



**Michael Cohen**  
+1 212 526-3606  
[michael.d.cohen@barclays.com](mailto:michael.d.cohen@barclays.com)  
BCI, US

# Oil market outlook

December 2018

# Views on a page

1. Brent prices of \$85/b were unjustified by fundamentals, so too is the case for \$60/b.
2. OPEC cut supply in line with our view but risks of compliance and elasticity of US supply may weigh on prices over next several months.
3. Price risks to the upside: US production cutbacks, stronger-than-forecast demand, supply disruptions (Iran, Venezuela, Iraq, Nigeria, Libya).
4. Price risks to the downside: US and other non-OPEC production outperformance, demand growth disappoints, trade tension and protectionism concerns.
5. In the medium term, we forecast Brent prices at \$75 in 2020 and \$80 in 2025, around \$15 higher than the curve.

Barclays energy price forecasts														
			2018					2019						
	2016	2017	Q1	Q2	Q3	Q4	2018	Q1	Q2	Q3	Q4	2019	2020	2025
Brent	45.1	54.8	67.2	75	76	75	73	75	71	70	73	72	75	80
WTI	43.4	50.9	62.9	68	69	66	67	67	65	64	66	65	68	
WTI-Brent	1.7	-3.9	-4.3	-7.1	-6.4	-9.0	-6.7	-8.0	-6.5	-6.0	-7.0	-6.9	-7.0	
Henry Hub	2.49	2.96	3.05	2.82	2.95	3.63	3.11	3.51	2.67	2.74	2.78	2.72	3.06	
Brent (vs curve)						10	1	16	11	10		12	15	20
Brent (vs consensus)						-3	-1	-2	-7	-5		-3	3	n/ a
WTI (vs curve)						9	2	16	13	12		14	16	
WTI (vs consensus)						-4	-1	-1	-3	-5		-4	2	
Previous (Brent, Oct 2018)						77	72	75	71	70	73	72	75	80

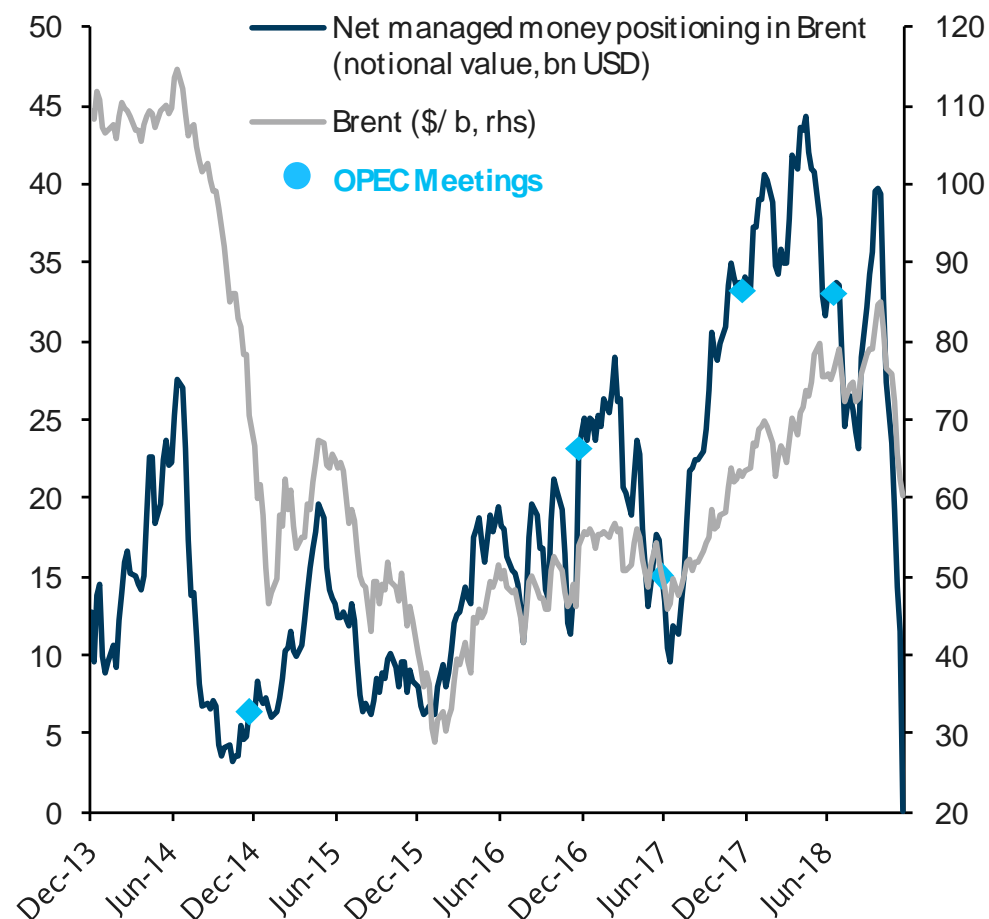
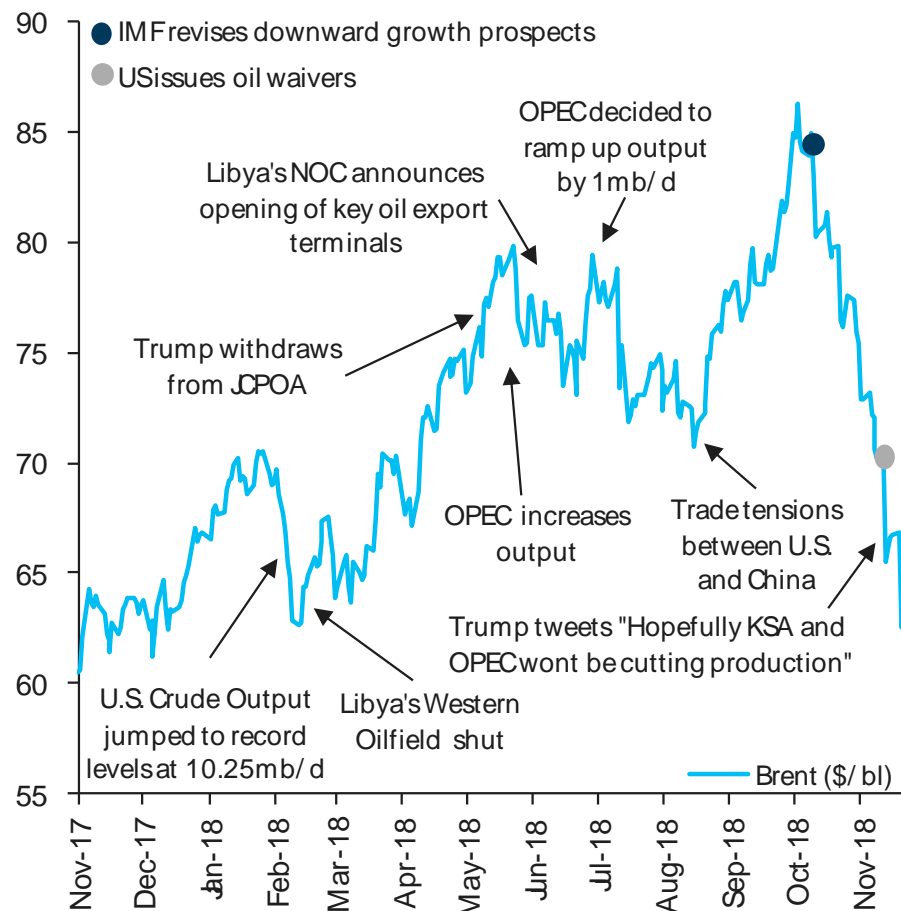
Source: Bloomberg, Barclays Research

Restricted - External

# The bull narrative has collapsed but prices have overshot

Oil prices have erased all their gains over the last year

The liquidation of net length across the energy complex exacerbated the move

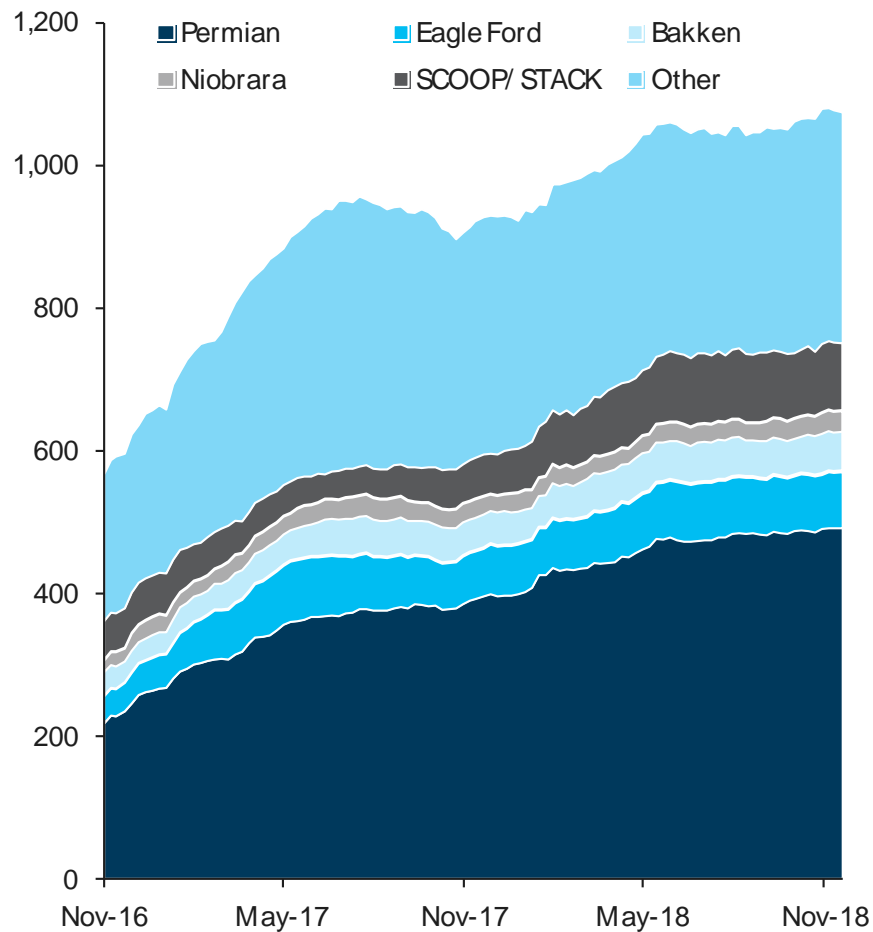


Source: Bloomberg, Barclays Research

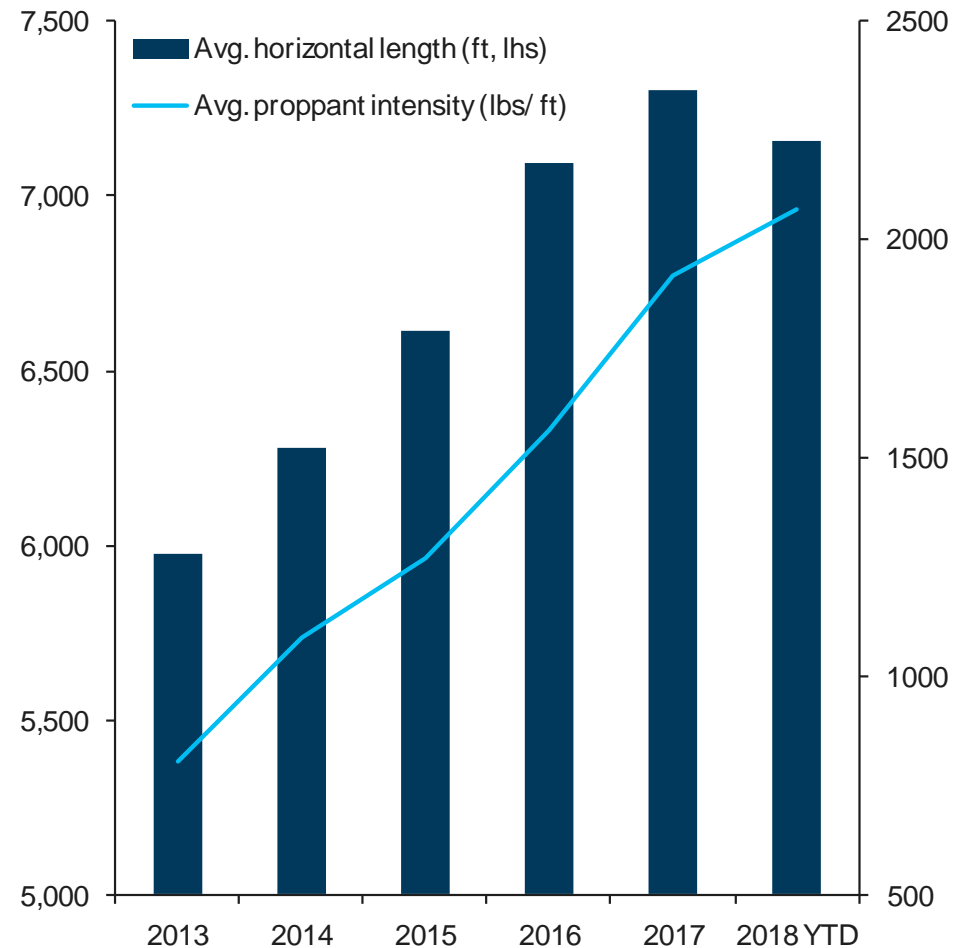
Restricted - External

# Tight oil growth outside of Permian lending a helping hand

## US rig count has steadied recently



## Productivity gains in the Permian are flattening

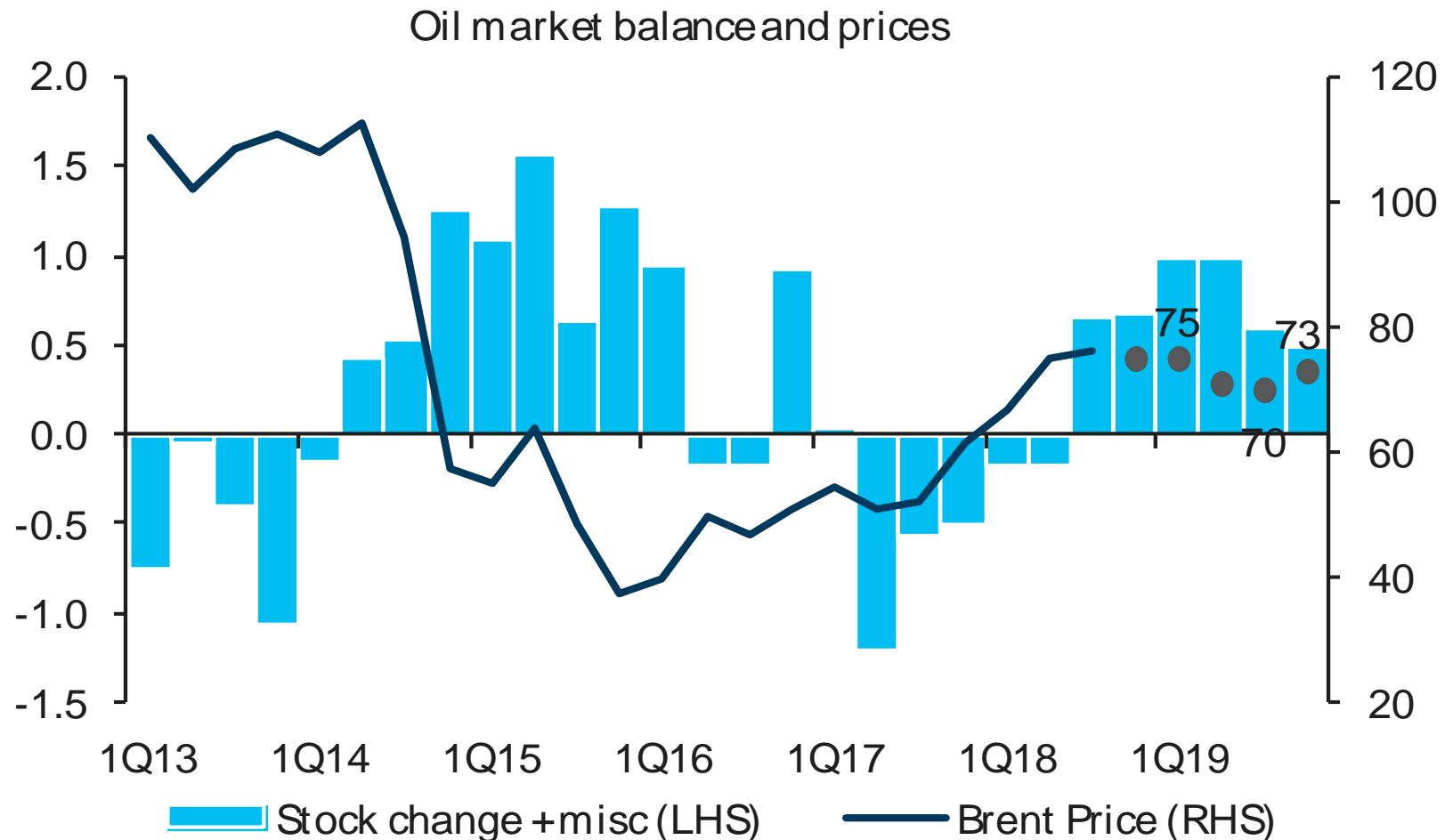


Source: Baker Hughes, EIA, Barclays Research

Restricted - External

# Therefore, if OPEC does not cut, the market balance remains in surplus next year

The supply deficit last year and this year has helped support prices. If the market flips to surplus Saudi Arabia will not need to raise output above 10.5 mb/d on average

