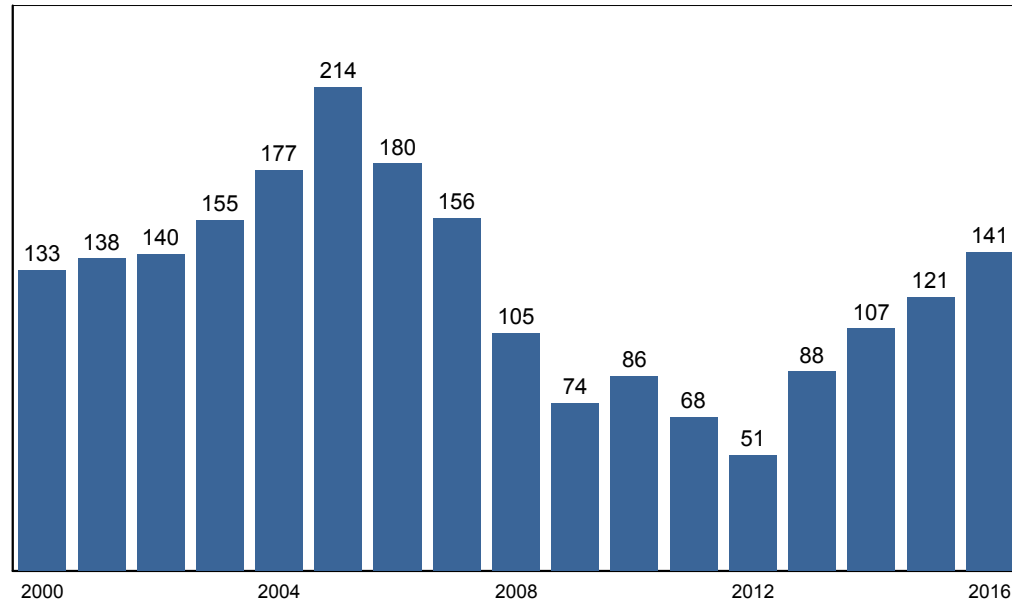


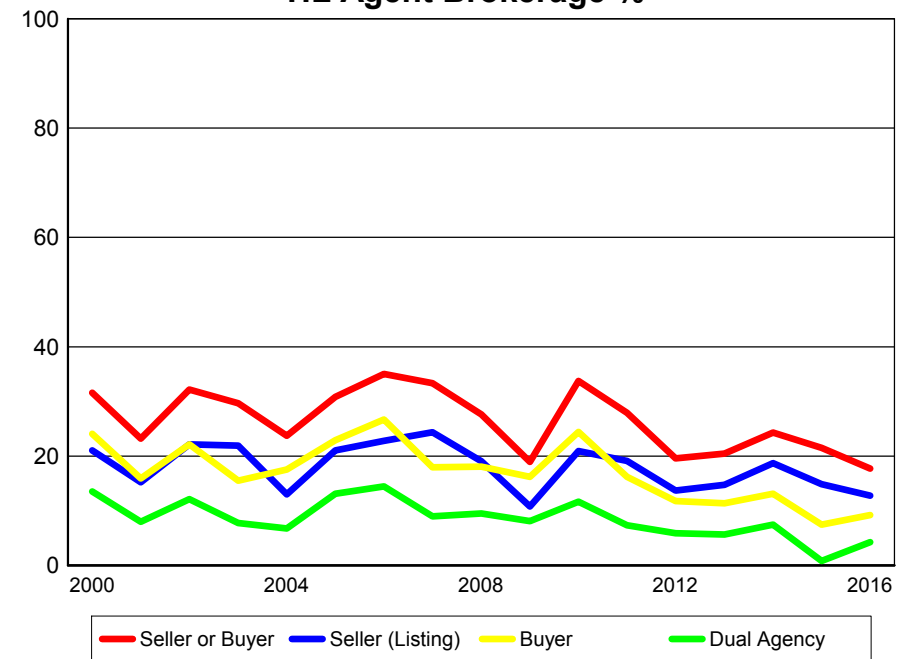


Coops

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Total Units Sold	2,134	133	138	140	155	177	214	180	156	105	74	86	68	51	88	107	121	141
	<u>HL Brokerage:</u>																		
	Seller or Buyer	584	42	32	45	46	42	66	63	52	29	14	29	19	10	18	26	26	25
	Seller	396	28	21	31	34	23	45	41	38	20	8	18	13	7	13	20	18	18
	Buyer	380	32	22	31	24	31	49	48	28	19	12	21	11	6	10	14	9	13
	Dual	192	18	11	17	12	12	28	26	14	10	6	10	5	3	5	8	1	6

