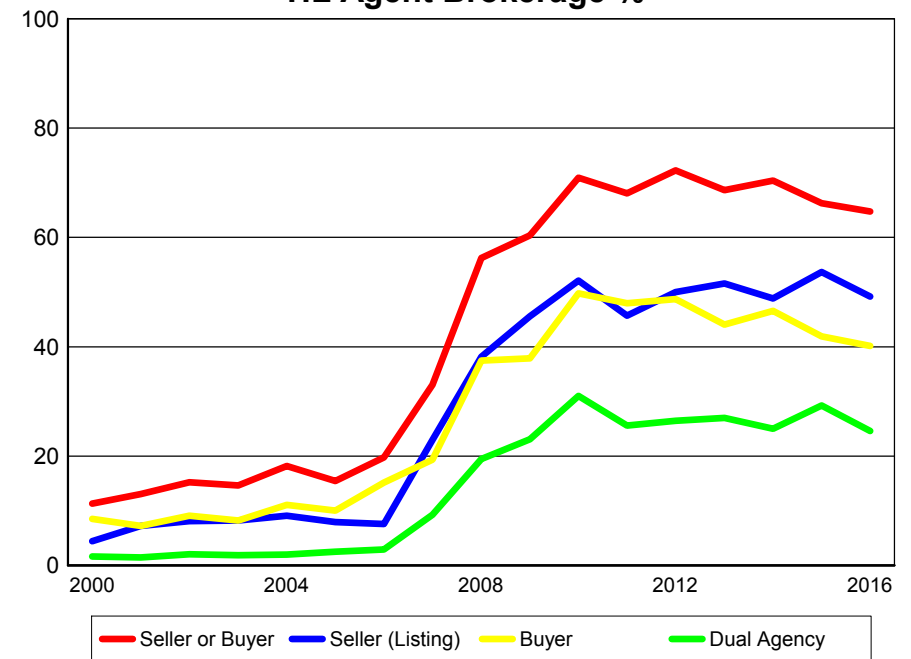


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



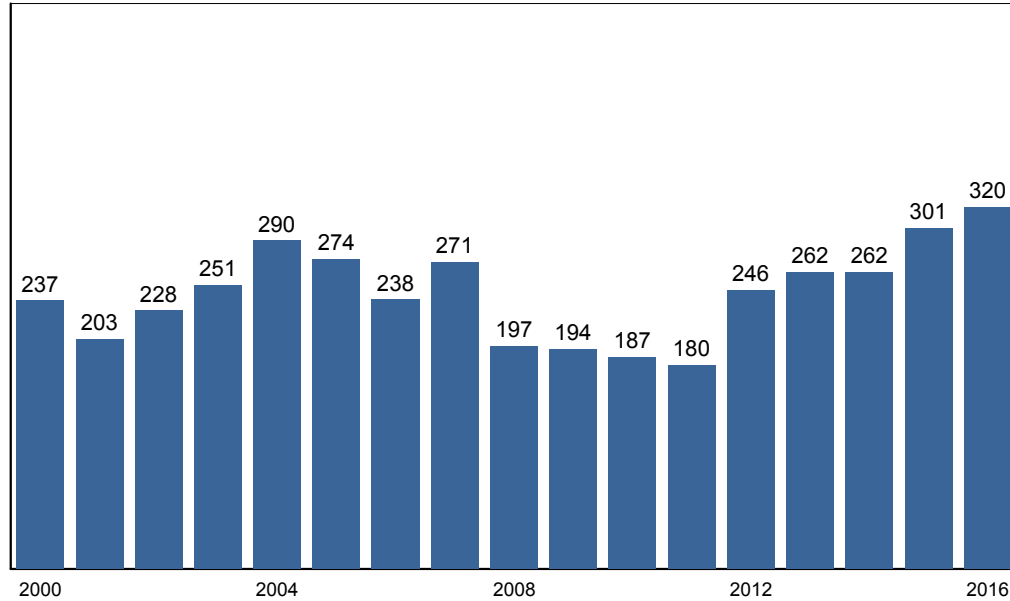
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Total Units Sold	3,981	247	207	296	267	253	240	238	248	144	169	213	219	238	252	260	246	244
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,683	28	27	45	39	46	37	47	82	81	102	151	149	172	173	183	163	158
	Seller	1,160	11	15	24	22	23	19	18	57	55	77	111	100	119	130	127	132	120
	Buyer	1,099	21	15	27	22	28	24	36	48	54	64	106	105	116	111	121	103	98
	Dual	576	4	3	6	5	5	6	7	23	28	39	66	56	63	68	65	72	60

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Seller or Buyer	42%	11%	13%	15%	15%	18%	15%	20%	33%	56%	60%	71%	68%	72%	69%	70%	66%	65%
	Seller	29%	4%	7%	8%	8%	9%	8%	8%	23%	38%	46%	52%	46%	50%	52%	49%	54%	49%
	Buyer	28%	9%	7%	9%	8%	11%	10%	15%	19%	38%	38%	50%	48%	49%	44%	47%	42%	40%
	Dual	14%	2%	1%	2%	2%	2%	3%	3%	9%	19%	23%	31%	26%	26%	27%	25%	29%	25%

