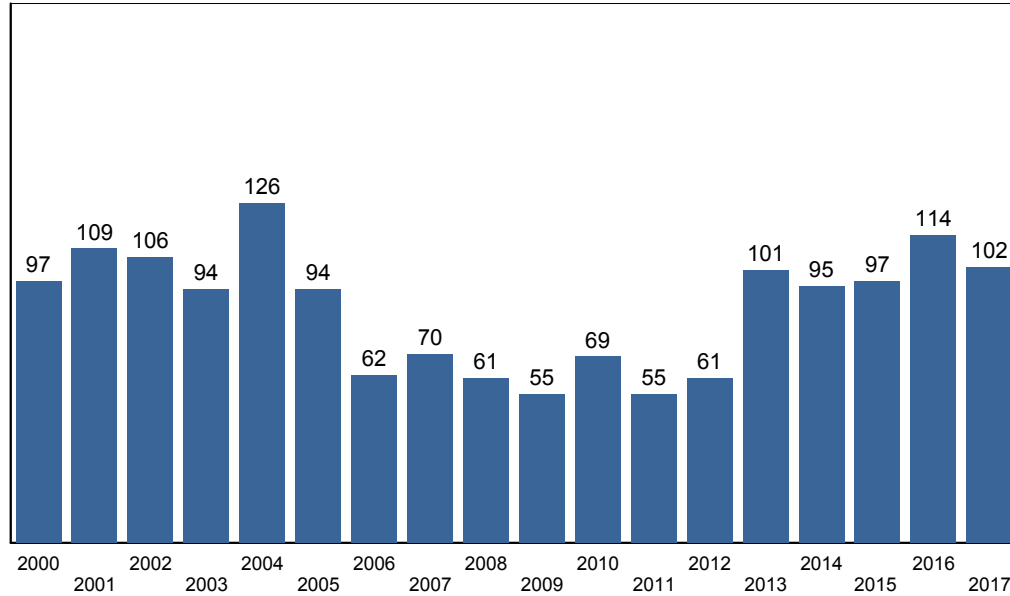


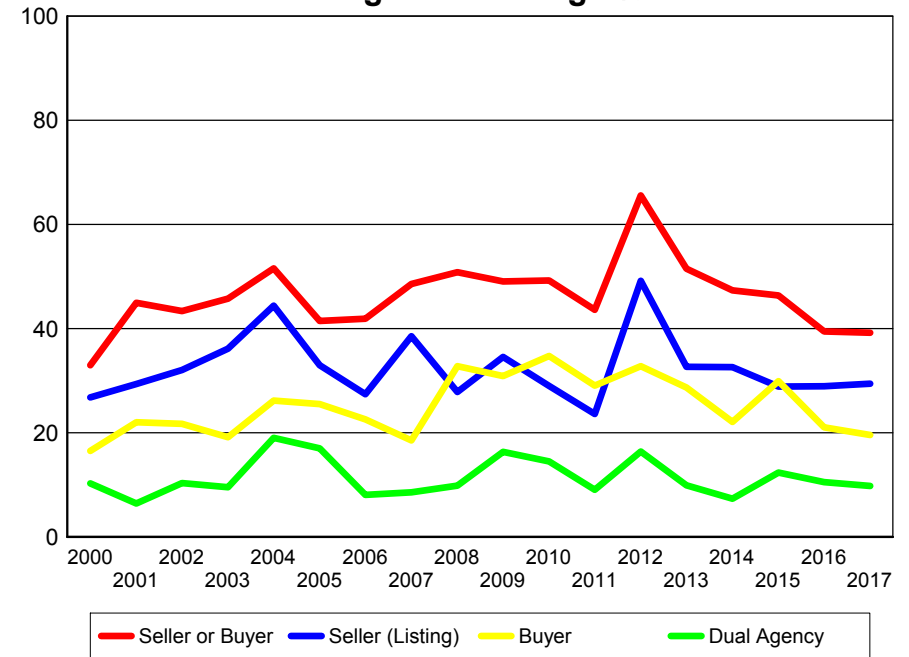
Blind Brook School District

Single Family, Co-Operatives, Condominiums

Units Sold



HL Agent Brokerage %

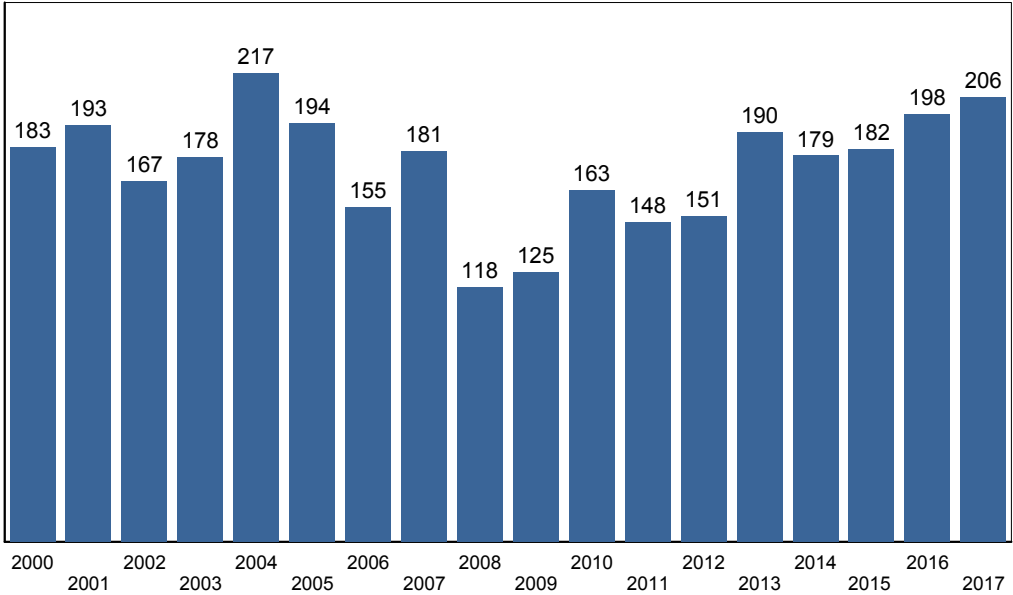


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Blind Brook	Total Units Sold	1,568	97	109	106	94	126	94	62	70	61	55	69	55	61	101	95	97	114	102
	<u>HL Brokerage:</u>																			
	Seller or Buyer	717	32	49	46	43	65	39	26	34	31	27	34	24	40	52	45	45	45	40
	Seller	511	26	32	34	34	56	31	17	27	17	19	20	13	30	33	31	28	33	30
	Buyer	385	16	24	23	18	33	24	14	13	20	17	24	16	20	29	21	29	24	20
	Dual	179	10	7	11	9	24	16	5	6	6	9	10	5	10	10	7	12	12	10

