

**THE PINES FOUNDATION, INC.
BOARD OF DIRECTORS' MEETING**

July 16, 2016

Directors Present: Allan Baum, Alan Brodherson, Mike Hartstein, Hal Hayes, Greg Henniger, Gary Korr, Nicole Lafontaine, Jay Pagano, Tad Paul, Henry Robin, Russell Saray, Eric Sawyers, Ed Schluhafer, Bob Tortora, Jim Vandernoeth, and Randy Wilson

By Phone: Garry Korr

Also Present: Ken Pollard (Director of Administration) and Damian Todaro (Director of External Operations)

Meeting called to order by President Jay Pagano in the Solstice Room, Whyte Hall, Fire Island Pines.

Pines Party

Allan Baum, Pines Party Committee Co-Chair, reported:

- Ticket sales to the party have been terrific to date, well ahead of last year.
- The journal was finalized this week for distribution to every Pines home next weekend.
 - The journal is generating \$30,000 in income.

When presented to board we were projecting \$450,000

Last year we did \$180,000 in sales. Expect to sell out.

- Patron, Tito's and Absolut are liquor sponsors this year.
- Flyers for the Pines Party Silent Auction are to be distributed today.
- 400 raffle tickets have been sold at \$100 each.
- The efforts to obtain the liquor sponsorships and create the journal were honchoed by Baum and Frank Liberto and there was a round of applause for them.

Community Fundraising

Ed Schulhafer, Vice President, reported:

- The Pines Care Center (PCC) fundraising is not doing as well as last year.
 - PCC is the only self-funded clinic on Fire Island and the doctors are paid for by the PCC.
 - The other Fire Island clinics are part of North Shore Long Island Jewish Hospital.
- The Pines Foundation Board should be aware that our fundraising may also be down from prior years.

Meeting adjourned.

Respectfully Submitted,

Ken Pollard

Director of Finance & Administration