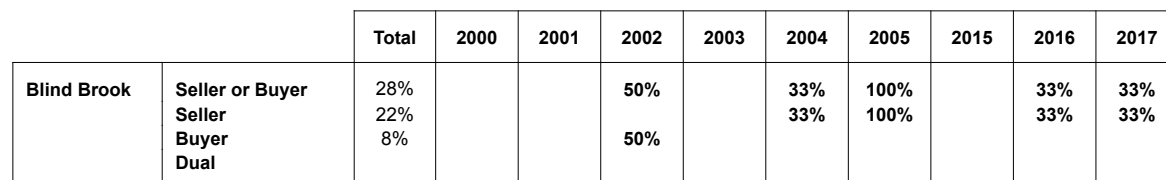


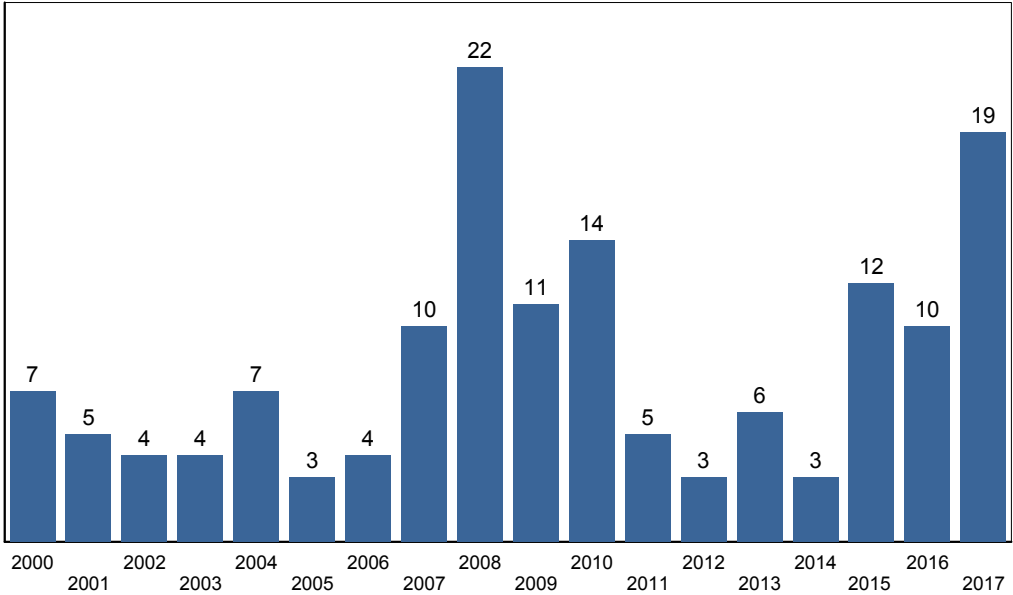
Units Sold



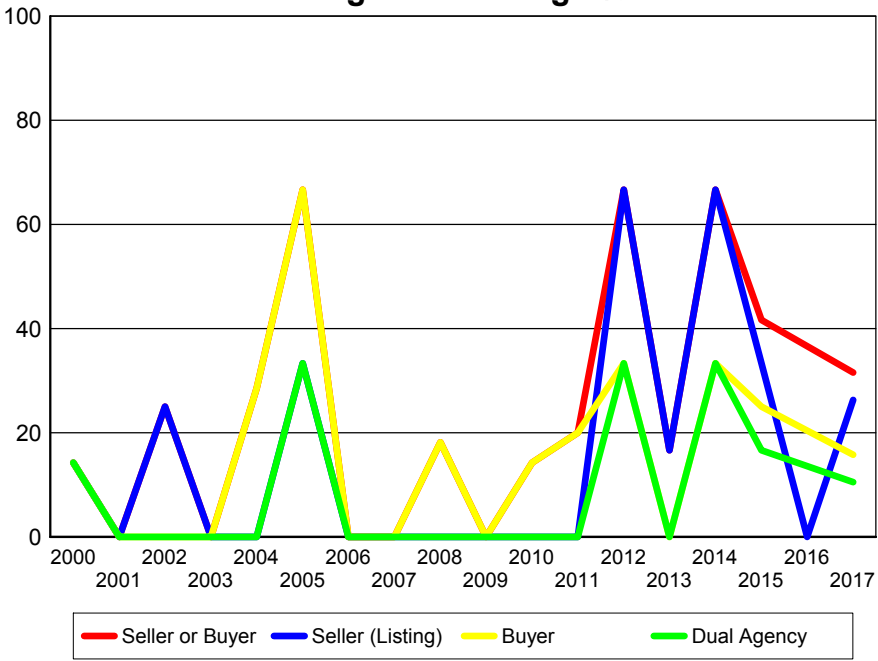
Harrison School District

Condominium

Units Sold



HL Agent Brokerage %



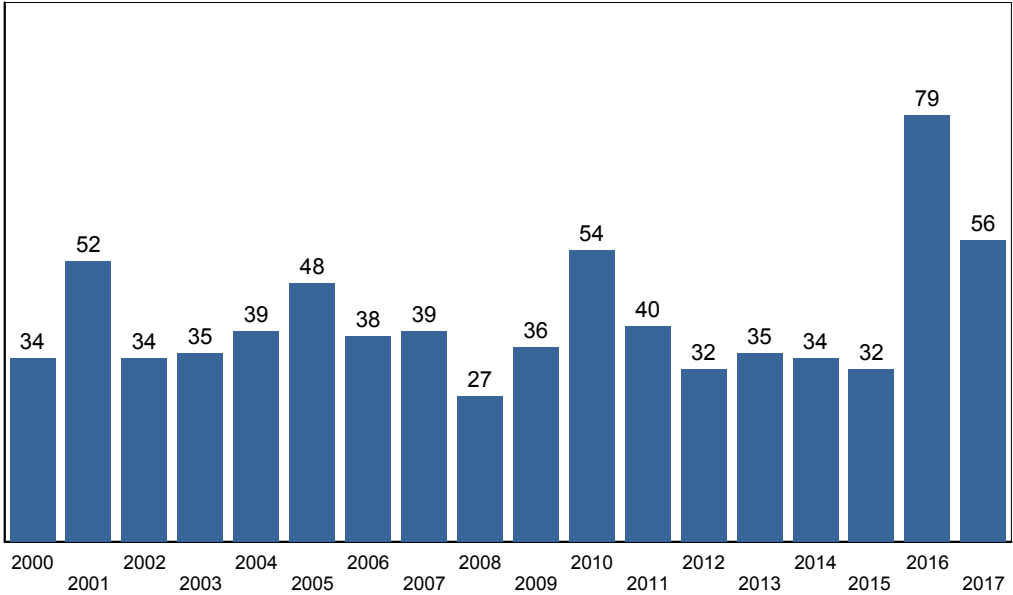
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Total Units Sold	149	7	5	4	4	7	3	4	10	22	11	14	5	3	6	3	12	10	19
	HL Brokerage:																			
	Seller or Buyer	29	1		1		2	2			4		2	1	2	1	2	5		6
	Seller	17	1		1			1							2	1	2	4		5
	Buyer	20	1				2	2			4		2	1	1		1	3		3
	Dual	8	1					1							1		1	2		2

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Harrison	Seller or Buyer	21%	14%		25%		29%	67%			18%		14%	20%	67%	17%	67%	42%		32%
	Seller	11%	14%		25%			33%							67%	17%	67%	33%		26%
	Buyer	14%	14%				29%	67%			18%		14%	20%	33%		33%	25%		16%
	Dual	6%	14%					33%							33%		33%	17%		11%