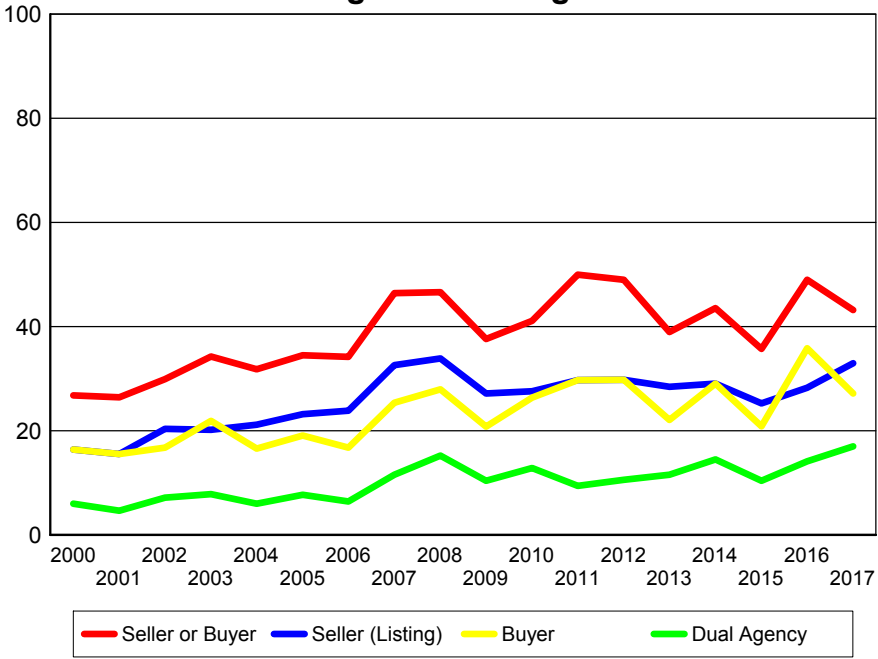
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Blind Brook	Seller or Buyer	46%	33%	45%	43%	46%	52%	41%	42%	49%	51%	49%	49%	44%	66%	51%	47%	46%	39%	39%
	Seller	33%	27%	29%	32%	36%	44%	33%	27%	39%	28%	35%	29%	24%	49%	33%	33%	29%	29%	29%
	Buyer	25%	16%	22%	22%	19%	26%	26%	23%	19%	33%	31%	35%	29%	33%	29%	22%	30%	21%	20%
	Dual	11%	10%	6%	10%	10%	19%	17%	8%	9%	10%	16%	14%	9%	16%	10%	7%	12%	11%	10%

Single Family, Co-Operatives, Condominiums

Units Sold



HL Agent Brokerage %



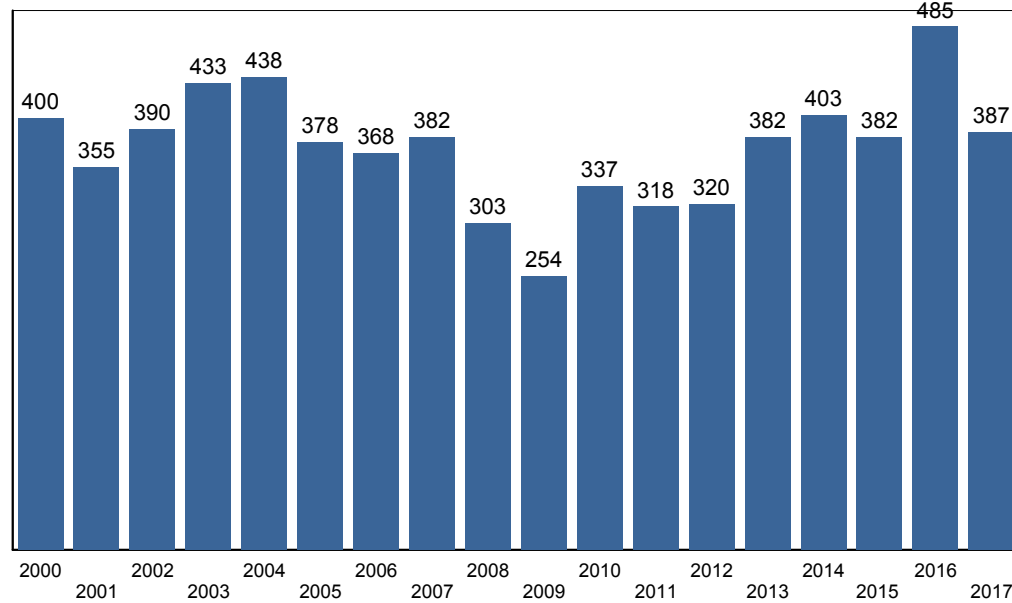
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Total Units Sold	3,128	183	193	167	178	217	194	155	181	118	125	163	148	151	190	179	182	198	206
	HL Brokerage:																			
	Seller or Buyer	1,204	49	51	50	61	69	67	53	84	55	47	67	74	74	74	78	65	97	89
	Seller	801	30	30	34	36	46	45	37	59	40	34	45	44	45	54	52	46	56	68
	Buyer	722	30	30	28	39	36	37	26	46	33	26	43	44	45	42	52	38	71	56
	Dual	317	11	9	12	14	13	15	10	21	18	13	21	14	16	22	26	19	28	35

