Tri-County Schools Insurance Group

Joint Powers Authority Board Meeting

Friday
March 17, 2017
12:00 Noon

Location:
The Plaza Room at Hillcrest Plaza
210 Julie Drive
Yuba City, CA 95991

MISSION STATEMENT

The mission of Tri-County Schools Insurance Group is to pool risk and purchasing power of public entities to provide quality programs to participants in an effective manner while emphasizing customer satisfaction, stability, financial solvency and cost.
TRI-COUNTY SCHOOLS INSURANCE GROUP

JOINT POWERS AUTHORITY
BOARD MEETING AGENDA
Friday – March 17, 2017
12:00 Noon
The Plaza Room at Hillcrest Plaza
210 Julie Drive
Yuba City, CA 95991

A. Call to Order and Introduction of Guests
   1. Establish a Quorum

B. Comments from Visitors
   This time is for comments from members of the public concerning subjects that do not specifically appear elsewhere on the agenda.

C. Consent Agenda
   1. Approval of Minutes: March 18, 2016

D. Reports
   1. President’s Report
   2. Management Report
      i. USI Insurance Services- Steve Freeman
      ii. Wellness Center Update - Matt Evans
      iii. Marsh Consulting Group – Brad Gauen

E. Action Items
   1. Property/Casualty Coverage Recommendation to the JPA Board
   2. Medical Program Recommendation to the JPA Board
   3. Group Life Program Recommendation to the JPA Board
   4. Dental Program Recommendation to the JPA Board
   5. Vision Program Recommendation to the JPA Board
   6. FY 2017/2018 Budget Recommendation to the JPA Board

F. Items for Next Agenda

G. Adjournment
Tri-County Schools Insurance Group

Joint Powers Authority (JPA) Board Meeting
Friday, March 18, 2016
The Plaza Room at Hillcrest Plaza
210 Julie Drive, Yuba City, CA 95991

JPA Board Members Present

Brittan Elementary --absent--
Browns Elementary --absent--
CIF --absent--
CIF Central Coast Section --absent--
CIF North Coast Section Gil Lemmon
CIF Sac Joaquin Section --absent--
Camptonville Elementary --absent--
Capay Elementary --absent--
Colusa COE Julie Tucker, Debra Hinely
Colusa Unified Sheryl Parker
Corning Union High --absent--
Creekside Cooperative Charter --absent--
East Nicolaus High --absent--
Elkins Elementary --absent--
eScholar Academy --absent--
Feather River College David Burris, Morgan Turner
Flournoy Elementary --absent--
Fort Sage Joint Unified --absent--
Franklin Elementary Lisa Shelton
Gerber Union Elementary --absent--
Glenn COE Randy Jones
Kirkwood Elementary --absent--
Lake Elementary --absent--
Lake Tahoe Community College Shelley Hansen
Long Valley Charter School --absent--
Marcum-Illinois School --absent--
Maxwell Unified Danielle Wilson
Meridian Elementary --absent--
Modoc Unified --absent--
New Day Academy --absent--
North Central Co. Consortium --absent--
Nuestro Elementary Joe Hendrix
Pierce Joint Unified Daena Meras
Plaza Elementary --absent--
Pleasant Grove Elementary --absent--
Plumas COE --absent--
Plumas Lake Elementary Ajit Kang
Red Bluff Union High --absent--
Sierra COE --absent--
Sierra-Plumas J.U.S.D. --absent--
Stony Creek J.U.S.D. --absent--
Sutter County Supt. of Schools Gail Atwood
A. CALL TO ORDER

The regular meeting of the JPA Board was called to order by President Robison at 12:00 p.m. President Robison welcomed the members and guests. He asked that each person introduce themselves.

President Robison stated that there was not a quorum of the JPA Board of Directors but there was a quorum of the Executive Committee which per the By-Laws would substitute for the Board of Directors.

President Robison thanked all of the members who attended today’s meeting.

B. COMMENTS FROM VISITORS

President Robison asked if there were any comments from visitors.

There were no comments.
C. CONSENT AGENDA

C1. APPROVAL OF MINUTES FOR MARCH 20, 2015

MOTION:
Vice President Meras made a motion to approve the Consent Agenda.