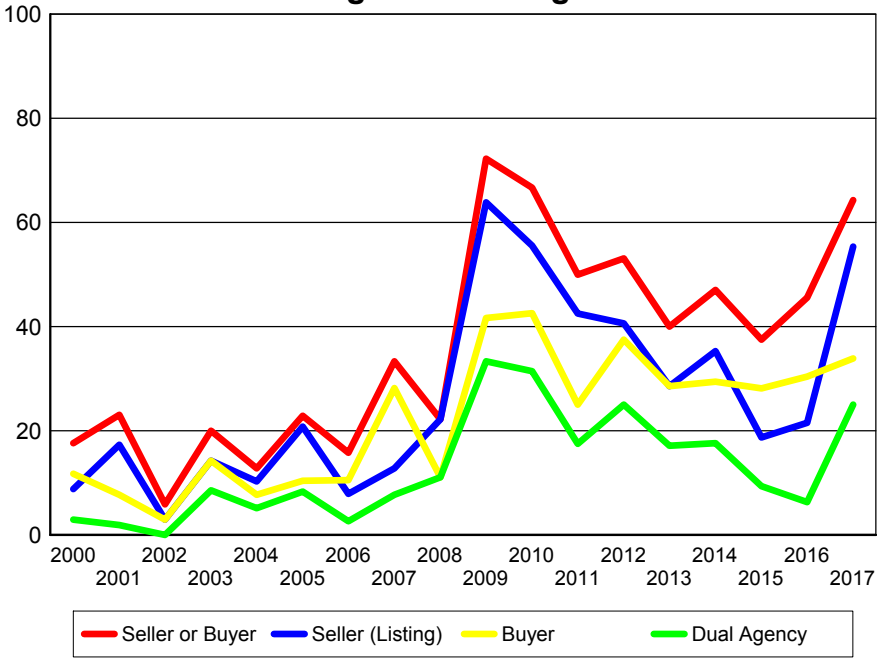
Mamaroneck School District

Condominium

Units Sold



HL Agent Brokerage %



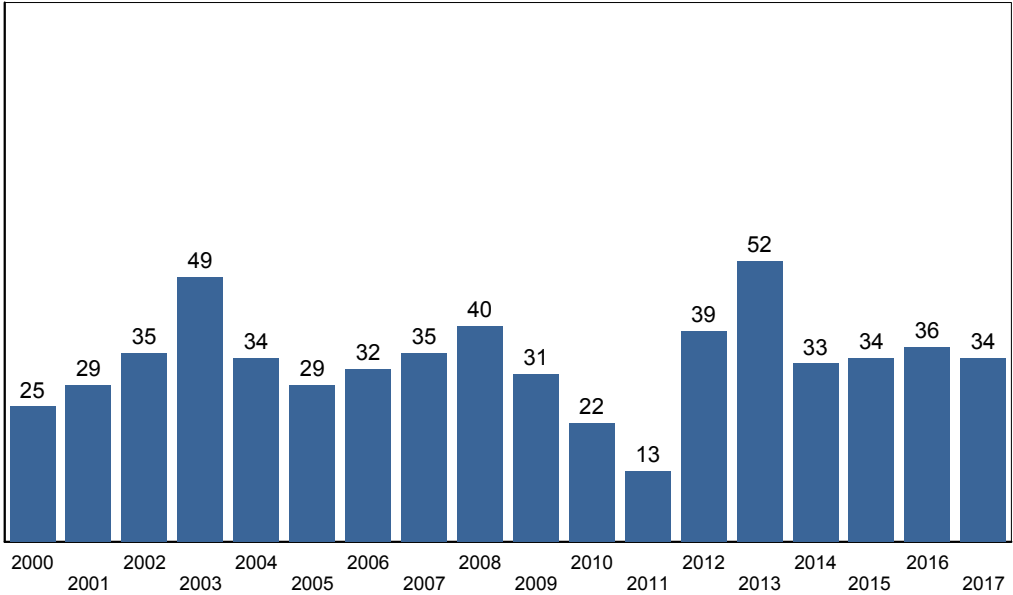
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Total Units Sold	744	34	52	34	35	39	48	38	39	27	36	54	40	32	35	34	32	79	56
	HL Brokerage:																			
	Seller or Buyer	281	6	12	2	7	5	11	6	13	6	26	36	20	17	14	16	12	36	36
	Seller	205	3	9	1	5	4	10	3	5	6	23	30	17	13	10	12	6	17	31
	Buyer	172	4	4	1	5	3	5	4	11	3	15	23	10	12	10	10	9	24	19
	Dual	96	1	1		3	2	4	1	3	3	12	17	7	8	6	6	3	5	14

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mamaroneck	Seller or Buyer	38%	18%	23%	6%	20%	13%	23%	16%	33%	22%	72%	67%	50%	53%	40%	47%	38%	46%	64%
	Seller	28%	9%	17%	3%	14%	10%	21%	8%	13%	22%	64%	56%	43%	41%	29%	35%	19%	22%	55%
	Buyer	23%	12%	8%	3%	14%	8%	10%	11%	28%	11%	42%	43%	25%	38%	29%	29%	28%	30%	34%
	Dual	13%	3%	2%		9%	5%	8%	3%	8%	11%	33%	31%	18%	25%	17%	18%	9%	6%	25%

