

SILVERIDGE RESIDENT MEETING MARCH 2017

You're receiving this handout for several reasons:

First, my team and I have one overriding common goal that I know you share: WE WANT HAPPY RESIDENTS. With thousands of people involved, we have to admit that not everyone is going to be completely delighted with every decision, but we're determined to get as close as possible.

I know that just about all of us agree with this attitude toward how we spend our money: "*I want a 'Mercedes' but want to pay for a 'Chevy.'*" In terms of our park, we want to give you the best property at the most affordable price, and that includes all the "comforts," as well as assisting you to enjoy and relish your time here with you friends and family.

To that end, I'm inviting you to participate in a big decision that will help determine if we can keep you satisfied and happy!

Second, I want to put in writing the big choices we have for this year and next. I want everyone to literally and figuratively be *on the same page*, with no miscommunications or misunderstandings.

Third, I want to inform you of our plans for 2017 & 2018 and plans for improvements that we've been working on for the past six months. Here are the main issues to be addressed. How do we...

- 1) KEEP FUTURE RENT INCREASES AS LOW AS POSSIBLE, while
- 2) UPGRADING OUR INTERNET TO "GREAT" FOR EVERYONE, and
- 3) CHANGING OUR EXISTING TV SYSTEMS TO GIVE US
 - a. A BETTER SIGNAL,
 - b. CLEARER PICTURES and
 - c. HIGH DEFINITION SERVICES AVAILABLE TO ALL
- 4) WE MAY ELIMATE OR SELL THE PHONE LINES- (we currently have 1000+ phone numbers in the park), AND WE NEED YOUR INPUT.

While I don't have all the answers yet, I want to introduce you to Doug Walker, who has been employed by the property for past 5 years. (Doug has assisted us as we have spent many thousands of dollars each year keeping and upgrading our signal. Doug is a real treasure for us all. Thank You, Doug!)

We are including a QUESTIONNAIRE with this handout which will help us make these decisions for you.

Lastly, there's a decision that we'd like you to vote on. We have two choices, and I'm calling them Door #1, and Door #2. I would like you to pick your "door" of preference.

Both of our “doors” have one thing in common -- ending our current relationship with DIRECTV. The current system has been becoming increasingly obsolete and we’ve spent thousands keeping it functioning. Still, it simply isn’t good enough. Now, DIRECTV has quoted us close to \$100K to upgrade our old systems to state of the art HD quality along with the ability to get good internet. However, there are other alternatives to consider, such as the installation of fiber optics trunk line to be the backbone of our future system.

With that, here are our “Doors.”

Door #1:

- a) We provide 40+ off air channels, all with HD quality. (A list of channels is attached). This option will only work if you have an HD ready TV.
- b) We provide good internet that is truly “Broadband” -- with speeds that should exceed the current service. You will need to purchase a Docsis 3.0 modem. This type of modem can be bought from most anywhere at a price of \$35-\$65. The Park will not provide a modem.
- c) You’ll arrange on your own for any additional TV channels, beyond the 40+ listed. If you want HBO or other movie channels, ESPN, or any premium channels, then you will acquire you own service, such as Direct TV. (From all the dishes I see on homes, many of you already have you own service now.)
- d) REDUCE THE RENT INCREASE: If we go with Door #1, the rent increase will be \$150 instead of \$250. (That’s just \$12.50/mo.). And the only cost to you will be the purchase of the modem.

Door #2:

- a) We will provide to you 60+ (non-premium) Cox TV Channels, all HD quality. (List attached.)
- b) As in Door #1, we offer good internet that is truly “Broadband” -- with speeds that should exceed the current service. You will need to purchase a Docsis 3.0 modem. This type of modem can be bought from most anywhere at a price of \$35-\$65. The Park will not provide a modem.
- c) KEEP THE SAME RENT INCREASE: Rents go up \$250, as in previous years.

Of course you are always welcome to purchase your internet and cable and/or modem from an outside source. If you do choose one of the options above there will be no charge for the cable and the only charge for the internet the park will provide is for the one time cost of the modem. If you wish to have wireless internet then a router will have to be purchased in addition to the modem. If you need assistant for hookups, then Doug will be available for a flat fee of \$50-\$70 assuming your house cable and wire is in good shape to enable you to have good internet.

QUESTIONNAIRE AND VOTE

The purpose of this questionnaire is to determine how much demand there is for internet service and phone service within the park.

We are contemplating discontinuing our phone system and removing direct TV from each space. Replacing the existing service with broadband internet across our existing TV lines and replacing our existing DIRECT TV with off air channels and/or cox TV for everyone.

Please circle your answer.

Do you currently purchase your **phone service** only from the park - YES NO

Do you currently purchase your **phone and internet service** from the park- YES NO

Do you currently purchase **only the internet service** from the park- YES NO

Phones:

Do you **need a landline** in your home-YES NO

Do you need the landline for **Long Distance service** in your home- YES NO

Do you currently **buy internet service from an outside provider** – YES NO

Thank you, Al LaCanne

Please turn in the entire form –**NO LATER THAN “MARCH 24”**.*(to make sure your opinion gets counted).*

I HEREBY VOTE FOR Door# 1, Door #2, (circle your choice)

SPACE#_____

We have put space # here so we can determine if every space has voted.