Danielle Wilson seconded the motion which carried.

D. REPORTS

D1. PRESIDENT’S REPORT

President Robison welcomed everyone to the meeting and thanked the service partners who made the luncheon possible with their generous support. He mentioned: Robert Sinik and Suzanne Woodworth, Anthem Blue Cross; Jeremy Oswald, ChiroMetrics; Ryan Neese, Delta Dental of California; Jose Iniguez and Patrick Mc Tighe, Delta Health Systems; Carolyn Sarkisian, Envision RxOptions; Geoff Marsh, Marsh Consulting Group; Matt Evans, Jim Ward, and Carol Wieckowski, Evans, Wieckowski & Ward; Yolanda Calderon Wallace, and Kimberly Messier, Human Behavior Associates; Steve Freeman and Ana Uson, USI Insurance Services Benefits; Rob Belnap and Mel Scott, Vision Service Plan and Mike Krill, Gail Blagg, and Bernard Sarmiento, Woodruff Sawyer & Co.

President Robison’s opening remarks:

Tri-County Schools Insurance Group continues in its fourth decade of providing services for our member employers, their employees, retirees and qualifying family members. What makes this so remarkable is that we have accomplished this feat in one of the most geographically diverse regions of the state.

Throughout the years, TCSIG’s effective risk pooling strategies have afforded our members a high level of rate stability and confidence that our members have come to expect. We are successful because we have a “Pure Insurance Pool”. In a “Pure Insurance Pool” it is all for one and one for all.

- **Philosophy:** Same pooled rates for all groups regardless of location, average age, group size, demographics, or claims experience
- **Pricing:** History of stable pricing from year to year
- **Retirees:** Retirees under age 65 have same rates as active employees
- **Benefits:** Full Benefits Package including Life, Medical, Rx, Dental, Vision, Chiropractic, Mental Health, EAP (employee assistance program)
- **Wellness Program:** No Copay
- **Health Coaching:** No Copay
- **Telemedicine:** No Copay
- **Disease Management Program:** No Copay
- **Free On-Site Blood Draws:** No Copay
- **Personalized Customer Service:** No Phone Tree, Claims issue intervention, Eligibility assistance, TCSIG staff has direct access to vendors
- **Member Employers:** Member Employers have influence on benefit designs and pricing
- **EBAC (Employee Benefit Advisory Committee):** Employee feedback on benefits

Our Joint Powers Authority has undergone many changes this past year. We have watched Richard Hare ride off into the sunset for a much deserved retirement. Richard provided outstanding service and value to our
organization for many years. After a lengthy recruitment process we ushered in a new Executive Director only to be met with his sudden departure in December. The Executive Committee members formed a sub-committee comprised of Deana Meras, Cindy Sutfin, and myself, Ryan Robison to work with Matt Evans, TCSIG staff and our service partners to perform executive director duties associated with JPA operations. Most immediate of these duties is rate setting for the 2016/2017 year, charting the direction of TCSIG.

We have had a very eventful, positive, and productive year.

In this climate of regional rating and wide spread deal cutting to attract new members only to be re-rated, TCSIG is an industry leader in providing transparent member driven health care services.

What has defined us in the past and what will continue to define us in the future is our commitment to quality service, financial stability, and longevity of our organization for all of our members.

I am happy to report that TCSIG continues to be relevant and is financially stronger today than we were a year ago as is evidenced by the rate recommendations being brought forward from the Executive Committee and our proposed budget for 2016/2017.

It is our hope that you will accept the Executive Committee’s recommendations and that we will continue to see our program excel.

Mr. Matt Evans will now provide a report on our financials.

D2. MANAGEMENT REPORT

Matt Evans gave a brief history of why he was giving the Management Report. He thanked all the Service Partners who have contributed to TCSIG’s successful year. Mr. Evans asked Steve Freeman from USI Insurance Services to give a brief report on some of the activities of the last year. Mr. Freeman stated that he assisted with the Executive Committee’s sub-committee and the actuary, Geoff Marsh to understand and improve the financial outlook for TCSIG.