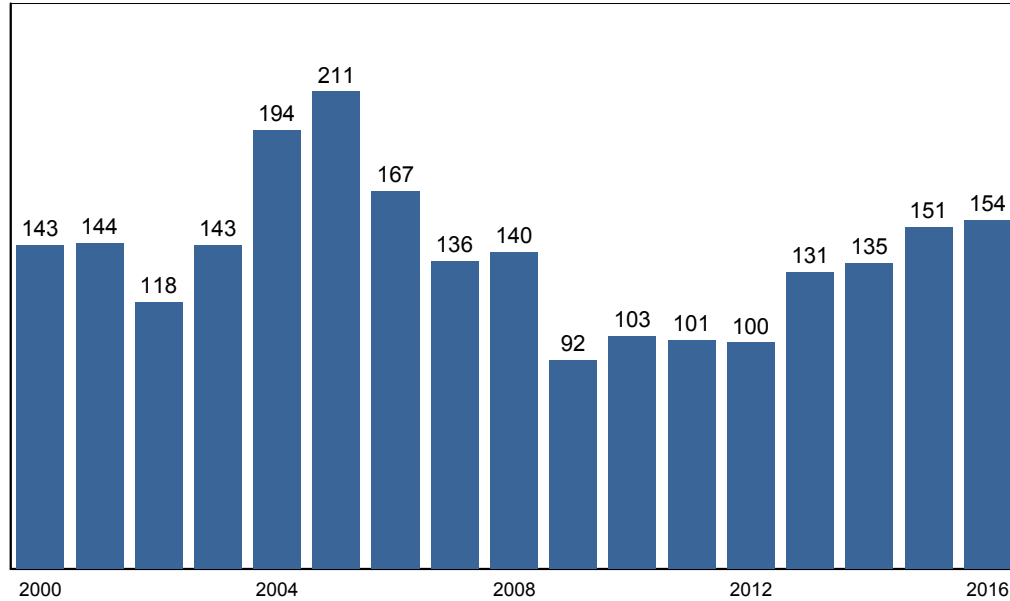
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Mount Vernon	Seller or Buyer	27%	32%	23%	32%	30%	24%	31%	35%	33%	28%	19%	34%	28%	20%	20%	24%	21%	18%
	Seller	19%	21%	15%	22%	22%	13%	21%	23%	24%	19%	11%	21%	19%	14%	15%	19%	15%	13%
	Buyer	18%	24%	16%	22%	15%	18%	23%	27%	18%	18%	16%	24%	16%	12%	11%	13%	7%	9%
	Dual	9%	14%	8%	12%	8%	7%	13%	14%	9%	10%	8%	12%	7%	6%	6%	7%	1%	4%

