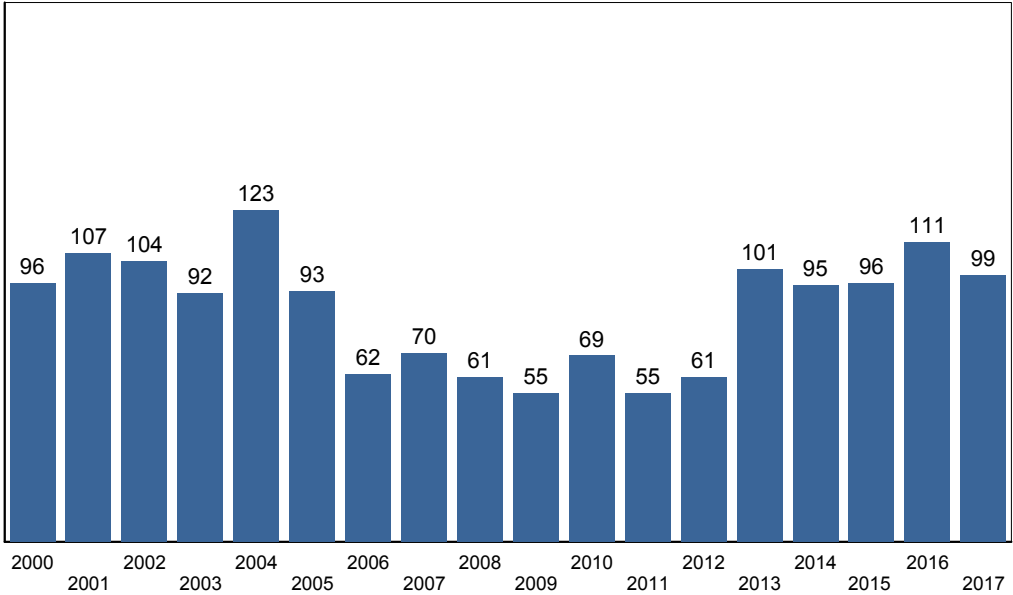


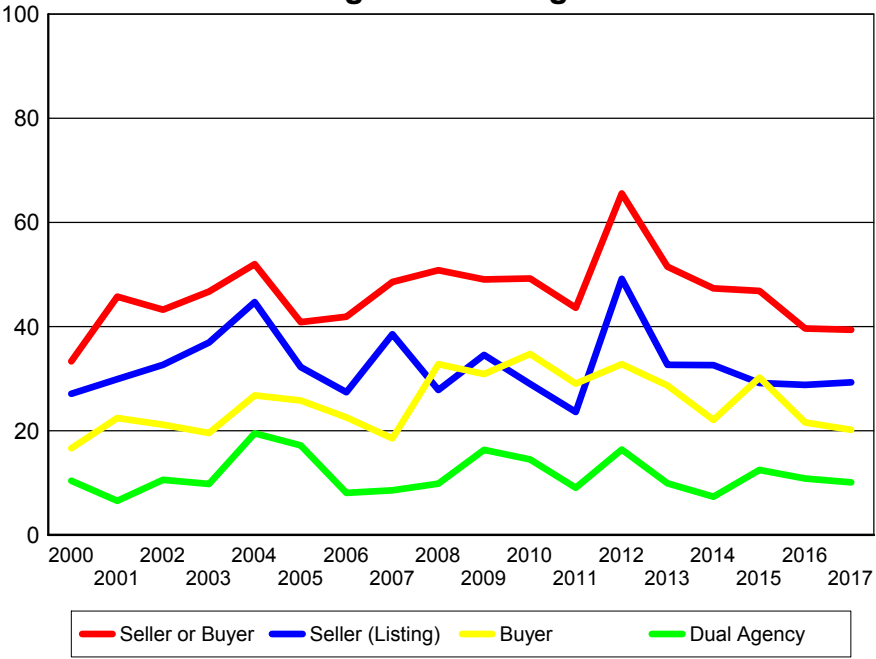
Blind Brook School District

Single Family

Units Sold



HL Agent Brokerage %



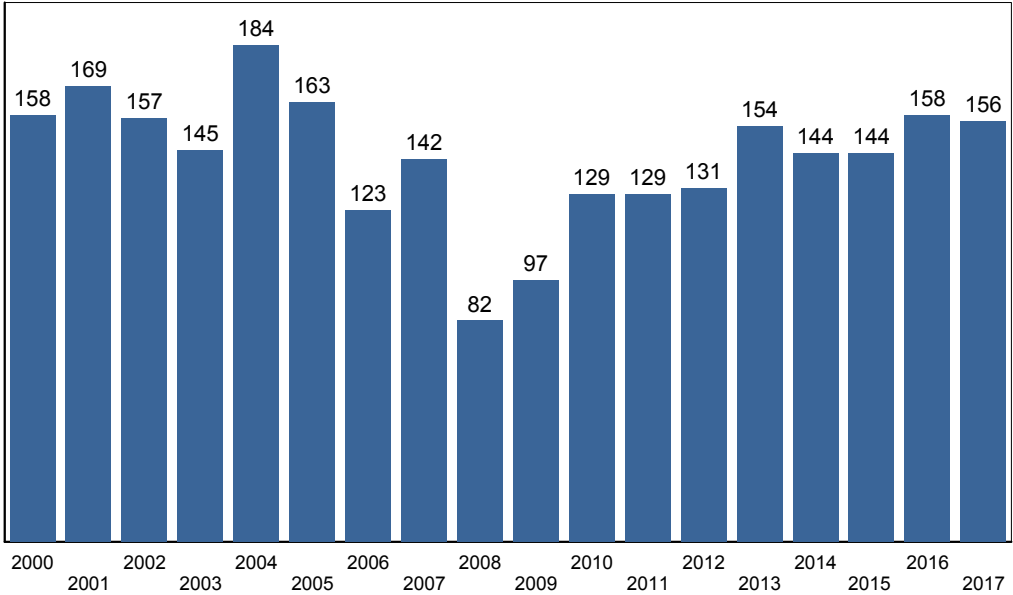
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Blind Brook	Total Units Sold	1,550	96	107	104	92	123	93	62	70	61	55	69	55	61	101	95	96	111	99
	HL Brokerage:																			
	Seller or Buyer	712	32	49	45	43	64	38	26	34	31	27	34	24	40	52	45	45	44	39
	Seller	507	26	32	34	34	55	30	17	27	17	19	20	13	30	33	31	28	32	29
	Buyer	384	16	24	22	18	33	24	14	13	20	17	24	16	20	29	21	29	24	20
	Dual	179	10	7	11	9	24	16	5	6	6	9	10	5	10	10	7	12	12	10

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Blind Brook	Seller or Buyer	46%	33%	46%	43%	47%	52%	41%	42%	49%	51%	49%	49%	44%	66%	51%	47%	47%	40%	39%
	Seller	33%	27%	30%	33%	37%	45%	32%	27%	39%	28%	35%	29%	24%	49%	33%	33%	29%	29%	29%
	Buyer	25%	17%	22%	21%	20%	27%	26%	23%	19%	33%	31%	35%	29%	33%	29%	22%	30%	22%	20%
	Dual	12%	10%	7%	11%	10%	20%	17%	8%	9%	10%	16%	14%	9%	16%	10%	7%	13%	11%	10%

