

NAIFA DuPage Fall Meeting

**“FAST AND FURIOUS SALES IDEAS AND CONCEPTS”**

Presented by John W. Wheeler, Jr. CFP, CLU, ChFC, CRPC, LUTCF

**Here are some of the key benefits of attending:**

You will hear relevant sales ideas, whether you only sell life or are multi-line, that you can put to use instantly. From ultra-simple ideas, to those more complex, 5 great ideas presented in a transferrable format.

You will be supporting the NAIFA local and its growth, keeping us relevant in supporting you and your business. You can share knowledge, as it is better to give than receive; our young advisors need you and you need them in order to learn how they think.

Stay for the networking let’s work to grow OUR organization!!

**Where:** Large Conference Room  
801 Warrenville Rd  
Lisle, IL 60532

**Date & Time:** October 9<sup>th</sup> 2018  
Registration: 8:45 a.m. Program at 9:00 a.m.  
Optional networking and idea sharing 10:00 - 11:00

**Cost:** \$10.00 ~ Kindly RSVP by October 5th  
Invite a non NAIFA member or a friend  
Contribute to IFAPAC and be refunded your attendance fee



**Speaker – John W. Wheeler, Jr. CFP, CLU, ChFC, CRPC, LUTCF**

John currently serves on the Board of Trustees of NAIFA National and received the Distinguished Service Award by NAIFA Illinois in 2017. John served as President of NAIFA Illinois and is an active member and Ambassador of the Association for Advanced Life Underwriting. John has qualified numerous times as a member of the Million Dollar Roundtable and is also a member of Forum 400.

**Send your check to NAIFA DuPage; 2560 Foxfield Rd #120 St. Charles, IL 60174**

**Or fax your registration with Credit Card info to 630-443-6363**

Name:	Company:
Phone #	CC # _____ X date: _____ Billing Street # _____ Billing Zip code _____ Sec code _____

**For more information, call Sherri Wheeler at (630) 443-6464**