Coops

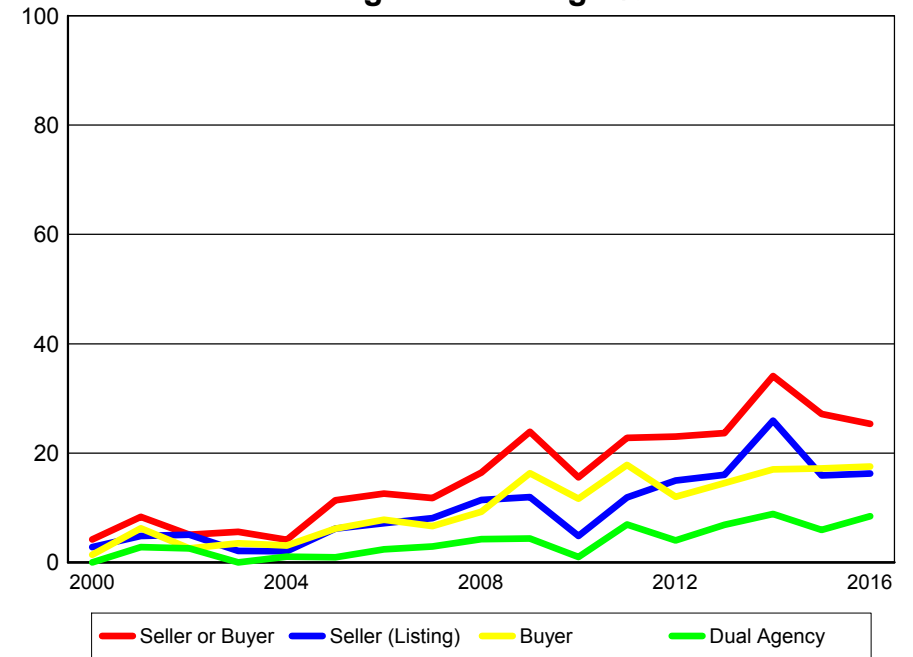
Dennis Tormey
Real Estate Salesperson
914.573.9379
dtormey@houlihanlawrence.com



Units Sold



HL Agent Brokerage %



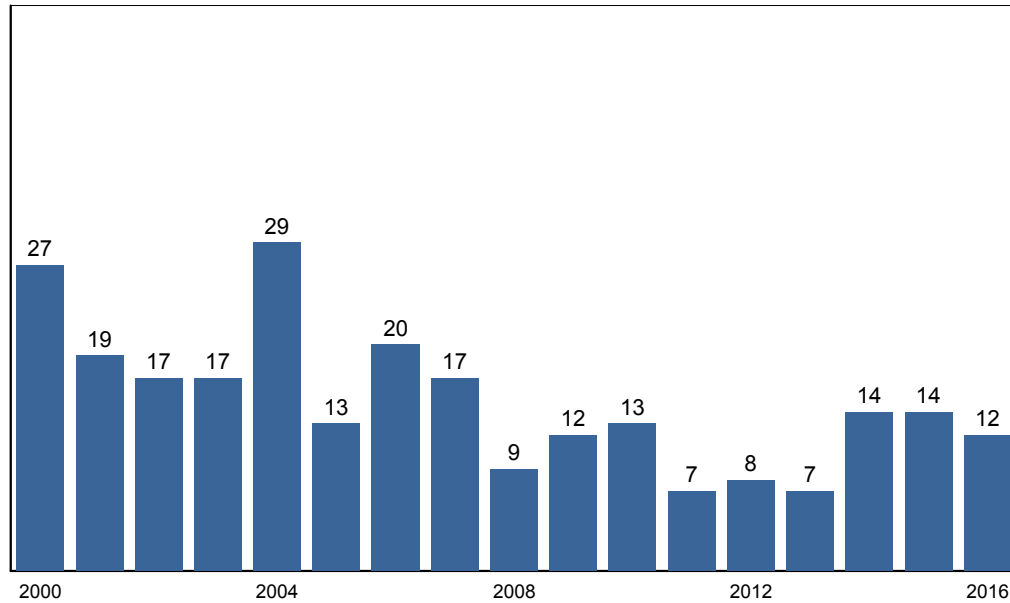
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
New Rochelle	Total Units Sold	2,363	143	144	118	143	194	211	167	136	140	92	103	101	100	131	135	151	154
	HL Brokerage:																		
	Seller or Buyer	365	6	12	6	8	8	24	21	16	23	22	16	23	23	31	46	41	39
	Seller	224	4	7	6	3	4	13	12	11	16	11	5	12	15	21	35	24	25
	Buyer	225	2	9	3	5	6	13	13	9	13	15	12	18	12	19	23	26	27
	Dual	84		4	3		2	2	4	4	6	4	1	7	4	9	12	9	13

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
New Rochelle	Seller or Buyer	15%	4%	8%	5%	6%	4%	11%	13%	12%	16%	24%	16%	23%	23%	24%	34%	27%	25%
	Seller	9%	3%	5%	5%	2%	2%	6%	7%	8%	11%	12%	5%	12%	15%	16%	26%	16%	16%
	Buyer	10%	1%	6%	3%	3%	3%	6%	8%	7%	9%	16%	12%	18%	12%	15%	17%	17%	18%
	Dual	4%		3%	3%		1%	1%	2%	3%	4%	4%	1%	7%	4%	7%	9%	6%	8%

