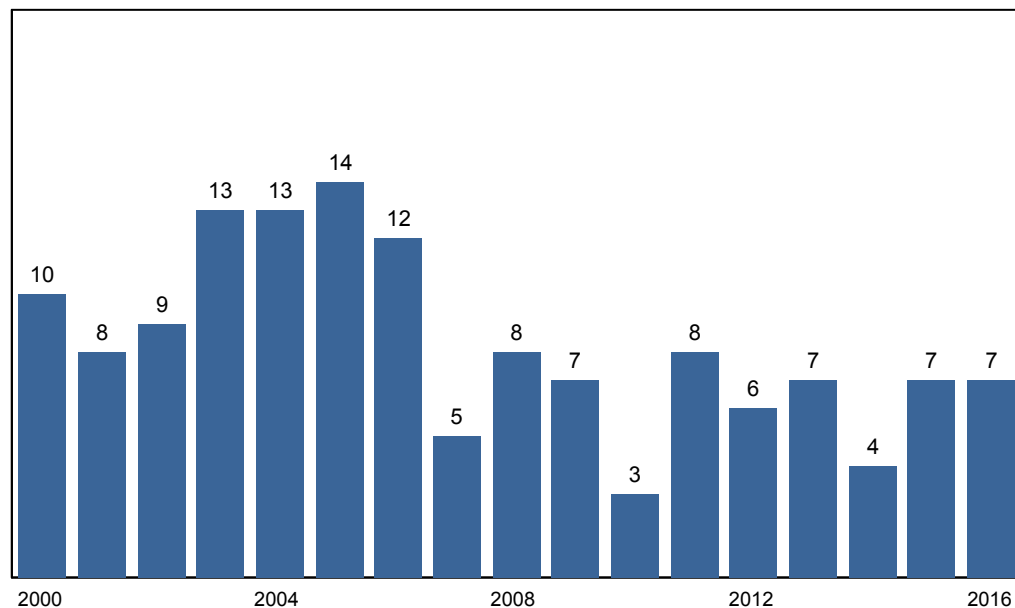
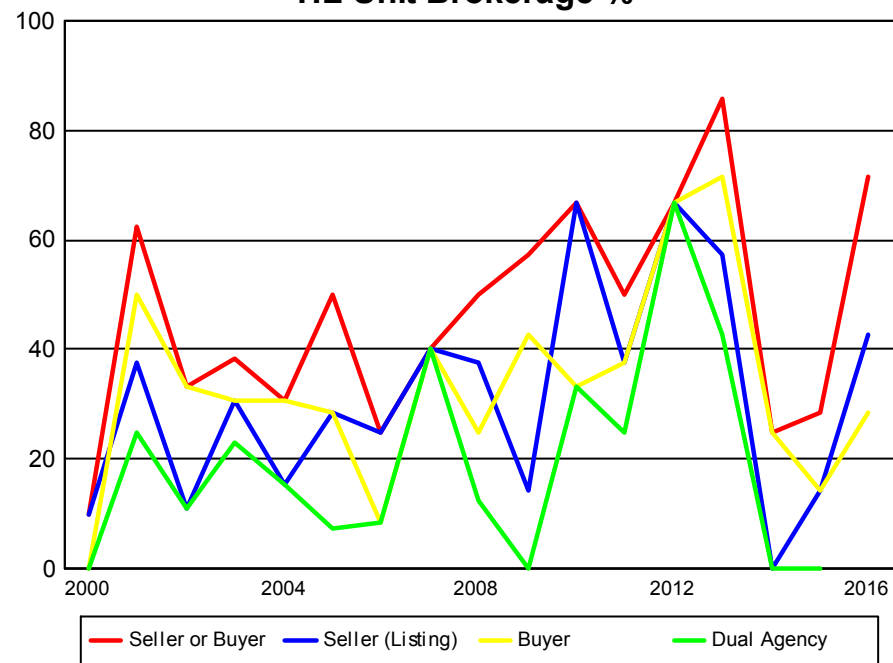