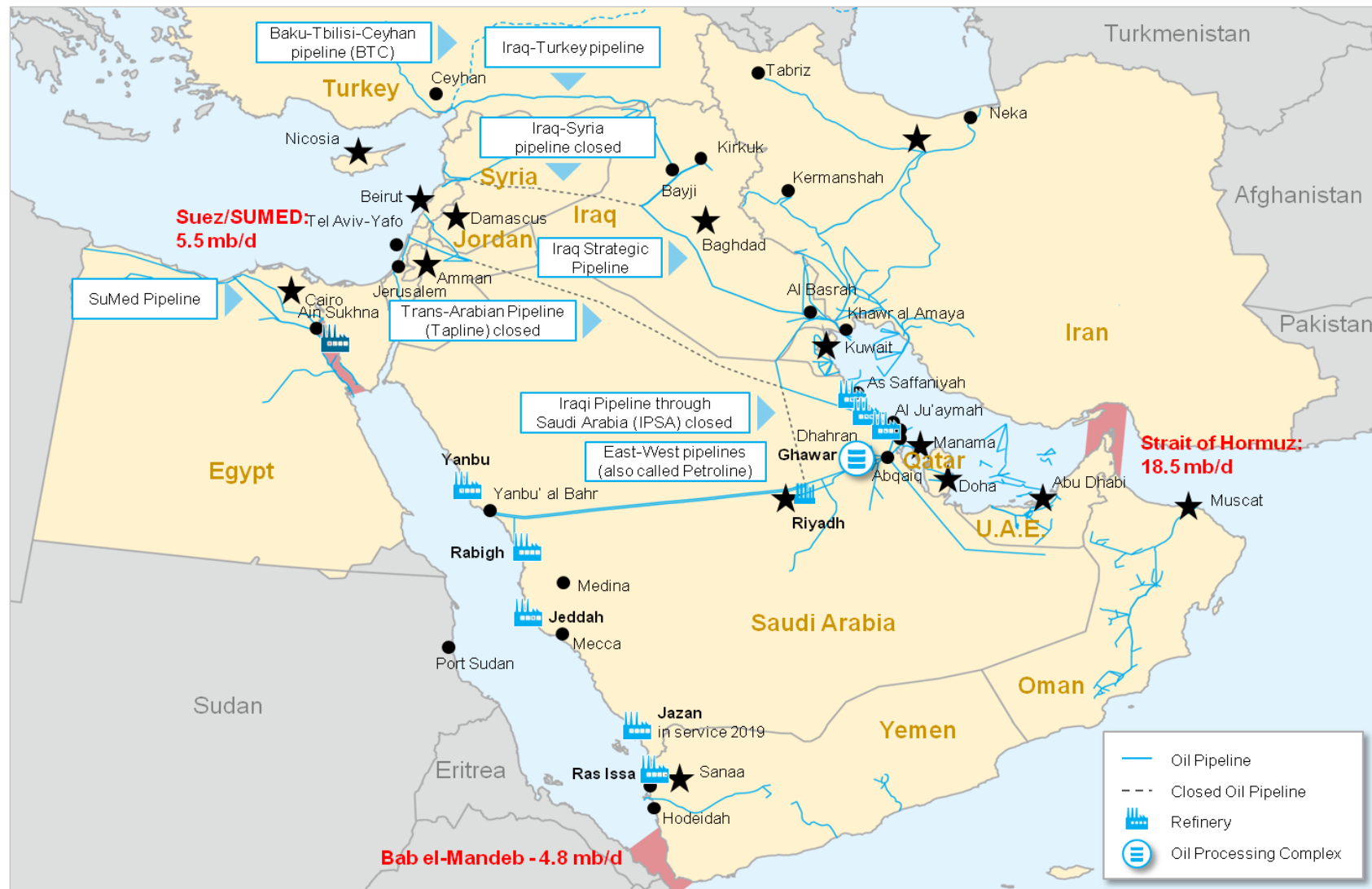


Source: IEA, EIA, Barclays Research

Restricted - External

# JCPOA exit raises tension in the Middle East

Key oil transit chokepoints and infrastructure are at risk of disruption in the months ahead



Source: S&P Global Platts, EIA, Barclays Research

Restricted - External

---

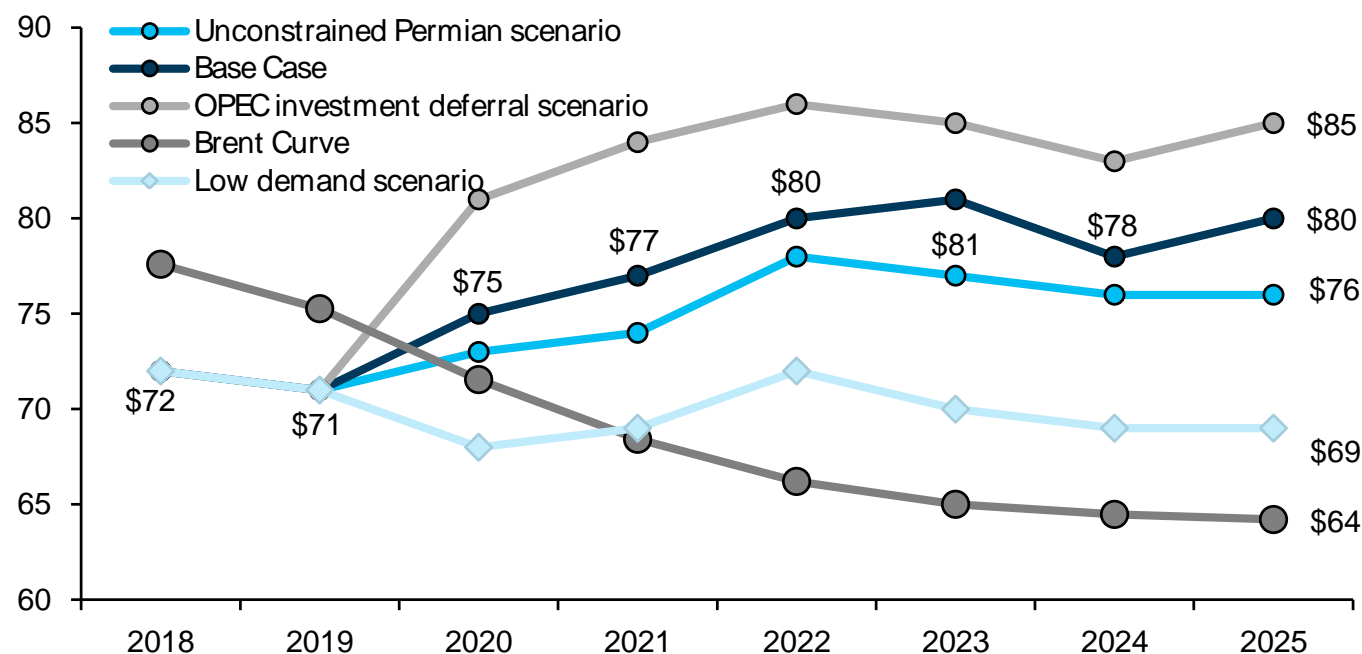
# Medium-term oil price outlook:

Full report: [Oil Special Report: Resisting Temptation](#), 4 Sep 2018

# Key takeaways from our September report

**Prices range from below \$70/b to above \$80 in 2020, between \$70-85 by 2025**

- The most substantial change from last year is associated with the 1.5 mb/d reduction in supply from key OPEC countries, and the higher required WTI price needed to offset it over a multi-year period.
- Though we expect a price range above \$80 to become the new norm next decade, our market balances do not justify those price levels in the next one to two years.
- There are many other possible reasons to be bullish during that time frame, but the “supply gap” is not one of them.
- Note: WTI discount range from \$5-8/b.



Source: Barclays Research

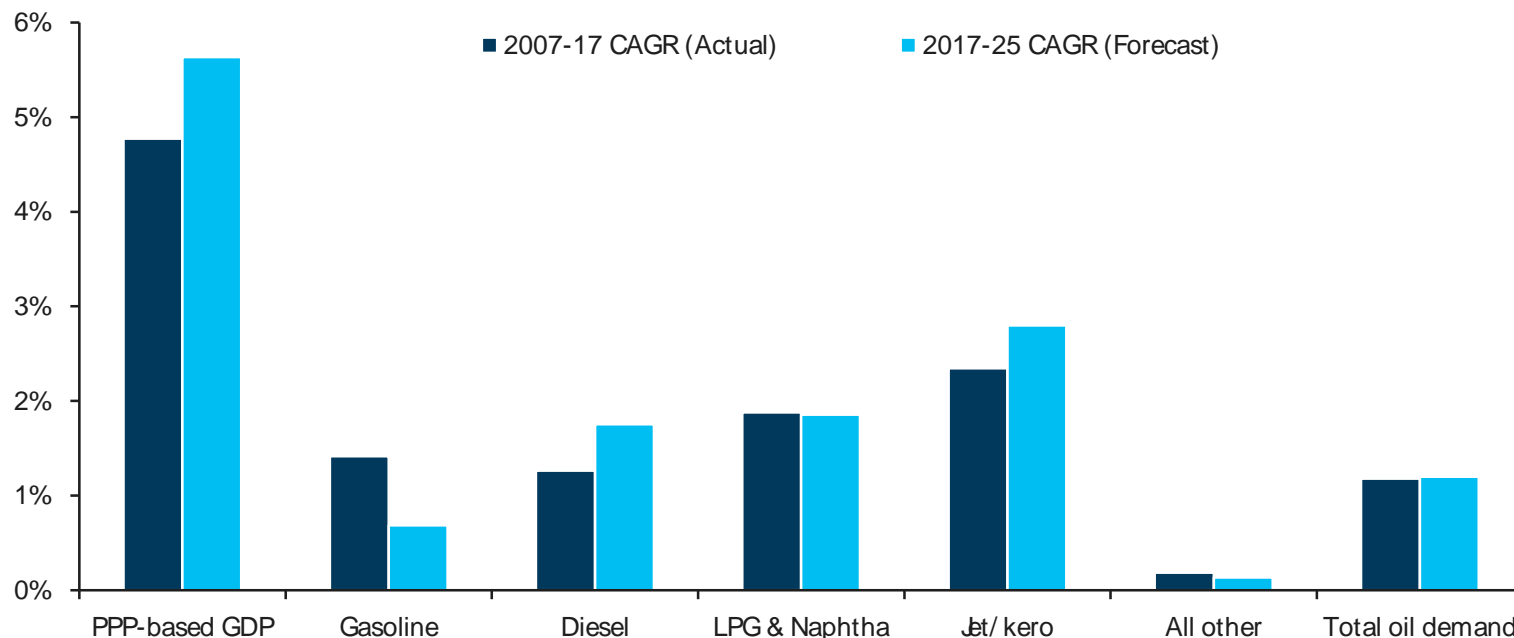
Restricted - External



# In our base case, we expect global liquids demand to grow to about 107.6 mb/d by 2025

- Our estimates are based on higher world GDP growth, coupled with lower unemployment rates in developed countries and rising per capita income levels in the developing world.
- Electric vehicles gain popularity, primarily due to policy push. We expect 55 mn EVs on the road by 2025, an increase of 10% from our prior estimate.
- Diesel demand is likely to soar at the expense of fuel oil demand, as the International Maritime Organization (IMO) implements a significantly lower sulfur cap for marine bunker fuel.

## World oil demand growth by product

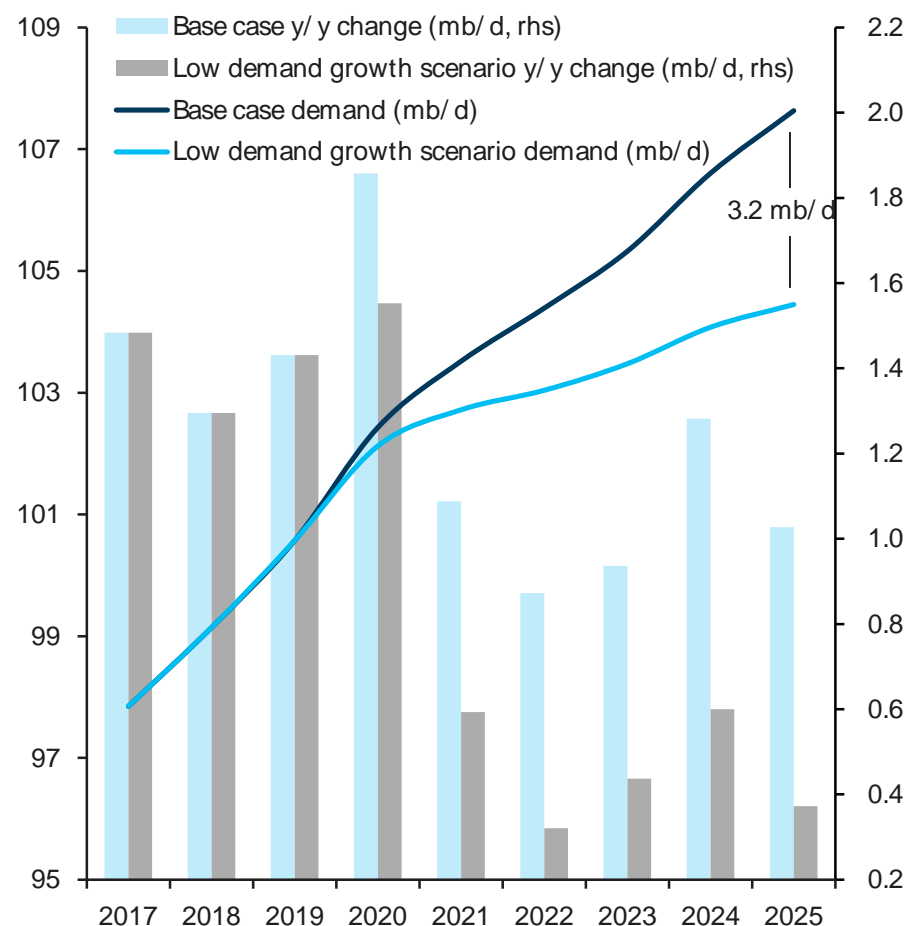


Source: IEA, WIND, Bloomberg, Barclays Research

Restricted - External

# If global economic growth disappoints, demand growth could be significantly below our base case.

- Low demand scenario of 4.1% CAGR (vs 5.6% in the base case)
- 23% share of EVs/total car sales, 10 pp higher than our base case assumption of 13%.
- 2025 global oil demand would be 3.2 mb/d below the base case.
- Economic growth risks arise from escalating trade war concerns between the US and China and a potentially significant knock-on effect of sharply higher shipping, airline transit, and agricultural costs, due to IMO regulations that are set to kick in in 2020.



