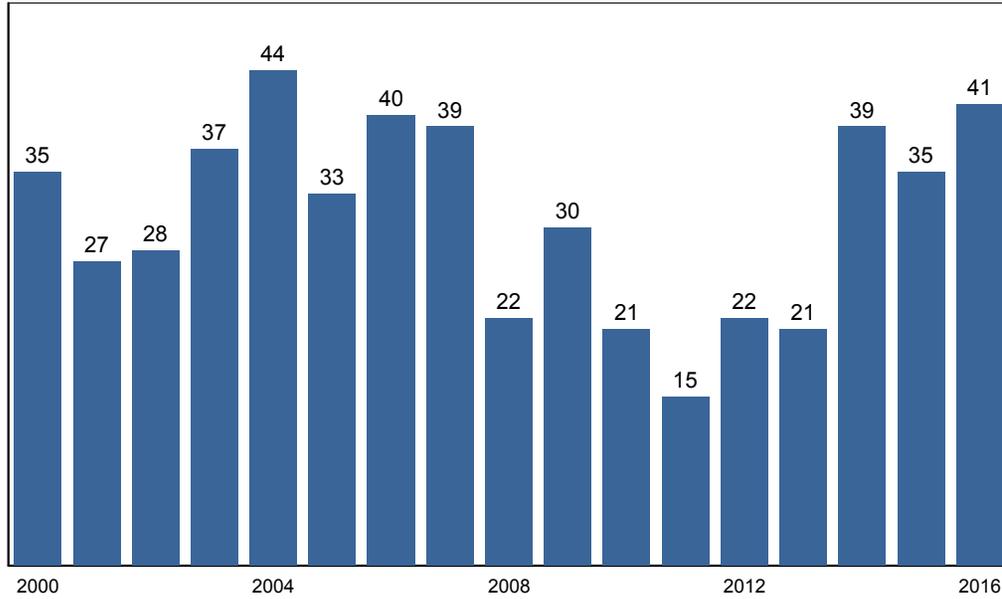
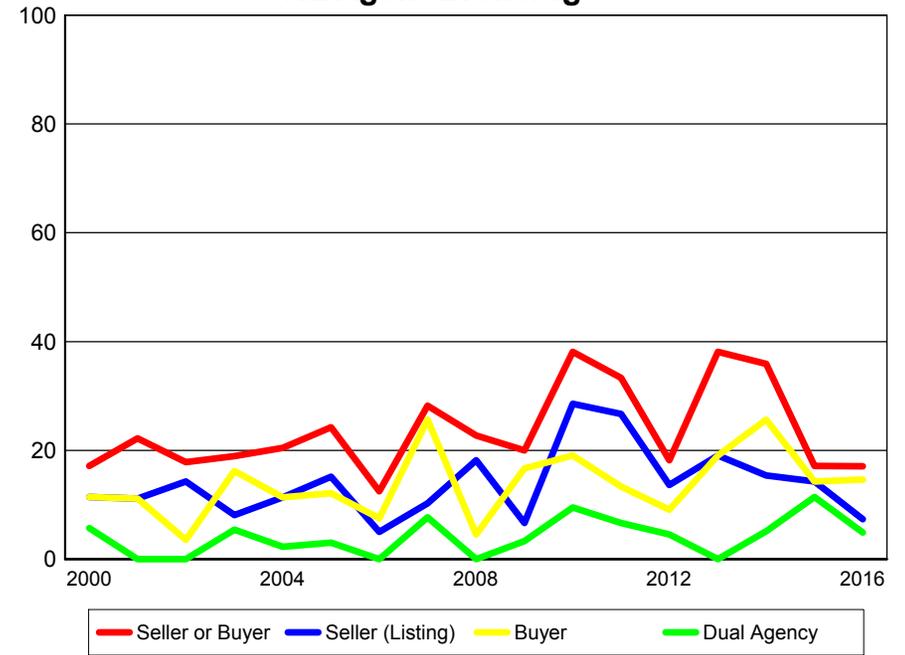




Units Sold



HL Agent Brokerage %

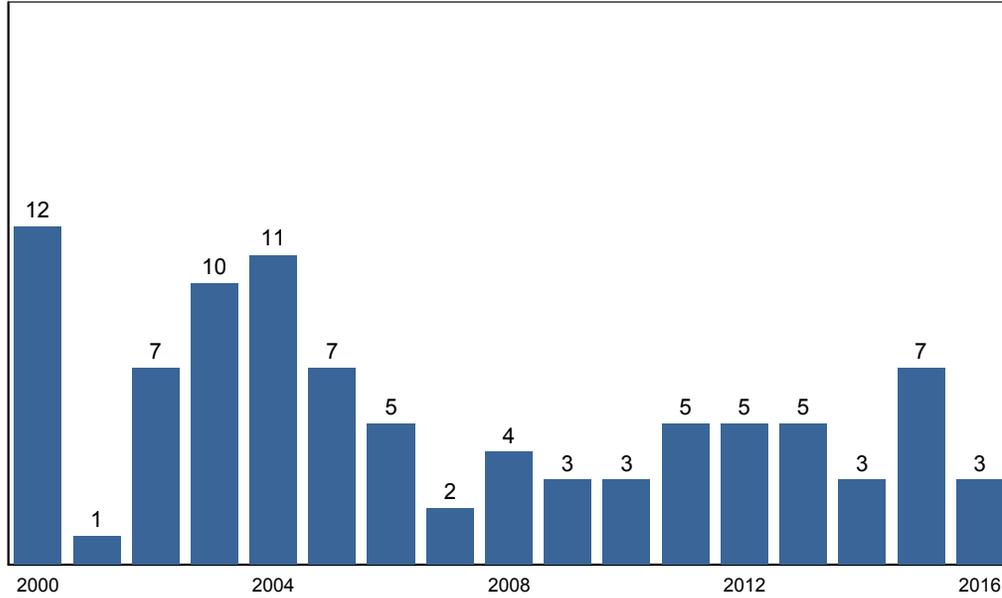


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
Bedford	Total Units Sold	529	35	27	28	37	44	33	40	39	22	30	21	15	22	21	39	35	41	
	<u>HL Brokerage:</u>																			
	Seller or Buyer	120	6	6	5	7	9	8	5	11	5	6	8	5	4	8	14	6	7	
	Seller	67	4	3	4	3	5	5	2	4	4	2	6	4	3	4	6	5	3	
	Buyer	75	4	3	1	6	5	4	3	10	1	5	4	2	2	4	10	5	6	
Dual	22	2			2	1	1		3			1	2	1	1	2	4	2		

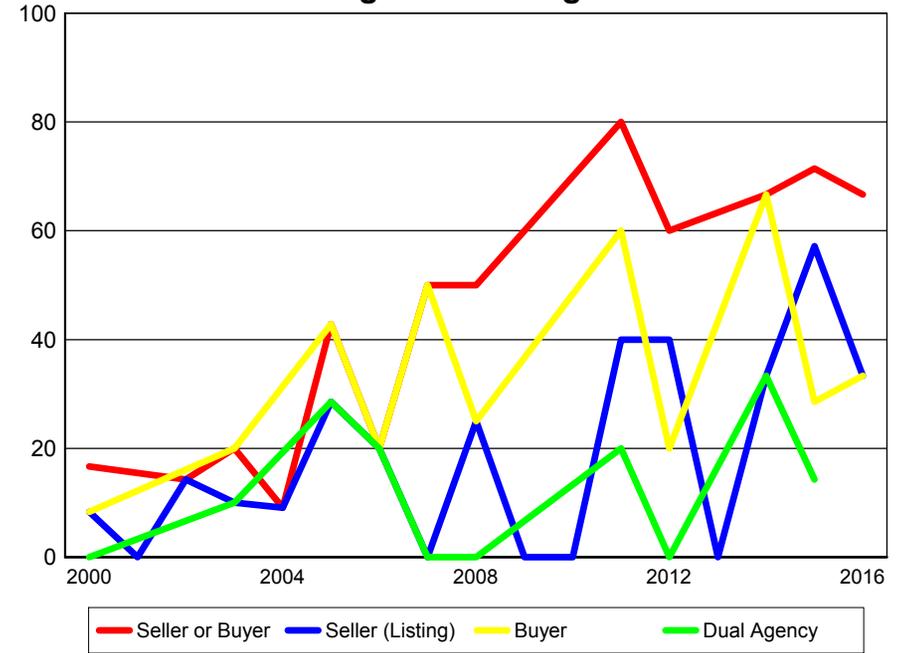
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bedford	Seller or Buyer	23%	17%	22%	18%	19%	20%	24%	13%	28%	23%	20%	38%	33%	18%	38%	36%	17%	17%
	Seller	13%	11%	11%	14%	8%	11%	15%	5%	10%	18%	7%	29%	27%	14%	19%	15%	14%	7%
	Buyer	14%	11%	11%	4%	16%	11%	12%	8%	26%	5%	17%	19%	13%	9%	19%	26%	14%	15%
	Dual	4%	6%			5%	2%	3%		8%		3%	10%	7%	5%	5%	5%	11%	5%



Units Sold



HL Agent Brokerage %

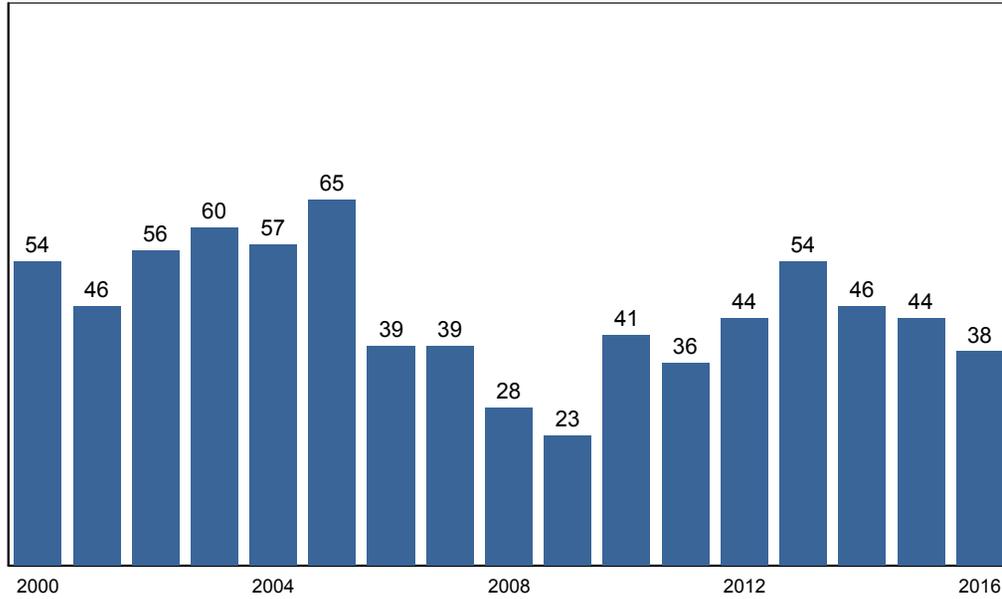


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Total Units Sold	93	12	1	7	10	11	7	5	2	4	3	3	5	5	5	3	7	3
	<u>HL Brokerage:</u>																		
	Seller or Buyer	29	2		1	2	1	3	1	1	2			4	3		2	5	2
	Seller	18	1		1	1	1	2	1		1			2	2		1	4	1
	Buyer	18	1			2		3	1	1	1			3	1		2	2	1
Dual	7				1		2	1					1			1	1		

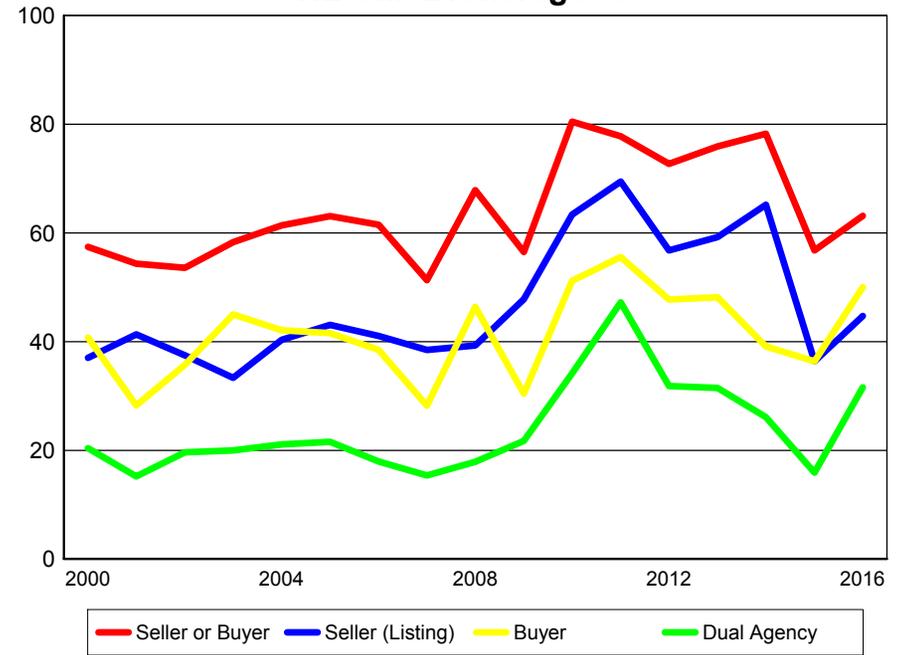
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Briarcliff Manor	Seller or Buyer	36%	17%		14%	20%	9%	43%	20%	50%	50%			80%	60%		67%	71%	67%
	Seller	19%	8%		14%	10%	9%	29%	20%		25%			40%	40%		33%	57%	33%
	Buyer	29%	8%			20%		43%	20%	50%	25%			60%	20%		67%	29%	33%
	Dual	12%				10%		29%	20%					20%			33%	14%	



Units Sold

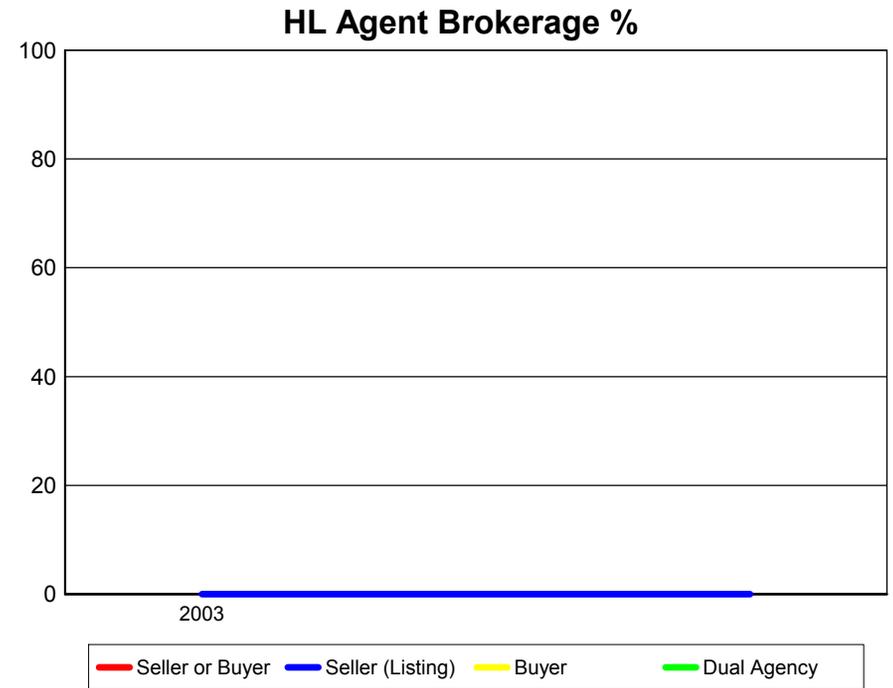
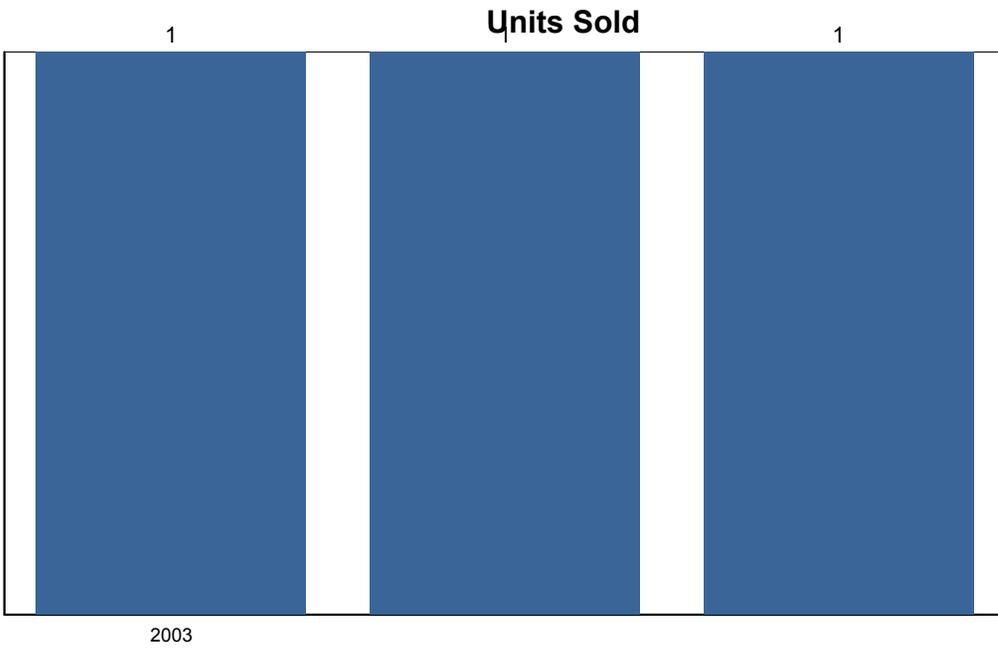


HL Unit Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Total Units Sold	770	54	46	56	60	57	65	39	39	28	23	41	36	44	54	46	44	38
	<u>HL Brokerage:</u>																		
	Seller or Buyer	492	31	25	30	35	35	41	24	20	19	13	33	28	32	41	36	25	24
	Seller	355	20	19	21	20	23	28	16	15	11	11	26	25	25	32	30	16	17
	Buyer	320	22	13	20	27	24	27	15	11	13	7	21	20	21	26	18	16	19
Dual	183	11	7	11	12	12	14	7	6	5	5	14	17	14	17	12	7	12	

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Seller or Buyer	64%	57%	54%	54%	58%	61%	63%	62%	51%	68%	57%	80%	78%	73%	76%	78%	57%	63%
	Seller	46%	37%	41%	38%	33%	40%	43%	41%	38%	39%	48%	63%	69%	57%	59%	65%	36%	45%
	Buyer	42%	41%	28%	36%	45%	42%	42%	38%	28%	46%	30%	51%	56%	48%	48%	39%	36%	50%
	Dual	24%	20%	15%	20%	20%	21%	22%	18%	15%	18%	22%	34%	47%	32%	31%	26%	16%	32%

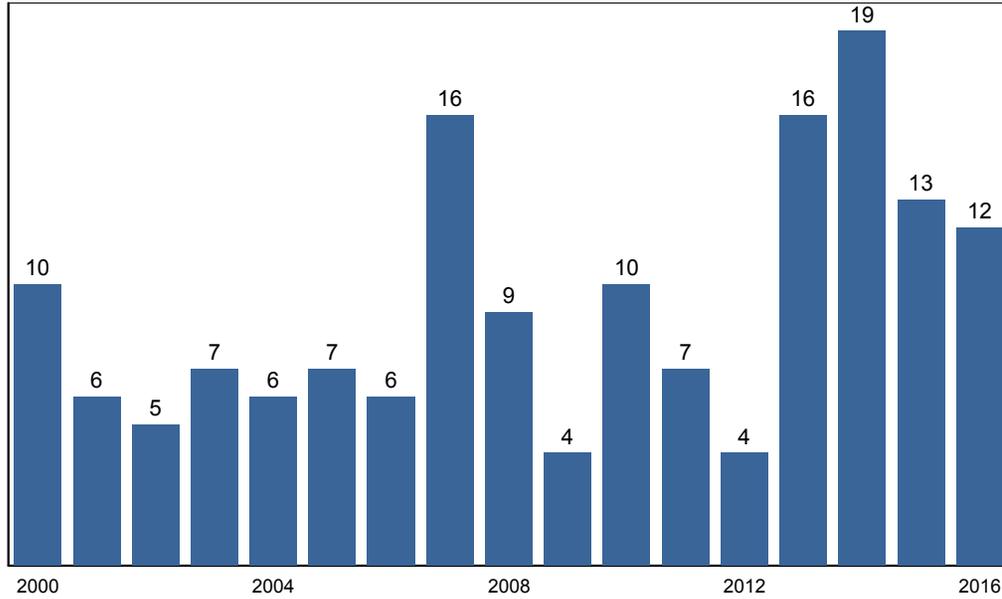


		Total	2003	2010	2015
Croton-Harmon	Total Units Sold	3	1	1	1
	<u>HL Brokerage:</u>				
	Seller or Buyer				
	Seller				
	Buyer				
Dual					

