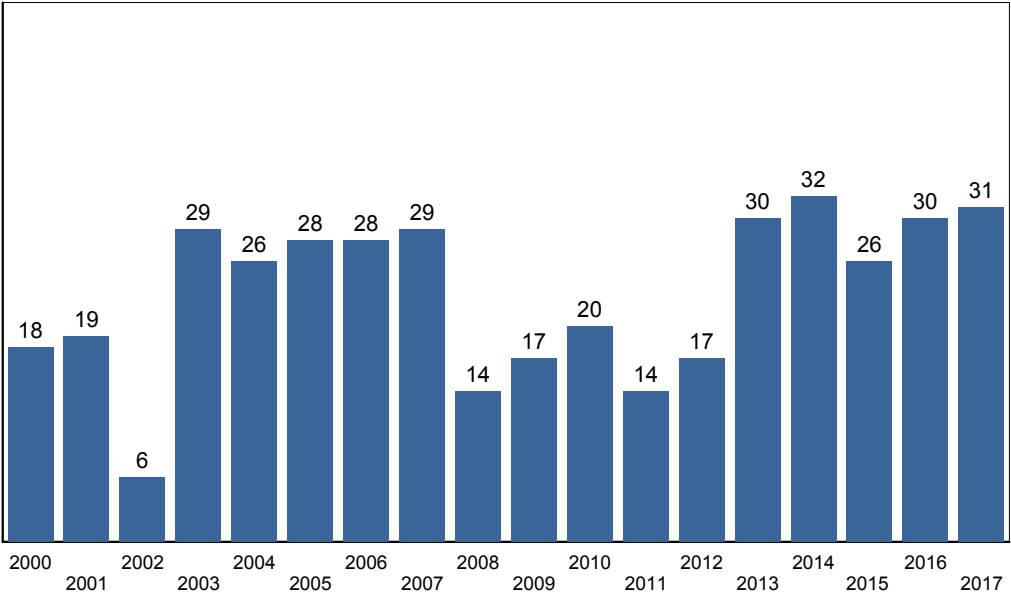


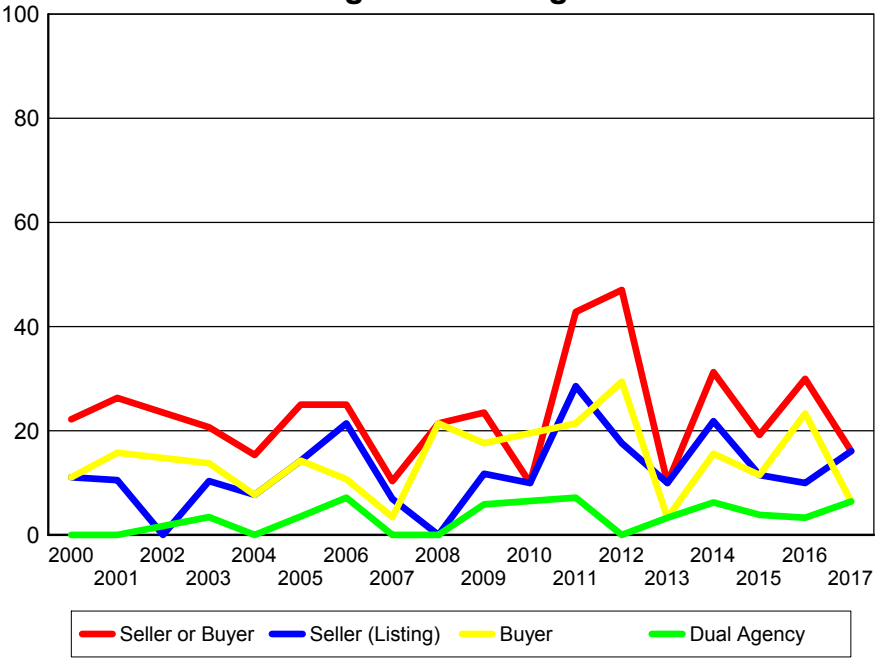
Harrison School District

Co-Operative

Units Sold



HL Agent Brokerage %



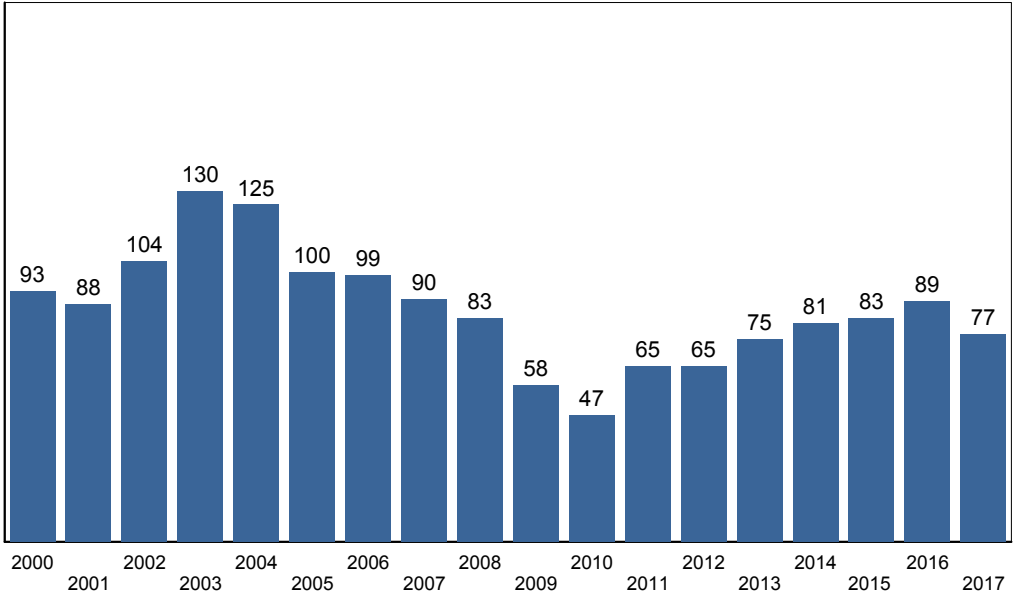
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Total Units Sold	414	18	19	6	29	26	28	28	29	14	17	20	14	17	30	32	26	30	31
	HL Brokerage:																			
	Seller or Buyer	91	4	5		6	4	7	7	3	3	4	2	6	8	3	10	5	9	5
	Seller	53	2	2		3	2	4	6	2		2		4	3	3	7	3	3	5
	Buyer	51	2	3		4	2	4	3	1	3	3		3	5	1	5	3	7	2
	Dual	13				1		1	2			1		1		1	2	1	1	2

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Seller or Buyer	22%	22%	26%		21%	15%	25%	25%	10%	21%	24%	10%	43%	47%	10%	31%	19%	30%	16%
	Seller	13%	11%	11%		10%	8%	14%	21%	7%		12%	10%	29%	18%	10%	22%	12%	10%	16%
	Buyer	13%	11%	16%		14%	8%	14%	11%	3%	21%	18%		21%	29%	3%	16%	12%	23%	6%
	Dual	3%				3%		4%	7%			6%		7%		3%	6%	4%	3%	6%