Condominiums

Units Sold



HL Unit Brokerage %

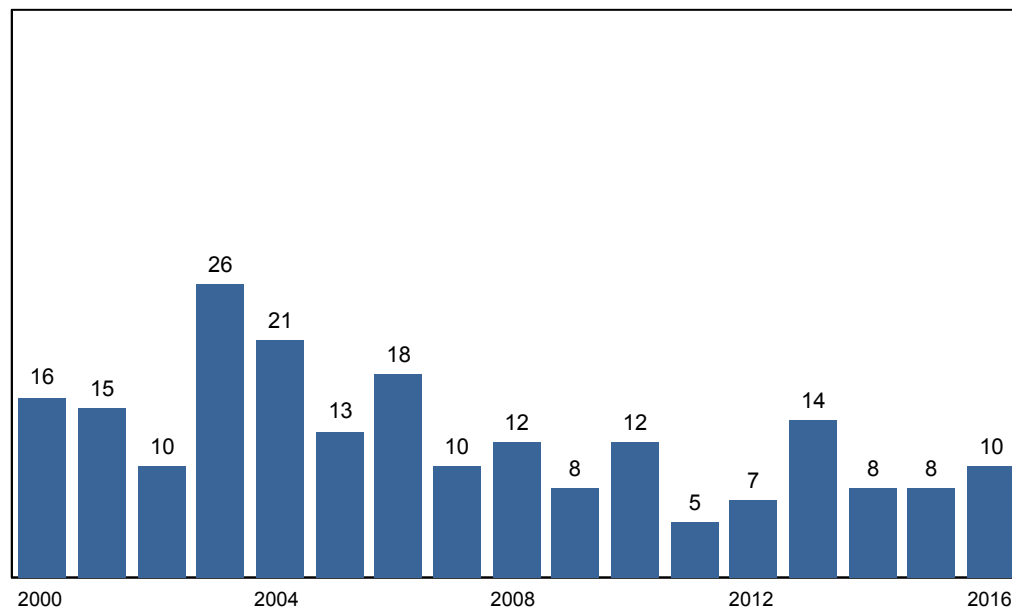


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Total Units Sold	141	10	8	9	13	13	14	12	5	8	7	3	8	6	7	4	7	7
	<u>HL Brokerage:</u>																		
	Seller or Buyer	62	1	5	3	5	4	7	3	2	4	4	2	4	4	6	1	2	5
	Seller	41	1	3	1	4	2	4	3	2	3	1	2	3	4	4		1	3
	Buyer	44		4	3	4	4	4	1	2	2	3	1	3	4	5	1	1	2
	Dual	23		2	1	3	2	1	1	2	1		1	2	4	3			

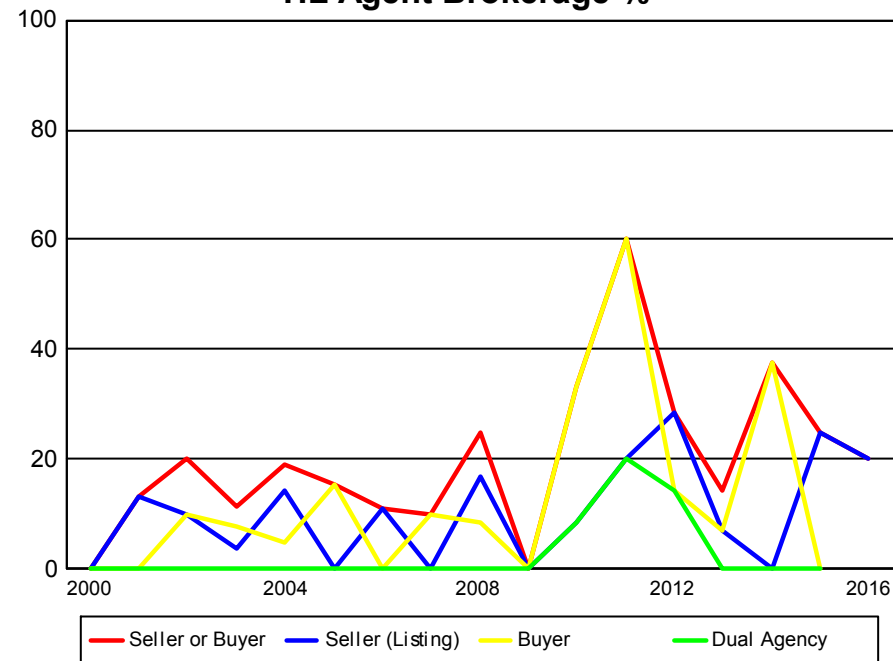
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Seller or Buyer	44%	10%	63%	33%	38%	31%	50%	25%	40%	50%	57%	67%	50%	67%	86%	25%	29%	71%
	Seller	29%	10%	38%	11%	31%	15%	29%	25%	40%	38%	14%	67%	38%	67%	57%		14%	43%
	Buyer	31%		50%	33%	31%	31%	29%	8%	40%	25%	43%	33%	38%	67%	71%	25%		29%
	Dual	17%		25%	11%	23%	15%	7%	8%	40%	13%		33%	25%	67%	43%			