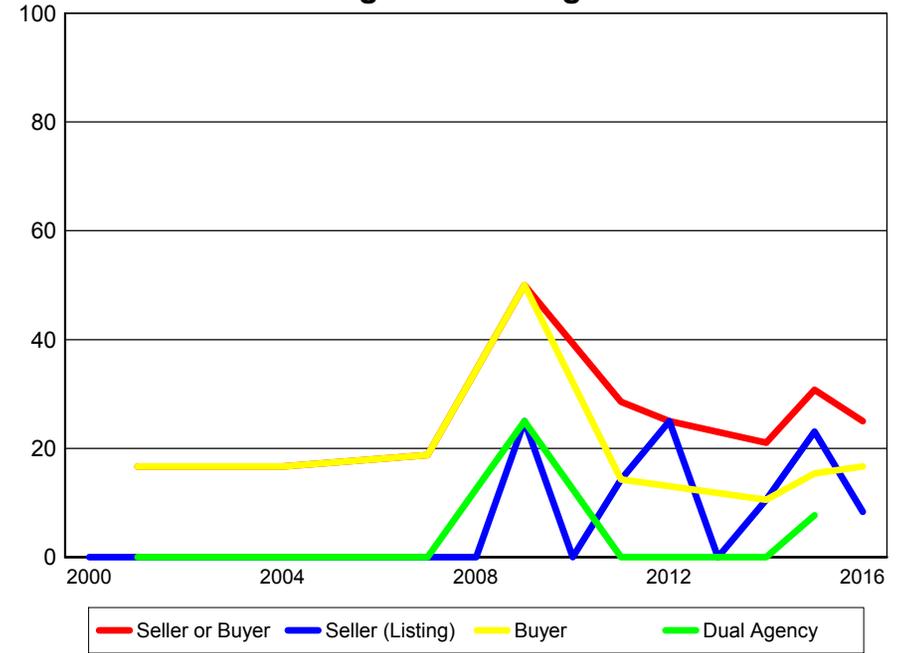
		Total	2003	2010	2015
Croton-Harmon	Seller or Buyer				
	Seller				
	Buyer				
	Dual				



Units Sold



HL Agent Brokerage %

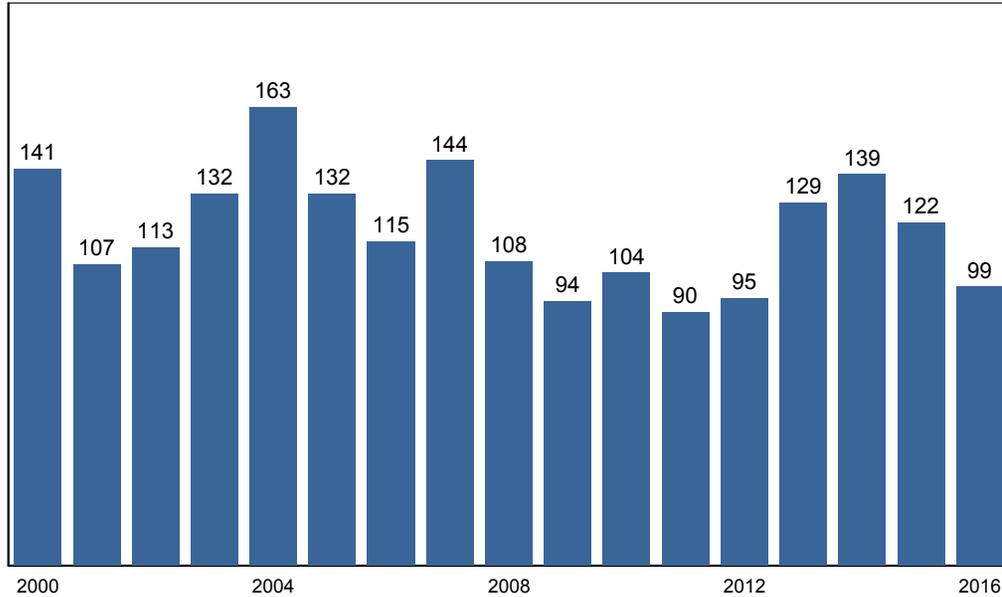


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Total Units Sold	157	10	6	5	7	6	7	6	16	9	4	10	7	4	16	19	13	12
	<u>HL Brokerage:</u>																		
	Seller or Buyer	21		1			1			3		2		2	1		4	4	3
	Seller	9										1		1			2	3	1
	Buyer	14		1			1			3		2		1			2	2	2
Dual	2										1						1		2

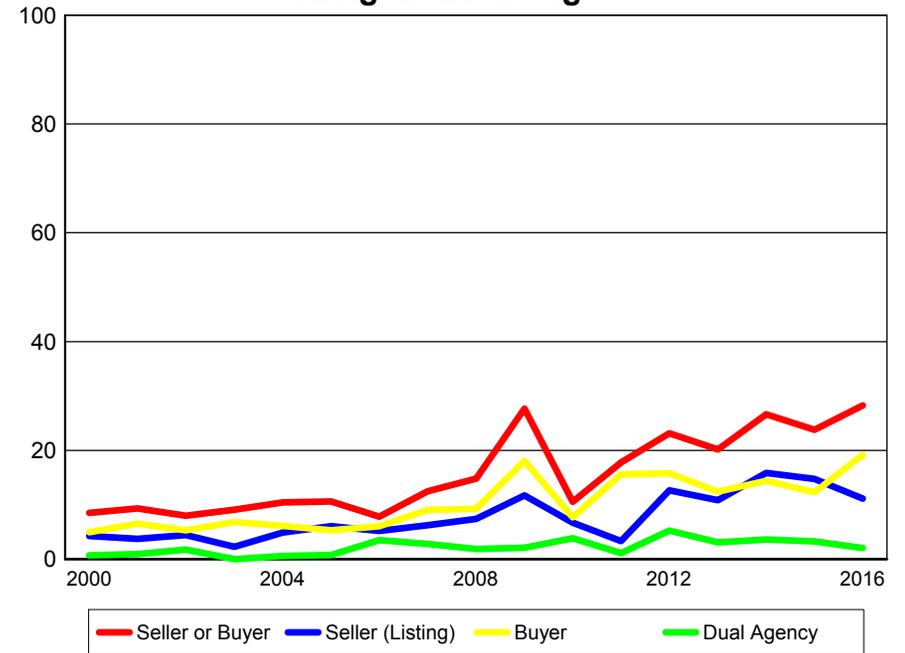
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dobbs Ferry	Seller or Buyer	24%		17%			17%			19%		50%		29%	25%		21%	31%	25%
	Seller	6%										25%		14%	25%		11%	23%	8%
	Buyer	17%		17%			17%			19%		50%		14%			11%	15%	17%
	Dual	3%										25%					11%	8%	



Units Sold



HL Agent Brokerage %

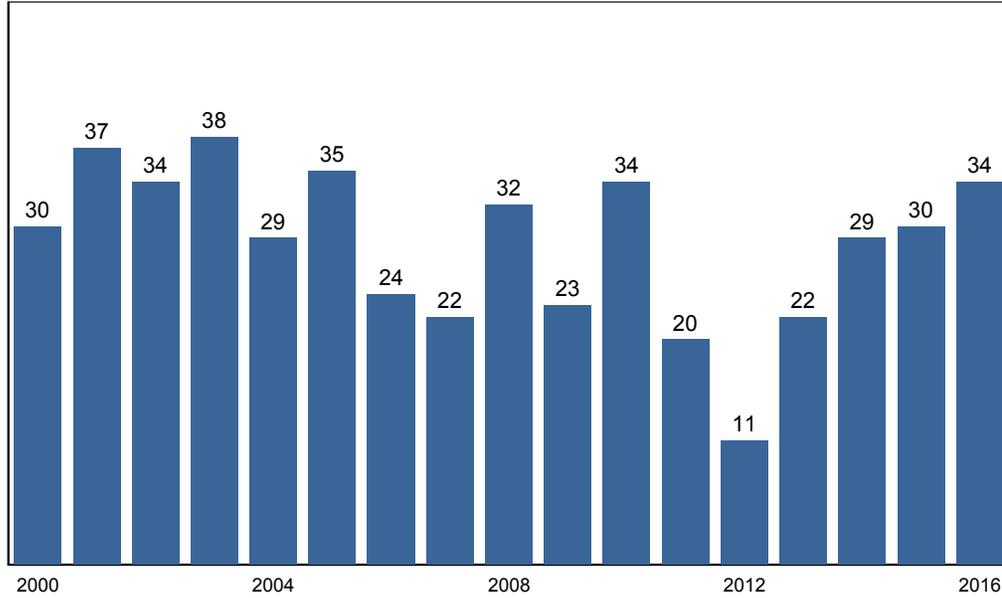


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Total Units Sold	2,027	141	107	113	132	163	132	115	144	108	94	104	90	95	129	139	122	99
	<u>HL Brokerage:</u>																		
	Seller or Buyer	312	12	10	9	12	17	14	9	18	16	26	11	16	22	26	37	29	28
	Seller	155	6	4	5	3	8	8	6	9	8	11	7	3	12	14	22	18	11
	Buyer	200	7	7	6	9	10	7	7	13	10	17	8	14	15	16	20	15	19
Dual	43	1	1	2		1	1	4	4	2	2	4	1	5	4	5	4	2	

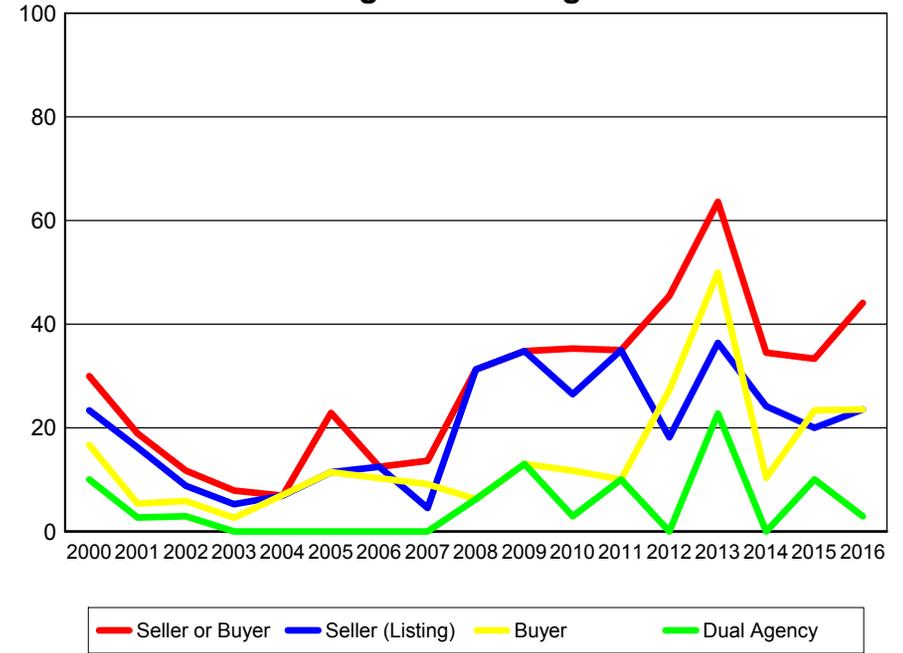
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Seller or Buyer	15%	9%	9%	8%	9%	10%	11%	8%	13%	15%	28%	11%	18%	23%	20%	27%	24%	28%
	Seller	8%	4%	4%	4%	2%	5%	6%	5%	6%	7%	12%	7%	3%	13%	11%	16%	15%	11%
	Buyer	10%	5%	7%	5%	7%	6%	5%	6%	9%	9%	18%	8%	16%	16%	12%	14%	12%	19%
	Dual	2%	1%	1%	2%		1%	1%	3%	3%	2%	2%	4%	1%	5%	3%	4%	3%	2%



Units Sold



HL Agent Brokerage %

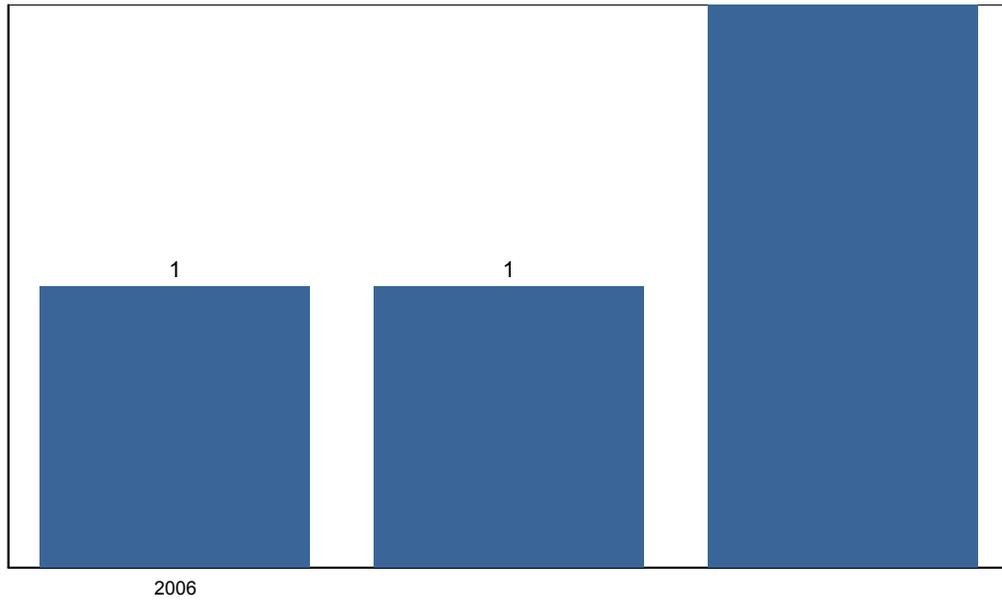


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
Edgemont	Total Units Sold	484	30	37	34	38	29	35	24	22	32	23	34	20	11	22	29	30	34	
	<u>HL Brokerage:</u>																			
	Seller or Buyer	130	9	7	4	3	2	8	3	3	10	8	12	7	5	14	10	10	15	
	Seller	93	7	6	3	2	2	4	3	1	10	8	9	7	2	8	7	6	8	
	Buyer	59	5	2	2	1		4		2	2	3	4	2	3	11	3	7	8	
Dual	22	3	1	1						2	3	1	2		5		3	1		

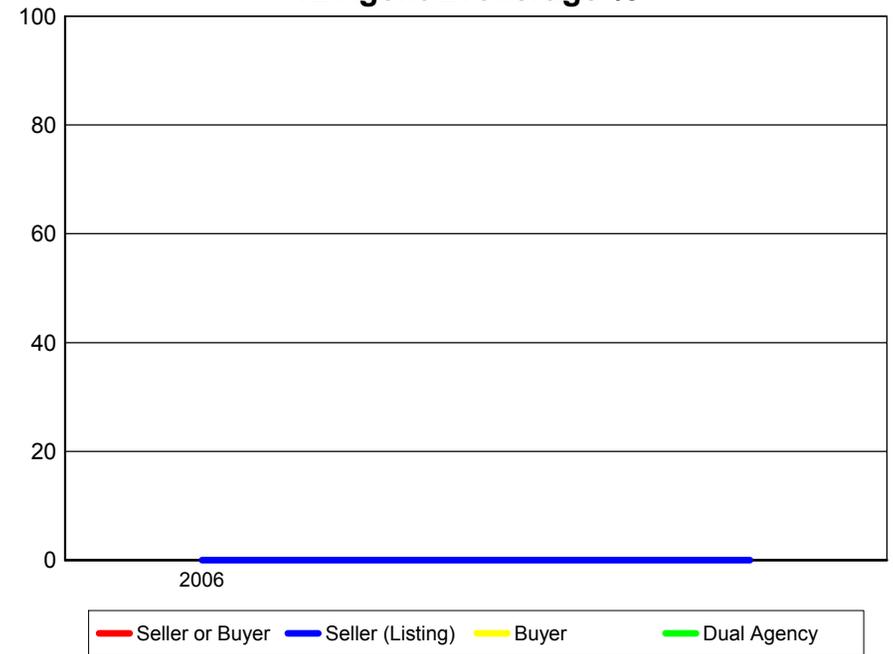
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Seller or Buyer	27%	30%	19%	12%	8%	7%	23%	13%	14%	31%	35%	35%	35%	45%	64%	34%	33%	44%
	Seller	19%	23%	16%	9%	5%	7%	11%	13%	5%	31%	35%	26%	35%	18%	36%	24%	20%	24%
	Buyer	14%	17%	5%	6%	3%		11%		9%	6%	13%	12%	10%	27%	50%	10%	23%	24%
	Dual	5%	10%	3%	3%						6%	6%	3%	10%		23%		10%	3%



Units Sold



HL Agent Brokerage %

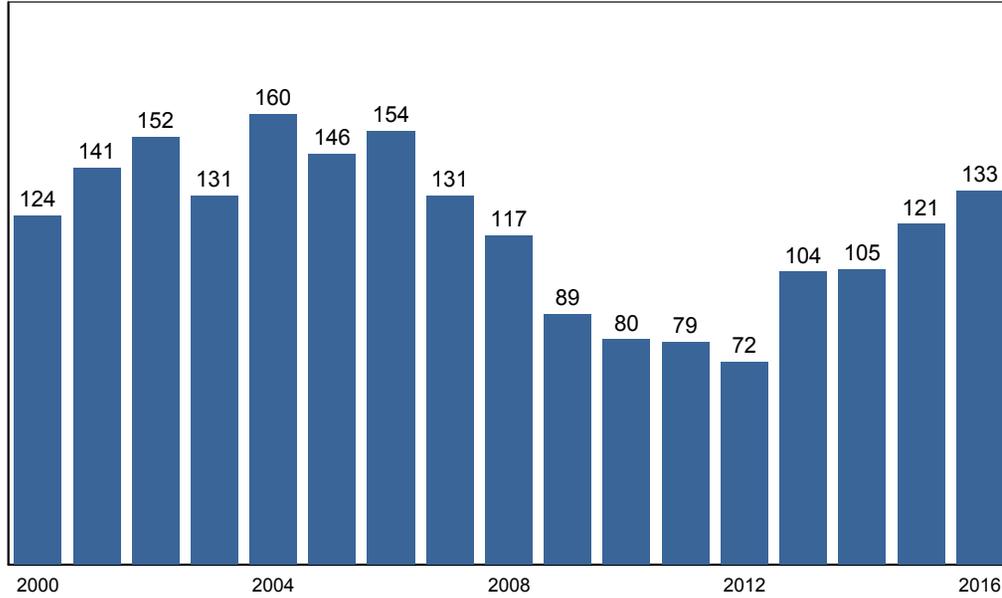


		Total	2006	2008	2013
Elmsford	Total Units Sold	4	1	1	2
	<u>HL Brokerage:</u>				
	Seller or Buyer				
	Seller				
	Buyer				
	Dual				