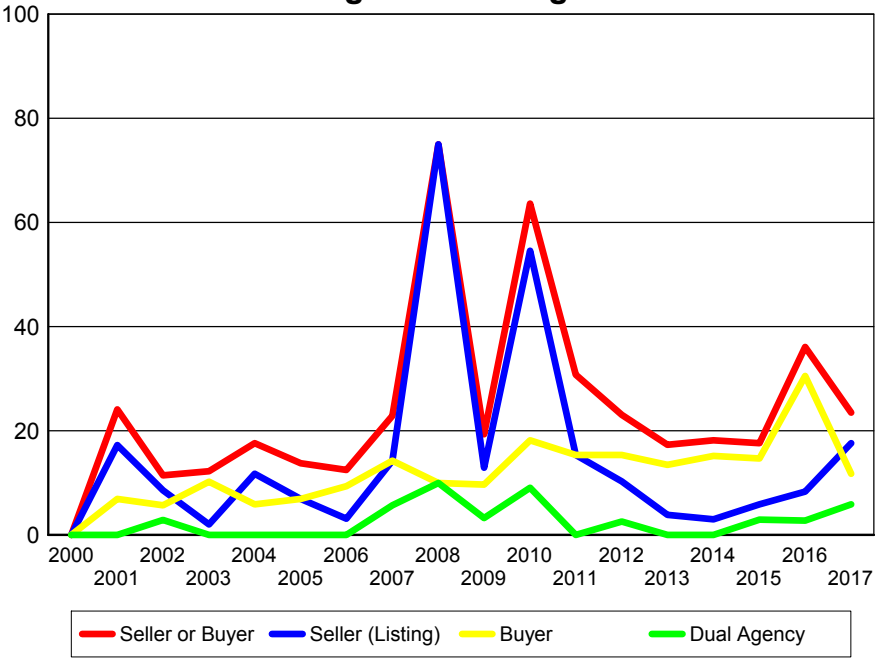
Port Chester School District

Condominium

Units Sold



HL Agent Brokerage %

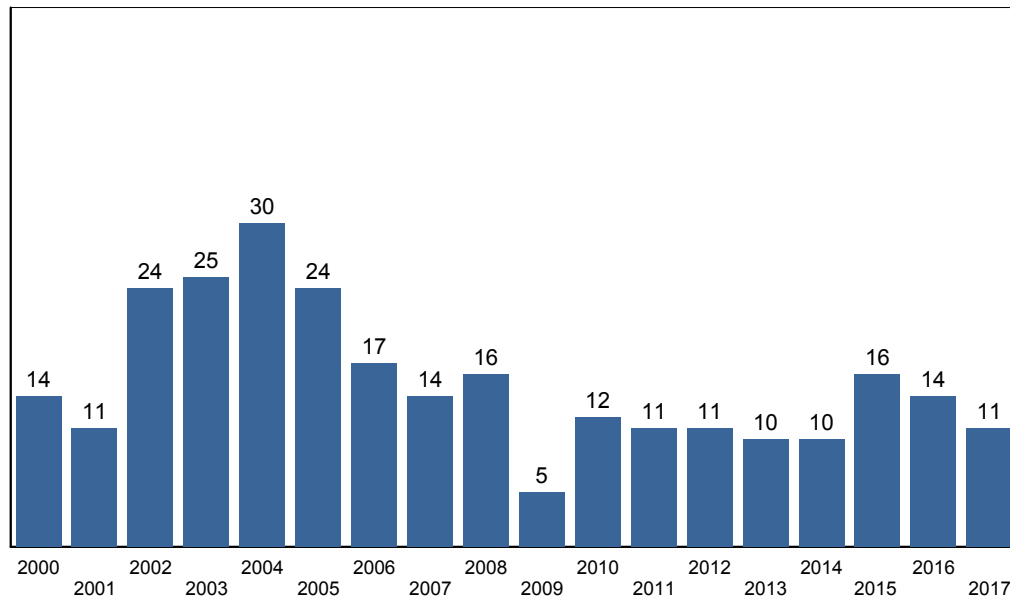


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Total Units Sold	602	25	29	35	49	34	29	32	35	40	31	22	13	39	52	33	34	36	34
	HL Brokerage:																			
	Seller or Buyer	144		7	4	6	6	4	4	8	30	6	14	4	9	9	6	6	13	8
	Seller	87		5	3	1	4	2	1	5	30	4	12	2	4	2	1	2	3	6
	Buyer	72		2	2	5	2	2	3	5	4	3	4	2	6	7	5	5	11	4
	Dual	15			1					2	4	1	2		1			1	1	2