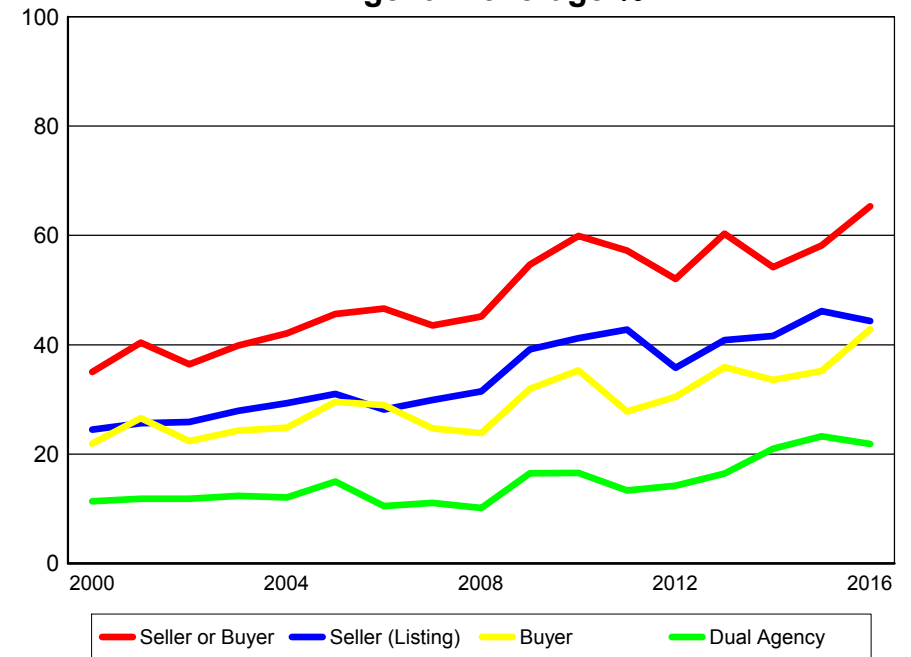


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

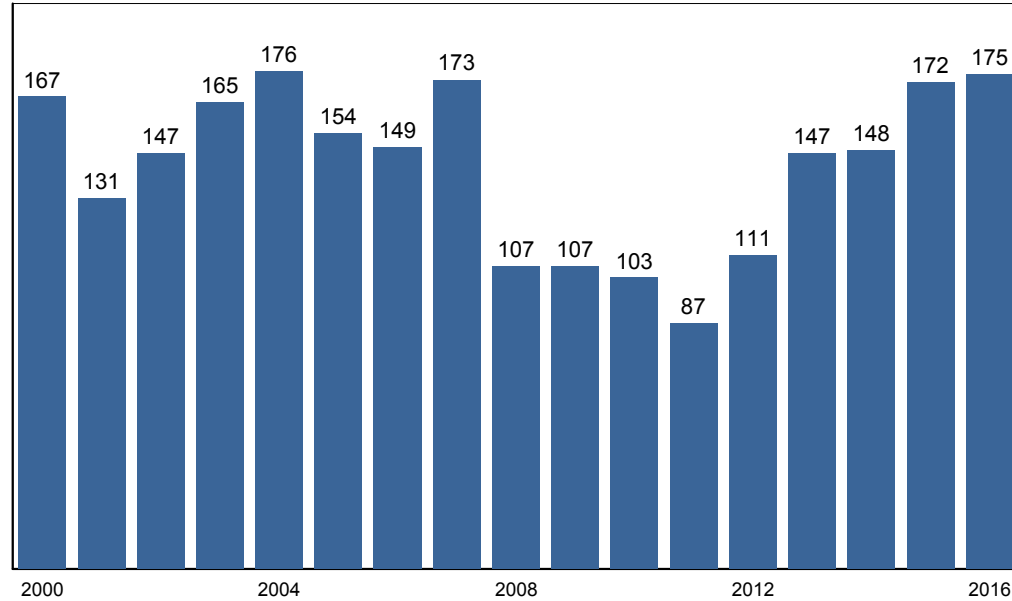


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Somers	Total Units Sold	4,141	237	203	228	251	290	274	238	271	197	194	187	180	246	262	262	301	320
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,046	83	82	83	100	122	125	111	118	89	106	112	103	128	158	142	175	209
	Seller	1,434	58	52	59	70	85	85	67	81	62	76	77	77	88	107	109	139	142
	Buyer	1,232	52	54	51	61	72	81	69	67	47	62	66	50	75	94	88	106	137
	Dual	620	27	24	27	31	35	41	25	30	20	32	31	24	35	43	55	70	70

