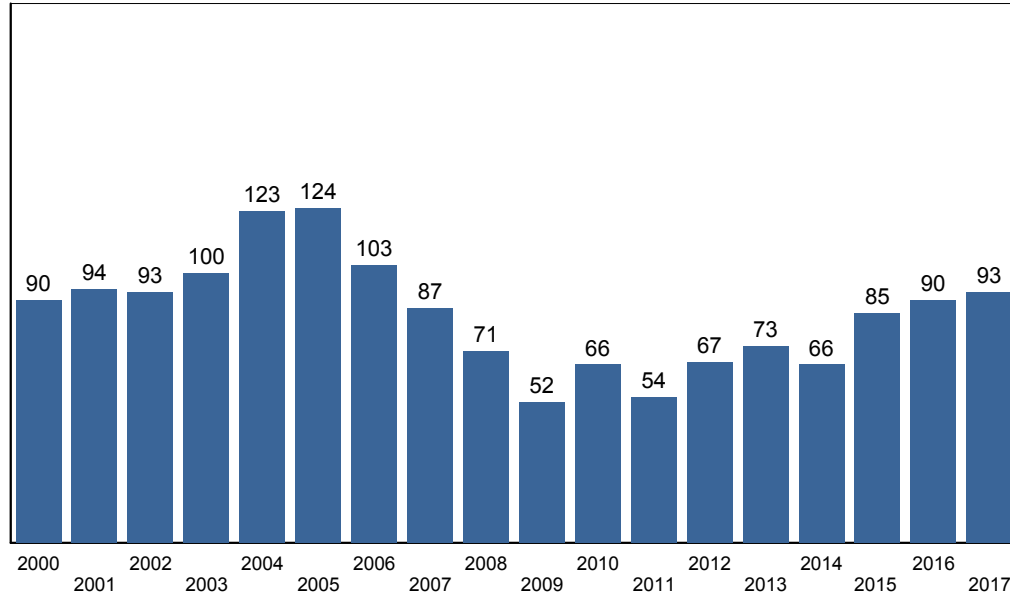


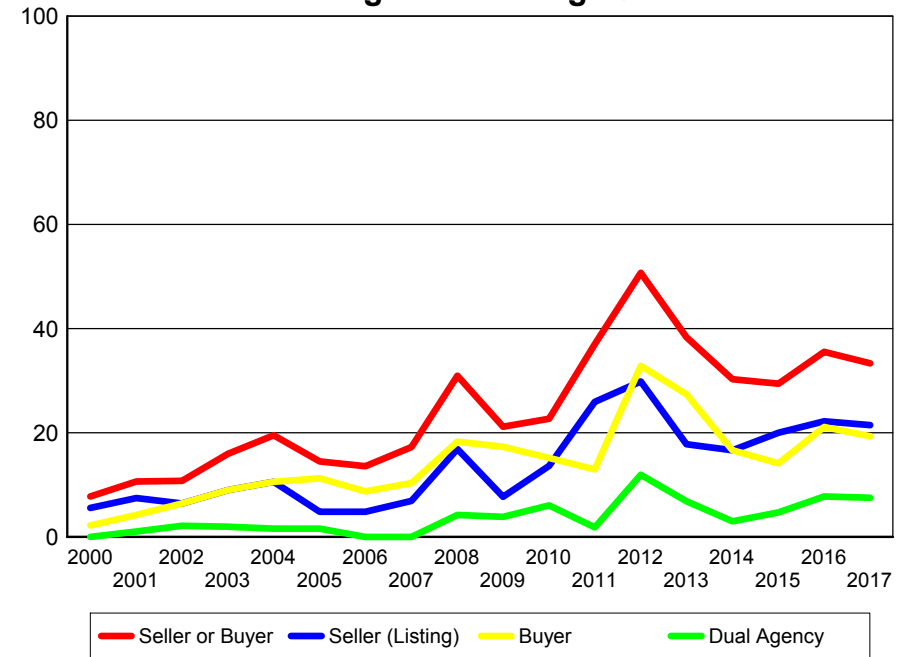
Greenburgh School District

Condominium

Units Sold



HL Agent Brokerage %



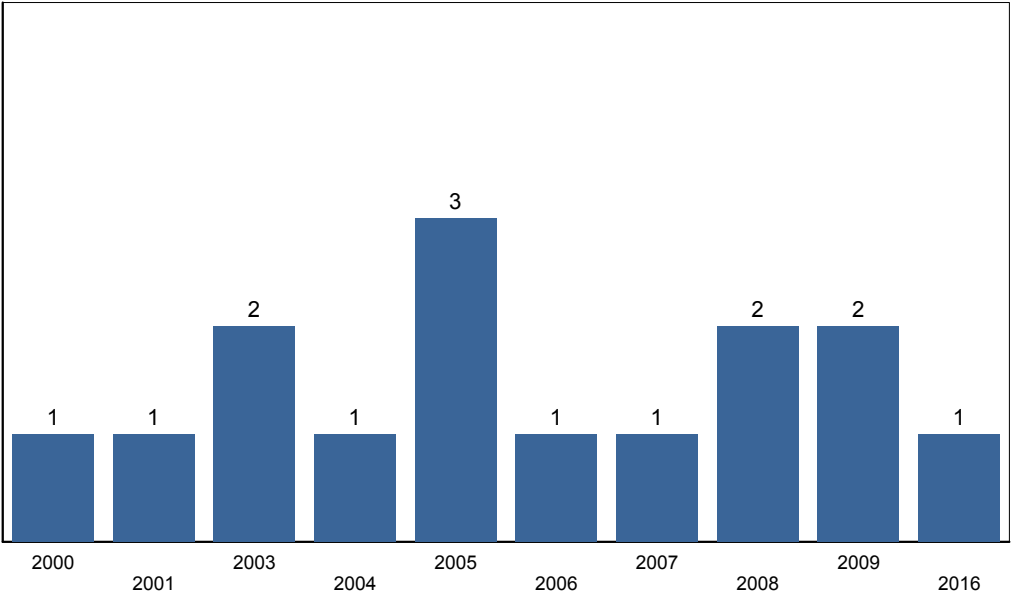
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Greenburgh	Total Units Sold	1,531	90	94	93	100	123	124	103	87	71	52	66	54	67	73	66	85	90	93
	<u>HL Brokerage:</u>																			
	Seller or Buyer	352	7	10	10	16	24	18	14	15	22	11	15	20	34	28	20	25	32	31
	Seller	197	5	7	6	9	13	6	5	6	12	4	9	14	20	13	11	17	20	20
	Buyer	207	2	4	6	9	13	14	9	9	13	9	10	7	22	20	11	12	19	18
	Dual	52		1	2	2	2	2			3	2	4	1	8	5	2	4	7	7

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Greenburgh	Seller or Buyer	23%	8%	11%	11%	16%	20%	15%	14%	17%	31%	21%	23%	37%	51%	38%	30%	29%	36%	33%
	Seller	13%	6%	7%	6%	9%	11%	5%	5%	7%	17%	8%	14%	26%	30%	18%	17%	20%	22%	22%
	Buyer	14%	2%	4%	6%	9%	11%	11%	9%	10%	18%	17%	15%	13%	33%	27%	17%	14%	21%	19%
	Dual	3%		1%	2%	2%	2%	2%			4%	4%	6%	2%	12%	7%	3%	5%	8%	8%

