

MRT Update: CBO Planning Grant Reissue for Rest of State Region

The New York State Department of Health, Office of Health Insurance Programs is announcing the re-issuance of a Request for Applications (RFA) to support strategic planning activities for Community Based Organizations to facilitate their engagement in DSRIP and VBP activities in the Rest of State Region. This RFA is designed to provide funding to one CBO consortium comprised of non-Medicaid billing Community Based Organizations, with an operating budget of less than \$5 million, who address the social determinants of health.

CBOs are trusted stakeholders in their communities and may be able to impact the social determinants of health. With major initiatives such as DSRIP and VBP, smaller community organizations are often challenged in how to engage and contract with larger, lead organizations, such as the PPS in DSRIP and MCOs. These organizations tend to be administratively lean, have fewer resources and also compete with other CBOs for similar funding grants.

Additionally, it may be challenging to analyze and present their service mission and enterprise in a business framework for contract arrangements. The administrative time and resources required for such engagements often exceed what individual CBOs have available to analyze the business requirements, and to successfully formulate a business strategy and proposition. Further, such demands may burden the CBO and undermine the resources needed for the CBO to continue to deliver its core services.

The RFA is intended to solicit applications from CBO Consortiums to assist them in planning activities that will identify business requirements and formulate strategies for short-term needs as well as longer term plans that the consortium may envision for CBO support and sustainability in system transformation. Overall, this will allow the CBOs to better position themselves for continuing engagement and contracting with PPSs, providers and MCOs under VBP.

It is the Department's intent to award one award for this region with a maximum funding amount of \$2,500,000.

To learn more about this opportunity, please go to the NYS Grants Gateway at the following web address: https://grantsgateway.ny.gov/IntelliGrants_NYSGG/module/nysgg/goportal.aspx. To locate the opportunity on Grants Gateway, search by the opportunity name: Community Based Organization (CBO) Planning Grant Reissue for the Rest of State Region.

Anticipated Contract Term: 10/1/2018-09/30/2019

Due Date for Applications: 5/4/2018 by 4:00 p.m. ET

Questions must be submitted to OHIPContracts@health.ny.gov by 3/22/2018

Questions, Answers and Updates Posted (on or about): 4/3/2018