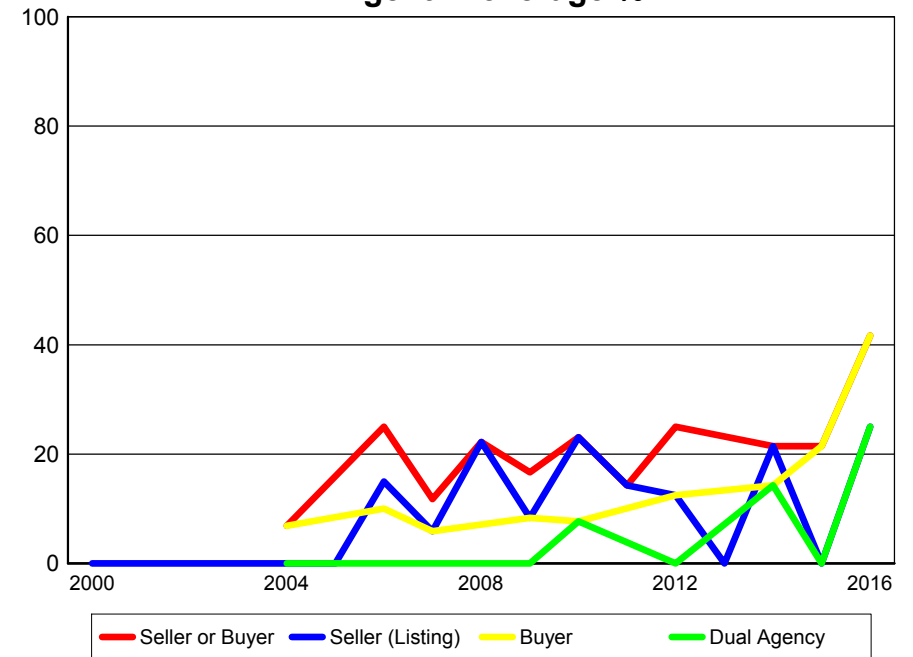


Coops

Units Sold



HL Agent Brokerage %



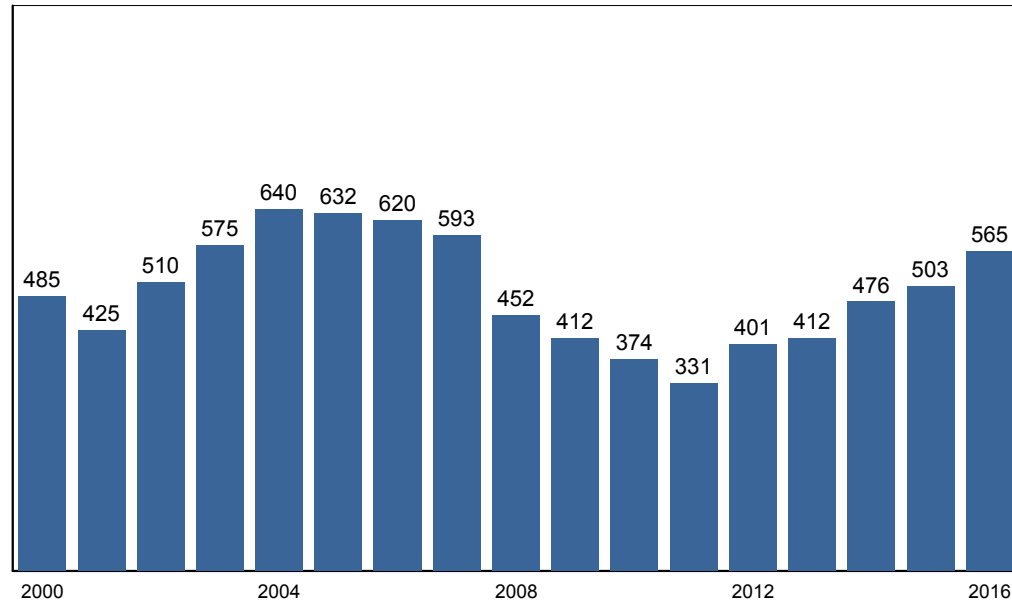
		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Total Units Sold	255	27	19	17	17	29	13	20	17	9	12	13	7	8	7	14	14	12
	<u>HL Brokerage:</u>																		
	Seller or Buyer	30					2		5	2	2	2	3	1	2		3	3	5
	Seller	18							3	1	2	1	3	1	1		3		3
	Buyer	18					2		2	1		1	1		1		2	3	5
Dual	6											1				2			3

