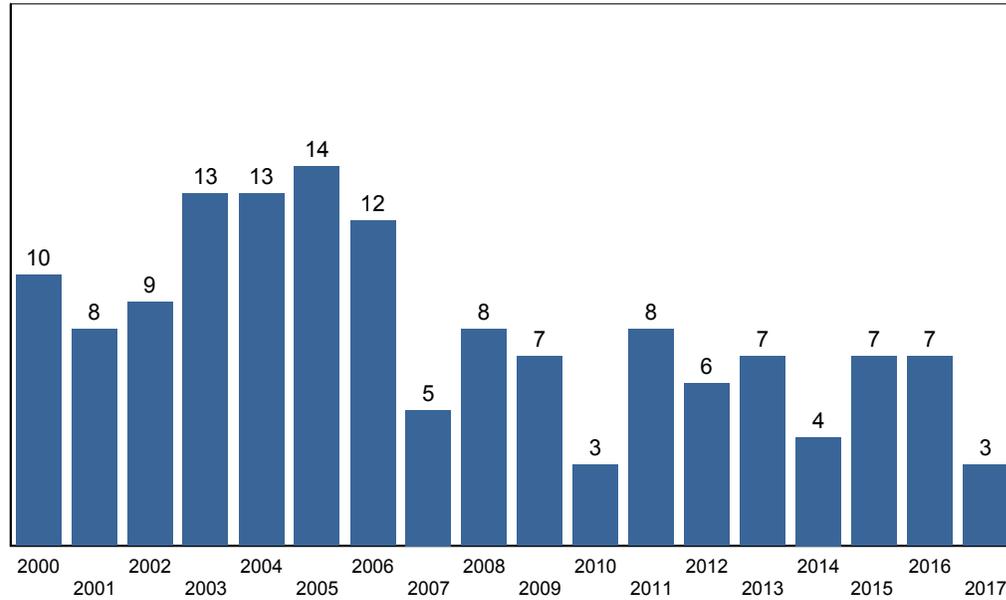
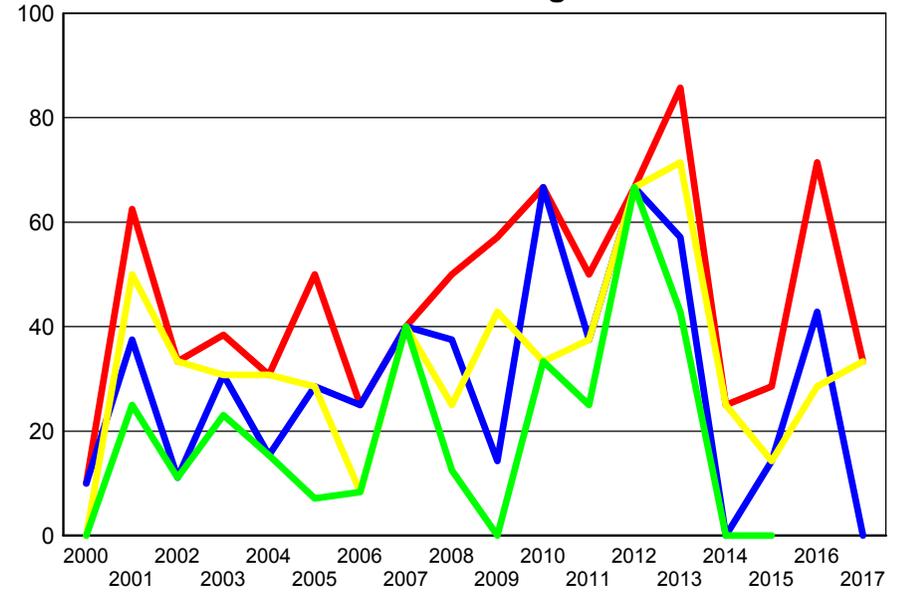


