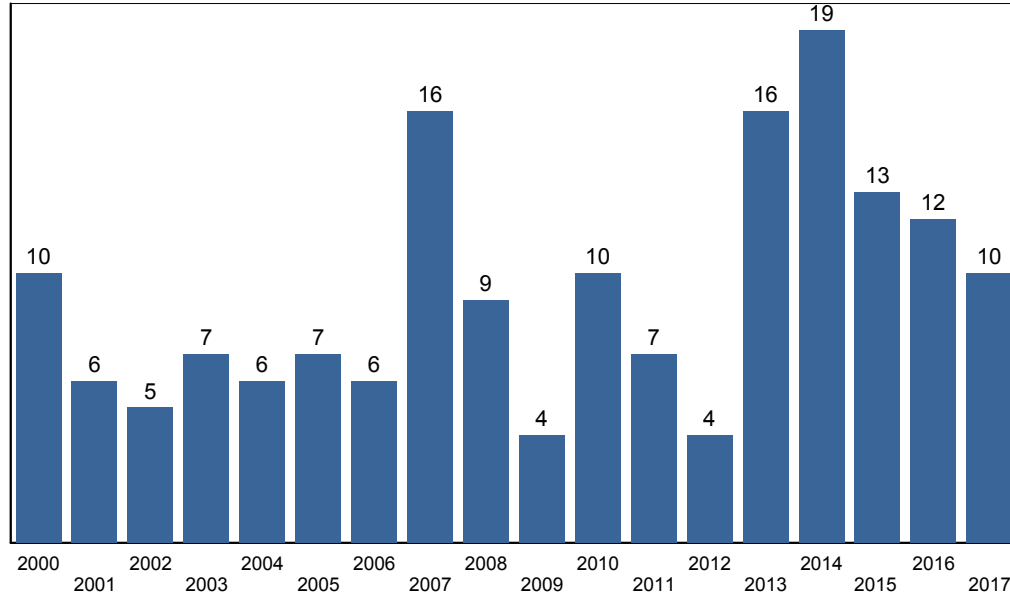


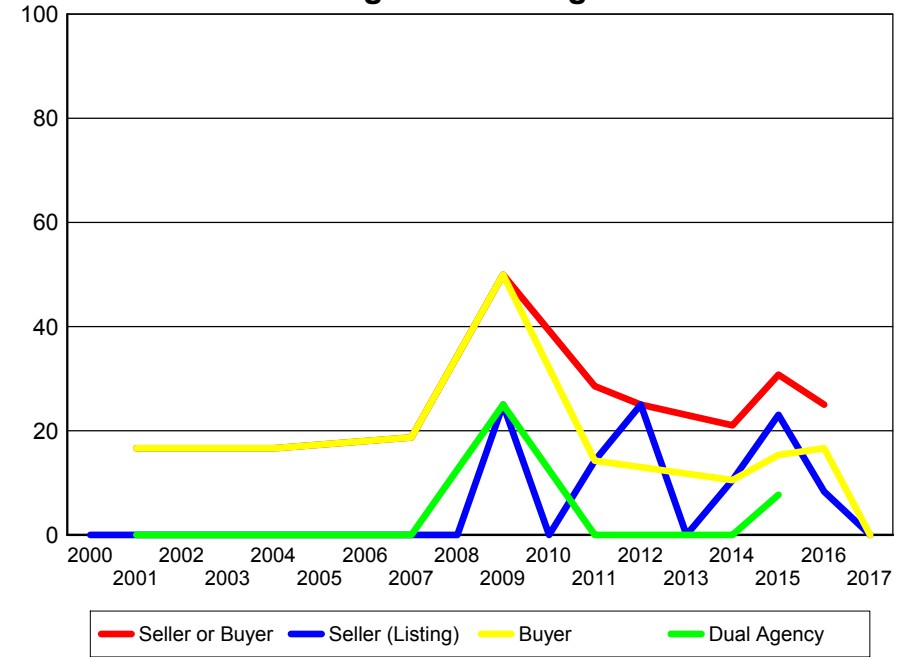
## Dobbs Ferry School District

## Co-Operative

Units Sold



HL Agent Brokerage %



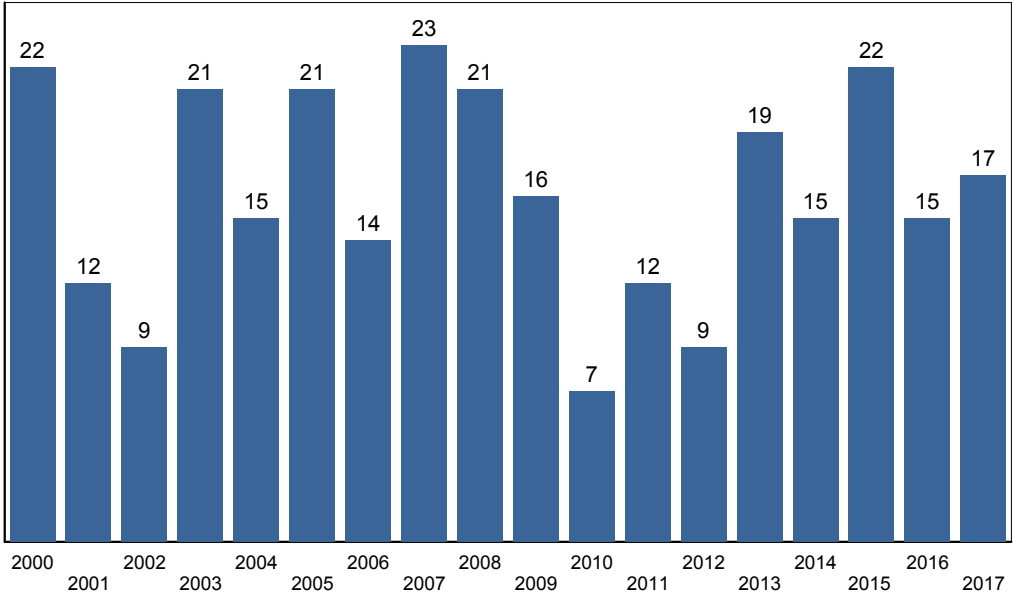
|             |                  | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------------|------------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Dobbs Ferry | Total Units Sold | 167   | 10   | 6    | 5    | 7    | 6    | 7    | 6    | 16   | 9    | 4    | 10   | 7    | 4    | 16   | 19   | 13   | 12   | 10   |
|             | HL Brokerage:    |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|             | Seller or Buyer  | 21    |      | 1    |      |      | 1    |      |      | 3    |      | 2    |      | 2    | 1    |      | 4    | 4    | 3    |      |
|             | Seller           | 9     |      |      |      |      |      |      |      |      |      | 1    |      | 1    |      |      | 2    | 3    | 1    |      |
|             | Buyer            | 14    |      | 1    |      |      | 1    |      |      | 3    |      | 2    |      | 1    |      |      | 2    | 2    | 2    |      |
|             | Dual             | 2     |      |      |      |      |      |      |      |      |      | 1    |      |      |      |      |      | 1    |      |      |

|             |                 | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------------|-----------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Dobbs Ferry | Seller or Buyer | 24%   |      | 17%  |      |      | 17%  |      |      | 19%  |      | 50%  |      | 29%  | 25%  |      | 21%  | 31%  | 25%  |      |
|             | Seller          | 5%    |      |      |      |      |      |      |      |      |      | 25%  |      | 14%  | 25%  |      | 11%  | 23%  | 8%   |      |
|             | Buyer           | 15%   |      | 17%  |      |      | 17%  |      |      | 19%  |      | 50%  |      | 14%  |      |      | 11%  | 15%  | 17%  |      |
|             | Dual            | 3%    |      |      |      |      |      |      |      |      |      | 25%  |      |      |      |      |      | 8%   |      |      |