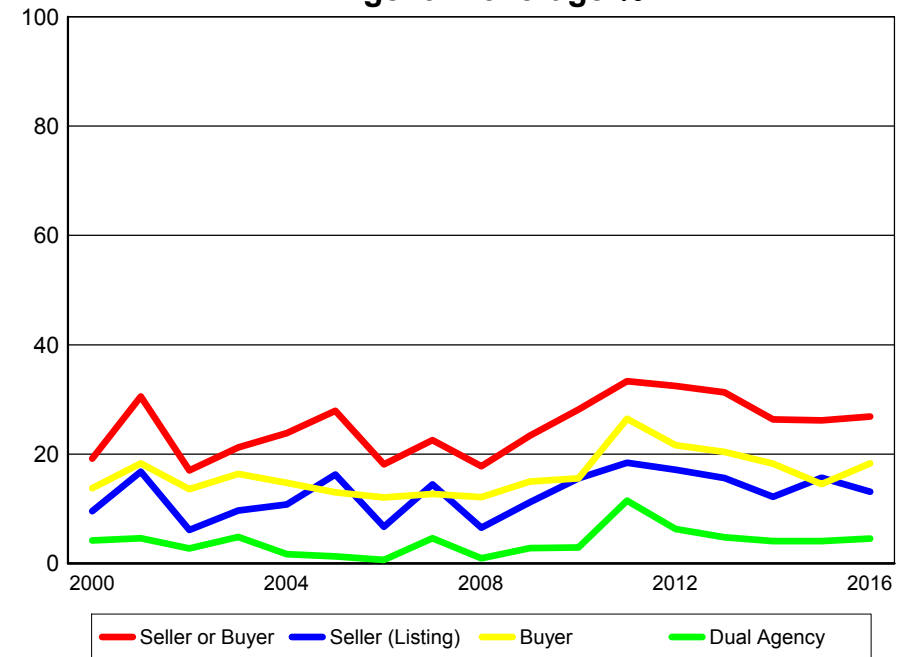
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Somers	Seller or Buyer	49%	35%	40%	36%	40%	42%	46%	47%	44%	45%	55%	60%	57%	52%	60%	54%	58%	65%
	Seller	35%	24%	26%	26%	28%	29%	31%	28%	30%	31%	39%	41%	43%	36%	41%	42%	46%	44%
	Buyer	30%	22%	27%	22%	24%	25%	30%	29%	25%	24%	32%	35%	28%	30%	36%	34%	35%	43%
	Dual	15%	11%	12%	12%	12%	12%	15%	11%	11%	10%	16%	17%	13%	14%	16%	21%	23%	22%



Units Sold



HL Agent Brokerage %



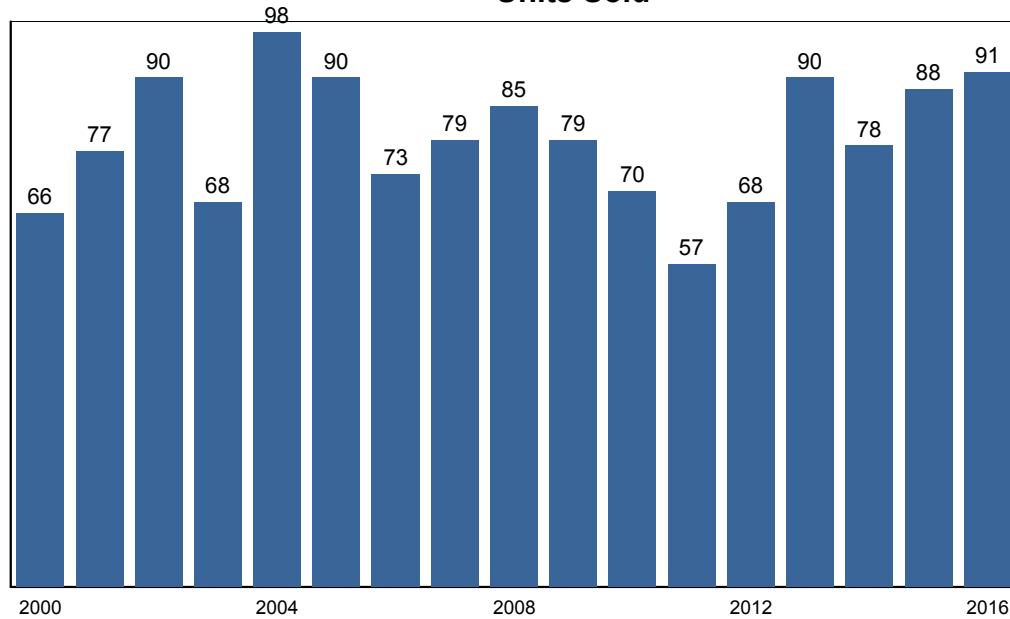
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Total Units Sold	2,419	167	131	147	165	176	154	149	173	107	107	103	87	111	147	148	172	175
	<u>HL Brokerage:</u>																		
	Seller or Buyer	598	32	40	25	35	42	43	27	39	19	25	29	29	36	46	39	45	47
	Seller	303	16	22	9	16	19	25	10	25	7	12	16	16	19	23	18	27	23
	Buyer	386	23	24	20	27	26	20	18	22	13	16	16	23	24	30	27	25	32
	Dual	91	7	6	4	8	3	2	1	8	1	3	3	10	7	7	6	7	8

