

New York City Gateway
Single Family Homes

Average Sale Price per Square Foot

| SCHOOL DISTRICT | 3 Mths Mar 2017 | 3 Mths Mar 2016 | % Change | 12 Mths Dec 2016 | 12 Mths Dec 2015 | % Change | 12 Mths Mar 2017 | 12 Mths Mar 2016 | % Change |
|-----------------------|--------------------|--------------------|-------------|---------------------|---------------------|-------------|---------------------|---------------------|-------------|
| Mount Vernon | \$178 | \$187 | -4.8% | \$186 | \$186 | -0.1% | \$184 | \$186 | -1.1% |
| New Rochelle | \$280 | \$260 | 7.8% | \$286 | \$280 | 2.2% | \$290 | \$280 | 3.7% |
| Pelham | \$349 | \$340 | 2.7% | \$353 | \$350 | 1.0% | \$354 | \$350 | 1.2% |
| Yonkers | \$254 | \$238 | 6.5% | \$257 | \$250 | 2.5% | \$260 | \$251 | 3.5% |
| New York City Gateway | \$261 | \$248 | 5.2% | \$272 | \$269 | 1.1% | \$274 | \$269 | 1.9% |

Average Days on Market to Contract

| SCHOOL DISTRICT | 3 Mths Mar 2017 | 3 Mths Mar 2016 | Inc / Dec | 12 Mths Dec 2016 | 12 Mths Dec 2015 | Inc / Dec | 12 Mths Mar 2017 | 12 Mths Mar 2016 | Inc / Dec |
|-----------------------|--------------------|--------------------|--------------|---------------------|---------------------|--------------|---------------------|---------------------|--------------|
| Mount Vernon | 124 | 152 | -28 | 123 | 127 | -4 | 119 | 136 | -17 |
| New Rochelle | 112 | 101 | 11 | 81 | 91 | -10 | 83 | 86 | -4 |
| Pelham | 88 | 96 | -7 | 66 | 72 | -6 | 66 | 73 | -7 |
| Yonkers | 105 | 91 | 14 | 83 | 96 | -13 | 87 | 91 | -4 |
| New York City Gateway | 108 | 102 | 7 | 86 | 95 | -9 | 88 | 92 | -5 |

List Price Realization Rates

| SCHOOL DISTRICT | 3 Mths Mar 2017 | 3 Mths Mar 2016 | % Change | 12 Mths Dec 2016 | 12 Mths Dec 2015 | % Change | 12 Mths Mar 2017 | 12 Mths Mar 2016 | % Change |
|-----------------------|--------------------|--------------------|-------------|---------------------|---------------------|-------------|---------------------|---------------------|-------------|
| Mount Vernon | 96.9% | 95.6% | 1.3% | 96.8% | 96.3% | 0.5% | 97.1% | 96.0% | 1.0% |
| New Rochelle | 96.9% | 94.9% | 2.1% | 97.3% | 97.0% | 0.3% | 97.7% | 96.8% | 0.9% |
| Pelham | 98.3% | 96.8% | 1.4% | 98.6% | 100.4% | -1.8% | 98.7% | 100.3% | -1.5% |
| Yonkers | 97.5% | 96.6% | 0.8% | 97.6% | 97.9% | -0.3% | 97.8% | 97.8% | 0.0% |
| New York City Gateway | 97.4% | 95.9% | 1.4% | 97.6% | 97.9% | -0.3% | 97.9% | 97.7% | 0.1% |