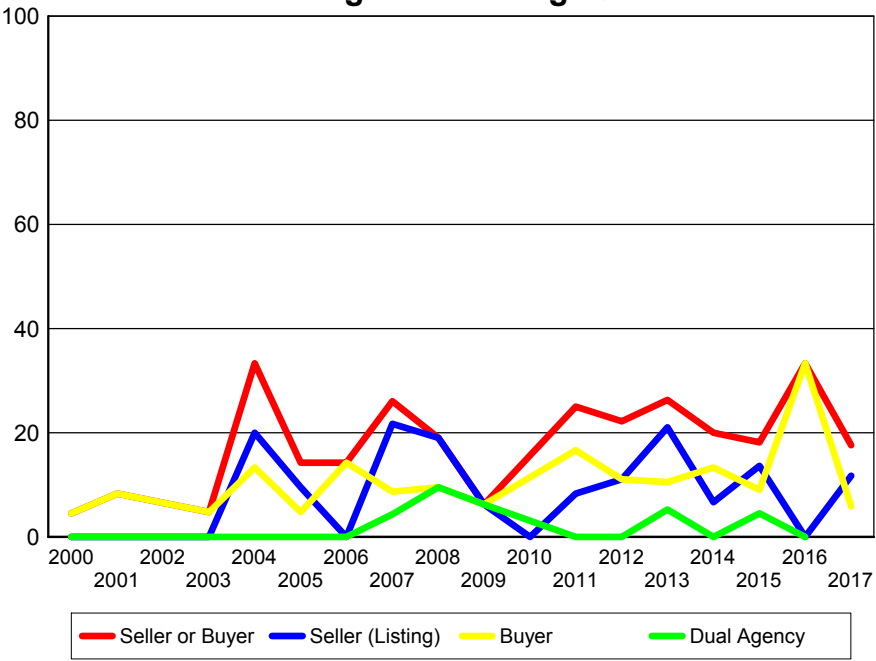
Hastings School District

Co-Operative

Units Sold



HL Agent Brokerage %



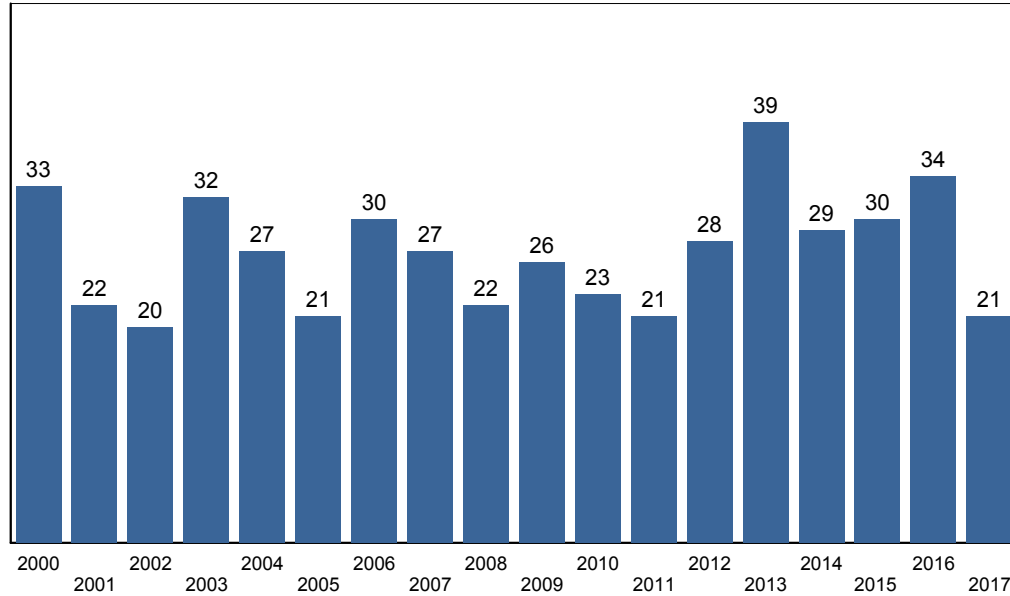
|          |                  | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|----------|------------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Hastings | Total Units Sold | 290   | 22   | 12   | 9    | 21   | 15   | 21   | 14   | 23   | 21   | 16   | 7    | 12   | 9    | 19   | 15   | 22   | 15   | 17   |
|          | HL Brokerage:    |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|          | Seller or Buyer  | 49    | 1    | 1    |      | 1    | 5    | 3    | 2    | 6    | 4    | 1    |      | 3    | 2    | 5    | 3    | 4    | 5    | 3    |
|          | Seller           | 27    |      |      |      |      | 3    | 2    |      | 5    | 4    | 1    |      | 1    | 1    | 4    | 1    | 3    |      | 2    |
|          | Buyer            | 28    | 1    | 1    |      | 1    | 2    | 1    | 2    | 2    | 2    | 1    |      | 2    | 1    | 2    | 2    | 2    | 5    | 1    |
|          | Dual             | 6     |      |      |      |      |      |      |      | 1    | 2    | 1    |      |      |      | 1    |      | 1    |      |      |

