

2019 OAA ANNUAL CONFERENCE

Schedule of Events - *(subject to change)* – January 4-6, 2019– Columbus, Ohio

Friday, January 4, 2019

- 8:00a.m. – 5:00p.m. Registration
- 9:00a.m. – 12:00p.m. Seminar: *Essential Core Real Estate Topics* – (Real Estate CE approved) – Mike Brandly, CAI, AARE
- 1:00p.m. – 3:00p.m. Seminar: *Auctioneers Toolbox* – Barrett Bray, 2018 IAC
- 1:00p.m. –6:00p.m. **TRADE SHOW**
- 3:00p.m. – 5:00p.m. Seminar: *Overcoming the Fear of Presenting for Business & Beyond*- Tim Luke, CAI, BAS, MPPA
- 5:00p.m. – 6:00p.m. Panel Discussion
- 6:00p.m. – 7:00p.m. Networking / Conference Welcome Reception (*The reception will offer hors-d'oeuvre's and networking with the vendors*).
- 7:00pm Ohio Auctioneers Championship

Saturday, January 5, 2019

- 8:00a.m. – 4:00p.m. Registration
- 8:00a.m. – 9:00a.m. Past President's Coffee
- 8:00a.m. – 5:00p.m. **TRADE SHOW**
- 9:00a.m. – 10:00a.m. Opening Session: Legislative Updates and *Keynote Message*- Jeanne Wiedt- Dale Carnegie Trainer
- 10:00a.m. – 12:00p.m. Seminar: Jeanne Wiedt, Dale Carnegie Trainer
- 12:15p.m. – 1:30p.m. Luncheon –Marketing Awards, Vendor and Sponsor Recognition
- 1:30p.m. – 3:30p.m. Seminar: - *Consignement Auctions...Setting a Date and Building the Auction* – Camille Booker, CAI, CES
- 3:30p.m. – 5:30p.m. Seminar: *Better Sales & Negotiating Tactics* – Tim Mast, 2018 NAA President
- 6:00p.m. – 6:30p.m. Children's Auction
- 6:30p.m. Dinner, Hall of Fame Induction, OAA Fun Auction

Sunday, January 6, 2019

8:00a.m. – 8:30a.m. Continental Breakfast

8:30a.m. – 9:30a.m. Worship Service

9:30a.m. – 10:00a.m. Hall of Fame Meeting

10:00a.m. – 11:30a.m. OAA Annual Membership Business Meeting- Registration begins at 9:30a.m.

10:00a.m. – 11:30a.m. OAA Auxiliary Annual Committee Meeting

11:45a.m. – 1:00p.m. Presidential Luncheon – Auxiliary Scholarships/Apprentice Award

1:15p.m. – 2:15p.m. Board of Director's Meeting