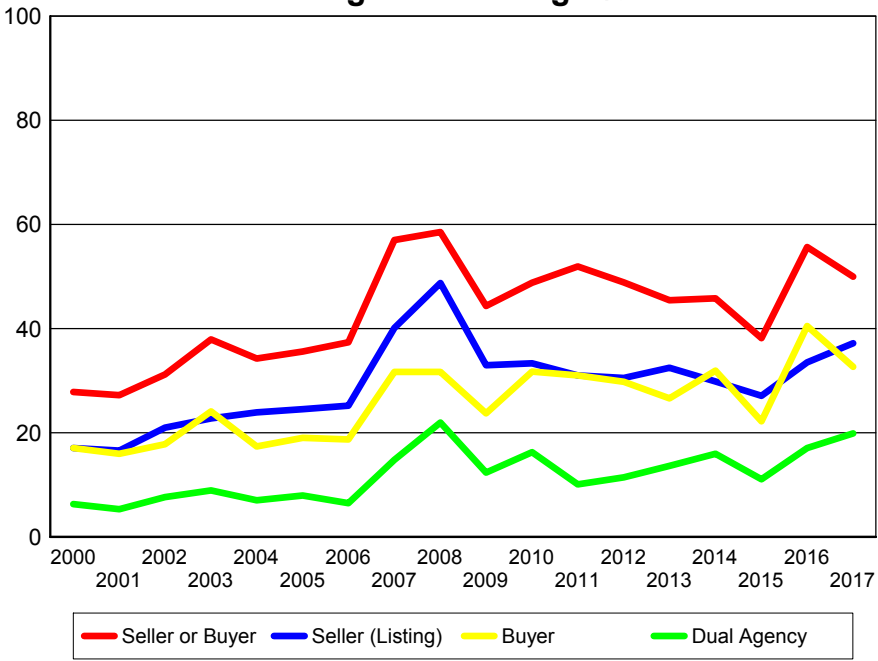
Harrison School District

Single Family

Units Sold



HL Agent Brokerage %



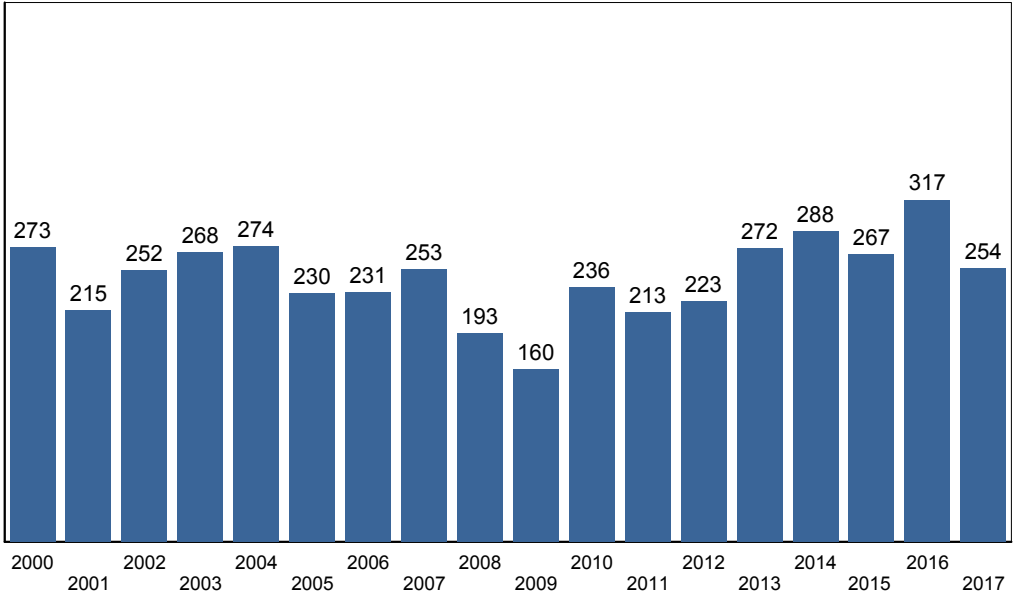
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Total Units Sold	2,565	158	169	157	145	184	163	123	142	82	97	129	129	131	154	144	144	158	156
	HL Brokerage:																			
	Seller or Buyer	1,084	44	46	49	55	63	58	46	81	48	43	63	67	64	70	66	55	88	78
	Seller	731	27	28	33	33	44	40	31	57	40	32	43	40	40	50	43	39	53	58
	Buyer	651	27	27	28	35	32	31	23	45	26	23	41	40	39	41	46	32	64	51
	Dual	296	10	9	12	13	13	13	8	21	18	12	21	13	15	21	23	16	27	31

