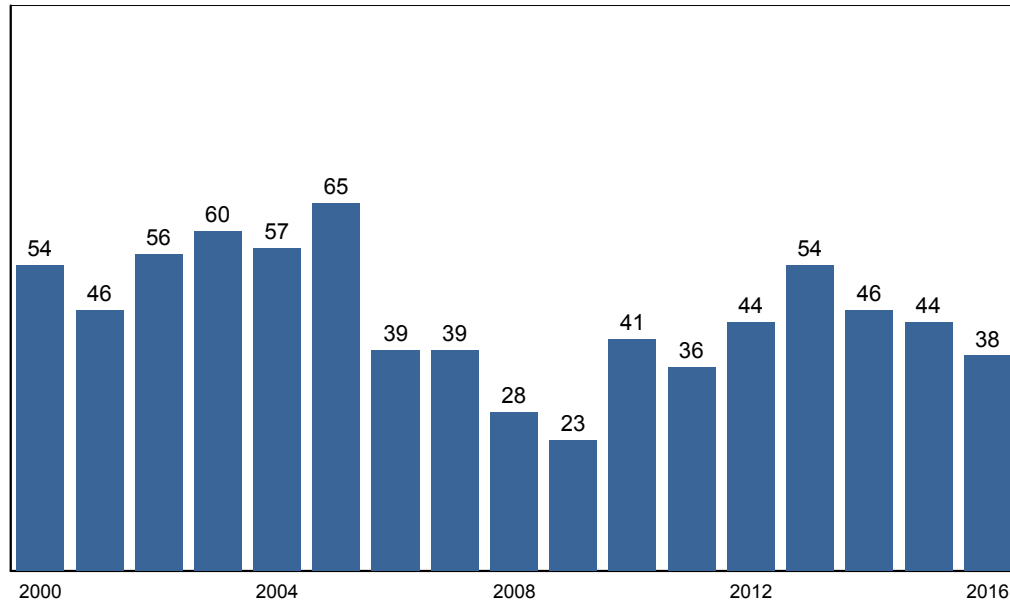


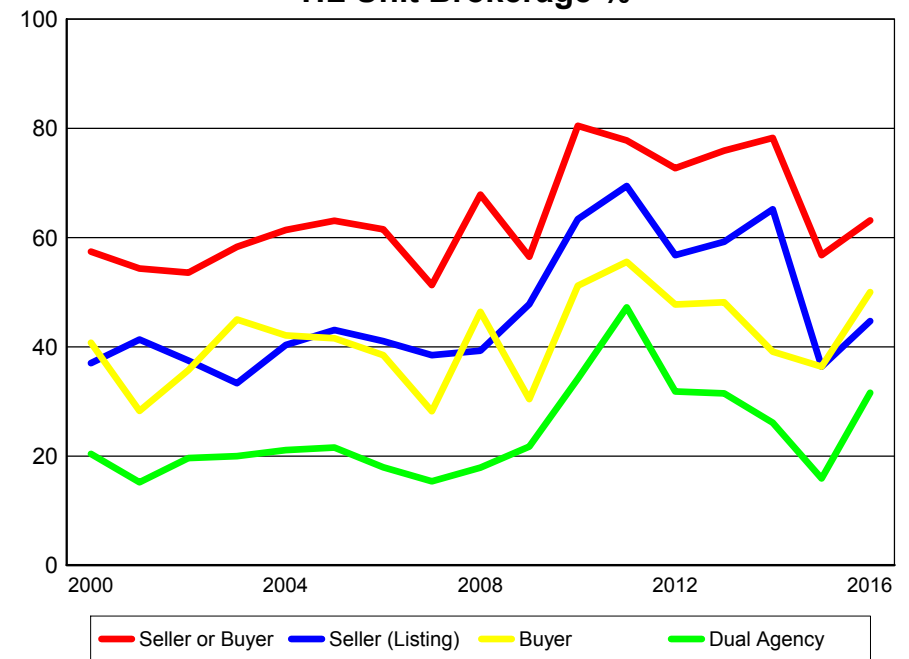


Coops

Units Sold



HL Unit Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Total Units Sold	770	54	46	56	60	57	65	39	39	28	23	41	36	44	54	46	44	38
	<u>HL Brokerage:</u>																		
	Seller or Buyer	492	31	25	30	35	35	41	24	20	19	13	33	28	32	41	36	25	24
	Seller	355	20	19	21	20	23	28	16	15	11	11	26	25	25	32	30	16	17
	Buyer	320	22	13	20	27	24	27	15	11	13	7	21	20	21	26	18	16	19
	Dual	183	11	7	11	12	12	14	7	6	5	5	14	17	14	17	12	7	12

