



THE SUBtext

ASA SAN ANTONIO | 13333 Blanco Rd. Ste 306, San Antonio, TX 78216 | 210.349.2105

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George Major, Jr.

Holes of San Antonio

Adam Matthys

Chamberlin Roofing & Waterproofing

Jan Meuth

You Name It Specialties

Marvin Ohlenbusch

Alamo Crane Service

CHAPTER ATTORNEYS

Bethany Beck

The Gardner Law Firm

Tom Walthall

The Gardner Law Firm

CHAPTER HISTORIAN

Greg Kanning

Dumas Hardware

PRESIDENT's *message*

What a wonderful beginning to my term as President of this amazing organization. Here we are in October and I've got a little over three months in the role. Time sure flies when you're having fun.

Our committees are working hard to bring great events and programming to you, the members. Did you know that we have almost 4 programmed happenings per month. Check the ASA calendar to find out what is coming up. The only way to gain value in association is to get involved. I encourage you to attend mixers, events and trainings.

The board has decided to that we will take a more boots on the ground approach. As your volunteer leadership team, we want to stay connected to our members. We have chosen to give each board member 8 member companies. We will be implementing this member program to reach out and keep our finger on the pulse of the membership. Please feel free to speak candidly and let us know what your company might be facing, or any help you need. Please also don't hesitate to share successes with them as well. We will use the information to help steer programming and events.

I hope that I get to see you out at an ASA event real soon.

*Big John Leifester
Chapter President*



ASafety News

Committee involvement is one of the BEST ways to gain value from your ASA Membership! Please consider serving on an ASA Committee & contact the ASA office or the Committee Chair listed below to find out how you can get involved!

ASA COMMITTEE CHAIRS

Membership

Nick Metcalf
Nick@gobizdoc.com

Safety Committee

Ted Dunnam
tdunnam@escsafety.com

Government Advocacy

Paul Brennan
pbrennan@napcosa.com

Nominating Committee

Debbie Hannasch
debbie@facssa.com

Rodeo BBQ

John Leifester
john@dedicatedls.com

Golf Tournament

Adam Hudec & Adam Matthys
adam.hudec@rsmus.com
amatthys@chamberlinltd.com

Subfest & BBQ Cook-Off

Mike McGinnis
mikem@lumberhardware.com

Fishing Tournament

Greg Kanning
greg@dumashardware.com

Clay Shoot

Chris Christians & Ted Dunnam
cbciv@lynwoodsa.com
tdunnam@escsafety.com

Pour-Off Committee

Dustin Michalak
dmichalak@ridoutbarrett.com

Tailgate Mixer

Mike McGinnis
mikem@lumberhardware.com

The ASA was proud to support the 3rd Annual San Antonio Construction Safety Summit on October 4, 2018. More than 140 of the construction industry's most committed safety professionals registered to attend, and a large number of our members supported this event through sponsorship to help keep the entry fee affordable. The purpose of the conference was conceptualized and orchestrated by a core committee. In a general conversation about construction fatalities in our industry, each committee member, being passionate about wanting to help put a stop to the injuries, agreed that a summit with the San Antonio construction industry could be beneficial in helping solve the problem. Since the first Safety Summit in 2015 construction fatalities in our area have decreased by 50%. With the continued success of this event, hopefully we will see that number fall to zero this year!

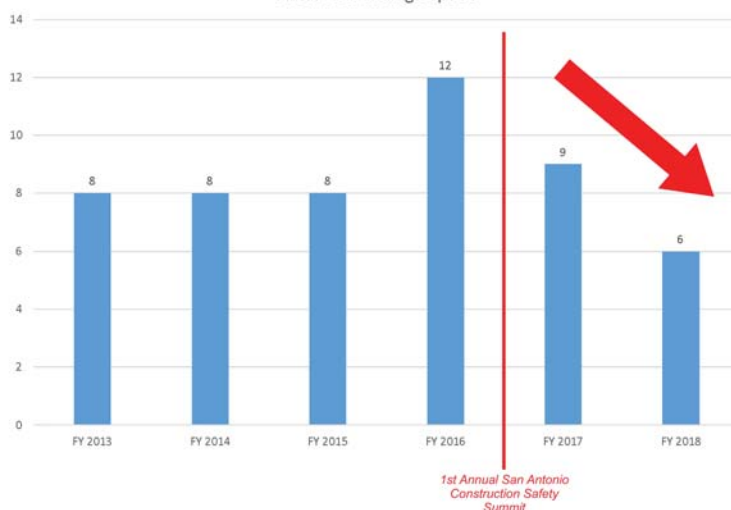


Safety Summit Committee (L-R): Dave Roberson, Zachry; Alex Porter, OSHA; Ted Dunnam, ESC Safety Consultants; Mike Grendell, MIDCO Sling (not pictured Jennifer Swinney, ASA San Antonio)