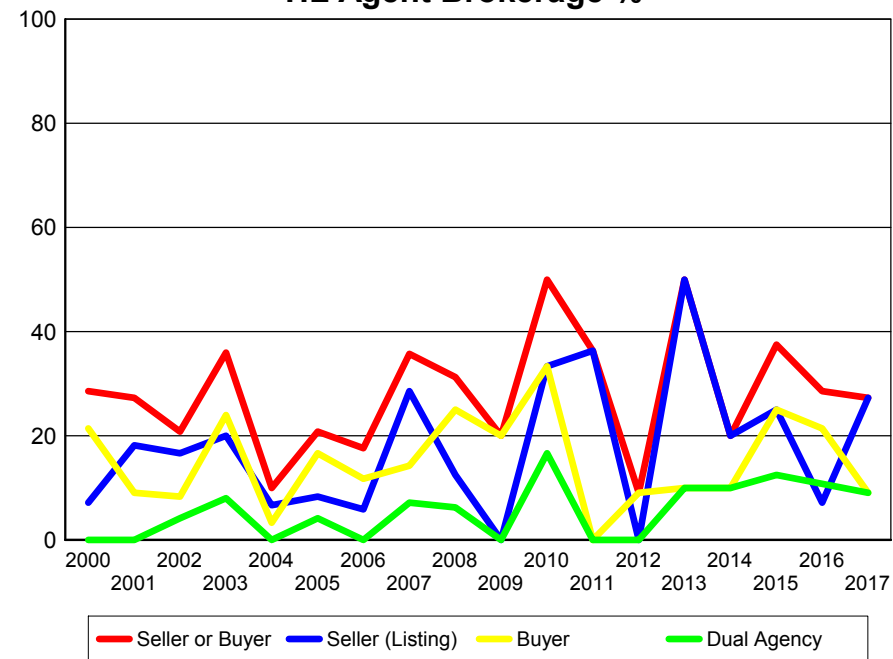
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Port Chester	Seller or Buyer	24%		24%	11%	12%	18%	14%	13%	23%	75%	19%	64%	31%	23%	17%	18%	18%	36%	24%
	Seller	14%		17%	9%	2%	12%	7%	3%	14%	75%	13%	55%	15%	10%	4%	3%	6%	8%	18%
	Buyer	12%		7%	6%	10%	6%	7%	9%	14%	10%	10%	18%	15%	15%	13%	15%	31%	12%	
	Dual	2%			3%					6%	10%	3%	9%		3%		3%	3%	6%	