Condominiums

Units Sold



HL Unit Brokerage %



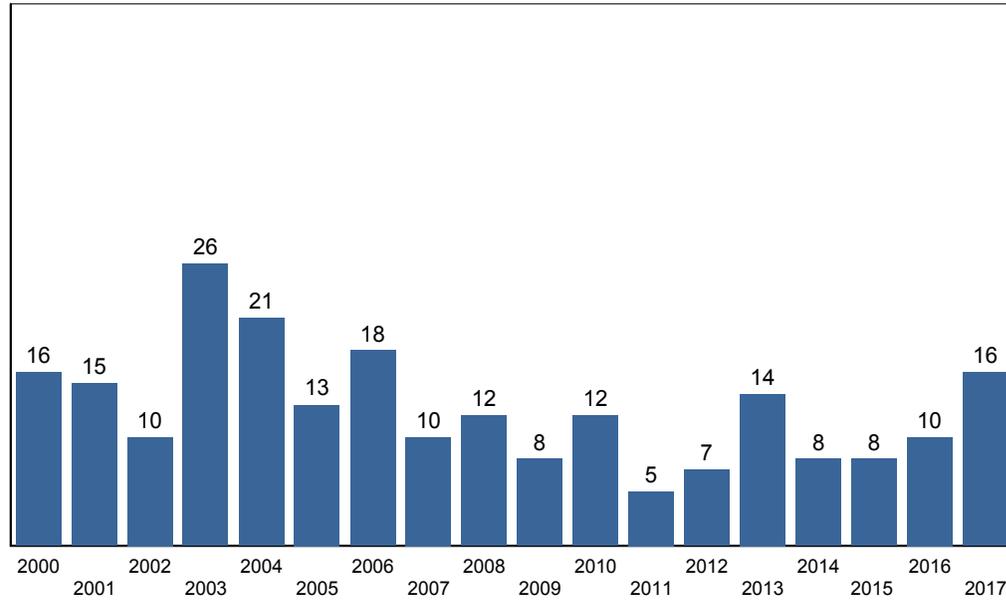
— Seller or Buyer
 — Seller (Listing)
 — Buyer
 — Dual Agency

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Bronxville	Total Units Sold	144	10	8	9	13	13	14	12	5	8	7	3	8	6	7	4	7	7	3
	HL Brokerage:																			
	Seller or Buyer	63	1	5	3	5	4	7	3	2	4	4	2	4	4	6	1	2	5	1
	Seller	41	1	3	1	4	2	4	3	2	3	1	2	3	4	4	4	1	1	3
	Buyer	45		4	3	4	4	4	1	2	2	3	1	3	4	5	1	1	2	1
Dual	23		2	1	3	2	1	1	2	1	3	1	2	4	3					

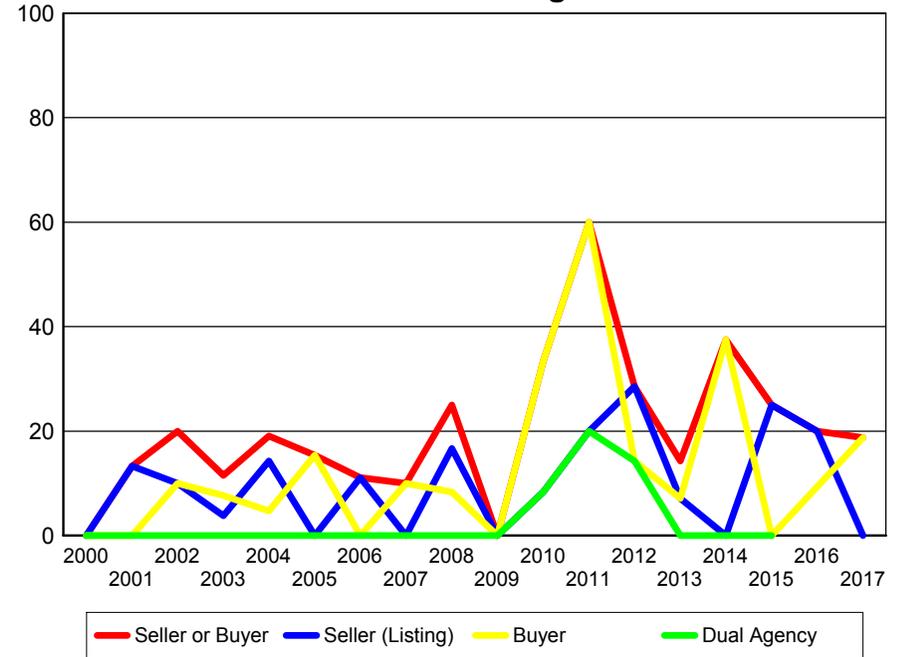
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Bronxville	Seller or Buyer	44%	10%	63%	33%	38%	31%	50%	25%	40%	50%	57%	67%	50%	67%	86%	25%	29%	71%	33%
	Seller	28%	10%	38%	11%	31%	15%	29%	25%	40%	38%	14%	67%	38%	67%	57%	25%	14%	43%	33%
	Buyer	31%		50%	33%	31%	31%	29%	8%	40%	25%	43%	33%	38%	67%	71%	25%	14%	29%	33%
	Dual	17%		25%	11%	23%	15%	7%	8%	40%	13%	43%	33%	25%	67%	43%				