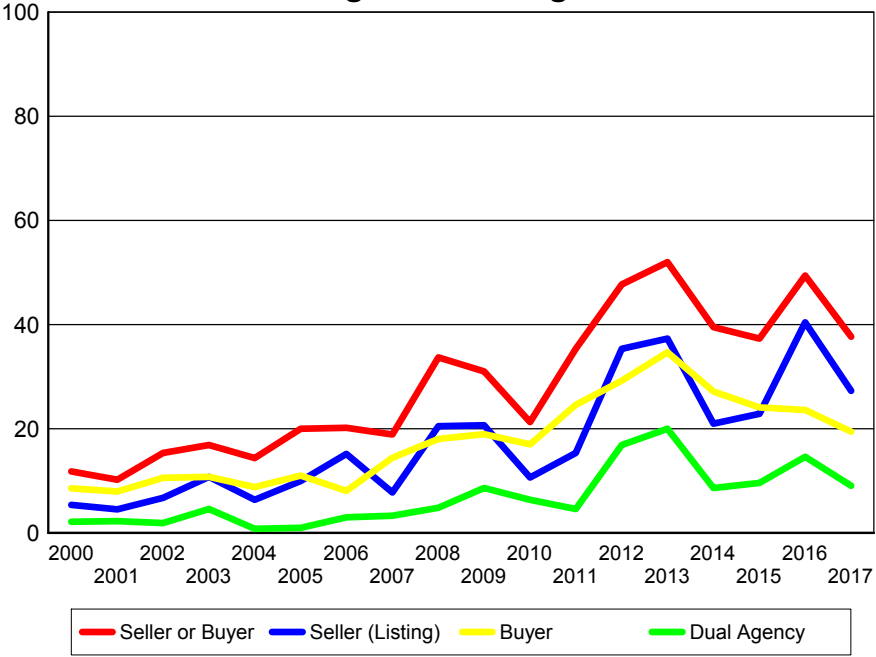
Mamaroneck School District

Co-Operative

Units Sold



HL Agent Brokerage %



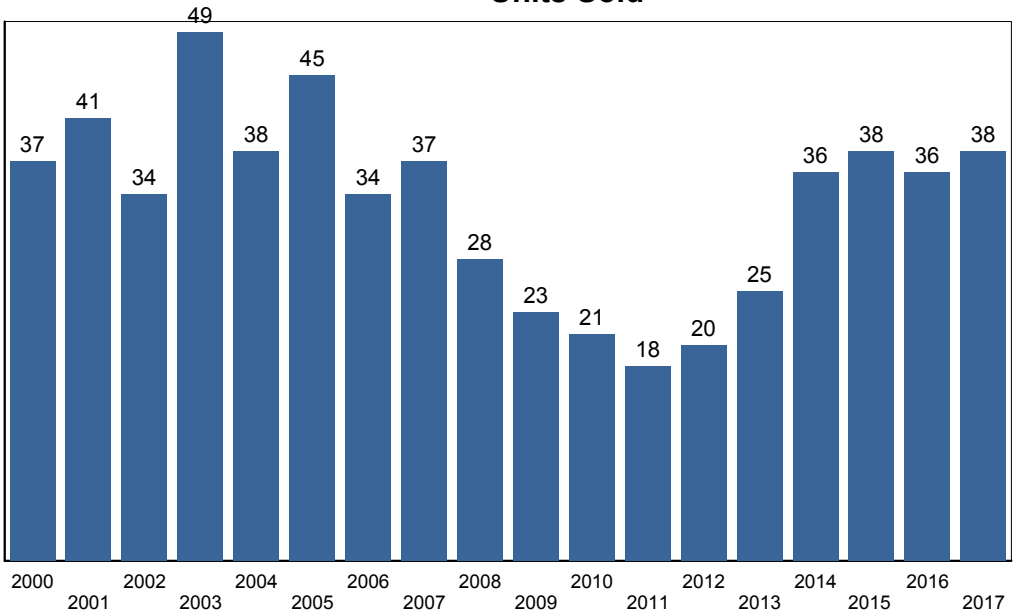
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Total Units Sold	1,552	93	88	104	130	125	100	99	90	83	58	47	65	65	75	81	83	89	77
	HL Brokerage:																			
	Seller or Buyer	418	11	9	16	22	18	20	20	17	28	18	10	23	31	39	32	31	44	29
	Seller	258	5	4	7	14	8	10	15	7	17	12	5	10	23	28	17	19	36	21
	Buyer	256	8	7	11	14	11	11	8	13	15	11	8	16	19	26	22	20	21	15
	Dual	96	2	2	2	6	1	1	3	3	4	5	3	3	11	15	7	8	13	7

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Seller or Buyer	27%	12%	10%	15%	17%	14%	20%	20%	19%	34%	31%	21%	35%	48%	52%	40%	37%	49%	38%
	Seller	17%	5%	5%	7%	11%	6%	10%	15%	8%	20%	21%	11%	15%	35%	37%	21%	23%	40%	27%
	Buyer	16%	9%	8%	11%	11%	9%	11%	8%	14%	18%	19%	17%	25%	29%	35%	27%	24%	24%	19%
	Dual	6%	2%	2%	2%	5%	1%	1%	3%	3%	5%	9%	6%	5%	17%	20%	9%	10%	15%	9%