|          |                 | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|----------|-----------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Hastings | Seller or Buyer | 18%   | 5%   | 8%   |      | 5%   | 33%  | 14%  | 14%  | 26%  | 19%  | 6%   |      | 25%  | 22%  | 26%  | 20%  | 18%  | 33%  | 18%  |
|          | Seller          | 9%    |      |      |      |      | 20%  | 10%  |      | 22%  | 19%  | 6%   |      | 8%   | 11%  | 21%  | 7%   | 14%  |      | 12%  |
|          | Buyer           | 10%   | 5%   | 8%   |      | 5%   | 13%  | 5%   | 14%  | 9%   | 10%  | 6%   |      | 17%  | 11%  | 11%  | 13%  | 9%   | 33%  | 6%   |
|          | Dual            | 2%    |      |      |      |      |      |      |      | 4%   | 10%  | 6%   |      |      |      | 5%   |      | 5%   |      |      |

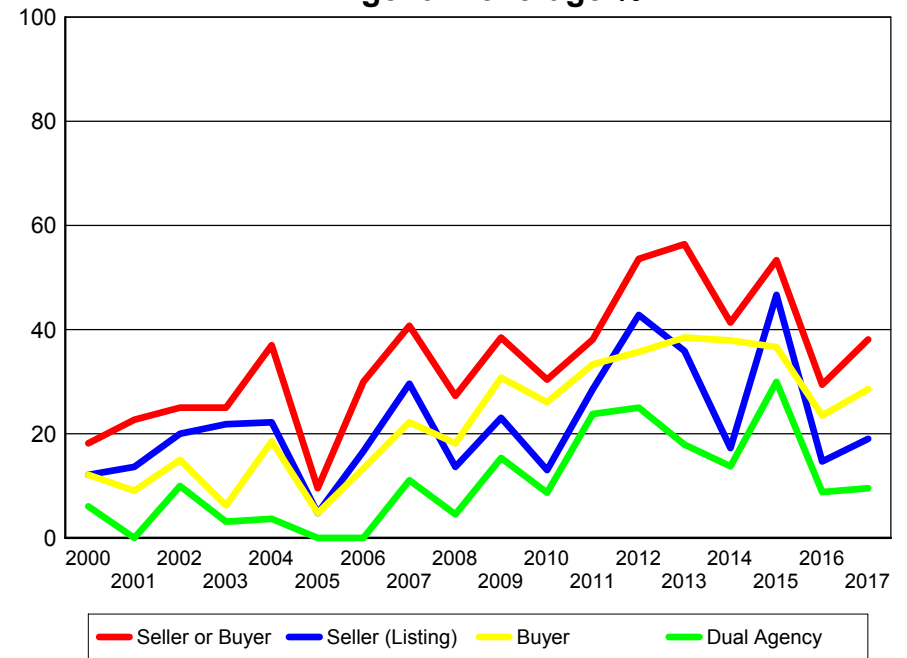
## Irvington School District

## Co-Operative

Units Sold



HL Agent Brokerage %



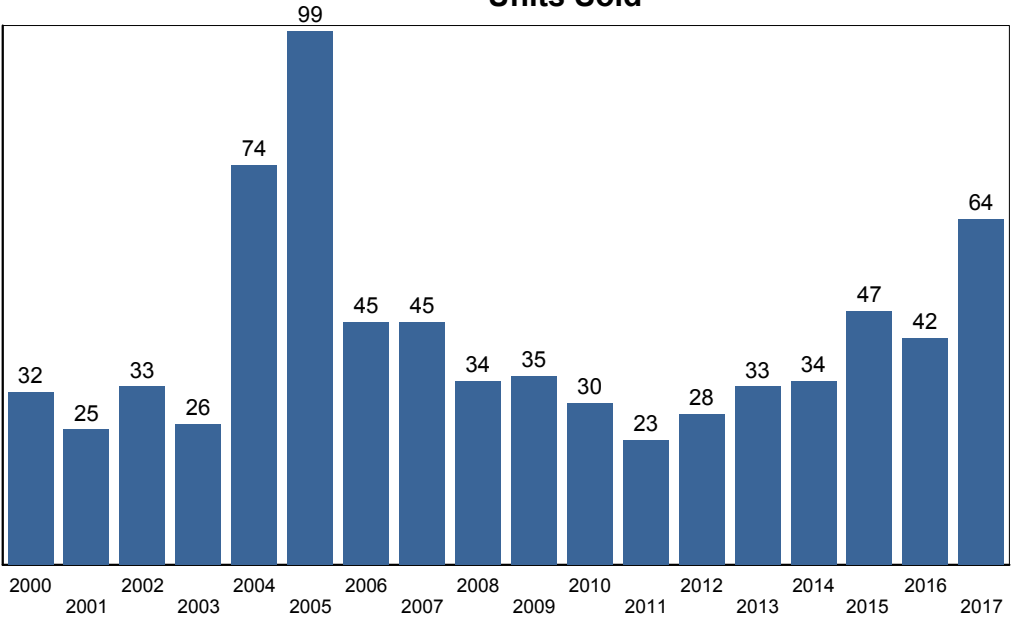
|           |                      | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------|----------------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Irvington | Total Units Sold     | 485   | 33   | 22   | 20   | 32   | 27   | 21   | 30   | 27   | 22   | 26   | 23   | 21   | 28   | 39   | 29   | 30   | 34   | 21   |
|           | <u>HL Brokerage:</u> |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|           | Seller or Buyer      | 170   | 6    | 5    | 5    | 8    | 10   | 2    | 9    | 11   | 6    | 10   | 7    | 8    | 15   | 22   | 12   | 16   | 10   | 8    |