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Seller or Buyer	38%	27%	26%	30%	34%	32%	35%	34%	46%	47%	38%	41%	50%	49%	39%	44%	36%	49%	43%
	Seller	26%	16%	16%	20%	20%	21%	23%	24%	33%	34%	27%	28%	30%	30%	28%	29%	25%	28%	33%
	Buyer	23%	16%	16%	17%	22%	17%	19%	17%	25%	28%	21%	26%	30%	30%	22%	29%	21%	36%	27%
	Dual	10%	6%	5%	7%	8%	6%	8%	6%	12%	15%	10%	13%	9%	11%	12%	15%	10%	14%	17%

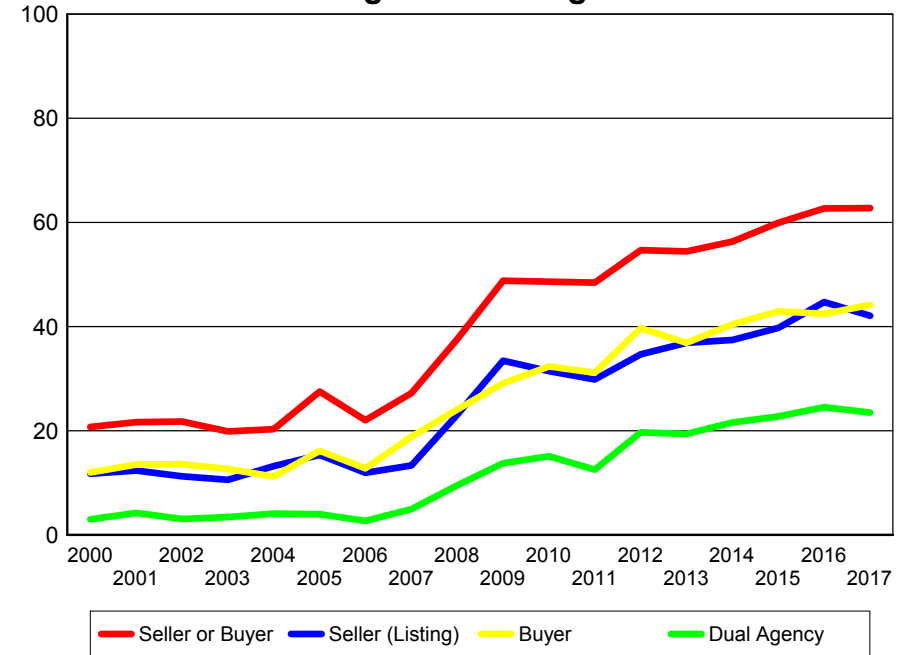
Mamaroneck School District

Single Family, Co-Operatives, Condominiums

Units Sold



HL Agent Brokerage %



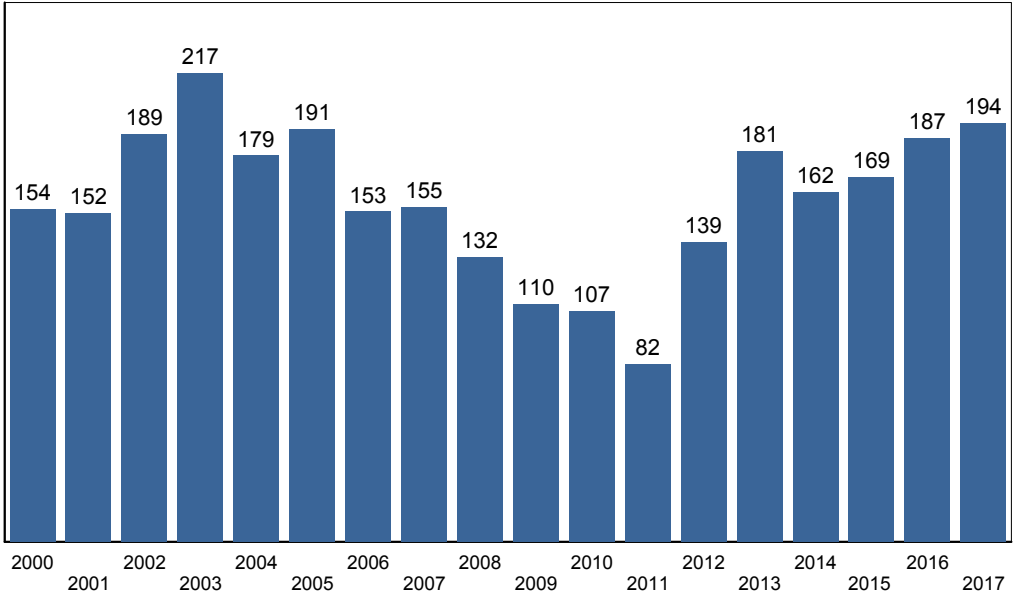
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Total Units Sold	6,715	400	355	390	433	438	378	368	382	303	254	337	318	320	382	403	382	485	387
	<u>HL Brokerage:</u>																			
	Seller or Buyer	2,651	83	77	85	86	89	104	81	104	114	124	164	154	175	208	227	229	304	243
	Seller	1,683	47	44	44	46	58	58	44	51	70	85	106	95	111	141	151	152	217	163
	Buyer	1,760	48	48	53	55	49	61	47	72	73	74	109	99	127	141	163	164	206	171
	Dual	792	12	15	12	15	18	15	10	19	29	35	51	40	63	74	87	87	119	91

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Seller or Buyer	39%	21%	22%	22%	20%	20%	28%	22%	27%	38%	49%	49%	48%	55%	54%	56%	60%	63%	63%
	Seller	25%	12%	12%	11%	11%	13%	15%	12%	13%	23%	33%	31%	30%	35%	37%	37%	40%	45%	42%
	Buyer	26%	12%	14%	14%	13%	11%	16%	13%	19%	24%	29%	32%	31%	40%	37%	40%	43%	42%	44%
	Dual	12%	3%	4%	3%	3%	4%	4%	3%	5%	10%	14%	15%	13%	20%	19%	22%	23%	25%	24%