Condominiums

Units Sold



HL Unit Brokerage %

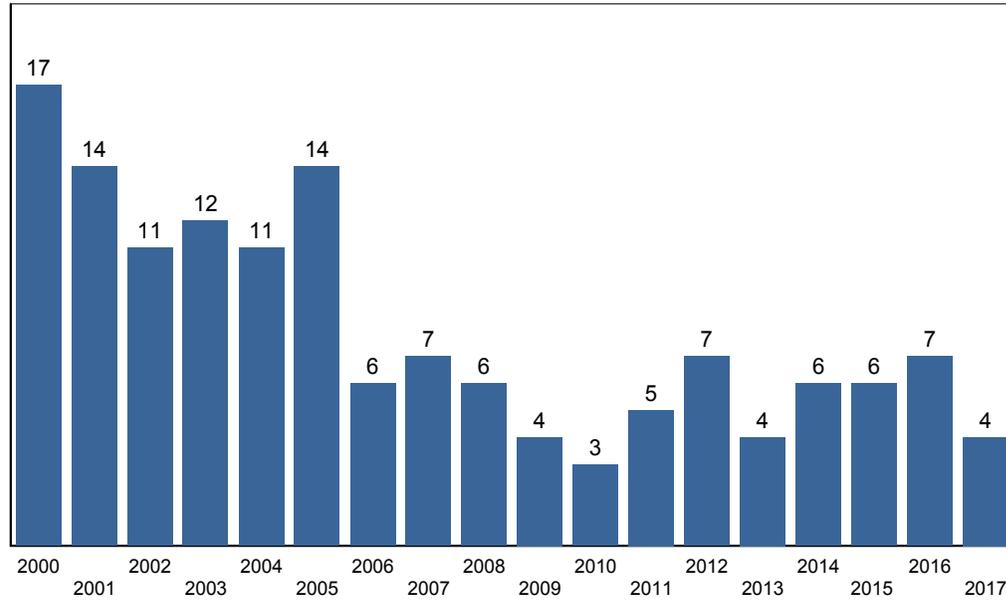


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	
Eastchester	Total Units Sold	229	16	15	10	26	21	13	18	10	12	8	12	5	7	14	8	8	10	16	
	HL Brokerage:																				
	Seller or Buyer	40		2	2	3	4	2	2	1	3		4	3	2	2	3	2	2	3	
	Seller	20		2	1	1	3		2		2		1	1	2	1		2	2		
	Buyer	23			1	2	1	2		1	1		4	3	1	1	3				
Dual	3												1	1							