Tom Partlow from Acorn Health Solutions was introduced next to give the Board an update on the TCSIG Wellness Center since taking over the management duties since January 21, 2016. Mr. Partlow stated that February had the most patient visits since July 2015. The cost of each visit in February is less than other primary care facilities in the Yuba/Sutter area. He stated that the availability of the out-of-area member employers to use the Wellness Center is becoming available through eVisit, a video telemedicine free benefit being tested and will go live soon.

Patrick Mc Tighe from Delta Health Systems came up next to inform the Board of changes with Delta Health. He stated that online deductible and out-of-pocket accumulators will be available online for members to view as of April 1, 2016. He stated that all members will be re-carded July 1st due to the expansion of the Anthem Blue Cross network.

After Mr. Mc Tighe gave his report, Mr. Evans then reviewed the presentation on the financial outlook of TCSIG, which is very positive.

E. ACTION ITEMS

E1. PROPERTY/CASUALTY RECOMMENDATION TO THE JPA BOARD

President Robison stated that this action item is tabled until current rates are obtained.
E2. **MEDICAL PROGRAM RECOMMENDATION TO THE JPA BOARD**

President Robison stated the recommendations from the Executive Committee to the JPA Board.

**MOTION:**
Vice President Meras made a motion to accept the Executive Committee’s recommendation to the JPA Board that the medical PPO plans increase by 5%, adopt the attached Summary of Benefits which includes the Premier Plus Plan, continue to offer the Kaiser HMO plans and pass-through the 14.5% rate increase, and continue to have the Waiver Assessment of $306 for tiered plans and $612 for composite rates stay the same.

Jacques Whitfield seconded the motion. The motion was approved unanimously by the members present as noted above.

E3. **GROUP LIFE PROGRAM RECOMMENDATION TO THE JPA BOARD**

President Robison reviewed the motion.

**MOTION:**
David Burris made a motion to approve the six Life Insurance options with no change in rates.

Gail Atwood seconded the motion. The motion was approved unanimously by the members present as noted above.

E4. **DENTAL PROGRAM RECOMMENDATION TO THE JPA BOARD**

President Robison reviewed the report which stated that the actuarial review proposed increasing the core dental plans in the Dental Program by 3%.

**MOTION:**
Gail Atwood made a motion to adopt the recommendation of the Executive Committee for the Dental Program rates for FY 2016/2017.

Robert Shemwell seconded the motion. The motion was approved unanimously by the members present as noted above.

E5. **VISION PROGRAM RECOMMENDATION TO THE JPA BOARD**

President Robison reviewed the report which stated that the actuarial review proposed increasing the Vision Program rates by 3%.

**MOTION:**
Robert Shemwell made a motion to adopt the recommendation of the Executive Committee for the Vision Program rates for FY 2016/2017.

Randy Jones seconded the motion. The motion was approved unanimously by the members present as noted above.
E6. **FY 2016/2017 BUDGET RECOMMENDATION TO THE JPA BOARD**

President Robison reviewed the report.

**MOTION:**
Danielle Wilson made a motion to adopt the FY 2016/2017 Budget as submitted with the provision to update the property/casualty contributions and premiums once the coverage is secured.

Vice President Meras seconded the motion. The motion was approved unanimously by the members present as noted above.

E7. **ELECTION OF FIVE AT-LARGE MEMBERS TO THE EXECUTIVE COMMITTEE AND ELECTION OF OFFICERS FOR 7/1/2016 TO 6/30/2018**

President Robison reviewed the report and the slate of officers and the five at-large members. He asked if there were any nominations from the floor. There were none.

**MOTION:**
Julie Tucker made a motion to accept the five at-large members and to re-elect the slate of officers.

Gail Atwood seconded the motion. The motion was approved unanimously by the members present as noted above.

F. **ITEMS FOR NEXT AGENDA**

None

G. **ADJOURNMENT**

President Robison’s closing comments:

“I want to thank the Executive Committee. They are an outstanding group of individuals. I want to thank the service partners for their attendance today and for their generosity in sponsoring the luncheon.”

President Robison adjourned the meeting at 1:04 p.m. The next scheduled meeting of the Joint Powers Authority Board will be determined at the April 22, 2016 Executive Committee meeting.