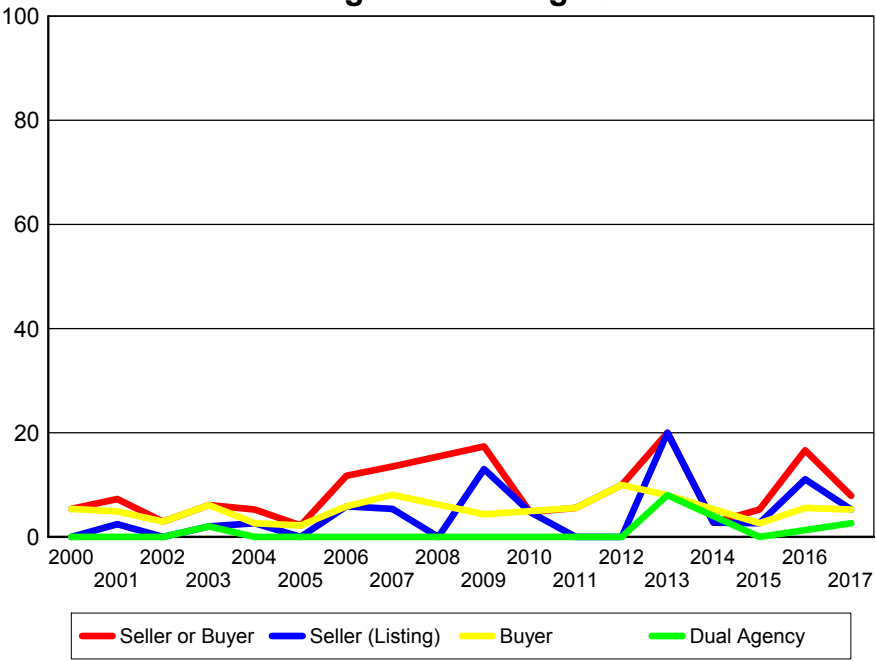
Port Chester School District

Co-Operative

Units Sold



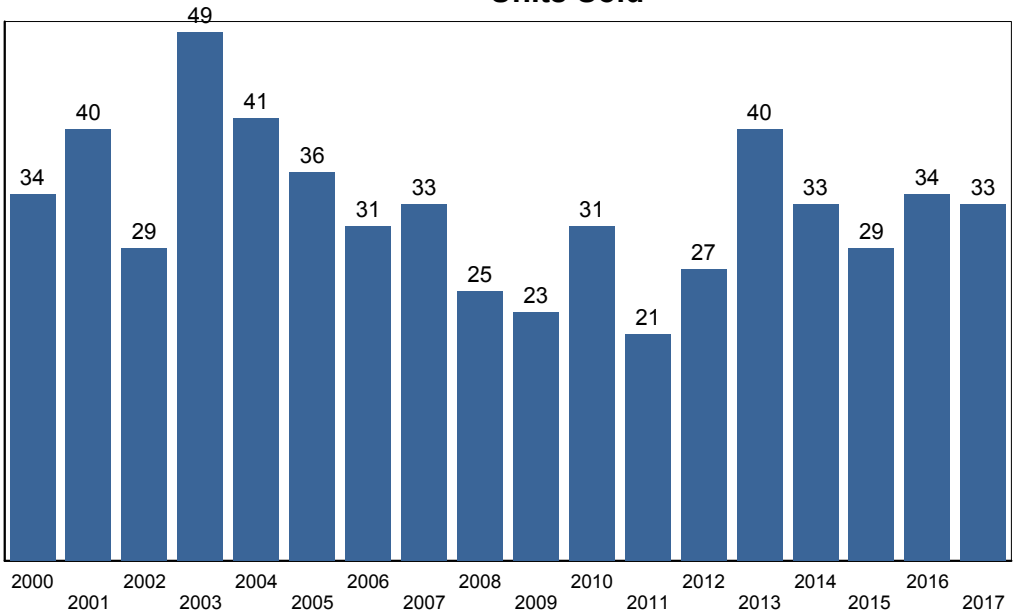
HL Agent Brokerage %



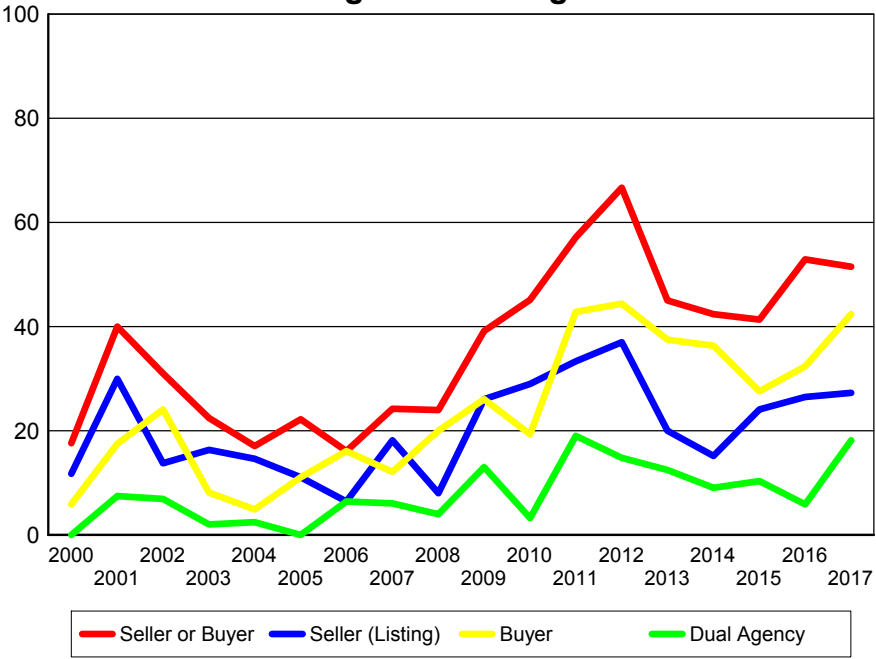
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Total Units Sold	598	37	41	34	49	38	45	34	37	28	23	21	18	20	25	36	38	36	38
	HL Brokerage:																			
	Seller or Buyer	46	2	3	1	3	2	1	4	5		4	1	1	2	5	1	2	6	3
	Seller	24		1		1	1		2	2		3	1			5	1	1	4	2
	Buyer	26	2	2	1	3	1	1	2	3		1		1	2	2		1	2	2
	Dual	4				1										2				1

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Seller or Buyer	8%	5%	7%	3%	6%	5%	2%	12%	14%		17%	5%	6%	10%	20%	3%	5%	17%	8%
