

New York City Gateway Single Family Homes

Average Sale Price per Square Foot

SCHOOL DISTRICT	3 Mths Mar 2017	3 Mths Mar 2016	% Change	12 Mths Dec 2016	12 Mths Dec 2015	% Change	12 Mths Mar 2017	12 Mths Mar 2016	% Change
Mount Vernon	\$178	\$187	-4.8%	\$186	\$186	-0.1%	\$184	\$186	-1.1%
New Rochelle	\$280	\$260	7.8%	\$286	\$280	2.2%	\$290	\$280	3.7%
Pelham	\$349	\$340	2.7%	\$353	\$350	1.0%	\$354	\$350	1.2%
Yonkers	\$254	\$238	6.5%	\$257	\$250	2.5%	\$260	\$251	3.5%
New York City Gateway	\$261	\$248	5.2%	\$272	\$269	1.1%	\$274	\$269	1.9%

Average Days on Market to Contract

SCHOOL DISTRICT	3 Mths Mar 2017	3 Mths Mar 2016	Inc / Dec	12 Mths Dec 2016	12 Mths Dec 2015	Inc / Dec	12 Mths Mar 2017	12 Mths Mar 2016	Inc / Dec
Mount Vernon	124	152	-28	123	127	-4	119	136	-17
New Rochelle	112	101	11	81	91	-10	83	86	-4
Pelham	88	96	-7	66	72	-6	66	73	-7
Yonkers	105	91	14	83	96	-13	87	91	-4
New York City Gateway	108	102	7	86	95	-9	88	92	-5

List Price Realization Rates

SCHOOL DISTRICT	3 Mths Mar 2017	3 Mths Mar 2016	% Change	12 Mths Dec 2016	12 Mths Dec 2015	% Change	12 Mths Mar 2017	12 Mths Mar 2016	% Change
Mount Vernon	96.9%	95.6%	1.3%	96.8%	96.3%	0.5%	97.1%	96.0%	1.0%
New Rochelle	96.9%	94.9%	2.1%	97.3%	97.0%	0.3%	97.7%	96.8%	0.9%
Pelham	98.3%	96.8%	1.4%	98.6%	100.4%	-1.8%	98.7%	100.3%	-1.5%
Yonkers	97.5%	96.6%	0.8%	97.6%	97.9%	-0.3%	97.8%	97.8%	0.0%
New York City Gateway	97.4%	95.9%	1.4%	97.6%	97.9%	-0.3%	97.9%	97.7%	0.1%