|           | Seller               | 110   | 4    | 3    | 4    | 7    | 6    | 1    | 5    | 8    | 3    | 6    | 3    | 6    | 12   | 14   | 5    | 14   | 5    | 4    |
|           | Buyer                | 113   | 4    | 2    | 3    | 2    | 5    | 1    | 4    | 6    | 4    | 8    | 6    | 7    | 10   | 15   | 11   | 11   | 8    | 6    |
|           | Dual                 | 53    | 2    |      | 2    | 1    | 1    |      |      | 3    | 1    | 4    | 2    | 5    | 7    | 7    | 4    | 9    | 3    | 2    |

|           |                 | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------|-----------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Irvington | Seller or Buyer | 35%   | 18%  | 23%  | 25%  | 25%  | 37%  | 10%  | 30%  | 41%  | 27%  | 38%  | 30%  | 38%  | 54%  | 56%  | 41%  | 53%  | 29%  | 38%  |
|           | Seller          | 23%   | 12%  | 14%  | 20%  | 22%  | 22%  | 5%   | 17%  | 30%  | 14%  | 23%  | 13%  | 29%  | 43%  | 36%  | 17%  | 47%  | 15%  | 19%  |
|           | Buyer           | 23%   | 12%  | 9%   | 15%  | 6%   | 19%  | 5%   | 13%  | 22%  | 18%  | 31%  | 26%  | 33%  | 36%  | 38%  | 38%  | 37%  | 24%  | 29%  |
|           | Dual            | 11%   | 6%   |      | 10%  | 3%   | 4%   |      |      | 11%  | 5%   | 15%  | 9%   | 24%  | 25%  | 18%  | 14%  | 30%  | 9%   | 10%  |