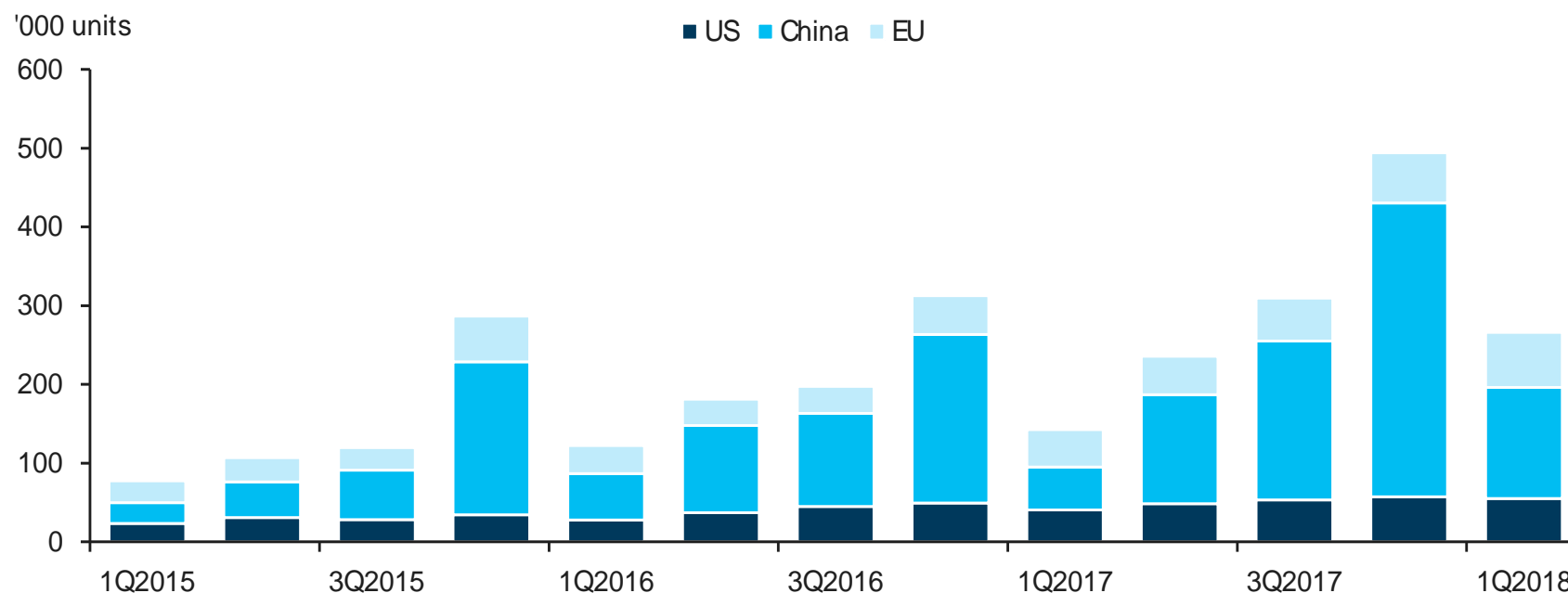
Source: IEA, WIND , Bloomberg, Barclays Research

Restricted - External

# Growing popularity of EVs also weighing on gasoline demand growth

- EV (including battery-electric vehicles (BEV) and plug-in hybrid vehicles (PHEV)) sales grew to more than 1.1mn units last year, more than double the volume sold in 2015 and over 50% higher than 2016.
- We estimate that most of the growth came from China, which accounted for almost two-thirds of worldwide EV sales.
- The growth in China's EV sales has been robust despite a significant reduction in government subsidies over the past few years.

## China leads the charge on electric vehicle sales



Source: IEA, ACEA, InsideEVs, Barclays Research

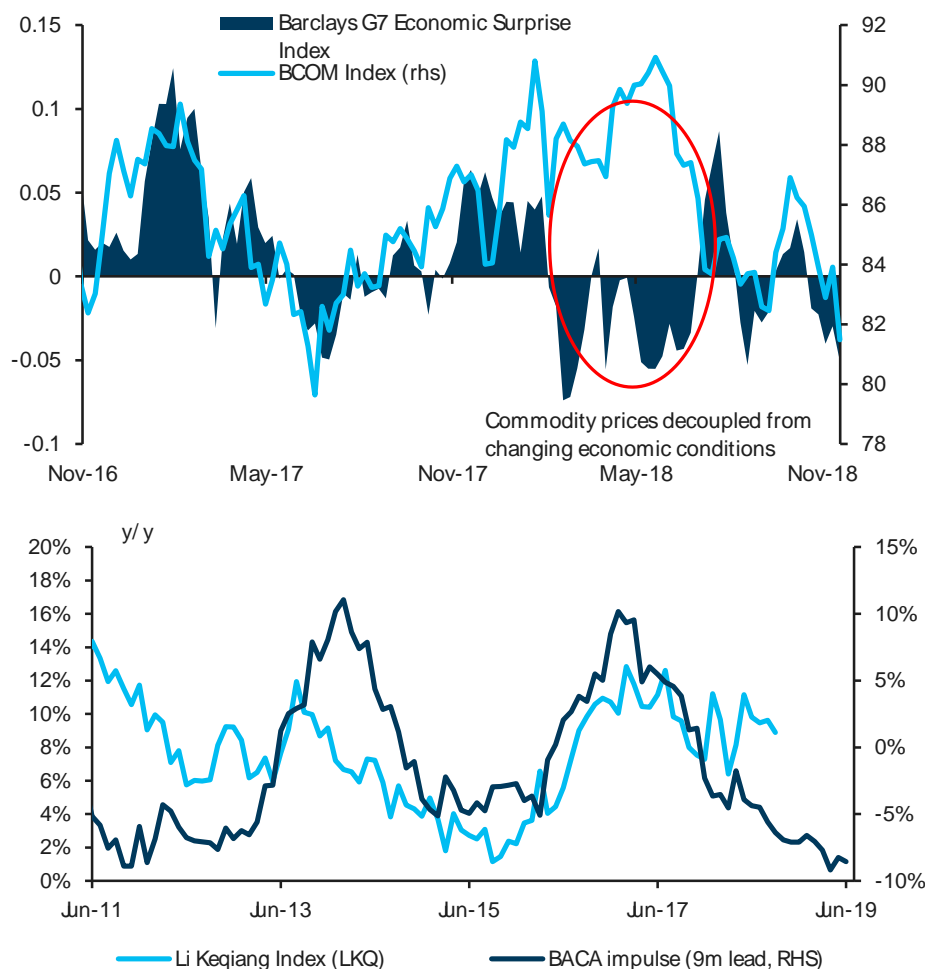
Restricted - External

---

# APPENDIX

# Weaker commodity prices shouldn't have come as a surprise

## Commodity prices usually track economic surprises...



## ...but commodities shrugged off slowing economic conditions in H1

- The recent downward move in commodities has been consistent with the constant flow of economic misses and negative economic news since mid-summer.
- With hindsight, the outperformance in H1 shown at left stands in stark contrast to economic growth expectations.
- Most of that outperformance in commodities was due to idiosyncratic increases in oil and base metals markets, such as supply disruptions or expectations of them, while performance of precious metals and livestock languished.
- Now that prices for base metals and oil prices have 'rebased' consistent with these economic indicators, the question is whether commodities performance will converge with each other or diverge?
- Some of the answer depends on China. The Barclays BACA Impulse measure of Chinese credit growth has weakened sharply this year. It is a good leading indicator of Chinese economic activity as measured by the Li Keqiang Index and points to weakness ahead.

Credit (BACA) impulse is calculated as the difference between the change in credit (BACA) stock between month  $t$  and month  $t-12$  (scaled by nominal GDP over period  $t-12$  to  $t$ ), and the change in credit stock between month  $t-12$  and month  $t-24$  (scaled by nominal GDP over period  $t-24$  to  $t-12$ ).

The Li Keqiang Index combines credit growth, electricity production and rail freight to measure economic activity.

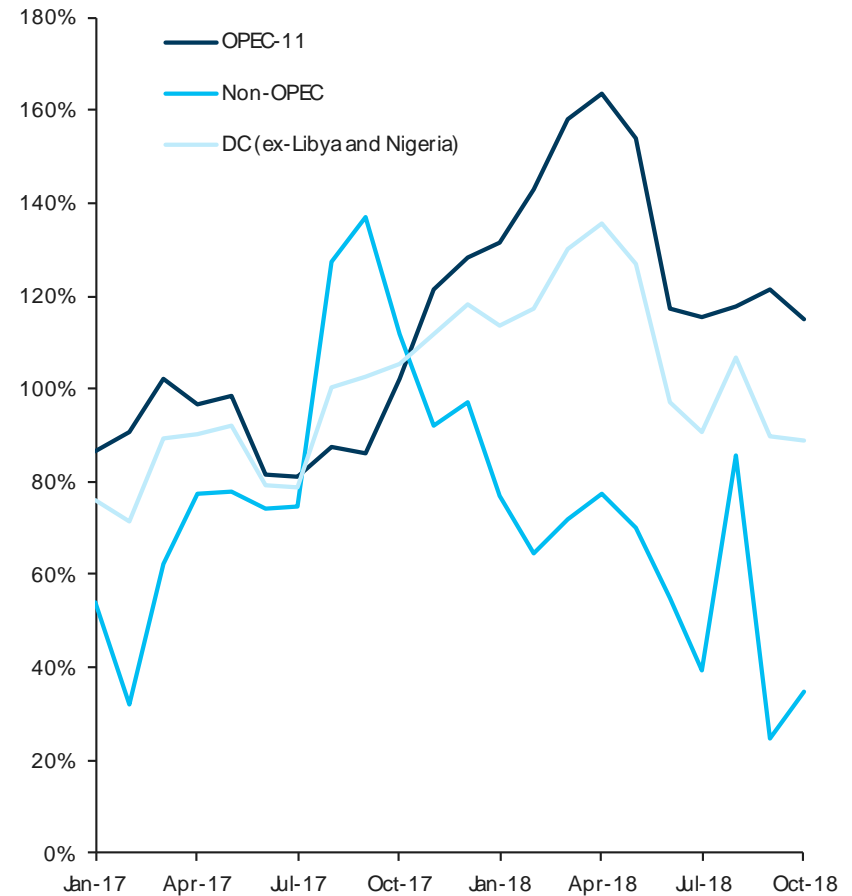
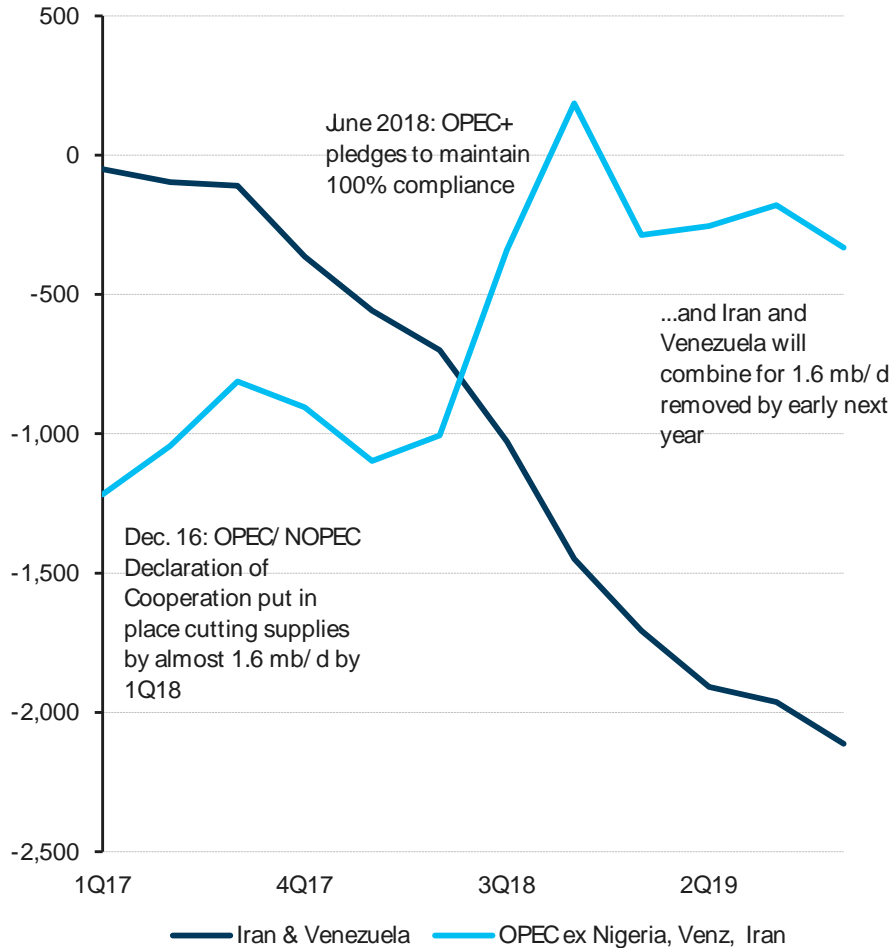
Restricted - External

# OPEC supply offset the decline from Iran/Venez.

Declines from Iran and Venezuela have been offset by other supply

Non-OPEC's compliance levels have languished while OPEC-11 outperforms

OPEC Crude Output (Indexed to 4Q16)

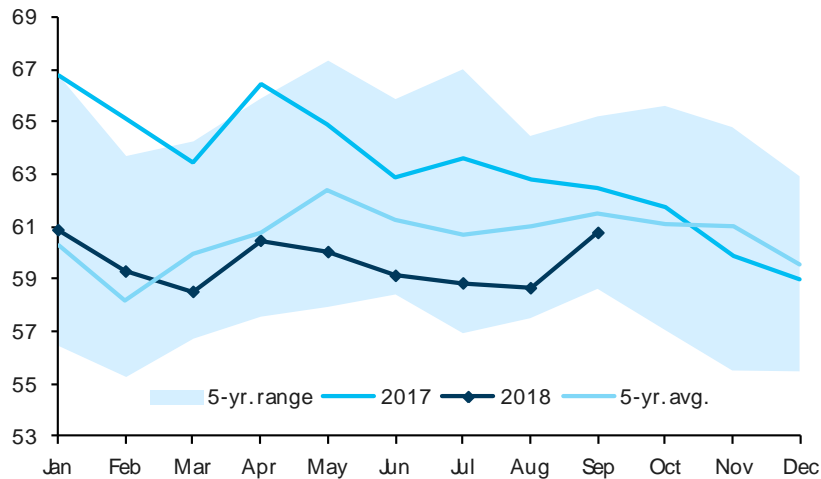


Source:: MEES, IEA, Barclays Research

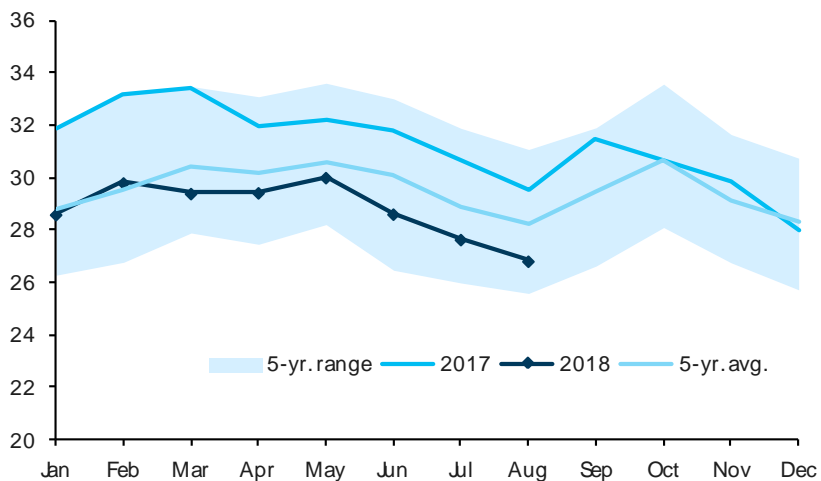
Restricted - External

# But stocks and spare capacity levels pointing to a slightly looser market, not an impending glut...

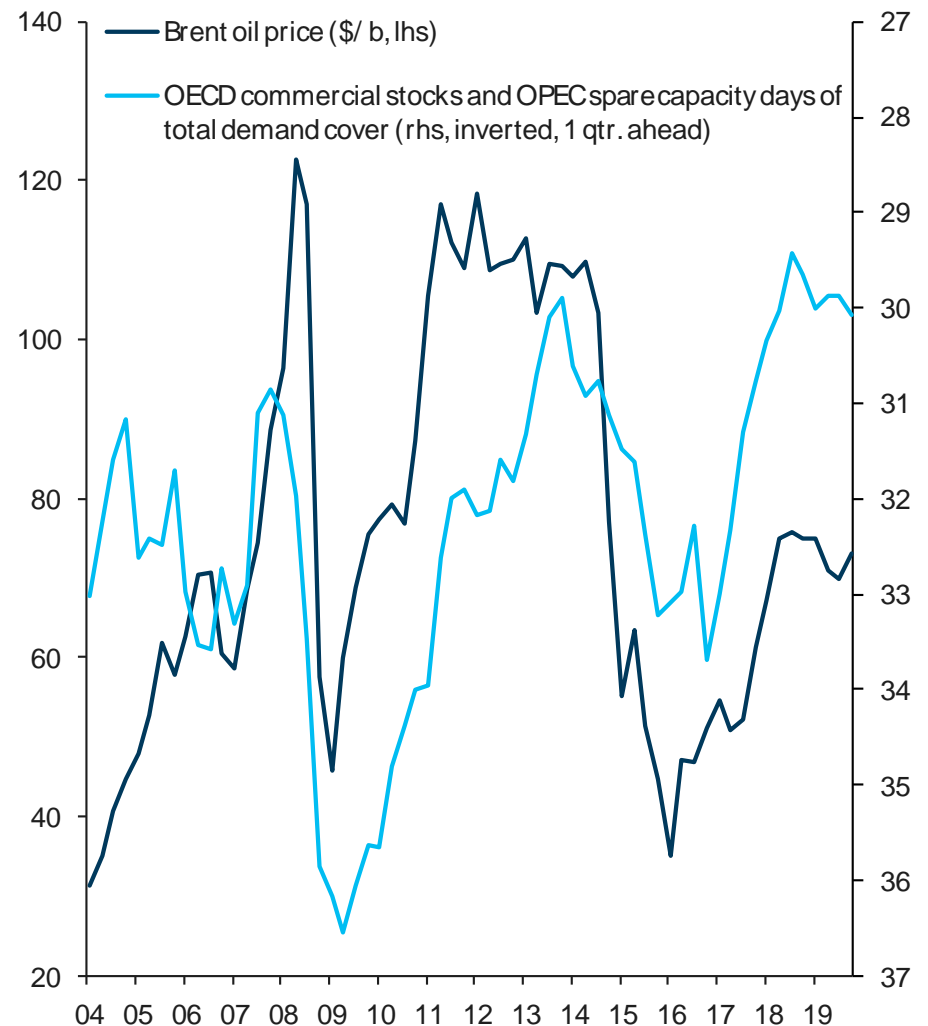
**OECD total oil stocks (days demand cover) stood below the 5-yr. avg. in September**