Condominiums

Units Sold



HL Agent Brokerage %

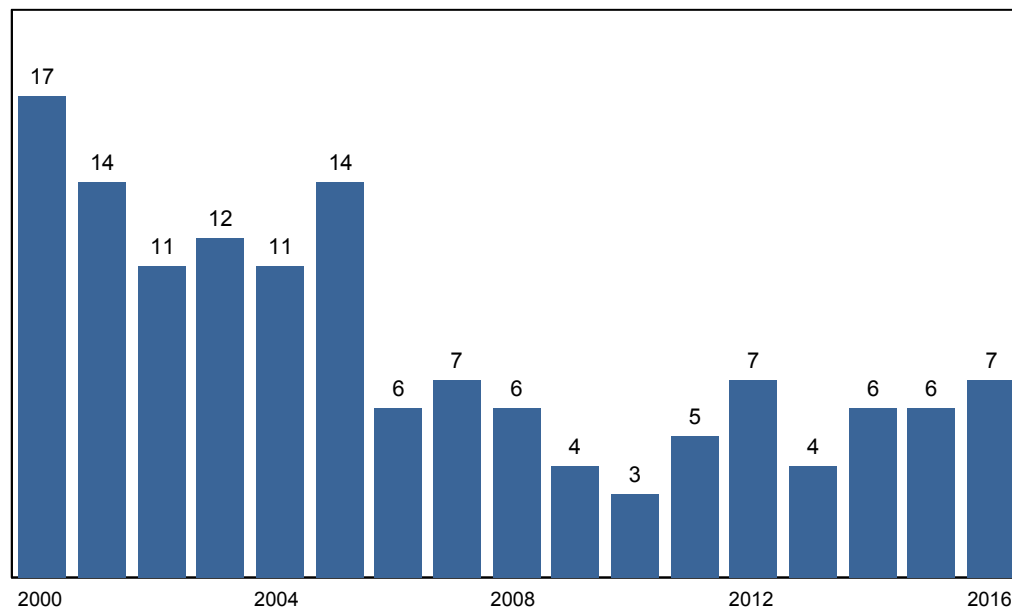


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastches ter	Total Units Sold	213	16	15	10	26	21	13	18	10	12	8	12	5	7	14	8	8	10
	<u>HL Brokerage:</u>																		
	Seller or Buyer	37		2	2	3	4	2	2	1	3		4	3	2	2	3	2	2
	Seller	20		2	1	1	3		2		2		1	1	2	1		2	2
	Buyer	20			1	2	1	2		1	1		4	3	1	1	3		
Dual	3												1	1	1				