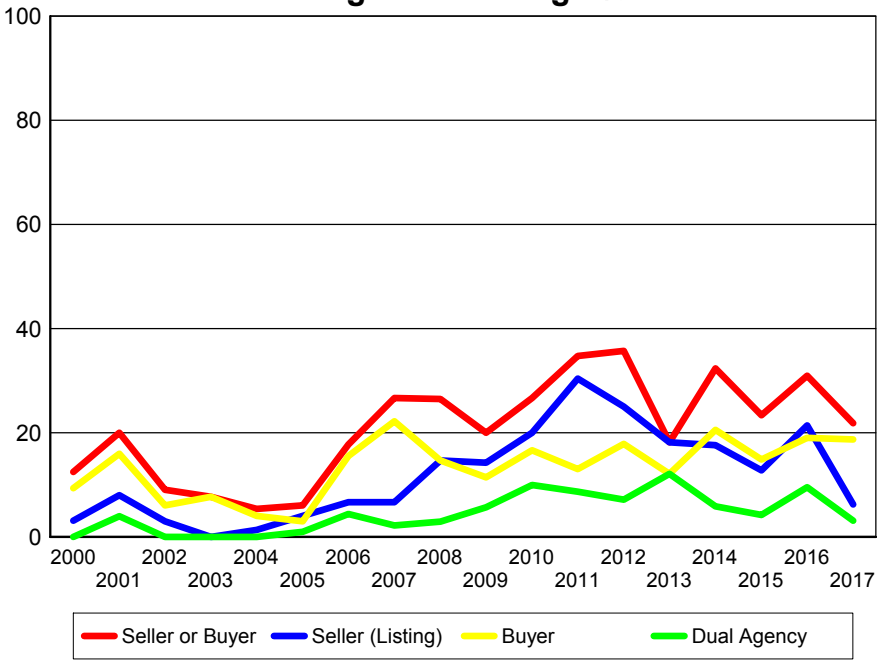
Ossining School District

Co-Operative

Units Sold



HL Agent Brokerage %



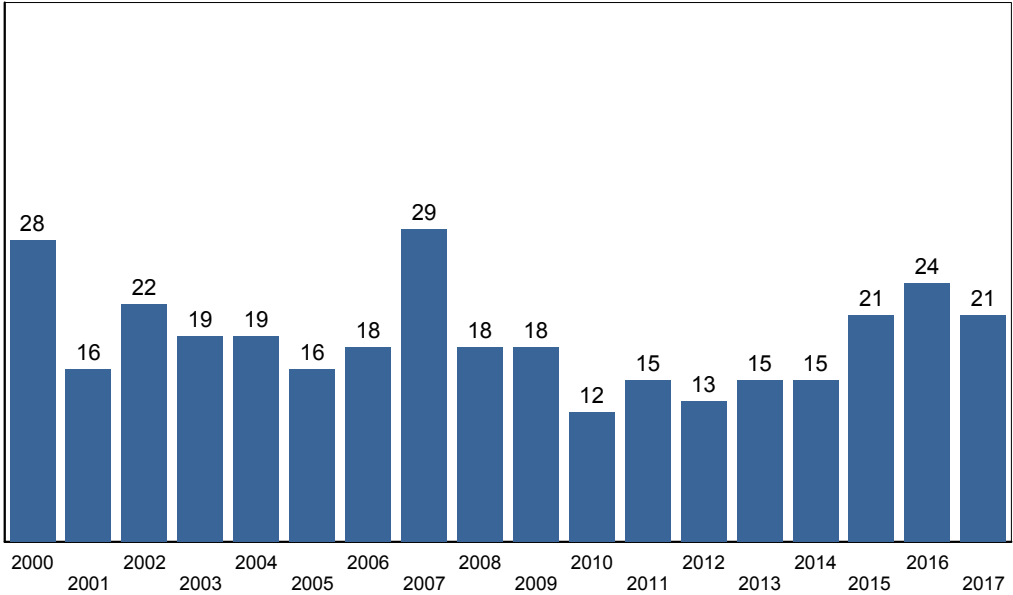
|          |                  | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|----------|------------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Ossining | Total Units Sold | 749   | 32   | 25   | 33   | 26   | 74   | 99   | 45   | 45   | 34   | 35   | 30   | 23   | 28   | 33   | 34   | 47   | 42   | 64   |
|          | HL Brokerage:    |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|          | Seller or Buyer  | 141   | 4    | 5    | 3    | 2    | 4    | 6    | 8    | 12   | 9    | 7    | 8    | 8    | 10   | 6    | 11   | 11   | 13   | 14   |
|          | Seller           | 76    | 1    | 2    | 1    |      | 1    | 4    | 3    | 3    | 5    | 5    | 6    | 7    | 7    | 6    | 6    | 6    | 9    | 4    |
|          | Buyer            | 94    | 3    | 4    | 2    | 2    | 3    | 3    | 7    | 10   | 5    | 4    | 5    | 3    | 5    | 4    | 7    | 7    | 8    | 12   |
|          | Dual             | 29    |      | 1    |      |      |      | 1    | 2    | 1    | 1    | 2    | 3    | 2    | 2    | 4    | 2    | 2    | 4    | 2    |

|          |                 | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|----------|-----------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Ossining | Seller or Buyer | 19%   | 13%  | 20%  | 9%   | 8%   | 5%   | 6%   | 18%  | 27%  | 26%  | 20%  | 27%  | 35%  | 36%  | 18%  | 32%  | 23%  | 31%  | 22%  |
|          | Seller          | 10%   | 3%   | 8%   | 3%   |      | 1%   | 4%   | 7%   | 7%   | 15%  | 14%  | 20%  | 30%  | 25%  | 18%  | 18%  | 13%  | 21%  | 6%   |
|          | Buyer           | 13%   | 9%   | 16%  | 6%   | 8%   | 4%   | 3%   | 16%  | 22%  | 15%  | 11%  | 17%  | 13%  | 18%  | 12%  | 21%  | 15%  | 19%  | 19%  |
|          | Dual            | 4%    |      | 4%   |      |      | 1%   | 4%   | 2%   | 3%   | 3%   | 6%   | 10%  | 9%   | 7%   | 12%  | 6%   | 4%   | 10%  | 3%   |