Respectfully submitted,
Dianna DeLashmutt
Recorder
3/18/2016
Date: March 17, 2017

Agenda Item: Property/Casualty Program Rate Recommendation FY 2017/2018 to the JPA Board

Item Number: E1 Type of Consideration: Action

BACKGROUND:

Rates from Lexington for our property program and Genesis for our liability excess coverage have not been secured at this time. Normally, we are not able to get a quote until sixty to ninety days prior to the end of the fiscal year. Schools Excess Liability Fund (SELF) rates will not be published until April as well.

RECOMMENDATION:

Staff recommends tabling this action item until the April 2017 Executive Committee Meeting.
TRI-COUNTY SCHOOLS INSURANCE GROUP
Presented to the Joint Powers Authority Board

Date: March 17, 2017

Agenda Item: Medical Program Recommendation to the JPA Board

Item Number: E2   Type of Consideration: Action

BACKGROUND:

The Executive Committee each year makes a recommendation to the Joint Powers Authority (JPA) Board which adopts the final rates. The actuarial review proposed no increase to the PPO Medical plan rates which includes benefit enhancements to the Basic Plan.

KAISER PLANS:

The Kaiser program has not announced their rates for the fiscal year 2017/2018. Since this program is essentially a pass-through program, any rate increases will be passed along to the members on the Kaiser plans.

WAIVER ASSESSMENT:

The Waiver Assessment has remained the same which is $612 for composite programs and $306 for tiered rate programs. This assessment is paid so that contributions still flow to the pool to pay for those who have significant claims experience.

PPO PLAN LIMITS:

Included in this year’s rate recommendations is the fact that all copays, deductibles, and out-of-pocket limits are remaining the same except for the Basic Plan, which has been enriched. It is usual for insurance carriers to increase these items in order to keep rates from increasing as much. However, it is recommended to leave these the same as the current year as reflected on the attached Summary of Benefits except for the enhancements of the Basic Plan.

RECOMMENDATION:

The Executive Committee recommends the following to be adopted by the JPA Board for the FY 2017/2018:

1. Adopt the attached PPO Medical Plan rate sheet indicating a 0% rate increase.
2. Adopt the attached Summary of Benefits, which includes the enhancements to the Basic Plan.
3. Continue to offer the Kaiser HMO plans and pass-through any rate changes.
4. Waiver Assessment of $306 for tiered plans and $612 for composite plans to remain the same.

Attachments: Summary of Benefits, Rate Sheet
# Proposed BENEFITS AT A GLANCE

**Preferred Provider (PPO) 2017-2018**

<table>
<thead>
<tr>
<th>PLAN NAME</th>
<th>PREMIER PLUS</th>
<th>PREMIER</th>
<th>STANDARD</th>
<th>BASIC</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACA Metal Equivalent</td>
<td>Platinum</td>
<td>Platinum</td>
<td>Gold</td>
<td>Silver</td>
</tr>
<tr>
<td>Maximum Lifetime</td>
<td>No Limit</td>
<td>No Limit</td>
<td>No Limit</td>
<td>No Limit</td>
</tr>
</tbody>
</table>

### DEDUCTIBLE

<table>
<thead>
<tr>
<th></th>
<th>Individual</th>
<th>Family</th>
</tr>
</thead>
<tbody>
<tr>
<td>Platinum</td>
<td>$150</td>
<td>$300</td>
</tr>
<tr>
<td>Gold</td>
<td>$750</td>
<td>$1,500</td>
</tr>
<tr>
<td>Silver</td>
<td>$1,000</td>
<td>$2,000</td>
</tr>
<tr>
<td>Bronze</td>
<td>$1,750</td>
<td>$3,500</td>
</tr>
</tbody>
</table>

### COINSURANCE

- 20%
- 10%
- 20%
- 30%
- 50%

### OFFICE VISIT COPAY

- Individual: $10
- Family: $15
- 20%
- 10%

### PRESCRIPTION BENEFITS

- Retail: $5 / 25% / 45% (max: $5 / $35 / $70)
- Mail Order (90): $10 / $50 / $90

### PREVENTIVE BENEFITS

- Paid at 100% when obtained from a PPO provider for all Medical Plans including CDHP.
- Routine Physical Exam & Labs
- Adult/Child Immunizations per CDC
- Preventive Child Care
- Breastfeeding Support
- Routine Colonoscopies
- Smoking Cessation Services
- Contraception (with prescription)