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Seller or Buyer	42%	28%	27%	31%	38%	34%	36%	37%	57%	59%	44%	49%	52%	49%	45%	46%	38%	56%	50%
	Seller	28%	17%	17%	21%	23%	24%	25%	25%	40%	49%	33%	33%	31%	31%	32%	30%	27%	34%	37%
	Buyer	25%	17%	16%	18%	24%	17%	19%	19%	32%	32%	24%	32%	31%	30%	27%	32%	22%	41%	33%
	Dual	12%	6%	5%	8%	9%	7%	8%	7%	15%	22%	12%	16%	10%	11%	14%	16%	11%	17%	20%

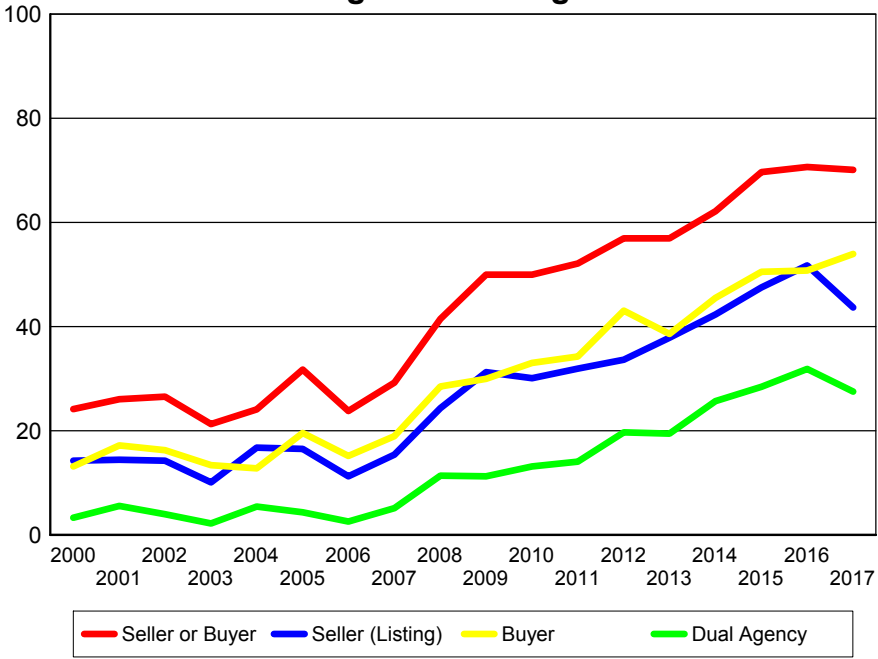
Mamaroneck School District

Single Family

Units Sold



HL Agent Brokerage %



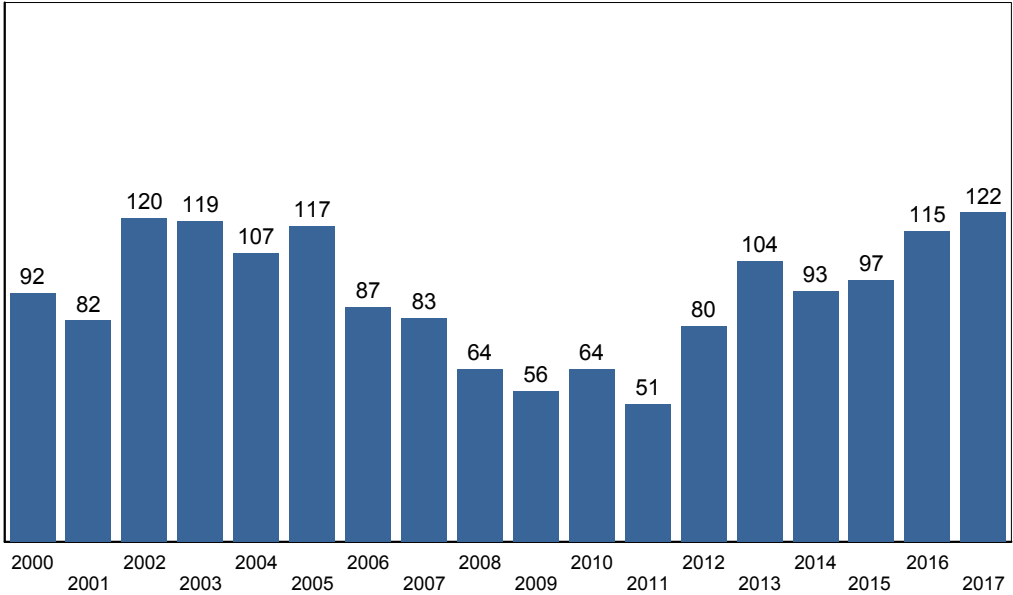
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Total Units Sold	4,419	273	215	252	268	274	230	231	253	193	160	236	213	223	272	288	267	317	254
	HL Brokerage:																			
	Seller or Buyer	1,952	66	56	67	57	66	73	55	74	80	80	118	111	127	155	179	186	224	178
	Seller	1,220	39	31	36	27	46	38	26	39	47	50	71	68	75	103	122	127	164	111
	Buyer	1,332	36	37	41	36	35	45	35	48	55	48	78	73	96	105	131	135	161	137
	Dual	600	9	12	10	6	15	10	6	13	22	18	31	30	44	53	74	76	101	70

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Seller or Buyer	44%	24%	26%	27%	21%	24%	32%	24%	29%	41%	50%	50%	52%	57%	57%	62%	70%	71%	70%
	Seller	28%	14%	14%	14%	10%	17%	17%	11%	15%	24%	31%	30%	32%	34%	38%	42%	48%	52%	44%
	Buyer	30%	13%	17%	16%	13%	13%	20%	15%	19%	28%	30%	33%	34%	43%	39%	45%	51%	51%	54%
	Dual	14%	3%	6%	4%	2%	5%	4%	3%	5%	11%	11%	13%	14%	20%	19%	26%	28%	32%	28%