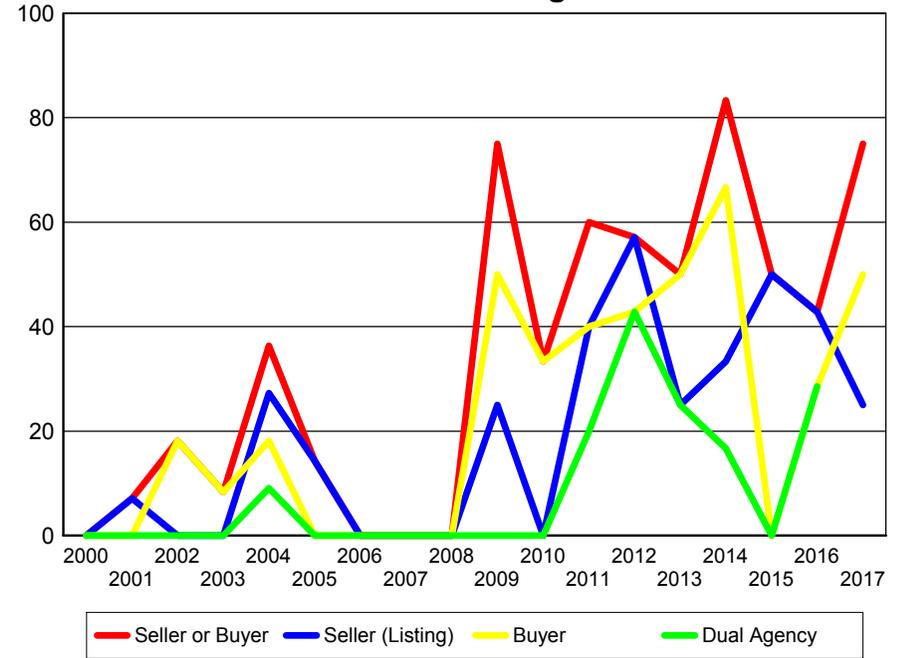
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Eastchester	Seller or Buyer	17%		13%	20%	12%	19%	15%	11%	10%	25%		33%	60%	29%	14%	38%	25%	20%	19%
	Seller	9%		13%	10%	4%	14%		11%		17%		8%	20%	29%	7%		25%	20%	
	Buyer	11%			10%	8%	5%	15%		10%	8%		33%	60%	14%	7%	38%			19%
	Dual	1%											8%	20%	14%					

Condominiums

Units Sold



HL Unit Brokerage %

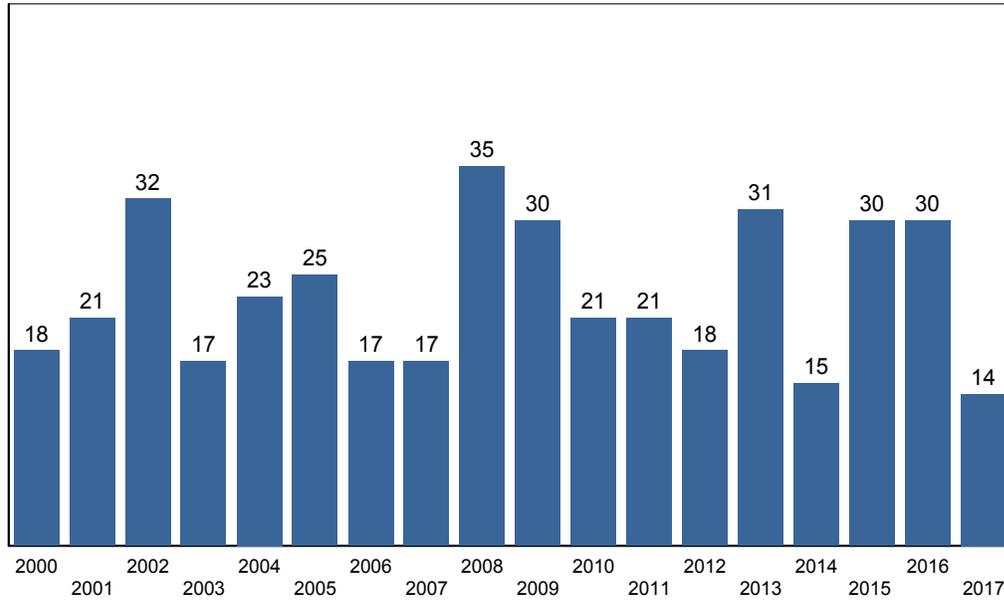


		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Edgemont	Total Units Sold	144	17	14	11	12	11	14	6	7	6	4	3	5	7	4	6	6	7	4
	HL Brokerage:																			
	Seller or Buyer	37		1	2	1	4	2				3	1	3	4	2	5	3	3	3
	Seller	23		1			3	2				1		2	4	1	2	3	3	1
	Buyer	23			2	1	2					2	1	2	3	2	4		2	2
Dual	9					1	1						1	3	1	1		2		