### FREE BENEFITS—NO COPAYS!

- Wellness Center
- Wellness Program
- Health Coaching
- Telemedicine
- On-Site Blood Draws
- Disease Management Program
- EAP Benefit (3 Free Visits)

### GENERAL BENEFITS

- In-Patient Hospitalization
- Ambulance
- Out-Patient Services
- Surgery/Anesthesiology
- X-Rays
- Skilled Nursing / Home Health Care
- Hospice Care
- Chemical Dependency

### OTHER BENEFITS

- Bereavement Counseling (Four Sessions/$25 Maximum)
- Hospital Emergency Room $50 copay plus coinsurance
- Chiropractic Office Visit $20 Copay
- Mental Health Out-Patient 50% up to a $50 maximum

**CDHP PLAN—Copays do not apply. Benefits subject to Deductible and Coinsurance.**

This summary is for comparison purposes only. Please refer to the actual benefit book at [www.tcsig.com](http://www.tcsig.com) for complete benefits.

*CDHP PLAN—if two or more are in the family, the whole family deductible must be met.*
TRI-COUNTY SCHOOLS INSURANCE GROUP

Medical Plan Rates (Monthly)
Effective: July 1, 2017

<table>
<thead>
<tr>
<th></th>
<th>PPO Plans</th>
<th>HSA Qualified</th>
<th>HMO *</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Premier Plus</td>
<td>Premier</td>
<td>Standard</td>
</tr>
<tr>
<td>COMPOSITE:</td>
<td>$2,179</td>
<td>$1,846</td>
<td>$1,538</td>
</tr>
<tr>
<td>TIERED:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employee Only</td>
<td>$990</td>
<td>$839</td>
<td>$699</td>
</tr>
<tr>
<td>Employee + One</td>
<td>$1,980</td>
<td>$1,678</td>
<td>$1,398</td>
</tr>
<tr>
<td>Employee + Family</td>
<td>$2,673</td>
<td>$2,265</td>
<td>$1,887</td>
</tr>
<tr>
<td>MEDICARE:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 MediCare A&amp;B</td>
<td>$693</td>
<td>$587</td>
<td>$489</td>
</tr>
<tr>
<td>1 MediCare / 1 Regular</td>
<td>$1,683</td>
<td>$1,426</td>
<td>$1,188</td>
</tr>
<tr>
<td>2 MediCare A&amp;B</td>
<td>$1,386</td>
<td>$1,174</td>
<td>$978</td>
</tr>
</tbody>
</table>

Waiver Assessment:
Composite $612
Tiered $306

*Kaiser rates have not been received for 2017/2018, any rate increase/decrease will be passed through.

Medical, Proposed March 17, 2017
TRI-COUNTY SCHOOLS INSURANCE GROUP
Presented to the Joint Powers Authority Board

Date: March 17, 2017

Agenda Item: Group Life Program Recommendation to the JPA Board

Item Number: E3 Type of Consideration: Action

BACKGROUND:

The Group Life Program is a pass-through program offering coverages as shown in the table below. USI assisted TCSIG in obtaining this coverage through Voya Financial. The current rates are locked in until June 30, 2018.

<table>
<thead>
<tr>
<th>PLAN</th>
<th>LIFE</th>
<th>AD&amp;D</th>
<th>SPOUSE</th>
<th>CHILD 0Yr.-26Yr.</th>
<th>RATE PER EMPLOYEE PER MONTH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Option I</td>
<td>$10,000</td>
<td>$10,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$1.72</td>
</tr>
<tr>
<td>Option II</td>
<td>$25,000</td>
<td>$25,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$3.90</td>
</tr>
<tr>
<td>Option III</td>
<td>$50,000</td>
<td>$50,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$7.52</td>
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<tr>
<td>Option IV</td>
<td>$100,000</td>
<td>$100,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$12.25</td>
</tr>
<tr>
<td>Option V</td>
<td>$150,000</td>
<td>$150,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$18.00</td>
</tr>
<tr>
<td>Option VI</td>
<td>$200,000</td>
<td>$200,000</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$23.75</td>
</tr>
</tbody>
</table>

Please note employer contributions for group term life insurance are tax-free for the participants up to a $50,000 limit. Group term life insurance premiums over $50,000 of coverage are taxable to the employee. The amount that is reportable as income is determined under IRC Section 79 and under a table prepared by the IRS.