Condominium

Units Sold



HL Agent Brokerage %

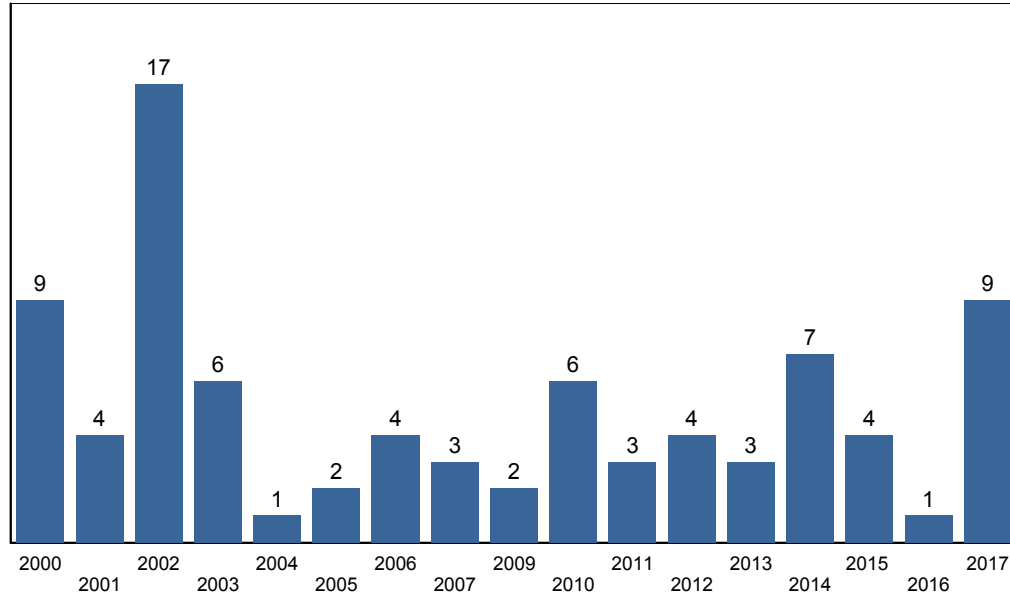


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Total Units Sold	275	14	11	24	25	30	24	17	14	16	5	12	11	11	10	10	16	14	11
	<u>HL Brokerage:</u>																			
	Seller or Buyer	74	4	3	5	9	3	5	3	5	5	1	6	4	1	5	2	6	4	3
	Seller	46	1	2	4	5	2	2	1	4	2		4	4		5	2	4	1	3
	Buyer	41	3	1	2	6	1	4	2	2	4	1	4		1	1	1	4	3	1
	Dual	13			1	2		1		1	1		2		1	1	1	2		1

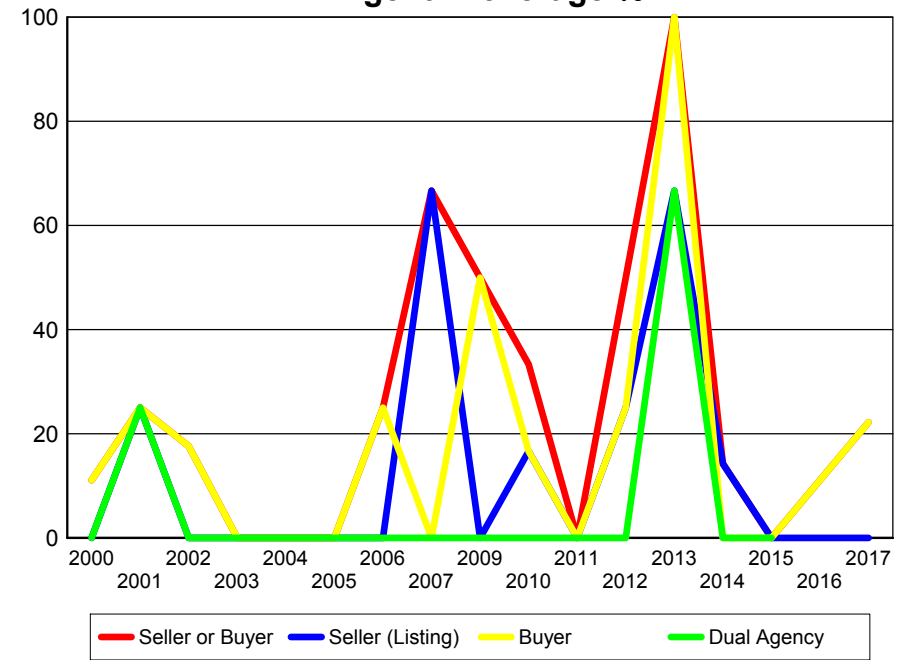
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye City	Seller or Buyer	27%	29%	27%	21%	36%	10%	21%	18%	36%	31%	20%	50%	36%	9%	50%	20%	38%	29%	27%
	Seller	17%	7%	18%	17%	20%	7%	8%	6%	29%	13%		33%	36%		50%	20%	25%	7%	27%
	Buyer	15%	21%	9%	8%	24%	3%	17%	12%	14%	25%	20%	33%		9%	10%	25%	25%	21%	9%
	Dual	5%			4%	8%		4%		7%	6%					10%	10%	13%		9%

Condominium

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Total Units Sold	85	9	4	17	6	1	2	4	3	2	6	3	4	3	7	4	1	9
	<u>HL Brokerage:</u>																		
	Seller or Buyer	19	1	1	3				1	2	1	2		2	3	1			2
	Seller	8		1						2		1		1	2	1			
	Buyer	14	1	1	3				1		1	1		1	3				2
	Dual	3		1											2				

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2009	2010	2011	2012	2013	2014	2015	2016	2017
Rye Neck	Seller or Buyer	23%	11%	25%	18%				25%	67%	50%	33%		50%	100%	14%			22%
	Seller	10%		25%						67%		17%		25%	67%	14%			
	Buyer	17%	11%	25%	18%				25%		50%	17%		25%	100%				22%
	Dual	4%		25%											67%				