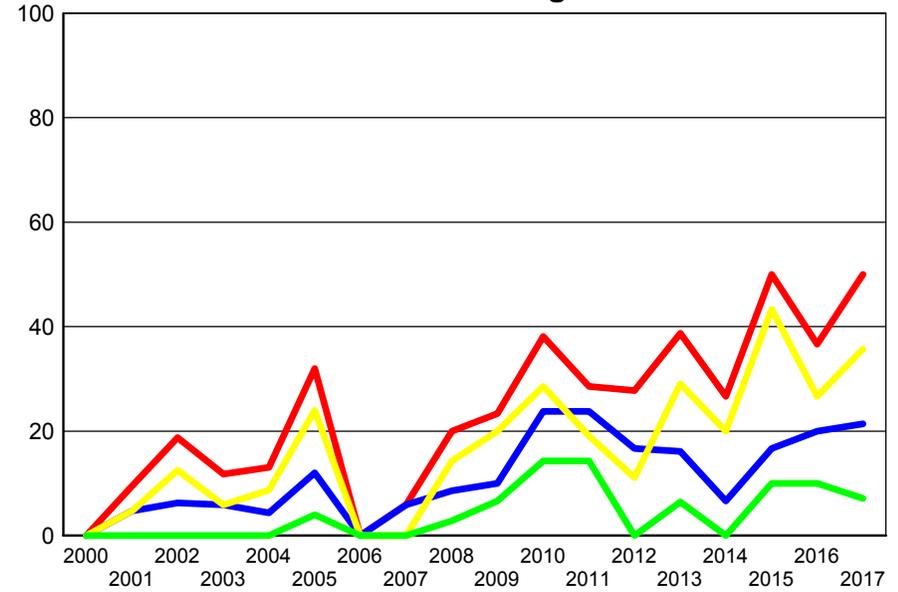
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Edgemont	Seller or Buyer	26%		7%	18%	8%	36%	14%				75%	33%	60%	57%	50%	83%	50%	43%	75%
	Seller	16%		7%			27%	14%				25%		40%	57%	25%	33%	50%	43%	25%
	Buyer	16%			18%	8%	18%					50%	33%	40%	43%	50%	67%		29%	50%
	Dual	6%					9%							20%	43%	25%	17%		29%	

Condominiums

Units Sold



HL Unit Brokerage %



— Seller or Buyer
 — Seller (Listing)
 — Buyer
 — Dual Agency

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	
Tuckahoe	Total Units Sold	415	18	21	32	17	23	25	17	17	35	30	21	21	18	31	15	30	30	14	
	HL Brokerage:																				
	Seller or Buyer	104		2	6	2	3	8		1	7	7	8	6	5	12	4	15	11	7	
	Seller	48		1	2	1	1	3		1	3	3	5	5	3	5	1	5	6	3	
	Buyer	75		1	4	1	2	6			5	6	6	4	2	9	3	13	8	5	
Dual	19						1				1	2	3		2		3	3	1		

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Tuckahoe	Seller or Buyer	25%		10%	19%	12%	13%	32%		6%	20%	23%	38%	29%	28%	39%	27%	50%	37%	50%
	Seller	12%		5%	6%	6%	4%	12%		6%	9%	10%	24%	24%	17%	16%	7%	17%	20%	21%
	Buyer	18%		5%	13%	6%	9%	24%			14%	20%	29%	19%	11%	29%	20%	43%	27%	36%
	Dual	5%						4%			3%	7%	14%	14%		6%		10%	10%	7%