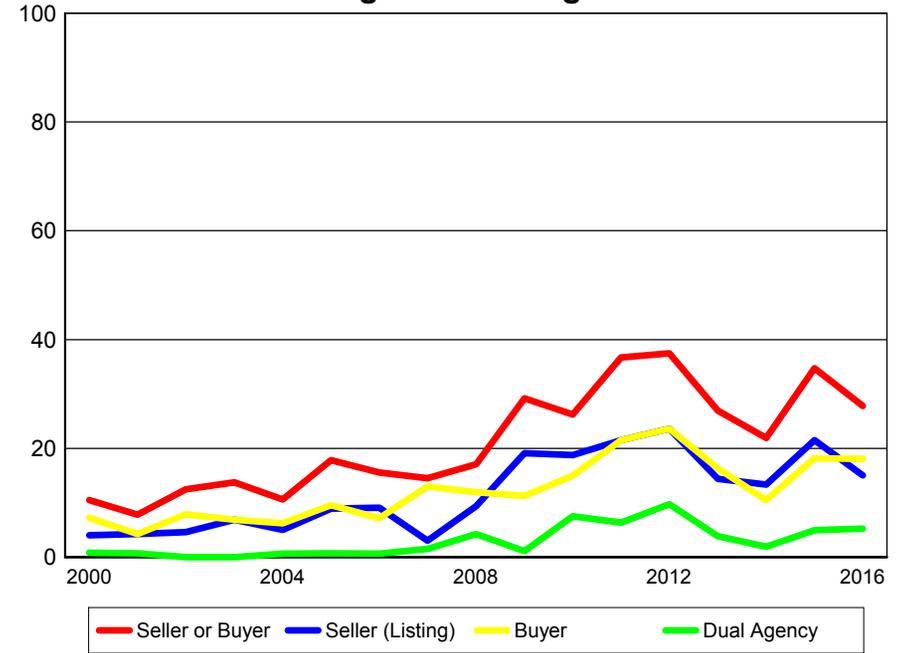
		Total	2006	2008	2013
Elmsford	Seller or Buyer				
	Seller				
	Buyer				
	Dual				



Units Sold



HL Agent Brokerage %

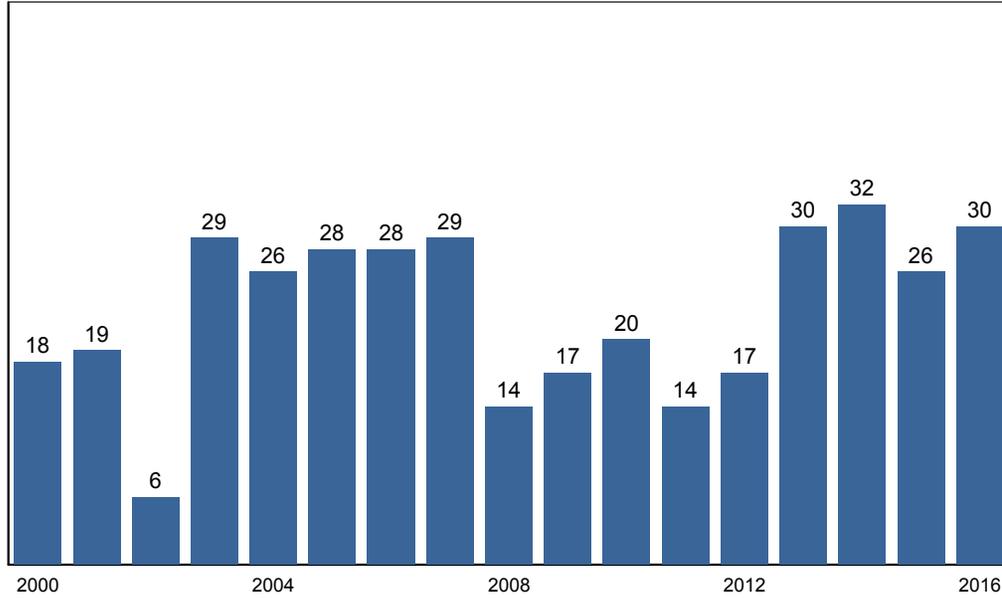


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Total Units Sold	2,039	124	141	152	131	160	146	154	131	117	89	80	79	72	104	105	121	133
	<u>HL Brokerage:</u>																		
	Seller or Buyer	400	13	11	19	18	17	26	24	19	20	26	21	29	27	28	23	42	37
	Seller	218	5	6	7	9	8	13	14	4	11	17	15	17	17	15	14	26	20
	Buyer	232	9	6	12	9	10	14	11	17	14	10	12	17	17	17	11	22	24
Dual	50	1	1			1	1	1		2	5	1	6	5	7	4	2	6	7

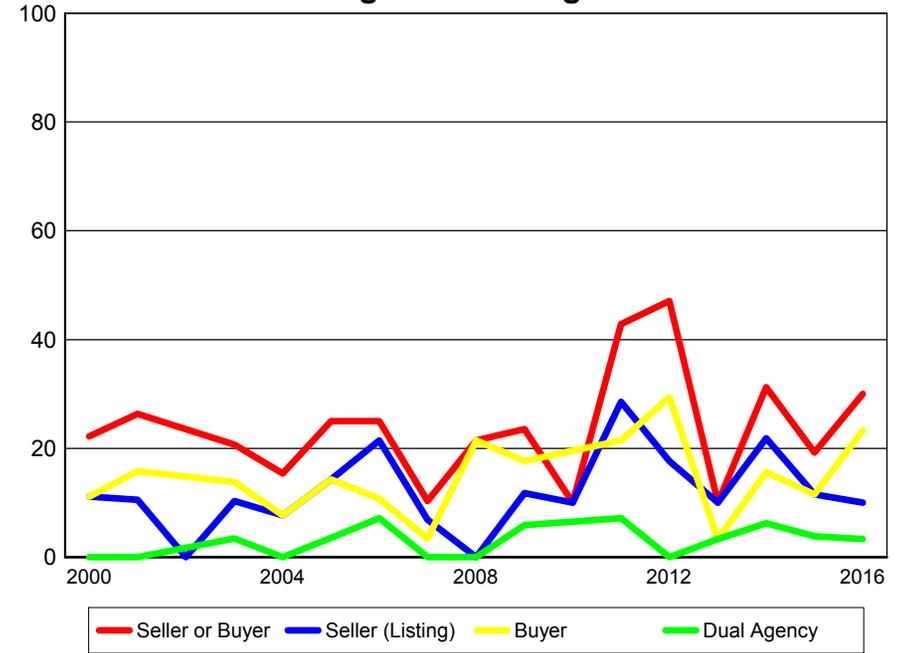
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greenburgh	Seller or Buyer	20%	10%	8%	13%	14%	11%	18%	16%	15%	17%	29%	26%	37%	38%	27%	22%	35%	28%
	Seller	11%	4%	4%	5%	7%	5%	9%	9%	3%	9%	19%	19%	22%	24%	14%	13%	21%	15%
	Buyer	11%	7%	4%	8%	7%	6%	10%	7%	13%	12%	11%	15%	22%	24%	16%	10%	18%	18%
	Dual	2%	1%	1%			1%	1%	1%		2%	4%	1%	8%	10%	4%	2%	5%	5%



Units Sold



HL Agent Brokerage %

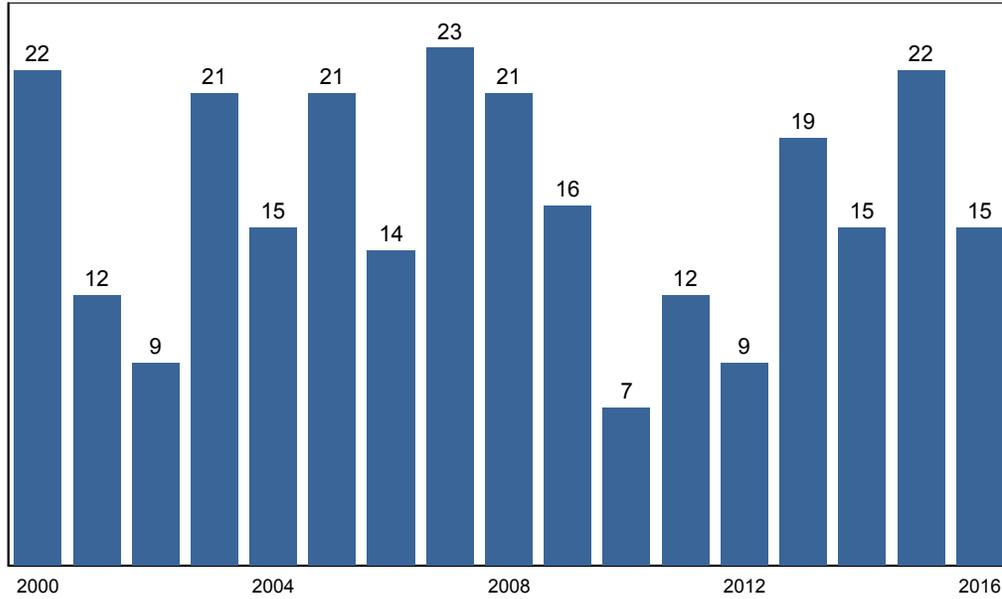


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Total Units Sold	383	18	19	6	29	26	28	28	29	14	17	20	14	17	30	32	26	30
	<u>HL Brokerage:</u>																		
	Seller or Buyer	86	4	5		6	4	7	7	3	3	4	2	6	8	3	10	5	9
	Seller	48	2	2		3	2	4	6	2		2	2	4	3	3	7	3	3
	Buyer	49	2	3		4	2	4	3	1	3	3	3	3	5	1	5	3	7
Dual	11				1		1	2				1	1		1	2	1	1	

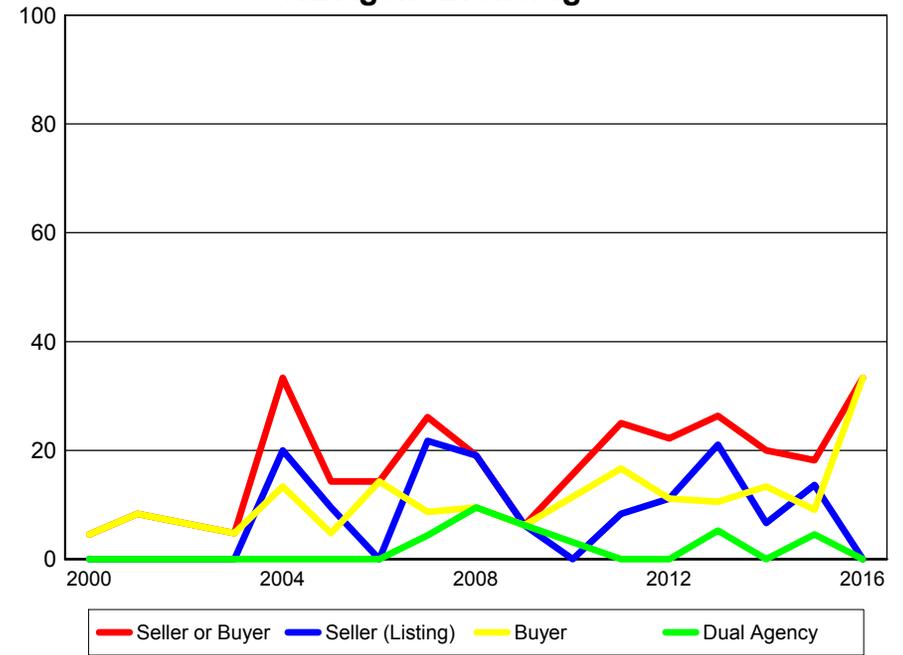
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Harrison	Seller or Buyer	23%	22%	26%		21%	15%	25%	25%	10%	21%	24%	10%	43%	47%	10%	31%	19%	30%
	Seller	13%	11%	11%		10%	8%	14%	21%	7%		12%	10%	29%	18%	10%	22%	12%	10%
	Buyer	14%	11%	16%		14%	8%	14%	11%	3%	21%	18%	10%	21%	29%	3%	16%	12%	23%
	Dual	3%				3%		4%	7%			6%	6%	7%		3%	6%	4%	3%



Units Sold



HL Agent Brokerage %

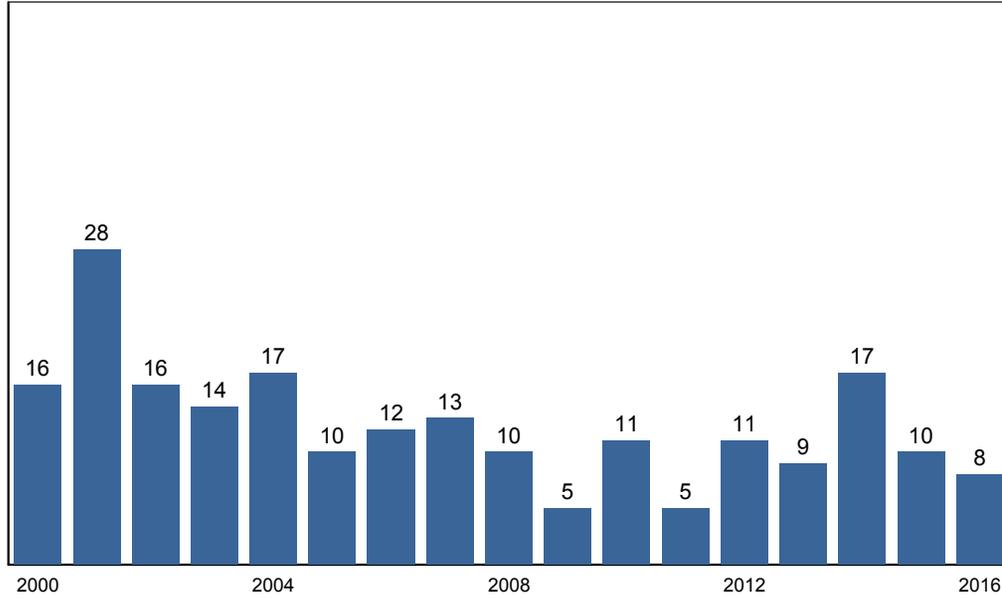


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
Hastings	Total Units Sold	273	22	12	9	21	15	21	14	23	21	16	7	12	9	19	15	22	15	
	<u>HL Brokerage:</u>																			
	Seller or Buyer	46	1	1		1	5	3	2	6	4	1		3	2	5	3	4	5	
	Seller	25					3	2		5	4	1		1	1	4	1	3		
	Buyer	27	1	1		1	2	1	2	2	2	1		2	1	2	2	2	5	
Dual	6									1	2	1			1		1			

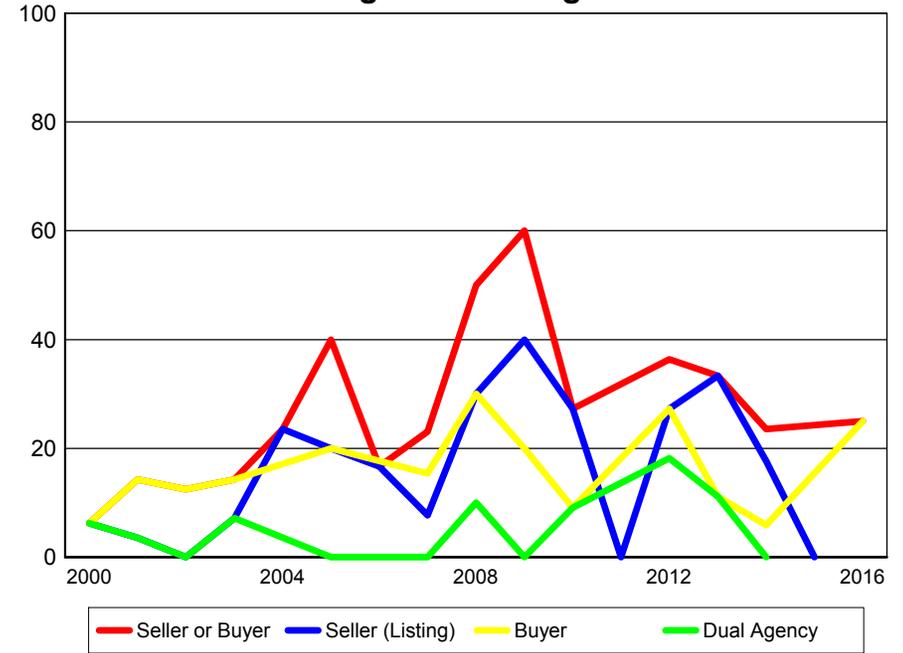
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hastings	Seller or Buyer	18%	5%	8%		5%	33%	14%	14%	26%	19%	6%		25%	22%	26%	20%	18%	33%
	Seller	9%					20%	10%		22%	19%	6%		8%	11%	21%	7%	14%	
	Buyer	11%	5%	8%		5%	13%	5%	14%	9%	10%	6%		17%	11%	11%	13%	9%	33%
	Dual	2%								4%	10%	6%				5%		5%	



Units Sold



HL Agent Brokerage %

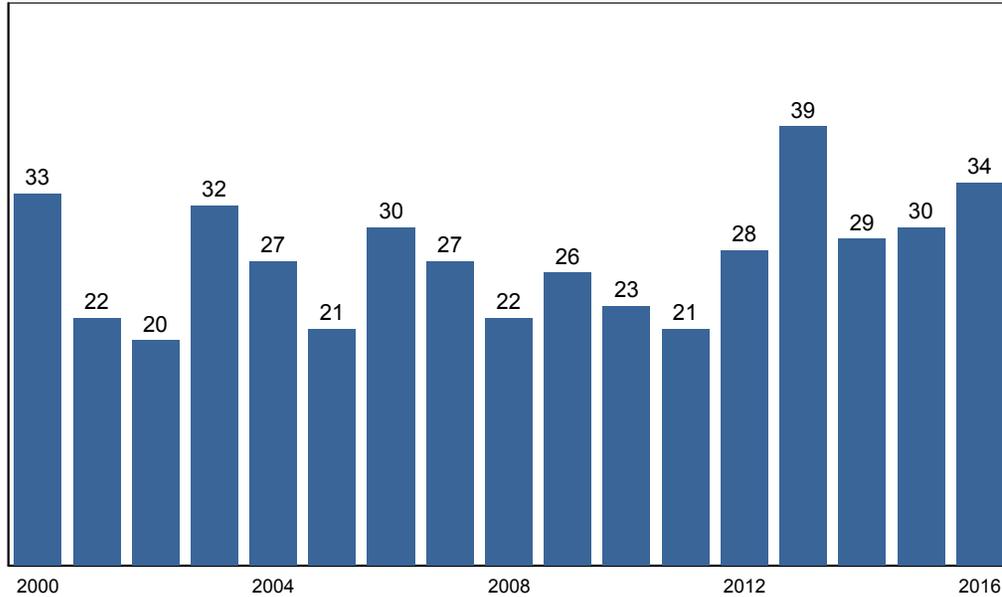


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Total Units Sold	212	16	28	16	14	17	10	12	13	10	5	11	5	11	9	17	10	8
	<u>HL Brokerage:</u>																		
	Seller or Buyer	46	1	4	2	2	4	4	2	3	5	3	3		4	3	4		2
	Seller	29	1	1		1	4	2	2	1	3	2	3		3	3	3		
	Buyer	25	1	4	2	2		2		2	3	1	1		3	1	1		2
Dual	8	1	1		1						1		1	2	1				

