

2018 NAIOP NC AWARDS - CRITERIA

Submissions Deadline: **Tuesday, February 20, 2018, COB**

Award Application: Online form or PDF to info@naioprd.org

Selection Committee: Each chapter's current 2018 president and three NAIOP non-NC member judges. If one of the judges submits an award, they will recuse themselves from discussion, and the chapter will appoint another representative.

2018 Member of the Year:

- One winner from each Chapter
- Nomination and Selection Committee: current outgoing immediate past president, current president, and administrator/chapter Exec from each chapter (committee members excluded from eligibility)
- Very simple process...meant to recognize leaders and incentivize others. Selection Committee members excluded.
- Photos of applicants and projects in which the applicant participated.
- Applications handled by each chapter and recipient will be provided to the host chapter by COB on February.
- Recognized at the dinner during the NAIOP NC State Conference in Pinehurst.

2018 Developer of the Year (online application)

- Must be a NAIOP member in good standing
- Recipients will be selected based on a **40 point** grading system:
 - Demonstrates consistent excellence in the quality of projects within their portfolio (10 points)
 - Financial consistency and stability (ROI, economic sustainability and success (10 points)
 - Support of the commercial real estate industry through NAIOP by active participation of programs and initiatives, ongoing employee participation, leadership roles, and sponsorship (10 points)
 - At least five (5) years of quality investment and sustainable positive economic impact in North Carolina (10 points)
- Please submit photos of company and projects in which the applicant participated
- Member firm recognized at the dinner during the NAIOP NC State Conference in Pinehurst

2018 Project of the Year (online application)

- A NAIOP member in good standing who demonstrates substantial participation in the project
- Must have broken ground or the project must have been completed between January 1, 2016 to December 31, 2017
- New ground up and re-development/adaptive re—use/re-purpose projects are eligible
- Projects will be selected based on **30 point** grading system
 - Project must have made a unique contribution to the economic growth and vitality of a region or community (e.g. job creators, catalyst for surrounding economic development, and creation of public infrastructure that would have otherwise not occurred). (10 points)
 - Demonstrated unique design innovation or the “cool factor” (10 points)
 - Ability to overcome design, regulatory issues or other factors that challenged the project at various phases (10pts)
- Please submit photos/renderings of project
- Recognized at the dinner during the NAIOP NC State Conference in Pinehurst

2018 Developing Leader of the Year (online application)

- Must be a NAIOP Developing Leader member in good standing (35 or under)
- Must be a commercial real estate professional
- Recipients will be selected based on the following criteria – **50 point** grading system:
 - Demonstrated support from company for participating in NAIOP (10 points)
 - Demonstrated leadership in his/her field (10 points)
 - Proven professional competency (10 points)
 - Career Goals (10 points)
 - Consistent participation in NAIOP events over the past 12 months (10 points)
 - Community involvement and aptitude towards leadership (10 points)
- Please submit Photos of applicants and/or projects in which the applicant participated

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