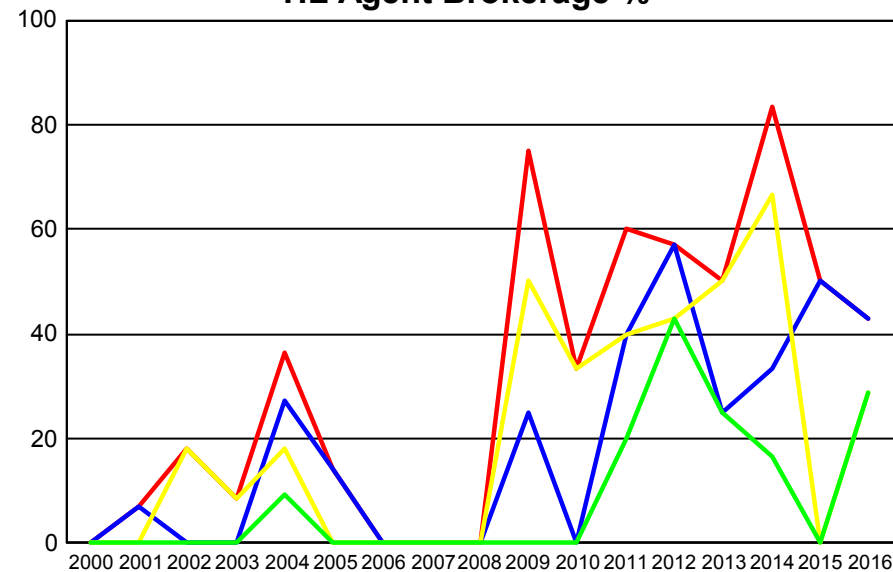
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Seller	17%		13%	20%	12%	19%	15%	11%	10%	25%		33%	60%	29%	14%	38%	25%	20%
	or Buyer	9%		13%	10%	4%	14%		11%		17%		8%	20%	29%	7%			
	Seller	10%			10%	8%	5%	15%		10%			33%	60%	14%		38%		
	Buyer												8%	20%	14%				
	Dual	1%											8%	20%	14%				

Condominiums

Units Sold



HL Agent Brokerage %

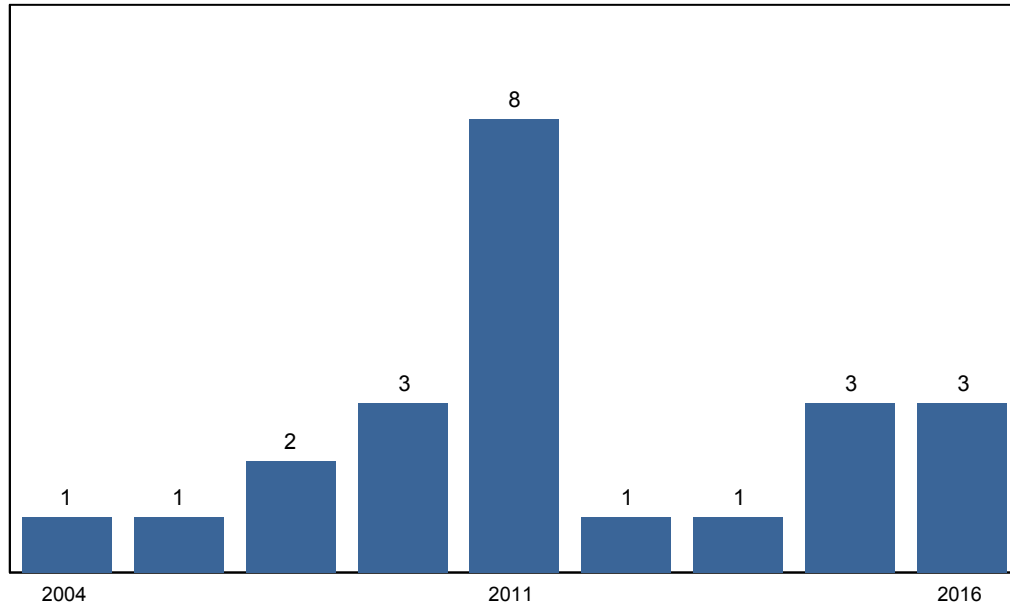


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Total Units Sold	140	17	14	11	12	11	14	6	7	6	4	3	5	7	4	6	6	7
	<u>HL Brokerage:</u>																		
	Seller or Buyer	34		1	2	1	4	2				3	1	3	4	2	5	3	3
	Seller	22		1			3	2				1	2	2	4	1	2	3	3
	Buyer	21			2	1	2					2	1	2	3	2	4		2
	Dual	9					1							1	3	1	1		2

