EDAWN Mission & Focus

MISSION

The Economic Development Authority of Western Nevada (EDAWN) is a private/public partnership established in 1983, committed to adding quality jobs to the region by recruiting new companies, supporting the success of existing companies, and assisting newly forming companies, to diversify the economy and have a positive impact on the quality of life in Greater Reno-Sparks.

BY FULFILLING THIS MISSION, EDAWN:

- Builds wealth in our region
- Creates jobs

FOCUS

PRIMARY COMPANIES

- Produce goods & services in Greater Reno-Sparks
- Export those goods & services and import \$\$\$

RETAIL

• Typically circulates money within a community versus bringing in new money; therefore, not a focus of EDAWN

EDAWN's ROLE

- Real estate selection
- Permitting & licensing
- Quick & easy data sourcing
- Public relations
- Access to key community members
- Connects companies to workforce resources
- Conducts competitive market analysis
- Secures incentives for new and expanding companies

ONGOING ROLE = CONTINUED GROWTH & SUCCESS



AREAS OF FOCUS

MARKETING & ATTRACTION

Management of inbound company prospects. Research and develop a marketing plan and strategy that will create new business leads in targeted industry categories.

RETENTION, EXPANSION & WORKFORCE DEVELOPMENT

Generate quality economic impact by retaining and expanding existing "primary" employers (companies that import wealth by having the majority of their customers outside of the region) and by working with partners to improve the skills of employees and potential employees in the region. Lead the outreach effort to local primary companies to make connections, identify and help resolve issues they may have, identify opportunities for growth, and work to assist them in their expansion efforts. Provide feedback from these visits to the community for business climate assessment and improvement.

ENTREPRENEURIAL DEVELOPMENT

Management of the entrepreneurial ecosystem of Northern Nevada, as well as collaboration between the University of Nevada, Reno, other higher education institutions and private industry. Work with local incubation and start-up groups to help create new companies that will ultimately grow in the region and diversify our economy. Diversify the Greater Reno-Sparks economy through entrepreneurship and engage key partners to assist in the growth of small businesses from primary business sectors.



THE ECONOMIC DEVELOPMENT AUTHORITY OF WESTERN NEVADA

EDAWN is a private/public partnership committed to recruiting and expanding quality companies that have a positive economic impact on the quality of life in the Greater Reno-Sparks-Tahoe region.



PLATINUM INVESTOR {\$50,000+} - MAJOR INVESTOR LEVEL Automatic nomination for a next available EDAWN Board of Trustee seat (term limits may be waived by the EDAWN Board of Trustees) ALL PRESIDENTIAL GOLD INVESTOR VALUES

PRESIDENTIAL GOLD INVESTOR {\$25,000+} - MAJOR INVESTOR LEVEL Preferred consideration for a Board of Trustees seat Receive monthly Board of Trustee packet and slides Exclusive update to investor management team upon request Invitation to attend EDAWN annual Major Investor/Board of Trustee Social Company Logo highlighted on the EDAWN website ALL GOLD & SILVER INVESTOR VALUES

President's Circle Values: (For Presidential Gold Investors not currently serving as an EDAWN Board of Trustee member)
Receive monthly Board of Trustee packet and slides
2-4 Presidential Circle meetings annually
Annual phone call with EDAWN Board of Trustee Chair
Annual meeting with EDAWN CEO
ALL PRESIDENTIAL GOLD, GOLD & SILVER INVESTOR VALUES



GOLD INVESTOR {\$12,500}- MAJOR INVESTOR LEVEL

Priority consideration for Board of Trustees seat

Inclusion in business development & relocation assistance marketing materials Inclusion in Major Investor Guide

Referral to other Major Investors

Company name listed on EDAWN Website

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Priority Seating at EDAWN Events

Invitation to attend EDAWN annual Major Investor/Board of Trustee social

Special invitations to Board & Major Investor exclusive events

Receive EDAWN Updates & Correspondence

ALL SILVER INVESTOR VALUES



SILVER Investor {\$1,750} Opportunity for EDAWN Board of Trustee seat Invitation to attend EDAWN Events Receive EDAWN Updates & Correspondence



PLATINUM

PRESIDENTIAL GOLD





GOLD



BOARD OF TRUSTEES OFFICERS







ECONOMIC DEVELOPMENT AUTHORITY OF WESTERN NEVADA

			Select Box
"PLATINUM" Major Investor	Annual Investment	\$50,000+	
"PRESIDENTIAL GOLD" Major Investor	Annual Investment	\$25,000+	
"GOLD" Major Investor	Annual Investment	\$12,500	
"SILVER" Investor	Annual Investment	\$1,750	

Company Name:		Number of Employees:		
Main Investor Contact Name:				
Title:				
Phone:	Fa	ix:		
Mailing Address:				
City:		State:	Zip Code:	
Email:				
Website:				
Contact person or Department responsible for renewal:				
Description of your company in 25 words or less:				



EDAWN Investor Application

ADDITIONAL INVESTOR CONTACT INFORMATION:

Name:							
Title:							
Phone:		Fax:					
Mailing Address							
City	State:		Zip code:				
Email Address							
Name:							
Title:							
Phone:		Fax:					
Mailing Address							
City	State:		Zip code:				
Email Address							
Name:							
Title:							
Phone:		Fax:					
Mailing Address							
City	State:		Zip code:				
Email Address							
PAYMENT METHOD:		Amount: \$					
□ CHECK Check number:							
□ CREDIT CARD (please circle one) Visa MasterCard Discover AMEX							
Card number:		Authorized Name on account:					
Exp date:		3 digit code (on back of card):					
Name as it appears on card:							
I accept the invitation to invest in The Economic Development Authority of Western Nevada.							
Signature:			Date:				

Your commitment to economic diversity is greatly appreciated. THANK YOU FOR YOUR SUPPORT!



■ Landscape/Nurseries

EDAWN Investor Application

ONLY (1) industry category that best describes can be selected from the list below:

Accounting	Legal Services
Advertising, Marketing & PR	Logistics Providers
Airlines/Airports	Mailing/Fulfillment
Architects	Manufacturing
Arts And Culture	Marketing
Banks	Mortgage Brokerage
Biomedical Technology	Moving/Storage
Business Services	Non Profit Organizations
Clubhouses/Private Clubs	Office Products
Communications	Organizations/Associations/Chambers
Computer & Technology Services	Printing/Promotional Products
Construction/General Contractors	Publishing
Consulting Services And Support	Radio Broadcasting
Convention Services	Real Estate - Property Management
Credit Unions	Real Estate Appraisals
Developers	Real Estate- Residential
Distribution	Real Estate-Commercial/Industrial
Economic Development	Records & Information Management
Education	Religious Organizations
Employment, Training and Human Resources	Research & Development
Engineering	Retail
Environmental Services/Products	Telecommunications
Financial	Television And Video Production
Food Services	Title Companies
Government Agencies	Tourism
Health Care	Transportation, Planning and Services
Hotels/Casinos	Travel Agency
Industrial Support Services	TV Broadcasting Network
Insurance	Utilities
Internet Service Providers	Website Design, Development & Hosting Service
Internet Software	Other

PLEASE RETURN THIS FORM WITH YOUR PAYMENT TO:

Economic Development Authority of Western Nevada (EDAWN)

ATTN: INVESTOR RELATIONS

5190 Neil Road, Suite 110 – Reno, NV 89502

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