VOYA TRAVEL ASSISTANCE:

ReliaStar Life Insurance Company, a member of the Voya Financial® family of companies, offers Emergency Travel Assistance services through Voya Travel Assistance. Members have access to a unique emergency medical and personal assistance program while traveling, 24 hours a day, 365 days a year. This service is available to TCSIG for active employees with medical coverage through their enrollment in Voya Life Insurance program.

RECOMMENDATION:

The Executive Committee recommends that the JPA Board approve six Life Insurance options at the rates indicated.
Date: March 17, 2017

Agenda Item: Dental Program Recommendation to the JPA Board

Item Number: E4 Type of Consideration: Action

BACKGROUND:

The actuarial review proposes no increase to the core plans in the Dental Program rates.

RECOMMENDATION:

The Executive Committee recommends that the attached rate schedules be adopted by the JPA Board as the Dental rates for fiscal year 2017/2018.

Attachment: Rate Sheets
## Delta Dental PREMIER Plan Rates (Monthly)
### Proposed 0%
### 2017/2018 PREMIER

#### PREMIER PLAN:

<table>
<thead>
<tr>
<th>Plan Type</th>
<th>D-1 (No Orthodontic Coverage)</th>
<th>D-2 (Child Only Ortho Coverage)</th>
<th>D-3 (Adult &amp; Child Ortho Coverage)</th>
<th>D-4 (Child Only Ortho &amp; 70% Prosth)</th>
<th>D-5 (Unlimited Ortho Coverage)</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPOSITE</td>
<td>$103</td>
<td>$107</td>
<td>$108</td>
<td>$113</td>
<td>$148</td>
</tr>
<tr>
<td>TIERED:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employee Only</td>
<td>$53</td>
<td>$53</td>
<td>$55</td>
<td>$60</td>
<td>$74</td>
</tr>
<tr>
<td>Employee + One</td>
<td>$97</td>
<td>$101</td>
<td>$102</td>
<td>$108</td>
<td>$141</td>
</tr>
<tr>
<td>Employee + Family</td>
<td>$141</td>
<td>$144</td>
<td>$147</td>
<td>$154</td>
<td>$200</td>
</tr>
</tbody>
</table>

#### ADD-ON COSTS: (by employee group only)

<table>
<thead>
<tr>
<th>Plan Type</th>
<th>A</th>
<th>B</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>D1, D2, D3</td>
<td>D1, D2, D3</td>
</tr>
<tr>
<td>COMPOSITE</td>
<td>$1,750 Annual Max</td>
<td>$2,250 Annual Max</td>
</tr>
<tr>
<td></td>
<td>$14</td>
<td>$20</td>
</tr>
<tr>
<td>TIERED:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employee Only</td>
<td>$7</td>
<td>$10</td>
</tr>
<tr>
<td>Employee + One</td>
<td>$14</td>
<td>$19</td>
</tr>
<tr>
<td>Employee + Family</td>
<td>$20</td>
<td>$27</td>
</tr>
</tbody>
</table>

Dental, Proposed March 17, 2017
**TRI-COUNTY SCHOOLS INSURANCE GROUP**

Delta Dental Preferred Provider Option (PPO) Plan Rates (Monthly)  
**Effective: July 1, 2017**

**Proposed 0%**

### 2017/2018 PPO

**PPO PLAN:**

<table>
<thead>
<tr>
<th>Plan</th>
<th>D-1 PPO</th>
<th>D-2 PPO</th>
<th>D-3 PPO</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPOSITE: No Orthodontic Coverage</td>
<td>$78</td>
<td>$80</td>
<td>$81</td>
</tr>
<tr>
<td>TIERED: Employee Only</td>
<td>$40</td>
<td>$40</td>
<td>$42</td>
</tr>
<tr>
<td>Employee + One</td>
<td>$73</td>
<td>$76</td>
<td>$77</td>
</tr>
<tr>
<td>Employee + Family</td>
<td>$106</td>
<td>$108</td>
<td>$111</td>
</tr>
</tbody>
</table>