**OECD crude oil stock in terms of days of run cover stood below the 5-yr. avg. in August**



**Our critical price indicator is expected to buck the recent trend; not free-fall like in 2014**

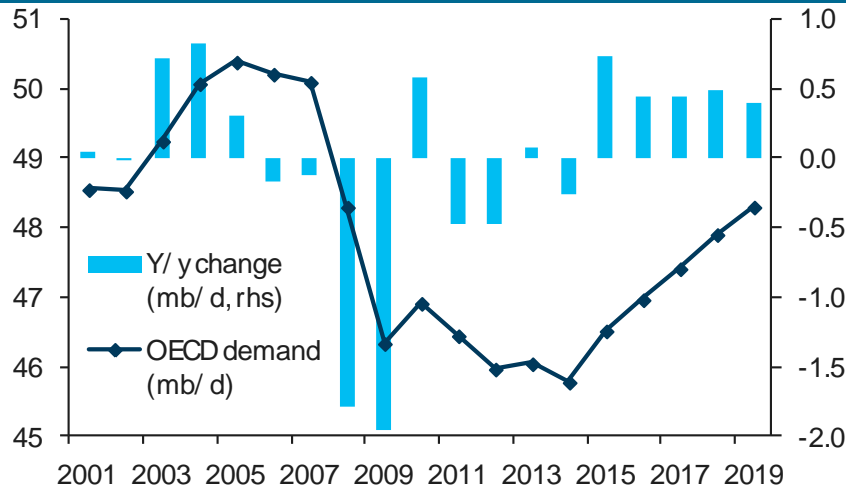


Source for all charts: IEA, EIA, Barclays Research

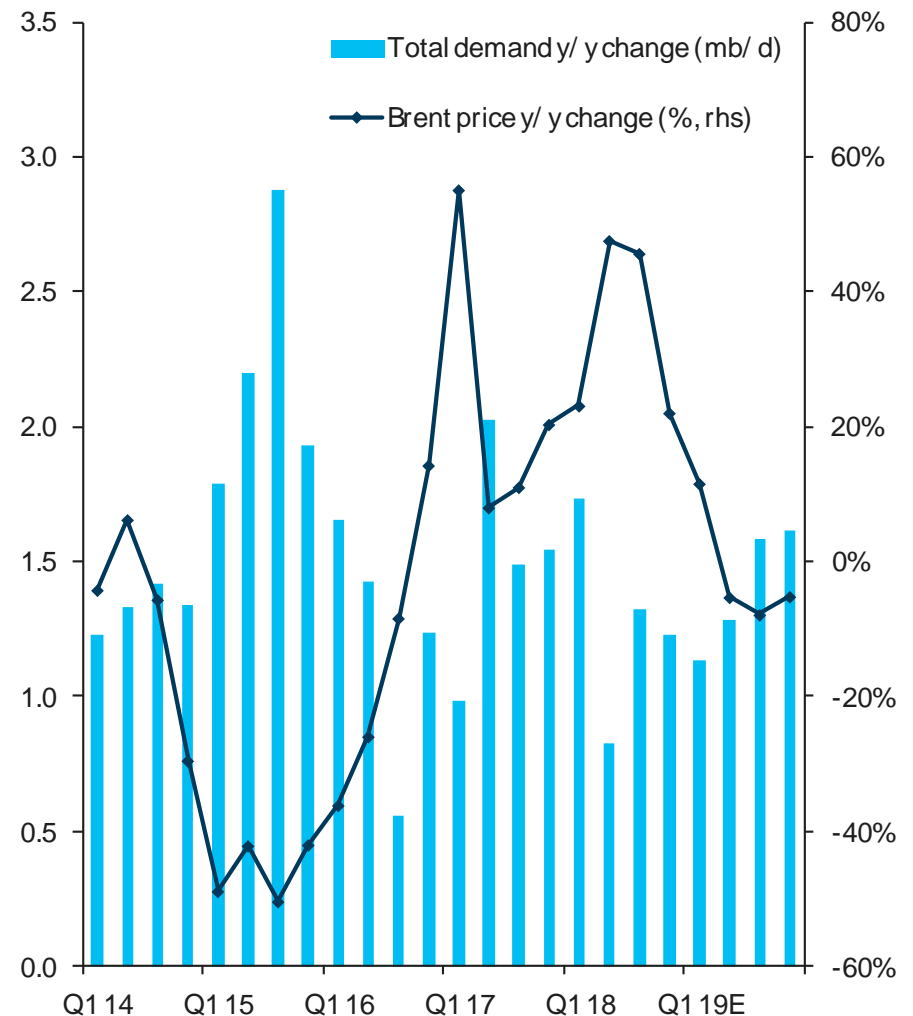
Restricted - External

# ...Additionally, demand growth is slowing not plummeting, and flat prices will support consumption growth

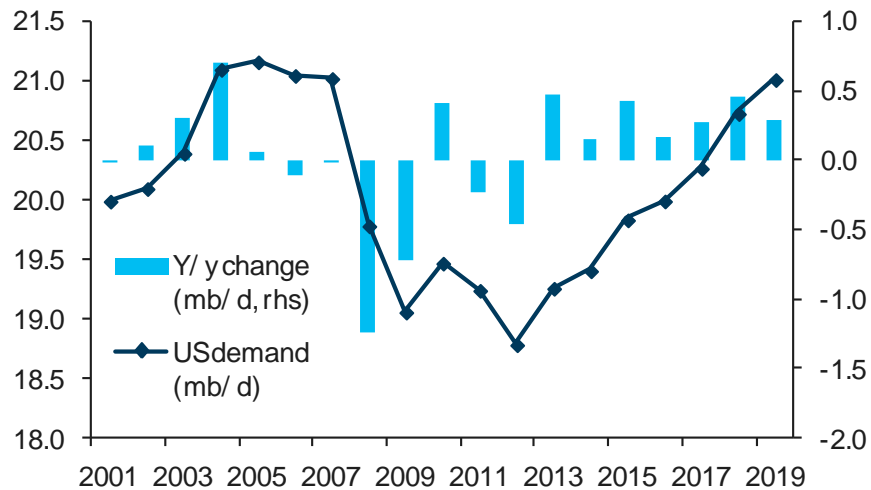
## OECD demand growth to slow down but still remain robust at around 0.4 mb/d next year



## Flat prices will also help boost demand, especially from non-OECD countries



## US is expected to drive most of the OECD demand growth on robust economic outlook



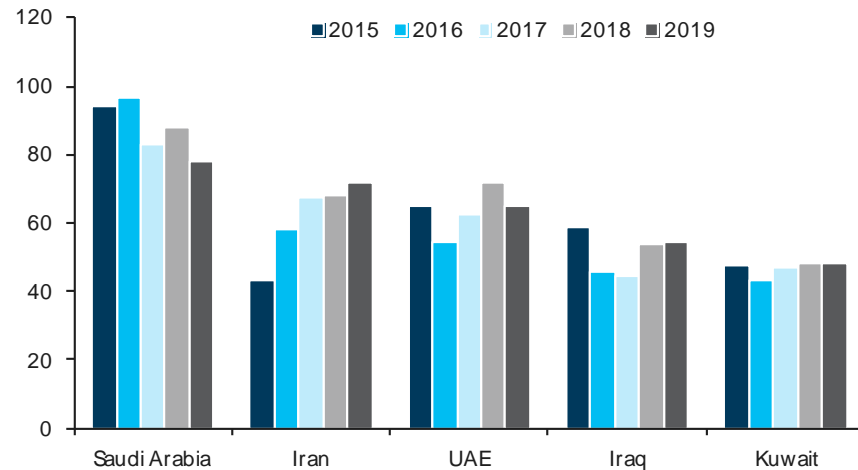
Source for all charts: IEA, EIA, Barclays Research

Restricted - External

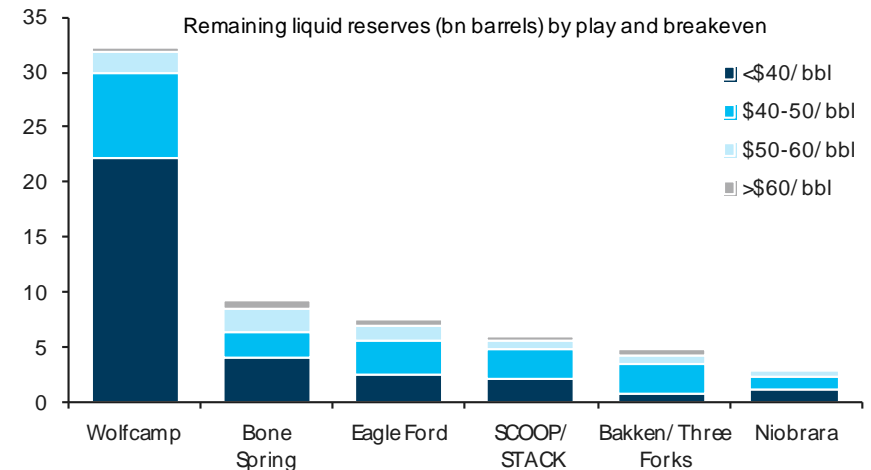


# On the supply side, a severe downturn in prices would likely constrain growth more compared to the previous cycle

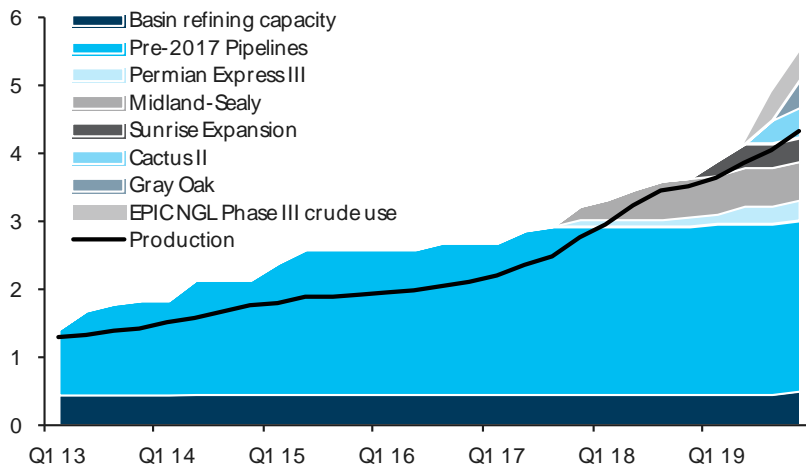
## Key OPEC producers' fiscal breakeven is still above \$50/b



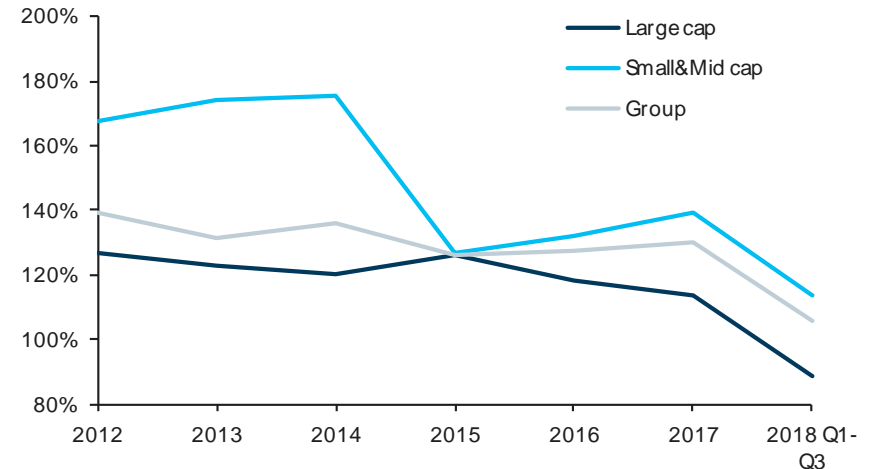
## And in the US, most of the “low-cost” acreage lies in the Permian region...



## ...where takeaway capacity constraints are expected to weigh on growth next year



## Capital discipline would prevent operators from aggressively pursuing volume growth

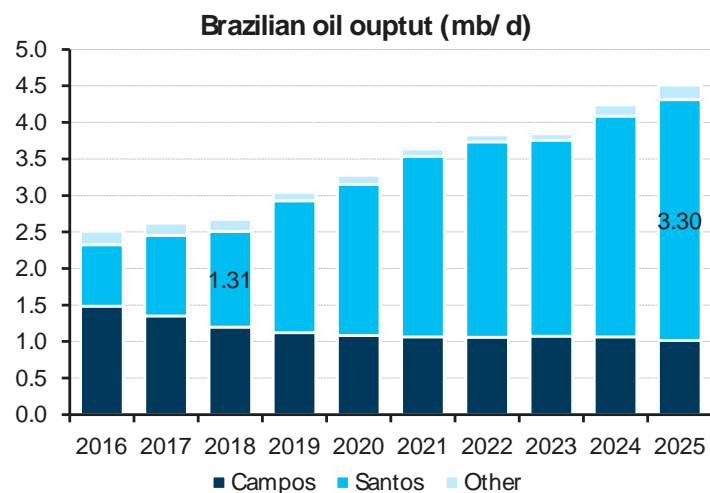


Source for all charts: IMF, Wood Mackenzie, IEA, EIA, Company reports, Barclays Research