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Seller or Buyer	25%	19%	31%	17%	21%	24%	28%	18%	23%	18%	23%	28%	33%	32%	31%	26%	26%	27%
	Seller	13%	10%	17%	6%	10%	11%	16%	7%	14%	7%	11%	16%	18%	17%	16%	12%	16%	13%
	Buyer	16%	14%	18%	14%	16%	15%	13%	12%	13%	12%	15%	16%	26%	22%	20%	18%	15%	18%
	Dual	4%	4%	5%	3%	5%	2%	1%	1%	5%	1%	3%	3%	11%	6%	5%	4%	4%	5%

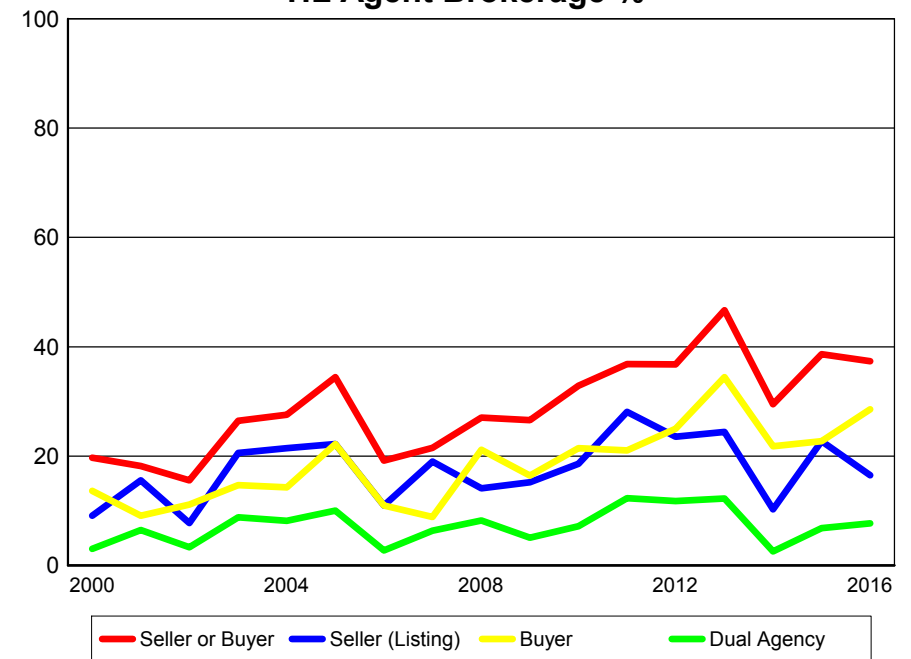


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

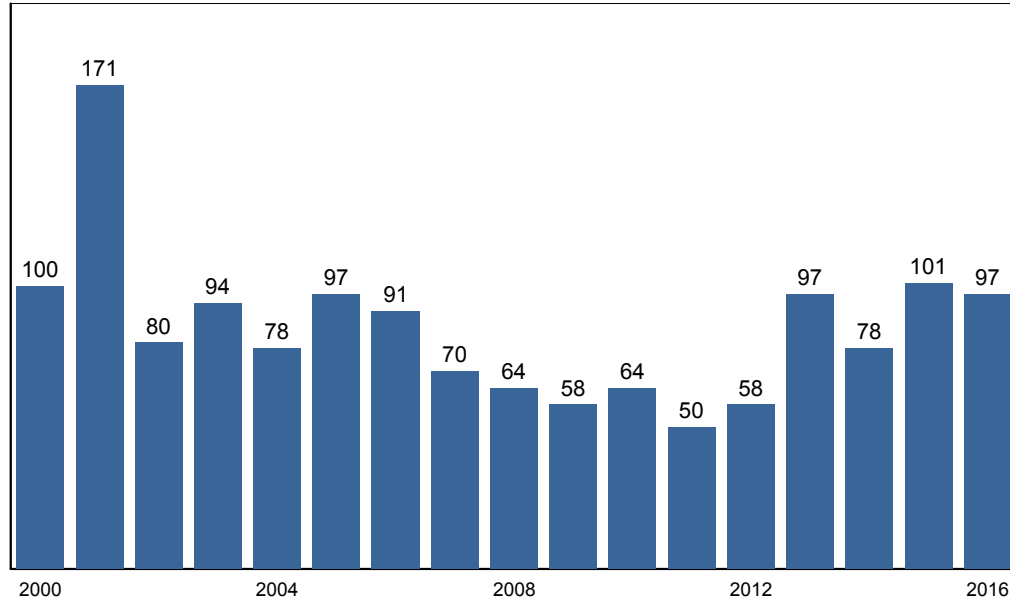


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Total Units Sold	1,347	66	77	90	68	98	90	73	79	85	79	70	57	68	90	78	88	91
	<u>HL Brokerage:</u>																		
	Seller or Buyer	394	13	14	14	18	27	31	14	17	23	21	23	21	25	42	23	34	34
	Seller	237	6	12	7	14	21	20	8	15	12	12	13	16	16	22	8	20	15
	Buyer	254	9	7	10	10	14	20	8	7	18	13	15	12	17	31	17	20	26
	Dual	97	2	5	3	6	8	9	2	5	7	4	5	7	8	11	2	6	7