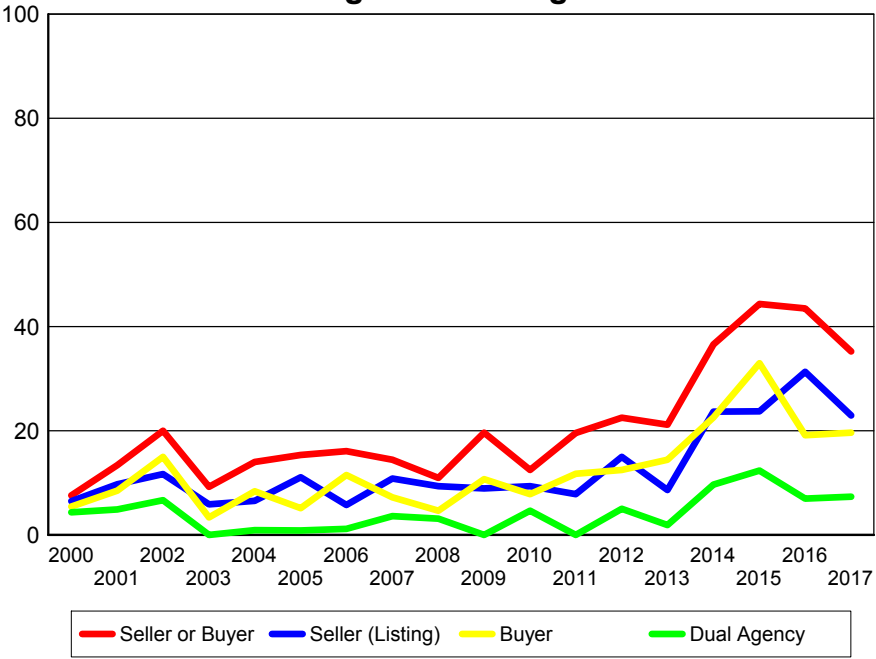
Port Chester School District

Single Family

Units Sold



HL Agent Brokerage %

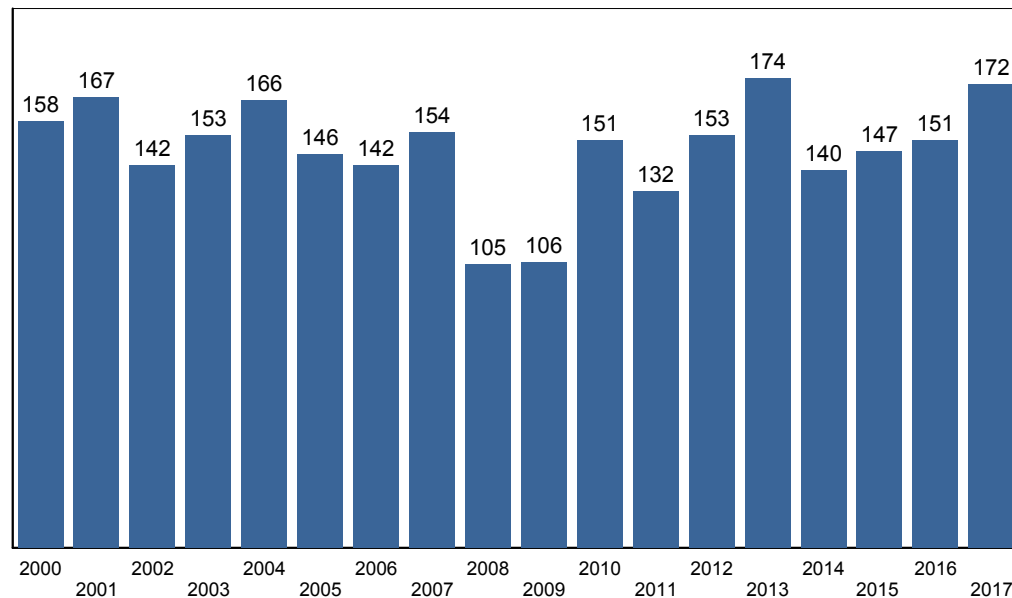


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Total Units Sold	1,653	92	82	120	119	107	117	87	83	64	56	64	51	80	104	93	97	115	122
	HL Brokerage:																			
	Seller or Buyer	358	7	11	24	11	15	18	14	12	7	11	8	10	18	22	34	43	50	43
	Seller	220	6	8	14	7	7	13	5	9	6	5	6	4	12	9	22	23	36	28
	Buyer	209	5	7	18	4	9	6	10	6	3	6	5	6	10	15	21	32	22	24
	Dual	71	4	4	8		1	1	1	3	2		3		4	2	9	12	8	9

