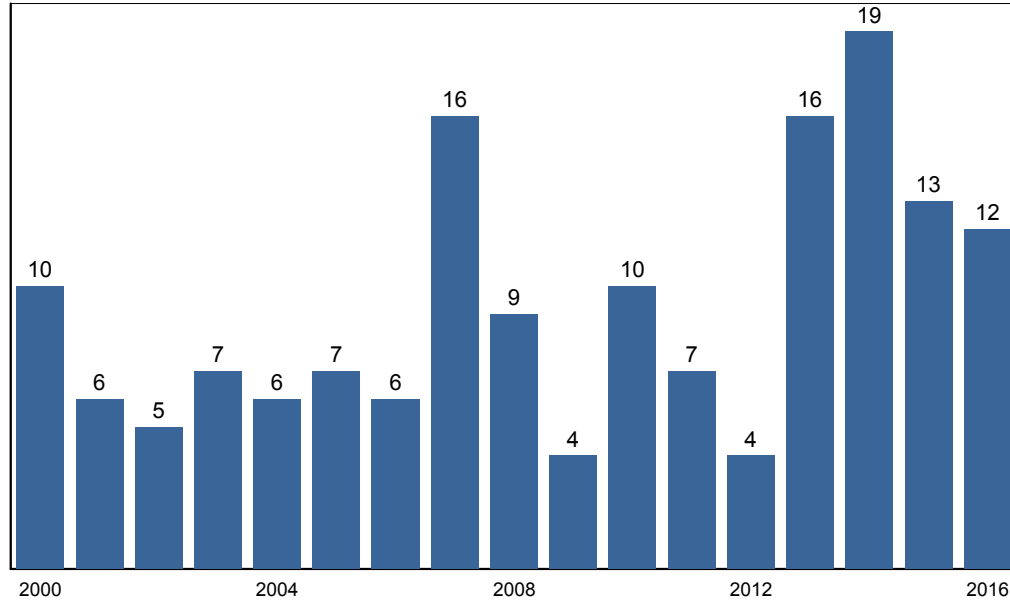


Coops

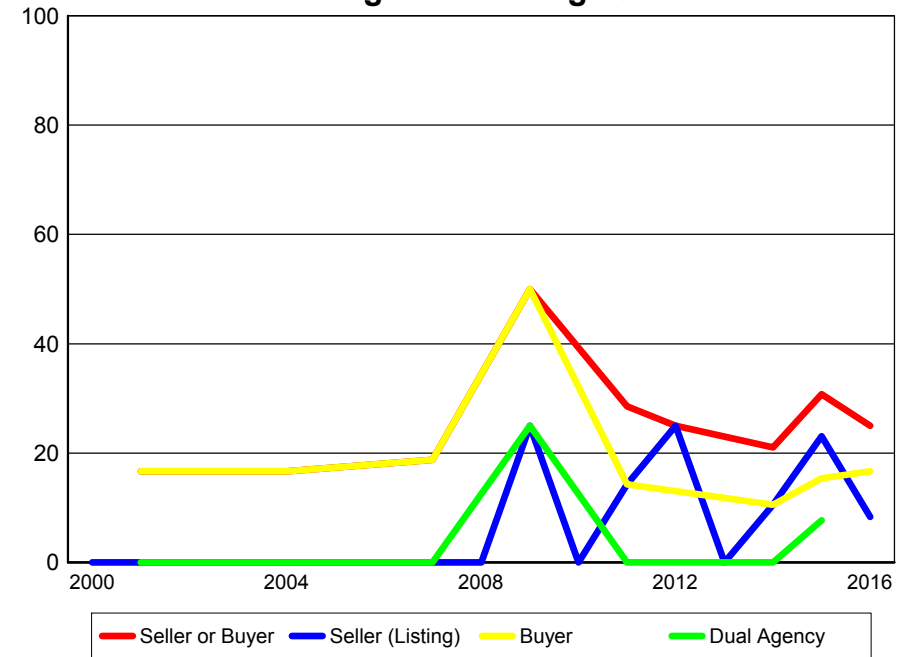
Dennis Tormey
Real Estate Salesperson
914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %