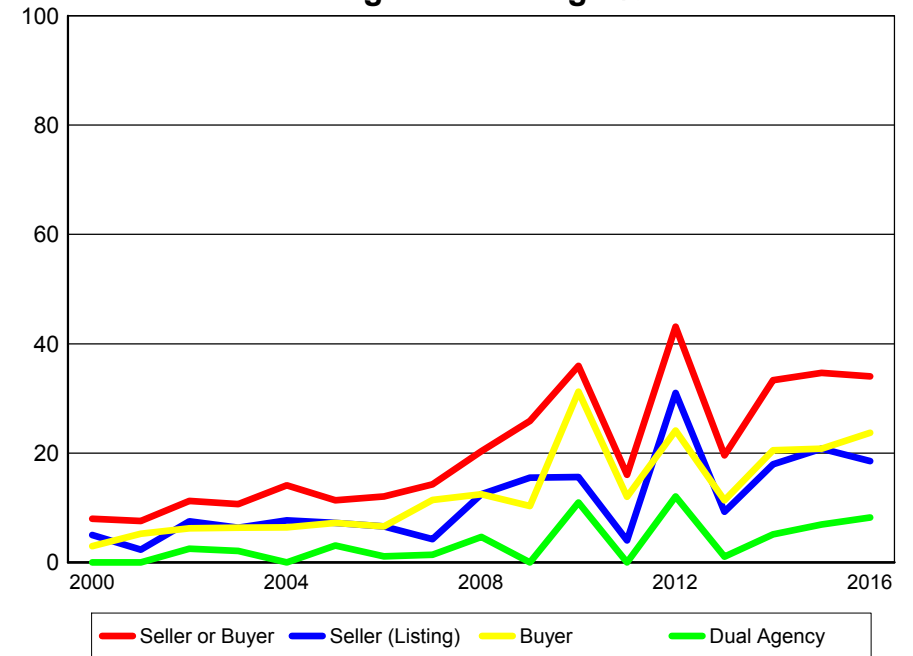
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Seller or Buyer	29%	20%	18%	16%	26%	28%	34%	19%	22%	27%	27%	33%	37%	37%	47%	29%	39%	37%
	Seller	18%	9%	16%	8%	21%	21%	22%	11%	19%	14%	15%	19%	28%	24%	24%	10%	23%	16%
	Buyer	19%	14%	9%	11%	15%	14%	22%	11%	9%	21%	16%	21%	21%	25%	34%	22%	23%	29%
	Dual	7%	3%	6%	3%	9%	8%	10%	3%	6%	8%	5%	7%	12%	12%	12%	3%	7%	8%



Units Sold



HL Agent Brokerage %



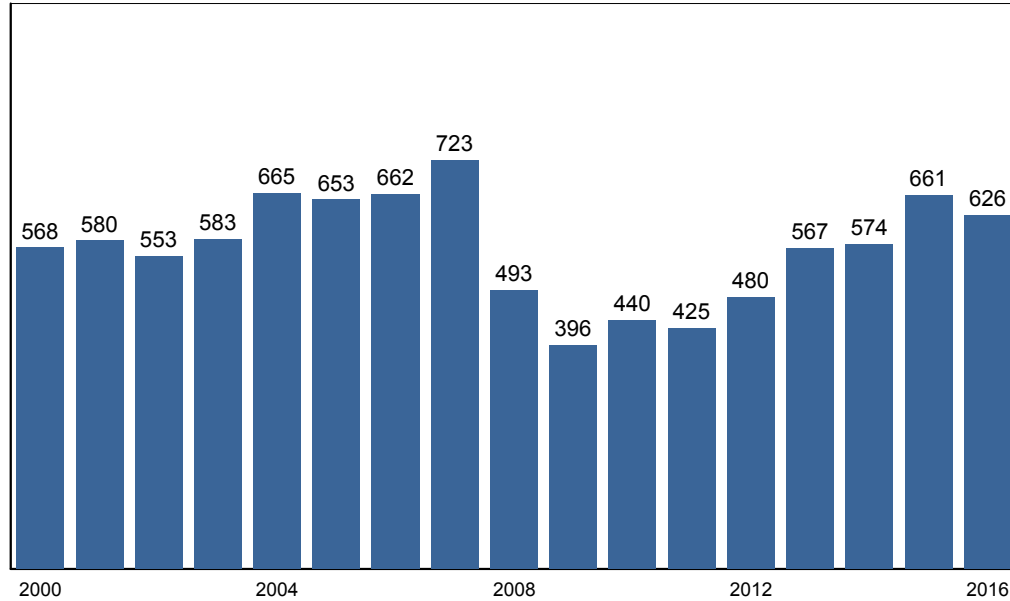
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Valhalla	Total Units Sold	1,448	100	171	80	94	78	97	91	70	64	58	64	50	58	97	78	101	97
	HL Brokerage:																		
	Seller or Buyer	280	8	13	9	10	11	11	11	10	13	15	23	8	25	19	26	35	33
	Seller	152	5	4	6	6	6	7	6	3	8	9	10	2	18	9	14	21	18
	Buyer	174	3	9	5	6	5	7	6	8	8	6	20	6	14	11	16	21	23
	Dual	46			2	2		3	1	1	3		7		7	1	4	7	8

