



Press Release

USI Insurance Services Named Insurance Partner for AESA

SEATTLE, Wash., (October 27, 2017) – USI today announced that they have been appointed as the Association of Educational Service Agencies' (AES) preferred insurance broker for property & casualty and employee benefits.

Using the USI ONE Advantage® platform, representatives from USI's Seattle office will help AESA members better manage their property & casualty and risk strategies through a multitude of technical resources available. USI's property & casualty solutions include utilizing their proprietary OMNI data engine to benchmark members' current insurance programs and auditing them. USI's representatives will share key findings make recommendations on ways to reduce costs, while providing better coverage.

USI will also be a resource for AESA members to be able to offer competitive employee benefits to their employees and family members. USI provides compliance and healthcare reform guidance, proprietary analytics, wellness/population health management consulting and overall strategic planning.

"We are excited to introduce our knowledge and resources to AESA members in order to deliver the best coverage available in the marketplace," said Ed Fugo, Executive Vice President at USI. "We are confident members will find this offering extremely valuable in the overall planning and management of their enterprise."

The relationship between AESA and USI is effective immediately. Representatives from USI look forward to attending the upcoming annual conference in San Antonio, Texas.

About USI

USI is a leading local and national insurance brokerage and consulting firm, delivering property and casualty, employee benefits, and personal risk solutions throughout the United States. Headquartered in Valhalla, New York, USI has over \$1.0 billion in revenue, employs more than 4,400 professionals and operates out of 140 local offices serving every state. USI has become a premier insurance brokerage and consulting firm by leveraging the USI ONE Advantage®, an interactive platform that integrates proprietary and innovative client solutions, networked local resources and enterprise-wide collaboration to deliver customized results with positive, bottom line impact. USI attracts best-in-class industry talent with a long history of deep and continuing investment in our local communities. For more information, visit usi.com.

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