OSHA Area Director, Alex Porter & the Luther Burbank JROTC Bulldog Battalions Mixed Color Guard

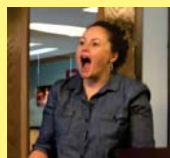
Fatality Chart for the San Antonio Area Office
Fiscal Year ending Sept 30



holy heck
she's a BECK

On September 22, 2018 our very own Chapter Attorney, Bethany Faith wed her beloved Nathan and became "Bethany Beck". The ceremony took place at St. Luke's Episcopal Church with

friends & family enjoying a beautiful morning, followed by festivities & fun at La Fonda on Main. The following Monday, her husband, along with some ASA helpers, surprised Bethany with a secret "wine themed" couples wedding shower. It was clear that the new couple was a match made in heaven leading everyone to exclaim, "Holy heck, she's a Beck!"



MEMBERSHIP *Update*

Last year was monumental for our chapter! For the first time in our 35-year history, thanks to each of you spreading the word about ASA, promoting our association to the industry, & sharing our posts on social media we hit 150 members. However, you didn't stop there! With the excitement and momentum you created, we ended with a total membership of 162 as of June 2018. As of the new fiscal year in July 2018 we already have eight new companies who have joined, and new members are still coming on board each month. Thank you for your passion & enthusiasm for our association. We are a stronger & better group because of YOU!

Note: Many contractors & companies utilize our website to seek out the best subs, suppliers, & vendors for their projects. Be sure to check your company information on our chapter website under the membership directory to ensure your data is accurate and up to date!

Welcome to our newest members

Please take the time to meet the newest members of ASA of San Antonio, and let's start building a better future together!

● Bolero Ventures

Andrew Hutto
8222 Vicar Dr.
San Antonio, TX 78218
713.409.1115
www.bolero-ventures.com
Trade: Framing, Drywall,
Demolition, Concrete

● EquipmentShare

Scotty Trawick
5433 Randolph Blvd.
San Antonio, TX 78233
830.230.2027
www.equipmentshare.com
Trade: Equipment Rental

● Haynie & Co.

John Boekweg
2702 N. Loop 1604 E. Ste 202
San Antonio, TX 78232
210.979.0055
www.hayniecps.com
Trade: CPA Firm

● Zurich Surety

Doug Mercer
115 Escondido
Seguin, TX 78155
830.557.5129
www.zurichna.com
Trade: Surety; Insurance



MEMBERSHIP CONTEST ALERT!

Watch your inbox for details on our Membership Committee's Halloween Contest for the ASA Membership!

SPONSORSHIP

You asked, and we delivered! This year we rolled out a special option for companies to become Annual Sponsors with ASA for the best value & premium advertising. Contact the ASA office for more information on the optional packages, or reach out to Jennifer to inquire about a customized package that's right for you!

INDUSTRY CHAMPIONS

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SAFETY CONSULTANTS

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KCM CABINETS, INC.

RSM

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STRUTURA **SUNDT**

ASA SAN ANTONIO SPONSORS



RED COURSE

Top Team - Broadway Bank
 A Div 1st Place - Austin Luchak, FA Nunnelly
 2nd Place - Charles Poole, Allbrite Construction
 3rd Place - Mark Billings, CEMCO
 B Div 1st Place - Jonathan Barger, Big State Electric
 2nd Place - Jimmy LaGrange, Alamo Crane Service
 3rd Place - William Fairley, Big State Electric

YELLOW COURSE

Top Team - RC Page Construction
 A Div 1st Place - Danny Webb, Ridout Barrett
 2nd Place - Brooks Holzhausen, QMC Service
 3rd Place - William Fairley, Big State Electric
 B Div 1st Place - Jody Darnell, Trimble-Batjer
 2nd Place - Joel Cavazos, Texas First Rentals
 3rd Place - Jimbo Dielmann, JW Dielmann