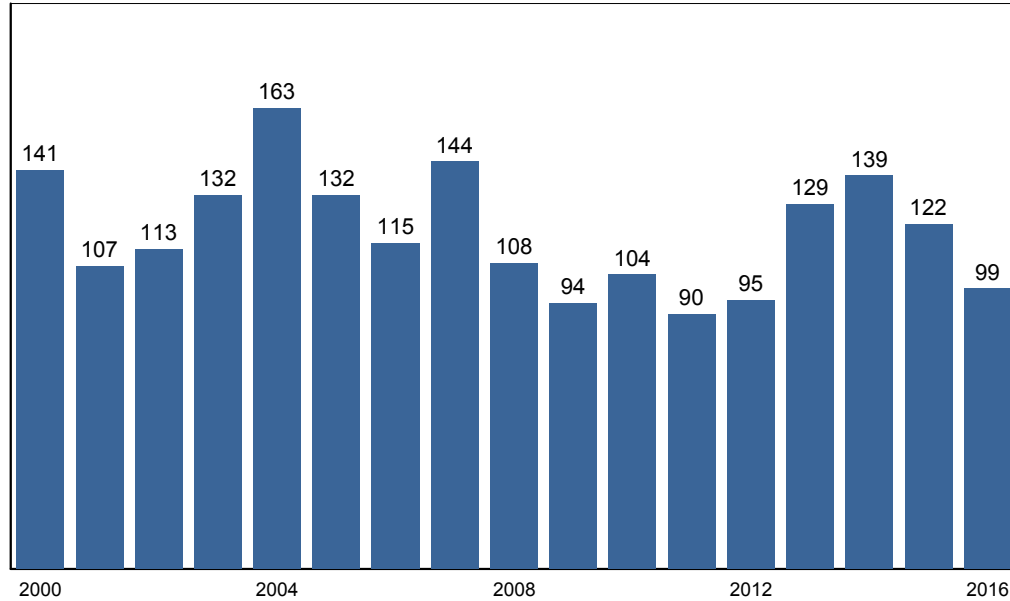
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Bronxville	Seller or Buyer	64%	57%	54%	54%	58%	61%	63%	62%	51%	68%	57%	80%	78%	73%	76%	78%	57%	63%
	Seller	46%	37%	41%	38%	33%	40%	43%	41%	38%	39%	48%	63%	69%	57%	59%	65%	36%	45%
	Buyer	42%	41%	28%	36%	45%	42%	42%	38%	28%	46%	30%	51%	56%	48%	48%	39%	36%	50%
	Dual	24%	20%	15%	20%	20%	21%	22%	18%	15%	18%	22%	34%	47%	32%	31%	26%	16%	32%