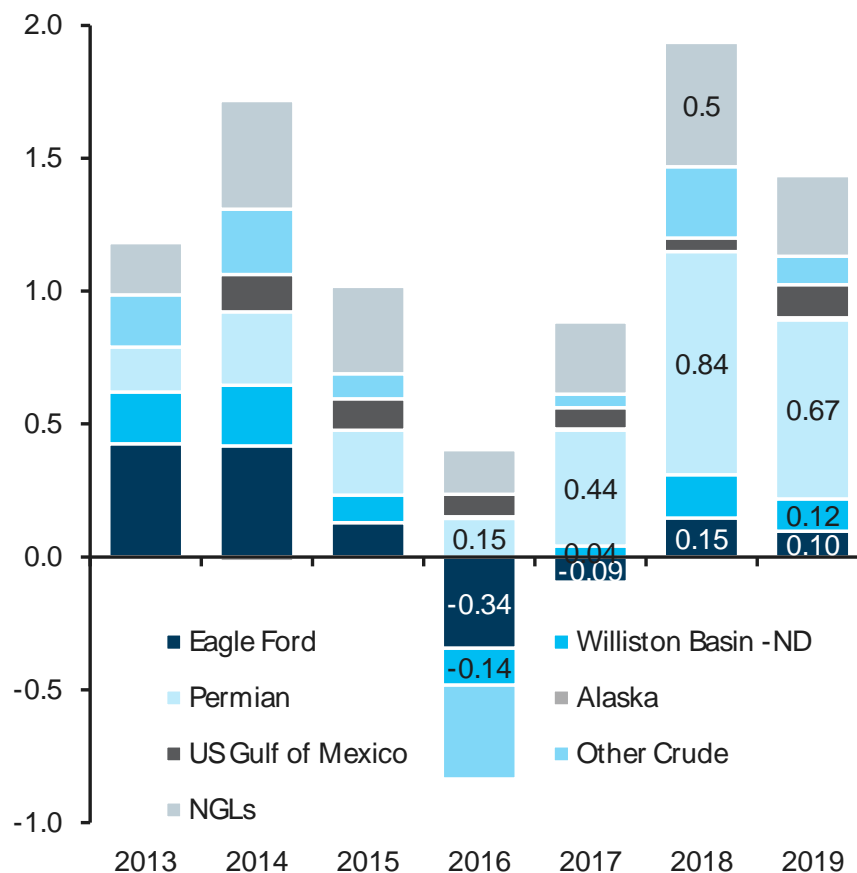
Restricted - External

# Supply growth outside OPEC remains strong

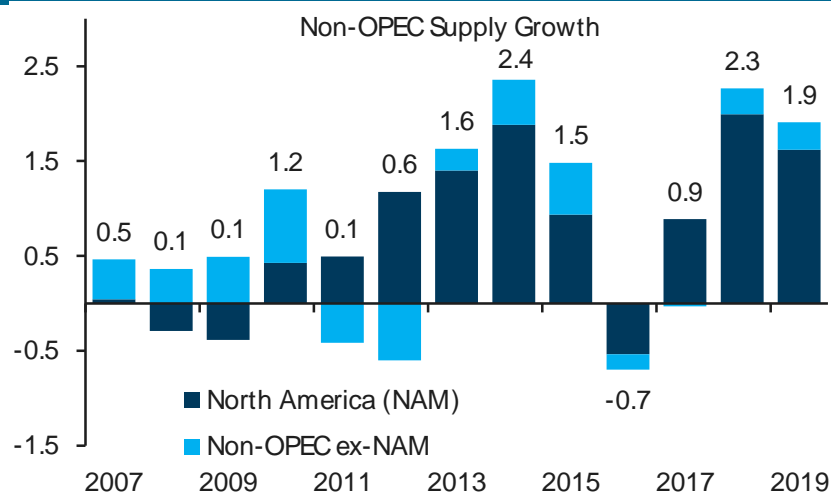
Despite Petrobras's problems and retail price intervention, production still set to grow strongly



US tight oil production is the main source of growth



Non-OPEC supply growth exceeding demand



Source for all charts: EIA, IEA Bloomberg, Barclays Research

Restricted - External

**Despite resolution and return of some supplies, Libya's output can swing by at least 500 kb/d**

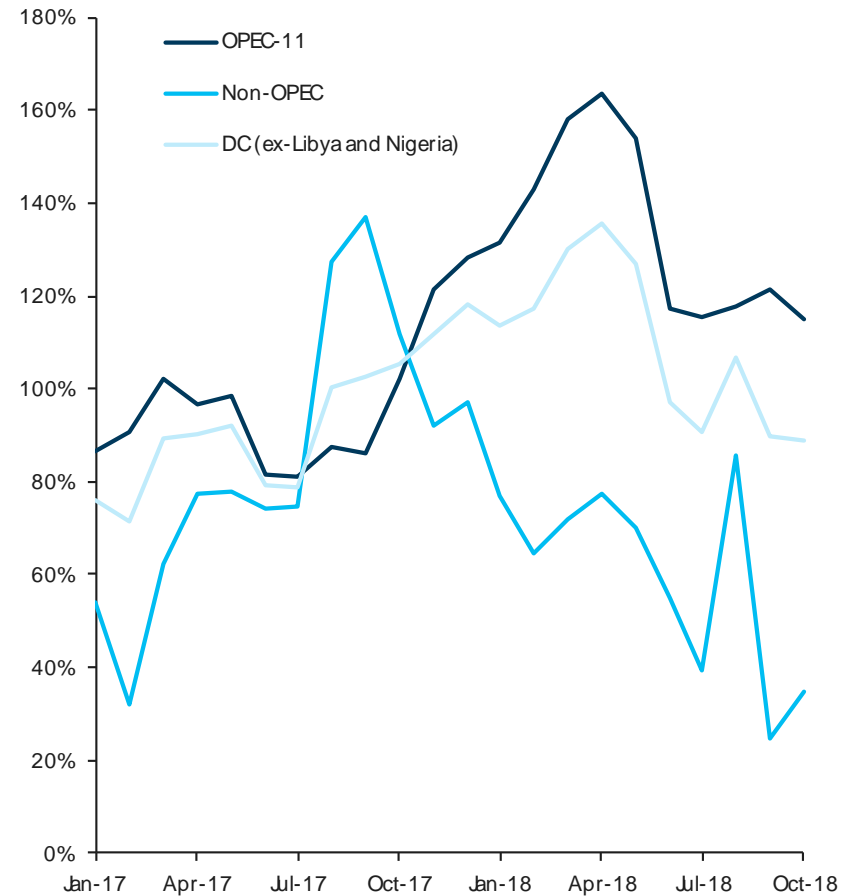
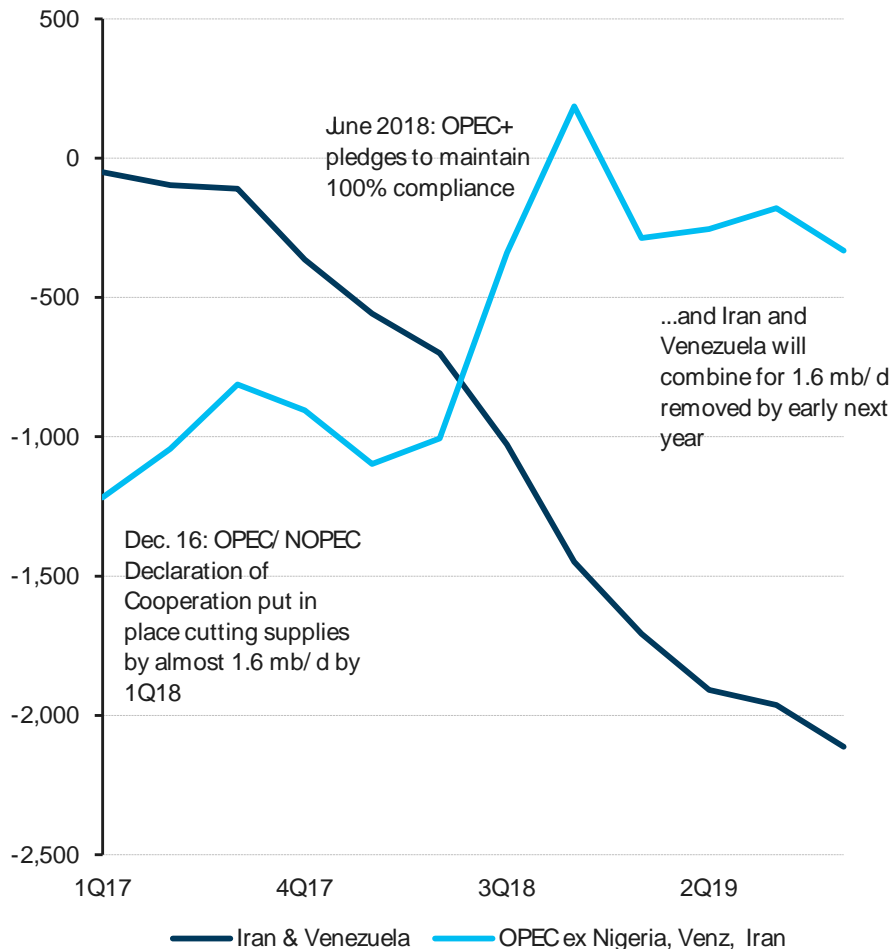


# OPEC supply offset the decline from Iran/Venez.

Declines from Iran and Venezuela have been offset by other supply

Non-OPEC's compliance levels have languished while OPEC-11 outperforms

OPEC Crude Output (Indexed to 4Q16)

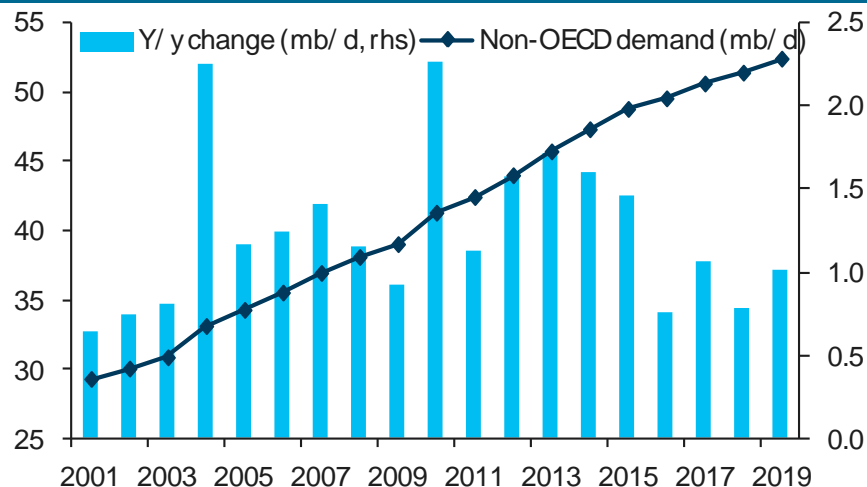


Source:: MEES, IEA, Barclays Research

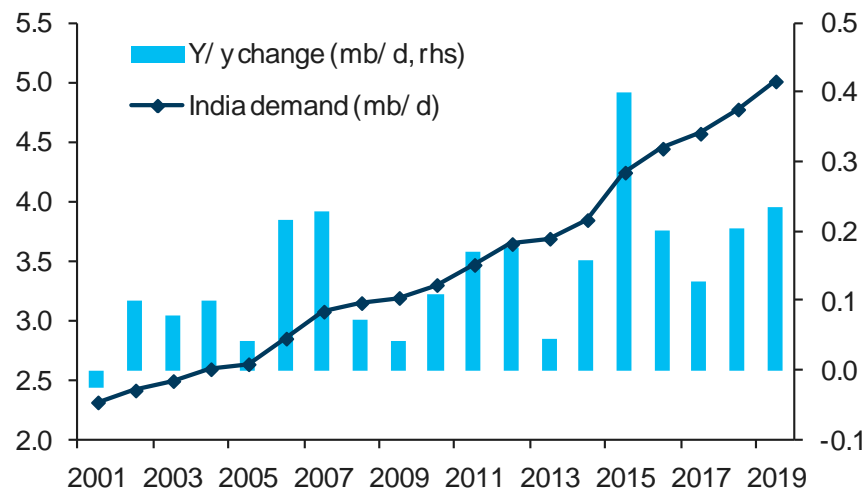
Restricted - External

# Non-OECD demand growth to pick up pace despite slower growth from China

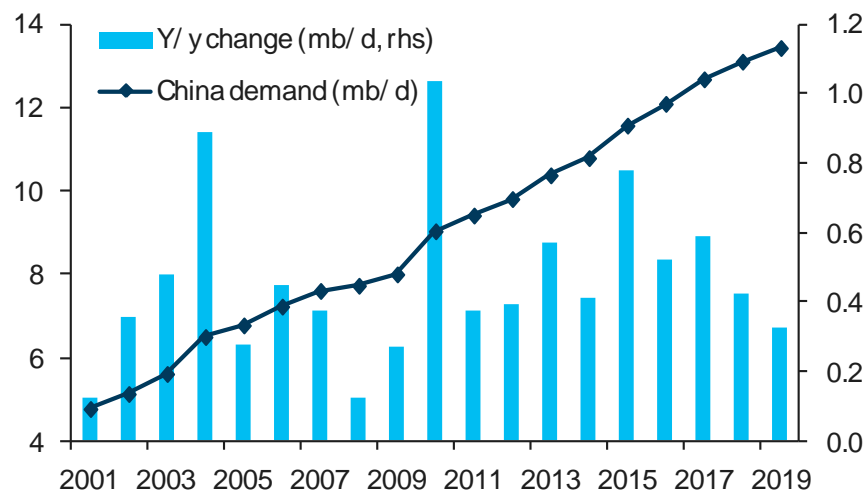
**Non-OECD demand to grow by 1 mb/d next year despite slower growth from China**



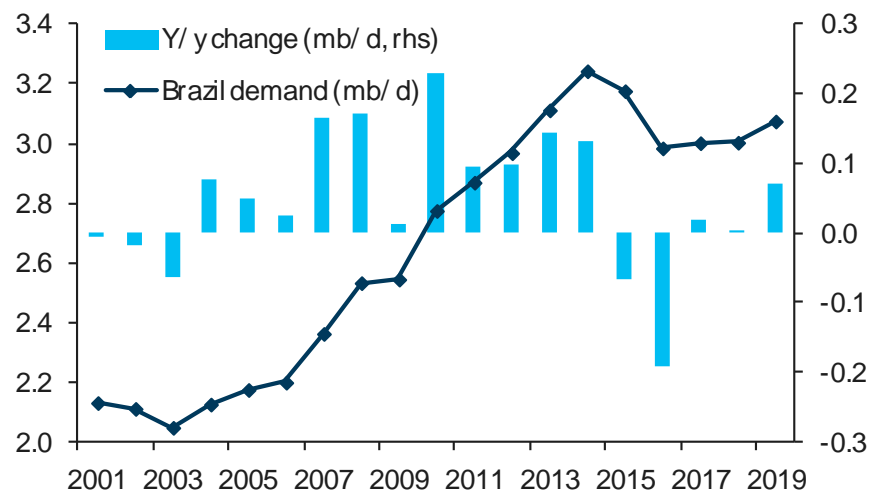
**However, Indian demand is expected to grow faster on lower prices and robust economy**



**China's oil demand is expected to grow by just 0.3 mb/d, the slowest pace since 2009**



**Brazil demand is also expected to grow materially as the economy picks up pace**

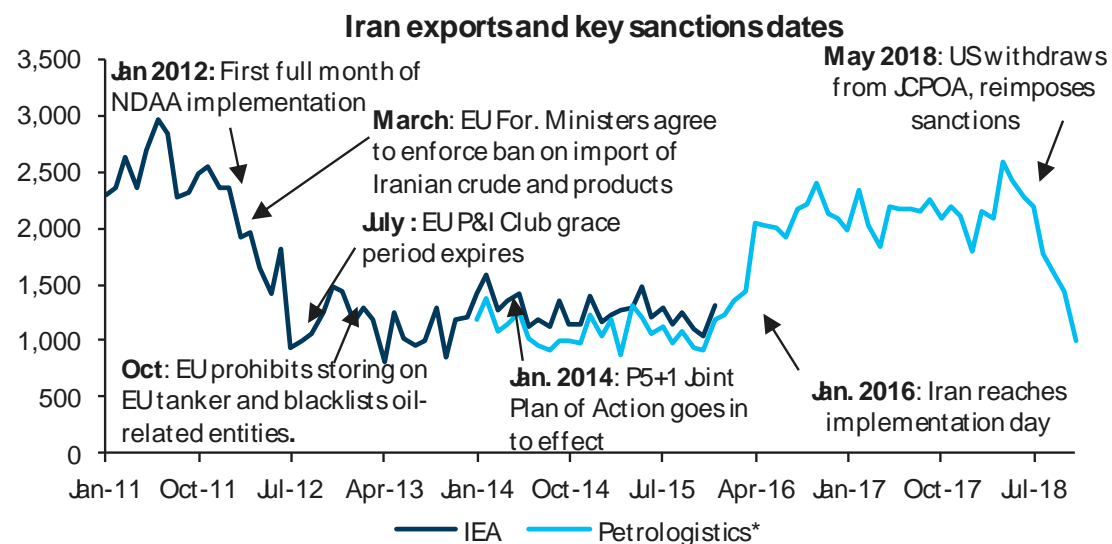


Source for all charts: IEA, EIA, Barclays Research

Restricted - External

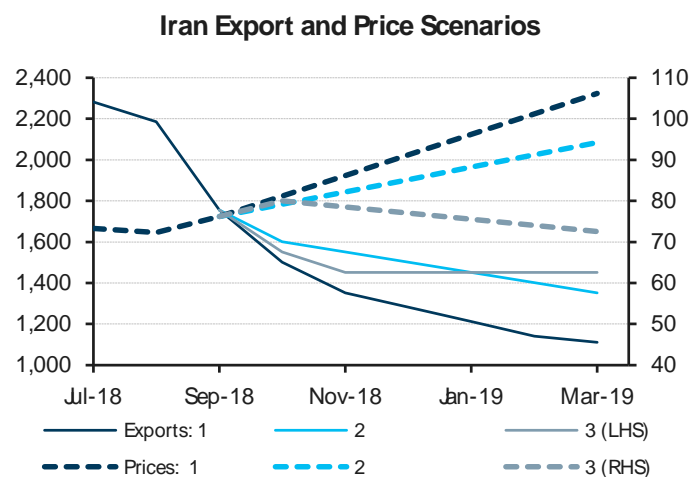
# Iran's exports have fallen 1 mb/d; we expect a further decline