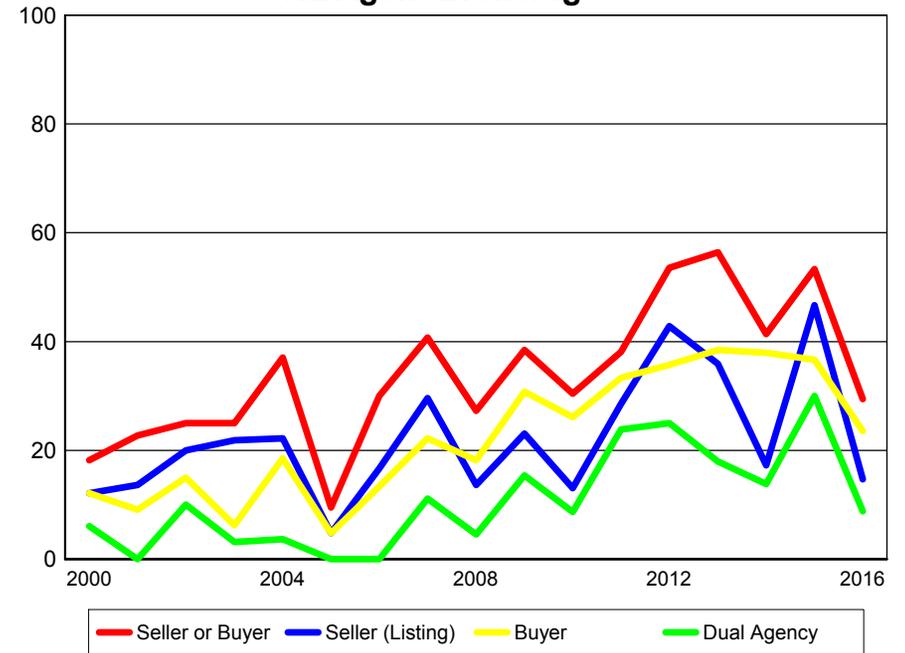
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Hendrick Hudson	Seller or Buyer	23%	6%	14%	13%	14%	24%	40%	17%	23%	50%	60%	27%		36%	33%	24%		25%
	Seller	14%	6%	4%		7%	24%	20%	17%	8%	30%	40%	27%		27%	33%	18%		
	Buyer	15%	6%	14%	13%	14%		20%		15%	30%	20%	9%		27%	11%	6%		
	Dual	5%	6%	4%		7%					10%		9%		18%	11%			



Units Sold



HL Agent Brokerage %

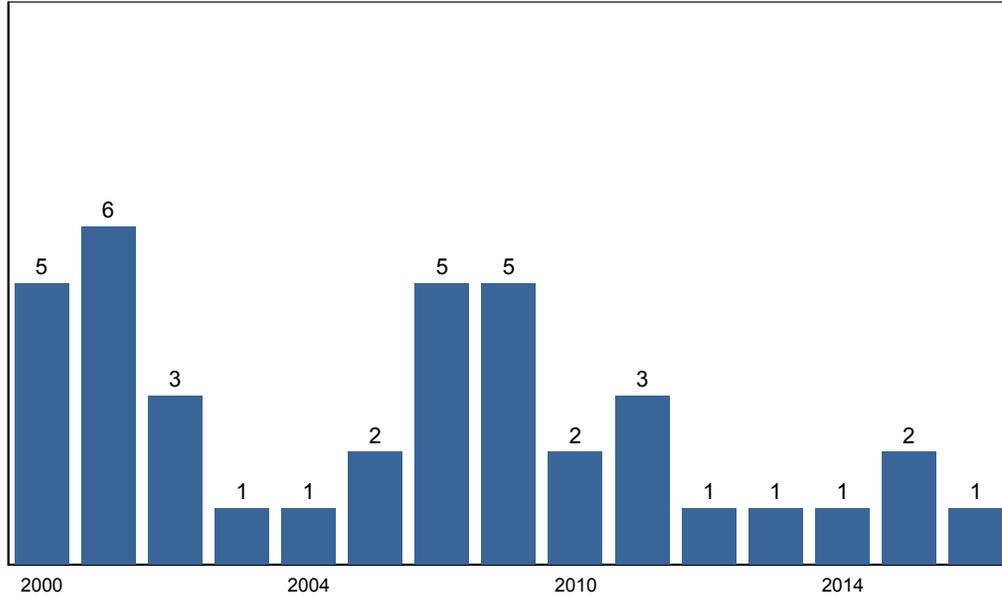


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Total Units Sold	464	33	22	20	32	27	21	30	27	22	26	23	21	28	39	29	30	34
	<u>HL Brokerage:</u>																		
	Seller or Buyer	162	6	5	5	8	10	2	9	11	6	10	7	8	15	22	12	16	10
	Seller	106	4	3	4	7	6	1	5	8	3	6	3	6	12	14	5	14	5
	Buyer	107	4	2	3	2	5	1	4	6	4	8	6	7	10	15	11	11	8
Dual	51	2		2	1	1			3	1	4	2	5	7	7	4	9	3	

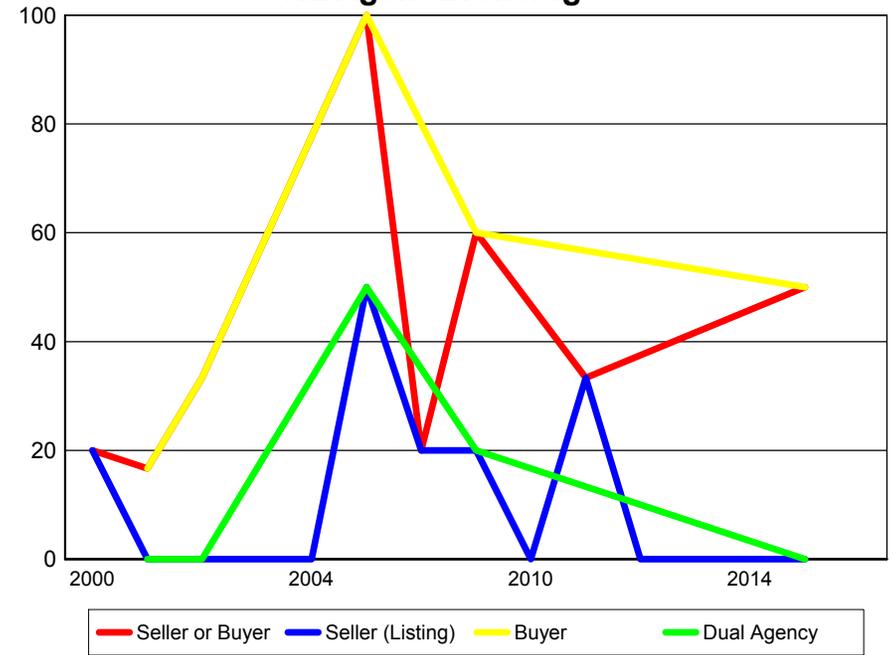
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Irvington	Seller or Buyer	35%	18%	23%	25%	25%	37%	10%	30%	41%	27%	38%	30%	38%	54%	56%	41%	53%	29%
	Seller	23%	12%	14%	20%	22%	22%	5%	17%	30%	14%	23%	13%	29%	43%	36%	17%	47%	15%
	Buyer	23%	12%	9%	15%	6%	19%	5%	13%	22%	18%	18%	26%	33%	36%	38%	38%	37%	24%
	Dual	11%	6%		10%	3%	4%			11%	5%	5%	9%	24%	25%	18%	14%	30%	9%



Units Sold

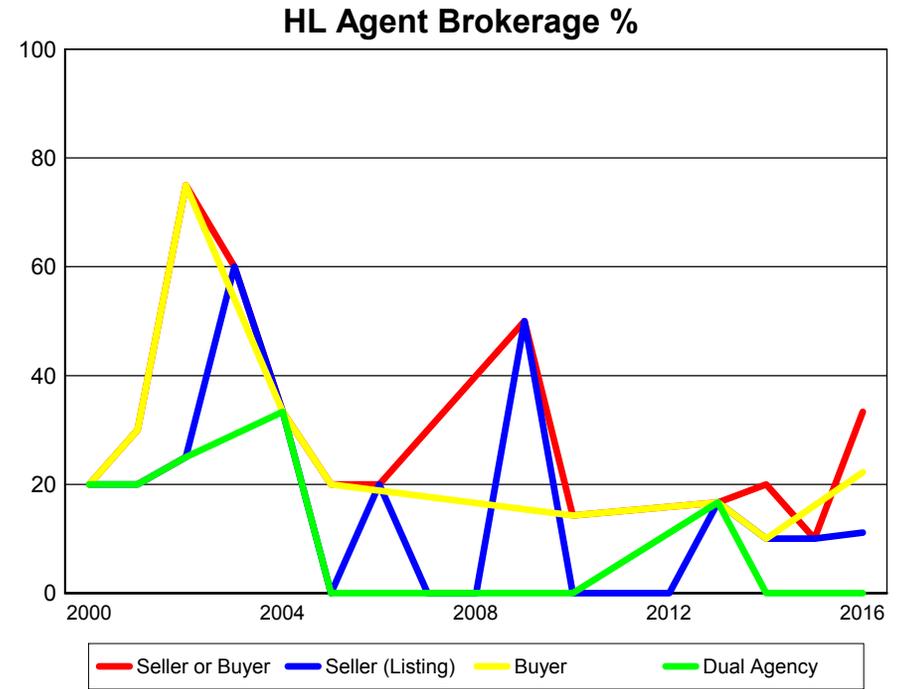
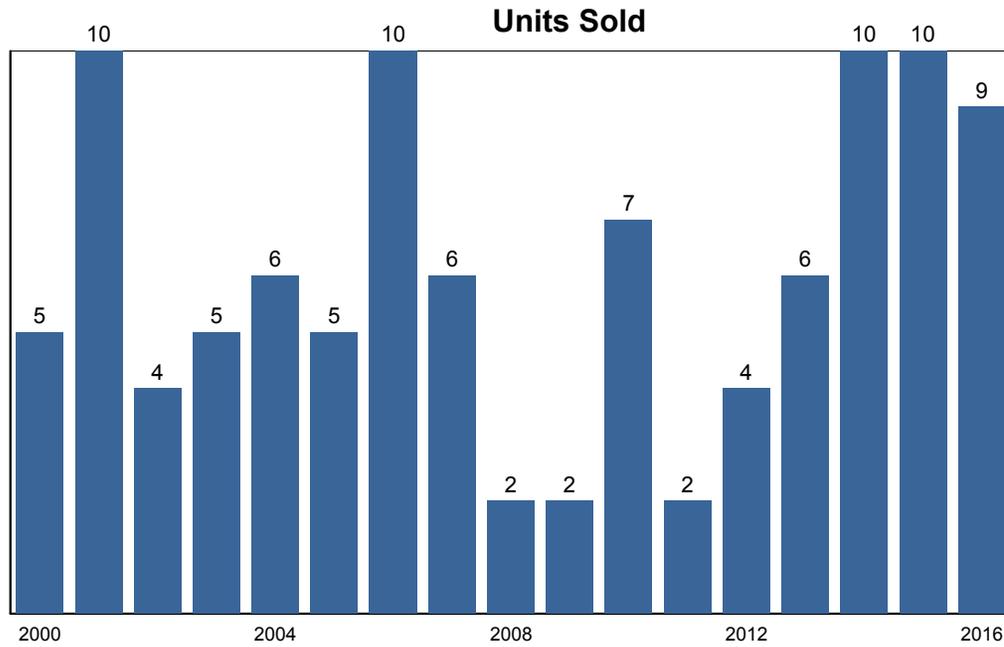


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		Total	2000	2001	2002	2003	2004	2005	2006	2007	2010	2011	2012	2013	2014	2015	2016
Katonah-Lewisboro	Total Units Sold	39	5	6	3	1	1	2	5	5	2	3	1	1	1	2	1
	<u>HL Brokerage:</u>																
	Seller or Buyer	11	1	1	1			2	1	3		1				1	
	Seller	5	1					1	1	1		1					
	Buyer	8		1	1			2		3						1	
Dual	2						1		1								

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2010	2011	2012	2013	2014	2015	2016
Katonah-Lewisboro	Seller or Buyer	35%	20%	17%	33%			100%	20%	60%		33%			50%		
	Seller	13%	20%					50%	20%	20%		33%					
	Buyer	44%		17%	33%			100%		60%							
	Dual	11%						50%		20%							

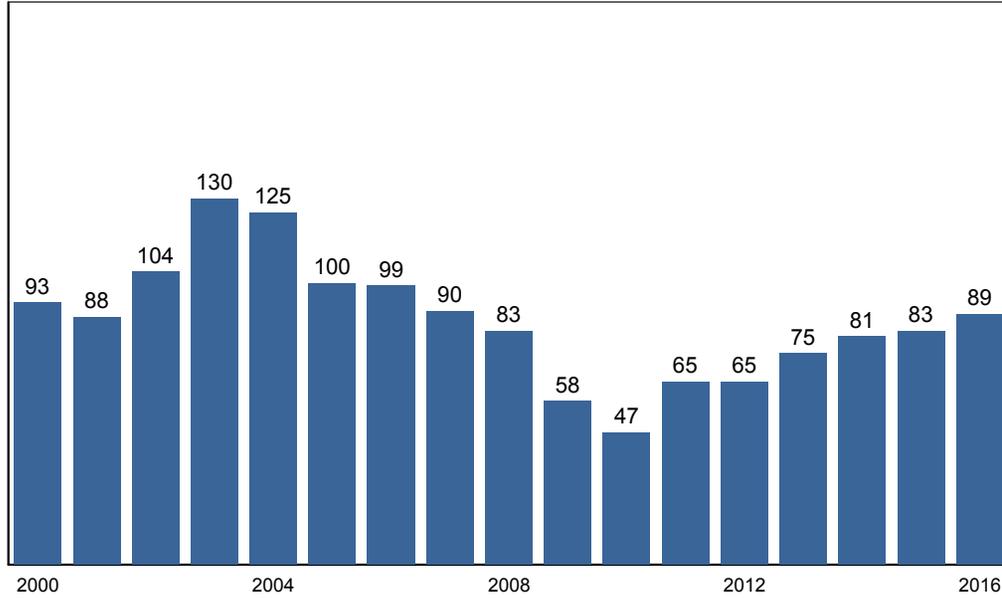


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Total Units Sold	103	5	10	4	5	6	5	10	6	2	2	7	2	4	6	10	10	9
	<u>HL Brokerage:</u>																		
	Seller or Buyer	24	1	3	3	3	2	1	2			1	1			1	2	1	3
	Seller	16	1	2	1	3	2		2			1				1	1	1	1
	Buyer	15	1	3	3		2	1					1			1	1		2
Dual	7	1	2	1		2									1				

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Lakeland	Seller or Buyer	27%	20%	30%	75%	60%	33%	20%	20%			50%	14%			17%	20%	10%	33%
	Seller	16%	20%	20%	25%	60%	33%		20%			50%				17%	10%	10%	11%
	Buyer	24%	20%	30%	75%		33%	20%					14%			17%	10%		22%
	Dual	11%	20%	20%	25%		33%									17%			



Units Sold

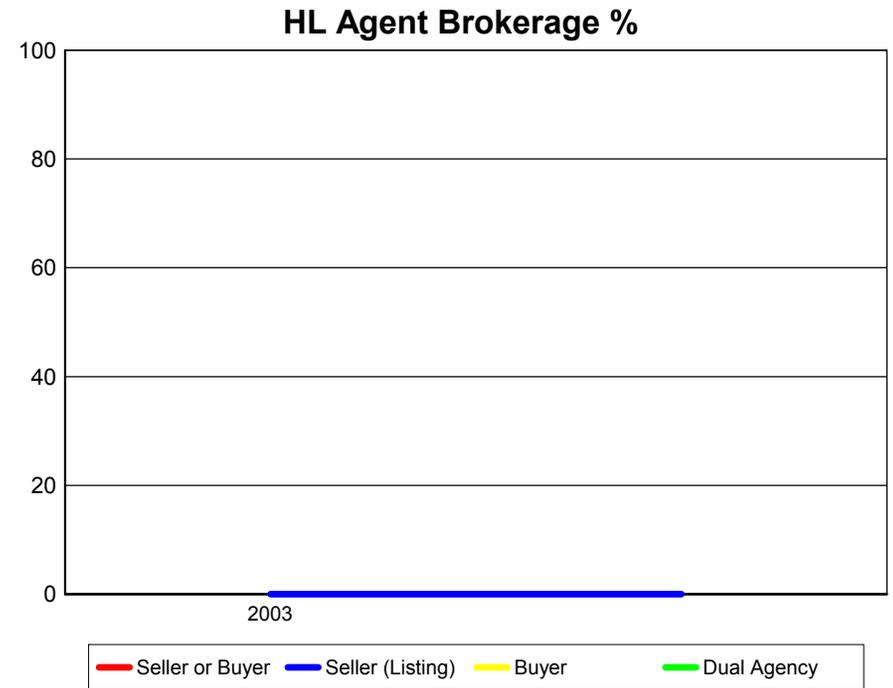
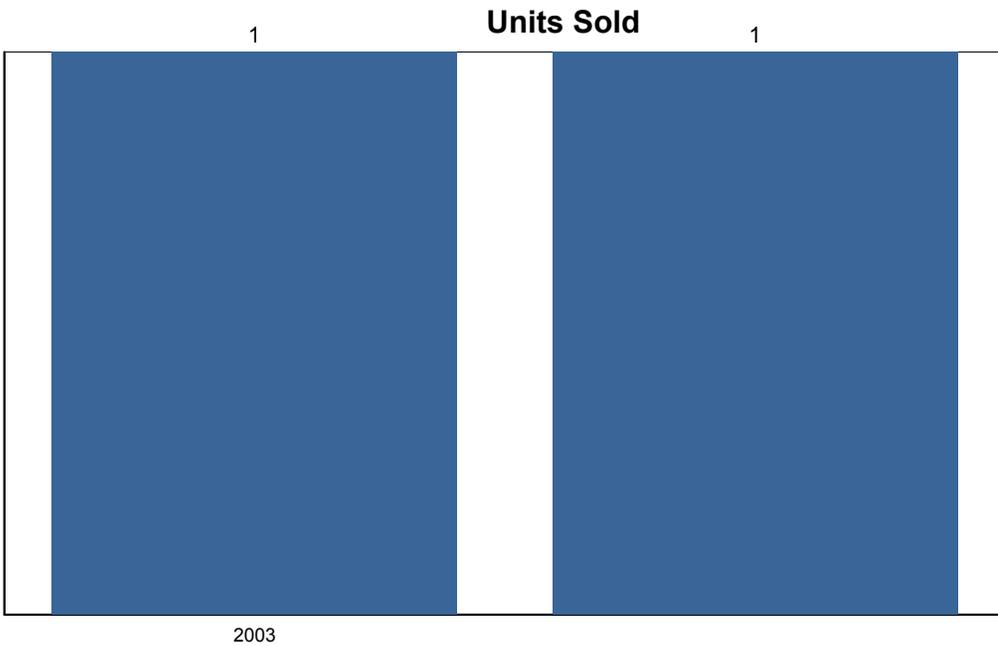


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		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaroneck	Total Units Sold	1,475	93	88	104	130	125	100	99	90	83	58	47	65	65	75	81	83	89
	<u>HL Brokerage:</u>																		
	Seller or Buyer	389	11	9	16	22	18	20	20	17	28	18	10	23	31	39	32	31	44
	Seller	237	5	4	7	14	8	10	15	7	17	12	5	10	23	28	17	19	36
	Buyer	241	8	7	11	14	11	11	8	13	15	11	8	16	19	26	22	20	21
Dual	89	2	2	2	6	1	1	3	3	4	5	3	3	11	15	7	8	13	

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mamaroneck	Seller or Buyer	26%	12%	10%	15%	17%	14%	20%	20%	19%	34%	31%	21%	35%	48%	52%	40%	37%	49%
	Seller	16%	5%	5%	7%	11%	6%	10%	15%	8%	20%	21%	11%	15%	35%	37%	21%	23%	40%
	Buyer	16%	9%	8%	11%	11%	9%	11%	8%	14%	18%	19%	17%	25%	29%	35%	27%	24%	24%
	Dual	6%	2%	2%	2%	5%	1%	1%	3%	3%	5%	9%	6%	5%	17%	20%	9%	10%	15%