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Valhalla	Seller or Buyer	19%	8%	8%	11%	11%	14%	11%	12%	14%	20%	26%	36%	16%	43%	20%	33%	35%	34%
	Seller	10%	5%	2%	8%	6%	8%	7%	7%	4%	13%	16%	16%	4%	31%	9%	18%	21%	19%
	Buyer	12%	3%	5%	6%	6%	6%	7%	7%	11%	13%	10%	31%	12%	24%	11%	21%	21%	24%
	Dual	3%			3%	2%		3%	1%	1%	5%		11%		12%	1%	5%	7%	8%

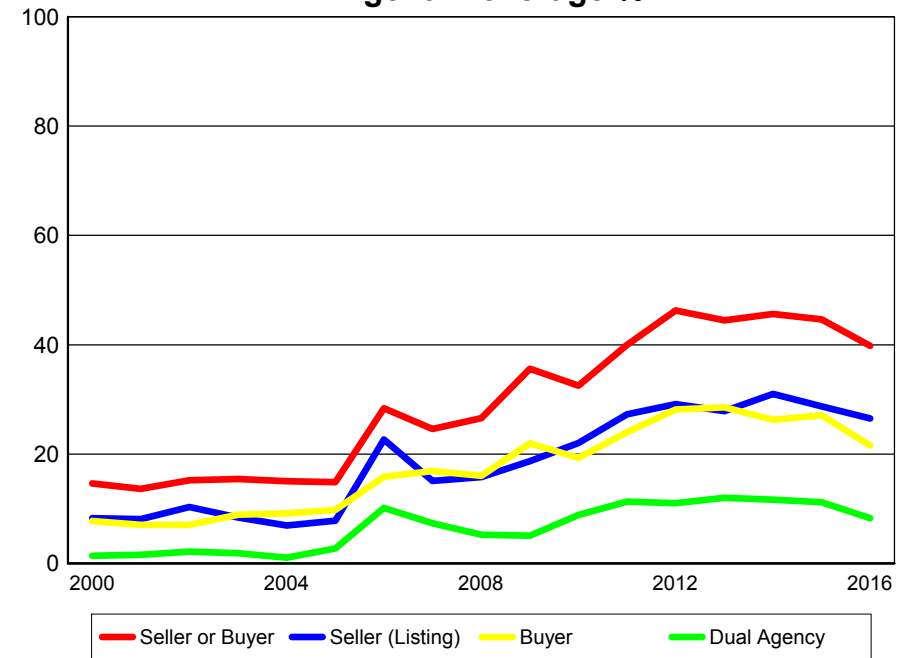


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %

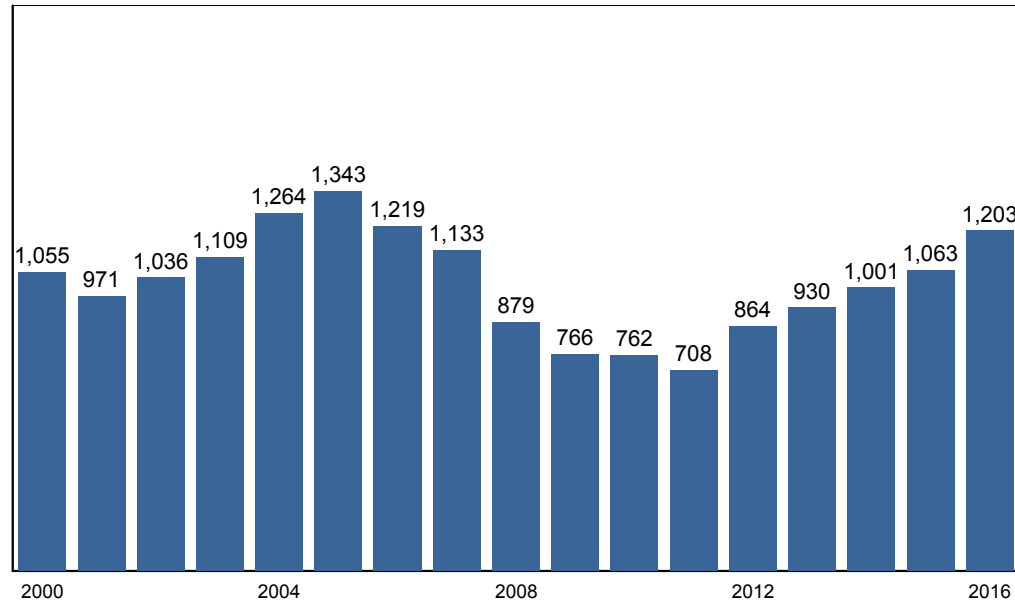


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
White Plains	Total Units Sold	9,649	568	580	553	583	665	653	662	723	493	396	440	425	480	567	574	661	626
	<u>HL Brokerage:</u>																		
	Seller or Buyer	2,764	83	79	84	90	100	97	188	178	131	141	143	170	222	252	262	295	249
	Seller	1,753	47	47	57	49	46	51	150	109	78	74	97	116	140	158	178	190	166