Exports reached a record level of almost 2.6 mb/d in April and have since fallen to 1.0 mb/d



Source: IEA, Petro-logistics (exports), Barclays Research

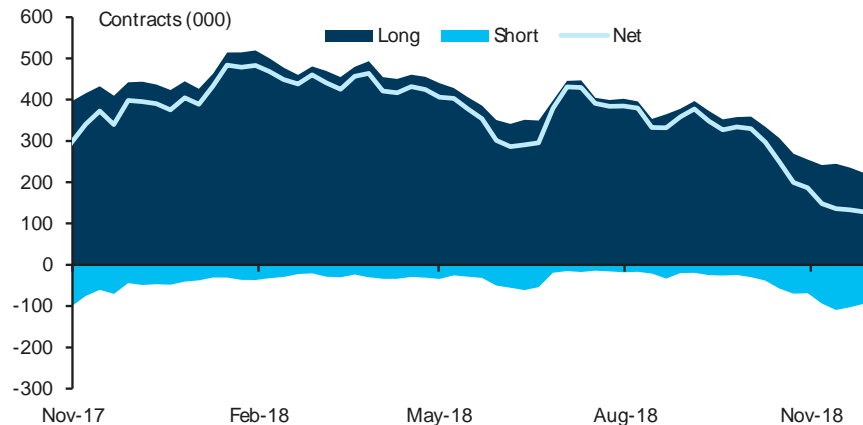
Cumulative revenue loss is the greatest if Iran is able to export 1.4 mb/d and prices fall to \$70



Restricted - External

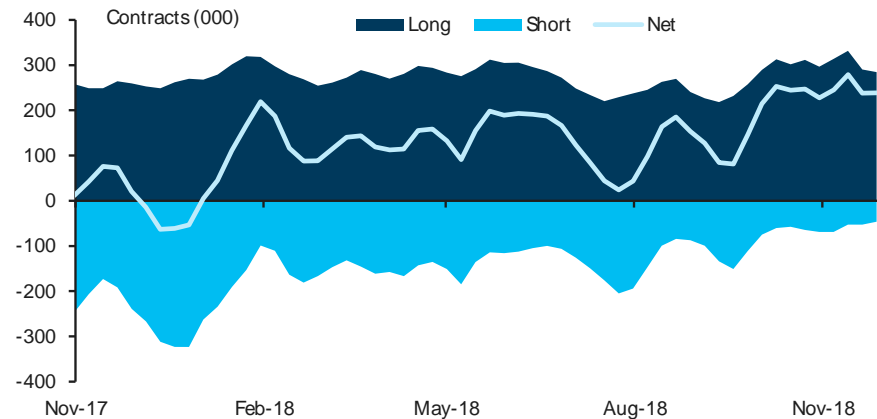
# Investor positioning has a significant long bias, with the exception of copper

## WTI



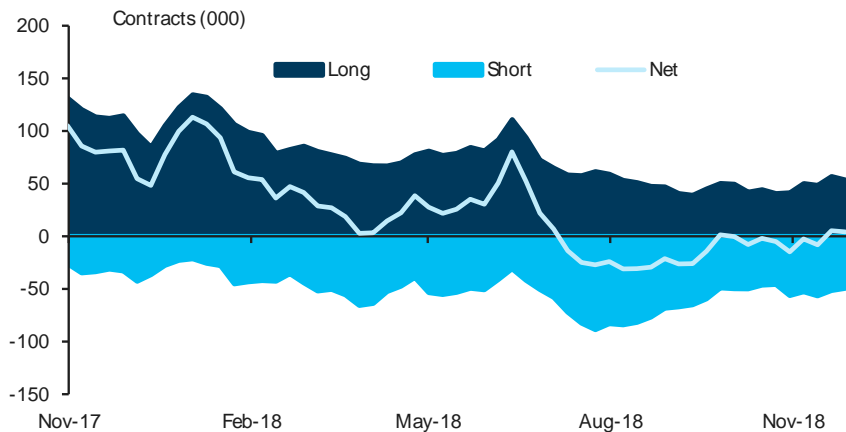
Source: Bloomberg, Barclays Research

## Natural Gas



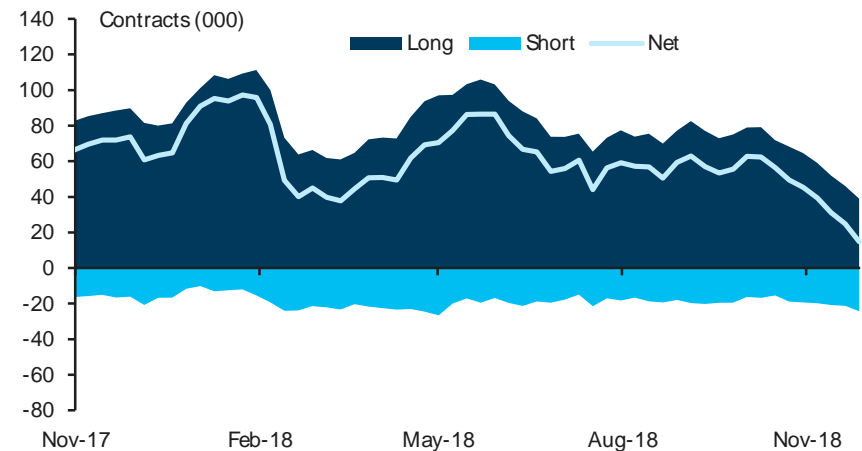
Source: Bloomberg, Barclays Research

## Copper



Source: Bloomberg, Barclays Research

## Ultra Low Sulphur Diesel



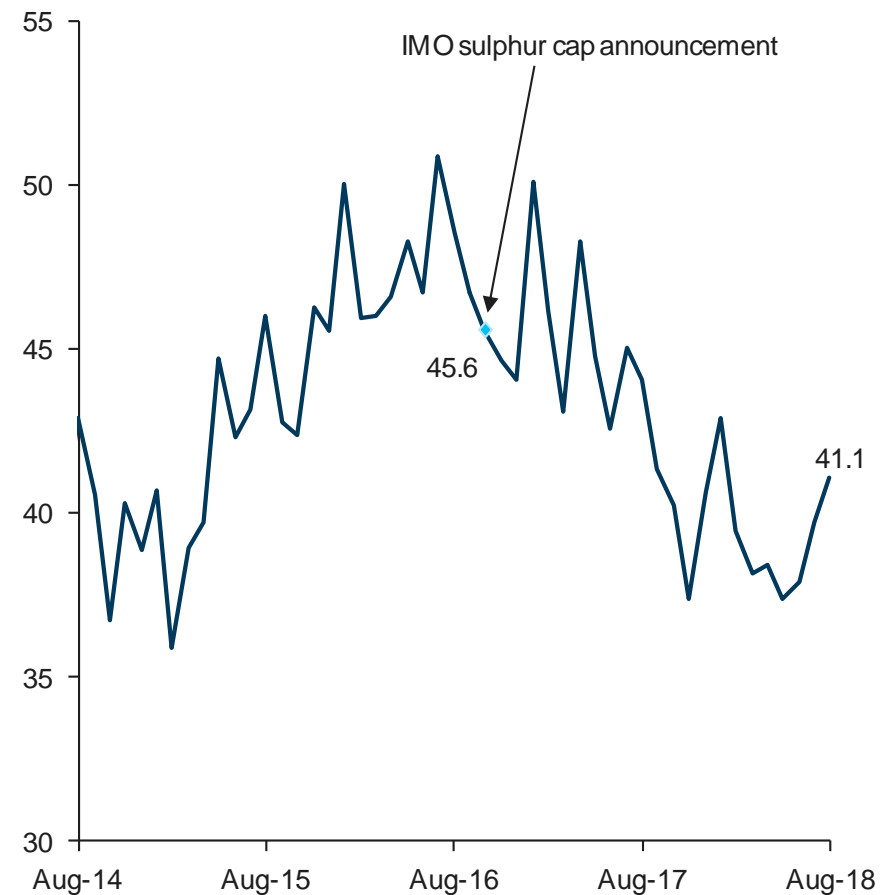
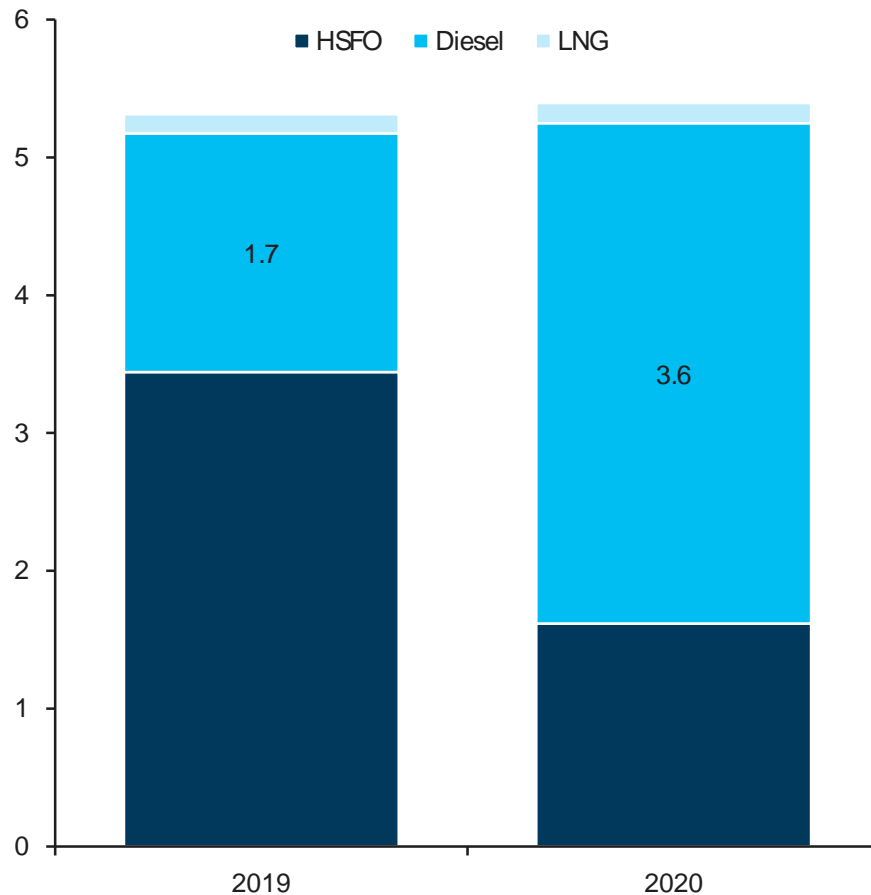
Source: Bloomberg, Barclays Research

Restricted - External

# IMO sulphur cap revision to boost diesel demand by almost 2mb/d y/y in 2020

We expect diesel to replace 1.9 mb/d of HSFO used in marine bunkers in 2020

This would boost diesel demand but distillates market may be loose



Source: Shell, Barclays Research

Source: IEA, Barclays Research

Restricted - External



# The implementation of this regulation would significantly disturb the balance in global petroleum fuel markets in 2020

- Residual fuel oil prices likely to drop significantly. Extent depends on how quickly and at what price levels displaced fuel is absorbed in power generation and industrial heating.
- Assuming that simple hydroskimming refineries in the North-West Europe are just profitable to meet incremental demand, gasoline and diesel prices in the region could move higher by as much as 13% and 20%.
- In addition, the sweet-sour crude oil spread could also blow out by \$5 to \$15 per barrel.

**Depending on how much HSFO prices drop, light product cracks and sulphur spreads could blow out materially.**

Scenario	HSFO/ Brent ratio	HSFO Price	Diesel Price	Gasoline Price	Diesel-HSFO spread	Sweet-Sour spread
10-year avg.	0.8	60	87	83	27	2.9
10 pp lower HSFO spread	0.7	53	96	88	43	10.6
IMO effect	-0.1	-7	9	5	16	7.8
20 pp lower HSFO spread	0.6	45	100	92	55	14.0
IMO effect	-0.2	-15	13	8	28	11.2
30 pp lower HSFO spread	0.5	38	104	94	67	17.3
IMO effect	-0.3	-23	17	11	40	14.4

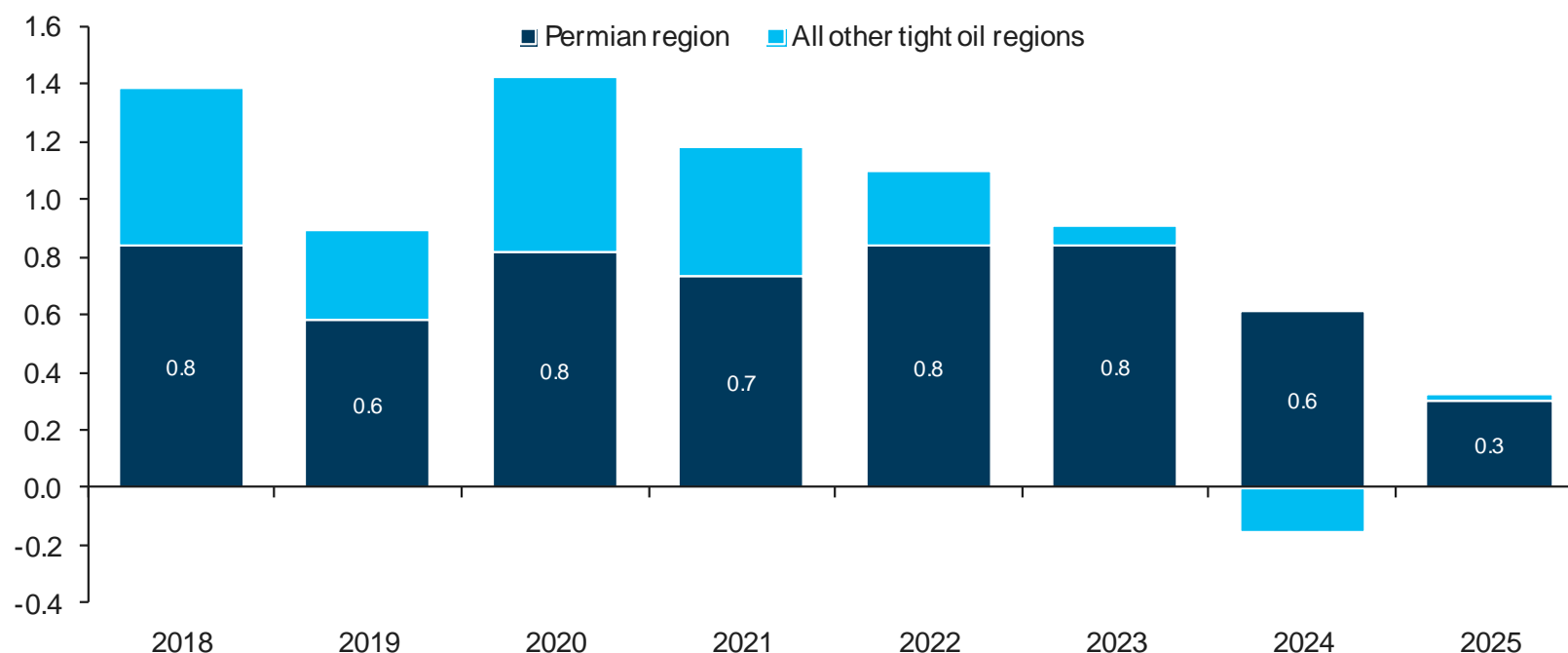
Note: Assumes \$75/b Brent in 2020. All product prices in \$/b for NWE. Sweet-Sour spread in the above example is Bonny light vs Urals. Source: Bloomberg, Barclays Research

Restricted - External

# We still expect Permian oil output to reach 8 mb/d by 2025

- We expect the share of total horizontal wells brought online in the region by smaller private producers to decline from 31% last year to 20% by 2025 owing primarily to continued acreage consolidation in the region.
- We expect the total plowback ratio in the region to decline from 156% last year to slightly over 90% in 2025.
- We also expect the 12-m cumulative oil output from an average horizontal well in the region to increase to 170kb in 2020-21 and slowly decline to around 130kb by 2025.