Coops

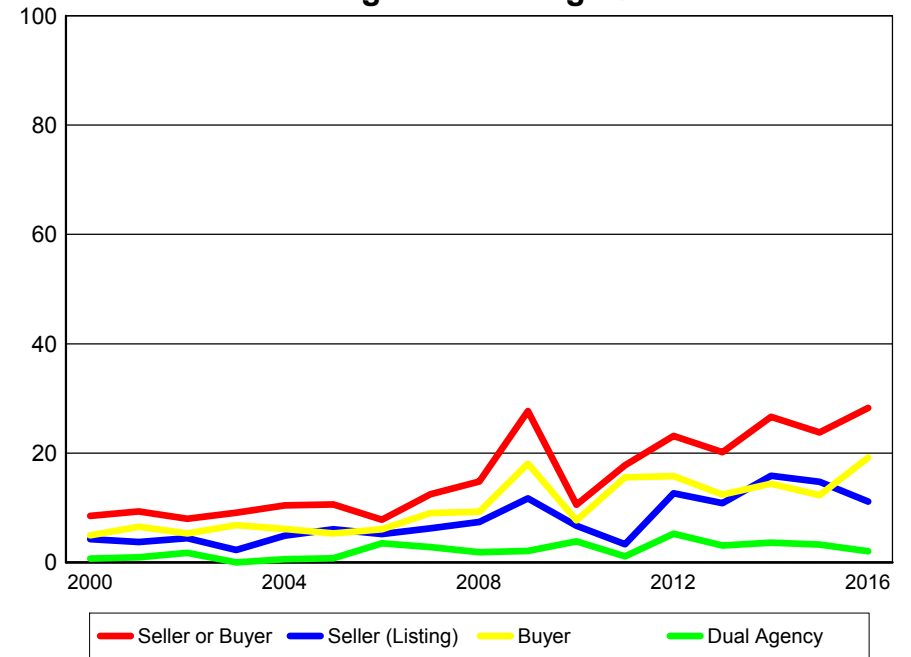
Dennis Tormey
Real Estate Salesperson
914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Total Units Sold	2,027	141	107	113	132	163	132	115	144	108	94	104	90	95	129	139	122	99
	HL Brokerage:																		
	Seller or Buyer	312	12	10	9	12	17	14	9	18	16	26	11	16	22	26	37	29	28
	Seller	155	6	4	5	3	8	8	6	9	8	11	7	3	12	14	22	18	11
	Buyer	200	7	7	6	9	10	7	7	13	10	17	8	14	15	16	20	15	19
	Dual	43	1	1	2		1	1	4	4	2	2	4	1	5	4	5	4	2

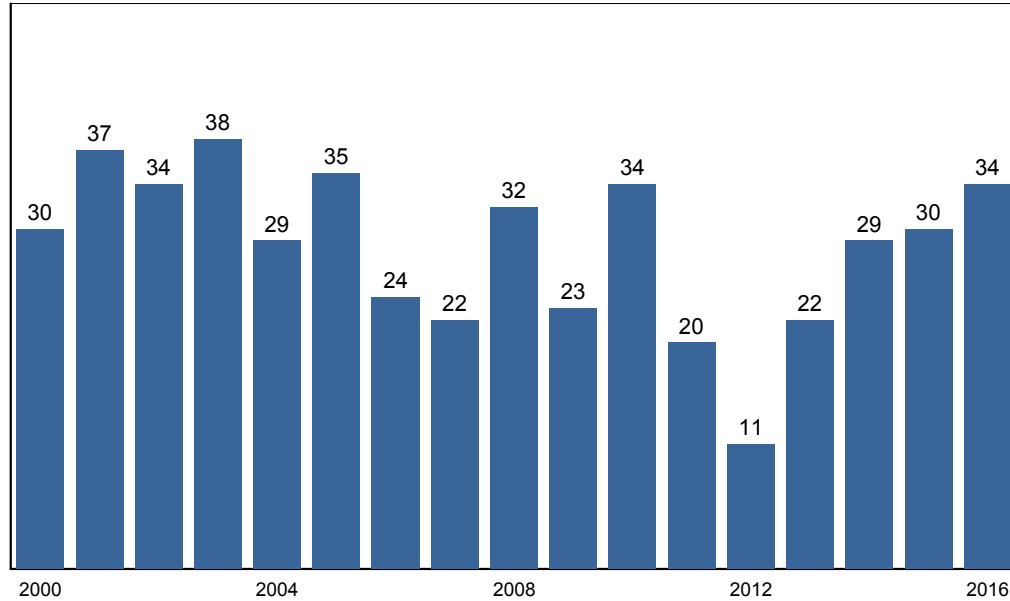
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Eastchester	Seller or Buyer	15%	9%	9%	8%	9%	10%	11%	8%	13%	15%	28%	11%	18%	23%	20%	27%	24%	28%
	Seller	8%	4%	4%	4%	2%	5%	6%	5%	6%	7%	12%	7%	3%	13%	11%	16%	15%	11%
	Buyer	10%	5%	7%	5%	7%	6%	5%	6%	9%	9%	18%	8%	16%	16%	12%	14%	12%	19%
	Dual	2%	1%	1%	2%		1%	1%	3%	3%	2%	2%	4%	1%	5%	3%	4%	3%	2%