PLEASE USE THE BACKSIDE OF THIS SHEET FOR YOUR COMMENTS.

We would appreciate your comments and concerns:

[illegible]

Stations for Phoenix, Arizona

[Print]

Display Channel	Digital Channel	Call Sign	Network	Nickname	Hours	Notes
KTVK	PHOENIX, AZ					
03-1	24.1	KTVK-HD	Independent	"3TV"		
03-2	24.2	AZ News	News	"3TV 24/7"		
03-3	24.3	Weather	Weather	"Weather Now"		
KPHO-TV	PHOENIX, AZ					
05-1	17.3	KPHO-HD	CBS	"CBS 5"		
05-2	17.4	KPHO-SD	COZI TV			
KAZT-CD	PHOENIX, AZ					
07-1	36.3	KAZT7.1	Independent	"AZTV"		
07-2	36.4	KAZT7.2	Me-TV			
07-3	36.5	KAZT7.3	HSN			
KAET	PHOENIX, AZ					
08-1	8.3	AZ PBS	PBS	"Eight, Arizona PBS"		
08-2	8.4	Life	PBS Encore	"Eight Life"		
08-3	8.5	World	World Channel			
08-4	8.6	AZ KIDS	PBS Kids 24/7			
08-5	8.7	KBAQ	Audio	"K Bach"		
KSAZ-TV	PHOENIX, AZ					
10-1	10.3	KSAZ DT	FOX	"Fox 10"		
KUTP	PHOENIX, AZ					
10-2	26.4	KSAZ SD				
KSAZ-TV	PHOENIX, AZ					
10-3	10.4	Heroes	Heroes & Icons			
10-4	10.5		Light TV			
KDTP-LD	PHOENIX, AZ					
11-1	11.1	KDTP DT	Daystar			
11-2	11.2	KDTP				
KPNX	MESA, AZ					
12-1	12.1	KPNX-HD	NBC	"Channel 12"		
12-2	12.2	Weather	Weather	"12 Weather Plus"		
12-3	12.3	Justice	Justice Network			
KNXV-TV	PHOENIX, AZ					

Display Channel	Digital Channel	Call Sign	Network	Nickname	Hours	Notes
15-1	15.3	ABC15HD	ABC	"ABC 15"		
15-2	15.4	ANTENNA	Antenna TV			
15-3	15.5	LAFF TV	Laff			
KPAZ-TV PHOENIX, AZ						
21-1	20.3	TBN	TBN			
21-2	20.4	Hillsng	Hillsong Channel			
21-3	20.5	Combo	JUCE		07p- 07a	
21-3	20.5	Combo	Smile of a Child		07a- 07p	
21-4	20.6	Enlace	Enlace USA			
21-5	20.7	SALSA	TBN Salsa			
KTVP-LD PHOENIX, AZ						
22-1	22.1	GoodNws	3ABN	"Good News TV"		
22-2	22.2	GNTVlat	3ABN Latino	"Good News TV Latino"		
22-3	22.3	SBN	SonLife			
22-4	22.4	SHOP LC	Shop LC			
22-5	22.5	KTVP-LP	[Blank]			
22-6	22.6	Majestd	Majestad TV			
22-7	22.7	REV F	Infomercials			
K18JL-D PHOENIX, AZ						
25-1	18.1	ONTV4U	Infomercials			
25-2	18.2	SHOP LC	Shop LC			
25-3	18.3	REV F	Infomercials			
25-4	18.4	SBN	SonLife			
KGRF-LD GILA RIVER INDIAN CO, AZ						
29-1	19.3	KGRQ-LD	First Nations Experience	"GRBC"		
KGRQ-LD GILA RIVER INDIAN CO, AZ						
29-1	29.3	KGRQ-LD	First Nations Experience	"GRBC"		
KGRY-LD GILA RIVER INDIAN CO, AZ						
29-1	21.3	KGRQ-LD	First Nations Experience	"GRBC"		