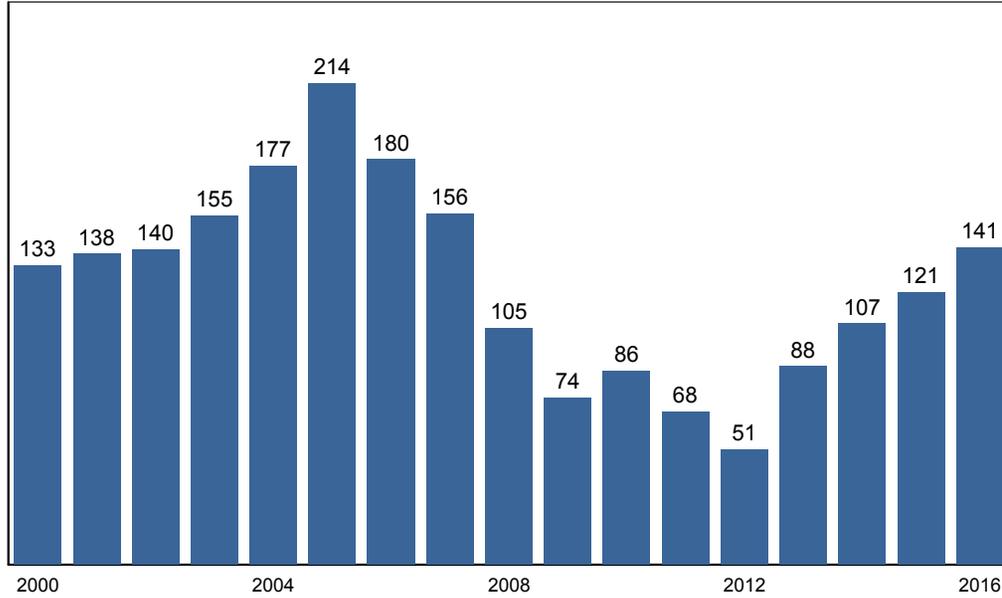


		Total	2003	2005
Mount Pleasant	Total Units Sold	2	1	1
	<u>HL Brokerage:</u>			
	Seller or Buyer			
	Seller			
	Buyer			
Dual				

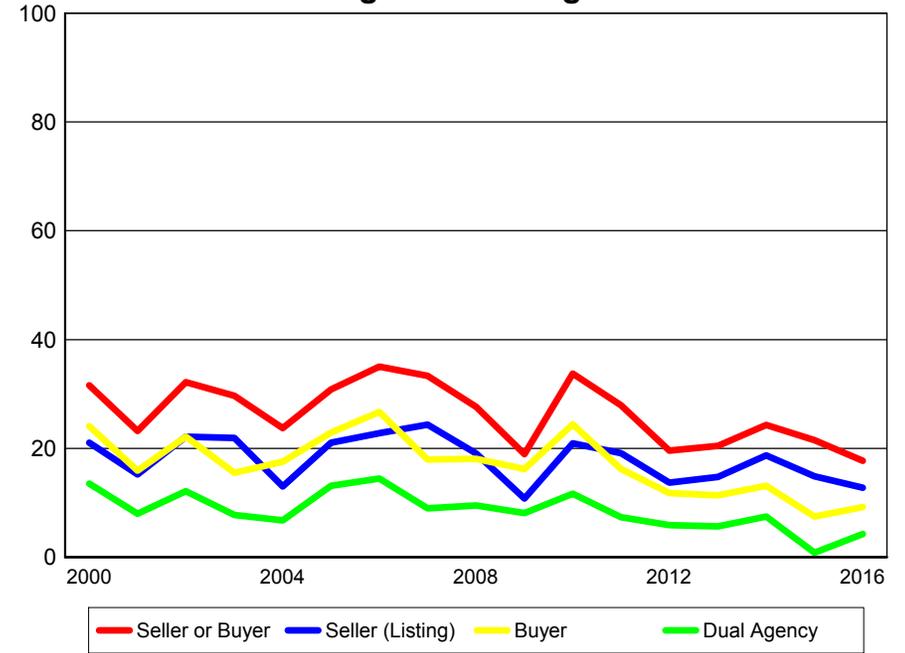
		Total	2003	2005
Mount Pleasant	Seller or Buyer			
	Seller			
	Buyer			
	Dual			



Units Sold



HL Agent Brokerage %

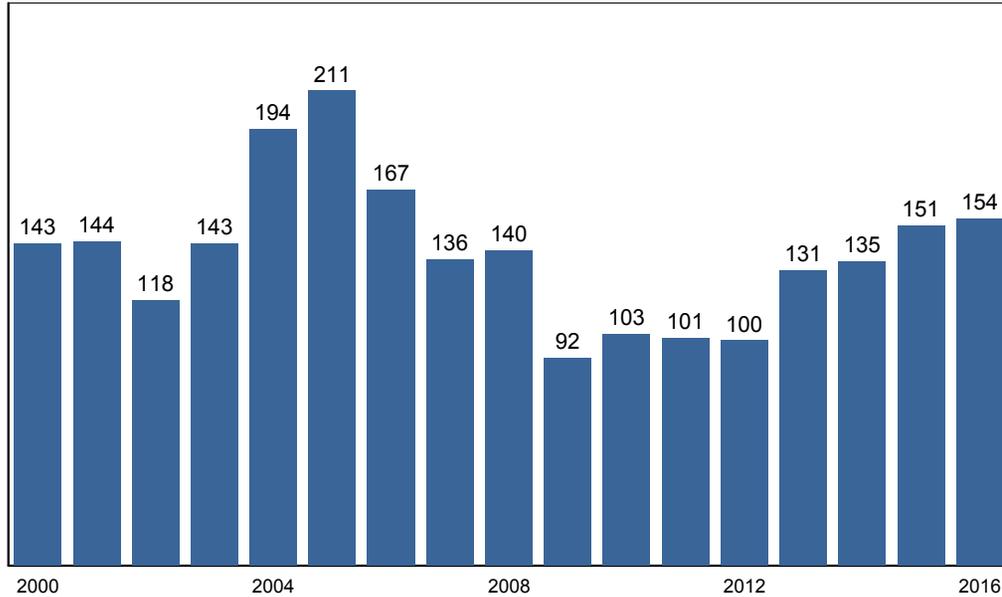


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Total Units Sold	2,134	133	138	140	155	177	214	180	156	105	74	86	68	51	88	107	121	141
	<u>HL Brokerage:</u>																		
	Seller or Buyer	584	42	32	45	46	42	66	63	52	29	14	29	19	10	18	26	26	25
	Seller	396	28	21	31	34	23	45	41	38	20	8	18	13	7	13	20	18	18
	Buyer	380	32	22	31	24	31	49	48	28	19	12	21	11	6	10	14	9	13
Dual	192	18	11	17	12	12	28	26	14	10	6	10	5	3	5	8	1	6	

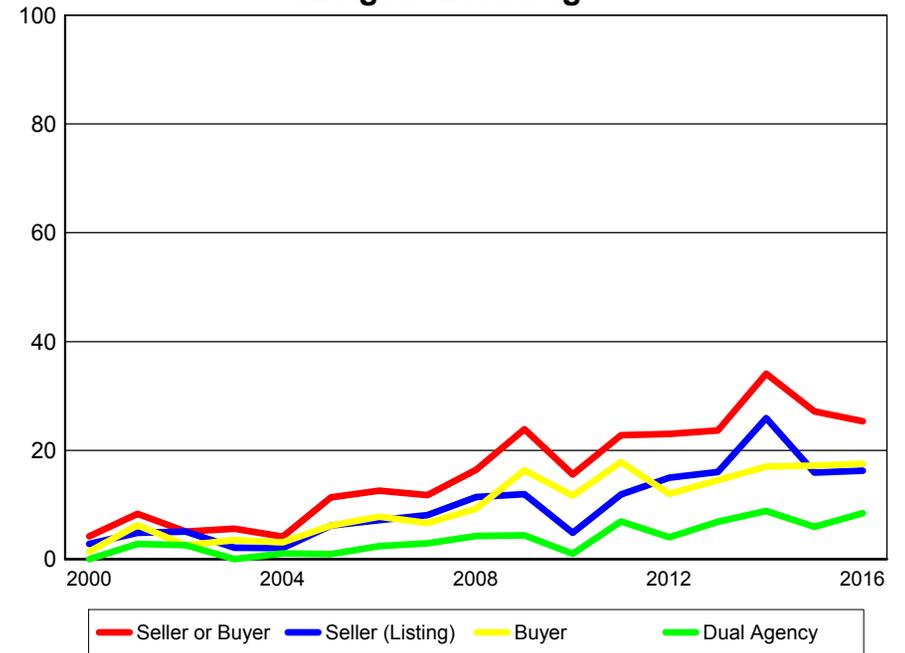
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Seller or Buyer	27%	32%	23%	32%	30%	24%	31%	35%	33%	28%	19%	34%	28%	20%	20%	24%	21%	18%
	Seller	19%	21%	15%	22%	22%	13%	21%	23%	24%	19%	11%	21%	19%	14%	15%	19%	15%	13%
	Buyer	18%	24%	16%	22%	15%	18%	23%	27%	18%	18%	16%	24%	16%	12%	11%	13%	7%	9%
	Dual	9%	14%	8%	12%	8%	7%	13%	14%	9%	10%	8%	12%	7%	6%	6%	7%	1%	4%



Units Sold



HL Agent Brokerage %

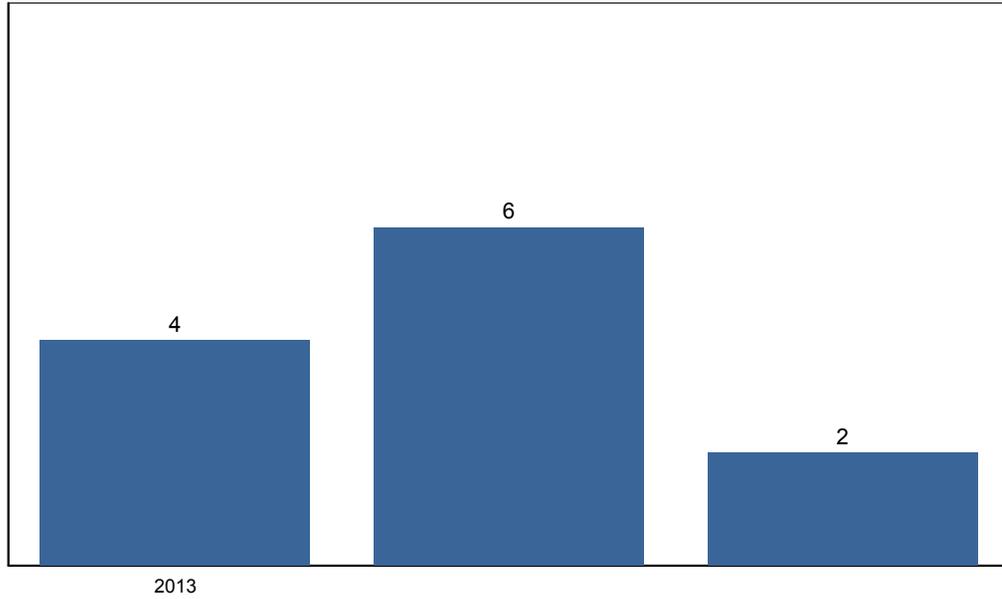


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
New Rochelle	Total Units Sold	2,363	143	144	118	143	194	211	167	136	140	92	103	101	100	131	135	151	154
	<u>HL Brokerage:</u>																		
	Seller or Buyer	365	6	12	6	8	8	24	21	16	23	22	16	23	23	31	46	41	39
	Seller	224	4	7	6	3	4	13	12	11	16	11	5	12	15	21	35	24	25
	Buyer	225	2	9	3	5	6	13	13	9	13	15	12	18	12	19	23	26	27
Dual	84		4	3		2	2	4	4	6	4	1	7	4	9	12	9	13	

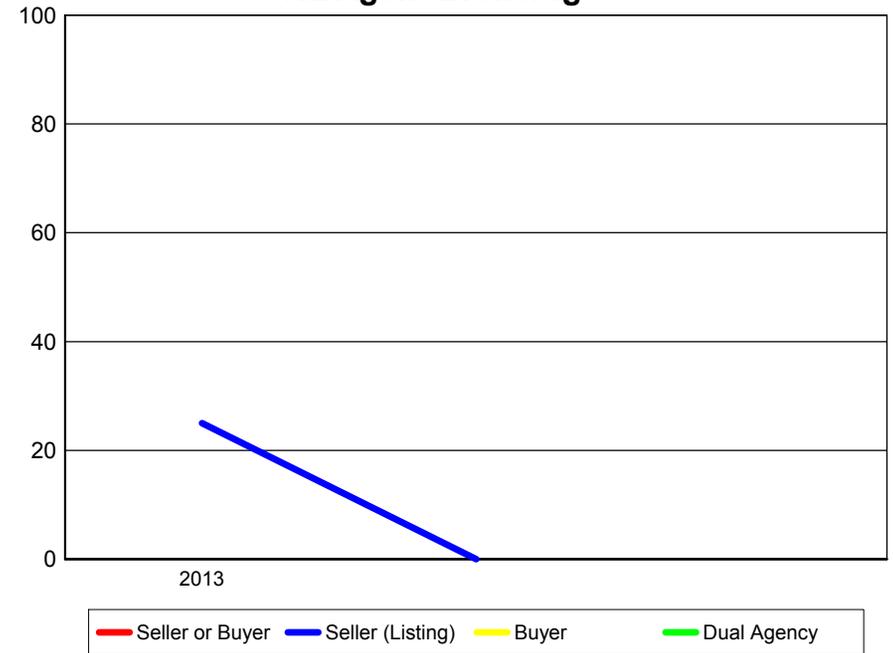
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
New Rochelle	Seller or Buyer	15%	4%	8%	5%	6%	4%	11%	13%	12%	16%	24%	16%	23%	23%	24%	34%	27%	25%
	Seller	9%	3%	5%	5%	2%	2%	6%	7%	8%	11%	12%	5%	12%	15%	16%	26%	16%	16%
	Buyer	10%	1%	6%	3%	3%	3%	6%	8%	7%	9%	16%	12%	18%	12%	15%	17%	17%	18%
	Dual	4%		3%	3%		1%	1%	2%	3%	4%	4%	1%	7%	4%	7%	9%	6%	8%



Units Sold



HL Agent Brokerage %

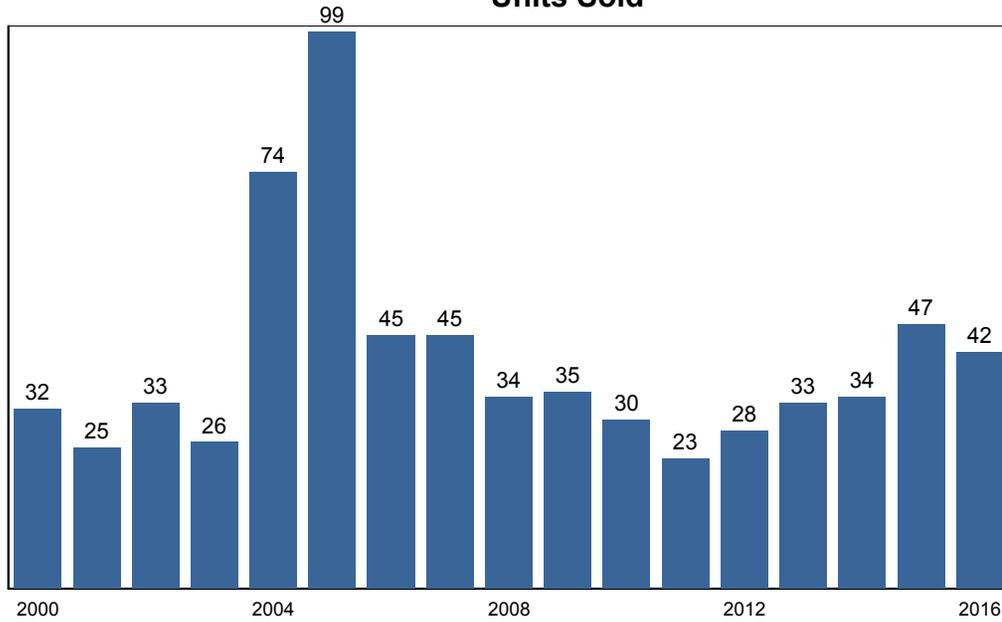


		Total	2013	2014	2016
North Salem	Total Units Sold	12	4	6	2
	<u>HL Brokerage:</u>				
	Seller or Buyer	2	2		
	Seller	1	1		
	Buyer	1	1		
	Dual				

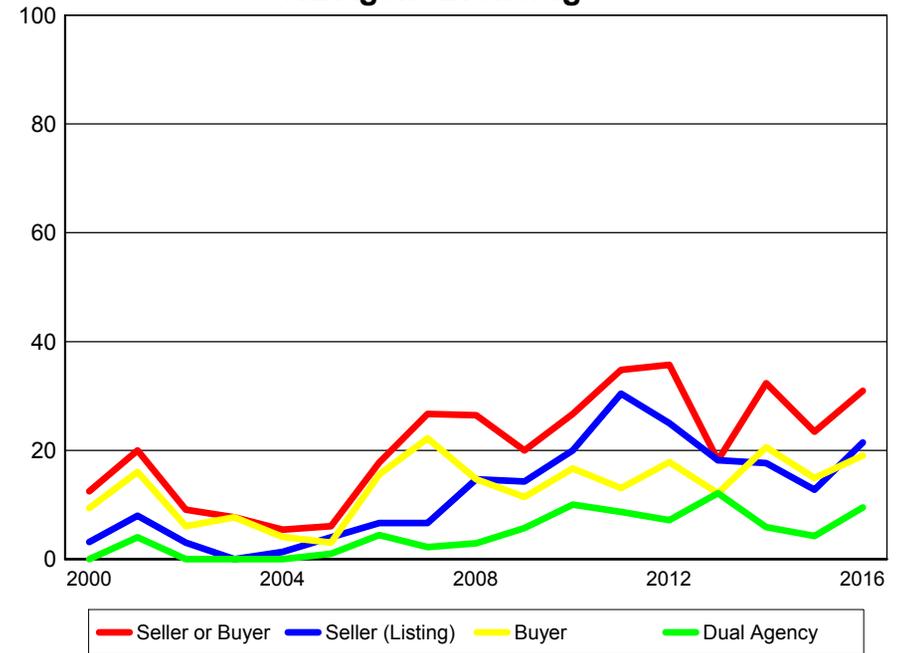
		Total	2013	2014	2016
North Salem	Seller or Buyer	50%	50%		
	Seller	10%	25%		
	Buyer	25%	25%		
	Dual				



Units Sold



HL Agent Brokerage %

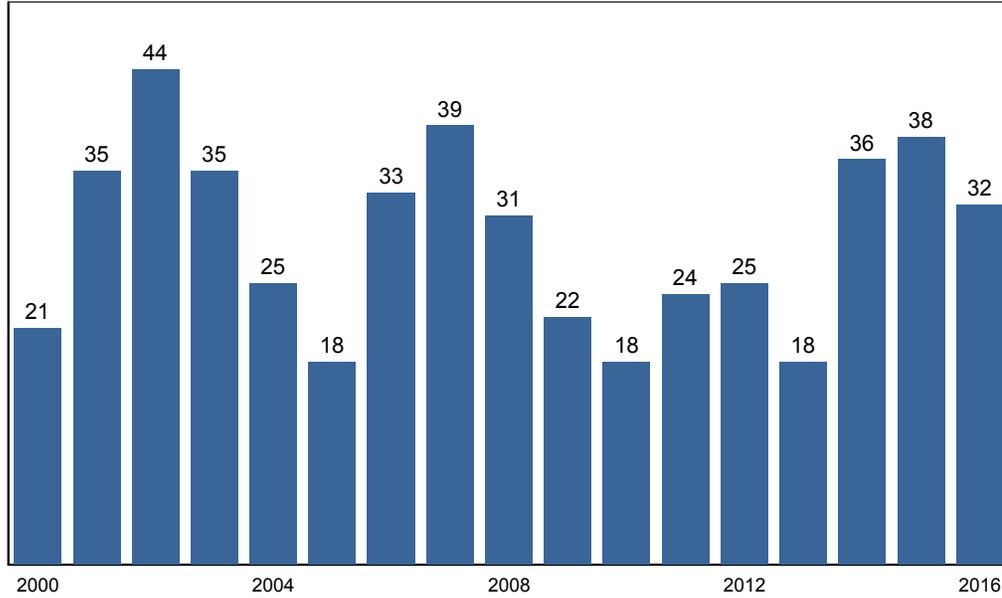


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Total Units Sold	685	32	25	33	26	74	99	45	45	34	35	30	23	28	33	34	47	42
	<u>HL Brokerage:</u>																		
	Seller or Buyer	127	4	5	3	2	4	6	8	12	9	7	8	8	10	6	11	11	13
	Seller	72	1	2	1		1	4	3	3	5	5	6	7	7	6	6	6	9
	Buyer	82	3	4	2	2	3	3	7	10	5	4	5	3	5	4	7	7	8
Dual	27		1				1	2	1	1	2	3	2	2	4	2	2	4	