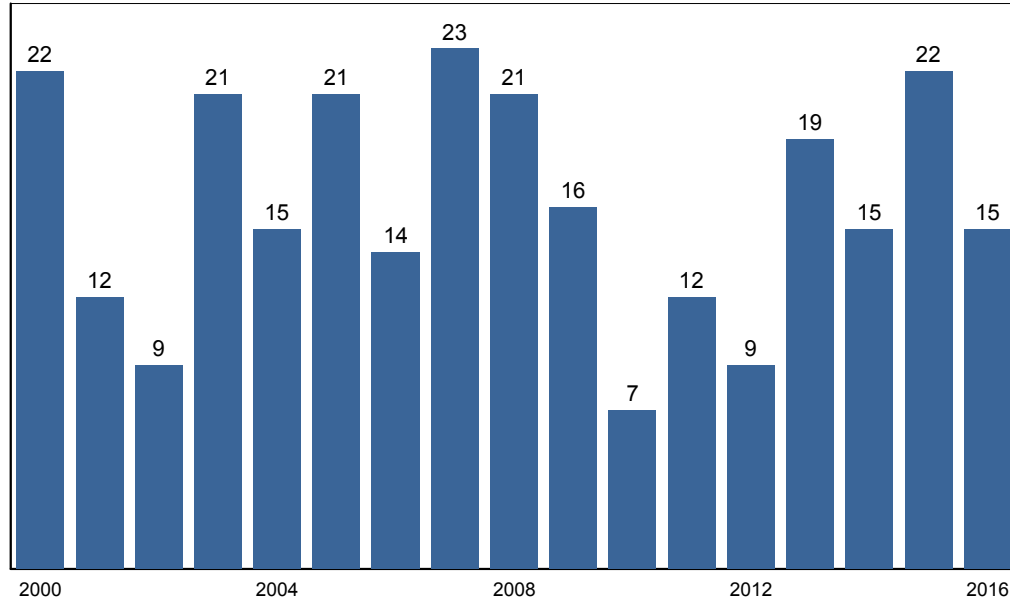


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Total Units Sold	157	10	6	5	7	6	7	6	16	9	4	10	7	4	16	19	13	12
	HL Brokerage:																		
	Seller or Buyer	21		1			1			3		2		2	1		4	4	3
	Seller	9										1		1	1		2	3	1
	Buyer	14		1			1			3		2		1			2	2	2
	Dual	2										1						1	

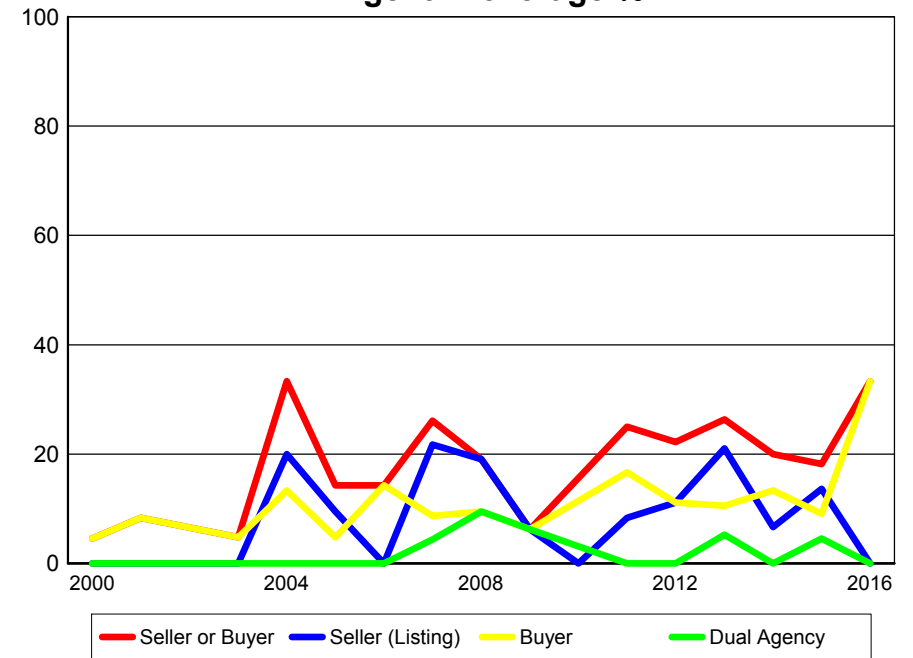
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Seller or Buyer	24%		17%			17%			19%		50%		29%	25%		21%	31%	25%
	Seller	6%										25%		14%	25%		11%	23%	8%
	Buyer	17%		17%			17%			19%		50%		14%			11%	15%	17%
	Dual	3%										25%					8%		