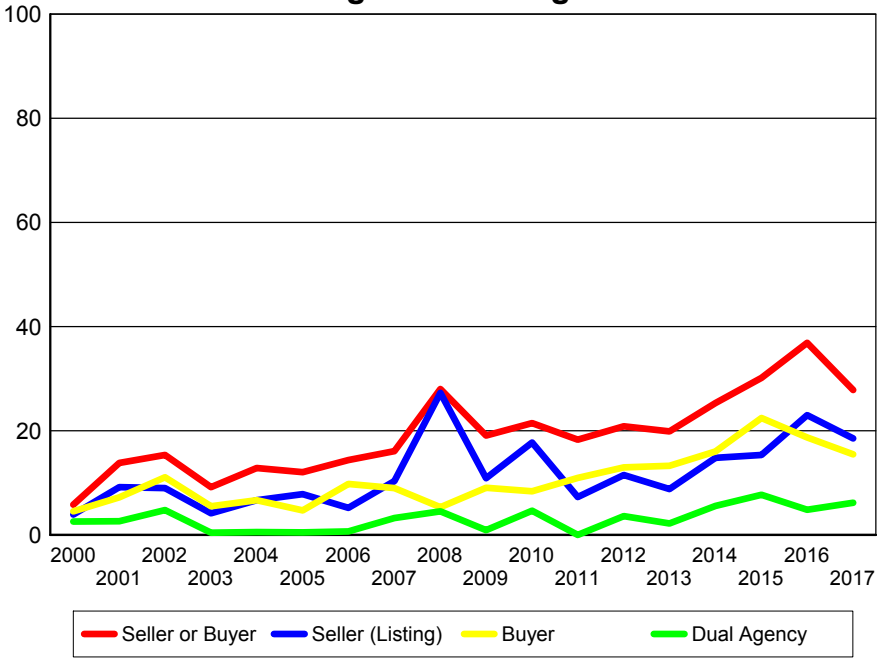
Port Chester School District

Co-Operative, Co-Operatives, Condominiums

Units Sold



HL Agent Brokerage %

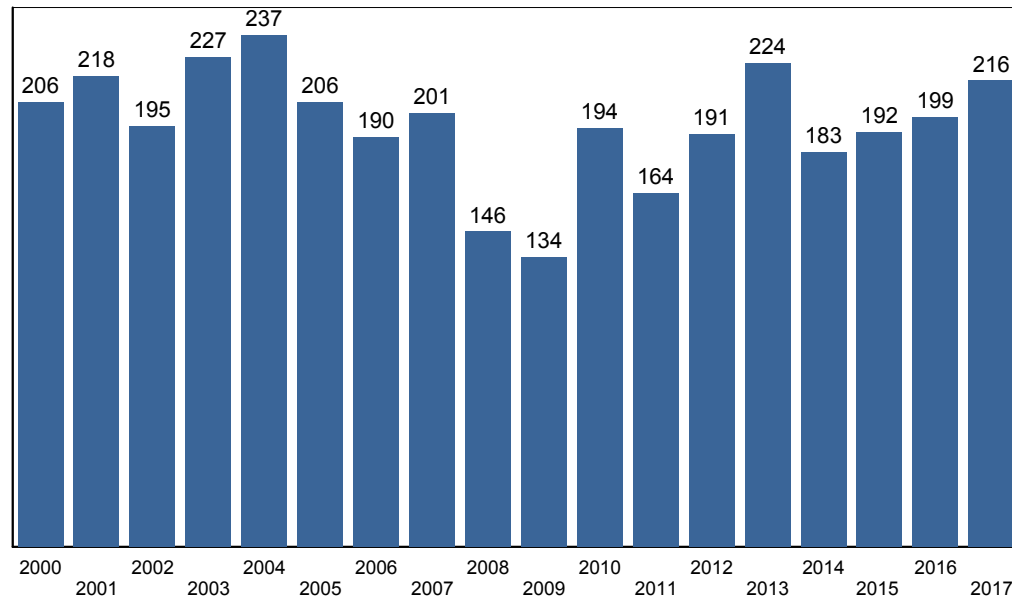


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Total Units Sold	2,853	154	152	189	217	179	191	153	155	132	110	107	82	139	181	162	169	187	194
	HL Brokerage:																			
	Seller or Buyer	548	9	21	29	20	23	23	22	25	37	21	23	15	29	36	41	51	69	54
	Seller	331	6	14	17	9	12	15	8	16	36	12	19	6	16	16	24	26	43	36
	Buyer	307	7	11	21	12	12	9	15	14	7	10	9	9	18	24	26	38	35	30
	Dual	90	4	4	9	1	1	1	1	5	6	1	5		5	4	9	13	9	12