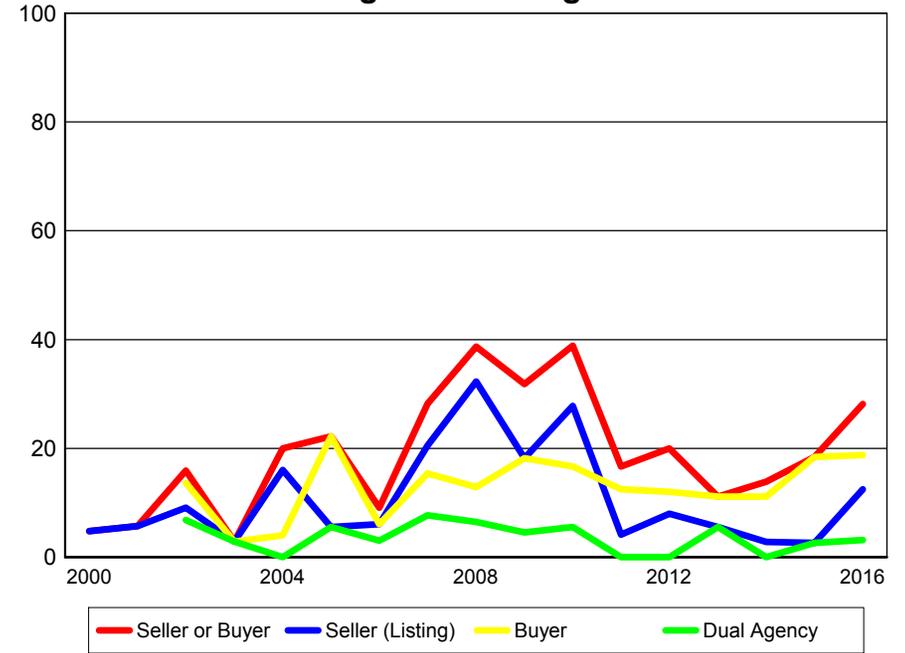
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Ossining	Seller or Buyer	19%	13%	20%	9%	8%	5%	6%	18%	27%	26%	20%	27%	35%	36%	18%	32%	23%	31%
	Seller	11%	3%	8%	3%		1%	4%	7%	7%	15%	14%	20%	30%	25%	18%	18%	13%	21%
	Buyer	12%	9%	16%	6%	8%	4%	3%	16%	22%	15%	11%	17%	13%	18%	12%	21%	15%	19%
	Dual	4%		4%				1%	4%	2%	3%	6%	10%	9%	7%	12%	6%	4%	10%



Units Sold



HL Agent Brokerage %

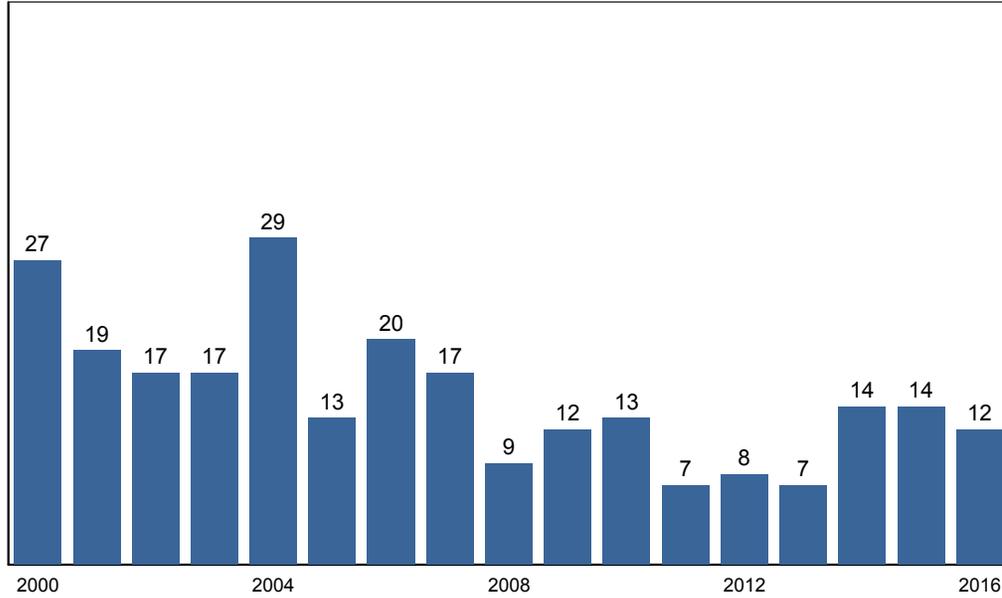


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
Peekskill	Total Units Sold	494	21	35	44	35	25	18	33	39	31	22	18	24	25	18	36	38	32	
	<u>HL Brokerage:</u>																			
	Seller or Buyer	92	1	2	7	1	5	4	3	11	12	7	7	4	5	2	5	7	9	
	Seller	52	1	2	4	1	4	1	2	8	10	4	5	1	2	1	1	1	4	
	Buyer	56			6	1	1	4	2	6	4	4	3	3	3	2	4	7	6	
Dual	16			3	1		1	1	3	2	1	1			1		1	1		

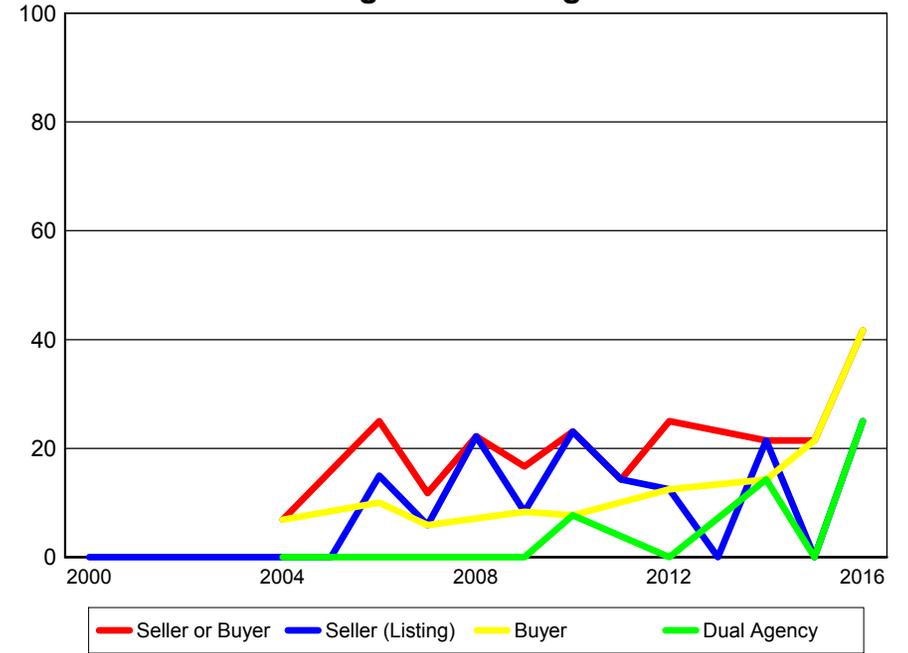
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Peekskill	Seller or Buyer	19%	5%	6%	16%	3%	20%	22%	9%	28%	39%	32%	39%	17%	20%	11%	14%	18%	28%
	Seller	11%	5%	6%	9%	3%	16%	6%	6%	21%	32%	18%	28%	4%	8%	6%	3%	3%	13%
	Buyer	13%			14%	3%	4%	22%	6%	15%	13%	18%	17%	13%	12%	11%	11%	18%	19%
	Dual	4%			7%	3%		6%	3%	8%	6%	5%	6%		6%	6%	3%	3%	3%



Units Sold



HL Agent Brokerage %

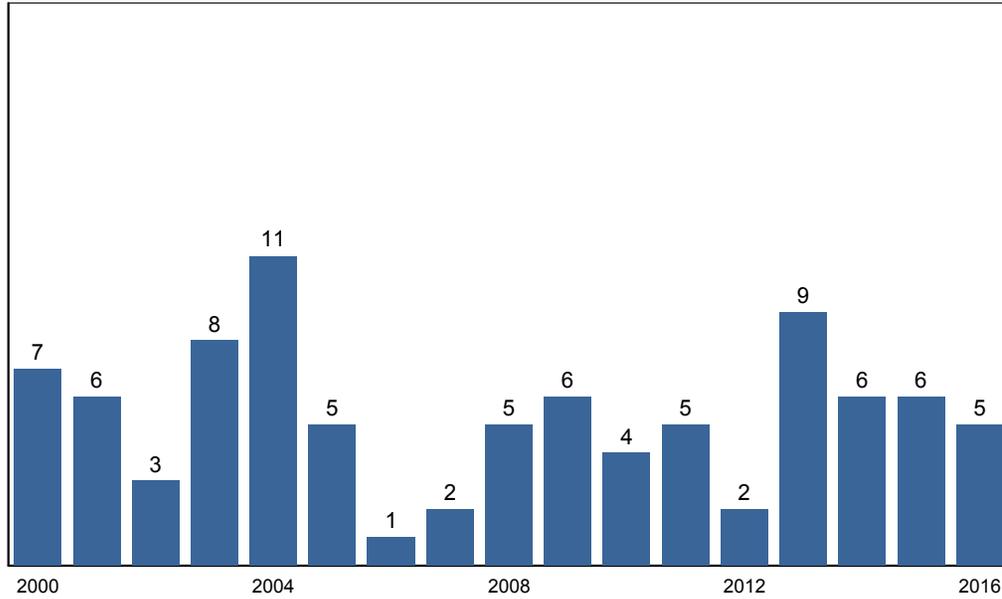


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Total Units Sold	255	27	19	17	17	29	13	20	17	9	12	13	7	8	7	14	14	12
	<u>HL Brokerage:</u>																		
	Seller or Buyer	30					2		5	2	2	2	3	1	2		3	3	5
	Seller	18							3	1	2	1	3	1	1		3		3
	Buyer	18					2		2	1		1	1	1	1		2	3	5
Dual	6											1				2		3	

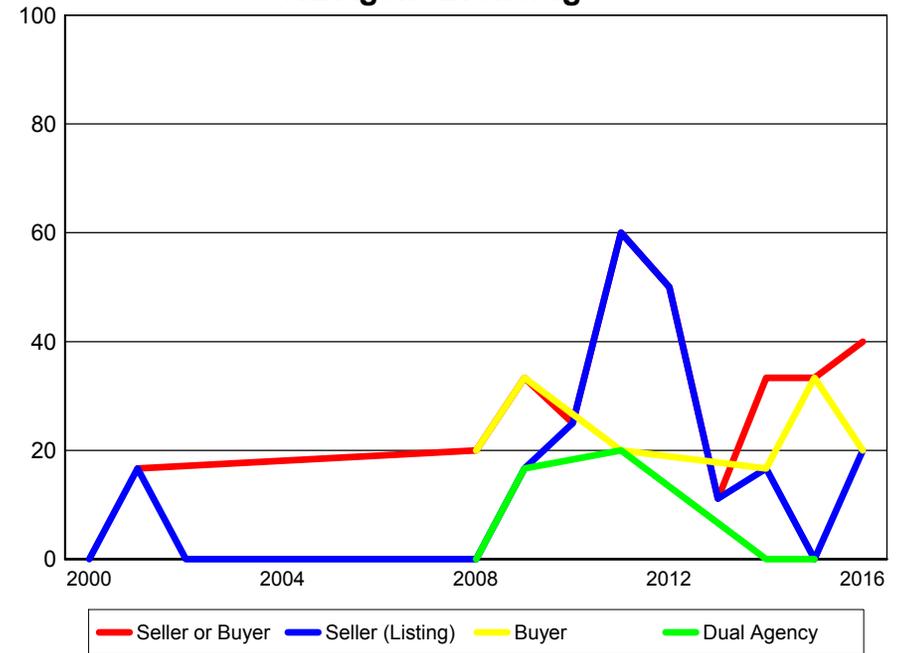
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Seller or Buyer	19%					7%		25%	12%	22%	17%	23%	14%	25%		21%	21%	42%
	Seller	7%							15%	6%	22%	8%	23%	14%	13%		21%		25%
	Buyer	13%					7%		10%	6%		8%	8%		13%		14%	21%	42%
	Dual	4%											8%				14%		25%



Units Sold



HL Agent Brokerage %

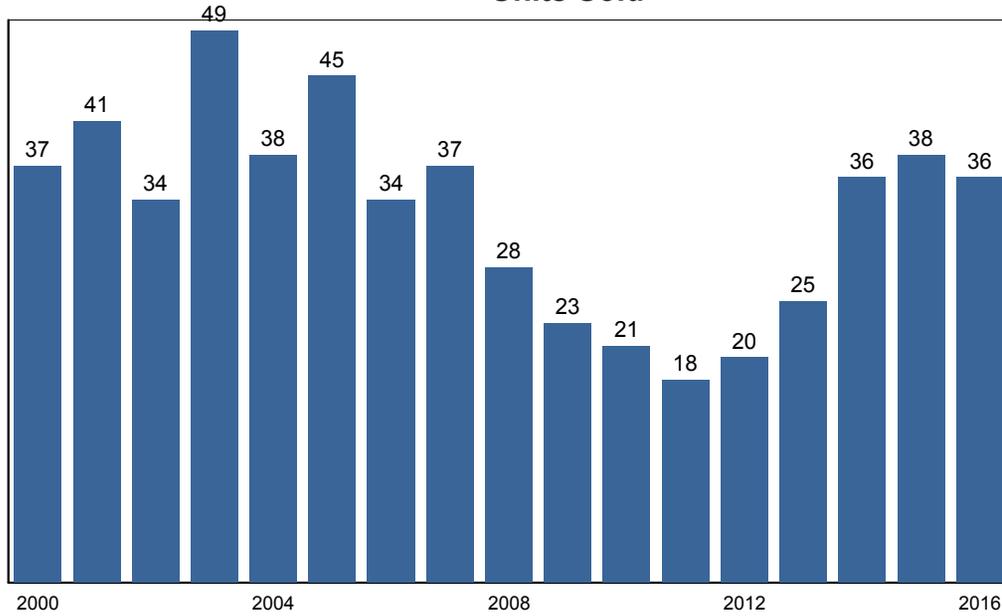


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Total Units Sold	91	7	6	3	8	11	5	1	2	5	6	4	5	2	9	6	6	5
	<u>HL Brokerage:</u>																		
	Seller or Buyer	16		1							1	2	1	3	1	1	2	2	2
	Seller	10		1								1	1	3	1	1	1		1
	Buyer	8									1	2	1	1			1	2	1
Dual	2											1	1						

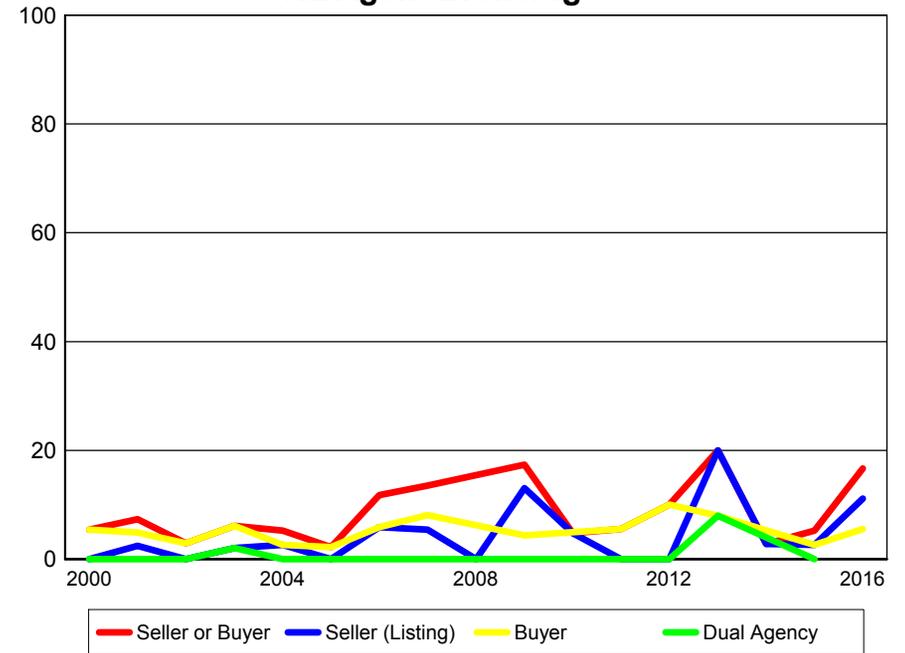
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pleasantville	Seller or Buyer	30%		17%							20%	33%	25%	60%	50%	11%	33%	33%	40%
	Seller	11%		17%								17%	25%	60%	50%	11%	17%		20%
	Buyer	24%									20%	33%		20%			17%	33%	20%
	Dual	7%										17%		20%					



Units Sold



HL Agent Brokerage %

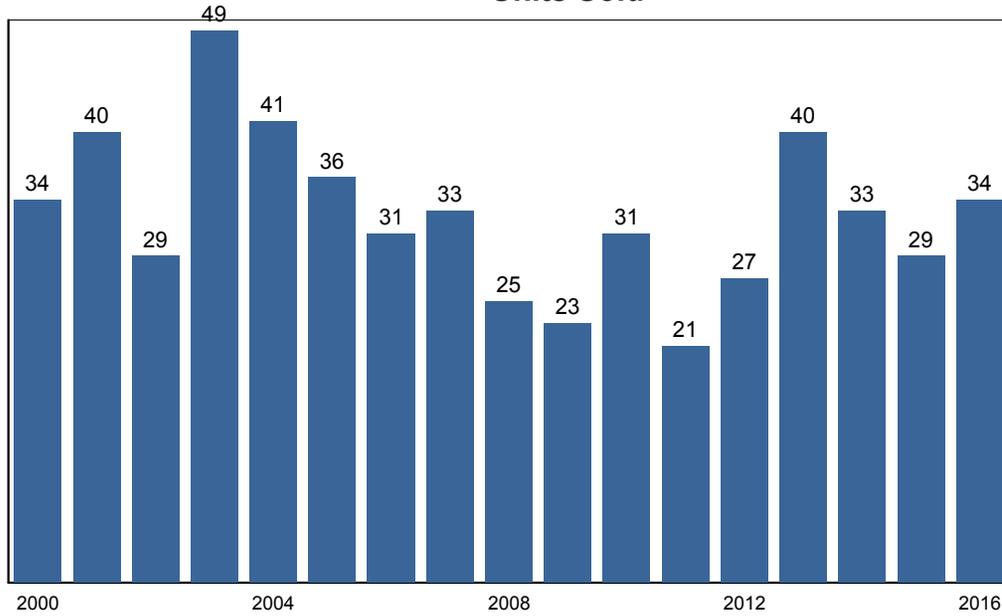


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Total Units Sold	560	37	41	34	49	38	45	34	37	28	23	21	18	20	25	36	38	36
	<u>HL Brokerage:</u>																		
	Seller or Buyer	43	2	3	1	3	2	1	4	5		4	1	1	2	5	1	2	6
	Seller	22		1		1	1		2	2		3	1		2	5	1	1	4
	Buyer	24	2	2	1	3	1	1	2	3		1		1	2	2		1	2
Dual	3				1										2				