## Permian region drives majority of US tight oil output growth over the medium term



Note: Tight oil output growth (y/y) by region (mb/d). Source: Rystad UCube, DrillingInfo, Barclays Research

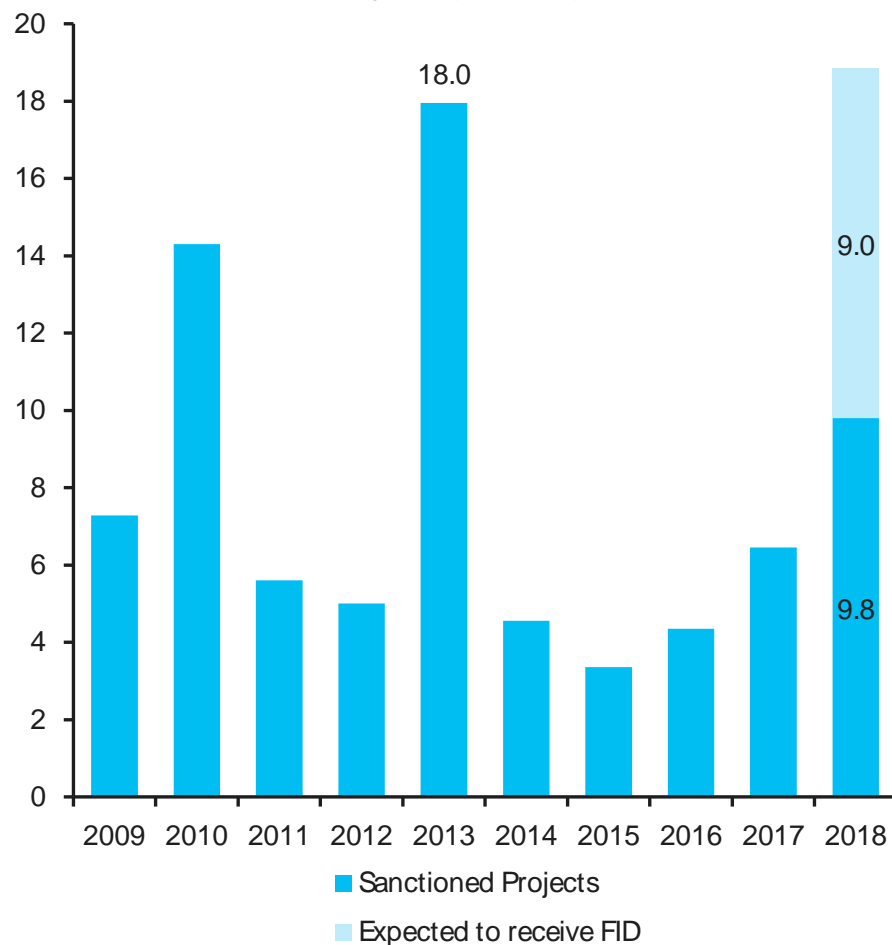
Restricted - External

# Supply gap thesis is valid but is deferred

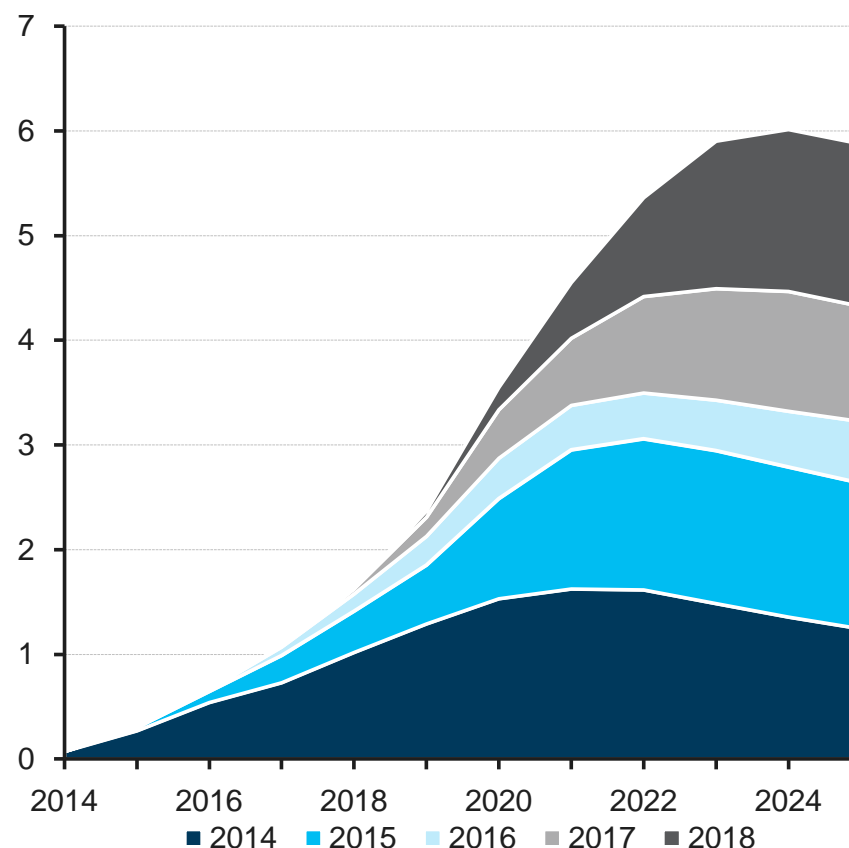
2018 oil project FIDs likely to be on par with 2013 when oil was \$100/b

And non-OPEC crude and condensate projects approved over 2014-2018 should add 6 mb/d by 2024

Liquids reserves by year of sanctioned projects (Bill. bbl)



Production volumes from projects approved 2014-18 (mb/ d)



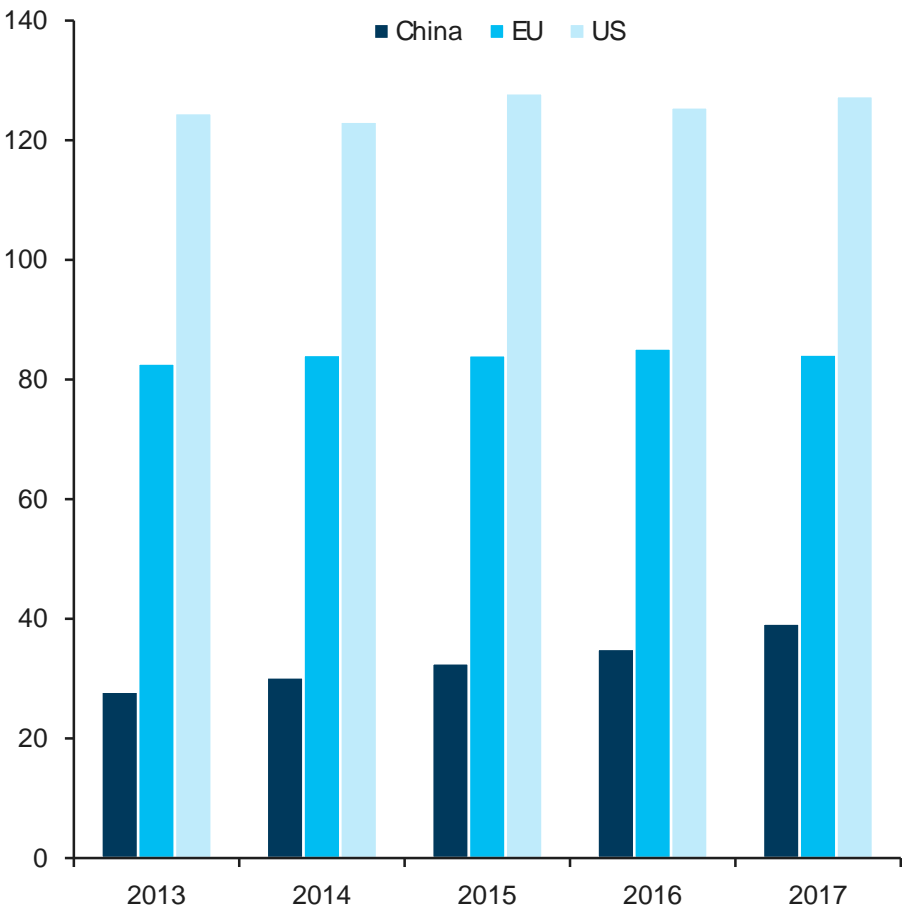
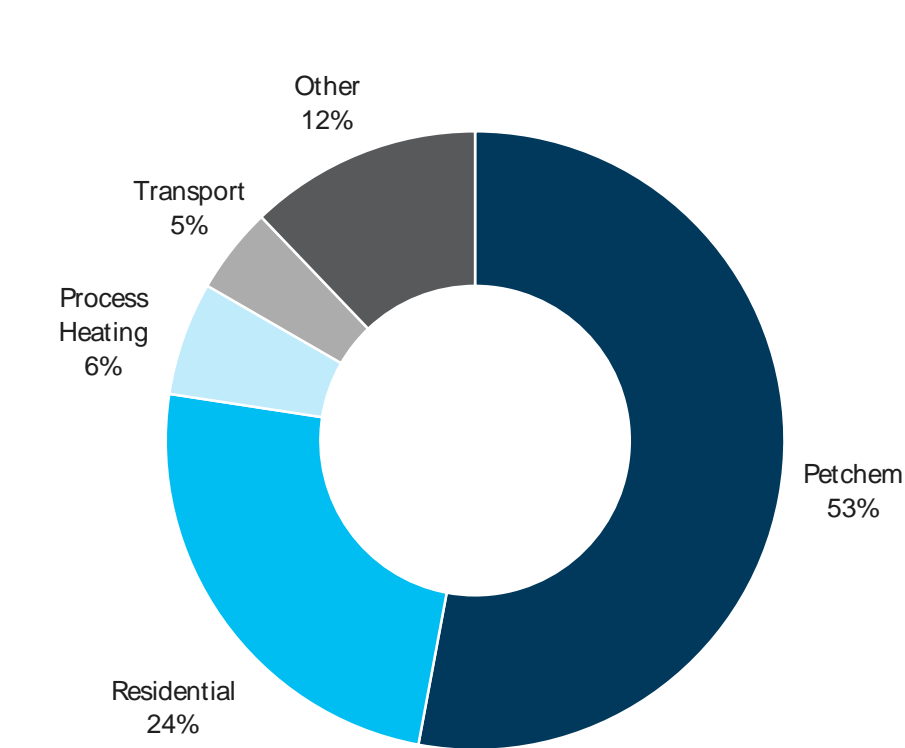
Source: Woodmackenzie, Barclays Research

Source: Rystad Energy, Barclays Research

# Growing petrochemical demand to drive growth in LPG and naphtha consumption

LPG and naphtha are primarily used as petrochemical feedstock

Growing plastics consumption in emerging markets to drive growth in LPG and naphtha



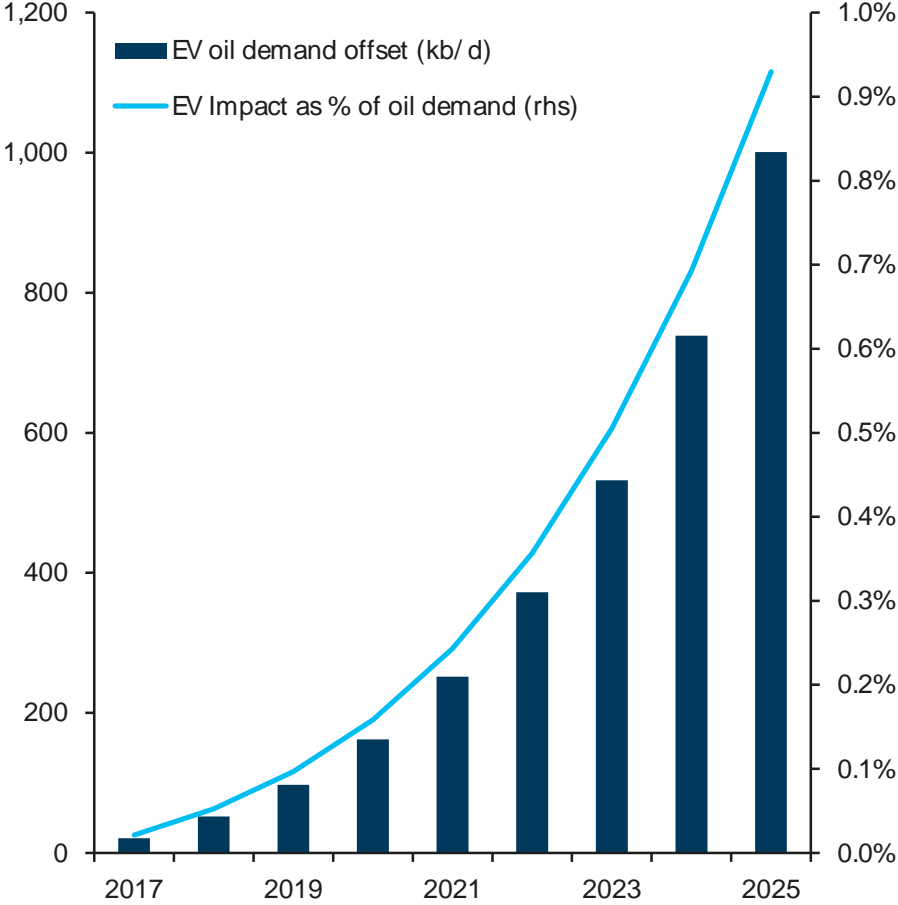
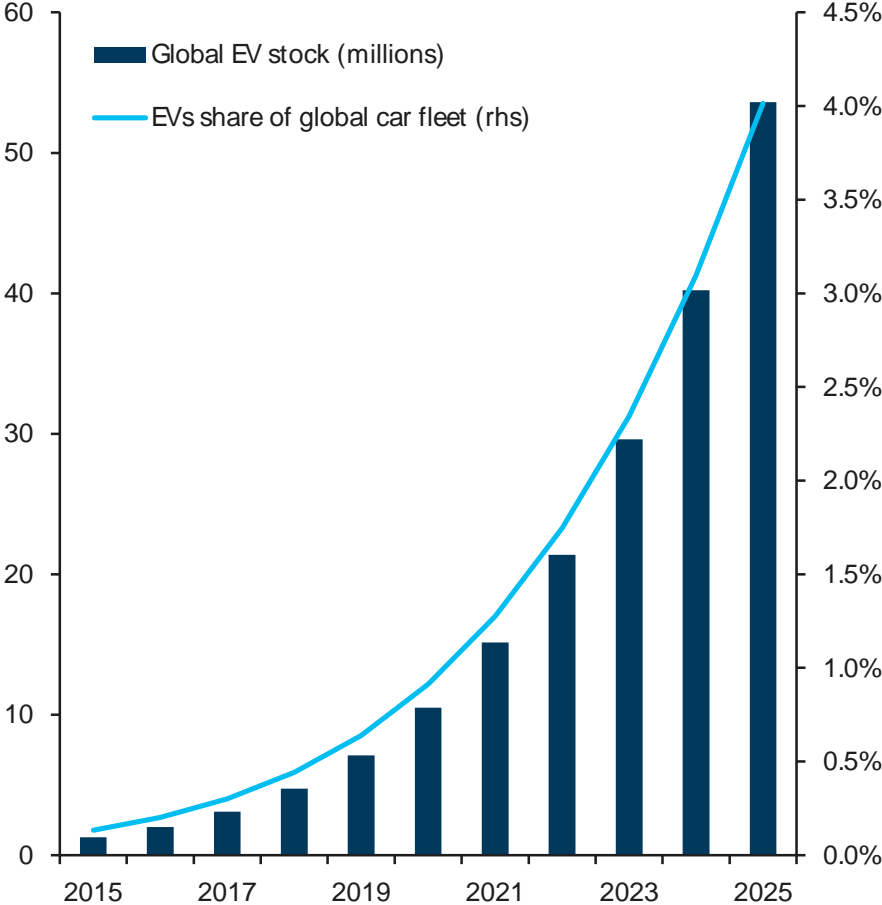
Source: IEA, Barclays Research

Note: Per-capita ethylene and propylene consumption by country. Source: Nexant, Barclays Research

# EV adoption rising exponentially

We expect global EV stock to reach 55 mn units by 2025.