LEADING LADY

Tess Shelton, Intertech Commercial Flooring

2018 SPORTING CLAY SHOOT

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CPAs & BUSINESS CONSULTANTS



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TOMAN BROTHERS **Turner**

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EXHIBITORS



RAFFLE SPONSORS

SHOOTING AT THE EVENT

3M / Midco Sling
Alamo Crane Service
Alamo Tees & Advertising
Bartlett Cocke General Contractors
Bexar Excavating - 2 Teams
Big State Electric
Broadway Bank
Buyers Barricades
Catto & Catto
CEMCO Steel
Chamberlin Roofing & Waterproofing
CNA Insurance
ESC Consultants - 2 Teams
FA Nunnally
Frost Bank
Herc Equipment
Holes of San Antonio
Intertech Commercial Flooring
Joeris General Contractors - 2 Teams
JW Dielmann - 2 Teams
Keller Martin Construction
Keystone Concrete Placement
M&M Metals
M5 Utilities
MEMCO Staffing
Quality Fence
RC Page Construction
Ridout Barrett
RSM US LLP
Southern American Insurance
Speedway Erection
Texas Air Products
Texas First Rentals
Toman Brothers
Trimble Batjer Insurance
Turner Construction
Wortham Insurance
Wilborn Steel

2018 Pour-Off, Texas Hold 'Em & Salsa Taste-off

The 2018 ASA Pour-Off was one for the record books! With over 70 poker players, 9 Pour-Off teams, and over 240 attendees, we had delicious drinks, tremendous gaming, and the BEST networking in town! Those registered for the poker game showed up at 4:30 sharp to get ready to hold 'em & fold 'em. Shortly thereafter, the pour off teams rolled in their mixed drinks & decorations to vie for the votes from the judges & attendees to win best frozen drink, non-frozen drink & bar set up! By 6pm when the membership came in for the fun, the homemade salsa tasting was underway & each judge and attendee had a chance to vote for the winners throughout the night. Thank you to our sponsors for supporting this event and making it such a success. We couldn't have done it without you!



Thank you to the Committee Members for your Hard Work!

Bill Frerichs
Ish Gonzalez
Debbie Hannasch
John Leifester
Dustin Michalak
Karen Ridout
Tony Ridout
Patty Wright



2018 ASA Annual Pour-Off, Texas Hold 'Em & Salsa Taste-Off

Event Sponsor



"All In" Sponsors



Mixer Sponsors





BEST SALSA



1st Place - Alpha Insulation & Waterproofing
2nd Place - Buyers Barricades (not pictured)

BEST BAR SET-UP



1st Place - Ridout Barrett & Co



2nd Place - ESC Safety Consultants



1st Place - Fire Alarm Control Systems



2nd Place - ESC Safety Consultants

BEST NON-FROZEN

2018 Texas Hold 'Em Winners

- 1st - Patrick Harris
- 2nd - Donica Torres
- 3rd - Devin Maine
- 4th - Joy Beck
- 5th - Clayton Spainhower
- 6th - Lalo Guerrero
- 7th - Toni Carson
- 8th - Bobby Deike

BEST FROZEN DRINKS



1st Place - Ridout Barrett & Co.



2nd Place - KCM Cabinets

UPCOMING EVENTS

OCTOBER 2018

Oct 4 - 3rd Annual Safety Summit
Oct 9 - Special General Meeting
Oct 17 - Safety Committee Meeting
Oct 23 - Fall Golf Tournament @ TPC
Oct 31 - Killer Contracts Seminar

NOVEMBER 2018

Nov 15 - EMR Lunch & Learn
Nov 15 - Membership Mixer
Nov 27 - General Membership Meeting

DECEMBER 2018

Dec 6 - Construct A Kids Christmas Gala

Check our website for more info:
www.asasanantonio.org



 American Subcontractors Association - San Antonio
seminar series


KILLER CONTRACTS

Date: Wed, October 31, 2018
Time: 9:00am - 12:00pm
Location: The Gardner Law Firm 745 East Mulberry Avenue, Suite 500
San Antonio, Texas 78212
Attendee Fee: \$40 for ASA Members & \$60 for Non-Members



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13333 Blanco Rd. Ste 306
San Antonio, TX 78216

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