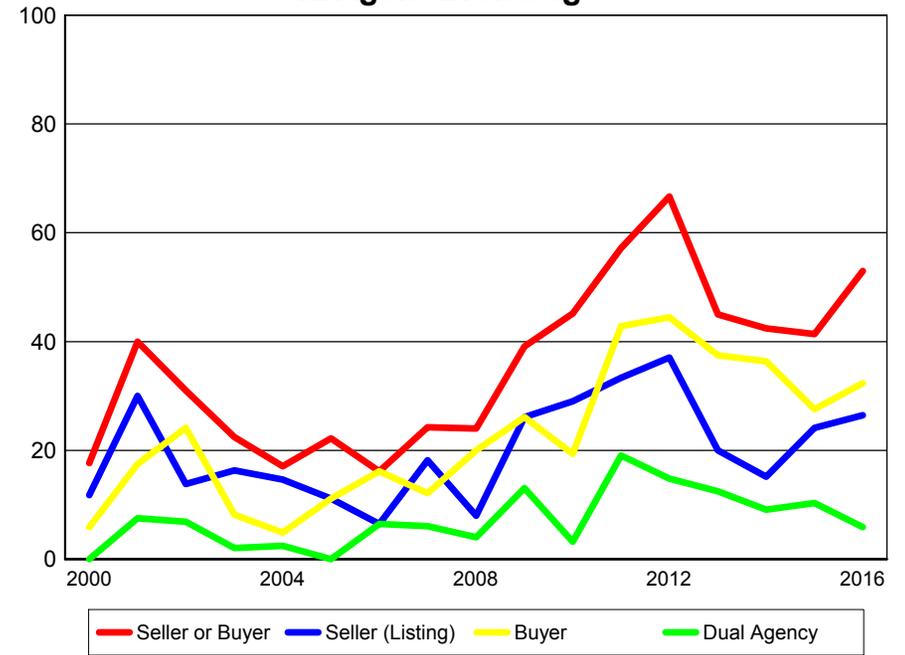
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Port Chester	Seller or Buyer	8%	5%	7%	3%	6%	5%	2%	12%	14%		17%	5%	6%	10%	20%	3%	5%	17%
	Seller	4%		2%		2%	3%		6%	5%		13%	5%		20%	3%	3%	11%	
	Buyer	5%	5%	5%	3%	6%	3%	2%	6%	8%		4%		6%	10%	8%		3%	6%
	Dual	1%				2%										8%			



Units Sold



HL Agent Brokerage %

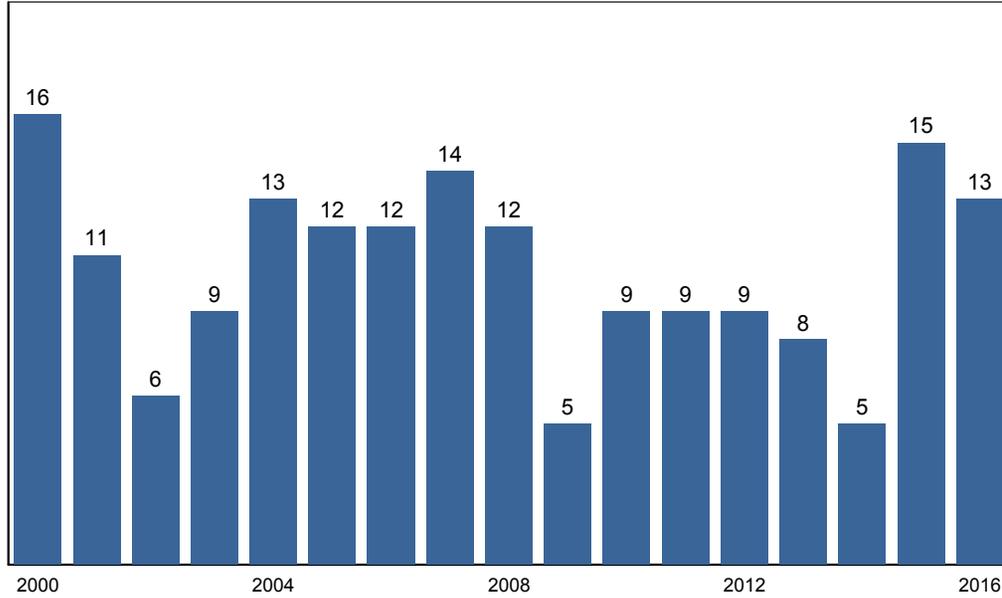


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye City	Total Units Sold	556	34	40	29	49	41	36	31	33	25	23	31	21	27	40	33	29	34
	<u>HL Brokerage:</u>																		
	Seller or Buyer	191	6	16	9	11	7	8	5	8	6	9	14	12	18	18	14	12	18
	Seller	109	4	12	4	8	6	4	2	6	2	6	9	7	10	8	5	7	9
	Buyer	119	2	7	7	4	2	4	5	4	5	5	6	9	12	15	12	8	11
Dual	37		3	2	1	1			2	2	1	3	4	4	5	3	3	2	

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye City	Seller or Buyer	34%	18%	40%	31%	22%	17%	22%	16%	24%	24%	39%	45%	57%	67%	45%	42%	41%	53%
	Seller	20%	12%	30%	14%	16%	15%	11%	6%	18%	8%	26%	29%	33%	37%	20%	15%	24%	26%
	Buyer	21%	6%	18%	24%	8%	5%	11%	16%	12%	20%	26%	19%	43%	44%	38%	36%	28%	32%
	Dual	7%		8%	7%	2%	2%		6%	6%	4%	13%	3%	19%	15%	13%	9%	10%	6%



Units Sold



HL Agent Brokerage %

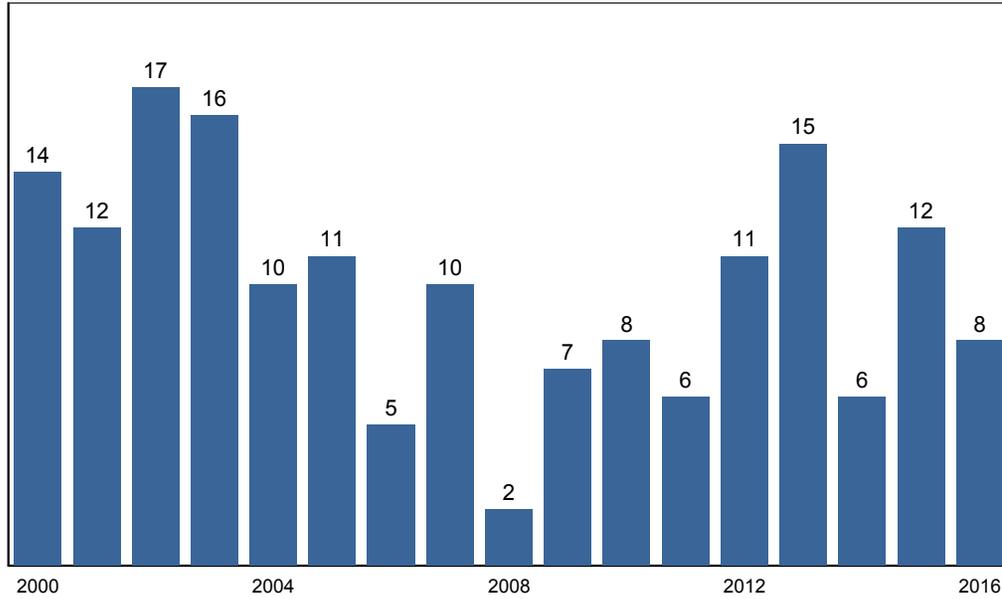


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Total Units Sold	178	16	11	6	9	13	12	12	14	12	5	9	9	9	8	5	15	13
	<u>HL Brokerage:</u>																		
	Seller or Buyer	55	1	2		3	2	4	3	3	5	3	5	4	5	3	1	7	4
	Seller	45		2		2	2	3	1	3	3	3	4	3	5	3	1	7	3
	Buyer	23	1	1		3		2	2	2	3	1	3	1	1	2		1	2
Dual	13		1		2		1				1	1	2	1	2		1	1	

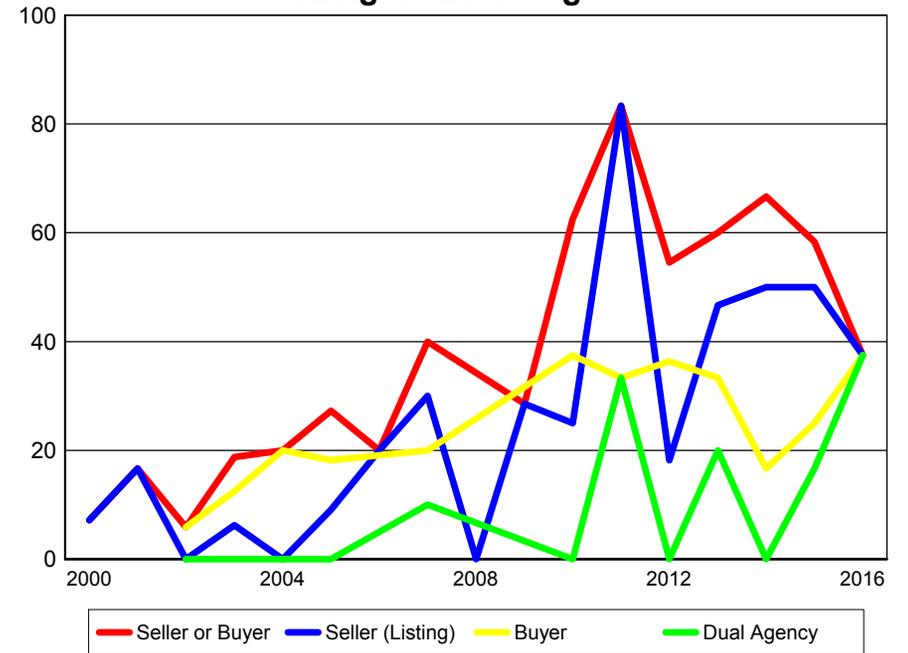
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Rye Neck	Seller or Buyer	32%	6%	18%		33%	15%	33%	25%	21%	42%	60%	56%	44%	56%	38%	20%	47%	31%
	Seller	25%		18%		22%	15%	25%	8%	21%	25%	60%	44%	33%	56%	38%	20%	47%	23%
	Buyer	16%	6%	9%		33%		17%	17%		25%	20%	33%	11%	11%	25%		7%	15%
	Dual	9%		9%		22%		8%			8%	20%	22%		11%	25%		7%	8%



Units Sold



HL Agent Brokerage %

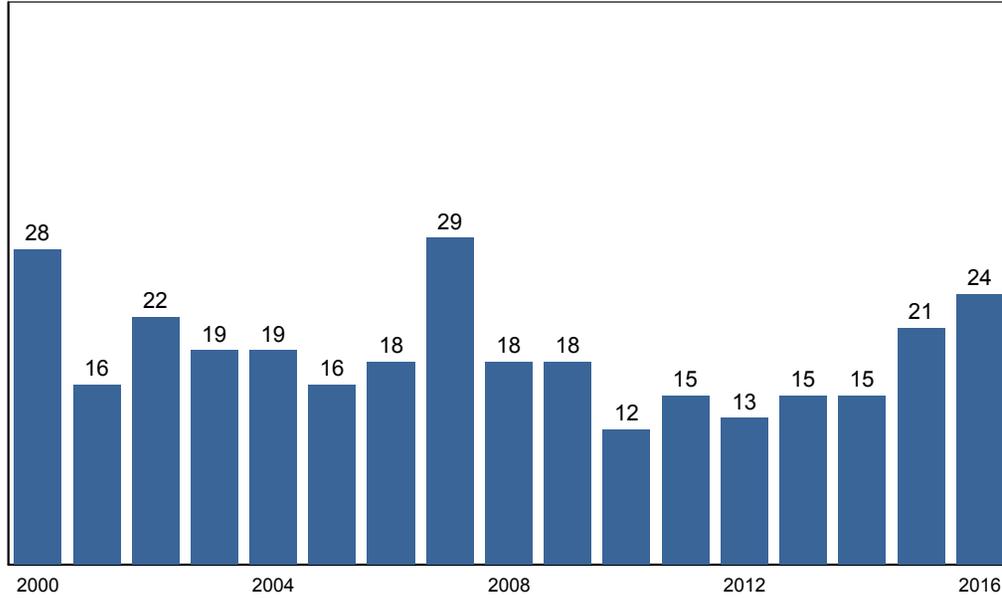


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Total Units Sold	170	14	12	17	16	10	11	5	10	2	7	8	6	11	15	6	12	8
	<u>HL Brokerage:</u>																		
	Seller or Buyer	58	1	2	1	3	2	3	1	4		2	5	5	6	9	4	7	3
	Seller	39	1	2		1	2	1	1	3		2	2	5	2	7	3	6	3
	Buyer	30			1	2	2	2		2			3	2	4	5	1	3	3
Dual	11								1				2		3		2	3	

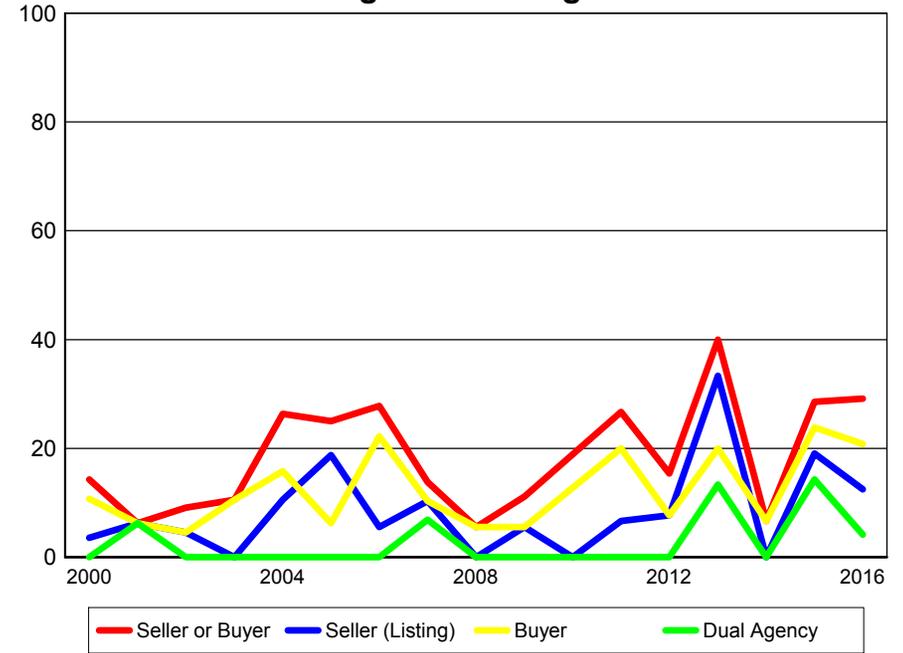
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Seller or Buyer	35%	7%	17%	6%	19%	20%	27%	20%	40%		29%	63%	83%	55%	60%	67%	58%	38%
	Seller	23%	7%	17%	6%	9%	20%	30%	20%	30%		29%	25%	83%	18%	47%	50%	50%	38%
	Buyer	23%			6%	13%	20%	18%		20%			38%	33%	36%	33%	17%	25%	38%
	Dual	8%								10%				33%	20%	20%	17%	38%	



Units Sold



HL Agent Brokerage %

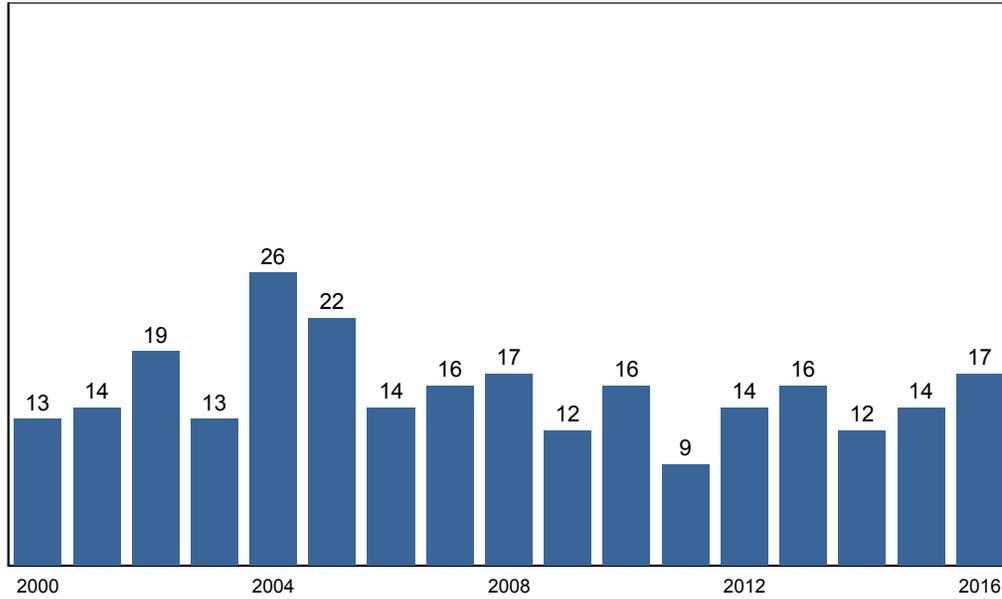


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Total Units Sold	318	28	16	22	19	19	16	18	29	18	18	12	15	13	15	15	21	24
	<u>HL Brokerage:</u>																		
	Seller or Buyer	56	4	1	2	2	5	4	5	4	1	2		4	2	6	1	6	7
	Seller	27	1	1	1		2	3	1	3		1		1	1	5		4	3
	Buyer	38	3	1	1	2	3	1	4	3	1	1		3	1	3	1	5	5
Dual	9		1						2						2		3	1	

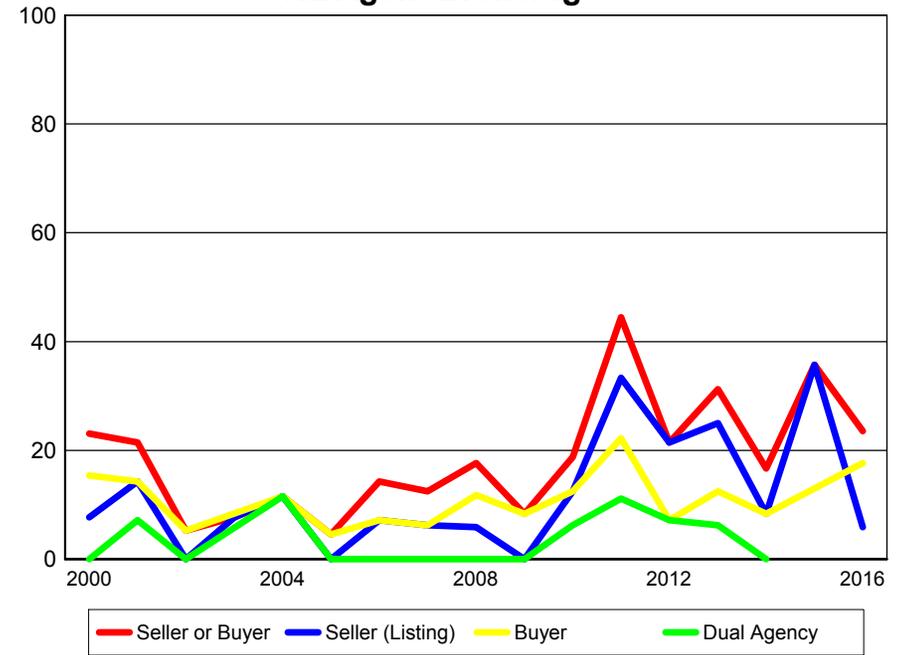
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tarrytown	Seller or Buyer	18%	14%	6%	9%	11%	26%	25%	28%	14%	6%	11%		27%	15%	40%	7%	29%	29%
	Seller	8%	4%	6%	5%	11%	11%	19%	6%	10%		6%		7%	8%	33%		19%	13%
	Buyer	12%	11%	6%	5%	11%	16%	6%	22%	10%	6%	6%		20%	8%	20%	7%	24%	21%
	Dual	3%		6%						7%						13%		14%	4%