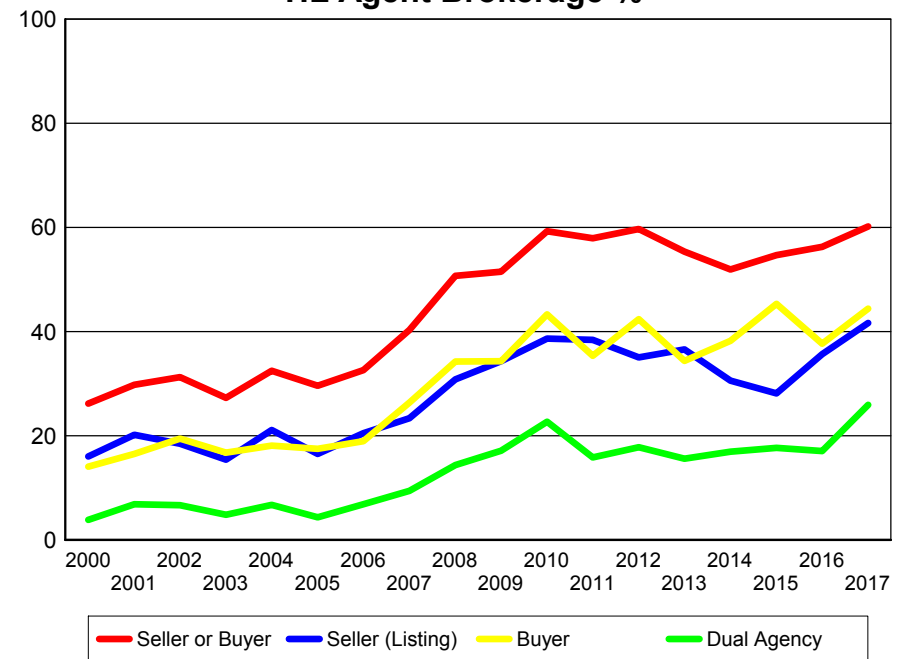
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Seller or Buyer	19%	6%	14%	15%	9%	13%	12%	14%	16%	28%	19%	21%	18%	21%	20%	25%	30%	37%	28%
	Seller	12%	4%	9%	9%	4%	7%	8%	5%	10%	27%	11%	18%	7%	12%	9%	15%	15%	23%	19%
	Buyer	11%	5%	7%	11%	6%	7%	5%	10%	9%	5%	9%	8%	11%	13%	13%	16%	22%	19%	15%
	Dual	3%	3%	3%	5%	0%	1%	1%	1%	3%	5%	1%	5%		4%	2%	6%	8%	5%	6%

Co-Operative, Co-Operatives, Condominiums

Units Sold



HL Agent Brokerage %

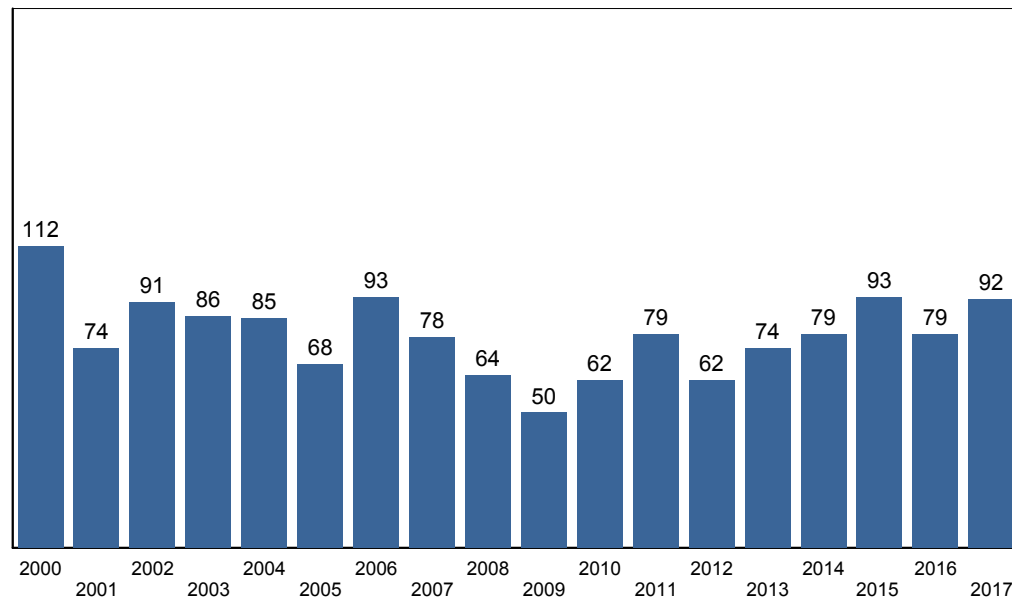


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Total Units Sold	3,523	206	218	195	227	237	206	190	201	146	134	194	164	191	224	183	192	199	216
	<u>HL Brokerage:</u>																			
	Seller or Buyer	1,556	54	65	61	62	77	61	62	81	74	69	115	95	114	124	95	105	112	130
	Seller	967	33	44	36	35	50	34	39	47	45	46	75	63	67	82	56	54	71	90
	Buyer	1,033	29	36	38	38	43	36	36	53	50	46	84	58	81	77	70	87	75	96
	Dual	442	8	15	13	11	16	9	13	19	21	23	44	26	34	35	31	34	34	56