Units Sold



HL Agent Brokerage %



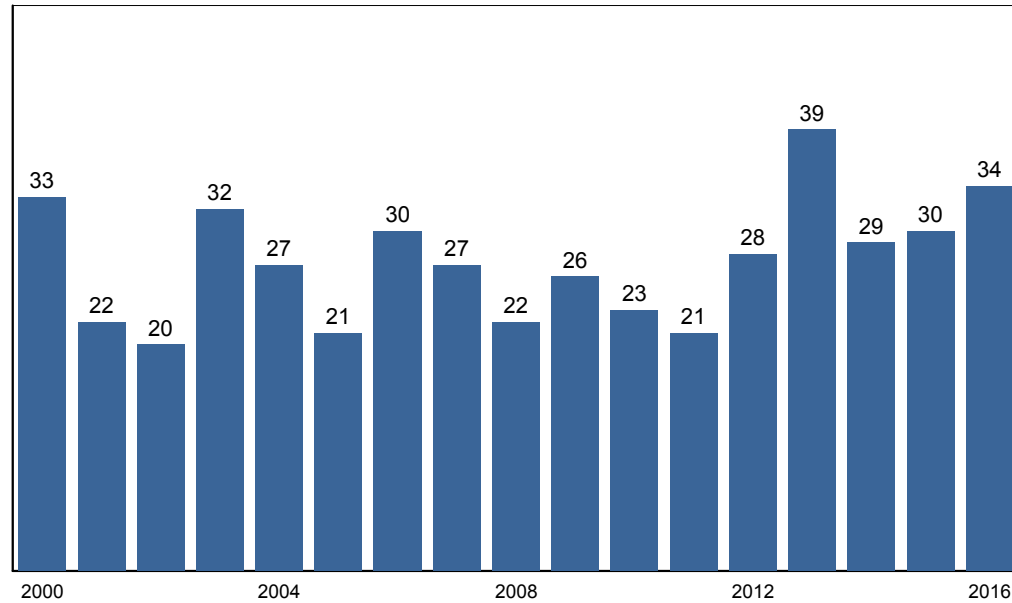
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Total Units Sold	273	22	12	9	21	15	21	14	23	21	16	7	12	9	19	15	22	15
	HL Brokerage:																		
	Seller or Buyer	46	1	1		1	5	3	2	6	4	1		3	2	5	3	4	5
	Seller	25					3	2		5	4	1		1	1	4	1	3	
	Buyer	27	1	1		1	2	1	2	2	2	1		2	1	2	2	2	5
	Dual	6								1	2	1				1		1	

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Seller or Buyer	18%	5%	8%		5%	33%	14%	14%	26%	19%	6%		25%	22%	26%	20%	18%	33%
	Seller	9%					20%	10%		22%	19%	6%		8%	11%	21%	7%	14%	
	Buyer	11%	5%	8%		5%	13%	5%	14%	9%	10%	6%		17%	11%	11%	13%	9%	33%
	Dual	2%								4%	10%	6%				5%		5%	