Units Sold



HL Agent Brokerage %

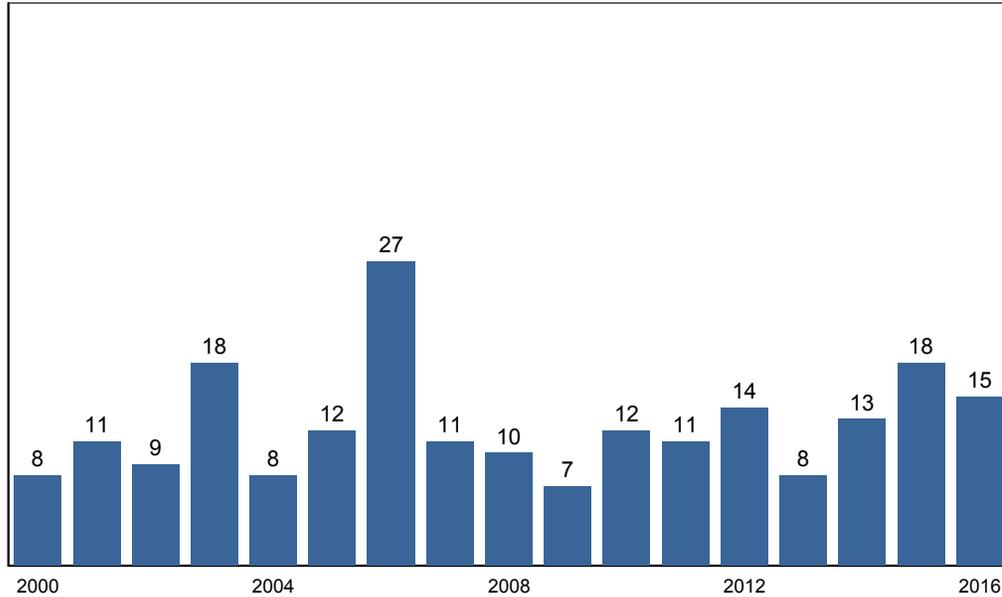


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Total Units Sold	264	13	14	19	13	26	22	14	16	17	12	16	9	14	16	12	14	17
	<u>HL Brokerage:</u>																		
	Seller or Buyer	46	3	3	1	1	3	1	2	2	3	1	3	4	3	5	2	5	4
	Seller	29	1	2		1	3		1	1	1		2	3	3	4	1	5	1
	Buyer	25	2	2	1		3	1	1	1	2	1	2	2	1	2	1		3
Dual	8		1			3							1	1	1	1			

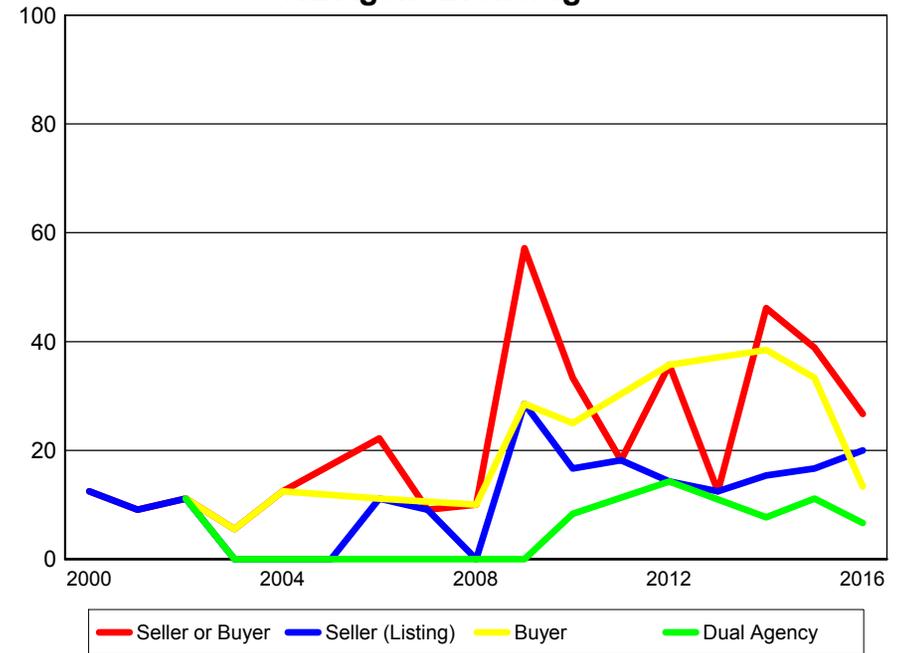
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Seller or Buyer	17%	23%	21%	5%	8%	12%	5%	14%	13%	18%	8%	19%	44%	21%	31%	17%	36%	24%
	Seller	11%	8%	14%		8%	12%		7%	6%	6%		13%	33%	21%	25%	8%	36%	6%
	Buyer	11%	15%	14%	5%		12%	5%	7%	6%	12%	8%	13%	22%	7%	13%	8%		18%
	Dual	4%		7%			12%						6%	11%	7%	6%			



Units Sold

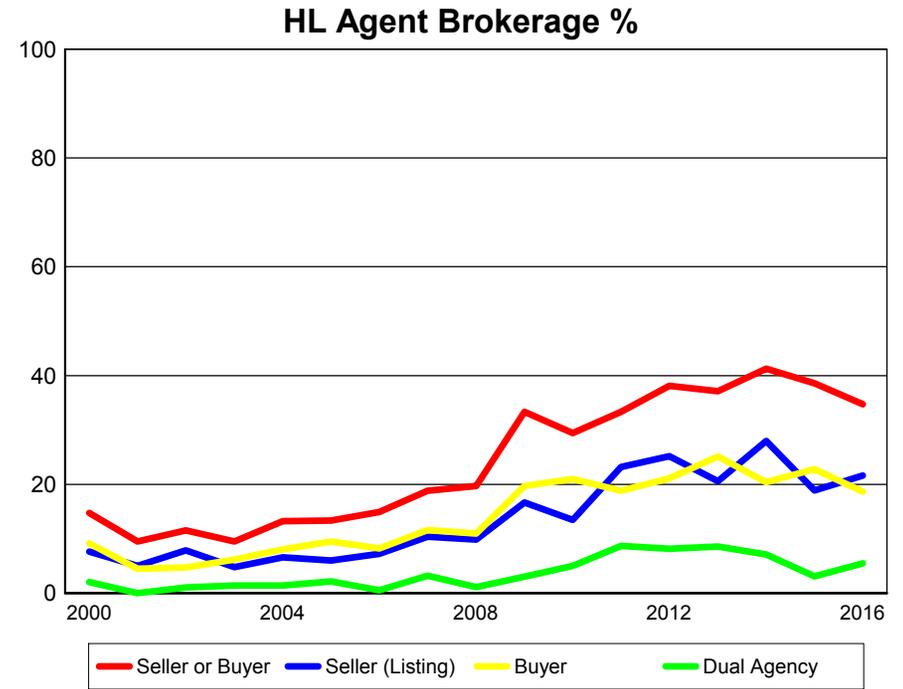
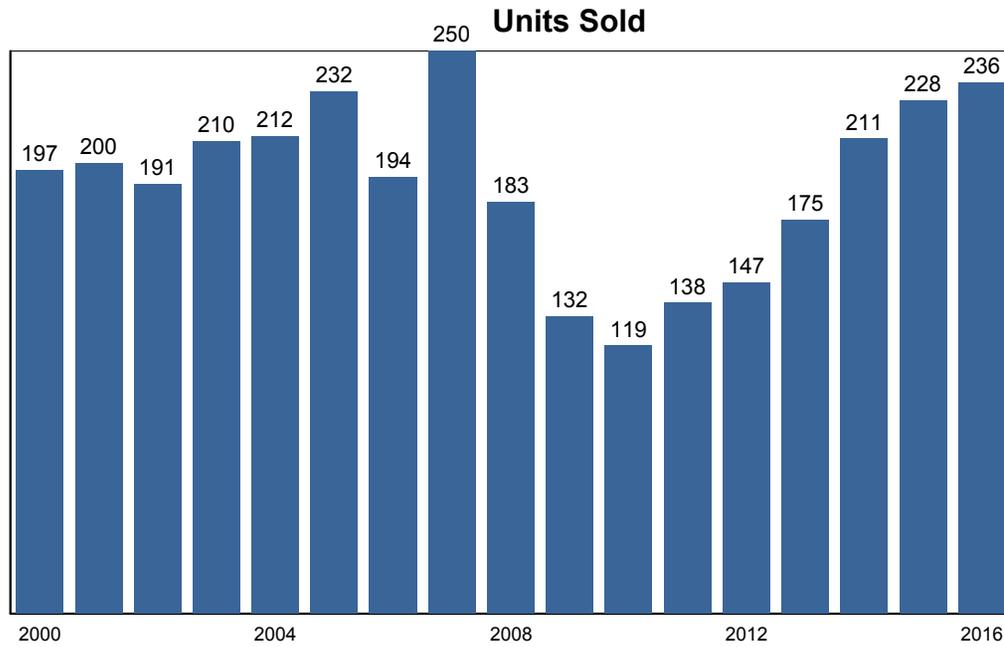


HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Valhalla	Total Units Sold	212	8	11	9	18	8	12	27	11	10	7	12	11	14	8	13	18	15
	<u>HL Brokerage:</u>																		
	Seller or Buyer	46	1	1	1	1	1	1	6	1	1	4	4	2	5	1	6	7	4
	Seller	24	1	1	1	1	1	1	3	1	1	2	2	2	2	1	2	3	3
	Buyer	30			1	1	1	1	3			1	2	3	5		5	6	2
Dual	8			1	1	1	1					1	1	2		1	2	1	

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Valhalla	Seller or Buyer	23%	13%	9%	11%	6%	13%		22%	9%	10%	57%	33%	18%	36%	13%	46%	39%	27%
	Seller	11%	13%	9%	11%	6%	13%		11%	9%	10%	29%	17%	18%	14%	13%	15%	17%	20%
	Buyer	20%			11%	6%	13%		11%		10%	29%	25%		36%		38%	33%	13%
	Dual	5%			11%								8%		14%		8%	11%	7%

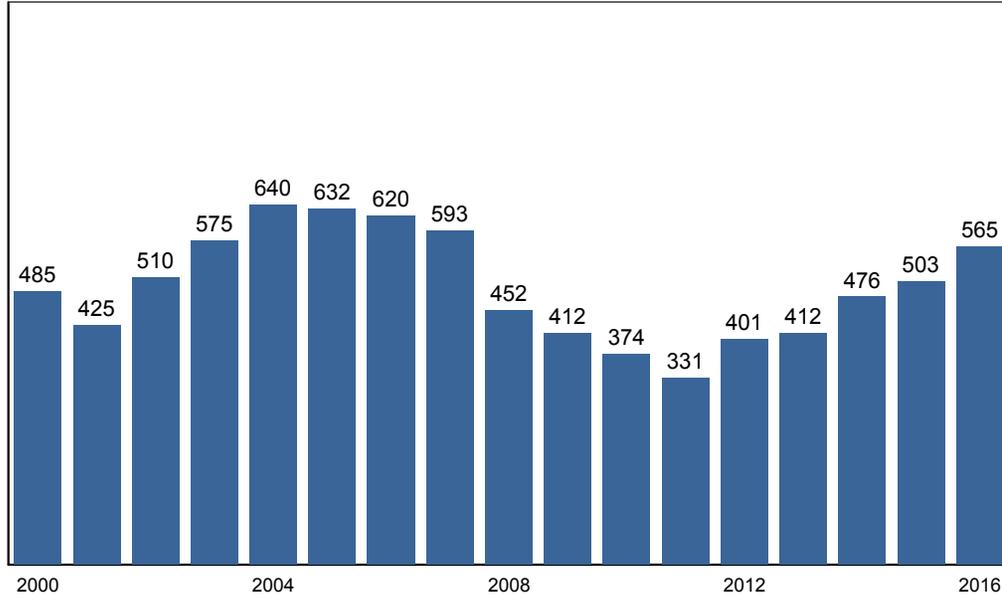


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
White Plains	Total Units Sold	3,255	197	200	191	210	212	232	194	250	183	132	119	138	147	175	211	228	236
	<u>HL Brokerage:</u>																		
	Seller or Buyer	764	29	19	22	20	28	31	29	47	36	44	35	46	56	65	87	88	82
	Seller	432	15	10	15	10	14	14	14	26	18	22	16	32	37	36	59	43	51
	Buyer	444	18	9	9	13	17	22	16	29	20	26	25	26	31	44	43	52	44
Dual	112	4		2	3	3	5	1	8	2	4	6	12	12	15	15	7	13	

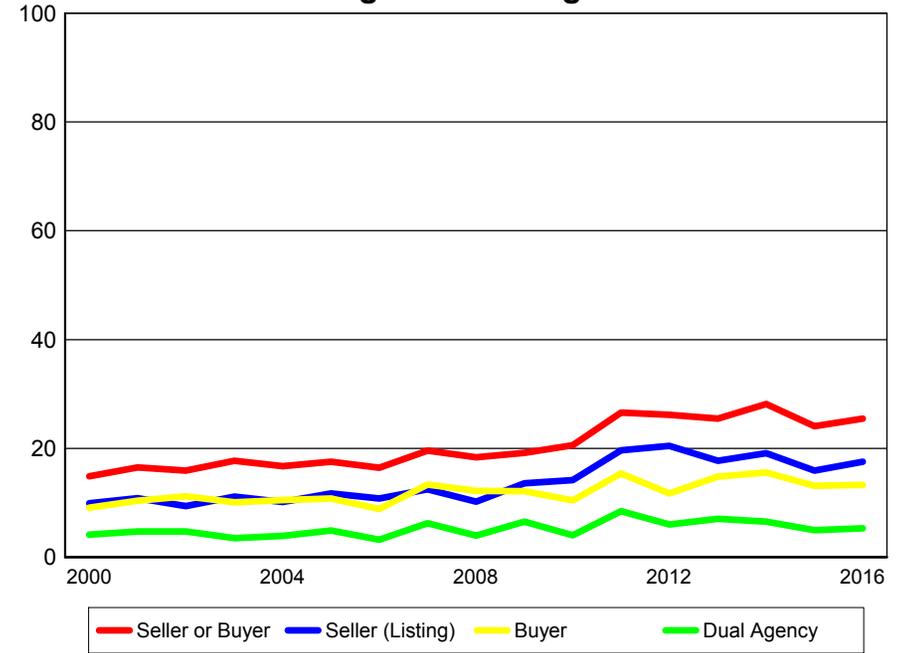
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
White Plains	Seller or Buyer	23%	15%	10%	12%	10%	13%	13%	15%	19%	20%	33%	29%	33%	38%	37%	41%	39%	35%
	Seller	13%	8%	5%	8%	5%	7%	6%	7%	10%	10%	17%	13%	23%	25%	21%	28%	19%	22%
	Buyer	14%	9%	5%	5%	6%	8%	9%	8%	12%	11%	20%	21%	19%	21%	25%	20%	23%	19%
	Dual	3%	2%		1%	1%	1%	2%	1%	3%	1%	3%	5%	9%	8%	9%	7%	3%	6%



Units Sold



HL Agent Brokerage %

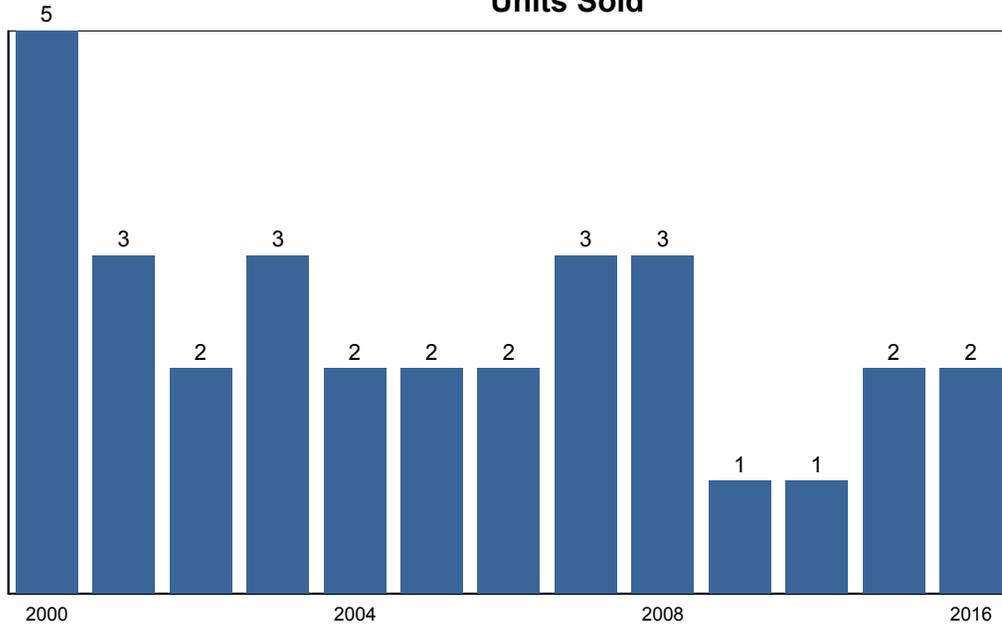


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Total Units Sold	8,406	485	425	510	575	640	632	620	593	452	412	374	331	401	412	476	503	565
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,697	72	70	81	102	107	111	102	116	83	79	77	88	105	105	134	121	144
	Seller	1,131	48	46	48	64	65	74	67	74	46	56	53	65	82	73	91	80	99
	Buyer	990	44	44	57	58	67	68	55	79	55	50	39	51	47	61	74	66	75
	Dual	424	20	20	24	20	25	31	20	37	18	27	15	28	24	29	31	25	30

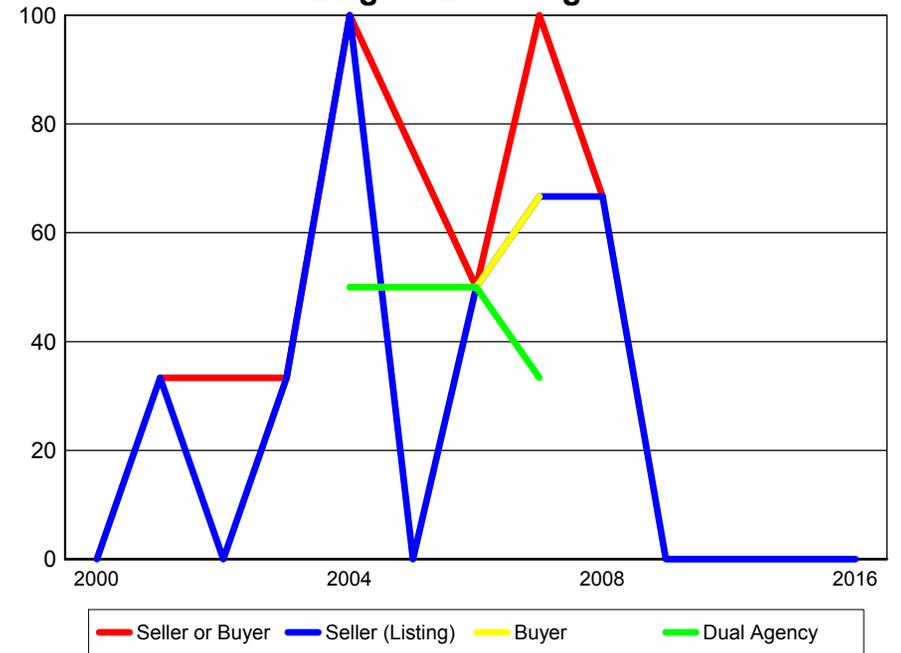
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Seller or Buyer	20%	15%	16%	16%	18%	17%	18%	16%	20%	18%	19%	21%	27%	26%	25%	28%	24%	25%
	Seller	13%	10%	11%	9%	11%	10%	12%	11%	12%	10%	14%	14%	20%	20%	18%	19%	16%	18%
	Buyer	12%	9%	10%	11%	10%	10%	11%	9%	13%	12%	12%	10%	15%	12%	15%	16%	13%	13%
	Dual	5%	4%	5%	5%	3%	4%	5%	3%	6%	4%	7%	4%	8%	6%	7%	7%	5%	5%



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2012	2014	2015	2016
Yorktown	Total Units Sold	31	5	3	2	3	2	2	2	3	3	1	1	2	2
	<u>HL Brokerage:</u>														
	Seller or Buyer	10		1		1	2		1	3	2				
	Seller	9		1		1	2		1	2	2				
	Buyer	4					1		1	2					
Dual	3					1		1	1						

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2012	2014	2015	2016
Yorktown	Seller or Buyer	63%		33%		33%	100%		50%	100%	67%				
	Seller	29%		33%		33%	100%		50%	67%	67%				
	Buyer	57%					50%		50%	67%					
	Dual	43%					50%		50%	33%					