	Buyer	1,643	44	41	39	52	61	64	105	122	79	87	85	102	135	162	151	179	135
	Dual	632	8	9	12	11	7	18	67	53	26	20	39	48	53	68	67	74	52

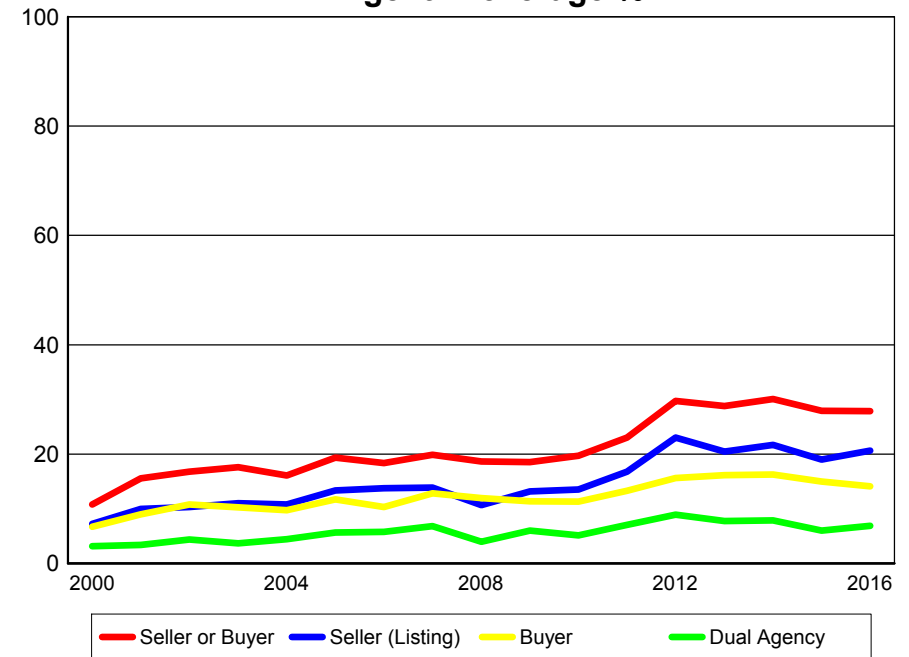
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Units Sold



HL Agent Brokerage %



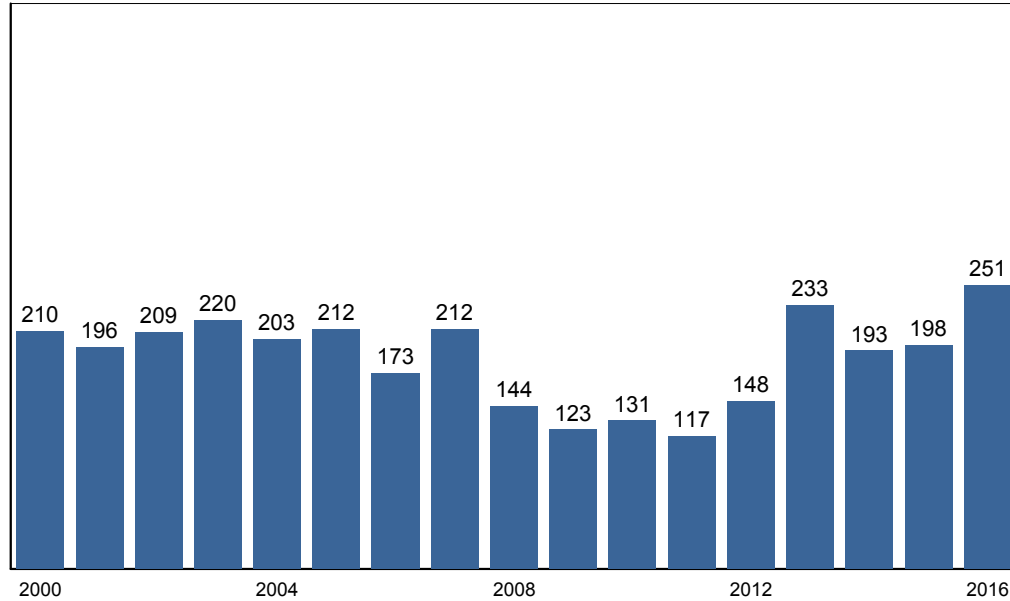
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Total Units Sold	17,306	1,055	971	1,036	1,109	1,264	1,343	1,219	1,133	879	766	762	708	864	930	1,001	1,063	1,203
	<u>HL Brokerage:</u>																		
	Seller or Buyer	3,623	114	151	174	195	203	260	224	225	164	142	150	163	257	268	301	297	335
	Seller	2,515	76	97	107	122	136	179	168	157	94	101	103	119	199	190	217	202	248
	Buyer	2,084	71	87	112	114	123	157	126	145	105	87	86	94	135	150	163	159	170
	Dual	976	33	33	45	41	56	76	70	77	35	46	39	50	77	72	79	64	83