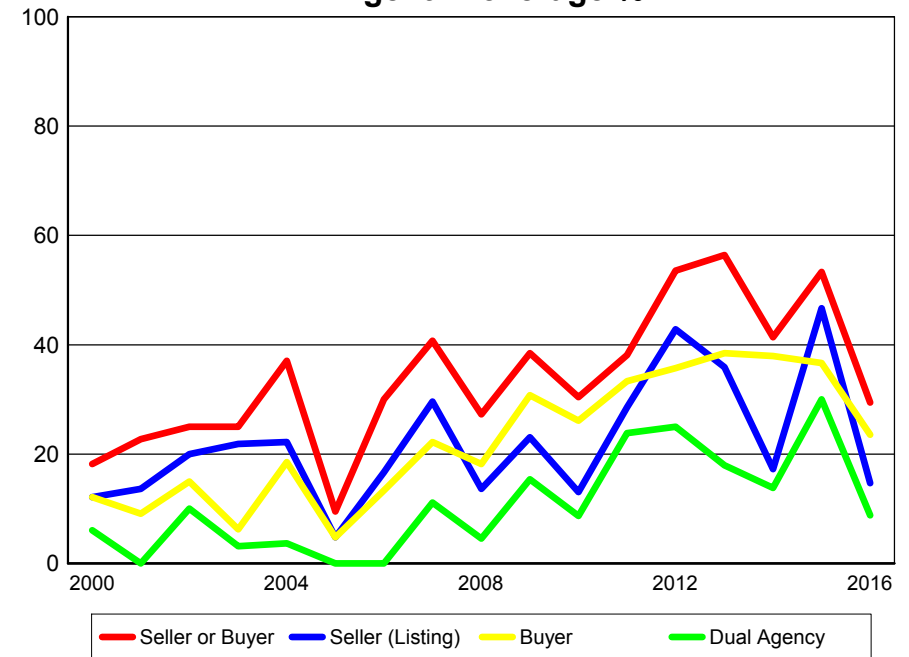


Coops

Units Sold



HL Agent Brokerage %

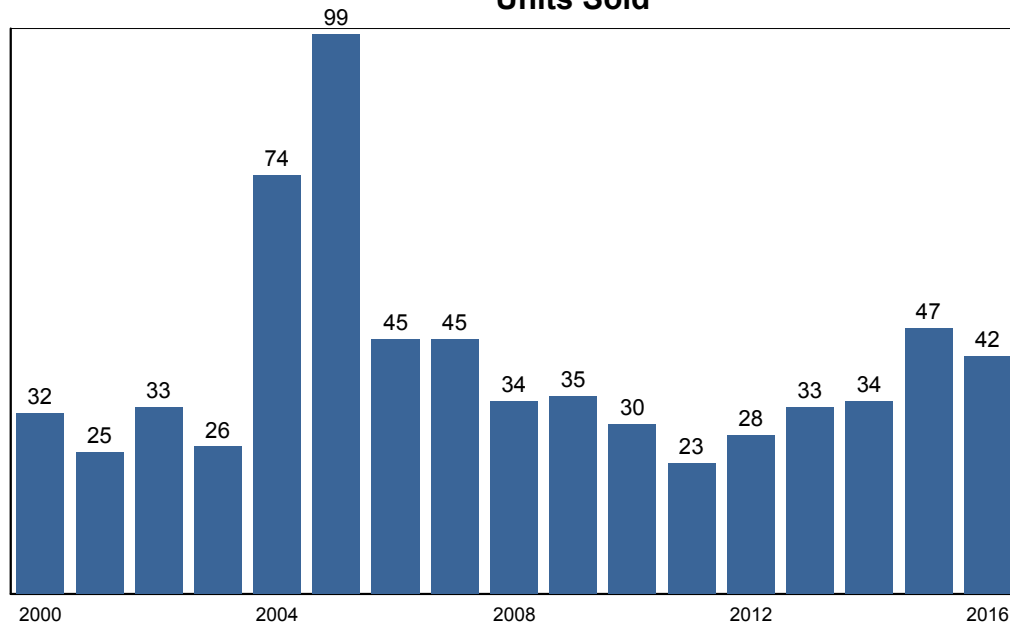


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Total Units Sold	464	33	22	20	32	27	21	30	27	22	26	23	21	28	39	29	30	34
	<u>HL Brokerage:</u>																		
	Seller or Buyer	162	6	5	5	8	10	2	9	11	6	10	7	8	15	22	12	16	10
	Seller	106	4	3	4	7	6	1	5	8	3	6	3	6	12	14	5	14	5
	Buyer	107	4	2	3	2	5	1	4	6	4	8	6	7	10	15	11	11	8
	Dual	51	2		2	1	1			3	1	4	2	5	7	7	4	9	3