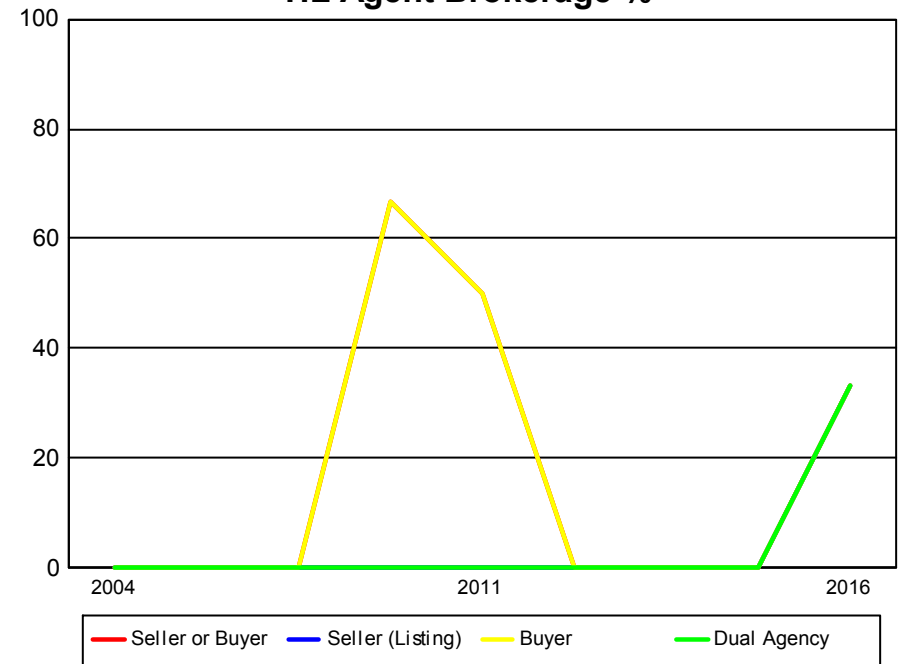
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Seller or Buyer	24%		7%	18%	8%	36%	14%				75%	33%	60%	57%	50%	83%	50%	43%
	Seller	16%		7%			27%	14%				25%		40%	57%	25%	33%	50%	43%
	Buyer	15%			18%	8%	18%						33%	40%	43%	50%	67%		29%
	Dual	6%					9%					50%		20%	43%	25%	17%		29%