**ADD-ON COSTS: (by employee group only)**

<table>
<thead>
<tr>
<th>Plan</th>
<th>A</th>
<th>B</th>
<th>Child Only Ortho to $1,000</th>
<th>Adult/Child Ortho to $1,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPOSITE: $1,750 Annual Maximum</td>
<td>$11</td>
<td>$15</td>
<td>$4</td>
<td>$5</td>
</tr>
<tr>
<td>TIERED: Employee Only</td>
<td>$6</td>
<td>$8</td>
<td>Child Only Ortho to $1,500</td>
<td>$1,500</td>
</tr>
<tr>
<td>Employee + One</td>
<td>$11</td>
<td>$15</td>
<td>$8</td>
<td>$10</td>
</tr>
<tr>
<td>Employee + Family</td>
<td>$15</td>
<td>$21</td>
<td>$8</td>
<td>$10</td>
</tr>
</tbody>
</table>

Dental DPO, Proposed March 17, 2017
TRI-COUNTY SCHOOLS INSURANCE GROUP
Presented to the Joint Powers Authority Board

Date: March 17, 2017

Agenda Item: Vision Program Recommendation to the JPA Board

Item Number: E5 Type of Consideration: Action

BACKGROUND:

The actuarial review proposes no increase to the Vision Program rates.

RECOMMENDATION:

The Executive Committee recommends that the attached rate schedule be adopted by the JPA Board as the Vision rates for fiscal year 2017/2018.

Attachment: Rate Sheet
# TRI-COUNTY SCHOOLS INSURANCE GROUP

**Vision Plan Rates (Monthly)**

Effective: July 1, 2017

## Proposed 0% 2017/25018

### PLAN A (12/24/24)

<table>
<thead>
<tr>
<th>Copay</th>
<th>$0 Copay</th>
<th>$5 Copay</th>
<th>$10 Copay</th>
<th>$15 Copay</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPOSITE:</td>
<td>$21</td>
<td>$20</td>
<td>$19</td>
<td>$18</td>
</tr>
</tbody>
</table>

**TIERED:**

- Employee Only: $12, $11, $10, $9
- Employee + One: $19, $18, $17, $16
- Employee + Family: $33, $32, $31, $30

### PLAN B (12/12/24)

<table>
<thead>
<tr>
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<th>$15 Copay</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPOSITE:</td>
<td>$24</td>
<td>$23</td>
<td>$22</td>
<td>$21</td>
</tr>
</tbody>
</table>

**TIERED:**

- Employee Only: $14, $13, $12, $11
- Employee + One: $22, $21, $20, $19
- Employee + Family: $37, $36, $35, $34

### PLAN C (12/12/12)

<table>
<thead>
<tr>
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<th>$5 Copay</th>
<th>$10 Copay</th>
<th>$15 Copay</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPOSITE:</td>
<td>$30</td>
<td>$29</td>
<td>$28</td>
<td>$27</td>
</tr>
</tbody>
</table>

**TIERED:**

- Employee Only: $19, $18, $17, $16
- Employee + One: $27, $26, $25, $24
- Employee + Family: $47, $46, $45, $44

Vision, Proposed March 17, 2017
BACKGROUND:

The budget estimates the revenues and expenses for FY 2017/2018. The budget encompasses the Property/Casualty, Medical, Dental, and Vision Programs.

PROPERTY AND CASUALTY PROGRAM:

The property and casualty coverage rates have not been secured at this time; therefore, the budget will be adjusted to reflect those changes when received.

DENTAL PROGRAM:

The proposed budget reflects the expected dental revenue and the expected claims as shown in the exhibits presented by Brad Gauen of Marsh Consulting Group.

VISION PROGRAM:

The proposed budget reflects the expected vision revenue and the expected claims as shown in the exhibits presented by Brad Gauen of Marsh Consulting Group.

MEDICAL PROGRAM:

The proposed budget reflects the expected medical revenue and claims as shown in the exhibits presented by Brad Gauen of Marsh Consulting Group.