	Seller	4%		2%		2%	3%		6%	5%		13%	5%			20%	3%	3%	11%	5%
	Buyer	5%	5%	5%	3%	6%	3%	2%	6%	8%		4%		6%	10%	8%		3%	6%	5%
	Dual	1%				2%										8%			3%	3%

Units Sold



HL Agent Brokerage %

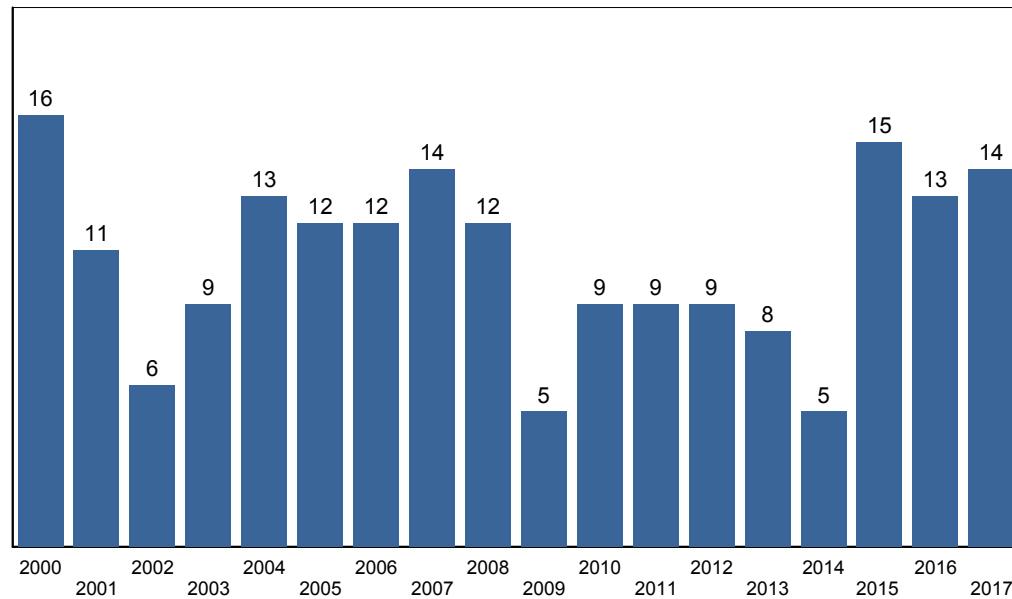


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Total Units Sold	589	34	40	29	49	41	36	31	33	25	23	31	21	27	40	33	29	34	33
	HL Brokerage:																			
	Seller or Buyer	208	6	16	9	11	7	8	5	8	6	9	14	12	18	18	14	12	18	17
	Seller	118	4	12	4	8	6	4	2	6	2	6	9	7	10	8	5	7	9	9
	Buyer	133	2	7	7	4	2	4	5	4	5	6	6	9	12	15	12	8	11	14
	Dual	43		3	2	1	1		2	2	1	3	1	4	4	5	3	3	2	6