Coops

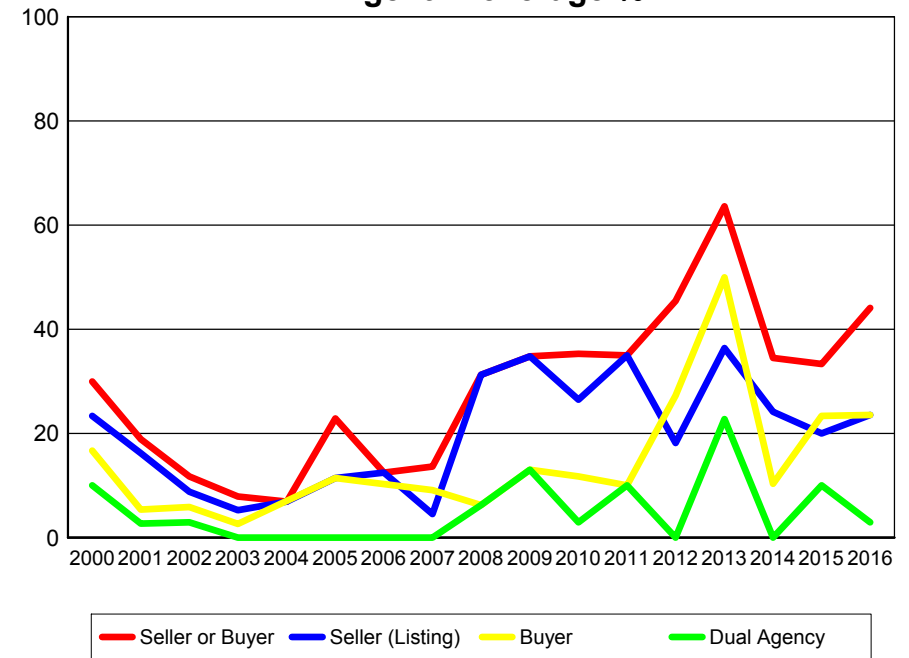
Dennis Tormey
Real Estate Salesperson
914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Total Units Sold	484	30	37	34	38	29	35	24	22	32	23	34	20	11	22	29	30	34
	<u>HL Brokerage:</u>																		
	Seller or Buyer	130	9	7	4	3	2	8	3	3	10	8	12	7	5	14	10	10	15
	Seller	93	7	6	3	2	2	4	3	1	10	8	9	7	2	8	7	6	8
	Buyer	59	5	2	2	1		4		2	2	3	4	2	3	11	3	7	8
	Dual	22	3	1	1						2	3	1	2		5		3	1

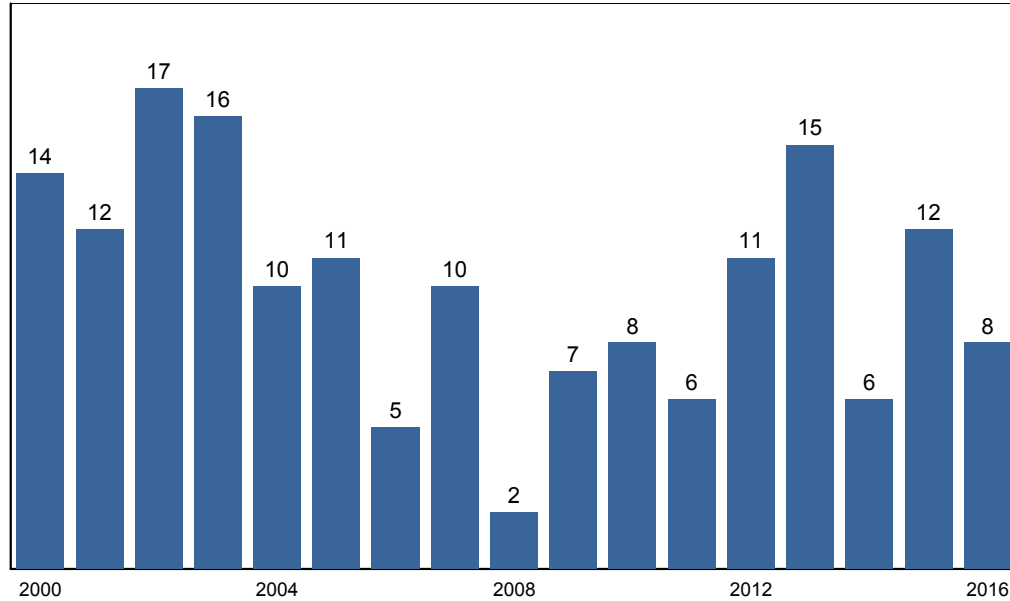
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Edgemont	Seller or Buyer	27%	30%	19%	12%	8%	7%	23%	13%	14%	31%	35%	35%	35%	45%	64%	34%	33%	44%
	Seller	19%	23%	16%	9%	5%	7%	11%	13%	5%	31%	35%	26%	35%	18%	36%	24%	20%	24%
	Buyer	14%	17%	5%	6%	3%		11%		9%	6%	13%	12%	10%	27%	50%	10%	23%	24%
	Dual	5%	10%	3%	3%						6%	13%	3%	10%		23%	10%	3%	
											6%	13%	3%	10%		23%	10%	3%	