The Kaiser pass-through program for their High and Low Plans for actives and seniors are included in the budget without reflecting a potential change. This program does not impact TCSIG’s budget.

RECOMMENDATION:

The Executive Committee recommends that the JPA Board adopt the FY 2017/2018 Budget with the provision to update the property/casualty contributions and premiums once the coverage is secured.

Attachment: Proposed Budget
# Tri-County Schools Insurance Group

## Budgeted Revenues And Expenses

### 2017-2018

<table>
<thead>
<tr>
<th>OPERATING REVENUES:</th>
<th>Property &amp; Budget Total</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2017/18 Budget</td>
<td>16/17 Budget</td>
</tr>
<tr>
<td>Contributions</td>
<td>$ 1,857,565</td>
<td>$ 36,236,000</td>
</tr>
<tr>
<td>Life Insurance &amp; Kaiser</td>
<td>1,260,000</td>
<td>1,260,000</td>
</tr>
<tr>
<td>Self Premium</td>
<td>141,540</td>
<td>141,540</td>
</tr>
<tr>
<td>Interest Income</td>
<td>32,000</td>
<td>57,000</td>
</tr>
<tr>
<td>Total Revenues</td>
<td>2,031,105</td>
<td>37,553,000</td>
</tr>
</tbody>
</table>

### OPERATING EXPENSES:

#### Claim Expenses:

| Claims | 1,000,000 | 31,000,000 | 2,715,000 | 473,000 | 35,188,000 | 34,095,000 | 3.21% |
| Kaiser | 1,100,000 | 1,100,000 | 990,000 | 11.11% |
| Life   | 60,000 | 60,000 | 36,000 | 66.67% |
| Wellness Center | - | 876,000 | - | - | 876,000 | 824,000 | 6.31% |
| Net Claims | 1,000,000 | 33,036,000 | 2,715,000 | 473,000 | 37,224,000 | 35,945,000 | 3.56% |
| Claims Margin | 1,031,105 | 4,517,000 | 261,000 | 174,000 | 5,983,105 | 6,136,115 | -2.49% |

#### Premiums:

| Specific Excess | 757,565 | 1,380,000 | 2,137,565 | 1,757,565 | 21.62% |
| Self Premium    | 141,540 | 141,540 | 141,540 | 141,540 | 0.00% |
| Cyber Liability Premium | 32,500 | 32,500 | 32,500 | 32,500 | 0.00% |
| Consultant Administration | 167,500 | 216,000 | 383,500 | 293,500 | 30.66% |
| Total Premiums  | 1,099,105 | 1,596,000 | 2,695,105 | 2,225,105 | 21.12% |

#### Claims Administration:

| TPA Fees | 702,000 | 174,000 | 52,000 | 928,000 | 970,000 | 4.33% |
| Preferred Provider Network | 1,030,000 | 1,030,000 | 930,000 | 930,000 | 10.75% |
| Total Claims Administration | - | 1,732,000 | 174,000 | 52,000 | 1,958,000 | 1,900,000 | 3.05% |

#### JPA Administration:

| Local Administration | 29,550 | 514,260 | 29,550 | 17,740 | 591,100 | 750,000 | -21.19% |
| Consulting Fees      | 24,250 | 262,950 | 14,250 | 8,550 | 310,000 | 25,000 | 1140.00% |
| Professional Fees    | 10,800 | 143,940 | 17,790 | 16,470 | 189,000 | 139,000 | 35.97% |
| Total JPA Administration | 64,600 | 921,150 | 61,590 | 42,760 | 1,090,100 | 914,000 | 19.27% |

#### Total General Expenses

| 1,163,705 | 4,249,150 | 235,590 | 94,760 | 5,743,205 | 5,039,105 | 13.97% |

#### Net Income (Loss)

| $ (132,600) | $ 267,850 | $ 25,410 | $ 79,240 | $ 239,900 | $ 1,097,010 | -78.13% |

#### Projected Retained Earnings

**June 30, 2017**

| 2,500,000 | 4,457,000 | 454,000 | 433,000 | 7,844,000 |

**June 30, 2018**

| $ 2,367,400 | $ 4,724,850 | $ 479,410 | $ 512,240 | $ 8,083,900 |