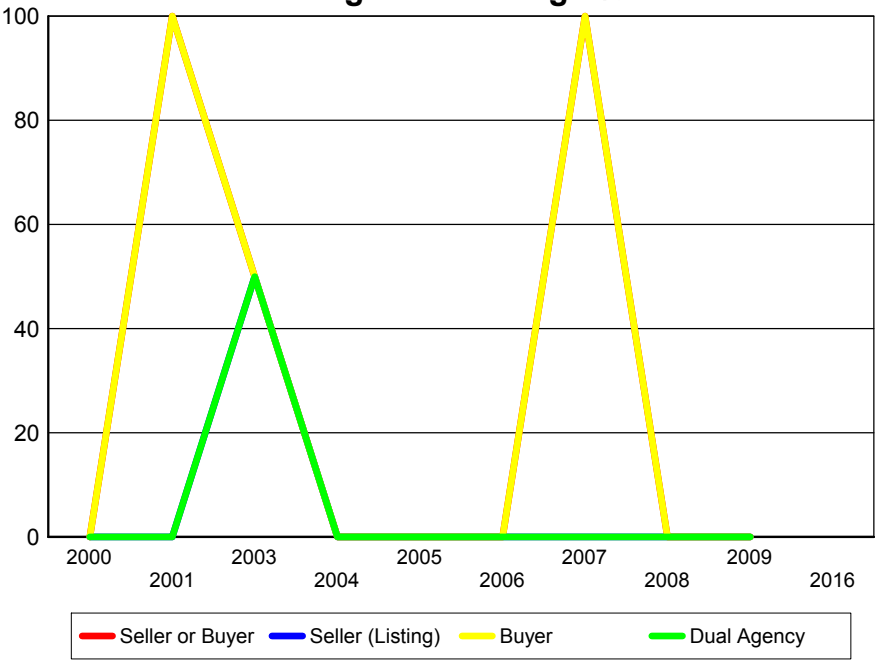
Valhalla School District

Condominium

Units Sold



HL Agent Brokerage %



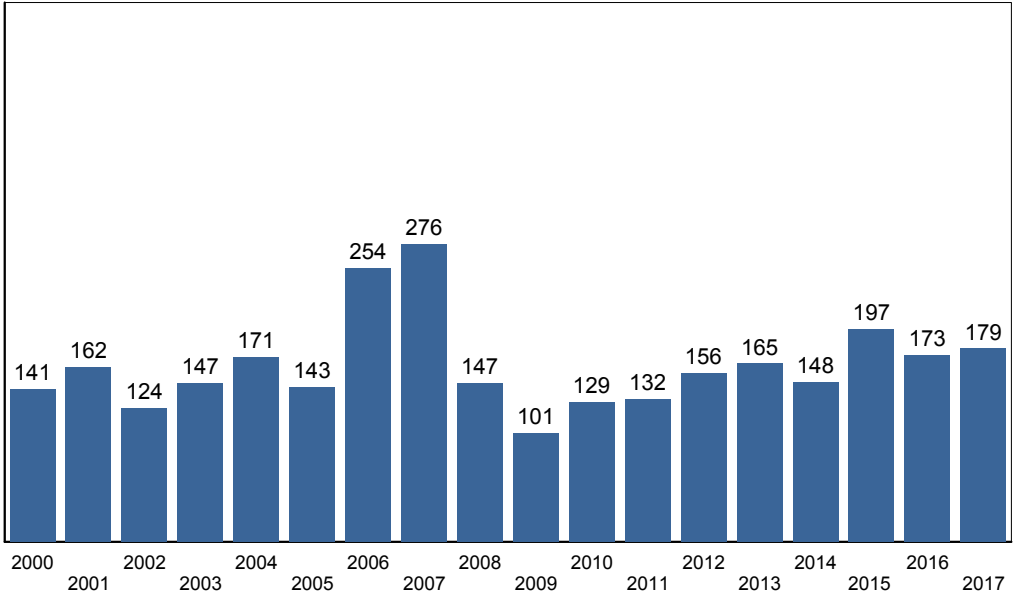
		Total	2000	2001	2003	2004	2005	2006	2007	2008	2009	2016
Valhalla	Total Units Sold	15	1	1	2	1	3	1	1	2	2	1
	HL Brokerage:											
	Seller or Buyer	3		1	1				1			
	Seller	1			1							
	Buyer	3		1	1				1			
	Dual	1			1							

		Total	2000	2001	2003	2004	2005	2006	2007	2008	2009	2016
Valhalla	Seller or Buyer	21%		100%	50%				100%			
	Seller	7%			50%							
	Buyer	21%		100%	50%				100%			
	Dual	7%			50%							

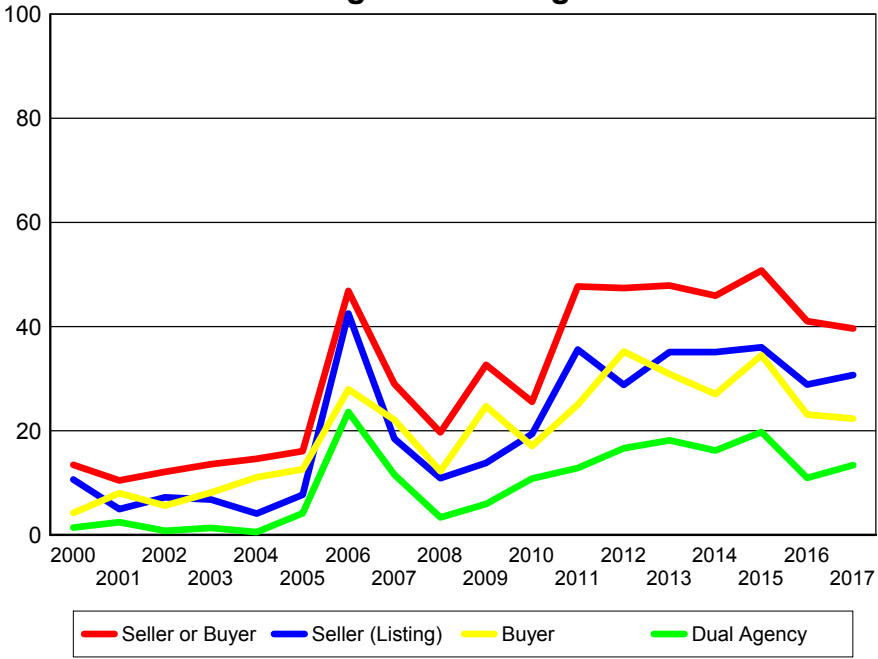
White Plains School District

Condominium

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
White Plains	Total Units Sold	2,945	141	162	124	147	171	143	254	276	147	101	129	132	156	165	148	197	173	179
	HL Brokerage:																			
	Seller or Buyer	939	19	17	15	20	25	23	119	80	29	33	33	63	74	79	68	100	71	71
	Seller	652	15	8	9	10	7	11	108	51	16	14	25	47	45	58	52	71	50	55
	Buyer	599	6	13	7	12	19	18	71	61	18	25	22	33	55	51	40	68	40	40
	Dual	312	2	4	1	2	1	6	60	32	5	6	14	17	26	30	24	39	19	24

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
White Plains	Seller or Buyer	32%	13%	10%	12%	14%	15%	16%	47%	29%	20%	33%	26%	48%	47%	48%	46%	51%	41%	40%
	Seller	22%	11%	5%	7%	7%	4%	8%	43%	18%	11%	14%	19%	36%	29%	35%	35%	36%	29%	31%
	Buyer	20%	4%	8%	6%	8%	11%	13%	28%	22%	12%	25%	17%	25%	35%	31%	27%	35%	23%	22%
	Dual	11%	1%	2%	1%	1%	1%	4%	24%	12%	3%	6%	11%	13%	17%	18%	16%	20%	11%	13%