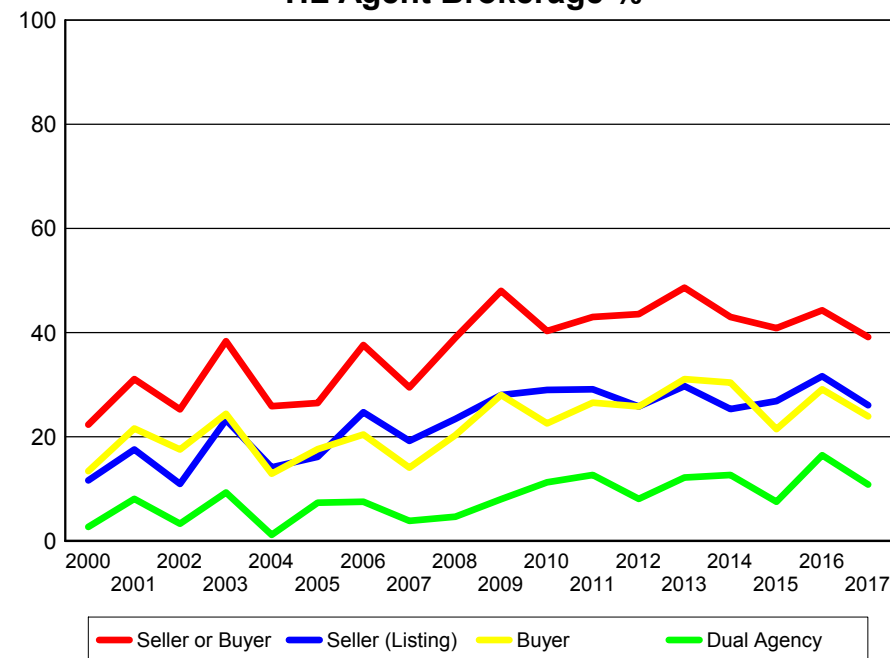
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Seller or Buyer	44%	26%	30%	31%	27%	32%	30%	33%	40%	51%	51%	59%	58%	60%	55%	52%	55%	56%	60%
	Seller	27%	16%	20%	18%	15%	21%	17%	21%	23%	31%	34%	39%	38%	35%	37%	31%	28%	36%	42%
	Buyer	29%	14%	17%	19%	17%	18%	17%	19%	26%	34%	34%	43%	35%	42%	34%	38%	45%	38%	44%
	Dual	13%	4%	7%	7%	5%	7%	4%	7%	9%	14%	17%	23%	16%	18%	16%	17%	18%	17%	26%

Single Family, Co-Operatives, Condominiums

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Total Units Sold	1,421	112	74	91	86	85	68	93	78	64	50	62	79	62	74	79	93	79	92
	<u>HL Brokerage:</u>																			
	Seller or Buyer	516	25	23	23	33	22	18	35	23	25	24	25	34	27	36	34	38	35	36
	Seller	319	13	13	10	20	12	11	23	15	15	14	18	23	16	22	20	25	25	24
	Buyer	311	15	16	16	21	11	12	19	11	13	14	14	21	16	23	24	20	23	22
	Dual	114	3	6	3	8	1	5	7	3	3	4	7	10	5	9	10	7	13	10

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Seller or Buyer	36%	22%	31%	25%	38%	26%	26%	38%	29%	39%	48%	40%	43%	44%	49%	43%	41%	44%	39%
	Seller	22%	12%	18%	11%	23%	14%	16%	25%	19%	23%	28%	29%	29%	26%	30%	25%	27%	32%	26%
	Buyer	22%	13%	22%	18%	24%	13%	18%	20%	14%	20%	28%	23%	27%	26%	31%	30%	22%	29%	24%
	Dual	8%	3%	8%	3%	9%	1%	7%	8%	4%	5%	8%	11%	13%	8%	12%	13%	8%	16%	11%