This offsets more than 1 mb/d of oil demand growth.



Source: IEA, Barclays Research

Source: Barclays Research

# Analyst Certifications and Important Disclosures

---

## Analyst Certification(s)

I, Michael Cohen, hereby certify (1) that the views expressed in this research report accurately reflect my personal views about any or all of the subject securities or issuers referred to in this research report and (2) no part of my compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this research report.

## Important Disclosures:

Barclays Research is produced by the Investment Bank of Barclays Bank PLC and its affiliates (collectively and each individually, "Barclays").

All authors contributing to this research report are Research Analysts unless otherwise indicated. The publication date at the top of the report reflects the local time where the report was produced and may differ from the release date provided in GMT.

## Availability of Disclosures:

For current important disclosures regarding any issuers which are the subject of this research report please refer to <https://publicresearch.barclays.com> or alternatively send a written request to: Barclays Research Compliance, 745 Seventh Avenue, 13th Floor, New York, NY 10019 or call +1-212-526-1072.

Barclays Capital Inc. and/or one of its affiliates does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that Barclays may have a conflict of interest that could affect the objectivity of this report. Barclays Capital Inc. and/or one of its affiliates regularly trades, generally deals as principal and generally provides liquidity (as market maker or otherwise) in the debt securities that are the subject of this research report (and related derivatives thereof). Barclays trading desks may have either a long and / or short position in such securities, other financial instruments and / or derivatives, which may pose a conflict with the interests of investing customers. Where permitted and subject to appropriate information barrier restrictions, Barclays fixed income research analysts regularly interact with its trading desk personnel regarding current market conditions and prices. Barclays fixed income research analysts receive compensation based on various factors including, but not limited to, the quality of their work, the overall performance of the firm (including the profitability of the Investment Banking Department), the profitability and revenues of the Markets business and the potential interest of the firm's investing clients in research with respect to the asset class covered by the analyst. To the extent that any historical pricing information was obtained from Barclays trading desks, the firm makes no representation that it is accurate or complete. All levels, prices and spreads are historical and do not necessarily represent current market levels, prices or spreads, some or all of which may have changed since the publication of this document. Barclays Research Department produces various types of research including, but not limited to, fundamental analysis, equity-linked analysis, quantitative analysis, and trade ideas. Recommendations and trade ideas contained in one type of Barclays Research may differ from those contained in other types of Barclays Research, whether as a result of differing time horizons, methodologies, or otherwise.

In order to access Barclays Statement regarding Research Dissemination Policies and Procedures, please refer to <https://publicresearch.barcap.com/S/RD.htm>. In order to access Barclays Research Conflict Management Policy Statement, please refer to: <https://publicresearch.barcap.com/S/CM.htm>.

All pricing information is indicative only. Prices are sourced from Thomson Reuters as of the last available closing price at the time of production of the research report, unless another time and source is indicated.

Types of investment recommendations produced by Barclays FICC Research:

In addition to any ratings assigned under Barclays' formal rating systems, this publication may contain investment recommendations in the form of trade ideas, thematic screens, scorecards or portfolio recommendations that have been produced by analysts in FICC Research. Any such investment recommendations produced by non-Credit Research teams shall remain open until they are subsequently amended, rebalanced or closed in a future research report. Any such investment recommendations produced by the Credit Research teams are valid at current market conditions and may not be otherwise relied upon.

Disclosure of other investment recommendations produced by Barclays FICC Research:

Barclays FICC Research may have published other investment recommendations in respect of the same securities/instruments recommended in this research report during the preceding 12 months.

To view all investment recommendations published by Barclays FICC Research in the preceding 12 months please refer to <https://live.barcap.com/go/research/Recommendations>.

Legal entities involved in producing Barclays Research:

Barclays Bank PLC (Barclays, UK)

Barclays Capital Inc. (BCI, US)

Barclays Securities Japan Limited (BSJL, Japan)

Barclays Bank PLC, Hong Kong branch (Barclays Bank, Hong Kong)

Barclays Capital Canada Inc. (BCCI, Canada)

Barclays Bank Mexico, S.A. (BBMX, Mexico)

Barclays Securities (India) Private Limited (BSIPL, India)

Barclays Bank PLC, India branch (Barclays Bank, India)

Barclays Bank PLC, Singapore branch (Barclays Bank, Singapore)

---

Restricted - External

# Disclaimer

---

This publication has been produced by Barclays Research Department in the Investment Bank of Barclays Bank PLC and/or one or more of its affiliates (collectively and each individually, "Barclays"). It has been distributed by one or more Barclays affiliated legal entities listed below. It is provided to our clients for information purposes only, and Barclays makes no express or implied warranties, and expressly disclaims all warranties of merchantability or fitness for a particular purpose or use with respect to any data included in this publication. To the extent that this publication states on the front page that it is intended for institutional investors and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors under U.S. FINRA Rule 2242, it is an "institutional debt research report" and distribution to retail investors is strictly prohibited. Barclays also distributes such institutional debt research reports to various issuers, media, regulatory and academic organisations for their own internal informational news gathering, regulatory or academic purposes and not for the purpose of making investment decisions regarding any debt securities. Media organisations are prohibited from re-publishing any opinion or recommendation concerning a debt issuer or debt security contained in any Barclays institutional debt research report. Any such recipients that do not want to continue receiving Barclays institutional debt research reports should contact [debtresearch@barclays.com](mailto:debtresearch@barclays.com). Barclays will not treat unauthorized recipients of this report as its clients and accepts no liability for use by them of the contents which may not be suitable for their personal use. Prices shown are indicative and Barclays is not offering to buy or sell or soliciting offers to buy or sell any financial instrument.

Without limiting any of the foregoing and to the extent permitted by law, in no event shall Barclays, nor any affiliate, nor any of their respective officers, directors, partners, or employees have any liability for (a) any special, punitive, indirect, or consequential damages; or (b) any lost profits, lost revenue, loss of anticipated savings or loss of opportunity or other financial loss, even if notified of the possibility of such damages, arising from any use of this publication or its contents.

Other than disclosures relating to Barclays, the information contained in this publication has been obtained from sources that Barclays Research believes to be reliable, but Barclays does not represent or warrant that it is accurate or complete. Barclays is not responsible for, and makes no warranties whatsoever as to, the information or opinions contained in any written, electronic, audio or video presentations of third parties that are accessible via a direct hyperlink in this publication or via a hyperlink to a third-party web site ('Third-Party Content'). Any such Third-Party Content has not been adopted or endorsed by Barclays, does not represent the views or opinions of Barclays, and is not incorporated by reference into this publication. Third-Party Content is provided for information purposes only and Barclays has not independently verified its accuracy or completeness.

The views in this publication are solely and exclusively those of the authoring analyst(s) and are subject to change, and Barclays Research has no obligation to update its opinions or the information in this publication. Unless otherwise disclosed herein, the analysts who authored this report have not received any compensation from the subject companies in the past 12 months. If this publication contains recommendations, they are general recommendations that were prepared independently of any other interests, including those of Barclays and/or its affiliates, and/or the subject companies. This publication does not contain personal investment recommendations or investment advice or take into account the individual financial circumstances or investment objectives of the clients who receive it. The securities and other investments discussed herein may not be suitable for all investors. Barclays is not a fiduciary to any recipient of this publication. Investors must independently evaluate the merits and risks of the investments discussed herein, consult any independent advisors they believe necessary, and exercise independent judgment with regard to any investment decision. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including changes in market liquidity). The information herein is not intended to predict actual results, which may differ substantially from those reflected. Past performance is not necessarily indicative of future results.

This document is being distributed (1) only by or with the approval of an authorised person (Barclays Bank PLC) or (2) to, and is directed at (a) persons in the United Kingdom having professional experience in matters relating to investments and who fall within the definition of "investment professionals" in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order"); or (b) high net worth companies, unincorporated associations and partnerships and trustees of high value trusts as described in Article 49(2) of the Order; or (c) other persons to whom it may otherwise lawfully be communicated (all such persons being "Relevant Persons"). Any investment or investment activity to which this communication relates is only available to and will only be engaged in with Relevant Persons. Any other persons who receive this communication should not rely on or act upon it. Barclays Bank PLC is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority and is a member of the London Stock Exchange.

The Investment Bank of Barclays Bank PLC undertakes U.S. securities business in the name of its wholly owned subsidiary Barclays Capital Inc., a FINRA and SIPC member. Barclays Capital Inc., a U.S. registered broker/dealer, is distributing this material in the United States and, in connection therewith accepts responsibility for its contents. Any U.S. person wishing to effect a transaction in any security discussed herein should do so only by contacting a representative of Barclays Capital Inc. in the U.S. at 745 Seventh Avenue, New York, New York 10019.

Non-U.S. persons should contact and execute transactions through a Barclays Bank PLC branch or affiliate in their home jurisdiction unless local regulations permit otherwise.

Barclays Bank PLC, Paris Branch (registered in France under Paris RCS number 381 066 281) is regulated by the Autorité des marchés financiers and the Autorité de contrôle prudentiel. Registered office 34/36 Avenue de Friedland 75008 Paris.

This material is distributed in Canada by Barclays Capital Canada Inc., a registered investment dealer, a Dealer Member of IIROC ([www.iiroc.ca](http://www.iiroc.ca)), and a Member of the Canadian Investor Protection Fund (CIPF).

# Disclaimer (continued)

All Barclays research reports are distributed to institutional investors in Japan by Barclays Securities Japan Limited. Barclays Securities Japan Limited is a joint-stock company incorporated in Japan with registered office of 6-10-1 Roppongi, Minato-ku, Tokyo 106-6131, Japan. It is a subsidiary of Barclays Bank PLC and a registered financial instruments firm regulated by the Financial Services Agency of Japan. Registered Number: Kanto Zaimukyokuchō (kinshō) No. 143.

Barclays Bank PLC, Hong Kong Branch is distributing this material in Hong Kong as an authorised institution regulated by the Hong Kong Monetary Authority. Registered Office: 41/F, Cheung Kong Center, 2 Queen's Road Central, Hong Kong.

All Indian securities-related research and other equity research produced by Barclays' Investment Bank are distributed in India by Barclays Securities (India) Private Limited (BSIPL). BSIPL is a company incorporated under the Companies Act, 1956 having CIN U67120MH2006PTC161063. BSIPL is registered and regulated by the Securities and Exchange Board of India (SEBI) as a Research Analyst: INH000001519; Portfolio Manager INP000002585; Stock Broker/Trading and Clearing Member: National Stock Exchange of India Limited (NSE) Capital Market INB231292732, NSE Futures & Options INF231292732, NSE Currency derivatives INE231450334, Bombay Stock Exchange Limited (BSE) Capital Market INB011292738, BSE Futures & Options INF011292738; Depository Participant (DP) with the National Securities & Depositories Limited (NSDL): DP ID: IN-DP-NSDL-299-2008; Investment Adviser: INA000000391. The registered office of BSIPL is at 208, Ceejay House, Shivsagar Estate, Dr. A. Besant Road, Worli, Mumbai – 400 018, India. Telephone No: +91 2267196000. Fax number: +91 22 67196100. Any other reports produced by Barclays' Investment Bank are distributed in India by Barclays Bank PLC, India Branch, an associate of BSIPL in India that is registered with Reserve Bank of India (RBI) as a Banking Company under the provisions of The Banking Regulation Act, 1949 (Regn No BOM43) and registered with SEBI as Merchant Banker (Regn No INM000002129) and also as Banker to the Issue (Regn No INBI00000950). Barclays Investments and Loans (India) Limited, registered with RBI as Non Banking Financial Company (Regn No RBI CoR-07-00258), and Barclays Wealth Trustees (India) Private Limited, registered with Registrar of Companies (CIN U93000MH2008PTC188438), are associates of BSIPL in India that are not authorised to distribute any reports produced by Barclays' Investment Bank.

Barclays Bank PLC Frankfurt Branch distributes this material in Germany under the supervision of Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin).

This material is distributed in Mexico by Barclays Bank Mexico, S.A.

Nothing herein should be considered investment advice as defined in the Israeli Regulation of Investment Advisory, Investment Marketing and Portfolio Management Law, 1995 ("Advisory Law"). This document is being made to eligible clients (as defined under the Advisory Law) only. Barclays Israeli branch previously held an investment marketing license with the Israel Securities Authority but it cancelled such license on 30/11/2014 as it solely provides its services to eligible clients pursuant to available exemptions under the Advisory Law, therefore a license with the Israel Securities Authority is not required. Accordingly, Barclays does not maintain an insurance coverage pursuant to the Advisory Law.

Barclays Bank PLC in the Dubai International Financial Centre (Registered No. 0060) is regulated by the Dubai Financial Services Authority (DFSA). Principal place of business in the Dubai International Financial Centre: The Gate Village, Building 4, Level 4, PO Box 506504, Dubai, United Arab Emirates. Barclays Bank PLC-DIFC Branch, may only undertake the financial services activities that fall within the scope of its existing DFSA licence. Related financial products or services are only available to Professional Clients, as defined by the Dubai Financial Services Authority.

Barclays Bank PLC in the UAE is regulated by the Central Bank of the UAE and is licensed to conduct business activities as a branch of a commercial bank incorporated outside the UAE in Dubai (Licence No.: 13/1844/2008, Registered Office: Building No. 6, Burj Dubai Business Hub, Sheikh Zayed Road, Dubai City) and Abu Dhabi (Licence No.: 13/952/2008, Registered Office: Al Jazira Towers, Hamdan Street, PO Box 2734, Abu Dhabi).

Barclays Bank PLC in the Qatar Financial Centre (Registered No. 00018) is authorised by the Qatar Financial Centre Regulatory Authority (QFCRA). Barclays Bank PLC-QFC Branch may only undertake the regulated activities that fall within the scope of its existing QFCRA licence. Principal place of business in Qatar: Qatar Financial Centre, Office 1002, 10th Floor, QFC Tower, Diplomatic Area, West Bay, PO Box 15891, Doha, Qatar. Related financial products or services are only available to Business Customers as defined by the Qatar Financial Centre Regulatory Authority.

This material is distributed in the UAE (including the Dubai International Financial Centre) and Qatar by Barclays Bank PLC.

This material is not intended for investors who are not Qualified Investors according to the laws of the Russian Federation as it might contain information about or description of the features of financial instruments not admitted for public offering and/or circulation in the Russian Federation and thus not eligible for non-Qualified Investors. If you are not a Qualified Investor according to the laws of the Russian Federation, please dispose of any copy of this material in your possession.

This material is distributed in Singapore by the Singapore branch of Barclays Bank PLC, a bank licensed in Singapore by the Monetary Authority of Singapore. For matters in connection with this report, recipients in Singapore may contact the Singapore branch of Barclays Bank PLC, whose registered address is 10 Marina Boulevard, #23-01 Marina Bay Financial Centre Tower 2, Singapore 018983.

This material is distributed to persons in Australia by either Barclays Bank PLC, Barclays Capital Inc., Barclays Capital Securities Limited or Barclays Capital Asia Limited. None of Barclays Bank PLC, nor any of the other referenced Barclays group entities, hold an Australian financial services licence and instead they each rely on an exemption from the requirement to hold such a licence. This material is intended to only be distributed to "wholesale clients" as defined by the Australian Corporations Act 2001.

IRS Circular 230 Prepared Materials Disclaimer: Barclays does not provide tax advice and nothing contained herein should be construed to be tax advice. Please be advised that any discussion of U.S. tax matters contained herein (including any attachments) (i) is not intended or written to be used, and cannot be used, by you for the purpose of avoiding U.S. tax-related penalties; and (ii) was written to support the promotion or marketing of the transactions or other matters addressed herein. Accordingly, you should seek advice based on your particular circumstances from an independent tax advisor.

© Copyright Barclays Bank PLC (2018). All rights reserved. No part of this publication may be reproduced or redistributed in any manner without the prior written permission of Barclays. Barclays Bank PLC is registered in England No. 1026167. Registered office 1 Churchill Place, London, E14 5HP. Additional information regarding this publication will be furnished upon request. US34816