Condominiums

Units Sold

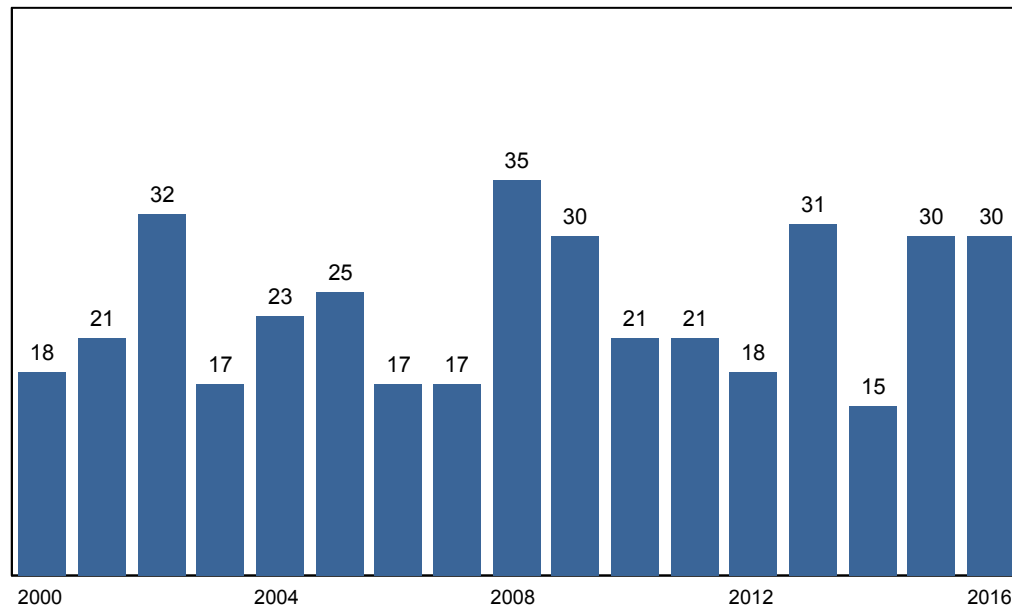


HL Agent Brokerage %

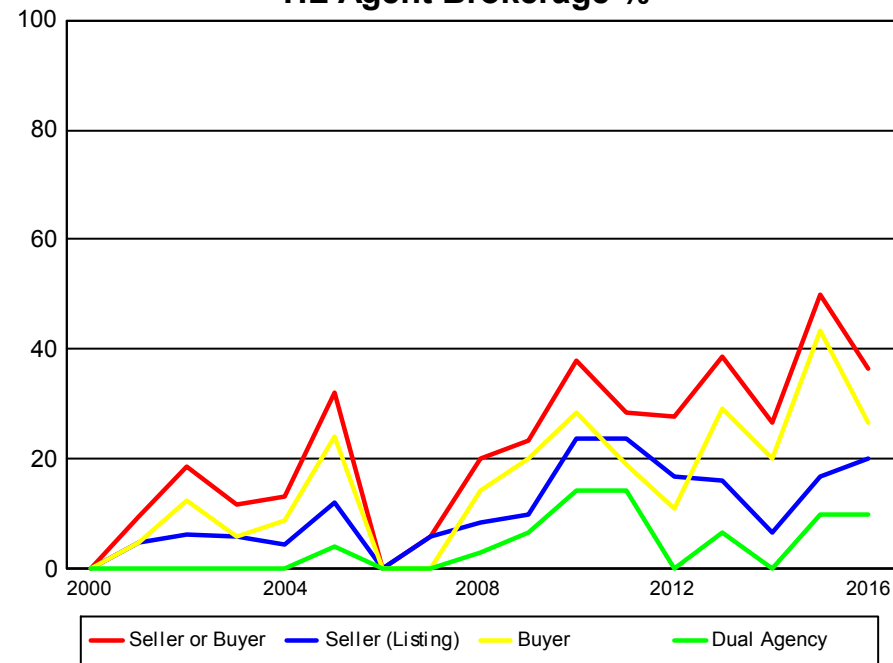
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Condominiums

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Total Units Sold	401	18	21	32	17	23	25	17	17	35	30	21	21	18	31	15	30	30
	<u>HL Brokerage:</u>																		
	Seller or Buyer	97		2	6	2	3	8		1	7	7	8	6	5	12	4	15	11
	Seller	45		1	2	1	1	3		1	3	3	5	5	3	5	1	5	6
	Buyer	70		1	4	1	2	6			5	6	6	4	2	9	3	13	8
	Dual	18						1			1	2	3	3		2		3	3

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Seller or Buyer	24%		10%	19%	12%	13%	32%		6%	20%	23%	38%	29%	28%	39%	27%	50%	37%
	Seller	11%		5%	6%	6%	4%	12%		6%	9%	10%	24%	24%	17%	16%	7%	17%	20%
	Buyer	17%		5%	13%	6%	9%	24%			14%	20%	29%	19%	11%	29%	20%	43%	27%
	Dual	4%						4%			3%	7%	14%	14%		6%		10%	10%