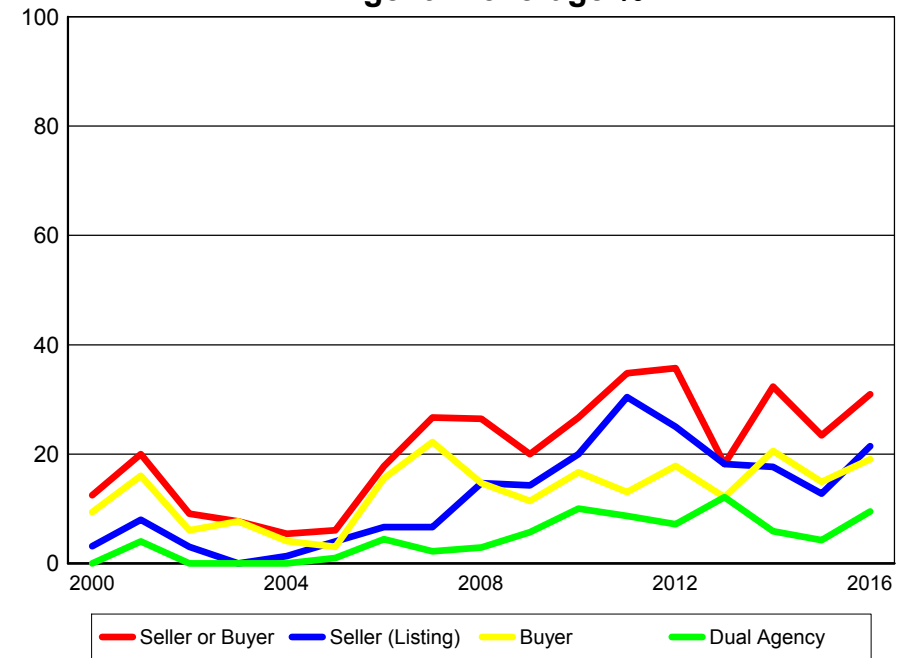
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Seller or Buyer	35%	18%	23%	25%	25%	37%	10%	30%	41%	27%	38%	30%	38%	54%	56%	41%	53%	29%
	Seller	23%	12%	14%	20%	22%	22%	5%	17%	30%	14%	23%	13%	29%	43%	36%	17%	47%	15%
	Buyer	23%	12%	9%	15%	6%	19%	5%	13%	22%	18%	31%	26%	33%	36%	38%	38%	37%	24%
	Dual	11%	6%		10%	3%	4%			11%	5%	15%	9%	24%	25%	18%	14%	30%	9%



Units Sold



HL Agent Brokerage %



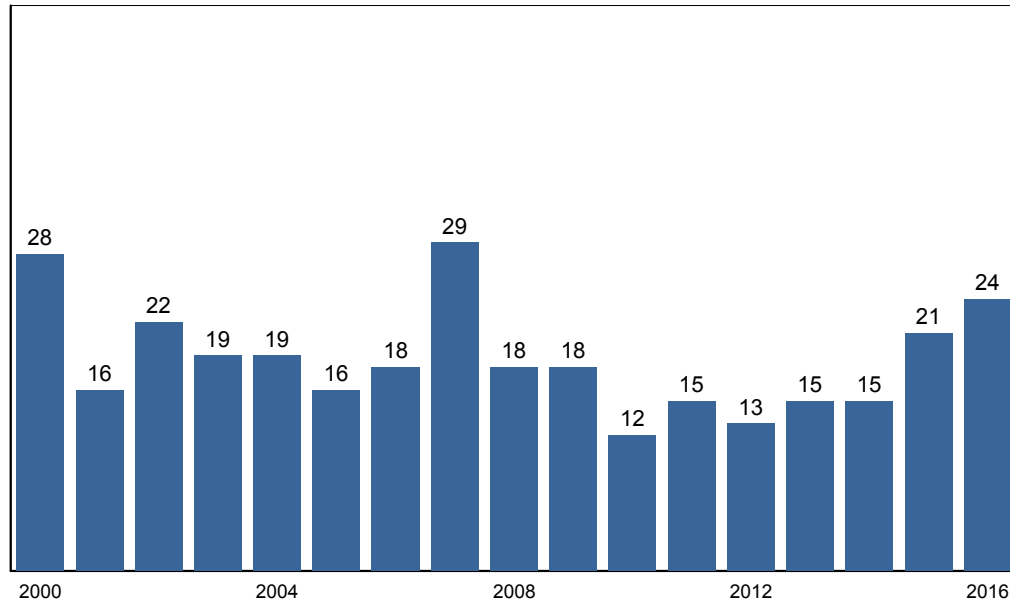
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Total Units Sold	685	32	25	33	26	74	99	45	45	34	35	30	23	28	33	34	47	42
	<u>HL Brokerage:</u>																		
	Seller or Buyer	127	4	5	3	2	4	6	8	12	9	7	8	8	10	6	11	11	13
	Seller	72	1	2	1		1	4	3	3	5	5	6	7	7	6	6	6	9
	Buyer	82	3	4	2	2	3	3	7	10	5	4	5	3	5	4	7	7	8
	Dual	27		1				1	2	1	1	2	3	2	2	4	2	2	4