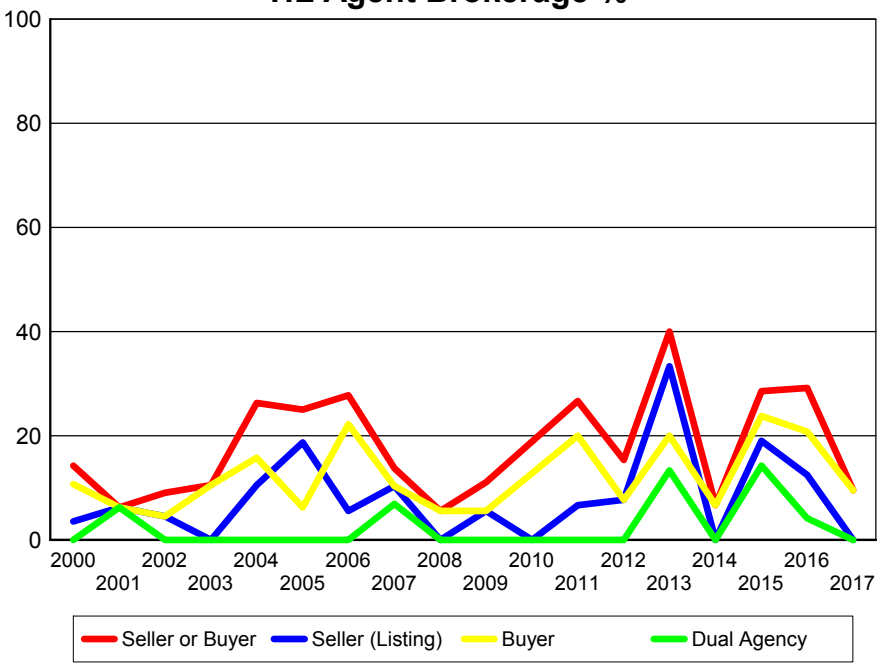
Tarrytown School District

Co-Operative

Units Sold



HL Agent Brokerage %



|           |                  | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------|------------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Tarrytown | Total Units Sold | 339   | 28   | 16   | 22   | 19   | 19   | 16   | 18   | 29   | 18   | 18   | 12   | 15   | 13   | 15   | 15   | 21   | 24   | 21   |
|           | HL Brokerage:    |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|           | Seller or Buyer  | 58    | 4    | 1    | 2    | 2    | 5    | 4    | 5    | 4    | 1    | 2    |      | 4    | 2    | 6    | 1    | 6    | 7    | 2    |
|           | Seller           | 27    | 1    | 1    | 1    |      | 2    | 3    | 1    | 3    |      | 1    |      | 1    | 1    | 5    |      | 4    | 3    |      |
|           | Buyer            | 40    | 3    | 1    | 1    | 2    | 3    | 1    | 4    | 3    | 1    | 1    |      | 3    | 1    | 3    | 1    | 5    | 5    | 2    |
|           | Dual             | 9     |      | 1    |      |      |      |      |      | 2    |      |      |      |      |      | 2    |      | 3    | 1    |      |

|           |                 | Total | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------|-----------------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Tarrytown | Seller or Buyer | 18%   | 14%  | 6%   | 9%   | 11%  | 26%  | 25%  | 28%  | 14%  | 6%   | 11%  |      | 27%  | 15%  | 40%  | 7%   | 29%  | 29%  | 10%  |
|           | Seller          | 8%    | 4%   | 6%   | 5%   |      | 11%  | 19%  | 6%   | 10%  |      | 6%   |      | 7%   | 8%   | 33%  |      | 19%  | 13%  |      |
|           | Buyer           | 12%   | 11%  | 6%   | 5%   | 11%  | 16%  | 6%   | 22%  | 10%  | 6%   | 6%   |      | 20%  | 8%   | 20%  | 7%   | 24%  | 21%  | 10%  |
|           | Dual            | 3%    |      | 6%   |      |      |      |      |      | 7%   |      |      |      |      |      | 13%  |      | 14%  | 4%   |      |