

2020 National - Conformation, Obedience and Rally events			
INCOME			
Catalog Advertising	\$3,000.00		20 x \$150 each
Sales	\$10,000.00		500 x \$20 each
Cash Awards - BBE and Puppy	\$1,100.00		
Cash Awards - Crawford	\$225.00		
Entries - Conformation	\$27,200.00		680*40
Entries - Obedience	\$5,250.00		140 * \$35
Entries - Rally	\$4,200.00		120 * \$35
Merchandise	\$15,000.00		200x20, 100x40 +1000 +1000
Reserved Grooming and shavings	\$19,500.00		500 x \$35 + 200 x \$10
Reserved Seating	\$4,500.00		150 x \$30
State Baskets	\$1,700.00		4x200, 4x150, 4x75
Top 10	\$1,800.00		30*60
Top 10 Catalog Sales	\$500.00		100 x \$5
Trophy Donations	\$9,000.00		see list
Vendors	\$2,500.00		\$100*25
Raffle	\$1,000.00		200 tickets x \$5 each
X-Pen Rentals and Sales	\$1,500.00		30 x \$25 x 2
Tuesday buffet dinner	\$2,500.00		250 x \$10
Fundraising	\$12,000.00		12 agility trials 2017-2019
TOTAL INCOME	\$122,475.00		
EXPENSES			
Advertising	\$1,000.00		
AKC fees	\$2,040.00		680*3
Betty Crawford - Celestial BBE Award	\$225.00		
Building cleaning & janitorial & compactor	\$5,000.00		
Building event license	\$75.00		
Building Firemen and pre-show inspection	\$2,000.00		
Building security	\$2,000.00		
Building set-up and tear down	\$250.00		
Building site rental (main)	\$28,000.00		5000 x 5 + 1500 x 2
Building Utilities (electric, gas, telephone)	\$3,000.00		
Cash Awards - BBE	\$350.00		
Cash Awards - Puppy	\$750.00		
Catalog	\$3,750.00		500*7.5
Clean-up/Gofer	\$500.00		5 days x \$100 per day
EMT	\$800.00		\$20 x 8 x 5
Ex-pen Purchase	\$1,500.00		
Food	\$8,000.00		Coffee \$2,000, Lunch \$3,000, Top 10 \$3,000
Insurance - Additional Insured	\$50.00		
Insurance - National Trophies	\$600.00		
Insurance - Show liability	\$625.00		
Judges expenses-Conf	\$5,275.00		(500+750+375) x 3, +400 Jrs
Judges expense-Obed/rally	\$1,150.00		(250 + 250+75) x 2
Judges fees-Obed/rally	\$700.00		175 x 2 x 2
Judges Gifts	\$750.00		3*100 + 6 *75
Merchandise	\$7,000.00		
Audio Visual	\$1,500.00		
Photographer expenses	\$300.00		
Postage	\$750.00		
Printing	\$500.00		
Recording Fees	\$2,700.00		
Ribbons and Rosettes	\$2,500.00		
Shavings	\$1,400.00		200 x \$7
Shipping Fees	\$150.00		
Show application fees	\$500.00		
Super Fees	\$20,000.00		
Supplies, Décor	\$500.00		
Tables, Chairs, Tablecloths	\$3,000.00		
Top 10 catalogs	\$500.00		
Top 10 Gifts	\$1,500.00		30*50
Trophy Expense	\$5,000.00		see list
Tuesday pm Buffet dinner	\$900.00		tax and service (300 x \$10 x 30%)
Tuesday pm Coffee and Cookies	\$700.00		
Water	\$375.00		500 x .75
TOTAL EXPENSES	\$118,165.00		
Surplus	\$4,310.00		