Display Channel	Digital Channel	Call Sign	Network	Nickname	Hours	Notes
KTVW-DT	PHOENIX, AZ					
33-1	33.1	KTVW-DT	Univision	"Univision 33"		
33-2	33.2	KFPH-DT	UniMás			
33-3	33.3	GRIT	Grit			
33-4	33.4	KTVW-D4	Bounce TV			
KFPH-CD	PHOENIX, AZ					
35-1	35.1	KFPH-CD				
35-2	35.2	KTVW-HD				
35-3	35.3	getTV	GetTV			
35-4	35.4	Escape	Escape			
K38IZ-D	PHOENIX, AZ					
38-1	38.1	RitmoVz	Music Videos	"RitmoVision"		
38-2	38.2	TuffTV	Tuff TV			
38-3	38.3	IzVids	Music Videos	"IZ Videos"		
38-4	38.4	EVINE	Evine Live			
38-5	38.5	ThisTV	This TV			
38-6	38.6	Retro	Retro TV			
38-7	38.7	REV'N	Rev'n			
KTAZ	PHOENIX, AZ					
39-1	39.3	KTAZ-DT	Telemundo	"Telemundo Arizona"		
39-2	39.4	TeleX	TeleXitos			
39-3	39.5	COZI	COZI TV			
KEJR-LD	PHOENIX, AZ					
40-1	40.3	America	América TeVé			
40-2	40.4	KEJR 2	Infomercials			
KPDF-CA	PHOENIX, AZ					
41-1	41.1	KPDF-HD	Azteca America			
41-2	41.2	Mision	Religious	"Mision TV"		
41-3	41.3	DRTV	Lifehacks DRTV			
41-4	41.4	QVC	QVC			
KVPA-LD	PHOENIX, AZ					
42-1	42.1	KVPA-DT	Estrella TV			
KPHE-LD	PHOENIX, AZ					
44-1	16.1	KPHE TV	LATV	"TV 44"		
44-2	16.2	Telemex	Telemex			

Display Channel	Digital Channel	Call Sign	Network	Nickname	Hours	Notes
44-3	16.3	DRTV	Infomercials	"OnTV4U"		
44-4	16.4	JTV	Jewelry TV			
44-5	16.5	FamChnl	The Family Channel			
44-6	16.6	DRTV-2	Infomercials	"OnTV4U"		
KUTP PHOENIX, AZ						
45-1	26.3	KUTP-DT	MyN	"My 45"		
45-2	26.6	Movies!	Movies!			
45-3	26.5	Bounce	BUZZR			
KDPH-LD PHOENIX, AZ						
48-1	46.3	KDPH-LD	Daystar			
48-2	46.5	KDPH-SD				
KFPB-LD GLOBE, AZ						
50-01	50.1	TVA	Tele Vida Abundante			
50-02	50.2	ESNE	ESNE TV			
50-03	50.3	COMET	Comet TV			
50-04	50.4	SBN	SonLife			
50-05	50.5	VZ	Video Zona TV			
50-06	50.6	NEWSMAX	NewsMax TV			
50-07	50.7	TV_SHOP	Infomercials			
50-08	50.8	SBN_ESP	SonLife			
KPPX-TV TOLLESON, AZ						
51-1	31.3	ION	ION			
51-2	31.4	qubo	Qubo			
51-3	31.5	IONLife	ION Life			
51-4	31.6	ShopTV	Infomercials			
51-5	31.7	QVC				
51-6	31.8	HSN				
KDPH-LD PHOENIX, AZ						
58-1	46.4	KDTP-LD	Jewelry TV			
KASW PHOENIX, AZ						
61-1	49.1	KASW-HD	CW	"CW 6"		
61-2	49.2	Decades	Decades			
61-3	49.5	Grit	Grit			
61-4	49.6	Escape	Escape			

HD quality Channels that will come from COX – refer to Door #2 on Handout

KTVK HD (3TV) Phx	1003
KPHO HD (CBS) Phx	1005
Cox 7 Arizona HD	1007
KASW HD (CW6) Phx	1006
KAET HD (PBS)	1008
KSAZ HD (FOX) Phx	1010
Government Access	11
KPNX HD (NBC)	1012
KNXV HD (ABC) Phx	1015
KPPX HD (ION)	1018
KTVW DT (Univision)	1019
Leased Access	22
Discovery HD West	1023
Lifetime HD	1024
Spike HD	1025
TNT HD (WEST)	1026
FX HD	1027
USA West HD	1028
MTV HD	1029
VH1 HD	1030
Fox Sports 1 HD	1031
ESPN2 HD	1032
ESPN HD	1033
FSN HD	1034
Disney HD	1035
CNN HD	1036
Nickelodeon HD	1037

HLN HD 1038

ABC Family HD 1039

A&E West HD 1040

HGTV HD West 1041

TLC HD West 1042

AMC HD West 1043

Golf Channel HD 1044

truTV HD 1045

Food Network HD West 1046

FOX News HD 1047

Travel HD West 1048

TBS HD (WEST) 1049

Syfy West HD 1050

Comedy Central HD 1051

E! HD 1052

Cartoon Network HD 1053

WGN America HD 1054

Weather Channel HD 1055

Animal Planet HD 1057

BET HD 1059

Bravo West HD 1060

HISTORY WEST HD 1061

CNBC HD 1062

MSNBC HD 1063

FXX HD 1067

FOX Business News HD 1068

NBC Sports Network HD 1069

National Geographic HD 1072

PAC 12 HD 1075

Velocity 1077

Education Local 99

Disney Jr HD 1107

MCTV 115

AZ Capitol TV 123

CSPAN 124