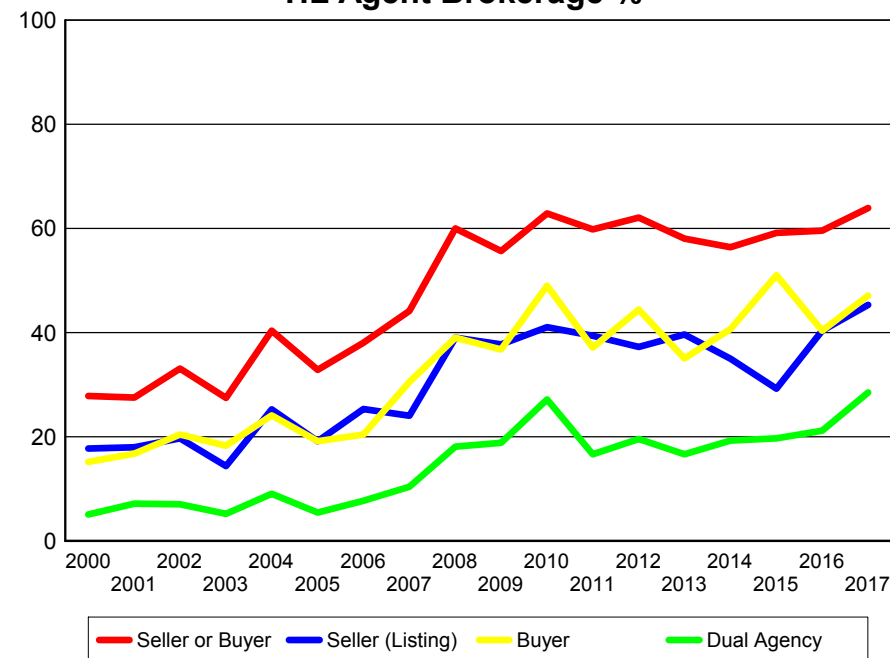
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Seller or Buyer	22%	8%	13%	20%	9%	14%	15%	16%	14%	11%	20%	13%	20%	23%	21%	37%	44%	43%	35%
	Seller	13%	7%	10%	12%	6%	7%	11%	6%	11%	9%	9%	9%	8%	15%	9%	24%	24%	31%	23%
	Buyer	13%	5%	9%	15%	3%	8%	5%	11%	7%	5%	11%	8%	12%	13%	14%	23%	33%	19%	20%
	Dual	4%	4%	5%	7%		1%	1%	1%	4%	3%		5%		5%	2%	10%	12%	7%	7%

Single Family

Units Sold



HL Agent Brokerage %



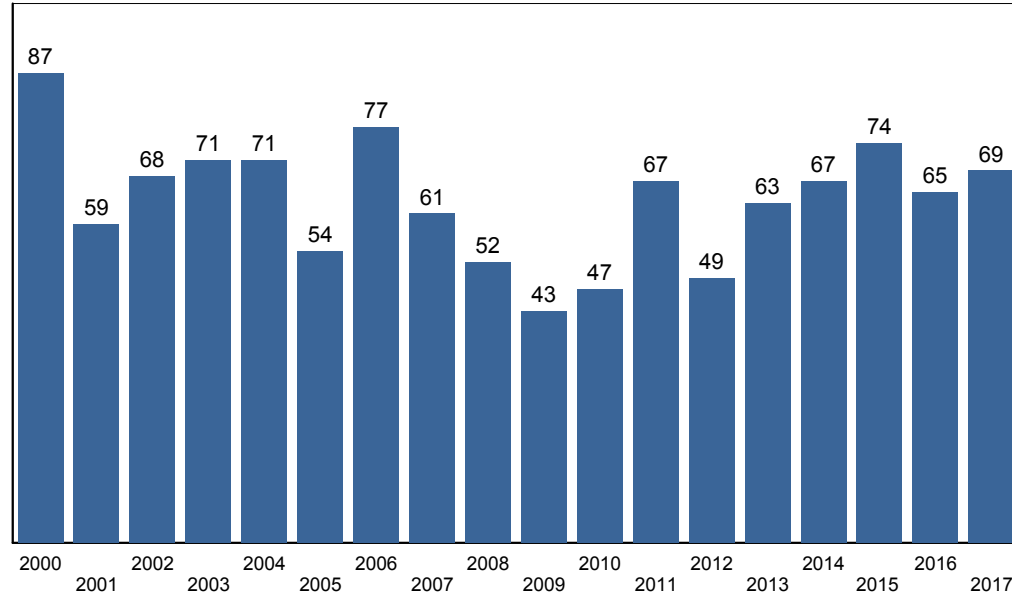
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Total Units Sold	2,659	158	167	142	153	166	146	142	154	105	106	151	132	153	174	140	147	151	172
	<u>HL Brokerage:</u>																			
	Seller or Buyer	1,274	44	46	47	42	67	48	54	68	63	59	95	79	95	101	79	87	90	110
	Seller	803	28	30	28	22	42	28	36	37	41	40	62	52	57	69	49	43	61	78
	Buyer	859	24	28	29	28	40	28	29	47	41	39	74	49	68	61	57	75	61	81
	Dual	386	8	12	10	8	15	8	11	16	19	20	41	22	30	29	27	29	32	49