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Seller or Buyer	21%	11%	16%	17%	18%	16%	19%	18%	20%	19%	19%	20%	23%	30%	29%	30%	28%	28%
	Seller	15%	7%	10%	10%	11%	11%	13%	14%	14%	11%	13%	14%	17%	23%	20%	22%	19%	21%
	Buyer	12%	7%	9%	11%	10%	10%	12%	10%	13%	12%	11%	11%	13%	16%	16%	16%	15%	14%
	Dual	6%	3%	3%	4%	4%	4%	6%	6%	7%	4%	6%	5%	7%	9%	8%	8%	6%	7%

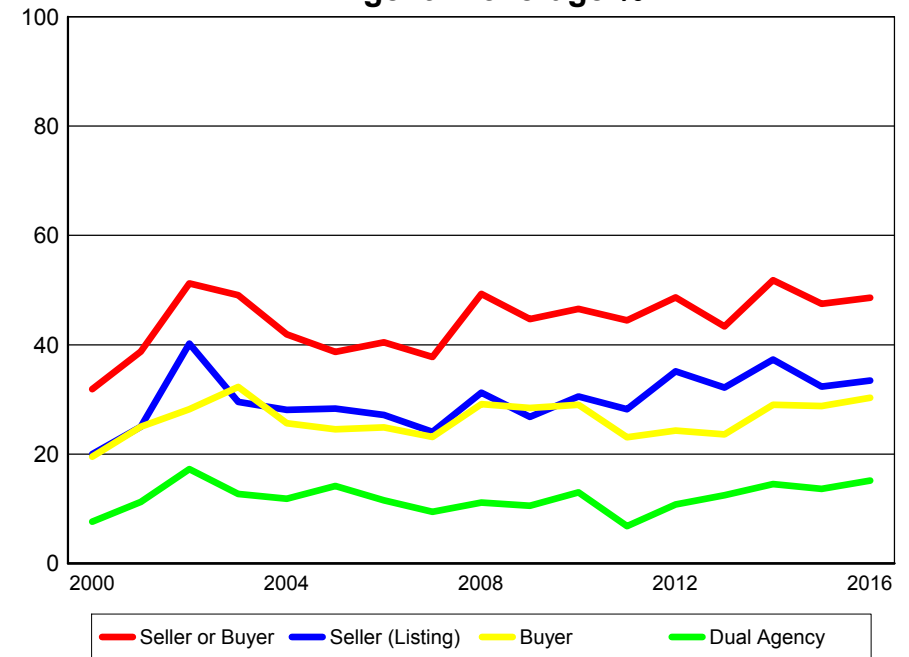


Single Family, Coops, Condos

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yorktown	Total Units Sold	3,173	210	196	209	220	203	212	173	212	144	123	131	117	148	233	193	198	251
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,403	67	76	107	108	85	82	70	80	71	55	61	52	72	101	100	94	122
	Seller	953	42	49	84	65	57	60	47	51	45	33	40	33	52	75	72	64	84
	Buyer	838	41	49	59	71	52	52	43	49	42	35	38	27	36	55	56	57	76
	Dual	388	16	22	36	28	24	30	20	20	16	13	17	8	16	29	28	27	38

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yorktown	Seller or Buyer	44%	32%	39%	51%	49%	42%	39%	40%	38%	49%	45%	47%	44%	49%	43%	52%	47%	49%
	Seller	30%	20%	25%	40%	30%	28%	28%	27%	24%	31%	27%	31%	28%	35%	32%	37%	32%	33%
	Buyer	26%	20%	25%	28%	32%	26%	25%	25%	23%	29%	28%	29%	23%	24%	24%	29%	29%	30%
	Dual	12%	8%	11%	17%	13%	12%	14%	12%	9%	11%	11%	13%	7%	11%	12%	15%	14%	15%