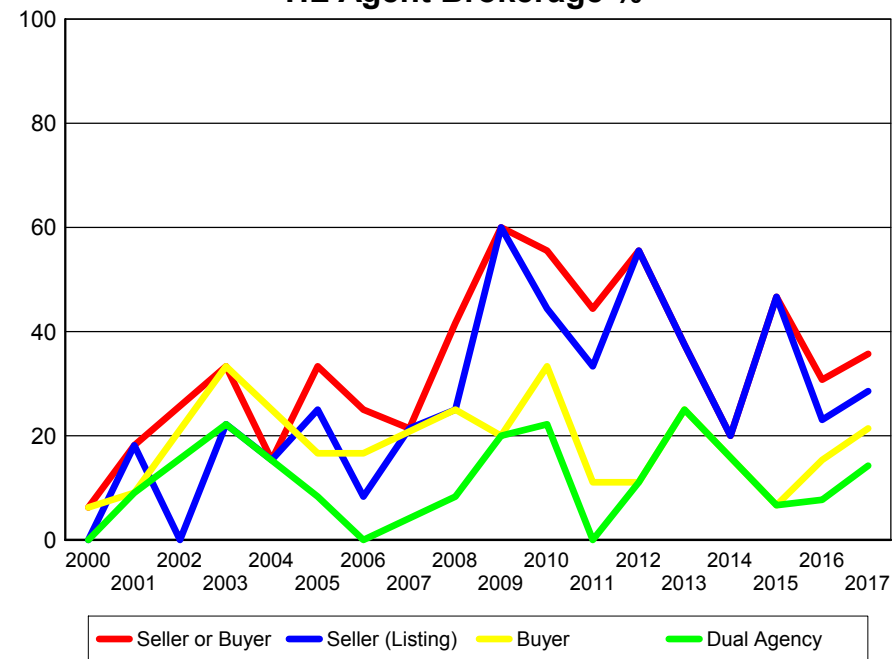
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Seller or Buyer	35%	18%	40%	31%	22%	17%	22%	16%	24%	24%	39%	45%	57%	67%	45%	42%	41%	53%	52%
	Seller	20%	12%	30%	14%	16%	15%	11%	6%	18%	8%	26%	29%	33%	37%	20%	15%	24%	26%	27%
	Buyer	23%	6%	18%	24%	8%	5%	11%	16%	12%	20%	26%	19%	43%	44%	38%	36%	28%	32%	42%
	Dual	7%		8%	7%	2%	2%		6%	6%	4%	13%	3%	19%	15%	13%	9%	10%	6%	18%

Co-Operative

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Total Units Sold	192	16	11	6	9	13	12	12	14	12	5	9	9	9	8	5	15	13	14
	<u>HL Brokerage:</u>																			
	Seller or Buyer	60	1	2		3	2	4	3	3	5	3	5	4	5	3	1	7	4	5
	Seller	49		2		2	2	3	1	3	3	3	4	3	5	3	1	7	3	4
	Buyer	26	1	1		3		2	2		3	1	3	1	1	2		1	2	3
	Dual	15		1		2		1			1	1	2		1	2		1	1	2

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Seller or Buyer	32%	6%	18%		33%	15%	33%	25%	21%	42%	60%	56%	44%	56%	38%	20%	47%	31%	36%
	Seller	26%		18%		22%	15%	25%	8%	21%	25%	60%	44%	33%	56%	38%	20%	47%	23%	29%
	Buyer	17%	6%	9%		33%		17%	17%		25%	20%	33%	11%	25%	25%		7%	15%	21%
	Dual																			
		10%		9%		22%		8%				8%	20%	22%	11%	25%		7%	8%	14%