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Seller or Buyer	48%	28%	28%	33%	27%	40%	33%	38%	44%	60%	56%	63%	60%	62%	58%	56%	59%	60%	64%
	Seller	30%	18%	18%	20%	14%	25%	19%	25%	24%	39%	38%	41%	39%	37%	40%	35%	29%	40%	45%
	Buyer	32%	15%	17%	20%	18%	24%	19%	20%	31%	39%	37%	49%	37%	44%	35%	41%	51%	40%	47%
	Dual	15%	5%	7%	7%	5%	9%	5%	8%	10%	18%	19%	27%	17%	20%	17%	19%	20%	21%	28%

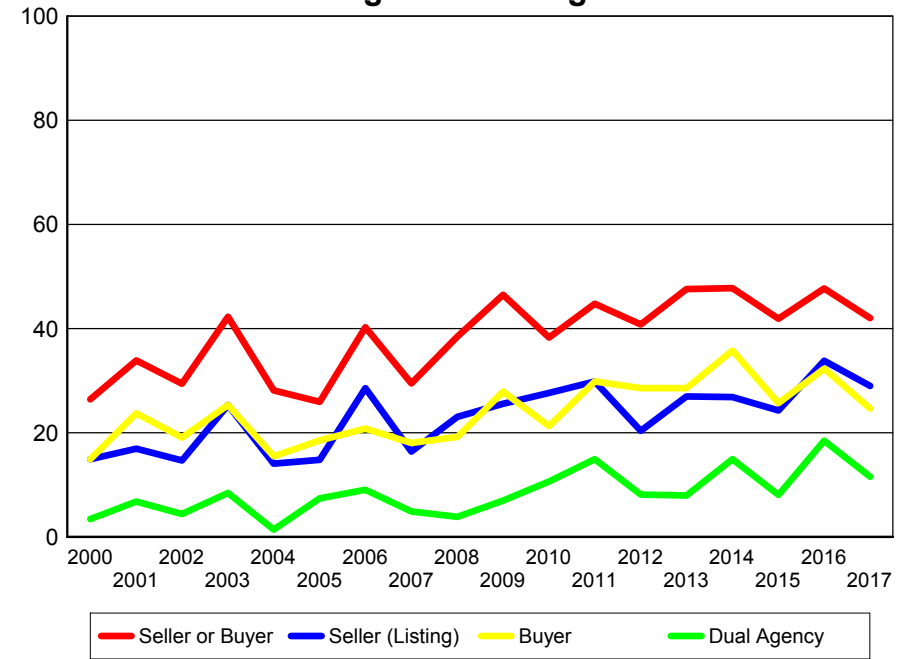
Rye Neck School District

Single Family

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Total Units Sold	1,144	87	59	68	71	71	54	77	61	52	43	47	67	49	63	67	74	65	69
	<u>HL Brokerage:</u>																			
	Seller or Buyer	437	23	20	20	30	20	14	31	18	20	20	18	30	20	30	32	31	31	29
	Seller	262	13	10	10	18	10	8	22	10	12	11	13	20	10	17	18	18	22	20
	Buyer	271	13	14	13	18	11	10	16	11	10	12	10	20	14	18	24	19	21	17
	Dual	96	3	4	3	6	1	4	7	3	2	3	5	10	4	5	10	6	12	8

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Seller or Buyer	38%	26%	34%	29%	42%	28%	26%	40%	30%	38%	47%	38%	45%	41%	48%	48%	42%	48%	42%
	Seller	23%	15%	17%	15%	25%	14%	15%	29%	16%	23%	26%	28%	30%	20%	27%	27%	24%	34%	29%
	Buyer	24%	15%	24%	19%	25%	15%	19%	21%	18%	19%	28%	21%	30%	29%	29%	36%	26%	32%	25%
	Dual	8%	3%	7%	4%	8%	1%	7%	9%	5%	4%	7%	11%	15%	8%	8%	15%	8%	18%	12%