**2018 KHCA Annual Conference**

**Hospice Industry Realities:**

**The Inevitable Need for Change**

This program will provide an overview of the Hospice Industry and discuss the leadership strategies and, changes needed for the near uture. There are many realities that could influence Hospice’s growth, reimbursement, and our workforce. Following closely to what has been occurring in the home health industry, hospice leaders in Kentucky should plan now for the inevitable changes required of successful Hospice programs of the future.

**The purpose of this activity is: to understand the current realities of the Hospice industry**

**Target Audience: Hospice Managers and Directors**

***OBJECTIVES***

1. **Discuss the national and state demographics that can influence your Agency’s growth.**
* Discuss national health expenditures
* Discuss Hospice growth in KY and nationally
* Review the current hospice patient demographics
* Medicare Population
* Chronically ill
1. **Describe how value- driven initiatives could influence your hospice over the next 5 years.**
* Discuss key regulatory updates for Hospice
* CAHPS
* HEART
* HIS
* OIG Work Plan
1. **Discuss Workforce Issues that may impact your growth.**
* Discuss current workforce realities in KY and nationally
* Potential for telehealth