Coops

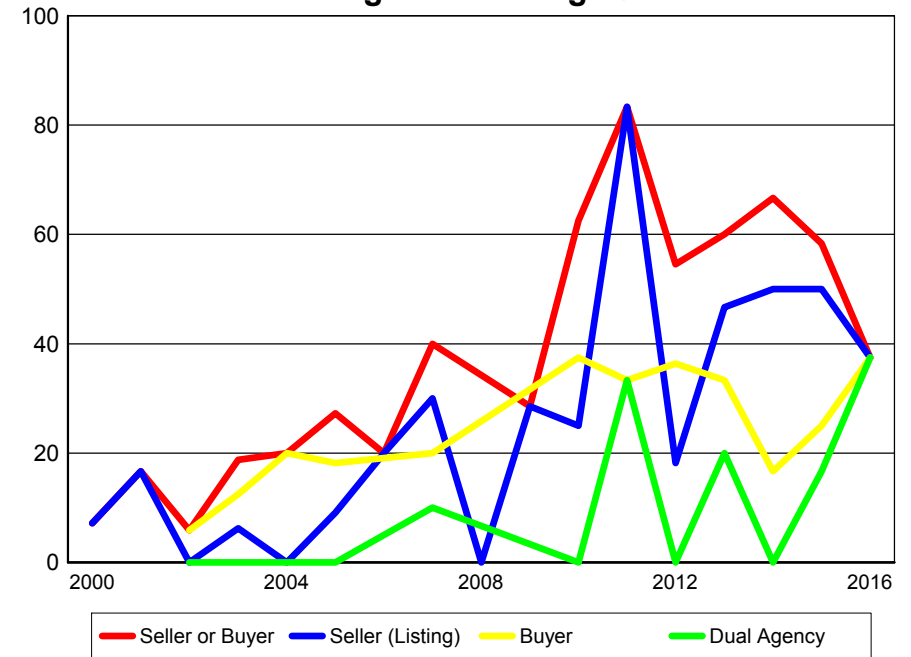
Dennis Tormey
Real Estate Salesperson
914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %

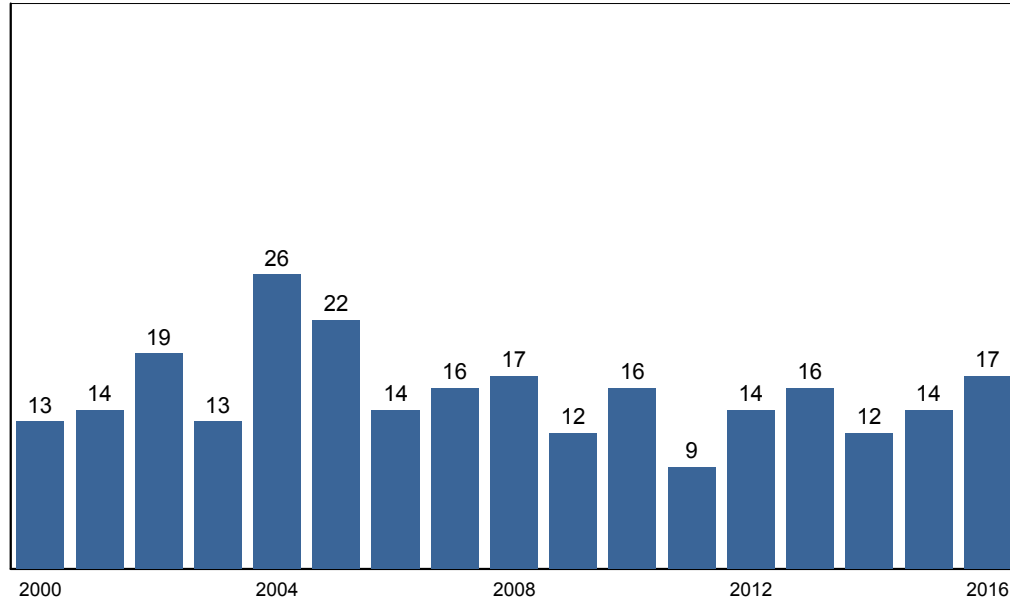


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Total Units Sold	170	14	12	17	16	10	11	5	10	2	7	8	6	11	15	6	12	8
	HL Brokerage:																		
	Seller or Buyer	58	1	2	1	3	2	3	1	4		2	5	5	6	9	4	7	3
	Seller	39	1	2		1		1	1	3		2	2	5	2	7	3	6	3
	Buyer	30			1	2	2	2		2			3	2	4	5	1	3	3
	Dual	11								1				2		3		2	3

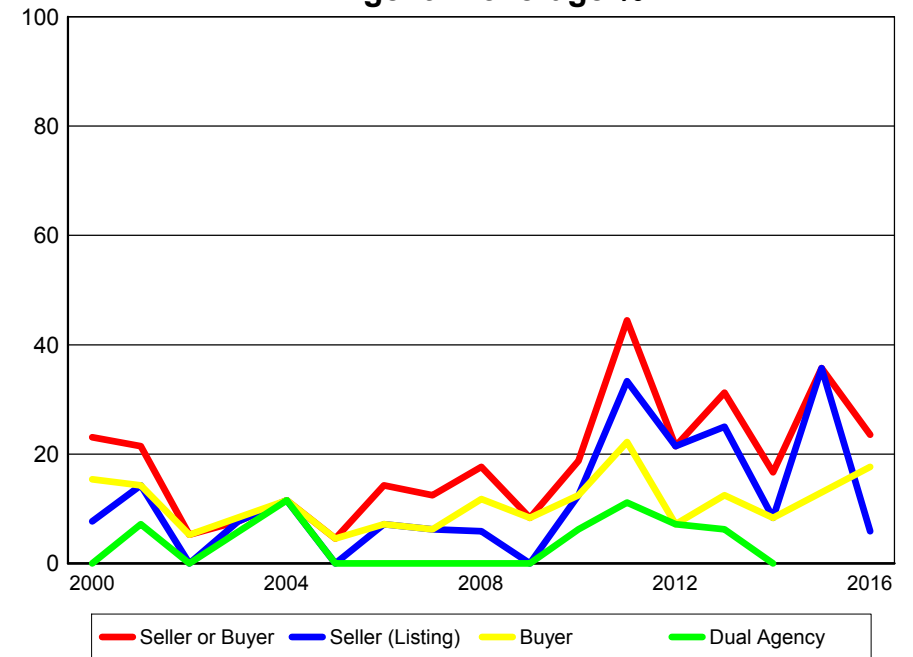
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Scarsdale	Seller or Buyer	35%	7%	17%	6%	19%	20%	27%	20%	40%		29%	63%	83%	55%	60%	67%	58%	38%
	Seller	23%	7%	17%		6%		9%	20%	30%		29%	25%	83%	18%	47%	50%	50%	38%
	Buyer	23%			6%	13%	20%	18%		20%			38%	33%	36%	33%	17%	25%	38%
	Dual	8%								10%				33%		20%		17%	38%



Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Total Units Sold	264	13	14	19	13	26	22	14	16	17	12	16	9	14	16	12	14	17
	<u>HL Brokerage:</u>																		
	Seller or Buyer	46	3	3	1	1	3	1	2	2	3	1	3	4	3	5	2	5	4
	Seller	29	1	2		1	3		1	1	1		2	3	3	4	1	5	1
	Buyer	25	2	2	1		3	1	1	1	2	1	2	2	1	2	1		3
	Dual	8		1			3						1	1	1	1			

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Tuckahoe	Seller or Buyer	17%	23%	21%	5%	8%	12%	5%	14%	13%	18%	8%	19%	44%	21%	31%	17%	36%	24%
	Seller	11%	8%	14%		8%	12%		7%	6%	6%		13%	33%	21%	25%	8%	36%	6%
	Buyer	11%	15%	14%	5%		12%	5%	7%	6%	12%	8%	13%	22%	7%	13%	8%		18%
	Dual	4%		7%			12%						6%	11%	7%	6%			