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Pelham	Seller or Buyer	19%					7%		25%	12%	22%	17%	23%	14%	25%		21%	21%	42%
	Seller	7%							15%	6%	22%	8%	23%	14%	13%		21%		25%
	Buyer	13%							10%	6%		8%	8%		13%		14%	21%	42%
	Dual	4%											8%				14%		25%

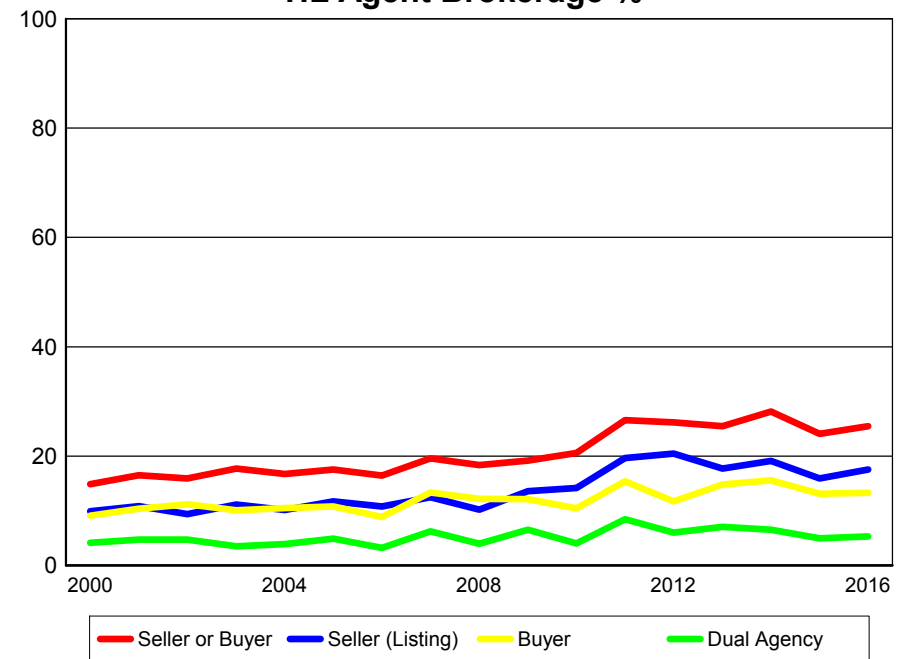


Coops

Units Sold



HL Agent Brokerage %



		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Total Units Sold	8,406	485	425	510	575	640	632	620	593	452	412	374	331	401	412	476	503	565
	<u>HL Brokerage:</u>																		
	Seller or Buyer	1,697	72	70	81	102	107	111	102	116	83	79	77	88	105	105	134	121	144
	Seller	1,131	48	46	48	64	65	74	67	74	46	56	53	65	82	73	91	80	99
	Buyer	990	44	44	57	58	67	68	55	79	55	50	39	51	47	61	74	66	75
	Dual	424	20	20	24	20	25	31	20	37	18	27	15	28	24	29	31	25	30

		Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Yonkers	Seller or Buyer	20%	15%	16%	16%	18%	17%	18%	16%	20%	18%	19%	21%	27%	26%	25%	28%	24%	25%
	Seller	13%	10%	11%	9%	11%	10%	12%	11%	12%	10%	14%	14%	20%	20%	18%	19%	16%	18%
	Buyer	12%	9%	10%	11%	10%	10%	11%	9%	13%	12%	12%	10%	15%	12%	15%	16%	13%	13%
	Dual	5%	4%	5%	5%	3%	4%	5%	3%	6%	4%	7%	4%	8%	6%	7%	7%	5%	5%