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Seller or Buyer	19%	13%	20%	9%	8%	5%	6%	18%	27%	26%	20%	27%	35%	36%	18%	32%	23%	31%
	Seller	11%	3%	8%	3%		1%	4%	7%	7%	15%	14%	20%	30%	25%	18%	18%	13%	21%
	Buyer	12%	9%	16%	6%	8%	4%	3%	16%	22%	15%	11%	17%	13%	18%	12%	21%	15%	19%
	Dual	4%		4%			1%	4%	4%	2%	3%	6%	10%	9%	7%	12%	6%	4%	10%

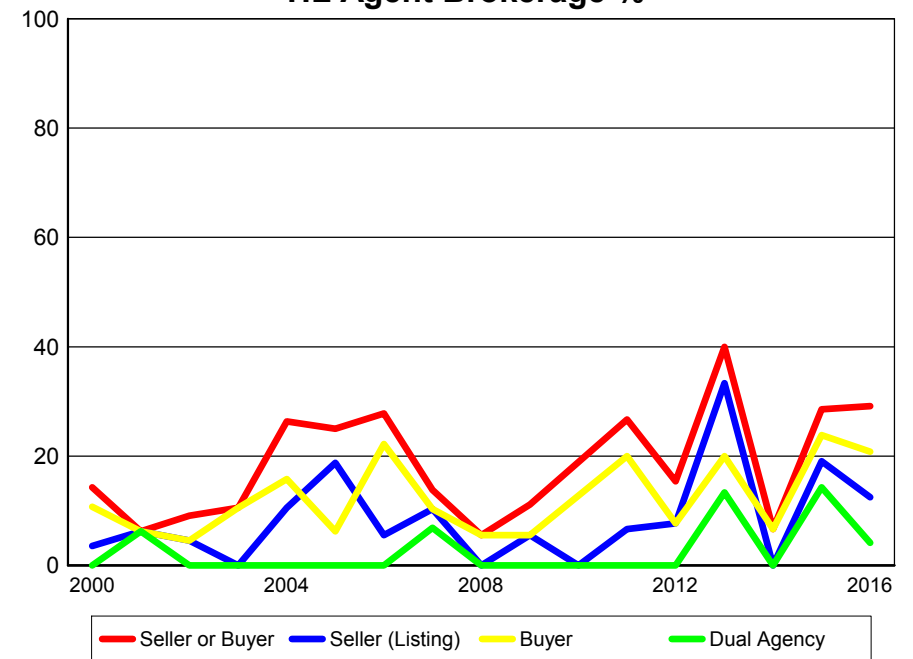


Coops

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Total Units Sold	318	28	16	22	19	19	16	18	29	18	18	12	15	13	15	15	21	24
	<u>HL Brokerage:</u>																		
	Seller or Buyer	56	4	1	2	2	5	4	5	4	1	2		4	2	6	1	6	7
	Seller	27	1	1	1		2	3	1	3		1		1	1	5		4	3
	Buyer	38	3	1	1	2	3	1	4	3	1	1		3	1	3	1	5	5
	Dual	9		1						2						2		3	1

[illegible]